Real Estate, Industrial and Development Section.

Straight Ahead
[illegible] SOUTHERN CALIFORNIA

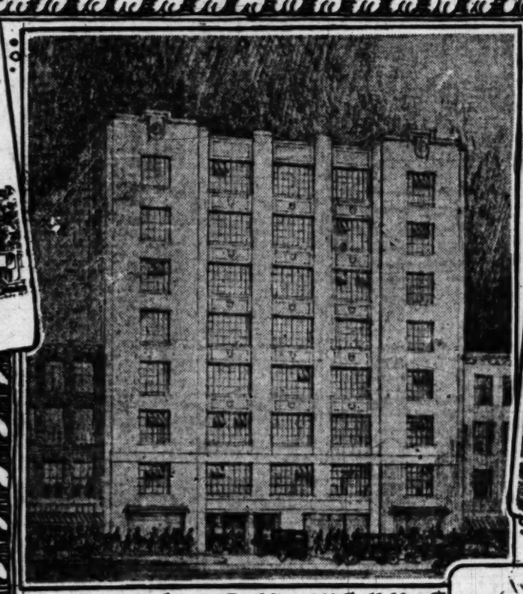
Los Angeles Sunday Times

Part V: 14 Pages.
A SURVEY OF THE BROAD FIELD

Vol. XLIII.
SUNDAY MORNING, JUNE 8, 1924.
THE MART | Bargains in Lands and Buildings. Transactions in Houses and Lots.

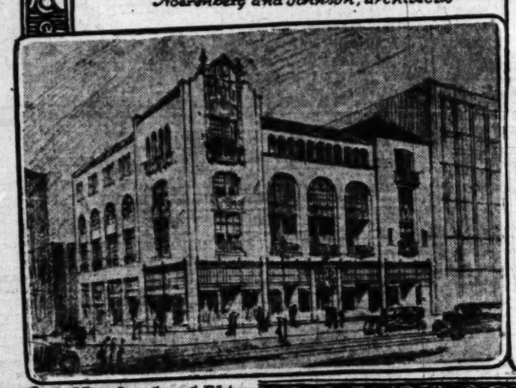
Builders Determined to Establish New Record for Building Activity in This Vicinity

Store and Office Structure, Jardin and Atlantic Blvd. H. H. Whitely, architect.

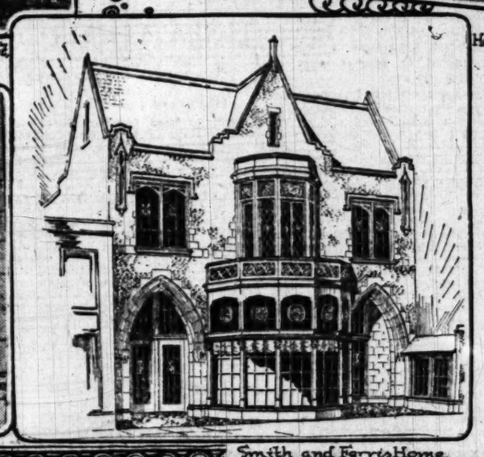


Pacific Motor Service Building, 742 South Hope St. Noerenberg and Johnson, architects

Hollywood Mineral Springs Sanitarium, Melrose and Larchmont, J. T. Zeller, architect



Park View Investment Bldg. Seventh and Park View, W. S. Hebbard, architect



Smith and Ferris Home, Hope near Seventh, George Howard Jr., designer

Hotel Building, Fifth and Bonnie Brae. Harry Censor, architect

MAY IS ACTIVE BUILDING MONTH FOR SOUTHLAND

Heavy Gain Shown by Many Cities; Much Construction Work Done in Los Angeles

May was a busy month for building in Southern California, according to figures compiled from a large number of cities. Many points reported substantial gains over May of last year, several having established new high records for May totals.

Although Los Angeles with $[illegible] worth of permits issued during May showed a decrease over that of a year ago, approximately the same number of buildings were authorized for both months. In May, 1923, permits were issued for [illegible] structures while during the month just passed construction of [illegible] was authorized. In May of 1923 many large business district buildings were authorized while permits were not issued last month for any large structures.

Buildings for which permits were issued last month include [illegible] buildings valued at $3,937,445. Permits were issued also for forty-[illegible] apartment-houses valued at [illegible], fifty-four mercantile structures with a valuation of [illegible], seven churches, six factories and three hotels. The balance includes garages, public buildings and miscellaneous structures.

San Bernardino figures nearly doubled those of May, 1923 and set a new month's record for that city. The Gate City last month permits for buildings totaling $320,300 were issued as against $193,828 during the same month of last year. Long Beach, San Diego, Santa Barbara, Glendale, Riverside and Huntington Park were included in the cities which reported higher figures than for May 1923.

RECORD AT LONG BEACH

LONG BEACH, June 7.—All building records for the month of May in Long Beach were broken this month, tI was revealed when building permit figures for the period were totaled. The report shows that a total of [illegible] in new buildings were authorized, or actually started during the month in Long Beach. tI was revealed that the five month period ending today shows that building permits for construction totaling $10,500,746 have been issued here since the first day of the present year. For the first five months of 1923 a total of $7,000,000 in building permits

(Continued on Page 9, Column 1)

BUILDING PERMIT FIGURES FOR MAY

Los Angeles	$8,789,932
Long Beach	1,993,856
San Diego	1,260,208
Glendale	828,639
Pasadena	691,220
Santa Monica	688,725
Alhambra	433,310
Harbor District	422,020
Beverly Hills	356,840
San Bernardino	320,300
Venice	316,800
Santa Barbara	310,905
Huntington Park	288,820
Riverside	192,185
South Pasadena	185,044
Pomona	163,035
Oxnard	144,950
Redondo	136,640
Monrovia	126,450
South Gate	86,700
Burbank	78,400
Anaheim	77,550
Santa Ana	75,436
Bakersfield	73,254
Whittier	68,725
Compton	60,274
Hawthorne	59,330
Culver City	58,120
Arcadia	54,100
Ontario	53,800
Inglewood	44,000
Montebello	40,000
Azusa	39,535
San Fernando	33,150
Sierra Madre	29,350
Fullerton	28,400
Manhattan	21,655
Tulare	18,700
Orange	16,250
Visalia	11,500
Taft	11,200
Hermosa	10,550
Upland	8,000
El Monte	6,175

FACT AND COMMENT

Despite an expected seasonal slump, building permit figures for May showed a gain in many Southern California cities. A high record for the month of May was made at many points while in one or two instances the highest figure for any month in history was reported. Los Angeles figures showed a decline over May of a year ago, but the fact that practically the same number of buildings were authorized during both months tells its own story. In May of 1923 a large number of height-limit business buildings were authorized in Los Angeles, while last month saw the greatest activity in dwelling construction permits.

The figures merely bear out what every Southern California resident acquainted with conditions knows, that there is no stopping the steady substantial growth of the district.

(Continued on Page 2, Column 5)

SLATED FOR CONSTRUCTION

Six Structures Contemplated for Early Completion in Los Angeles and Vicinity

An analysis of building projects made public during the last seven days seems to indicate that construction activities for the next year will be on a normal increase and that builders will be busily engaged constructing new homes, business structures and other improvements in anticipation of a consistent influx of new residents during the coming months, announcement has been made by local architects, contractors and realty men of the erection of seven attractive structures at a cost of well over $1,000,000 to meet the demand for space.

Among the contemplated improvements to be made is the erection of a four-story store and loft building on the southwest corner of Seventh and Park View streets by the Park View Investment Company. According to R. F. Huntsberger and H. K. Huntsberger, realty men in the transaction, a ninety-nine year lease was purrhased last week from Ebner Brothers for an aggregate total of $3,000,000, including cost of construction.

W. S. Hebbard, local architect, has been directed to draft the plans at once so that work may start within a short period. Building specifications call for a Class C structure, 100 feet in width and 140 feet in depth, arranged to contain exclusive shopping stores leased by Mr. Maurice of Shaw & Mernin. Construction will be in charge of the Winter Construction Company. Mr. Huntsberger states that a previous report indicated that the S. & G. Gump Company of San Francisco was to locate in the building. This report is not correct, he stated.

GARAGE BUILDING

Plans have been completed by the Pacific Motor Service, Inc., of which Roy R. Meads of the Pacific Rubber Corporation is president, for the erection of an eight-story and basement garage on ground recently acquired at 742-46 South Hope street from James G. Warren. Building plans are in the hands of Noerenberg & Johnson, architects. The realty transaction was handled through R. A. Rowan.

The building of Class A construction is to be faced with terra cotta art stone and will cost about $400,000. It will have a frontage of eighty feet on the east side of Hope street with a depth of 173 feet. After an exhaustive investigation of the various types of

(Continued on Page 2, Column 4)

PURCHASE MAJESTIC PLAYHOUSE

M. H. Price Buys Theater from Hamburger Firm for Million Dollars

Realty negotiations were completed last week for the purchase of the Majestic Theater Building by M. H. Price of the M. H. Price Realty and Investment Company from the Hamburger Realty Company for a reported consideration of $1,000,000. Announcement of the sale was made by Mr. Price after the completion of plans for an extensive program of alterations to be under way by next May at a cost of $300,000.

The Majestic Theater Building, a theatrical landmark of Los Angeles, in an eight-story fireproof building located at 843 South Broadway, consisting of two stores, 114 office suites and a theater auditorium with a seating capacity of 1600. It has a frontage of eighty feet on South Broadway and a depth of 167 feet.

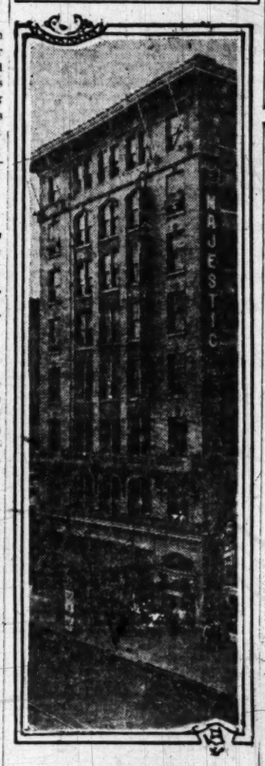
Mr. Price is making a study of building improvements so that plans may be drawn that will place the local showhouse among the finest in the city. The deal has been in litigation for several months, E. B. Du Bain having filed suit in Superior Court for $45,625 in connection with the transaction.

Lease Building on Wall Street to Radio Firms

Through the W. Ross Campbell Company, business property brokers, the two-story Class C building located at 1111 Wall street has been leased for a term of five years to William A. Breniman, who has renamed the structure the Radio Building.

The lessor will partition the upper story and part of the first floor, which will be leased to radio concerns, while Mr. Breniman, who is engaged in the wholesaling of radio materials and supplies, will occupy the remainder of the first floor. All negotiations were conducted by Messrs. D. A. Holbrook and Oscar C. Wyatt of the W. Ross Campbell Company.

MAJESTIC BOUGHT



Broadway at Ninth

M. H. Price purchased Majestic Theater Building last week for $1,000,000 from Hamburger Realty Company.

CULVER IS SPEAKER AT CONVENTION

Realty Subdivision Talk Given at Washington by Los Angeles Man

"Deep down in every heart is the love of home, the longing for the scenes of childhood, the sweet memories of mother, father, sister and brother; and it is all of these beautiful thoughts that make the home the most sacred institution in the world. Our customer, when he buys, is buying his home."

Thus did Harry H. Culver of Los Angeles sum up the real estate subdivision business in his address before the general convention, Thursday morning when he impersonated the manager of the homebuilders' and subdividers' department of the "Ideal Realty Company of Hometown City."

"Our customer is investing in future happiness," continued Mr. Culver, "and it is our deep responsibility to see that that investment is going to pay. And if our buyers develop into satisfied customers, their investment in happiness is going to pay just 1000 per cent profit to that family. The man who is satisfied, who is happy in his new home, whose children have educational advantages, who is pleased with the courteous, honest and considerate treatment of our selling agents—that man is going to prove to be the greatest asset in the upbuilding of our community. He is going to work, talk and sing its praises to his friends and attempt to gather them about him, that they may enjoy the happiness which is his; and those friends in turn will influence others, so the long line of satisfied customers stretches out in a never-ending chain."

Beautiful Hostelry for Southern Beach City

The Casa de Manana

NEW HOTEL FOR LA JOLLA

Casa de Manana to Open Doors July 3 as Southland's Newest Tourist Hostelry

Another beautiful tourist hotel for Southern California will open its doors to the public July 3, next, at La Jolla. The new hostelry, the Casa de Manana is being erected by Mrs. Morrison Hopkins on an artistic point of land commanding a gorgeous view of the Pacific and the picturesque coast line at La Jolla.

The building, designed by Edgar V. Ullrich of Colorado Springs is of Spanish architecture, and is constructed of gray cement and red tile.

Special attention has been given the interior furnishings. A beautiful lounge luxuriously furnished is one of the attractive features. The dining-room, sun parlor and writing-room all have been given the same careful attention as to appointment and an attractive tiled patio with wrought-iron balconies and center pool is situated in the center of the hotel.

Private baths and two closets are provided for each bedroom with furniture and hangings to harmonize with the general color scheme throughout.

La Jolla offers much in the way of sports and entertainment for the guests of the hotel. A beautiful golf links, six tennis courts, a riding academy in the stables of which are some excellent horses, ocean bathing and boating are available.

The Casa de Manana will be operated by the Van Noy-Interstate Company.

PERMIT ISSUED

BAKERSFIELD, June 7.—Permit for the building which will house the plant of the San Joaquin Cotton Oil Company at the corner of California and Washington avenues was issued by City Building Inspector R. H. Hubbard this week. The structure will cost

IS SLATED FOR CONSTRUCTION

(Continued from First Page)

buildings used for car storage in the leading cities of the country, the D'Hume motor ramp type has been selected. It is intended to have the garage, which will have storage capacity for 600 cars, ready for occupancy by the first of the year.

"The D'Hume ramp type represents the most advanced construction for the efficient handling of a great number of cars," stated Mr. Meads. "The elevator system is obsolete because of the space lost for storage and slowness in handling cars. We estimate that we will be able to handle 125 cars an hour. The building is to be the very last word in modern garage construction, with provisions for washing and polishing.

"The parking problem has become so acute in Los Angeles as in other large population centers that the large garage seems to be the only palliative. Such garages must be off the main-traveled arteries and away from heavy traffic in order to furnish convenient entrance and egress."

ADVERTISING AGENCY

Construction is already advanced on a new home for Smith & Ferris, local advertising agency. The building is to be a two-story structure of pure Gothic type with a frontage of forty feet on Hope street, between Seventh and Eighth streets, and a depth of 125 feet. It is said that it will be one of the most attractive structures of its kind in the business districts of Los Angeles.

A unique arrangement of the front of the building is such that the attention of traffic going both north and south on Hope street will be attracted by imposing display windows. Entrances to the stores on the street floor will be from the side, the entire center of the lower floor of the structure being devoted to a rotunda window effect.

The second floor will be occupied by Smith & Ferris for their advertising agency. This will make 8000 square feet of floor space available for the needs of the agency.

It is being erected for Smith & Ferris by the Jacoby Estate on a ten-year lease. Negotiations for the transaction were conducted by George McGovern of the R. A. Rowan & Co. The architect is George Howard, Jr. A. Carman Smith is president, O. L. Ferris, vice-president, and C. F. Crank, secretary.

Home for the Hollywood Mineral Springs Sanatorium will be erected on the corner of Melrose and Larchmont avenues on the site of the old Melrose Baths establishment, it was announced yesterday by officials of the hospital. It will be seven stories in height, providing accommodations for 250 beds, and built at a cost in excess of $500,000.

Architect J. T. Zeller has been commissioned to prepare the plans and to supervise the construction. Many special features will be included in the proposed home such as facilities for radium, X-ray and insulin hydrotherapy treatments. A radium emanation department will be conducted by Fred T. Smith, an authority on this subject.

According to officials, there will be a modern men's and women's department including small plunges containing mineral waters said to be beneficial in its results. Work will start within thirty days, the structure being completed in four or five months.

HOTEL STRUCTURE

Construction will start within thirty days on a proposed four-story Class C hotel building to be erected on the southeast corner of Fifth and Bonnie Brae at a cost of $250,000 for a local client of Harry Genser, architect, and L. M. Halper, realty man. One hundred and eighty-five rooms with 100 per cent baths will be arranged in the structure, which will have a frontage of 100 feet and a depth of 157 feet.

A two-story brick and plaster building will be erected on the northeast corner of Jardin and Atlantic Boulevard, Bandini, for Harry Sayden Whitely, architect. It will be of Spanish design, 105 by 100 feet, containing six stores and office space. Cost is estimated at $55,000.

WHITE IS TEMPORARY STATE REALTY CHIEF

During the absence of President Henry P. Barbour of the California Real Estate Association, Everett A. White of Santa Ana, a vice-president of the organization, has been named acting president.

REALTY TAX CUT DRIVE PROPOSED

State Association May Follow Lead of Pasadena in Protesting Rate

The California Real Estate Association, through the realty boards of the State, will conduct a campaign on taxation if the suggestions made by the Taxation Committee of the Pasadena Realty Board are carried out. At a meeting addressed by E. O. Weed, chief deputy assessor of Los Angeles county, in Pasadena there was launched the first of a series of meetings that will be conducted by the realty boards throughout California to study the question of taxation.

H. L. Butler, chairman of the taxation committee of the Pasadena Realty Board, pointed out that there has been forming in the past year a strong and organized protest against the tax burden now imposed, particularly on real property. According to report submitted by the Bureau of Census figures, the tax collections on real property has increased 160 per cent in the period of 1912-1922, while the value of property assessed has increased 79 per cent.

Recent figures of the United States Census Bureau show that the average Federal per capita tax in California is $10.63, while the State, county and city average is $59.83. In submitting the report to the California Real Estate Association, Mr. Butler, a former president of the Pasadena Realty Board, says:

"Foremost and principally, our effort should be an intelligent constructive criticism of expenditures. Then we should particularly endeavor to have corrected any condition that places an unfair proportion of the tax burden on real property. It is the opinion of the committee that one such correction can be made by a revision or doing away with, of the present personal property tax law.

"The county and city must obtain necessary revenue to meet their expenditures. In Pasadena 74 per cent of the city's income is obtained from a tax on realty and personal property and of the 74 per cent four-fifths is obtained from real property and one-fifth from personal property. It is logic to assume that what is termed personal property at least equals realty wealth."

FACT AND COMMENT

(Continued from First Page)

Temporary local conditions may affect one southland city or another, but it never will be for long. Southern California offers so much more in the way of living and working conditions than any other section of the continent that no living force can retard its progress.

The Anvil Chorus

An editorial in a recent issue of a Salt Lake newspaper says: "Hundreds of people disappointed in Southern California are arriving in Utah daily on their way East where they hope to recoup their fortunes," the editorial says in part. Another passage says: "These folk are going home without one good word for California."

This editorial, which is typical of the propaganda being broadcast throughout the East, may strike the average Southern Californian as ridiculous and unworthy of notice, but it must be remembered that a great majority of people who have hoped some day to make their home in the Southland are being fed this sort of misleading information without having an opportunity to obtain the facts.

The Chamber of Commerce, the Realty Board and other civic and municipal organizations of Los Angeles can perform a notable service to Southern California by putting into effect a program to get before the East the true conditions here and the opportunities in the Southland which are not available in the districts where those jealous of the marvelous growth of this territory are circulating the malicious reports against us.

The White-Collar Job

There is more than mere merit in the campaign of the Associated General Contractors of America to enroll more of the youths about to graduate from the country's schools in the ranks of the skilled workmen in the building trades.

The theory that a low-paid "white-collar" position is much preferable to a job which combines muscle and brain has been overlooked. The result has been that the white-collar market has been flooded while the building industry has gone begging for help.

This situation has made it possible for unscrupulous radicals to gain a strangle-hold on the building industry in many parts of the country. They have used their power indiscriminately and in many cities have succeeded in virtually stopping all building operations by their exhorbitant demands.

But the present campaign, if it succeeds, will go far toward remedying this situation. It will tend to relieve the shortage of skilled workmen and consequently to make the work of the radical organizer more difficult.

It will also benefit the youths themselves, and this will prove the greatest blessing. Opportunities in the building industry are much greater than in overcrowded offices and will always remain so. The youth who becomes a skilled workman can obtain much higher remuneration than he probably ever would receive in the average office job. The average youth with the background of technical and general knowledge obtained in high school and college, will find the ladder of success not nearly so crowded or long in the building trades as in an office.

The campaign is a real service to the nation and a contribution of no little importance to its welfare. It represents a definite forward step in the right direction.

Work Begun on Erection of New Bank at Gardena

[LOCAL CORRESPONDENCE]

GARDENA, June 7.—The steel framework for the new $60,000 brick and terra cotta building of the First National Bank of Gardena at the corner of One Hundred and Sixty-fifth street and the Pacific Electric tracks is being erected. The building will be ready for occupancy by September 1, next, according to Herbert W. Wood, president of the bank.

It will be a two-story structure, fifty feet by sixty feet. The first floor will be occupied by the First National Bank and the Citizens' State Savings Bank, while the second floor will contain offices.

Rinnert & Crosier, Gardena contractors, are doing the work.

STORE IS LEASED

H. L. Suydam reports the leasing of the store at 1032 South Figueroa street through Ralph T. Merchant for Lem A. Brunson, Inc., to Mustin & Myers of the Citrus Salts Company, for a distributing place and office for their products.

Citrus salts is a new treatment for high-blood pressure.

Realty Persons on Inspection Tour of Tract

Guests Attend Barbecue

Subdivisions and Subdividers

Last Wednesday evening saw old fiesta days revived when 300 real estate men gathered at Hollywoodland as the guests of S. H. Woodruff for an outdoor barbecue dinner and inspection tour of the community.

In charge of tract representatives, squads of fifteen to twenty persons were escorted through the property. Winding over the concrete drives to the crest of the hills, the parties were shown the accomplishments of the development durng the last year.

Returning to the plaza at the entrance of Hollywoodland, the visitors danced to the music of the Hollywoodland Community Orchestra, while at the "cook-house" steaks were broiling on the outdoor grill of the construction company's camp.

L. J. Burrud acted as toastmaster. Martin T. Hildinger talked on "Our Policy of Co-operation," George R. Hanna talked on "Sales Tactics," while Thomas A. Jordan discussed "Finding the Lines in Hollywoodland." B. Y. Taft discussed the architecture of the hills. P. J. Lechner told how the construction work in Hollywoodland was accomplished and George Colley described the handling of Hollywoodland granite.

S. H. Woodruff welcomed his guests and told about his various developments. Will E. Chapin also spoke.

National Prominence

Westwood will soon be "America's best-known community." Recently a special article on the development of Westwood was featured in a large national publication. Now another magazine of national circulation has prepared an article by a prominent writer to appear shortly. The article, which will be profusely illustrated, is to deal with the trend of motion-picture activity toward Westwood, and particularly with the plans of the William Fox Company. The growth at Westwood has stamped it as one of the outstanding community developments of recent years. In that time it has developed from a sleepy "rancho" of 3300 acres into a community of national prominence. Millions of dollars' worth of private, individual and civic capital are now being expended in the growth of its district. More than $5,450,000 is the estimate placed on the value of homes, improvements and civic structures completed or under way in the Westwood district this does not include money to be spent by motion-picture producers. A recent statement issued from the Fox Film Company estimated that $5,000,000 would be spent on their studio alone. Neither does it include the value of other projects now being planned, but as yet unannounced.

Fills Private Lake

One man in the San Fernando Valley has found an ingenious way to supply water to fill a private lake which he has made on his property. Adjoining the property of Elmer Brown, lying north of Universal City, lies Toluca Lake, which is supplied with water from large springs that are in its bottom. The flow from them requires that an overflow be provided to take care of the water so that the lake can be kept at an even level.

Mr. Brown considered this factor, and by throwing up a dam across a slight slough that was on his place was rewarded by seeing sufficient water rise to create a fine private lake without cost or inconvenience. The constant flow from Toluca Lake assures him of a perpetual supply of fresh water.

Toluca Lake Park, in which lies the larger lake, is the scene of many picnicking parties and outdoor events, the latest of which was conducted by the Hollywood Shrine Club last Saturday. More than 1000 members of the club, their families and invited guests gathered to enjoy a barbecue and entertainment. The property is being subdivided by the Heffron-McCray-St. John Syndicate. During the last few weeks many investors have expressed their preference for this property, recent sales totaling more than $400,000.

Build Ten Homes

Having improved, built-up and sold out its 500-acre Angeles Mesa Tract, the Angeles Mesa Land Company, through W. P. Jeffries, its president, has resumed constructive activities by building ten new homes at the corner of Linda Vista Boulevard and Lida street. The new location is scenic in character and well adapted for home sites. It adjoins Flintridge on the south and Arroyo Seco on the east. The city of Pasadena is spending $300,000 for the improvement of Upper Arroyo Seco, the work beginning above the Devil's Gate Dam. It will be one of the most frequented and most admired spots in the entire Southland.

Sell Block of Land

A block of homesite property within the limits of Girard and fronting on the beautiful Bulholland Scenic Highway will be opened for sale to the public today, according to announcement by Victor Girard, community builder. The location, considered as one of the best to be had, gives the investor a chance to reap benefit of a rise in valuation which will follow completion of the drive. There are less than 100 lots to be offered for sale today. This will not take care of the demand, Mr. Girard believes. He predicts that the lots will be sold before the end of a three-day period.

"Despite the fact that the property will increase in value with the opening of Mulhólland Highway we have decided, as a matter of policy to sell these lots along with the rest of the tract," stated Mr. Girard."

Big Day Promised

A big day is promised by Bundy & Albright to their guests in Hollywilds Sunday, 15th inst., when this foothill lodgesite project will be formally opened to the public. "We have arranged a day full of athletic sports with suitable prizes for the contestants," says C. C. Albright who with Tom Bundy is responsible for the creation of this recreational community in the Hollywood foothills at Cahuenga Park.

Interest Sportsmen

The fact that Park Commissioners have authorized bridle trails through Griffith Park and that private interests are planning to continue these trails through the Hollywood Hills, Beverly and Santa Monica Hills to the ocean, is of great interest to lovers of equestrian exercise. Horse-back riding has been revived in all parts of the country as a pleasure without equal, health-giving, enjoyable and of a permanent quality that is not possessed by any other sport. In the Hollywood Hills there are already several miles of notable bridle trails, and they are so planned that every feature of scenic beauty is provided for and free from interference of traffic.

Riding schools are increasing in number, and qualified instructors are finding their time fully occupied in educating men and women, young and old, in the proper handling of horses and the equestrian arts that make them easy and graceful riders.

Allwyn Park Auction

The Allwyn Park auction sale scheduled for today under a large tent erected at Ventura Boulevard and Sherman Way has aroused considerable interest. Prospective buyers who have made inquiry at the offices of Barry & Austin have shown a decided interest in the property. The auction method of buying gives the shopper an opportunity to get desirable residence and business lots regardless of value. The sale is to start promptly at 1 p.m.

Company Progresses

Merrick & Ruddick, Inc., successors to the Wright-Callender Company, one of the oldest established firms in the city, in a short space of two years has built up an organization with the view of serving the public on the foundation of responsibility, quality and service.

At the present time it is offering properties of the highest type at the Woodstock-in-the-Hills subdivision at the junction of Laurel Canyon and the new Mulholland High Way. The Hollywood Country Club subdivision has the advantage of being located directly adjoining a golf course, with a view of San Fernando Valley. From many places a view may be had of the ocean and the Beverly Hills. It is now possible to drive over all but 3000 feet of the Franklin Canyon Road. The Hollywood foothills subdivision, located west of the Hollywood Country Club, will also have a road connecting with Benedict Canyon. Crews are at work on the Dixie Canyon Road, which will be ready for public use in the late summer.

LOFT IS LEASED

The J. W. Lewis Company reports the leasing of a loft on the second floor of the new six-story Calo Building at San Pedro and Winston streets to W. D. Scott, Pacific Coast sales manager for Herbert H. Frost. The building is owned by the Revolving Fund Corporation, and S. G. Ries of the Lewis company's San Pedro-street branch office represented both parties in the transaction.

Citizens Plan New Hostelry for Lankershim

[LOCAL CORRESPONDENCE]

LANKERSHIM, June 7.—Local capital is rapidly being enlisted in the campaign for the immediate erection of a hotel here. Under the leadership of C. W. Shirey as president and O. J. Renfrew, secretary, the corporation has been formed and blocks of stock are being subscribed for by business men, land owners and ranchers interested in the development of the townsite.

Tentative plans for the building have been drawn and bids for its construction will be solicited as soon as the financial program is completed. F. W. Hicks is treasurer. Directors will be chosen from among the stockholders.

A hotel to meet commercial demands as well as those of tourist travel long has been needed. Several well known hotel managers already have expressed a desire to lease the hostelry when it is ready for opening.

It is expected the building will be finished by the first of the year. The plans show ground floor accommodations for lobby, barber shop, baths, cafe and at least two store rooms of generous proportions. It is undecided whether second-floor space will be available for office purposes.

INGLEWOOD BANK OPENS ITS DOORS

New Financial Structure Cost $100,000; Reception Marks Completion

[LOCAL CORRESPONDENCE]

INGLEWOOD, June 7.—The bank as the greatest builder of the community was pictured at the formal opening of the new First National Bank of Inglewood. The speaker was C. J. Shepherd, manager of the Federal Reserve Bank in Los Angeles. "It is the bank in the community," declared Mr. Shepherd, "that gathers up the small sums that otherwise would lie idle and lending the aggregate in larger sums to develop the community by the use of this money in industrial and commercial activities, making possible the pay rolls that support the town."

G. A. Howard, Jr., of Los Angeles, architect of the new $100,000 building, spoke at the Tuesday-evening program, as part of the week's series of receptions in observance of the opening.

HONEST REALTY METHODS URGED

Paper by Mason Case Read at National Meet

Broker Discusses Successful Selling Procedure

Local Board Shows Film of Los Angeles Tract

Emphasizing the value of honesty in the real estate business, a paper on "Successful Selling Methods," by Mason Case of Los Angeles, was read before the Tuesday afternoon session of the home-builders' and subdividers' division of the National Association of Real Estate Boards, in the Hall of Nations of the Washington Hotel. As Mr. Case was unable to attend the convention because of illness in the family, the paper was read by Frank H. Ayres of Los Angeles. The presentation of this subject was illustrated by two reels of motion pictures.

"In modern business we find no dissenting voice to the axiom that 'Honesty is the only policy,'" said Mr. Case. "From the standpoint of salesmanship, we are concerned with honesty, primarily because it pays in dollars and cents. Those traits which are conducive to money making should be easy to cultivate. By honesty in salesmanship is meant not the common or garden variety of honesty which would not steal, but that honesty which refuses to take any undue advantage; that honesty which tells the whole story; that honesty which refuses to misrepresent; that honesty which appreciates that all parties to a sale must profit in order that it be good business.

URGES FAIR DEALING

"Every sale must be made so that the client will come back to us. Money is made out of one's friends. Enemies transact their business with competitors. Every client honestly treated should be the means of producing two more clients and the spread of the gospel of fair dealing is by geometrical and not arithmetical progression. The length of time required to build a business depends largely on the faithful observance of this principle.

"Successful real estate selling methods possess no mysterious qualifications. They are merely the reflection of a personality, activated by horse sense. Real salesmen are made, not born, and the qualifications which, properly combined, determine his personality can be largely acquired, while his possession of horse sense is always devoutly to be hoped.

"The methods of successful selling are the same the world over, and apply equally to the farm lands of Iowa, the hills of Vermont, the fertile fields of the sunny South, as to Southern California. It is a matter of personality and the man who succeeds in Southern California, with the same enthusiasm and application will succeed anywhere.

"The profession of the realty man is the finest in the world. It is admirable and constructive work, and will merit whatever of honesty, intelligence and cheerful effort is put into it.

"While money making is every honest realty man's foremost concern, in business, we are afforded an opportunity, more than in most professions, to make our profession our play as well as our business, remembering that unless we get our happiness out of our work as we go along, most of us will never know what happiness means."

REALTY FILM SHOWN

The first reel of motion pictures shown in connection with Mr. Case's paper, gave the realty men a vivid pictorial history of up-to-date hillside development of subdivision property, the example taken being Hollywoodland. This reel was especially prepared for the Los Angeles Realty Board by L. J. Burrud, publicity director of Hollywoodland. This subdivision is made up of 640 acres along the foothills immediately back of Hollywood, which is in the city of Los Angeles proper. It was purchased twenty-five years ago for $1.25 per acre, according to the speaker, and recently as high as $1.25 has been paid per square foot for a lot in the same property.

Ruth Roland, the motion-picture actress, has extensive real estate investments in Los Angeles, and she had a special film taken of her holdings which was shown to the delegates in connection with the paper. Jackie Coogan, the first 9-year-old boy to build an office building with his earnings, was revealed wielding a silver shovel in digging the beginning of the foundation for his recent venture. Baby Peggy, another child star, was seen on the screen fishing in the yard of a typical Los Angeles home.

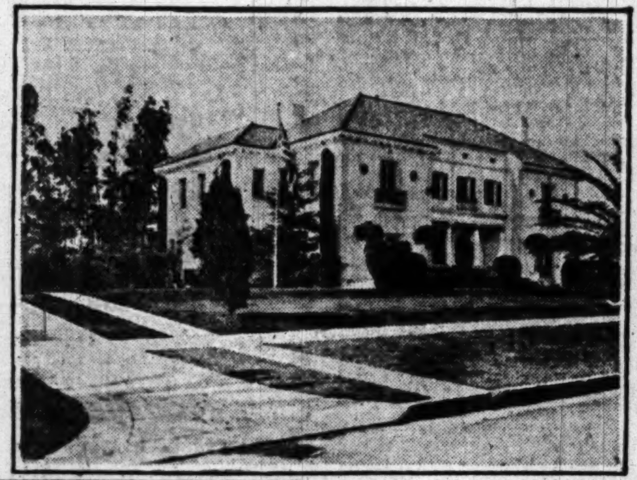
AMERICA SWEETENS WORLD

[EXCLUSIVE DISPATCH]

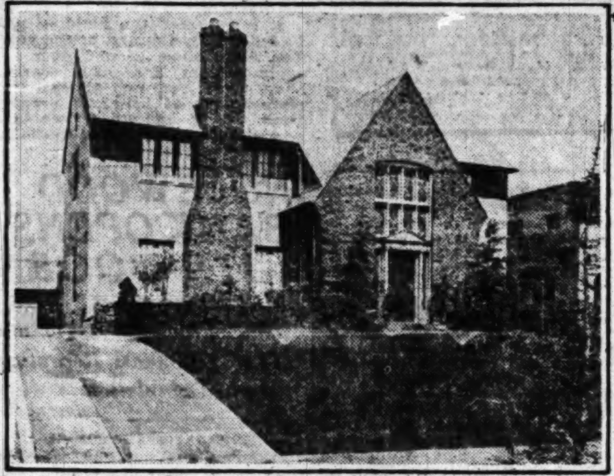
WASHINGTON (D. C.) June 7. Export markets last year absorbed nearly 8,000,000 gallons of American molasses and sirups and 140,000,000 pounds of glucose and honey, according to an analysis of this trade, by the foodstuffs division of the Department of Commerce. Canada, the United Kingdom, the Scandinavian countries, and certain countries of Northwestern Europe are the best markets for our sirups and molasses. It is roughly estimated that in the United Kingdom about 75 per cent of the imports coming in under the heading of molasses and sirups, are of molasses for distilling and for the production of feeding stuffs, and 25 per cent are sirups for table use.

Four Residences in Windsor Square Change Ownership

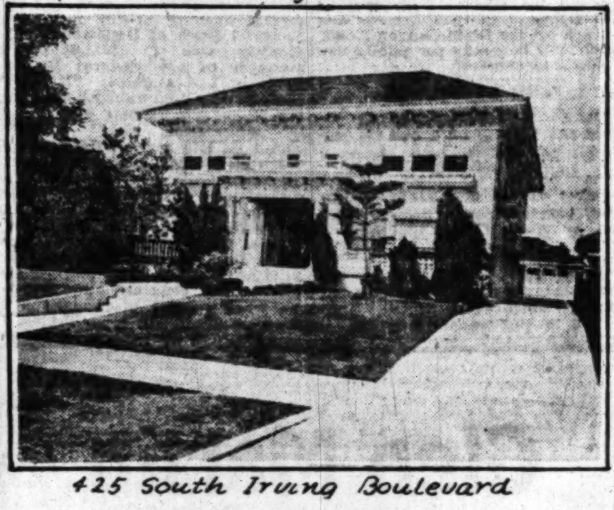
435 South Plymouth Street



425 South Plymouth Street



147 South Plymouth Street



425 South Irving Boulevard

Sales Represent $250,000

Among recent sales completed by the realty firm of Laack & Williams are four residence transfers involving $250,000. Home at 535 South Plymouth was sold to J. T. Parsons by Horace Boos. W. J. Toomey sold house at 425 South Plymouth to A. T. Kingsbaker; Gustave Meertief bought home at 147 South Plymouth from Roy C. Baillie, while residence at 425 South Irving Boulevard was transferred from C. B. Hopper to H. G. Mosler.

CONTINUED PROSPERITY FORESEEN

Pioneer Contractor Hits at Calamity Howlers in Discussing Building

Prosperity in the building industry of Los Angeles and Southern California will continue unabated despite periodical business depressions, declares J. A. Crook, local builder, who has been engaged in the contracting business here for more than forty years.

"The influx of new residents to the Southland," declares Mr. Crook, "will bring about naturally a demand for building construction on a scale equal to that which has been in progress for the last five years."

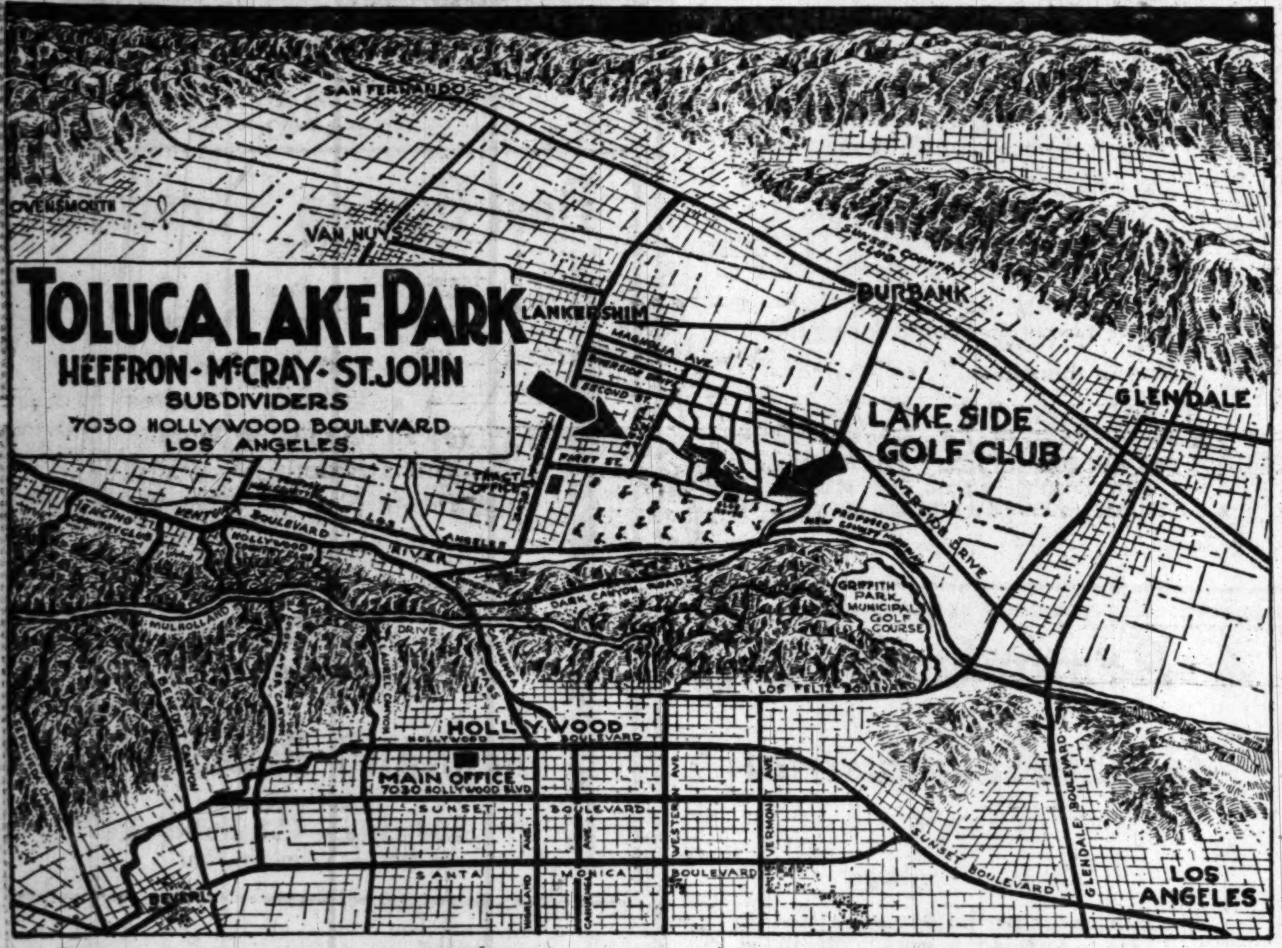
In the two decades that he has ben a resident of Los Angeles, Mr. Crook, who is a member of the Southern California Chapter, Associated General Contractors of America, has had the opportunity to study the result of numerous financial slumps upon the progress of construction. "It is the one thing," he says, "that has been little affected by these nocturnal conditions with which every community has to contend.

"No one need be afraid that Los Angeles and the rest of the Southland will suffer a reverse in their building program as a consequence of the recent slackening up of business. Construction here is a necessity created by the continued inpouring of newcomers from every part of the world."

Bedbugs and rats are being routed by poison gas in campaigns of a New York extermination company.

FIXTURE FIRM LEASES SPACE FOR OPERATION

The Coast Display Fixture Company has taken a long-term lease on the major portion of the ground floor of the new two-story brick building at 220 East Sixteenth street, where it will maintain its offices, display rooms, and manufacturing plant. This firm manufactures papier-mache forms and a complete line of display fixtures. The Benjamin Kaplan Company is the owner of the property and both parties to the transaction were represented by O. R. Elsner of the San Pedro-street branch office of the J. W. Lewis Company.



RICK FEATURE IN NOVEL HOME

nglish Design Gives Rugged Appearance to House

de Latitude of Selection in Landscaping Detail

nty-three Hundred Cost of Small Dwelling

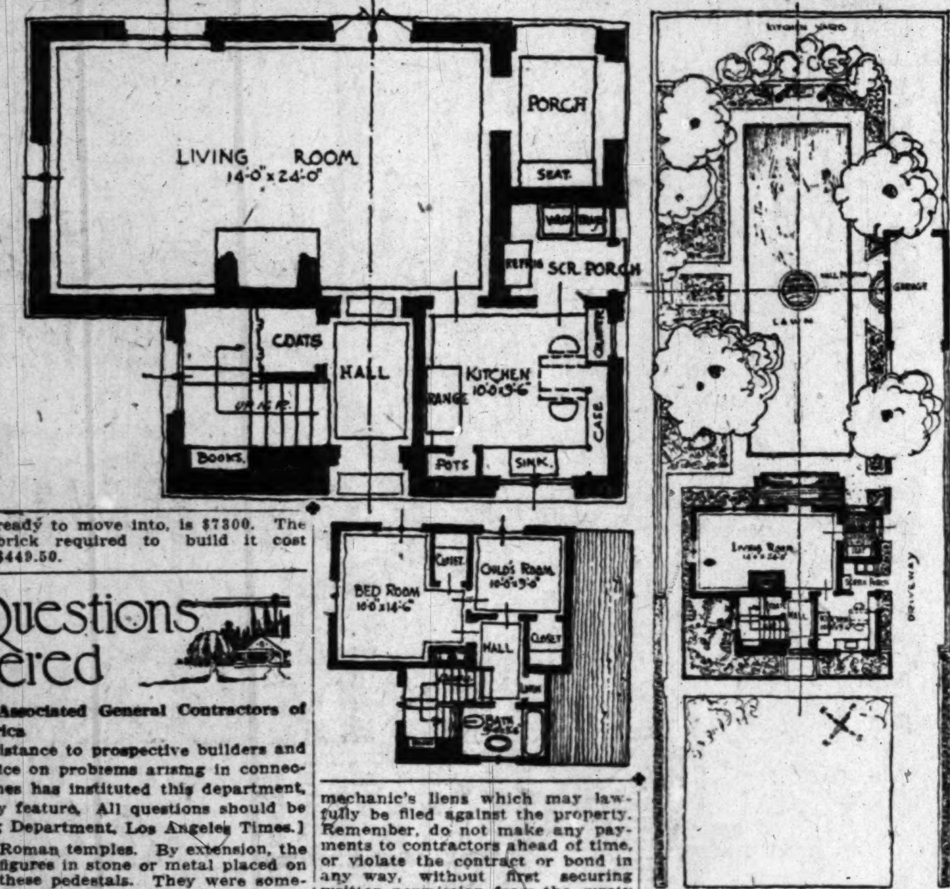
Here is another example of mod- home architecture. English in sign, this house has a rugged ap- ance with just the proper num- of decorative details to relieve bold simple lines. A few of features that help to enhance exterior appearance are the lar louvres, the large French dows opening out of the living- m, and the gabled porch over main entrance of the house.

The floor plan is pleasing, hav- an unusual grouping of rooms. nding the porch steps one en- a small reception hall. To the is the large living-room with wide fireplace. From the liv- room one proceeds to the din- room, which opens on an em- red terrace on the left side of house. A short hallway off the dining-room leads to the bedrooms and bath, which are tly in line. At the rear of house is the kitchen, a model of venience. Note the size, the ber of built-in features and large breakfast room.

From the standpoint of livable- this home could scarcely be roved upon in a house of its The walls are of brick, which comfort the year around as as providing the kind of per- beauty that improves with passing years. The roof may of slate or shingle. The un- al plan of the house offers a latitude of choice in the mat- of landscaping. The house will on a lot of average size.

The complete cost of this house, ready to move into, is $7300. The brick required to build it cost $449.50.

Design Awarded High Honors in Recent Competition



Designed by Harrison Clarke

Plans for this home were prepared under the auspices of the Architectural Club of Los Angeles for the Small House Service located in the Metropolitan Exhibit of Building Materials on the sixth floor of the Metropolitan Building at Fifth and Broadway. Sketches of other residence plans are also on exhibit.

Builders' Questions Answered

By Southern California Chapter, Associated General Contractors of America

[With the view of rendering assistance to prospective builders and the purpose of giving sound advice on problems arising in connec- with building projects, The Times has instituted this department, will be conducted as a weekly feature. All questions should be to the Real Estate and Building Department, Los Angeles Times.]

RECORDING A CONTRACT

Question: Will you please tell if it is necessary to record a ding contract and where it is

Answer. Recording of a building tract is done at the office of the ty Recorder in the Court- and costs only one or two ars. This is not absolutely ssary, but the law gives the inal contractor sixty days in ch to file a mechanic's lien, material men and laborers days, after notice of comple- is recorded. If you are get- a building loan, the fact that have recorded the contract establishes the name of the inal contractor, so that the loan pany is willing to pay out the ey thirty-five days after notice completion has been recorded, getting a release from the inal contractor. If you do not rd the contract, then the loan pany may hold the money for sixty days in order to be sure nobody claiming to be an inal contractor will file a lien in the sixty days allowed by

CHNICAL TERMS DEFINED

Q.: Can you tell me what is by terms "acanthus" and as applied to orna- in building?

A.: The first of the two words a conventionalized foli- in sculpture and architecture on a plant which grows in lands of the Mediterranean. It most frequently in capitals. its introduction by the its conventionalization has modified to suit the style of successive architectural pe- The second word is applied to a pedestal placed on lower corners and apex of a or pediment, of Greek and Roman temples. By extension, the figures in stone or metal placed on these pedestals. They were sometimes human figures and sometimes animals; but more often they consisted of palmette ornaments.

STUDDING FOR ONE-STORY BUILDINGS

Q.: Will you advise what size studding is permitted by the Department of Buildings for one-story structures?

A.: Dwelling-house requirements state "that studding for one-story buildings shall be not less than two inches by three inches (1 5-8x2 5-8 if sized;) and no such studding shall be over twelve feet between floor and ceiling or between lower and top plates.

Q.: I am ready to build and wish to know how I may protect myself against the employment of an irresponsible contractor.

A.: This is a question which has been asked and answered many times in this department. The only advice that we can offer to prospective builders who are inexperienced is to investigate thoroughly the reputation and financial standing of the contractor you intend to engage. You can get this information through your bank, your lawyer, first-class material dealers or by addressing the Editor of this department. There are plenty of contractors with a reputation for good building, square dealing and prompt payment of bills. You need not take any chances. The law provides that you may demand, from the contractor a bond to protect yourself, if there is any doubt in your mind about his responsibility. Such a bond can provide for faithful performance (satisfactory completion at the contract price, according to plans and specifications.) and for the full payment of any mechanic's liens which may lawfully be filed against the property. Remember, do not make any payments to contractors ahead of time, or violate the contract or bond in any way, without first securing written permission from the surety company.

THE PROPER TIME TO BUILD

Q.: I am planning to build a small apartment-house and flat building and desire to know if you would advise me to proceed at this time. Many persons have cautioned me to wait six months or a year when, they claim, the cost of labor and materials will be much lower. I would like to be advised correctly as to the true conditions in the building industry at the present time.

A.: This is a question which involves a great deal of speculation and is open to a wide difference of opinion. It is generally conceded in the building industry that over a long period of time there will be a further decline in material prices, but in view of the recent decline it is not likely that six months or a year will bring about such a condition. Material prices are so interwoven with other conditions over the country that no one can forecast with any accuracy in what manner they will fluctuate six months or a year from now. Then, too, consider the fact that Los Angeles occupies such a unique position among other metropolises that the local condition as regards material and labor costs might be entirely different from that prevailing in many other cities. One certain fact remains that this city will continue its building program, irrespective of construction costs, in accordance with the natural increase in population.

Mechanical clocks were used in England in the twelfth century, but dials were not used until 200 years later.

Paving Program for Hawthorne Being Launched

Hawthorne boasts a paving program second to any city of its size in the country. More than eleven miles of city streets are being paved with a permanent type of material. Sidewalks and curbing are being laid on the same streets, most of the walks being five feet wide in the residential districts while eleven feet is the width in the business section.

An ornamental lighting system extending over five miles of the city's streets is also part of the improvement program launched by the municipality. Contracts have been awarded representing an outlay of $885,450.

Not Industry Alone

Another lesson we learn from the bee is, how easy it is to get stung.—[Boston Transcript.

GOOD MATERIAL IS REQUIREMENT

Durability Advantage in Use of Clay Products

Today's Small Home Design Features Simplicity

Wins First Honors in Recent Local Competition

BY HAROLD O. SEXSMITH

An architect is always pleased when a client informs him that he desires to build a house of brick. Brick is one of the best building materials and complies remarkably with all the fundamental requirements of good construction. So it is when a client announces brick as his first choice, the architect immediately classifies him among those who desire permanence and comfort along with beauty, rather than the most for the least money.

A house of brick has many advantages which are often lost when a choice of materials is being made. The first of these is its durability. No other material in the house will outlive brick. Next should be mentioned its insulating value against heat and cold. Its depreciation is less than any other material; even less than some varieties of stone. The cost of painting a brick house is, of course, much less.

If the house is built with the idea of selling it later, the resale value will be much greater than the added cost of brick over wood or stucco. Nothing has been said of the great beauty of the material when properly used, but it should be taken into account on an equal basis with the other items mentioned when one is investing several thousand dollars in a home.

PRIZE WINNER

All of these important elements have been carefully considered in today's plan which is the first of several brick houses which will be shown by The Times. This design is the first prize winner in a recent competition among local architects. Its estimated cost is about $7500 and is planned to meet admirably all the requirements of a family where two bedrooms are necessary.

All small houses should be designed with great simplicity. It requires much larger wall spaces than are available in the average small house facade, to "hold down" more than one or two decorative motives such as door or window details or any of the multitude of projecting features common to domestic architecture.

The designer of this house has recognized this fact and has achieved a beautiful result with very simple material. There is a restful dignity and refinement about the ensemble which only comes from the sympathetic hand of a skillful artist. The drawing gives only a meager suggestion of the interesting wall texture and colors possible with the use of tapestry brick and colored mortar joints.

IS ARCHITECTURAL

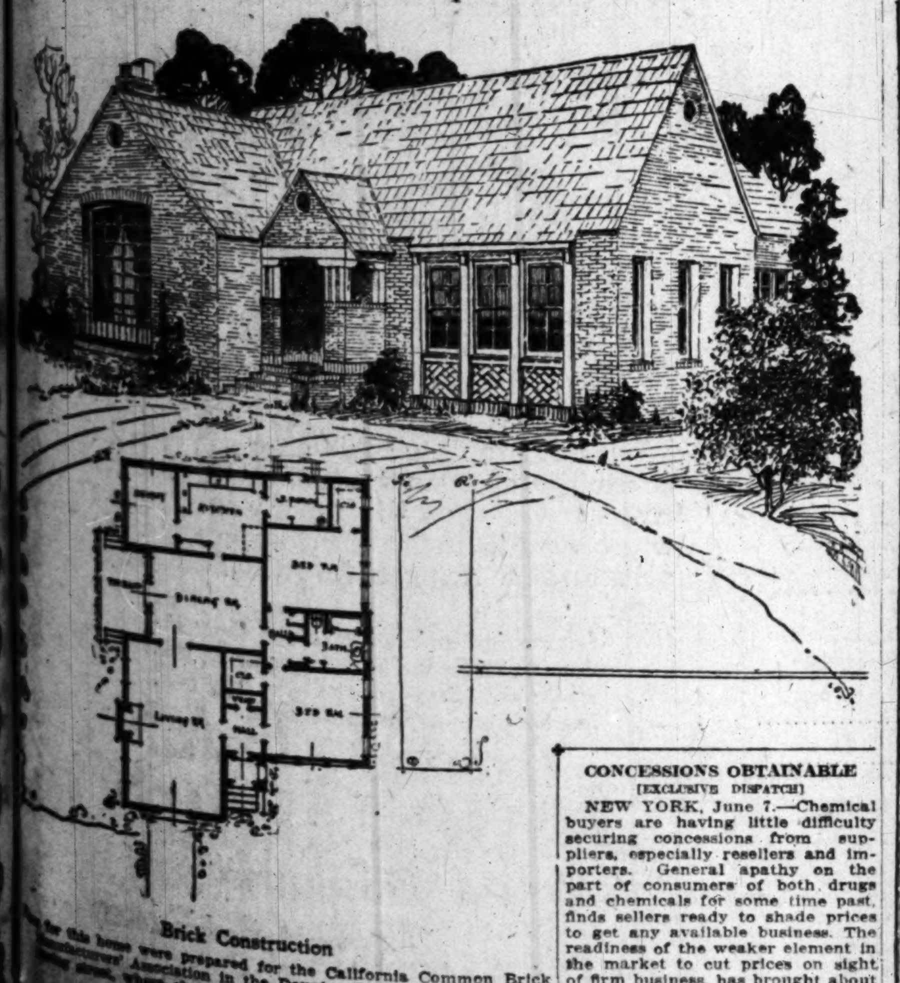
The plan although compact is "architectural" in its effect, developing axes and vistas into the garden which are often only possible in much larger schemes. Standing in the entrance hall one could look through French doors in the garden side of the living-room and out along a flower-bordered lawn and pool to a sheltered pergola seat at the end of the garden. The small covered porch on the driveway gives easy and sheltered access to the family flivver when the head of the house starts off to market on rainy days. The kitchen and service are well secluded and make possible the proper development of the garden side of the house for use as an outdoor living room. The man who builds a house in California without taking this last feature into account misses one of the most enjoyable elements of Southern California life.

In to Stay

Mrs. Hill—I hear that the copper mine Mr. Blank is interested in has a fortune in it.

Mr. Hill—I know it has. I've put mine in it.—[Exchange.

This Plan Will Attract Prospective Home Builder



Brick Construction

for this home were prepared for the California Common Brick Association in the Douglas Building at Third and street, where sketches are on exhibit.

CONCESSIONS OBTAINABLE

[EXCLUSIVE DISPATCH]

NEW YORK, June 7.—Chemical buyers are having little difficulty securing concessions from suppliers, especially resellers and importers. General apathy on the part of consumers of both drugs and chemicals for some time past, finds sellers ready to shade prices to get any available business. The readiness of the weaker element in the market to cut prices on sight of firm business, has brought about a pronounced uncertainty in all values.

FURNITURE FIRM PLANS NEW HOME

Seven-Story Building to by Erected by Pasadena Mercantile Company

Ernest H. Lockwood, real estate broker of 57 South Raymond avenue, Pasadena, has just completed a transaction between the Pasadena Furniture Company and A. B. Slack, who has large property holdings in that city, embracing a store property adjoining the corner recently purchased by the Home Telephone and Telegraph Company at Oakland avenue and Colorado street.

A seven-story and basement structure giving a total floor space of approximately 100,000 square feet is to be erected on a 73-foot frontage, 170 feet deep, with ground lease for 99 years.

This will give the Pasadena Furniture Company ample space for display and warehouses with their entire plant under one roof, thus accomplishing a saving of overhead as compared with their present location. The building is to be completed ready for occupancy on or before December 1.

Alex Curlett, Claude Beelman and Frederick Kennedy, Jr., are the architects.

Employees of Meline Realty Company Meet

Nearly 150 members of the Frank Meline Company met last Tuesday at the Benda studios in the first of a series of semimonthly group meetings.

A discussion of sales features of the new Shoreham Apartments Hotel at Santa Monica was followed by a number of features by members of the organization. William Christie was the stellar performer.

Through the courtesy of St. Ritus Benda several of his pupils presented interpretative dances. Miss Zelma Bushnor represented a Chinese kewpie doll. Miss Sylvetta Smith presented the "Masque Vanity," Miss Florence Ayonion did the "Dance of the Honey Bee," while Miss Lorline Uller entertained with a Dutch dance.

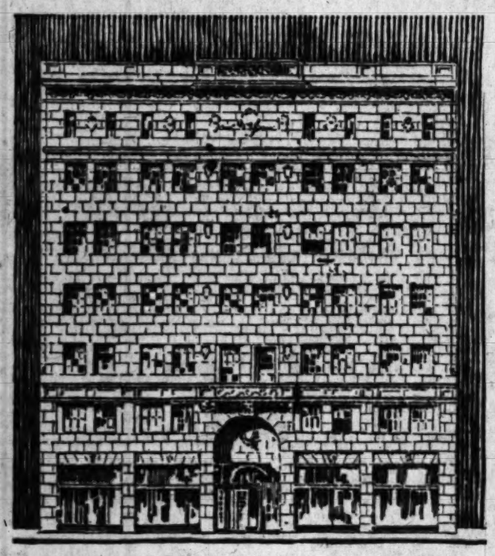
REALTY PRESIDENT TO BANQUET BOARD

[LOCAL CORRESPONDENCE]

INGLEWOOD, June 7.—The membership of the Inglewood Realty Board will be given a dinner at the home of Frank D. Parent, president of the board, if the members will complete the appraisal contest now in progress within the next thirty days. This was the promise made by Mr. Parent at the last meeting of the board. The contest is in charge of two captains, John Baum and George Saviers.

According to the terms under which the contest was originally started, the appraisals of the business district were to be made by the two teams, and submitted to the regular appraisal committee of the board, and the decision of the latter as to which was the most accurate was to decide the winner. The appraisals are to remain the property of the board and are not for general publication.

Fine Commercial Structure for Pasadena



Proposed Home for Pasadena Furniture Firm

NEW SUBDIVISIONS APPROVED

City Planning Commission Committee Reviews But Fourteen Tract Maps at Weekly Session; All Are Given Approval

Fewer tract maps were reviewed by the subdivisions committee of the City Planning Commission last week than for any week during the past several months. But fourteen proposed new subdivisions were acted upon and all of these were either formally or tentatively approved. Following is the report of the committee:

6396—A new subdivision lying northwesterly of Cielo Vista Drive; tentatively approved upon the following conditions: That no lots be less than 4800 square feet in area; that the grades to be established on the roads to not exceed 12½ per cent; that the necessary storm drain easements be granted.

6395—A new subdivision lying westerly of Laurel View Drive and northerly of Cielo Vista Drive; tentatively approved upon the following conditions: That no lots be less than 4800 square feet in area; that the necessary storm drain easements be granted; that the grades to be established on the roads to not exceed 12½ per cent.

8017—A new subdivision lying southerly of Cielo Vista Drive and westerly of Laurel View Drive; tentatively approved upon2 the following conditions: That no lots be less than 4800 square feet in area; that the necessary storm drain easements be granted; that the grades to be established on the roads to not exceed 12½ per cent.

6450—A new subdivision lying northwesterly of Mulholland Drive and northeasterly of Pineridge Drive; tentatively approved upon the following conditions: That all corners of intersections be cut by a curve or an angle the equivalent of a 20-foot radius for all 80 and 100-foot street intersections and 10-foot radius for all other intersections; that no lots be less than 4800 square feet in area; that the necessary storm drain easements be granted.

7308—A new subdivision lying southerly of Saticoy street and easterly of Etiwanda street; formally approved upon condition that street intersections on Saticoy street be made a 20-foot radius and the necessary storm drain easements be granted.

8471—A new subdivision lying outside of the City of Los Angeles, in Palos Verdes, east of Western avenue; formally approved.

6977—A new subdivision lying northerly of Tracy street and easterly of St. George street; tentatively approved upon the following conditions: That a 30-foot street be dedicated along the southeasterly line of Lot 22 and 15 feet along the southeasterly line of Lot 23; that all corners of intersections be cut by a curve or an angle the equivalent of a 30-foot radius for all 80 and 100-foot street intersections and 10-foot radius for all other intersections; that no lots be less than 4800 square feet in area; that the necessary storm drain easements be granted.

6259—A new subdivision lying easterly of Hoover street and northerly of Sixty-third street; formally approved. No alley is required at the rear of Hoover street frontage as this subdivision is for the purpose of defining boundaries.

6850—A new subdivision lying westerly of Cedar street and northerly of Los Angeles street, outside of the city of Los Angeles; formally approved. The commission calls the attention of the county to the forty-foot width of Cedar street and the fifty-foot width of Griswold street, already established by adjoining subdivisions.

6849—A new subdivision lying outside of the city of Los Angeles in Tuna Canyon; formally approved. The commission calls the attention of the county to the deficient width of all streets in this subdivision.

8452—A new subdivision lying westerly of Van Horne avenue and southerly of Henderson street; formally approved on condition that the necessary storm drain easements be granted.

5252—Sheets 10 and 11; a new subdivision lying westerly of Corbin avenue and northerly of Saticoy street; formally approved upon condition that twenty-foot radius curves be introduced at the intersections along Corbin avenue and Saticoy street and ten-foot radius curves at other intersections, and the necessary storm drain easements be granted.

8538—A new subdivision lying northerly of Santa Monica Boulevard and easterly of Western avenue; tentatively approved up the following conditions: That all corners of intersections be cut by a curve or an angle the equivalent of a twenty-foot radius for all eight and 100-foot street intersections and ten-foot radius for all intersections, except those corners already improved with existing buildings; that no lots be less than 4800 square feet in area; that the necessary storm drain easements be granted.

7611—A new subdivision lying westerly of Crestion Drive and northerly of Quebec Drive; tentatively approved upon the following conditions: That the streets be extended to the westerly boundary line approximately as indicated in red on the tentative map, the street marked "A" to be so located as to provide the best grade, and to be in such a location as to meet the property to the west; that the walks indicated in yellow be eliminated and any walks provided be limited to a 40 per cent grade and a 10-foot width; that no lots be less than 4800 square feet in area; that the necessary storm drain easements be granted.

VAN NUYS STRUCTURE TO SERVE AS THEATER

[LOCAL CORRESPONDENCE]

VAN NUYS, June 7.—Work will be begun in a few days upon the conversion of the Sherman Way Building occupied by the Valley Furniture Company into a modern theater building. Improvements will represent an outlay of $50,000. The front will be removed to make way for a foyer and ornamental entrance. The building will be extended at the rear to provide stage room and add to the auditorium space. Seats will be provided for 1000. The building operations are expected to require from sixty to ninety days.

LAUNDRY MACHINERY MAKERS ARE BUILDING

[LOCAL CORRESPONDENCE]

HUNTINGTON PARK, June 7.—Within the next two or three weeks, another new industry, The Ruth Laundry Machinery company, is to be added to those of Huntington Park. The company at present is erecting a plant at 632 Laura street, 40x40 feet in dimensions. At present the shop is located on East Sixth street, in Los Angeles. Laundry machinery will be manufactured.

COMPLETE SALE

The Central Realty Company announces the sale of a long-term lease on West Seventh street at Wilshire Place, providing for the purchase of property fronting 180 feet to a depth of 155 feet, and the erection of a store and garage building. The lessee is the Wilshire Place Garage, and the lessors are S. Tilden Norton and Curt Rosenthal. Purchase of the property and the leasehold involves $200,000. Architects Norton and Wallis state that plans and specifications have already been approved and that ground will be broken at once.

MONEY FOR HOMES HERE IS OBTAINED

Angeleno Arranges for Eastern Capital to be Used in Building

Word has just been received from Eugene Webb, Jr., president of the Commercial Mortgage Company, who is attending the annual convention of National Real Estate Boards at Washington, D. C., that he has made arrangements for a large amount of capital to be loaned for Los Angeles home building operations.

"This money will help stimulate building operations in Los Angeles," said Mr. Webb, in his communication, "and keep up our program for building of homes for the thousands of people who come to our city. Our real estate operations must be financed as well as our industries and a large amount of money invested in first mortgages in Los Angeles will help business in general."

The Commercial Mortgage Company has been active in financing home building for the past several years to the extent of several million dollars and according to Ellsworth Pexton, vice-president, the demand for money to finance building is now largely confined to homes.

TRADE BOOMS

General Business Shows Gain in Month of May

[EXCLUSIVE DISPATCH]

WASHINGTON (D. C.) June 7.—A general slight improvement was noted in Mexico during May, according to Commercial Attache Alexander V. Dye, Mexico City, in a cable to the Department of Commerce. This was especially true of the mining industry which has been encouraged by higher prices for metals, particularly silver. Good sales are reported in agricultural machinery, and an improvement noted in automobile and tire sales, grocery trade, and in the textile industry as a whole. The situation in the sugar haciendas has also improved, particularly as regards production.

However, despite the fact that the general volume of business during May was slightly larger than during April, confidence in th immediate future of business was lessened during the month.

Bank deposits have continued to increase, but loans were still more restricted.

REDLANDS HOME IS SOLD TO NEW YORKER

[EXCLUSIVE DISPATCH]

REDLANDS, June 7.—Edward F. Fitzgerald, who recently came to Redlands from New York, has purchased the property on the southwest corner of Highland avenue and Pacific street from Mrs. A. R. Bowen. This property is known as the Pettit place. There is a ten-room house and three lots in the 189 feet of frontage on Highland avenue.

The Edison company has purchased property on High avenue for purpose of establishing a large outdoor substation. Several buildings are to be erected on the property, but it is planned to have most of the equipment for the station outside where wires can be grounded.

EXCLUSIVE SALE RIGHT BARS EVEN THE OWNER

Advices received at the headquarters of the California Real Estate Association indicate that Judge Z. B. West of Santa Ana, in a decision handed down in the Superior Court of Orange county, held that when real estate is listed exclusively with a broker the commission must be paid even if the owner himself sells his place.

A. L. Graves had an exclusive listing from M. A. Maxwell for the sale of the latter's service station. The owner subsequently sold the property and Mr. Graves instituted suit for his commission. The court held that the broker was entitled to the commission because there had been no record of a cancellation of the exclusive listing.

RUSH WORK ON CLUB BUILDING

Construction of Basement Well Under Way

Bids for Steel to be Taken Within Short Time

Special Features Arranged in Lake Elsinore Unit

Work upon the retaining walls for the basement and subbasement of the Southern California Athletic and Country Club's $4,000,000 plant on Wilshire Boulevard will be completed by July 1, according to an announcement made yesterday by Walter Hempel, secretary of the club.

This will be followed immediately by erection of the columns while fabrication of the steel frame will be begun soon thereafter. Construction of the retaining walls is under the direction of the Wurster Construction Company. Bids for the steel frame work will be out within a short time.

Plans for the thirteen-story Wilshire Boulevard building, as drawn by Edwin Bergstrom, provide for separate departments for men and women members. Separate grills, lounges, gymnasiums and plunges are incorporated in the plans. Upper stories of the building are arranged to provide living accommodation for 400 persons.

At Lake Elsinore, where the club is spending $1,000,000 in the development of a country club, the golf clubhouse and caddy-house have been completed, and work is progressing rapidly upon the main club building.

Homes Traded for Fullerton Orange Grove

[EXCLUSIVE DISPATCH]

FULLERTON, June 7.—Negotiations have been closed by Gilmore and Rapp, local realty brokers, for the exchange of residential properties in Fullerton owned by Gordon Pinkham for the twelve-acre ranch of Albert E. Carliss just off West Orangethorpe. The consideration is announced at $30,000. The ranch is planted in bearing Valencia orange trees and a five-room house is included in the deal. The residences owned by Mr. Pinkham are on the east side.

Sale of a five-acre orange grove near Orange, which he acquired in a recent deal is reported by Lloyd Hulbert. A. F. Tonn of Anaheim is the purchaser. The consideration was $15,000. Mr. Hulbert recently sold his garage building on West Wilshire, to A. F. Stohlman of Orange, the orange grove being taken as part of the purchase price.

PLAN PACKING-HOUSE

Tulare to be Site of Associated Fruit Company Building

[EXCLUSIVE DISPATCH]

TULARE, June 7.—Tulare will have another fruit packing-house before opening of the shipping season by the Associated Fruit Company of Los Angeles, according to J. A. Sisler, Visalia representative and Guy H. Green, Tulare agent.

The new plant will be under the Southern Pacific tracks south of Inyo street and will be equipped to handle all kinds of deciduous fruits.

The Associated Fruit Company, headed by H. C. Schrader, pioneer fruit shipper and packer of Los Angeles, has more than fifty packing plants in the State. By the close of the season packing plants will be located in Tulare, Dinuba, Exeter, Lindsay, Sultana, Redbanks and Lindcove.

HOME TOWN CONTEST AROUSING INTEREST

Keen interest is being manifested by the various realty boards of California in the "Tome Town Contest" for the Fred E. Reed loving cup, which will be one of the features of the twentieth annual convention of the California Real Estate Association in Pasadena October 8 to 11, next. Last year, at Sacramento, the trophy was won by President R. A. Swink of the Pasadena Realty Board, while Long Beach and Fresno both have had the honor of winning the cup. Each board in the State may enter one speaker in the contest whose subject must be his home community, and all addresses are limited to five minutes. Twenty cities competed for the trophy last year and the indications are that there will be a greater number in this year's contest.

LEASES IN NEW STORE BUILDING ANNOUNCED

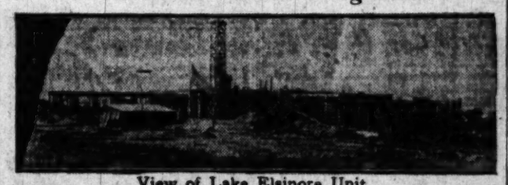
Leases aggregating $55,000 in the newly constructed store building on the northeast corner fo West Adams and Romeo streets were announced yesterday by Burton & Co., realty brokers. The building, which will be ready for occupancy on the 15th inst., is owned by a syndicate composed of William R. Flood, George McAdams and W. P. Sutton, as the principals. The leases negotiated by Burton & Co. for the structure were with Joe Horwitz for a drug store, Marious Friedman for a market and E. O. Pratt for a garage.

BERG VENTILATING AND HEATING WORKS BUILT

[LOCAL CORRESPONDENCE]

HUNTINGTON PARK, June 7.—The new plant erected here by the Berg Heating and Ventilating Company, has been completed, and production was started last week. The new building is of galvanized iron, one-story high, and is 50x75 feet in dimensions. Cooling and heating ventilation systems are manufactured. The home office of the plant is St. Louis, the branch having been located here for the purpose of taking care of the Coast trade of the company.

Club Construction Progresses



View of Lake Elsinore Unit

Work is progressing rapidly on the new clubhouse for the Southern California Athletic and Country Club at Lake Elsinore.

BUILDING FILMS PLANNED

The progress and development of important engineering and building projects throughout Southern California will be brought to the attention of the public soon through the inauguration of a unique feature photo news service by the Southern California Chapter, Associated General Contractors of America.

Interesting pictures showing construction work under way will be taken each week by the chapter cameraman and placed on display in attractive frames in public libraries and the windows of banks and stores.

The first of the ... graphs will depi... unearthing the six ... thought to be of great ... were recently found by the ... Haverty Company ... Mesa near Baldwin ...

ALHAMBRA PLANS CHURC

[LOCAL CORRESPONDENCE]

ALHAMBRA, June 7.—The First Christian Church of Alhambra is to have a splendid new edifice, according to plans announced this week by Rev. O. C. Moomaw. The building is to be erected on property recently purchased by the church at Fourth and Commonwealth. The structure will represent an investment of $150,000.

The structure is to be of classic type of buff satin brick with white stone trim. The main auditorium will set at an angle facing the corner with a colonnade connecting each side with the educational units which ... and north sides of ...

Though stately ... the church will ... beautiful but not ... is such as to ... construction, and ... will accommodate ... persons in the ... proportionate ... torium.

The First Christian ... organized in 1911 ... membership is ... Smyser is chairman ... ing committee.

Here's Real PROTECTION

—savings that should Pay handsome Profits in the Future.

Westwood

The Second Hollywood

Hundreds of Los Angeles families are independent today because of the start they got through investing a regular amount of money each month in a Janss Investment Company development. Others who had nothing but their income when they started paying on a lot are now Owning Their Own Home. They are saving more money than they ever did before because now they have no rent to pay AND AT THE SAME TIME THEY ARE BUILDING UP A GOOD RESERVE FUND through the increase in the value of their property.

All Sales Records Smashed!

Up to and including May of this year the Janss Investment Company sales are OVER ONE MILLION DOLLARS BIGGER than for the same period last year. Buyers are flocking to Westwood this year faster than ever before. And the reason, as experts see it, is that WESTWOOD is offering its GREATEST VALUE.

COUNTRY CLUB UNIT

FIRST PORTION NOW SELLING

"The choicest property ever offered from the standpoint of Location, Elevation, Environment and Price," say many who have compared it. Directly adjoining the Los Angeles Country Club property, with a view which sweeps over Beverly Hills, Hollywood, Los Angeles and the Ocean, it combines residential value with big investment possibilities. SEE FOR YOURSELF TODAY!

You Cannot Dodge These FACTS

A card in the window of a big Los Angeles bank says, in effect:

"The Safest Investment on Earth—Is Earth"

You could want no better proof of what big, broad-minded and successful business men think about buying real estate TODAY.

Go inside that bank and ask any of the officers about buying a piece of property and he will undoubtedly tell you, "You can make no better investment today than in a lot in a desirable district at original price between Los Angeles and the West Beaches."

That is one of the reasons why this year to date WESTWOOD sales have broken all records!

This Is the Way

Drive out Wilshire, Santa Monica or Pico Boulevard direct to Westwood. By car take Santa Monica car via 16th Street at Hill Street Station.

Janss Investment Co.

PHONE VAndike 1401

FOURTH FLOOR METROPOLITAN BLDG. FIFTH AND BROADWAY

23 Years of Responsibility Behind Each Sale

Hollywood Branch Office
6516 Hollywood Boulevard
Phone HEmstd. 4530

Beverly Hills Branch Office
470 Burton Way
at Beverly Drive
Phone 559-971

Wilshire District Branch Office
557 So. Western
Phone 56319

Santa Monica Branch Office
1327 Third St.
Santa Monica
Phone S. M. 24620

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street paving here. It is the intention of the association to form a street-paving district, this district to be bounded on the west by Long Beach Boulevard and on the east by Mountainview avenue. It includes the paving of all these streets running east and west, and also the paving of Seville street from Florence avenue to the boundary line of Walnut Park and South Gate, which is just north of Santa Ana street, in South Gate.

Los Angeles county has recently posted notices of intention to widen Florence avenue on the south side of the county boundary line this section of that avenue being in the county and Walnut Park. It is the intention to make the avenue fifty feet wide on the county side, and if Huntington Park property owners also arrange to make that section of the street in Huntington Park a width of fifty feet, the thoroughfare will be a 100-foot wide boulevard.

CHEMICAL DISTILLERY UNDER CONSTRUCTION

Construction of a distillery for the manufacture of chemicals at the plant of the California Cyanide Company in Cudahy, was announced yesterday by H. W. Thorne, manager of the industrial department of the Union Iron Works of Los Angeles. The still building will be of steel construction, 16x30 feet and 52 feet in height. Equipment for the structure will consist of a Badger still and the still manufactured by the Pacific Copper and Brass Company and the Western Pipe and Steel Company. The total cost of the equipment and structures will be approximately $25,000.

He Didn't Propose

"What will your father settle on the man who marries you?"

"All the rest of the family, probably."—Boston Transcript.

Bringing Him to Time

"Jim's wife conducts their house on up-to-date business methods, all right."

"What do you mean?"

"She has installed a time clock in the entry and he has to punch it when he goes out nights and when he gets back."—[Boston Transcript.

MANY PERSONS SEE EXPOSITION

Thousands View Exhibit of Eleven Model Homes

"International Day" Will be Feature of Program

Decorations of Various Units Appeal to Visitors

Arrangements have been made to provide facilities for a crowd of at least 25,000 persons at the California Complete Small Homes Exposition in City Terrace this afternoon, which is to be featured as International Day, according to an announcement yesterday by John R. Case, Jr., executive secretary.

The total attendance to date is estimated at 25,000, it is stated, and these figures are based on the number of automobiles visiting the exposition grounds together with a count of the passengers on the Brooklyn avenue and Pacific Electric cars.

The phenomenal interest in this unique model homes exposition is attributed by F. R. Feitshans, president of the executive committee, to the fact that for the first time a complete community of ideal dwellings is on view without charge to persons interested in building a comfortable but economical residence.

INTEREST KEEN

"The interest in home building in Southern California is reflected by the thousands of persons who have thronged to this exposition," said Mr. Feitshans, "and the universal comment has indicated that many hundreds of homes like these will soon rise in Los Angeles as a result of this demonstration of methods for obtaining splendid results at slight expense."

The architectural details of the homes have attracted many prospective home builders, and the interior decorations, as installed by Barker Brothers, are receiving the enthusiastic interest of the women visitors. A study of the exposition register kept in the electrical home indicates that visitors have been attracted to these model homes from almost every community in the Southwest, scores of names being recorded from Eastern States and from Mexico and Canada. It is prophesied by exposition authorities that as the project becomes better known it will act as a magnet to persons from all sections of the country, who are interested in the possibilities of living more comfortably in California at lower cost.

TODAY'S PROGRAM

Today's program will start in the open air auditorium on the exposition grounds at 2:30 p.m., and includes the following international entertainers: Robert Watson and Miss Mary Watson, Scotch entertainers, G. M. Mackie and his "Queen Hawaiians," Teodora Wismiewska, Polish coloratura soprano; Don Fiatto, accordianist, and Leslie Brigham, tenor, Senorita Emilia Leovalli, prima donna of the Royal Opera House of Madrid, Maestro Jose Corbada Cantu at the piano, and Jane Plaskett's jazz girls.

GATEWAY INTO MEMORIAL PARK

Picturesque and Dignified in Effect

Planned for Valhalla Memorial Park

Work on a proposed memorial entrance to the Valhalla Memorial Park at Burbank will start in the near future at a cost of $125,000, it was announced yesterday by Kenneth MacDonald, Jr., & Co. Specifications provide for the finest materials that can be obtained for the purpose, making it one of the finest structures of its kind in the West.

The architectural character will be similar to the ecclesiastical nonsectarian work done in Spain. An attempt will be made to give a dignified and picturesque effect without the usual coldness and severity which characterizes cemetery work.

A central motif, or arch, will be fifty feet in each direction and about eighty-five feet in height. Inside of it there will be arranged rest rooms for patrons, premises for the attendants, besides a beautiful flower shop.

Accentuating the sides of this memorial archway there will be ornamental flanking motifs, including benches of stone, and plymths, upon which will be set ornamental urns to carry flowers. In the foreground there will be a replica of a famous Spanish fountain.

An approach to the memorial arch will be 160 feet in width and about 100 in depth. Actual construction of this memorial is a realization of a part of the program of the management. The combined area of the entire Valhalla project, which is entered through this archway, is 117 acres. The management intends to carry out in as far as possible the same beautiful style of architecture in all future improvements that are to be made.

Due to the great fertility of the soil the growth of the lawn, flowers and shrubs has exceeded the expectations of those interested. Piping of the grounds of Valhalla is so complete and extensive that it permits Los Angeles to boast of possessing the largest independent sprinkling system ever installed containing 7000 disappearing sprinkler heads and more than thirty miles of piping, supplied by water from its own wells.

EVERYBODY LIKES HOME OF QUALITY

Residence Arrangement is Attracting Many Persons at City Terrace

All the world loves a little house, and for this reason all little houses should be very attractive, at least as attractive as large ones. The California Complete Small Homes Exposition at City Terrace is a tangible expression of the widespread interest in the "better homes" idea now sweeping the country. It admirably portrays the possibilities for successful small home architecture and interior decoration in typical California styles.

Eleven homes in the exposition were designed by members of the American Institute of Architects and are examples of excellence in structure and arrangement, while the interiors, completely furnished by Barker Brothers demonstrate in eleven different ways how to make a home livable with only a modest expenditure. These delightful little homes have been tastefully furnished for amounts ranging from $374.75 to $1000 each.

Paramount issues of beauty, comfort and convenience have been observed in each home, yet each is strikingly different from the other in outward appearance and interior furnishing scheme. Spanish and English cottage designs have been used for the most part, these two types being particularly suited to this environment.

Several unique features are brought out in individual homes. One is called "The Electrical Home" where every facility for keeping house electrically has been installed. Another one, the "Navarre," is completely outfitted by Barker Brothers, the total cost of this home's furnishings being only $374.50.

ANNOUNCE TRANSFER OF RANCHO

Colonization of Large San Fernando Valley Tract is Expected

[LOCAL CORRESPONDENCE]

SAN FERNANDO, June 7.—Announcement has been made of the sale of the 4200-acre Sunshine ranch near here to a syndicate of Utah and Illinois capitalists, who are said to be planning the colonization of a large part of the property. The citrus groves of 900 acres will not be abandoned in favor of town lots, but under what is said to be the plan of the new owners-to-be the question of intensified agriculture and horticulture on a semi-co-operative plan will be pursued.

Homes will be provided for the settlers on lands that are not now irrigated or planted to trees, while 1000 acres of the tract is said to be reserved for William Hart, to be utilized by him in the creation of a cinema studio for western pictures and a magnificent country estate for himself. The acreage to be acquired by him is in the foothills and canyons.

A great church and packing plant and numerous other features in connection with colony life are said to be contemplated by the purchasers of the property, who plan to take possession and begin their program just as soon as the papers in the $3,000,000 deal come out of escrow.

Big Dock at Calcutta

The largest dock construction of its kind in the word is now being undertaken at Calcutta. The dock is being built in sections and up to the end of July, 1923, 24,000,000 cubic feet had been excavated. The first section will involve a total excavation of 40,000,000 cubic feet. Work on the wet dock portion has already resulted in digging about 31,000,000 cubic feet.

HOME EXPOSITION PLEASES

Finds Dwellings Constructed and Arranged by Experts in Their Various Trades

BY HENRIETTA HORTON KAPP

When I first visited the Model Home Exposition at City Terrace I was pleasantly surprised and deeply impressed. I found that the exposition had really been planned to interest the people. I found a small community of real homes built by an architect with a knowledge of what a real home means, furnished by a decorator who knew color, form and line, and so combined his schemes to bring into each home a sense of utility, comfort and beauty, and equipped by men who realized the importance of lightening the labor of housework.

Although several of the small houses have practically the same floor plan, they all differ architecturally. The outstanding characteristic of them all is their convenient arrangement, coupled with a consistent use of large, light, airy rooms—an unusual thing in small houses.

The three-room houses have a large living-room, bedroom, bathroom and kitchen, with back screen porch equipped with laundry tub and built-in ironing board. The living-room is large enough to have one end of it serve as a dining-room, the bedroom has a large closet, and the kitchen is finely planned with a breakfast nook and ample cupboard space.

There are two five-room houses that especially interested me. One is the electrically-equipped house which has a living-room, dining-room, kitchen, two bedrooms, a bathroom, and front and back porches. The living-room is made cozy by a brick fireplace at the side of which are bookshelves. The lighting fixtures are sconces around the wall with three baseboard sockets for lamps. In the dining-room there is an artistic electrolier over the dining table and a floor plug for the attachment of the electrical table devices, such as toaster, waffle iron and perculater.

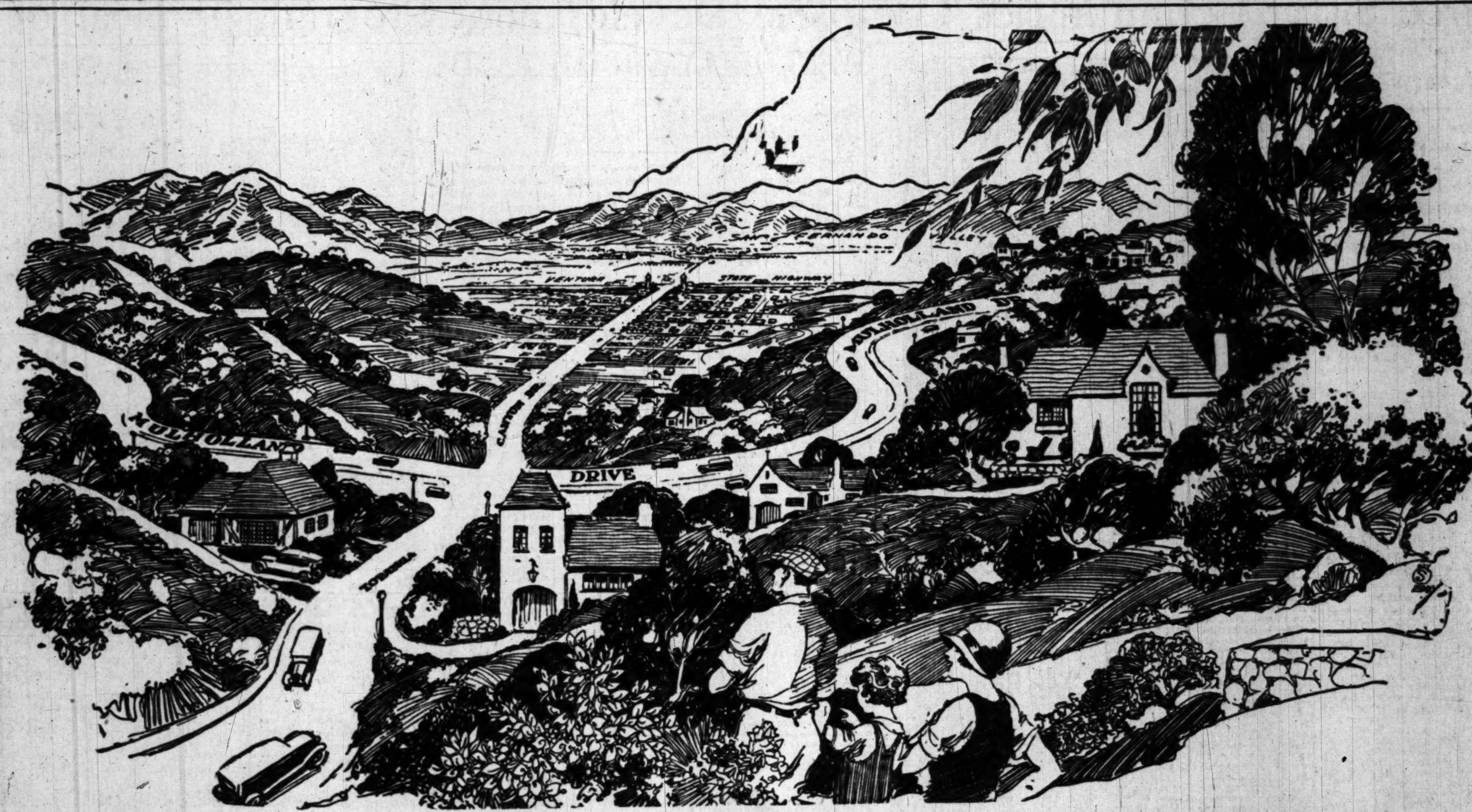
The other house has a very large living-room with a good-sized closet which conceals a wall bed, a dining-room, kitchen, two bedrooms and a bathroom. This house differs from its neighbors in that it is approached through a small garden gate which is the only break in the right-angled wall that extends from the corner of the house to a garage built at the opposite side front of the house.

Although there is a variety in the architectural plan of the exposition, yet there is also expressed a continuity of idea through the Spanish influence manifest in all the houses. Convenience and comfort is manifest at every turn with furnishings that are restful where restfulness is needed, and bright where cheerfulness and light are desirable. Above all, this exposition demonstrates that the small home may be built, furnished and equipped to give comfort, convenience and beauty at a low price.

Constituency to be Considered

"Don't you think you had better order a new dress suit before you go back to Washington?" inquired the solicitous daughter.

"I dunno," answered Senator Sorghum, "Us farmers and other toilers are coming so strong in the halls of legislation that I'm thinking of taking only a few extra suit of overalls."—[Washington Star.



Here's the BIG NEWS *from* GIRARD!

Frontage on Mulholland Skyline Drive open today!

PRACTICALLY the only available building sites on this epoch-making drive --the world's greatest scenic highway---a winding ribbon of white concrete, riding the crest of the hills from Cahuenga Pass through Girard, looking out on one of the most pleasing of Southern California's picture-vistas---San Fernando Valley.

As the Drive approaches the Town of Girard, it dips to a slightly lower altitude, passing through the town for a distance of practically two and a quarter miles.

Come as Our Guest:

Busses leave Los Angeles daily at 10:45 a. m. and 12:15 p. m. To meet popular demands we are now conducting a free Sunday tour, leaving Los Angeles at 10 a. m. For reservations phone TRinity 4813 or call at Branch Office.

Or Drive Out Here's How to Go:

Drive out Hollywood Boulevard to Cahuenga (near center of Hollywood Business District.) Drive up Cahuenga Pass to Ventura State Highway. Follow the boulevard to Girard, located at the intersection of Topango Canyon Drive and Ventura State Highway, about 18 miles from Hollywood.

A Few of Our Stockholders:

Marco H. Hellman
Robert H. Parker
L. D. Sale
H. Harrison
Fred L. Baker
Irving H. Hellman
Joe Toplitzky
S. F. Macfarlane
George E. Hazard
William B. Joyce
C. R. Bell
James A. Talbot
M. W. Shackelford
William Weisman
J. F. Murphy
A. R. Peck, Jr.

Los Angeles Branches:

613 South Hill Street
444½ South Hill Street
439½ South Hill Street
811 South Hill Street
10th and Figueroa Streets
1609 West Seventh Street
6752 Hollywood Boulevard
Continental Hotel, 626 S. Hill St.
Yorkshire Hotel, 710 S. Broadway
Plaza Hotel, 627½ S. Olive St.
Rosslyn Hotel, 458 S. Main St.
Huntington Hotel, 762 S. Main
Lankershim Hotel, 230 W. 7th
6th and Grand Ave.
Angelus Hotel, 4th and Spring
1606 West Sixth Street

Victor Girard

Community Builder
111 West Fourth St.

Ground Floor, H. W. Hellman Building, Fourth and Spring
Phone TRinity 4811.

Out-of-Town Branches:

Long Beach, 207 East Ocean Ave.
Santa Barbara, Hotel Barbara
Huntington Park, 610 South Pacific Boulevard

Under no condition will we resell a lot for purchaser.

The San Fernando Valley is proud of Girard—Girard is proud to be in the valley.

Today—***now***, you are offered for the first time the opportunity of buying frontage on this great highway. It is an opportunity that obviously cannot come again. There can never be another Mulholland Skyline Drive.

It's a case of "first come, first served." There aren't many of these sites and the first buyers are the ones that are going to profit—just as did the original investors in Western avenue and Hollywood property.

Mulholland Skyline Drive promises to be the center of building activity for the next two years. It will be one of the most widely heralded features of the Southland— will be known the world over.

Although these unduplicatable sites are large and roomy, their prices are very moderate and the terms are easy.

---

other diversions for members of the younger generation.

The work of paving Pioneer avenue has been commenced and the brick business block at Pioneer and Magnolia is approaching completion. This provides accommodations for a bank and a number of business enterprises to be established in the new suburban business center.

The sixty-five business permits issued during May elevated the total for the year to $1,050,584, as compared with $954,010 for the corresponding period of 1923. June is expected to make up what May lacked in keeping the bright spot whiter.

LIGHT IN ORANGE

ORANGE, June 7. — Building permits for the month just closed total $16,250, it was disclosed today by the city building department. Several large projects are under construction, including a $125,000 theater structure. The permits for these projects are to be taken out this month, indicating that the month will present a high total.

For May construction seven permits were issued, five representing dwellings, one garage and one remodeling.

The total for the first five months of the year stands at $277,950, as compared with $348,850 last year.

SOUTH GATE ACTIVE

SOUTH GATE, June 7.—Building operations here are very active, the month of May showing that there were fifty permits issued, with a total valuation of $86,700. For the first five months of the year the number of permits issued has reached 294, with a total valuation of $586,694. It is estimated that the valuations this year will reach $1,500,000 or more.

BETTER THAN APRIL

SAN FERNANDO, June 7.—Building permits for the month of May totaled $33,150, a trifle larger than the aggregate for April, but smaller than had been predicted by builders. Hopes are high for June, as with new church, theater, hotel, telephone building and business blocks and a number of homes planned, it is expected the summer activity is just starting.

The British government will subsidize one commercial air transportation concern $5,000,000 in the next ten years.

Three Sister Communities Complete Development Program Typical of Southlan

CULVER CITY IS TOWN OF FAME

From Barley Field to Busy Community is History

Largest Motion-Picture Plant Within Its Boundaries

Area to Get Large Store and Business Structures

BY HELEN STARR

A story of Culver City is a recital of the dreams and achievement of its founder, Harry H. Culver. In 1913 the present site of Culver City was a great barley field. After seeing service in the Spanish American War and in the Phillipines, Harry Culver became a special agent of the Treasury Department. This was followed by a few years of experience in the real estate business in Omaha.

In 1910 Mr. Culver came to California and sold acreage. Looking about Los Angeles for an available tract for a townsite, he was attracted to a large barley field which was midway between the city and the ocean. He realized that there would always be much travel between the city and the sea and that Los Angeles was bound to grow westward as its population increased.

Mr. Culver's genius for putting over unbelievable business deals was made at that time when he induced three owners of enormous acreage to sell him their property, not for cash, but for the money which would come after Mr. Culver had sold to individual lot owners. Mr. Culver's individual advertising ideas and his ability as a salesman were his only assets in making good his promises, for he states that he had a very small bank account at that time.

Subsequent miracles in financing made it possible within a few months to put in $90,000 in civic improvements and in 1914 business blocks began to appear in Culver City; seven miles of sidewalks and curbs were put in, macadamized streets added and 1200 ornamental trees planted. Gas, water and electricity were secured and an electrolier lighting system installed on the main avenues.

In 1923 Culver City had $1,200,000 in building permits. The Culver Company itself is erecting the largest office building in the town which is six stories in height and cost a half million dollars. The company will occupy the first two floors and the upper floors will comprise the new Hotel Hunt. The new Washington Hotel which has fifty rooms cost $100,000 and was erected during the last year.

A new theater, the Miralta, has only been open one month. This beautiful playhouse cost $50,000 and seats 1100 persons. The Paramount Laundry is erecting a new building at a cost of $200,000, including equipment. This laundry will open in June and will employ 300 persons. The Lions Club is raising money for a large clubhouse which will be the finest of its kind in the West. The Women's Club of Culver City also is to build its own clubhouse.

Culver City business men are particularly elated over the recent merger of the Goldwyn-Metro-Mayer studios. This means that the Metro studios will soon move to Culver City as well as the Mayer companies, the whole being the largest motion-picture plant in the world. It is estimated that eighteen or more companies will soon be producing pictures at this studio. The Thomas H. Ince studio has in the last year purchased a Hollywood laboratory at a cost of $250,000 and this is being moved to Culver City. The Hal Roach studios are constantly adding new stages and equipment. The Cash-Darrell studios were added to Culver City last year.

MILITARY ACADEMY

The Pacific Military School's plant was built at Culver City last year at a cost of $150,000. The imposing buildings of Dr. Porter's Milk Sanatorium were erected on a sightly hill just on the outskirts of this town. The Western Stove Company moved its plant from San Francisco to Culver City last year. The new Green Mill Cafe was erected at a cost of $50,000.

Mr. Culver's energy last year was directed toward the improvement of Washington Boulevard. He organized the Greater Washington Boulevard Association and brought about the widening and paving of this fine thoroughfare. Free busses, on a twenty-minute schedule, are now operated by the business men of Culver City on Washington to the yellow car line terminal so that Culver City residents can have 5-cent service to the city.

The Culver City Chamber of Commerce is now actively engaged in trying to have Putnam Boulevard extended and paved from Hollywood through Culver City to Del Rey. The Redondo Chamber of Commerce is also working on the project and the studios are all actively interested in the completion of this street because there is considerable travel from Hollywood to Culver City each day. The parking strips along the Pacific Electric tracks in Culver City are soon to be ornamented with flowers.

Fifty subdivisions have been opened in the near vicinity of Culver City and the forty-fifth of these is just being sold out. The race track near Culver City will soon be taken away and it is said that this property may be subdivided as well. Culver City has a county library, five churches, leading fraternal organizations, Lions' Club and an active Chamber of Commerce. The California Country Club, with an eighteen-hole course, and spacious clubhouse is located near Culver City. The population of the town is now estimated at 7000, with an increase of 40 per cent in the last year.


Culver City


New Grammar School, Sherman


Beautiful Home at Sherman

WEST HOLLYWOOD EXPANDS

Beauty of Surrounding Territory Attracts Celebrities of Cinema Land to Live There

West Hollywood, only two years ago, was a region of farm lands, untillable swamps and rugged hillslopes which, in this short time have been subdivided and improved with paved streets, concrete sidewalks, gas, electricity and water connections. Swamps have been recreated into beautiful residence districts, the hillsides have been terraced and landscaped to beautify adjacent mansions and cabbage patches have been transformed into a veritable Spanish exposition, the existence of this charming type of architecture being in highest favor. West Hollywood is typically a region of homes.

It is estimated that some 2000 homes were erected in the West Hollywood section last year. The beauty of the hills has attracted many artistic folk, including the residences of Nazimova, Leatrice Joy, Anna Q. Nilsson, Milton Sills, Virginia Valli, William Desmond, Tom Santschi, Lon Chaney, Mrs. Wallace Reid, William S. Hart, Viola Dana, Cullen Landis, Barbara Bedford, Neal Hart and Edith Roberts which are to be found in this vicinity. This section of the city is frostless and fogless, which is proved by the presence of avocado groves and poinsettia fields.

An unusual amount of building activity is noted in the West Hollywood section, west of La Brea in the last year. The new West Hollywood High School, now being erected, is the largest individual project and will cost $625,000. There will be a new grammar school in this section and a new public library at Gardner Junction. A new theater costing $50,000 and seating 1400 is being erected at Santa Monica Boulevard and Crescent Heights Boulevard. A large community church will soon be built at the corner of Fairfax and Hollywood Boulevard and a new Presbyterian Church and new Christian Science Church were built last year at Gardner Junction.

Six hundred front feet of property on Santa Monica Boulevard is now under construction with new offices and store buildings of various sorts. The new West Hollywood National Bank Building will cost $60,000 and a new $40,000 store building adjoins this block. The Security Trust and Savings Bank is erecting a new building on the southwest corner of Fairfax and Melrose avenues. Stores and apartments costing $25,000 will be built near this bank and eight new store buildings are under construction on Melrose. Two new blocks of six stores each are building on the south side of Santa Monica Boulevard. A new market was built at Fairfax avenue in the last year.

The population of the West Hollywood section is now estimated at 40,000. The local Chamber of Commerce is trying to have the Sunset-avenue bus lines extended through to Beverly Hills and also have another line travel on Melrose to Beverly. The West Hollywood, Sherman and Culver City residents are actively protesting the proposed rise in telephone rates for these communities.

PRODUCTION CHIEF MOVES

L. G. Muller, founder of the National Sales Managers' Association of Chicago, formerly manager for H. P. Oates & Co., is now production manager for Carl F. Schader and A. F. Webster. Mr. Muller will devote his efforts in bringing new industries from the Middle West to Los Angeles.

First woman Mayor in this country was Miss Ella Wilson, who was elected in Hunnewell, Kan., in 1911.


West Hollywood Homes


Studio Building, Culver City


Metro-Goldwyn-Mayer Studios Culver City


New Business Block, Culver City


Ince Studio, Culver City

INDUSTRIES ARE WELCOMED

Inglewood Passes Resolution at Representative Meeting; A. G. Arnoll Is Speaker

[LOCAL CORRESPONDENCE]

INGLEWOOD, June 7.—Following the declaration in resolution form, unanimously passed at a meeting attended by more than 500 representative Inglewood men and women, that the city is in favor of welcoming industrial enterprises of all kinds, the movement to obtain new manufacturing plants for this community has taken on renewed impetus.

The meeting, an open forum gathering of the Chamber of Commerce, was addressed by A. G. Arnoll, manager of the industrial department of the Los Angeles Chamber of Commerce, who told of the great opportunities for the cotton and wool industries in Southern California, both as to economy in shorter hauls and in a constantly growing market close at hand.

Proof that Inglewood is already an advantageous manufacturing center was given by W. G. Brown, president of the First National Bank and chairman of the local chamber's industrial committee. He read a review of the present industries here, which showed a monthly pay roll of $200,000.

Mayor C. M. Miller, who seconded the resolution inviting industries to Inglewood, emphasized the zoning being done by the City Planning Commission, with the aid of G. Gordon Whitnall, which will protect industrial zones from encroachment. The resolution was introduced by Newcomb Condee, chairman of the Inglewood contact committee, made up of the heads of fifty civic organizations.

BARREL PLANT RUSHED

Huntington Park to Have New Industry For North Side

[LOCAL CORRESPONDENCE]

HUNTINGTON PARK, June 7.—Another new industry is soon to be added to the north side of the city as the Western Cooperage Company of Los Angeles is just completing a $50,000 factory and an office building. The structure is constructed of brick, with plenty of windows. The company at present has a plant on Bay street in Los Angeles. Operation of the plant is expected to start the latter part of this month or early in July. Barrels will be manufactured and between thirty and forty people will be employed.

FRUIT PACKERS WILL BUILD DINUBA PLANT

[LOCAL CORRESPONDENCE]

DINUBA, June 7.—A new packinghouse is to be constructed immediately by the Associated Fruit Company on the Southern Pacific reservation here. The building will be 60x120 feet and will cost about $6000. The Associated Fruit Company specializes in f.o.b. sales and its new affiliated company, the Mutual F.O.B. Auction Company, will make its service to the growers thoroughly modern.

PROPERTY IS SOLD

The J. W. Lewis Company has sold the property at 409-411 Mateo street for the Simmons and Willet estates to Sylvester L. Weaver. The property is unimproved and was purchased by Mr. Weaver as an investment. It has a frontage of eighty feet on Mateo street and a depth of 140 feet to an alley. C. A. Kurlander of the Lewis company handled all negotiations of the sale.

CITY-MADE COFFEE IN LIMELIGHT

Chamber Asks Angelenos to Observe Next Week as Local Product Tribute

How the purchase of locally roasted brands of coffee benefits many working people in the city, is shown in a statement issued by A. G. Arnoll, manager of the industrial department of the Chamber of Commerce in connection with "Coffee Week" which local coffee roasters are urging the public to observe the 14th to 21st inst.

Every can of Los Angeles packed coffee sold locally produces labor within the city for printers, typesetters, lithographers, advertising agencies, bookkeepers, cashiers, stenographers, salesmen, demonstrators, coffee buyers, coffee roasters, packers, mechanics, elevator operators, automotive industrial workers, paper mill employees, can company employees, paper box factory workers, wooden box makers, truck drivers, railroad freight handlers, stevedores and about twenty-five other types of workers, according to a coffee survey made by the industrial department of the chamber.

Southern Californians consume annually some 17,000,000 pounds of coffee. During 1921 there was a total of $2,052,989 worth of coffee imported through Los Angeles Harbor into the United States, and during the first half of 1923 there was a total of 5661 tons, valued at $1,820,307.

San Francisco is at present the only coffee port of entry on the Pacific Coast, and the Chamber of Commerce is making every effort to have Los Angeles designated as such so that local packers and roasters can enjoy the lower rate allowed the Bay City.

Approximately 75 per cent of the coffee imported to the United States comes from Brazil, the remainder coming from Java, Nicaragua, Salvador, Mexico, Guatemala and other countries. Brazilian coffee shippers, the chamber's survey shows, ship their choicest coffee to the Pacific Coast.

MANY BUILDINGS UNDER WAY BY MEMBERS OF ASSOCIATED GENERAL CONTRACTORS HERE

The Southern California Chapter, Associated General Contractors of America, announces activities of some of its members for the last week as follows:

C. T. McGrew & Sons, Long Beach, started upon the new Ebell clubhouse at Third street and Cerritos avenue, Long Beach. This structure, which was designed by the contracting firm, will be of a very elaborate character and cost approximately $150,000. It will cover a ground area of 20,600 square feet and conform to class A type of construction. In addition to a spacious lobby, a large dining-room, club lounges and reception quarters, it will contain a commodious auditorium with a stage 62 by 90 feet. Four to six months will be required to complete the building.

C. T. McGrew & Sons also have the contract at about $20,000 to build a concrete understructure for the Boys' Shop Building, which will be erected at Broadway and Locust avenue, Long Beach, for Middough Brothers.

May & Grimwood were awarded a contract to erect a two-story class C apartment and store building at the corner of Main and Sixty-second streets for Joseph Trudeau. The structure was designed by a local architect and will contain two stores on the first floor and five apartments on the second floor. Five frame and stucco bungalows of two rooms each will also be built in the rear of the apartment building and are included in the contract for the erection of the apartment structure.

May & Grimwood also have a contract to erect a two-story store and loft building at 3840 Moneta avenue for Carl Lenboeck. The structure will be of the class C type, 50 by 135 feet in area and cost approximately $20,000.

Schilling & Brown plan to start work at once upon the construction of a small theater and store building at Watts for P. L. Ferron. The structure was designed by Carl Boller, local architect, and will cost about $50,000. Brick and hollow tile construction will be used, ornamental iron and plaster work comprising the interior finishes. A modern ventilating system will be installed in addition to much other unique and up-to-date theater equipment. The total cost of construction will be approximately $50,000.

The Milwaukee Building Company has prepared plans and have the contract to erect a one-story brick store building at the northwest corner of Bixel and Sixth streets for Bastheim & Marshutz. The building will cover a total ground area of 50 by 122 and contain eight shops. Class C construction will be carried out.

The Winter Construction Company has the contract to erect a twelve-room duplex residence on High Tower Drive, near Sycamore avenue, for W. S. Hebbard. The dwelling will have a frame and stucco exterior, tile and composition roofing, gas unit heating system and tile baths and automatic water heaters. The cost of construction will be approximately $25,000.

J. Paul Benson, public works contractor, is planning to start work immediately upon the improvement of Ohio avenue, between Main and Orange avenues, for which he was recently awarded a contract by the County Supervisors. The work will involve the excavation of approximately 2729 cubic yards of earth and the laying of 12,012 square yards of macadam pavement. The contract price for the work is $14,900.

The Griffith Company, public works engineers, have the contract awarded by the Board of Public Works for the improvement of Forty-first Drive, between Figueroa and Hoover streets, at a cost of approximately $10,937.89. The contract involves the laying of 50,556 square feet of paving.

William Liddington, also a public works contractor, received an award last week from the Board of Public Works for improving Fifty-ninth Place, between Menlo avenue and a point 237 feet west of the latter thoroughfare. The work will be started at once and done at a cost of $24,555.89.

INSURANCE THRIVING

Burton & Co. Report Huge Increase in Business

Reflecting the recent rapid industrial growth of Los Angeles, J. A. Negley, manager of the insurance department of Burton & Co., Wilshire realty firm, announced yesterday that the volume of business handled during May was two and a half times larger than in any month since the department was organized more than a year ago. The May total represents a $1,000,000-a-year basis, according to Mr. Negley, and is composed to a large degree of insurance upon manufacturing concerns in Los Angeles, covering fire, compensation, public liability and automobile hazards.

FRAME OF PRODUCTS WAREHOUSE FINISHED

HUNTINGTON PARK STEEL WORKS WILL EMPLOY SEVENTY-FIVE

HUNTINGTON PARK, June 7. Work is progressing rapidly on the United States Steel Products Company's warehouse which is being erected just northwest of Huntington Park at an expenditure of $500,000. There are to be five sections, and the steel work on these sections has been finished. Corrugated steel will be used for the roof and sidings.

The company recently finished its large brick office building. It is said that seventy-five persons will be employed.

SHERMAN SEES GROWTH AHEA

Future Development of Predicted by Many

Each Year Shows Exp in Every Activity

Building Progress U for Small Area

Sherman is one of the more independent clustering close to Los proper. The town, situated is midway between Hollywood Beverly Hills, is directly pathway of great future ment. Within the last magnificent residences have erected on the choice the back of the town and numbers of attractive homes dot the wide mesa which away from Santa Monica vard at the south, east and

As the beautiful stretch of hills reaching from Hollywood the sea at Santa Monica to be the choicest property be found anywhere in the Los geles region, Sherman, in the heart of this hilly stretch line for great rises in values.

When the Los Angeles Railroad in 1888 decided was time to build a ocean, Sherman was railroad headquarters. Sherman, who was then of this railroad, laid out site. E. P. Clark, for Clark Hotel was later W. D. Larribee, who in this former railroad also instrumental in out the town of Sherman

SCHOOL FACILI

Though outside the city of Los Angeles, Sherman reality an extension of with which it is school organization. high-school age are in the new $500,000 in West Hollywood which in walking distance.

The younger children

(Continued on Page 12,

f Southland

SHERMAN SEES GROWTH AHEAD

Future Development of Town Predicted by Many

Each Year Shows Expansion in Every Activity

Building Progress Unusual for Small Area

Sherman is one of the twenty more independent municipali clustering close to Los An proper. The town, situated is midway between Hollywood Beverly Hills, is directly in pathway of great future ment. Within the last two magnificent residences have erected on the choice foothill the back of the town and dot the wide mesa which away from Santa Monica vard at the south, east and

As the beautiful stretch of hills reaching from Hollywood the sea at Santa Monica are to be the choicest property be found anywhere in the geles region, Sherman, in the heart of this hilly stretch line for great rises in values.

When the Los Angeles-Pacific

os Culver City

Railroad in 1896 decided that was time to build a line to ocean, Sherman was selected railroad headquarters. Gen. Sherman, who was then pre of this railroad, laid out the site. E. P. Clark, for whom Clark Hotel was later named, W. D. Larribee, who were in this former railroad line, also instrumental in helping the town of Sherman.

SCHOOL FACILITIES

Though outside the city of Los Angeles, Sherman is reality an extension of Holly school organization. Children accommodated in the new $500,000 high in West Hollywood which is walking distance. The younger children will

(Continued on Page 12, Column

OUTH IS LEADING NORTH IN SALE OF AUTOMOBILES

amber Expert Reports City in Logical Position to Become Automotive Trade Center

During 1923 Southern California sold 134,227 new automo- a clear gain of 43,536 for the year or 48 per cent more Northern California's 91,726 new cars sold during the same according to an automobile trade survey just com- d by H. H. Crites, an automotive engineer from Detroit, d by the Los Angeles Chamber of Commerce.

motor truck sales in Cali- for 1923 give Southern 60 per cent of the sales, and Northern Cali- 40 per cent.

report in part is as fol-

NORTHERN CALIFORNIA		
1921	1922	1923
47,311	67,700	91,726
SOUTHERN CALIFORNIA		
1921	1922	1923
[illegible]	[illegible]	134,227

order to give some idea of trend toward Southern nia in the new car sales, for the first eight months are quoted.

ern California: 88,478.
ern California: 64,804.

was a clear gain of 23,- 35 per cent over the North- California sales.

the close of 1923 these are in comparison:

ern California: 134,227;
ern California: 91,726.

is a gain of 42,536 for the or 48 per cent over Northern

month of January, 1924, shows that this ratio of is widening rapidly in of Southern California. We that, based on the last months of 1923 and the first of 1924, the ratio will be per cent in favor of South- California for all new car for the year.

LEAD OVERCOME

the total car registrations 1920 to 1923 inclusive, ern California was leading the close of 1920 by 9.9 per This lead was reduced to per cent in 1921 but in 1922 differential was in favor of ern California by 5 per cent, a gain for that year of per cent. Take the figures for

California	860,134
California	678,602
	182,532

is a net gain of 103,552, represents a lead of 21 per over Northern California.

figures clearly indicate that percentage of automobile dis- for practically all makes is greatly in favor of ern California, and the man- and assembler can ef- a vast saving by a location over any other coast point.

for example, an automo- plant which contemplated a Coast location and which year would turn out 40,000 mobiles, and on that basis fig- the actual cost of distributing cars from Oakland and San and from Los Angeles. shown before, the registra- of automobiles taken over a of three years and the car sales of automobiles taken a period of three years for only, indicates very that of a possible distri- of 40,000 cars, the States Washington and Oregon would approximately 10,400 cars and the State of California would approximately 29,600 cars.

AVERAGE TAKEN

arriving at the quotas, we carefully checked the known of automobiles on the coast, from the lower-priced through to the more expens- cars. We find the ratio on check between California and two Northern States to be, as minimum, 65 per cent and as maximum, 85 per cent. There- to be entirely fair and con- we have taken the fig- above given as representing average condition, or 74 per

the basis of known registra- and known new car sales for as against Northern Cali- the facts indicate that of 29,600 cars sold in California, 19,200 of these were sold in the eleven of Southern California approximately 10,400 cars in forty-seven counties of California.

it should not be forgotten the distributing areas of and Southern California, county of Los Angeles alone registered more than four as many cars as the four surrounding Oakland or Francisco, consequently in- that in new car sales the bulk of the cars sold in the California territory be sold in a region close- Los Angeles—practically forty miles—whereas, the distributed in the Northern area cover a distance to three hundred miles, and of distributing these cars, on their own wheels or would necessarily be larger than to the South- California area from Los An- as the bulk of the new car in Southern California be concentrated around the plant.

DISTRIBUTION COST

can be figured what the would be by freight distributing these cars. The from Oakland to Portland is which indicates that the here governs, as it is the On the other hand, the from Oakland to Seattle by is $1.15, which is lower than rate. Consequently, tak- the average rate, the aver- the two lowest rates, which cents per hundred, on of an average car weigh- pounds, this would show of $18.70 per car into that or a total cost for the cars of approximately $194,-

the Northern California dis- or the forty-seven counties, assume, for the sake of ar- that all of these cars are on their own wheels a location at Oakland or Francisco would show no costs for 10,400 cars. rail rate from Oakland to is 84½ cents per hun- and while the water rate is per hundred, we are us- rail rate, believing that the difference as between the two

the rails. On the same basis of an average car weighing 2000 pounds, it would cost $16.90 per car, which would mean a total cost of distribution of the 19,200 cars of $324,480, or a total cost of distribution for the three Pacific Coast States (figuring as before mentioned 10,400 for Washington and Oregon at the average rate; 10,400 for Northern California, and 19,200 for Southern California,) of $518,960 if the plant were located at Oakland or in the bay district of San Francisco.

DELIVERY EXPENSE CUT

However, in connection with these figures we are giving the Oakland plant the benefit of no distribution costs for the whole Northern California territory, which is widely extended, and are not giving the Los Angeles plant the benefit of their close-in sales territory to which most of the business could be handled on the drive-away basis.

The rate from Los Angeles to Portland and to Seattle by boat has been guaranteed by a responsible company operating the proper types of steamships at $1.15 per hundred, which is the same as the rate obtaining by water from Oakland to those points. Therefore, the cost of distribution of 10,400 cars to Washington and Oregon from Los Angeles by water would be approximately $239,200.

The freight rate from Los Angeles to Oakland or to San Francisco is 84½ cents by rail, which as stated above, would undoubtedly move the traffic as against the water rate, making the average cost per car of a 2000-pound car, $16.90 from Los Angeles or a total cost for the 10,400 cars into the Northern California area of $175,760. Bear in mind that the freight rate of 84½ cents per hundred from Oakland or San Francisco to Los Angeles covers south to San Diego, and that a similar freight rate from Los Angeles to Oakland covers to a point 120 miles beyond Oakland.

As we have assumed above that there would be no cost for the distribution of cars from Oakland or San Francisco into the Northern California territory, we must likewise assume that there will be no cost of distribution for the 19,200 cars from Los Angeles into the Southern California territory, which would make on that assumption a total cost of distributing the 40,000 cars from Los Angeles, $414,960 as against $518,960 from Oakland or San Francisco—a saving of $104,000.

DISTANCE SETBACK

The distribution of cars in this territory from Oakland or San Francisco would, some of it we believe, have to be done by freight. In any event, if they were all delivered by the drive-away method the distances are considerable.

On the other hand, in figuring the cost of distribution of the Southern California cars from Los Angeles, it should be borne in mind that in Los Angeles county alone, or immediately surrounding the manufacturing plant, there are four times as many cars registered and approximately twice as many cars sold as there are in a similar territory around Oakland or San Francisco, consequently pointing to a considerable reduction in the cost of distribution for Southern California cars from Los Angeles as against Northern California cars from Oakland or San Francisco, regardless of the method employed in distributing these cars.

If an automobile manufacturing or assembling plant should care to entirely disregard the known facts as to automobile distribution and new-car sales, which we are hereby quoting, and felt that their cars should be distributed in a quota different than we have set up for a supposed plant, we would point to the fact that there is a total of $104,000 saving on our set-up in favor of Los Angeles, and even if the distribution were materially changed, the cost from Los Angeles as against Oakland or San Francisco would be less.

INTERMOUNTAIN REGION

It is interesting to investigate the cost of distribution as from Oakland or San Francisco or Los Angeles into the balance of the eleven western States. On a general freight-rate break, the cost from Los Angeles into Nevada, Utah, Colorado, Wyoming, Montana and Idaho would be approximately the same as from San Francisco or Oakland, except, of course, that the rate from San Francisco or Oakland to Western Nevada would be a little lower than from Los Angeles, but likewise the rate from Los Angeles to Southern Nevada would be a little lower than from Oakland or San Francisco, balancing this condition.

In any event, it would be offset by the fact that Los Angeles would have a somewhat better rate into Utah than would San Francisco or Oakland, in a territory where there are quite a few cars. Practically all of this territory would be served through the Ogden and Salt Lake gateways, to which points Los Angeles is a little closer by rail than is San Francisco or Oakland.

On the other hand, there would be a considerable saving in the cost of distribution from Los Angeles to Arizona and New Mexico, as the freight rate from Oakland or San Francisco to Phoenix, Ariz., is $2.67½ per hundred, and from Los Angeles is $2.32 per hundred, or a saving of 35½ cents per hundred, or $7.10 per car of an average weight of 2000 pounds, in a territory in Arizona, where there were registered for 1923 48,741 cars, which was an increase over 1922 of 10,707 cars and over 1921 of 18,692 cars, showing a consistent increase in new car sales.

The State of New Mexico has an automobile population of 29,596 cars and this territory would be reached at lesser freight rates from Los Angeles than from Oakland or San Francisco.

SHIPS AVAILABLE

In quoting rates by water from Los Angeles and from Oakland for Pacific Coast distribution of automobiles, we believe that these rates are such as will naturally attract

(Continued on Page 12, Column 2)

BUSINESS GIANT AROUSING SELF

Terminal Expert Declares Development Sure

Resources of District of Tremendous Value

Residents Urged to Assist in Industrial Drive

BY GERALD FITZGERALD
President Union Terminal Warehouse Company; Vice-President Los Angeles Terminal Company

Greater Los Angeles—and that includes the 100 or more live communities in Southern California—reminds me in its present stage of a sleeping giant arousing himself. Around him lie the materials and the tools for a mammoth task of building. This giant has vision and the requisite mechanical knowledge of a builder, besides his enormous power. The plans for the huge edifice he is to construct are in his hand. He is about to begin work on a magnificent structure whose towering pinnacles will be visible from great distances and whose massive bulk and splendor of form will win the admiration and excite the wonder of mankind.

Gerald Fitz Gerald

This, of course, is the nature of a simile; it is the situation made in ideal form for a picture to express the idea. But the facts as they exist are no less inspiring and the picture bears the stamp of truth.

We have in the Greater Los Angeles area between 5000 and 6000 industrial plants of all kinds, from massive metal fabricating mills to a small plant at Orange, established only last week, which is manufacturing the most delicate of gold paper. These factories are now employing more than 200,000 men and women. How rapidly is that number of manufacturing plans to be doubled? How soon is Greater Los Angeles' present population of 2,000,000 to be doubled? The answer to these questions can be answered only by the people of Southern California themselves, because it is in their hands to say how fast the building of a great world industrial center is to progress. The material for the building is at hand. Southern California is beginning to awaken to a realization of its wonderful opportunities industrially. Is the work to be pushed with energy and determination, or is it to be allowed to advance slowly, gathering momentum only as natural causes force it along?

My prediction in answer to these questions is that we are going to show speed in accomplishment along industrial expansion that will equal our immense increase in population and our amazing volume of building of the past five years. I think one of the most striking signs of an awakening of the Southern California people to the big task before them is the organization of the Greater Los Angeles Association.

RESPONSE QUICK

The response met with to the appeal sent forth by that organization has been so spontaneous over the Greater Los Angeles area that it is significant of the understanding which business men have in all these communities of what is developing and why it is developing. Scores of divisions of the association, each with its own members and executive committee, have been formed and these are laying a foundation for the strong, united effort of this Southland to begin its mighty campaign for the industrial expansion which is necessary to insure our future greatness and stability.

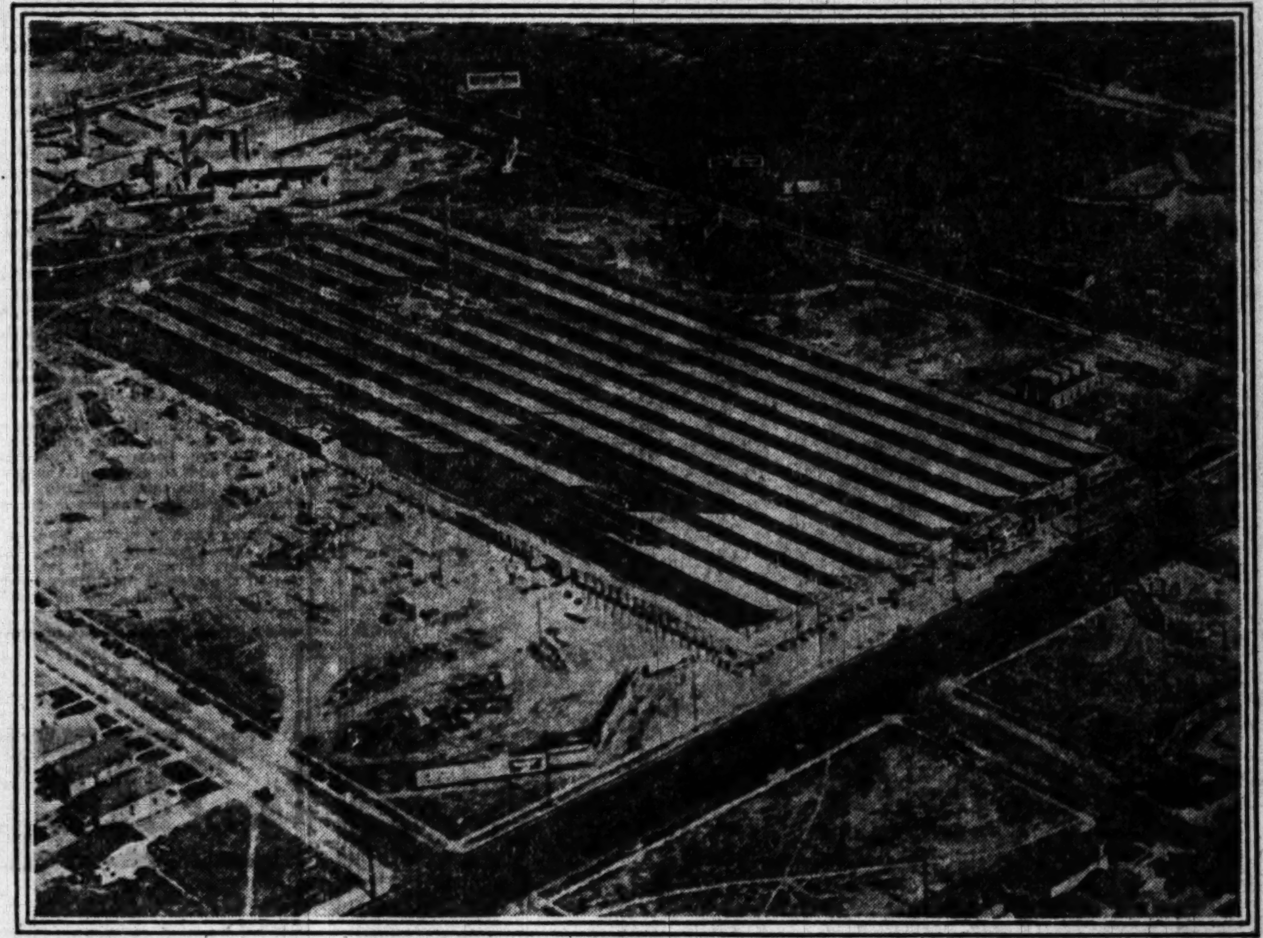
The task of building industrially here is a simple one when compared with the hard battles other great industrial centers of the United States have had to establish themselves and to force their growth, because so few of the obstacles they have met with are present in Southern California. We have all of the prime requisites of raw materials, cheap power, abundant water, favorable distribution facilities by rail lines and sea routes, our splendid harbor with its facilities for world shipping, a plentiful supply at all times of the best class of labor in America, cheapness in factory construction and low cost of operation—and last and not the least valuable—our unmatched climate for all-the-year production.

ADVANTAGES SEEN

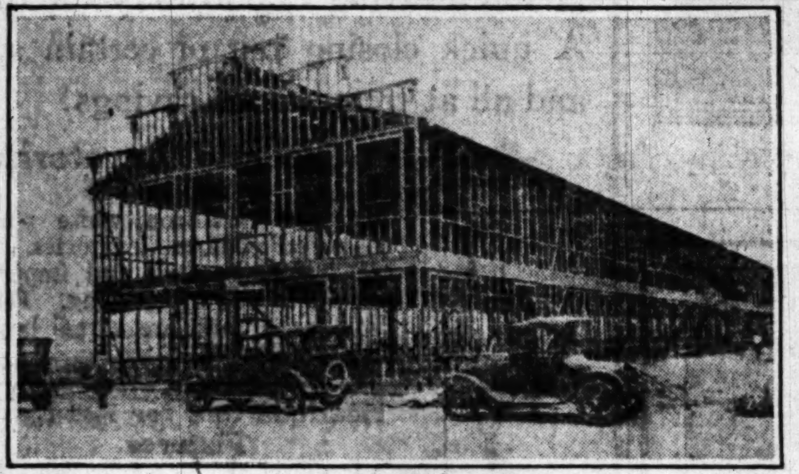
So many are our advantages over other industrial sections that we have grown from a low place in the industrial or manufacturing cities of the nation—twenty-sixth place, I believe—to seventh without half trying. Our chambers of commerce have been active and have done wonderfully effective service in attracting factories to the Pacific-Southwest. Factories have come here and are coming at a most gratifying rate, but they are not coming fast enough to

(Continued on Page 12, Column 3)

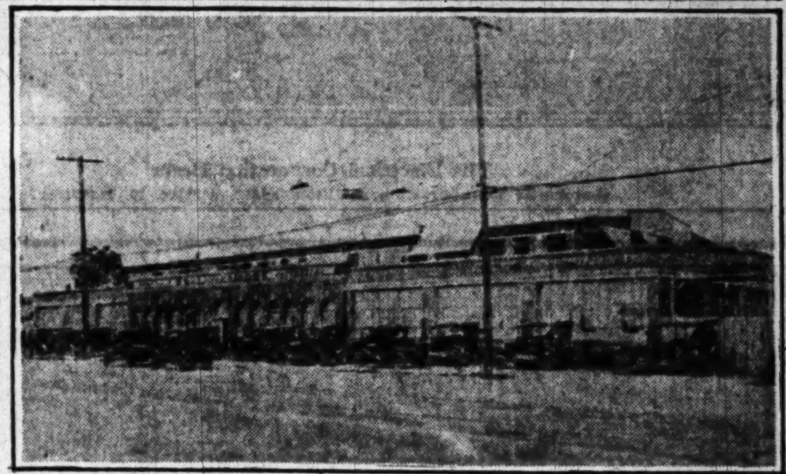
One-Story Building Covers Seven-Acre Tract



Weber Showcase and Fixture Co



United Furniture Manufacturing Co.



J. H. Jonas and Sons.

Completion Near After Month's Work

Three industrial homes included in Chamber of Commerce photographic survey of Los Angeles businesses.

HUGE SAWTOOTH FACTORY BUILT

Los Angeles Has Largest of Kind in West

Showcase Plant and Others Are Photographed

Furniture Company Also is Erecting Structure

Los Angeles now boasts the largest one-story sawtooth factory building west of the Mississippi, according to A. G. Arnoll, manager of the industrial department of the Chamber of Commerce, under whose direction the chamber is preparing a photographic record of Los Angeles industrial plants. This plant is that of the Weber Showcase and Fixture Company located at the corner of Slauson and South Park avenue.

The aerial photograph was made thirty-five working days after construction was started on the plant by Hamm & Grant, Inc., industrial engineers of Los Angeles. The plant covers approximately seven acres and materials used include 2,000,000 board feet of lumber, 75,000 square feet of glass, thirty-five carloads of cement, 12,000 tons of sand and crushed rock, 600,000 brick, thirty-two tons of sheet metal, 1,000,000 square feet of roofing felt, eighty tons of asphalt and ten miles of metal pipe. The concrete floor would form a fifteen-foot roadway four miles long. The company will manufacture all kinds of show cases and office fixtures.

The United Furniture Manufacturing Company, another visited this week in the chamber survey, is erecting another local plant on East Fifty-ninth street near South Park avenue. This plant has a floor space of 30,000 square feet and is being built so that an addition can be made the same size. The company manufactures high-grade bedroom and dining-room suites and employs 100 skilled workmen. Their investment in Los Angeles aggregates $175,000. They will continue to operate their Atlantic-street plant. J. Rurensky, president of the company, has been in the furniture manufacturing business here more than fifteen years.

The new factory of J. H. Jonas & Sons at 5841 South Park avenue, also visited in the chamber's survey, contains 100,000 square feet of floor space and employs 165 skilled employees and represents an investment of $275,000. This is the second plant to be built here by this firm, which manufactures in addition to high-grade living-room furniture and a patented line of overstuffed furniture, the "Tide-no-Tuft" mattresses which they ship all over the United States. J. H. Jonas is president of the firm.

DEVELOPERS' ASSOCIATION IS FOUNDED

Santa Ana Residents of Northwest Section Form Organization

[EXCLUSIVE DISPATCH]

SANTA ANA, June 7.—Following the lead of the residents to the south who expect unusual activity in the near future because of the establishment in their vicinity of several industrial projects, and who formed the South Main Street Improvement Association, residents of the northwest section this week organized the West-Northwest Improvement and Development Association.

Officers elected were L. E. Martin, president; W. C. Childers, vice-president, and Floyd Croddy, secretary and treasurer.

One of the first actions of the more than fifty Freeholders at the meeting was to name a committee to confer with the City Council in an investigation of the proposed widening from forty to sixty feet of Bristol street.

Discussion that ensued on various topics of improvement centered upon establishment of another grammar school in the district. The fact that a public park for the city likely would have the support of these residents also was discussed.

Improvements already projected in the district include the paving of numerous streets, speakers declared.

ENLARGE FRUIT PLANT

Doubled Crop Demands to Be Met With More Facilities

[EXCLUSIVE DISPATCH]

TERRA BELLA, June 7.—Doubling capacity of the grape-packing plants in Terra Bella and Strathmore by the California Growers and Shippers, Inc., is due to prospective heavy tonnage of grapes and deciduous fruits to be handled this season. Work has been started on the addition to the local plant. The plant at Strathmore will have a 48x100-foot addition. The loading platform will be extended so that five cars may be loaded at one time.

B. Malamma, local representative for the firm, which has headquarters at Fresno, declares that the California Growers and Shippers, Inc., will continue to specialize in marketing Emperors, Malagas, Cornichon, Alicante and other varieties of grapes. Plums, apricots, peaches and pomegranates will also be handled.

WORK IS COMPLETED ON HOTEL BUILDING

[LOCAL CORRESPONDENCE]

HUNTINGTON PARK, June 7. Huntington Park has another new hotel, the Slauson, which has just been completed for Mrs. Fred Woods at a cost of $10,000. The building is a two-story stucco structure and contains nineteen hotel rooms. It is located on Seville street, at Slauson. Mrs. Woods was the owner of the Malabar Hotel on Malabar street, which she recently sold to Los Angeles hotel people.

FREE-TRADE ZONE SOUGHT

Brunswick-Balke-Collender Company Agent Approves of Chamber Campaign

Efforts of the Chamber of Commerce toward having a free-trade zone established at Los Angeles Harbor, similar to that at Hamburg, into which raw materials can be imported and manufactured into products for exporting without paying customs duty, were given stimulus this week with receipt by the chamber of additional letters from firms urging the establishment of such a zone here.

Principal among these letters was one from H. F. Davenport, vice-president of the Brunswick-Balke-Collender Company of Chicago, which recently established a phonograph record making plant here.

The letter, which was made public by Frank Wiggins, secretary of the chamber, pointed out the fact that Los Angeles Harbor is reaching out for the export trade of the South Pacific Islands and South America, and emphasized the necessity for establishing a free zone here in order that raw materials can be brought in and manufactured into products to be exported back again to world trade without customs duty.

"We are interested in foreign trade, and it seems to us that the port of Los Angeles will shortly take the lead in reaching out for the export trade of South America, the Pacific Islands and Far East trade," says Mr. Davenport. "It is impracticable to operate a transportation line, hauling freight one way only, and this country cannot expect to ship goods to South America until we make it possible for the transportation lines to have return cargoes, which means that we must buy their raw materials.

"A free-trade zone at the port of Los Angeles, the same as that at Hamburg, is all that is required to turn a good share of raw material shipments to that point. That is one of the reasons why we have great hopes for Los Angeles as one of the coming manufacturing cities of America."

OIL TOOL WORKS EXTENDED

Venture of Four Years Ago Rounds Into Full-Sized Industry; Blacksmith Shop Added

Four young men, all practical engineers and machinists, started making oil-well tools at Brea four years ago. They are L. F. Baash, H. C. Ross, W. E. Krupp and A. F. Brown. Within six months they were employing twenty-two men At the end of three years they had 265 men in their employ and then they moved to Los Angeles, where about eight months ago they bought a five-acre factory site on which the Austin Company of California erected for them a modern steel factory building, 80x160 feet, in which they have continued to expand so that they already have the Austin company at work building an additional steel blacksmith shop, 50x80 feet, as the first extension.

The new blacksmith shop with its equipment will represent an investment of about $25,000. The acreage and buildings up to the present will appraise at about $100,000, while their entire investment is several times that sum, on a capitalization of $50,000, all owned by the original four young men, with but two additions. The land was acquired from the Industrial Center Corporation under the management of W. H. Daum, and the entire district is now a busy center of production, with a dozen factories in constant production.

The Baash-Ross Tool Company's production for the present fiscal year will be about $1,500,000. Its pay roll is from $25,000 to $50,000 a month, or not far from a half million dollars yearly, all paid to Los Angeles' free labor. Branch shops and service stations are operated on a twenty-four hour basis at Long Beach, Torrance, Brea, Taft and Tulsa, Okla.

The plant and new buildings are on Boyle avenue, just north of Slauson.

FASHION REVUE PLANNED

Plans are being made for a fall fashion revue and market week, fostered by members of the apparel trade and the management of the Permanent Exhibit of Wearing Apparel now housed at 757 South Los Angeles street. Decorations and floor space for exhibitions are being arranged and sample booths installed.

Van Nuys Brick Works to Open by Next Month

[LOCAL CORRESPONDENCE]

VAN NUYS, June 7.—Soon after July 1, next, the Mission Brick Company expects to open its new factory here. The initial production will be 30,000 daily, but as the demand increases this will be raised to 50,000, according to announced plans. The yards and factory will be located on a five-acre tract on Calvert and Saugus streets. A long-time lease has been secured on the property.

Tests of the clay were made and these are said to insure brick of fine quality and good color.

Machinery worth $10,000 is arriving to be installed and gas mains are being extended to supply the kilns. This will be the only brick yard in the valley. The company comes here from Boyle Heights, where zoning conditions are said to have interrupted the successful operation of the plant.

Needless Prejudice

"You want me to play bridge with a bunch of women. Excuse me! I couldn't take their money."

"Don't worry! You won't."—[Boston Transcript.]

State Next to Washington in Lumber Values

WASHINGTON, June 7.—The States of Louisiana and Washington are running a neck and neck race for first place in the American lumber industry in respect to the number of men on the payrolls. In 1919 Washington, with 56,018 lumber wage earners, was ahead, having about 12,000 more than Louisiana. But in 1921, the last year for which official figures are available, Louisiana had 41,379 wage earners employed in its lumber industry, while Washington had 41,123.

While Washington and Louisiana are virtually tied in the number of wage-earners, Washington leads by a considerable margin in the value of products of its lumber mills. In this particular, California is second, with Louisiana a close third, and with New York, surprisingly enough, in the fourth place. Then come Wisconsin, Oregon, Mississippi, Michigan and Pennsylvania. After Louisiana and Washington, the rank of the chief lumber States in respect to number of employees in 1921 is as follows: California, Mississippi (second in 1919), Wisconsin, Arkansas, Alabama and Oregon.

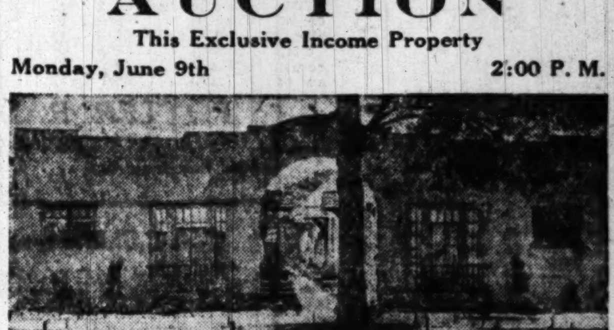
NEW BUSINESS BLOCK FOR HUNTINGTON PARK

[LOCAL CORRESPONDENCE]

HUNTINGTON PARK, June 7.—Huntington Park is to have another new business block, which is to be erected on West Clarendon street, just off Pacific Boulevard and in the rear of the Huntington Park branch of the Pacific-Southwest Trust and Savings Bank Building. The new structure is to be erected for William Youkstetter and E. Cramer at a cost of $21,200. It is to be a two-story brick building with four storerooms on the first floor and six three-room apartments on the second floor. Work is to be started on the building at once.

PRESSED BRICK SALES RECORDS SHATTERED

All sales records of the Los Angeles Pressed Brick Company were broken during the month of May, it was announced last week by H. B. Potter, secretary and treasurer of the firm. With the signing on the last day of the month of contracts to furnish face brick for the Chamber of Commerce Building and the new Hall of Justice, the sales total for the month reached a point 70 per cent higher than the average for the entire year of 1923.



ELECTRICAL COMPANY IN NEW HOUSE

Supply Jobbing Concern Has Six-Story Building as Main Office

The new home of the Electric Corporation is a six-story, Class A structure, occupies a space of 55x160 feet and is said to be the largest building on the Coast owned and occupied solely by an electrical supply jobbing concern.

In the building are incorporated many interesting features for the efficient handling of supplies and for rapid communication between departments. Every floor is connected with a system of spiral chutes for rapid conveyance of materials to the shipping department from the various floors. An automatic elevator has been installed for passengers, together with a freight elevator. For interdepartment communication, twenty-six station intercommunicating telephones and 2-inch speaking tubes have been installed.

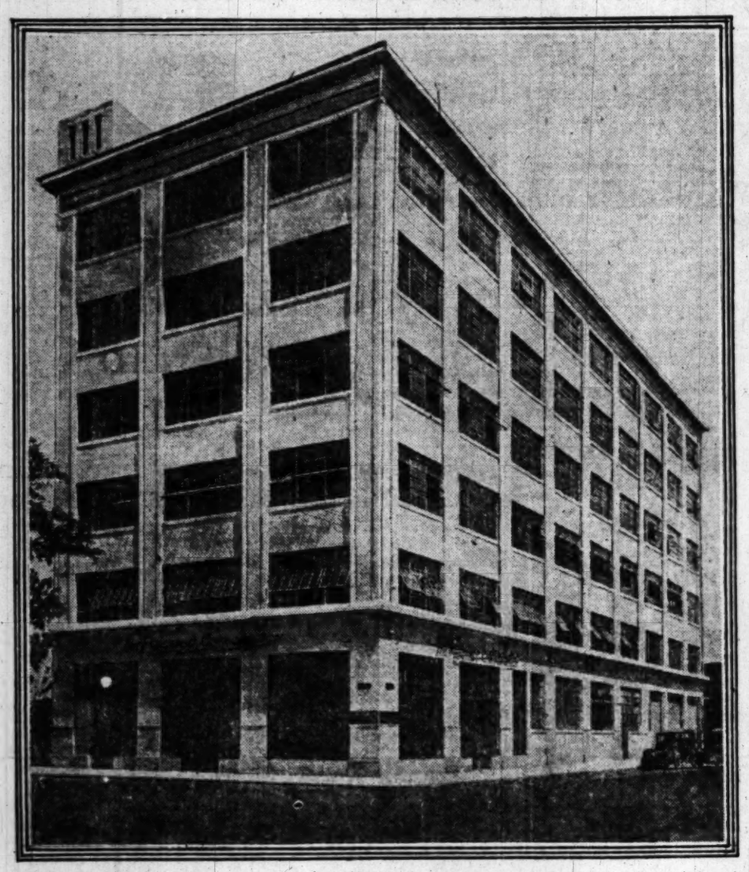
Foreseeing further expansion, the Electric Corporation has purchased a duplicate lot adjoining the one upon which the new building is situated. This lot will be devoted to parking space for customers only. The ground floor has been so planned as to allow six trucks to load at the same time.

The Electric Corporation are jobbers of miscellaneous electrical supplies, radio, fixtures and Universal electrical appliances. They operate branches in Portland and Seattle. Ross Hartley is president and E. F. Reilly is secretary-treasurer.

MAY GOOD MONTH

HUNTINGTON PARK, June 7. The month of May comes to the front this year as the second month in the way of building valuations, the total amount of valuations reaching $228,820, which is a gain of $60,341 over the corresponding month of last year. There were seventy-seven permits issued during last month. The total number of permits that have been issued for the first five months of the year reaches 409, with a total valuation of $1,156,946, an increase in valuations over the first five months of last year in the sum of $120,092.

Structure Has Modern Systems



The Electrical Corporation Home

Automatic transportation facilities speed service to customer.

SOAP SALES ON INCREASE

Los Angeles Company Expands to Meet Growing Demand for Products Manufactured Here

Since the Western Soap and Chemical Company began operations in its new factory at Loma Vista avenue and Forty-eighth street in the central manufacturing district about nine months ago, they have steadily increased both output and sales distribution territory until today they are making shipments of carload lots of soaps as far east as Chicago and New York City.

The present output of the company is about 500,000 pounds of industrial soaps and chemicals a month. Their list of products includes flake and granulated soaps for steam laundries, various types of washing powders, soap for washing the different citrus fruits, powder used in washing floors and the outside of buildings, also specialized soaps for canneries and hospitals.

President Ruschhaupt, Secretary Murdock and the other officials of the Western Soap and Chemical Company are so confident that the turning of the eastern textile manufacturers to Los Angeles is an assured fact, due to the abundant supply at hand of cotton, wool and other raw materials, that they have gone ahead with the installation of the special machinery needed for the manufacture of textile soaps in order to supply the present and future needs of this industry.

With the establishment of the Los Angeles Union Stockyards and the increase in packing plants in Los Angeles the supply of raw materials for the manufacture of soap—such as tallow, the basic material—has become more accessible, enabling manufacturers of industrial soaps to make these products at lower prices.

FIVE TO ONE

The five largest cities of Italy—Rome, Naples, Milan, Palermo and Turin—with an aggregate population of approximately 3,000,000 have less than half as many telephones as the single American city of Minneapolis, although the population of Minneapolis is considerably less than one-seventh of the combined population of these five Italian cities.

SHERMAN SEES GROWTH AHEAD

(Continued from Tenth Page)

tend the new $100,000 grammar school which has just been completed in Sherman. This handsome building, following the Spanish type of architecture, is the greatest achievement of the town in the past year and is said to be the best equipped and best appointed school in the entire State. It accommodates 550 pupils.

Unusual activity is noted in the number of store buildings erected in the last year in Sherman. The Bank of Sherman is housed in a handsome new edifice. The new Dickey Building, Dr. Perry Building, Superba Building and Frye's market are all two-story business blocks. The Sam Seelig Market and the Wesfel and Hillyer Markets are housed in new buildings while the Horowitz Dry Goods Company occupies a new building as well. The Hurford Building is a new one-story structure.

COMMENCE BODY

The Sherman Chamber of Commerce has found, by actual count, that the Sherman district is 55 per cent improved. That is, for every 100 lots, fifty-five are improved. Some 500 homes averaging $4000 in cost were built last year. The population is now estimated at 5500. Back of Sherman, a number of homesites have been Montgomery home $100,000 has been Ponet foothill property.

Property sales in the Boulevard and sections of Sherman larly active last year. Melrose avenue, been set aside for part of this section has sold for a riding academy subdivisions were Sherman, thus expanding to three times Christefell's lace operations in Sherman and is planning to larger plant in the

A new motion-picture was added to the carrier service started Santa Monica Boulevard man. The local Chamber merce has a member Sherman boasts a is so nearly frost growing of avocados settias would have important industry expansion had possible. One of the cado groves to be Angeles is in the Sherman while poinsettias skirt vard, adding beauty

"During the fainted and had by her father until "And now I hear supporting both the

INDUSTRY PAST INFANCY STAGE

Chicago Expert Discloses Fact at Washington

Real Estate Men Informed of Conditions

Careful Survey is Declared First Essential

"Finding the 'factory that fits' is the first, and one of the most important steps in the development of an industry," Frank D. Chase, Chicago engineer and architect, who is well known in Los Angeles, said in an address before the National Association of Real Estate Boards at Washington, D. C., Wednesday, according to a message just received at the office of the Los Angeles Realty Board.

The speaker emphasized the following facts: That two eras of industry have passed, that of 'infant industries' and the maturity of industry, that the United States is now entering upon a period of keen, intelligent, analytical competition and operation, of high material costs, of labor shortage and high wages, that this is the era in which only the fittest can hope to survive, and that there is one way, and one way only, for the individual or corporation to continue in business that way is to cut production costs.

Practically the only means of reducing raw material prices, labor costs and overhead and fixed charges is to find "the factory that fits," the right State, the right city, the right site and the right kind of building on that site.

CAREFUL CHOICE

"The selections of the right State and city within the State and the right property within the city," Mr. Chase said, "have practically the same points to be considered—raw material supply, transportation of raw materials, labor, market for finished product, transportation of finished product, manufacturing facilities and capital.

"The textile industry, for instance, developed in New England because of low freight rate on raw cotton to New England, abundant supply of labor and capital and proximity to market. As these factors changed, the industry automatically changed. Increase in cost of transportation of raw materials, decrease of suitable labor supply in New England and shifting of the market to a point farther south moved the textile industry to Philadelphia.

"Since the war the same law of change, further increase in freight charges for transporting raw cotton, increase of capital in the South and further shifting of the market south and southwest has developed the textile industry in the South at the expense of northern centers. With the education of operatives, lines of manufacture other than cotton are seeking the South.

CENTERS SHIFT

"The steel industry has shifted to Pittsburg and the packing industry from Chicago. What is true of the entire industry is often true of individual corporations. Many firms, desiring to invest money locally, locate their plants without reference to these various considerations—only to fail or to be relocated.

"In considering the location within city or town the same factors must be considered on a more intensive basis. Assuming that raw material, labor, market and capital are available the items to be analyzed are: transportation of raw material, quantity, quality and availability of labor, transportation of finished product, and physical requirements, including adequate area for present and future needs, sewage, drainage, water, light, power, fuel, waste disposal.

"To meet the transportation demands there must be track on the site, railroad to serve the greater needs, delivery of raw material, finished product, or both, with adequate switching service and room for such service. If materials are to be handled by truck then character of highways and distances must be known.

GOOD LABOR VITAL

"Labor must be of the right kind, quickly and cheaply transported to and from the plant. A proposed plant in New Jersey had every condition right except that of labor transportation. A site on the local street car company brought promise of bus line extension. In finding a site for a roll factory the southwest side of Chicago away from the zone of cheaper help and street car connections and adjacent to a large area of better class workingmen's homes was selected. Here was an abundant supply of high-grade operatives who lived within ten minutes ride of the factory.

"Reasonable and intelligent prevision of future growth must be made so that the site bought will allow for new buildings when needed. When it comes to the question of land values the manufacturer should seek the help of the best and most honest real estate man in the district. Then comes the industrial architect who plans for the use and provision for labor saving material handling, conveying, elevating and other modern producing equipment.

SUCCESS ASSURED

"When the building, finally, which calls for a thousand details of operating equipment, mechanical equipment, lighting, heating, ventilation, sanitation, power, welfare facilities, decoration, then one has the 'factory that fits' and can take his place in industry knowing that he is well equipped to come out on top in the great battle of survival of the fittest."

Mr. Chase has planned industrial plants in Los Angeles in the central manufacturing district.

WALNUT AREAS ASSOCIATION MOVE

[EXCLUSIVE DISPATCH]

VISALIA, June 7.—The Visalia Chamber of Commerce will soon endeavor to finish the task of signing walnut acreage in this vicinity so that a Visalia unit of the Walnut Growers' Association may be formed. About 50 per cent of the local acreage, representing at least 75 per cent of the growers in the district, has already been signed. Nurserymen report sales from various parts of the country, with a majority of the acreage around Visalia.

CREAMERIES TRANSFERRED

Phoenix to Have New Grain Mill at Six Points

Gypsum Products Firm Plans Plant and Warehouse

Short Staple Cotton Gin is Proposed for Buckeye

[EXCLUSIVE DISPATCH]

PHOENIX, June 7.—Notable changes are being made in the industries of the Salt River Valley. Most important has been the sale to the Maricopa Creamery Company of the milk condensing plant at Tempe, known as the Pacific Creamery. This plant was moved from the Pacific Coast to Tempe by J. B. Cook and for years has produced the "Lilly" brand of condensed milk. Mr. Cook, now a Long Beach banker, sold the plant in 1919 to Armour & Co., it is said for $200,000.

The Armour interests, after spending $100,000 in improvements and after building a similar plant at Glendale, northwest of Phoenix, was compelled to suspend operations in the valley for lack of milk, when the valley farmers sold their cows and planted almost all the acreage in Egyptian cotton. The purchasing company, headed by D. B. Webster, will continue to operate its large creamery in Phoenix, making butter and cheese and will use the Tempe plant wholly for condensing, possibly continuing its present brand of "Maricopa" milk.

ICE WORKS INCLUDED

Another creamery plant to be erected at cost of $50,000 is planned for northwest of Phoenix. It will be operated by the Copper State Creamery Company. The president is August Hegelund, for years with the Hassayampa Creamery of Phoenix. Included in the plant is an ice factroy, with capacity for twenty-four tons a day. Near the new creamery is the $75,000 works of the Five Points Ice and Fuel Company, which has entered the local field, prepared to supply forty tons a day. The city already has four other ice factories, yet at times is unable to supply the demand due to summer food shipments.

Phoenix is to have a new grain mill. It will occupy a building now being erected at Six Points, northwest of the city. It will be in the charge of H. C. Armstrong, who has had local experience in similar capacity since 1905.

CONTRACT GIVEN

A contract for a mill building and a warehouse has been awarded by the Gypsum Products Company, which will establish itself in the southeastern part of Phoenix. It will handle material secured from an enormous deposit near Winkelman, ninety miles east of here. The gypsum is said to be remarkably high-grade, available for all manufacturing uses.

An additional short-staple cotton ginning plant is being backed by the Mutual Cotton and Oil Company, which will by this fall have a large and modern plant at Buckeye. It will be in the building erected by the Dunlap Tire and Rubber Company, in 1918, for handling Pima long-staple cotton, a variety no longer grown in the Buckeye district.

BUSINESS GIANT AROUSING SELF

(Continued from Eleventh Page)

keep pace with the phenomenal growth of the city and of the Greater Los Angeles area. People are coming faster and we must find work for them, at the same time taking advantage of our chance to develop our own businesses, to increase commerce and trade and to increase and stabilize our realty values by creating more pay rolls.

The one obstacle we have to overcome in Southern California in our plan of building this immense industrial structure which will make of Greater Los Angeles a great center of world commerce is that of getting more of our capital behind these industries. We are investing too much Southern California money in New York, in Boston, in Detroit and in other industrial centers. Expanding industries in Southern California and new industries coming here need financial aid just as growing industries and new industries in the East and Middle West need money.

INVESTMENTS CITED

If proper care and judgment are exercised in our investments in Southern California, we can make our money do double service instead of single service, as it does when we put it into eastern industrial securities. When we send it away we only get the dividends it earns. If we invest it in local industries we will also get those dividends, but we will, in addition, get the immense indirect gain that comes from building up our Greater Los Angeles area, and that is far more important to all of us in the test than the mere earnings of the cash.

As I said, I believe there are unmistakable signs that the giant of industry in Greater Los Angeles is awakening. When our latent force is put in movement we must soon find ourselves what gives every promise of a destiny that transcends any vision of a wonder community that man has yet dreamed.

The Greater Los Angeles Association in its work of developing the financing of industries should have the help of every business man in Southern California, for it is a step in the right direction toward solving this pressing problem of increasing industry.

SOUTH LEADS IN AUTO SALES

(Continued from Eleventh Page)

the movement of this tonnage to the water route because of the saving.

The boats on which these quotations are made are substantial fleets of steel steamers operating on regular schedule. They bring lumber and paper from the northern ports into Los Angeles and are very glad to get return cargoes such as automobiles at a reasonable rate. The boats are forced to come to Los Angeles, which is their home port, as their southbound cargoes are destined for this point. Consequently, the need for northern-bound cargoes is urgent so far as their rate-making structure is concerned.

In the matter of general export business from the Pacific Coast to the Far East, to Australia or to Central and South America, the same conditions apply from Los Angeles as from any other Pacific Coast port. Practically all the large steamers, either freight or passenger, sailing from Pacific Coast ports to these countries, touch not only at Los Angeles, but at San Francisco and Seattle. Los Angeles operates its own line of fast steamships, both passenger and freight, to the Hawaiian Islands and will soon inaugurate its own line of fast passenger and freight steamships to the Orient.

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Located on Ventura Boulevard five miles from Hollywood, a most wonderful location for a home in the mountains, with City advantages, overlooking the wonderful San Fernando Valley. Exceptional prices.

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Located on Pasahambra Boulevard (short cut to Alhambra and Pasadena off of Valley Boulevard before crossing Southern Pacific tracks) in the City limits of Los Angeles, less than five miles from the business center, offering the last level subdivision of this type at lowest possible prices and terms. Schools adjacent, transportation bus on Valley Boulevard or Pacific Electric local. Prices $600.00 to $1600.00. Easy terms.

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Located on Ventura Boulevard five and a half miles from Hollywood, a high class property having paved streets and all facilities and many homes now under construction.

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Located in the squeezing grip of Burbank's and Hollywood's growth. Surrounded by tremendous present highway development with other large projects scheduled for the immediate future on Riverside Drive just across from Griffith Park.

Beautiful scenic surroundings and a small Park Playground right in the heart of the Tract. Level lots fifty by one hundred and thirty feet, $999.00 to $1198.00, very easy terms.

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AWARD HUGE PHONE WIRE LAYING JOB

Task Includes Work on Four Thoroughfares in City

One of the largest contracts for the installation of underground telephone wire conduits to be let here at one time was awarded last week to the E. A. Irish Company, public works engineers and members of the local chapter, Associated General Contractors of America, by the Southern California Telephone Company. More than 170,000 duck feet of conduits will be laid, according to the agreement.

The contract, which includes four separate jobs on as many different thoroughfares, is a part of the extensive program for the development and expansion of service which is being carried out this year by the telephone company.

The largest of the four jobs calls for the installation of 125,000 duck feet of conduits and a number of manholes on Seventh street from Hill street to Central avenue. The other three tasks are on Pico Boulevard, from Wilton Place to Third avenue; Gower street between Sunset and Fountain avenue; and on Adams street between Avenue Thirty-seven and Maynier Lane.

Owing to the heavy traffic on Seventh street between Hill and Central avenue, it is expected to employ a twenty-four hour shift so that traffic congestion may be relieved as soon as possible on that thoroughfare.

Jewelry made of cut steel is becoming a fad in Europe.

Realty Firm of Los Angeles is Suit Defendant

[EXCLUSIVE DISPATCH]

VISALIA, June 7.—Considerable trouble having been experienced since the original contract was entered into, resulting in refusal at first of the City Trustees to accept the plat of the subdivision because the streets ran contrary to the established policy of the city, W. H. Sowell of Visalia has carried out his threat to institute suit to foreclose on interests of the Subdivision Realty Company of Los Angeles in the Oak Park tract in this city and plans to handle the property himself.

The realty company put the tract on the market and sold many lots, but Sowell alleged in his complaint that they have not met the payments. Property owners who have purchased in the tract are not included in the action.

Married

"Hallo, old man! Wearing your last summer suit, aren't you?"

"Yes, and probably my next summer suit, too."—[Boston Transcript.

"Palos Verdes
is an object lesson for the whole country"
—says National Conference on City Planning

GEORGE B. FORD, President — FLAVEL SHURTLEFF, Secretary

NATIONAL CONFERENCE ON CITY PLANNING
130 EAST TWENTY-SECOND STREET
NEW YORK CITY

RECEIVED MAY 19 1924 Ans'd

May 15, 1924.

General Manager,
Palos Verdes,
Los Angeles, Calif.

Dear Sir:-

I am exceedingly sorry that I did not have a chance to see you before I left Los Angeles and tell you in person how much I appreciated the opportunity of visiting your unique undertaking at Palos Verdes.

Every member of the National City Planning Conference with whom I talked was most enthusiastic about Palos Verdes. They all seemed to feel that it marked a new departure in town building - that it is just the sort of place that they would like to live in themselves.

It was obvious at a glance, that it is unique among possible sites anywhere in the Los Angeles district and it was also obvious to the trained city planner that you are making the most out of a difficult problem; that is, adapting ocean and hillside sites to an attractive and even intimate development.

In this well worth while undertaking we believe you are succeeding in a remarkable degree.

We were also particularly struck with the amount of open space which you are preserving for common use and we are glad to know that you are finding it economically profitable to leave so much common open space as it will serve as a splendid example to us in trying to do likewise in other cities.

We were particularly impressed with your art jury, with its ample endowment. Our experience tells us that yours is the first subdivision where the best architectural and landscape talent has been placed permanently in absolute control of the quality and character of every detail of the development.

Palos Verdes is an object lesson for the whole country and I assure you we warmly appreciate the opportunity you gave us of studying it.

Very truly yours,

Geo B Ford

GBF/SR

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Realty and Business Investment Section.

Los Angeles Sunday Times

SUNDAY MORNING, JUNE 8, 1924.

Vol. XLIII

Part V-a: 10 Pages.
REAL ESTATE WANT ADS

HOUSES—For Sale Miscellaneous

LA BONTE & RANSOM CO.

WINDSOR SQUARE OFFICE.
301 LARCHMONT BLVD.
COR. BEVERLY & LARCHMONT.
PHONE HOlly. 9094.

Specializes in fine residential property in the exclusive Windsor square District.

$11,000 NEW 6-ROOM SPANISH STUCCO BUNGALOW $11,000

This beautiful bungalow has large living room, dining room, kitchen, breakfast room and 2 large bedrooms. Tile bath and tile drain and can be handled with $3250 cash. The first check put up on this bargain will buy this beautiful home. Balance cheaper than rent. $60 per month, including interest on trust deed. Call MR. MOTT. HOlly. 9094.

$12,000 7-ROOM SPANISH STUCCO BUNGALOW $12,000

Here is a splendid opportunity to purchase a large very attractive home, situated in a good district, close to Beverly Blvd. It has a large living room with real fireplace, a cheerful dining room, three large bedrooms, a convenient kitchen with tile drainboard, breakfast room, beautiful tile bath with shower, plenty of closet room and built-in wardrobe, hardwood floors throughout. Double garage, lawn and shrubbery. If you are looking for a real buy, call MR. TERSIP. HOlly. 9094.

$12,500 WINDSOR SQUARE DISTRICT TRUE SPANISH STUCCO BUNGALOW $12,500

Located near Beverly Blvd. in this exclusive residential district, close to car and bus line and short distance to school. This home is true to type with walled in court, lawn and fountain. The living room is very large, old fashioned fireplace with crane. Walls Spanish effect, fixtures and hardware hand wrought. A cozy dining room, unique built in china closets. The two bedrooms are very artistic with outlook on court. The bath is tiled and up to the minute. Kitchen finished in ivory and well arranged. Large rear porch. Roof arranged for roof garden. Garage and servant's quarters. Spacious lawn, flagstone walk, beautiful shrubbery. For appointment phone MR. KNOX, HOlly. 9094.

$14,750 6-ROOM BUNGALOW NEW WINDSOR SQUARE $14,750

This is a beautiful Spanish home situated on a nice street just off Beverly Blvd. in a section surrounded by high grade residences. It consists of a large living room with open fireplace, an attractive dining room, three chambers, beautiful tile bath with separate shower, a convenient kitchen, tile drainboard and nook. Porcelain lined tubs in service porch. Superba automatic water heater, garage, lawn and abundance of shrubbery. For further information call MR. NASH. HOlly. 9094.

$18,000 NEW WINDSOR SQUARE SIX-ROOM SPANISH STUCCO $18,000

Located south of Beverly Blvd. in New Windsor Square. The finest and best built bungalow for the money in this wonderful residential district. Built by one of the city's most prominent designers, which stands for quality. Large patio and entrance. The living and dining room finished in best hand rubbed mahogany, real fireplace, walls oil on canvas. Three beautiful bedrooms, tiled bath, shower, etc. Kitchen finished in white enamel. Lots of cupboard room, breakfast room, laundry rear porch. Entire house heated by unit system in basement. Roof tiled, double garage. Owner will sacrifice for immediate sale. Submit reasonable offer. For appointment phone MR. KNOX. HOlly. 9094.

$35,000 NEW 2-STORY 10-RM. STUCCO. TILE ROOF, IN NEW WINDSOR SQUARE $35,000

This beautiful home just completed, located on a high east front lot 60x150. The main floor has center reception hall, living room 30x18. Large dining room, all main rooms finished in beautiful hand rubbed mahogany. Breakfast room, pass pantry, kitchen with walls all tiled. Maid's room and bath. Every wall and ceiling in this house is covered with canvas, decorated in oil. Beautiful quarter sawed oak floors throughout the entire house. Second floor has 4 large bedrooms, large closets, 2 complete tile baths with walls all tiled 7 ft. from floor. The garage is for 2 cars and storage room. Solid cement driveway, sprinkling system and beautiful lawn front and rear. This is the best buy we have offered for months. Shown by appointment only. Call MR. MOTT. HOlly. 9094.

LOT SPECIALS

53 ft., double front, Arden "B" $13,500.
50 ft. Bronson, bungalow, make offer, $5250.
60 ft. Cloverdale, corner, single res., $6300.
45 ft. Cochran, unrestricted, $2350.
100 ft., Bronson, flats, duplex, $8750.
57 ft. Harcourt, duplex, doubles, $5600.
50 ft. Havenhurst, unrestricted, $5000.
70 ft. June, Hancock Park, $14,000.
112 ft. cor. Beverly, zoned "C," $50,000.
50 ft. Larchmont Blvd., $8750.
58 ft. Martel corner, single res., $3850.
50 ft., Meadowbrook, duplex, double or res., $3000.
100 ft., cor. New Windsor Sq., 2-story, $15,000.
118 ft. Rossmore corner, 2-story, $30,000.
45 ft., 77th st., make offer, $2750.
65 ft., Tenth st. corner, $10,000.

For lot information call MR. KNOX, HOlly. 9094.

We specialize in fine residential property in the exclusive Windsor Square District.

LA BONTE & RANSOM CO.
WINDSOR SQUARE OFFICE
301 N. LARCHMONT BLVD.
COR. BEVERLY AND LARCHMONT
PHONE Hollywood 9094.

HOUSES—For Sale Miscellaneous

LA BONTE & RANSOM CO.

HOLLYWOOD OFFICE
6637 HOLLYWOOD BLVD
COR. HOLLYWOOD AND CHEROKEE
GRanite 3102. GRanite 3103.

Specializing in Hollywood and Beverly Hills Property Exclusively.

SERRANO AND LOS FELIZ RESIDENCE LOT.

60-foot frontage residence lot on North Serrano between Los Feliz Blvd. and Franklin avenue. This is the finest residential section of the city entirely built with lovely homes. My price is $1200 below any of the few remaining lots in the section.
MR. BURKE.

$14,000. COLONIAL BUNGALOW. $14,000.

Ideally located in fine residential section, commanding elegant view of mountains, surrounded with good homes. 7-room well arranged, perfectly constructed house. Basement furnace, good lawn, shrubs, and fruit trees. Seeing is believing.
MR. PATRICK.

NINE ROOMS AND TWO SLEEPING PORCHES! WILTON PLACE NO. OF HOLLYWOOD BLVD.

One of the finest lots on the street, 66x135. The house is not entirely modern but is built so well and priced so low that it is just an ideal purchase for someone who can visualize what a small investment on the interior will do to the value of the property. Let us show you the possibilities of this bargain.
MR. GOETZ.

DISTINCTIVE DOUBLE BUNGALOW. VERY BEST CONSTRUCTION. LOCATED IN PATH OF ADVANCEMENT.

If you were buying a watch you would be most interested in the works. When buying an improved property look carefully into its construction. We have watched this double since it was started. It has not been skimped in any way. The joists are 2x6—16" from center to center on 4x6 girders. The rafters are 2x4 and 2x6—24" from center to center. This double is on a corner lot one block from car line, close to stores, schools, banks and theater. It is very distinctive in design, being the only one of this type in Hollywood. Each side has a living room 16x22, finished in solid mahogany, two good sized bedrooms, dining room, tile kitchen and bath. Garages are extra large and light with plenty of storage room. The builder has put the low price of $14,800 on it for quick sale. $5000 will handle. Will be ready for occupancy in another week. If interested in doubles see this one at once.
MR. McCAIN.

NORTH OF FRANKLIN AVENUE.

We have a good buy in a nine-room home, exclusive location, beautiful patio and sun room on south side. Four bedrooms, two baths, large sleeping porch. Living-room, dining-room and sun porch can be thrown together. Every room in the attractive home has three exposures. $10,000 will handle, balance easy terms. For appointment
MR. BEECHER.

BUNGALOW COURTS FOR LEASE. LOCATED IN BEST SECTION OF WEST HOLLYWOOD. NORTH OF SANTA MONICA BLVD.

Near new high school. 10-unit court, beautifully furnished, 4-room units, furniture and lease, $8000. An excellent buy.
12-unit court, brand new, very attractive, 4-room units, unfurnished. This court can be leased at a price that will make you money.
MR. HOAG.

WE CAN DELIVER LOT ON EDGEMONT.

75x131, facing Arthur Letts estate. This property is level and faces one of the most beautiful estates in the city. The street is lighted, paved, and quiet at night. For your own satisfaction drive up Edgemont from Franklin north and I believe you will be sold on this location. There are millions being spent for high class residences in this district.
MR. BARRY.

BARGAIN IN IMPROVED BUSINESS LOT.

Business lot 50x130 with paved alley. Improved with warehouse, 50x55, suitable for small factory. Located near Santa Monica Blvd. Will rent for $100 per month. Owner needs money. Price $7000.
MR. HADLOCK.

A HOME—NOT A HOUSE.

Have you been postponing your purchase of a home, waiting until you found a "real good buy?" If so, and you want a dignified home of ten rooms, located on one of the very choicest spots in Hollywood (7261 Franklin ave.) between La Brea and Fuller then by all means let us show you this one. This is a home in every sense of the word. For reasons the owner is very anxious to sell, and has put a price on it which we deem truly a bargain. It can be handled on a moderate cash payment and a well located lot might be accepted in trade on balance. Representative on premises every afternoon who will gladly show you.
MR. GOETZ.

HOLLYWOOD HILLSIDE HOME ONE BLOCK FROM STREET CARS

On lot having 100-foot frontage at head of beautiful street. True Spanish architecture is maintained both inside and out of this attractive home. The large cathedral living-room is beautifully finished in oil, has hand-made wrought iron fixtures and massive fireplace. The curving stairway with wrought iron hand rail leads off at side of fireplace. Two wide risers make a very artistic approach to the dining room which is also finished in oil. The kitchen is large and decorated in orange and blue. There is a guest room with bath on this floor. On the second floor are two delightful bedrooms and an elegant bath. The east bedroom opens onto a balcony from which one gets a view over the city to the ocean. Steps from this balcony lead to a large roof garden over the living room. Maid's room and bath. Three-unit, time regulated heating system. Double garage. Grounds are artistically landscaped. This house was designed by one of our best architects and built by a contractor for a home. Its construction will stand the most thorough investigation. It will be a pleasure to show you this property. The price is $29,000 and $10,000 will handle.
MR. McCAIN.

LA BONTE & RANSOM CO.
HOLLYWOOD OFFICE
6637 HOLLYWOOD BLVD
CORNER HOLLYWOOD AND CHEROKEE
GRanite 3102. GRanite 3103.

HOUSES—For Sale Miscellaneous

LA BONTE & RANSOM CO.

WILSHIRE OFFICE
3751 WILSHIRE BLVD.
CORNER WILSHIRE & OXFORD
567-230. PHONES 569-772.

Specializing in Wilshire and Westlake Properties.

$15,000. SPANISH BUNGALOW. $15,000.

Just completed, a beautifully arranged, comfortable and convenient house on 50x135 lot, near bus line, stores and schools. Six cheery rooms, tile bath and extra toilet. Fireplace in living room and electric controlled furnace, double garage, sprinkler system, shrubbery. A real bargain for a small cash payment.
Call MR. LOWENTRITT.

$15,500. SHATTO ST. NEAR UNION. 51½x135. $15,500.

The owner informed us that this lot must be disposed of at once, and we challenge any real estate firm to deliver a similar site in a relative location at the price we quote. No telephone information, but if interested
See MR. WERNER.

$16,000. CLOSE IN. UNION DRIVE CORNER ACACIA. $16,000.

Seventy-foot frontage. Considering the location of this wonderful view lot, it is one of the very best buys in the Crown Hill district. Suitable for either fine apartment or hotel. This location is undeniably one of the best renting districts in Los Angeles.
We are owner's exclusive agents.
Call MR. MIEHLE.

$17,000. WESTERN AVENUE CORNER. $17,000.

The southwestern section of the city is building up very rapidly and values are increasing proportionately. We have an unusually desirable corner, 80x120 to alley, between Slauson and Florence, which is $8000 undervalued. Just think of a large Western avenue corner in a rapidly developing district at only $212 per foot. It is a bargain.
Call MR. FESSER.

$18,000. WILSHIRE BLVD. CORNER. $18,000.

When Wilshire is 150 feet wide, you will be sorry you did not buy this wonderful lot, 104x158 to alley, which is $5000 underpriced because the owner must sell. Improvements are in now, concrete streets, ornamental lights, across the street from thickly settled exclusive Beverly Hills section. Zoned for apartments, two blocks from new school now building, two blocks from shops. Act quickly.
We are exclusive agents.
Call MR. FESSER.

$18,000. AN UNUSUAL INVESTMENT ON WEST 18TH STREET. $18,000.

A prominent corner in the neighborhood of Kingsley Drive, 60x145. At present oil station on property showing an income covering interest and taxes, however, within three years this light industrial property will be worth conservatively $25,000, showing a profit of $2000 a year when present lease expires.
See MR. WERNER.

$20,000. HANCOCK PARK BARGAIN. $20,000.

We offer an exceptional bargain in an English type seven-room house on a 60x170 corner lot where values are constantly going up. This house has three pleasant bedrooms and tile bath upstairs. Dining, breakfast, living rooms and kitchen on first floor. Double garage, sprinkler system, shrubbery, etc., complete. Can be handled for $5000 cash.
Call MR. LOWENTRITT.

$28,000. EXCEPTIONAL OPPORTUNITY. FOUR-FAMILY FLAT. $28,000.

Newly built, newly furnished. Well constructed and finished, stucco building, close in, Union ave., north of Sixth. Lot size 50x140. Four rooms in each flat, with every known modern convenience. Four garages. Included in this price is complete furnishings of excellent quality, bedding, dishes, silver, etc. Income $400 per month.
See MR. PHELPS.

$31,500. APARTMENT HOUSE SITE. $31,500.

Here is a good BUY. A lot 75x150, within two blocks of Figueroa, near the junction of Sixth, Boylston and Wilshire Boulevard. This is an apartment and Hotel district, where there are never any vacancies. Sixth street at this point is rapidly becoming a high class shopping district and values are increasing.
Call MR. FESSER.

$32,000. ON NEW HAMPSHIRE, NORTH OF SIXTH. $32,000.

Stucco flat building, faces east, beautifully terraced, well constructed, mahogany woodwork, individual gas furnaces, all modern improvements, four-door entrances. Five rooms in each flat, 4 garages. Near schools and car lines. Under present arrangement shows over 14 per cent on investment of $18,000.
See MR. MIEHLE.

$50,000. ALVARADO STREET. 180x185. $50,000.

All indications point to a sharp advance in prices on this street, especially north of Sixth. This fine business location is a snap buy. Let us tell you why.
Call Mr. PHELPS.

$50,000 A WINDSOR SQUARE MANSION $50,000

Exceptional Value.
This home could very properly be offered at $65,000, but the owner wants quick action and will deliver as above.
Here is an opportunity to secure a charming Spanish home. Well appointed in every respect, and situated in the smartest residential section, much below its worth.
All of its rooms are unusually large, and the arrangement is quite individual and ideal.
Each of the four master bedrooms have large dressing rooms and cedar closets, and communicate with a tiled bath as well as a full tiled shower.
On the lower floor is the tiled entrance hall, living room and library, each with a massive fireplace. Solarium, dining room, butler's pantry, airy kitchen, and service porch.
In the three car garage there is the laundry and above it the servants' quarters, consisting of two rooms and bath.
The lawn and shrubbery provide a delightful setting for this distinctive home.
Call MR. STINSON.

LA BONTE & RANSOM CO.
WILSHIRE OFFICE.
3751 WILSHIRE BLVD.
CORNER WILSHIRE & OXFORD.
567-230 PHONES 569-772.

HOUSES—For Sale Miscellaneous

THE FRANK MELINE COMPANY OFFERS

The following selected residential opportunities

COUNTRY ESTATE

A home of rare construction and unusual design, near Brentwood Park, on high ground with view of the ocean and mountains. The site comprises about 2 acres with profusion of flowers, plants and trees. Fish pool near front drive. Velvety lawn at rear overlooking canyon with view of breakers rolling in Santa Monica Bay, 3½ miles away. The ocean breezes are delightful and invigorating. The home of Italian type consists of 9 rooms, 2 bedrooms upstairs, 2 down, large living room. Remarkably fine hardwood finish in all woodwork. Electrical heating plant. Separate servant's quarters and gardener's house. Numerous fruit trees. A home of charm and comfort. Owner instructs us to sell for $37,500. For opportunity to inspect see Fred Burhop, TRinity 6451.

BEAUTIFUL SPANISH HOME ONE OF CHOICEST IN NEW WINDSOR SQ.

Set in the center of a 75-ft. high terraced lot, on curved street, which commands an unobstructed view of mountains. Thru the 2-story, artistic entrance hall you enter the large living room which extends across entire front. Dining and breakfast rooms overlook the patio and garden. Maid's room and bath on first floor, 2 bedrooms sleeping porch and two large tiled baths with showers on 2nd floor. See or call C. C. Goforth, Wilshire at Serrano Office, DRexel 1464.

OPEN FOR INSPECTION
165 SOUTH WILTON

8-rm. house, 2 baths, lot 88x95x107. Drop by and see this. ANNE THOMAS, Wilshire and Serrano Office, DRexel 1464.

"HE PROFITS MOST WHO SERVES BEST"

In serving the public one must have exceptional value to offer, especially in a city where there is so much competition.
NEAR LOYOLA COLLEGE HARVARD MILITARY SCHOOL FOR BOYS AND CATHOLIC HIGH SCHOOL FOR GIRLS. Accessible to Washington st. car and 16th st. car lines. Also Western bus line.
This 8-rm. home of the very best construction, brick foundation. Quarter sawed oak floor, beautiful woodwork throughout. Living rm 45x23. Library, dining room, kitchen, maid's room and bath. Sun porch opening onto an attractive garden. 4 bedrooms, 2 baths upstairs, furnace and double garage. Unrestricted lot 75x165. See this today. Don't let your opportunity slip to purchase a home like this. Call ANNE THOMAS, Wilshire at Serrano Office. DRexel 1464.

WINDSOR SQUARE
EIGHT-ROOM STUCCO HOME

This wonderful buy is located on Lucerne Boulevard south of 2nd street and priced at only $22,500.
Save time and effort of looking further by telephone J. W. O'Brien, Main Office, TRinity 6451. Sunday or evenings, HOlly. 0756.

$1500 CASH

7 rooms, 3 bedrooms, tile bath and shower, canvased walls with oiled Tiffany finish, double garage. A splendid new stucco house on 50-ft. lot in beautiful West Hollywood at a very low price of $10,000, and exceptional terms. For full particulars call GRanite 3860.

THE FRANK MELINE CO.
801 N. La Brea at Waring.

WINDSOR SQUARE

Lowest priced bungalow in this exclusive section.
Five-room stucco bungalow located at 145 North Gower st. Hardwood throughout, three fireplaces, all built-in features, double garage. See Mr. Lockyer on premises or phone GRanite 8641.

SOUTH ARDEN BOULEVARD
Near Third Street

Beautiful stucco home with central hall, large living, dining and breakfast rooms, kitchen, maid's room and bath on the first floor. Four real bedrooms and two baths on the second floor. Hand decorated and most attractively designed throughout. A REAL WINDSOR SQUARE VALUE AT $31,500. J. W. O'BRIEN, Main Office, TRinity 6451, Sunday or evenings, HOlly. 0756.

ONE IN A THOUSAND

Beautiful 5-rm. bungalow in the heart of the Wilshire district. Owner must sell. Is offering his home at the very low price of $11,000 with a $3500 cash payment. If you are looking for a home don't miss this. Call E. D. Willis, HEmpshire 2175.
THE FRANK MELINE CO.
301 N. Western ave. at Beverly.
"Service That Satisfies"

TODAY
YOUR MOST IMPORTANT DUTY
DRIVE TO 4811 OAKWOOD

A surprise awaits you.
A 7-room modern bungalow, high class residential neighborhood. An unrestricted lot, fine view. Only $3000 cash required, balance on straight mortgage. Best of all—the price—$13,000. Lot alone worth nearly that much.
THE BEST BARGAIN IN WILSHIRE. Call G. H. Wright, Wilshire at Serrano office. DRexel 1464.

SEE IT TODAY

The 2-story 9-room house at 102 South Wilton Place. On a wonderful big corner, is open for inspection and worthy of your consideration. The price is right. Talk it over with G. H. Wright, Wilshire at Serrano Office. DRexel 1464.

676 SO. BRONSON AVE.

IS ONE OF THOSE HOMEY HOMES with plenty of large bedrooms and good gath rooms. The main living rooms are finished in real Peruvian mahogany. The lot has 100 ft. frontage. A wealth of beautiful shrubbery and large enough for another house. Talk it over with G. H. Wright, Wilshire at Serrano Office. DRexel 1464.

BEAUTIFUL NEW DUPLEX

Near L. A. High School. High ground, fine neighborhood. Two-story home and income. Ten rooms, just completed. We can arrange to take close-in lot or first mortgage or trust deed as part payment. Act quickly. Call Mr. Newlee, Main Office, TRinity 6451 or evenings DUnkirk 6679.

THE FRANK MELINE CO.
MAIN OFFICE, 706 S. HILL ST.
Tel. TRinity 6451.
"Buy with Confidence"

A RARE BARGAIN.
OLD WINDSOR SQUARE.
338 WINDSOR BOULEVARD.

This elegant home in Windsor Square is located on an east front lot, 100x180 feet. There are ten rooms, two sleeping porches and three baths in the house. The garage contains laundry and chauffeur's quarters. Call MR. ECCLESTON for appointment to inspect this beautiful home. Sunday and evenings, 568645.

LAACK & WILLIAMS.
TRinity 3641. 200 Pantages Bldg.

7 LARGEROOMS
7 LARGE ROOMS

No. of Wilshire Blvd. nr. 3rd. New seven-room Spanish bungalow with tile roof, containing large living room 15x25 with barrel ceiling, beautiful dining room, both finished in southern gum. Breakfast room with built-in features, large tiled kitchen. Three extra bedrooms. Two-car garage, sprinkling system. A wonderful buy. Easy terms. Call MR. DEANS with
J. B. ALTHOUSE CO.
315 S. Western ave. DRexel 4473.

WILSHIRE HOME

Have priced this beautiful 8-room Wilshire home to sell. Mahogany woodwork, canvas walls, everything of the best. House has never been occupied and in the first block off Wilshire Blvd. I will leave the house open for your inspection Sunday. Look at 752 SO. BRONSON, then call 567517.

SACRIFICE for quick sale, walking distance, 2 houses in rear of 50x150. Fremont ave. apt. lot. Part cash. Owner, BEacon 5467.

HOUSES—For Sale Miscellaneous

HOME WITH LARGE GROUNDS.
275 ft., corner frontage.
South Wilshire, center of Los Angeles.
Not handled by agents.
One of the finest sections among prominent social and financial people.
Startling offer! Sound impossible!
Only $55,000 buys it.
Or their own new home for $35,000.

Positively the most astounding home bargain ever offered in Southern California, property worth $75,000, high ground, corner lot, surrounded by 12-ft. parkway full of cocos palms, landscaped and finest sprinkler system and plumbing fixtures, 6-story foundation. Built of hollow-tile reinforced concrete.

East front! Eastern built!
12 ft. extra heavy driveway.
4 large bedrooms, 5 baths.
3 sleeping porches, large basement.

Telephone and vacuum system into each room, heavy oak floors on double sub-flooring, silent toilets, center drains, needle showers, ventilators and lead pan bottom under tile bathrooms. Wide entrance hall, large front porch, living-rm., dining-rm. and sunny breakfast room, best grade solid mahogany and oak interior finish that money buys. Large kitchen, phone booth and screen porch adjoining maid's room. The finest property of the kind in Los Angeles, away from noise, flats or racing cars yet convenient to car line, store or theater. Not handled by agents an unobstructed view opposite a half million estate with sunken gardens. It would cost over $50,000 to duplicate the home and shrubbery, yet property takes in 275 ft. corner street frontage and 200 ft. wide rear line. 5 blocks west of Country Club Drive, turn to left on Arlington.

No signs out.
High ground, 1219 S. Van Ness.
Special notice!
Owner going abroad.
Offers above estate or their own new home described below. The first sold the other is off the market.
New 2-story tile roof Italian type $45,000, 8-room home.
Only $35,000 if sold now.

In beautiful Westchester Place, close in, South Wilshire, just finished by day labor for couple now in possession of above large estate, private built solid sheeted, bullnose steeple over hog wire, 3 heavy coats of plaster, cove ceilings, cornice and the finest of plumbing and electric control unit furnace system.
4 bedrooms, 3 baths.
5-ft. brick walls, patio and iron grill work, cost $7000.

2-story garage, every part of home modern, with living-room and entrance hall into solarium that adjoins sunny breakfast room and enclosed patio, spacious cedar lined closets, triple mirrors, dressing room and every room in this home canvased and hand decorated. Would easily be sold by agents at $45,000; no signs, no dealers. One-third or less cash will handle it. Drive by.
1232 WESTCHESTER STREET.
Between Country Club Drive and Pico.
High ground, exclusive section.

I AM FORCED TO GO EAST.
HERE'S YOUR OPPORTUNITY.

Must leave at once to protect my eastern investments. I have just about finished a beautiful two-story home on a corner lot that I had to pay a big price to get. There are eight rooms including 4 bedrooms, 3 baths, one of which is for maid. It will be finished in and out to suit the purchaser's tastes. The lot is now being landscaped and you can help in grouping the shrubbery. There is all the light and sunshine any one could wish for.
I have instructed my agent MR. RYAN to submit any reasonable offer. The cash from the sale of this property may save me much more back east, so I am in a reasonable frame of mind. Drive out to
N.W. COR. 3RD AVE. & 9TH ST.
Close to schools, car lines and markets, yet in a high class restricted district. I think you will agree with me that I have built a humdinger of a house. Walk in and look it over or call my agent, MR. RYAN, with
CHELEW & HOIT,
Wilshire at Harvard.
DRexel 4286. DRexel 4286.
Evenings,
EMpire 6238.

BEAUTIFUL SPANISH 2-STORY HOME NEW WINDSOR SQUARE PRICE $21,500. JUST THE PLACE FOR SOMEONE WHO WANTS A SMALL TWO-STORY HOME IN THE BEST RESTRICTED RESIDENTIAL SECTION OF LOS ANGELES.

The home was built for the owner by day labor and is of the best Eastern construction. Living room 16x28 feet with domed ceiling, real fireplace, doors opening onto porte cochere and lovely front patio. THERE IS A BEAUTIFUL OUTLOOK FROM EVERY WINDOW OF THIS EXCEPTIONAL HOME. Good sized dining room with domed ceiling and finished as is the living room with oil decorations. Compact kitchen with every built-in feature. Large Eastern basement with electrically controlled unit system of heating. Three sunny and attractive bedrooms on the second floor, each having a beautiful clear view of the mountains. Extra large closets, ½-inch selected hardwood flooring throughout; garage for two cars. Grounds beautifully developed with all varieties of flowers and shrubs, lawn and sprinkler system. Ornamental street lighting concrete street paving. An ideal place to live. It is not often we have so attractive a home in New Windsor Square proper to sell at anywhere near the price quoted for this beautiful home. Open for inspection today. We are exclusive agents and will be glad to show you.
"Let's Talk It Over"
CLINCH & THURTLE
403-5 S. Western ave. DRexel 2368.

"HAVE YOU BEEN BUNKED?"

On real estate with statements you now know were untrue and has your lot depreciated so much you've lost your money paid in on installments? If you want to get your money back, write details, immediately of sale and lot location. Address and telephone number. Address A, box 258, TIMES OFFICE.

AUCTION sale. Real estate and furniture, Tuesday, June 10, 1924, 2 p.m. On the premises 2201 W. 31st st., cor. Cimarron st., Los Angeles. 8-room modern house, hardwood finished throughout, built-in features. Concrete basement, coal furnace and gas heating systems. Beautiful lawn and shrubbery. 3 entrances, property can easily be remodeled into 2-family house. Lot 45x135 feet to paved alley. 2-car garage. Furniture, rugs, etc. will be sold separately or together to suit buyer. $1000 cash or certified check required at sale. Take W. Jefferson car to Cimarron st. Refreshments free. C. L. BYRENS CO., Auctioneers. 306 Grant Bldg. Phone VAndike 9893.

TWO BUNGALOWS ON ONE LOT
$14,500 EASY TERMS $14,500

Located two blocks east of Western ave., south of Melrose, 6-room bungalow in front and 4-room in rear, both in first-class condition. You can live in front and the rent from the rear will take care of all interest, taxes and insurance, etc., and give you a home free. If you wish to buy for income it will net 20% on your investment. Call or see MR. RYAN, with
FORD & BECKER
607 S. Western ave. DUnkirk 1000.
Evenings, DUnkirk 6513.

2-STORY STUCCO.
8 ROOMS—2 BATHS.
ONLY $16,000.

ON HIGH GROUND, IN A SPLENDID DISTRICT WE HAVE THIS LOVELY 8-ROOM HOME SITUATED ON A LOT 60x160. THINK OF IT. THIS REAL HOME AT A BUNGALOW PRICE. FOR APPOINTMENT TO SEE, CALL ANN G. STEINER. Sundays and evenings, EMpire 2340.
LAACK & WILLIAMS.
DUnkirk 3300. Cor. 6th and Oxford.

READ THIS
SHORT—BUT SWEET

Imagine a cozy 8-room home, 4 bedrooms, 2 baths. New gas furnace and water heater. Every modern convenience. Splendid location. Close in that can be bought for $10,500, with $2500 down and the balance like rent. Act quick on this one. Call Mr. Atkins, 567-286 for the big story.

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New Residential
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Hunt - D.C. Allison
Robt. D. Farquhar
leaders in their
profession

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yours! —
te Autos leave the
Mortgage Bldg.
ly - 9:30 A-M.
for a reservation

Realty and Business Investment Section.

What You Want. WHEREVER YOU WANT IT.

Los Angeles Sunday Times

Part V-a: 10 Pages. REAL ESTATE WANT ADS

Vol. XLIII.

SUNDAY MORNING, JUNE 8, 1924.

ON 'CHANGE { Where Men Meet for Business And Where "Things Are Doing."

WANT-AD INDEX

PART V-a.
REAL ESTATE, FINANCIAL, INVESTMENT HEADINGS

HOUSES—For Sale
Miscellaneous

MAYWOOD
IS
[illegible] INDUSTRIAL CENTER
WEST OF CHICAGO.

[illegible] realize that manufacturing is the foundation of every large [illegible] but DO YOU realize that [illegible] GREAT CENTRAL MFG. DIST. IS A PART OF MAYWOOD. [illegible] of dollars are being spent [illegible] such as the Pull[illegible] Co., Sperry Flour Co. [illegible] other corporations WHO [illegible] the millions to [illegible] [illegible] for an in[illegible] you can reap tremen[illegible] a very short time [illegible] MAYWOOD. [illegible] for an ideal [illegible] don't overlook MAY[illegible] in 4 years [illegible] It will grow to [illegible] 10 years, because [illegible] FOUNDATION of sub[illegible] and industries. [illegible] and west by Slau[illegible] which is now building to [illegible] and north by Ocd[illegible] which extends [illegible] to the sea at Long [illegible]

[illegible] YOUR MONEY [illegible] LIVE IN MAYWOOD.
[illegible] LEAGUE OF MAYWOOD.

[illegible] AND ROSSMORE. [illegible] FOR A HOME. OPEN ALL DAY. [illegible] BELOW VALUE.

[illegible] ITALIAN VILLA, [illegible] 10 ROOMS, A BEAUTY."

[illegible] REMARKABLY LOW PRICE. [illegible] all in soft [illegible] OLD GOLD, SILVER [illegible] COULD NOT BE MORE [illegible] do not LAST [illegible] to see a lovely home [illegible] VERY ANXIOUS TO SELL. [illegible] SELECTED SOLID MA[illegible] bedrooms, DRESS[illegible] built-in mirrors, hat [illegible] open fireplace, Living[illegible] lots of win[illegible] fixtures finished in [illegible] 2 TILED BATHS AND [illegible] bath downstairs. Price only $35,000.

[illegible] IT TODAY. [illegible] IN ALL WILSHIRE.
[illegible] McCARTHY, WITH [illegible] ALTHOUSE CO. [illegible] DRexel 4473.

[illegible]

LAACK & WILLIAMS, [illegible] 200 Pantages Bldg.

[illegible]

HOUSES—For Sale
Miscellaneous

LA BONTE & RANSOM CO.

WINDSOR SQUARE OFFICE.
301 LARCHMONT BLVD.
COR. BEVERLY & LARCHMONT.
PHONE HOlly. 9094.

Specializes in fine residential property in the exclusive Windsor square District.

$11,000 NEW 6-ROOM SPANISH STUCCO BUNGALOW $11,000

This beautiful bungalow has large living room, dining room, kitchen, breakfast room and 2 large bedrooms. Tile bath and tile drain and can be handled with $3250 cash. The first check put up on this bargain will buy this beautiful home. Balance cheaper than rent. $60 per month, including interest on trust deed. Call MR. MOTT, HOlly. 9094.

$12,000 7-ROOM SPANISH STUCCO BUNGALOW $12,000

Here is a splendid opportunity to purchase a large very attractive home, situated in a good district, close to Beverly Blvd. It has a large living room with real fireplace, a cheerful dining room, three large bedrooms, a convenient kitchen with tile drainboard, breakfast room, beautiful tile bath with shower, plenty of closet room and built-in wardrobe, hardwood floors throughout. Double garage, lawn and shrubbery. If you are looking for a real buy, call MR. TERSIP, HOlly. 9094.

$12,500 WINDSOR SQUARE DISTRICT $12,500
TRUE SPANISH STUCCO BUNGALOW

Located near Beverly Blvd. in this exclusive residential district, close to car and bus line and short distance to school. This home is true to type with walled in court, lawn and fountain. The living room is very large, old fashioned fireplace with crane. Walls Spanish effect, fixtures and hardware hand wrought. A cozy dining room, unique built in china closets. The two bedrooms are very artistic with outlook on court. The bath is tiled and up to the minute. Kitchen finished in ivory and well arranged. Large rear porch. Roof arranged for roof garden. Garage and servant's quarters. Spacious lawn, flagstone walk, beautiful shrubbery. For appointment phone MR. KNOX, HOlly. 9094.

$14,750 6-ROOM BUNGALOW $14,750
NEW WINDSOR SQUARE

This is a beautiful Spanish home situated on a nice street just off Beverly Blvd., in a section surrounded by high grade residences. It consists of a large living room with open fireplace, an attractive dining room, three chambers, beautiful tile bath with separate shower, a convenient kitchen, tile drainboard and nook. Porcelain lined tubs in service porch. Superb automatic water heater, garage, lawn and abundance of shrubbery. For further information call MR. NASH, HOlly. 9094.

$18,000 NEW WINDSOR SQUARE $18,000
SIX-ROOM SPANISH STUCCO

Located south of Beverly Blvd. in New Windsor Square. The finest and best built bungalow for the money in this wonderful residential district. Built by one of the city's most prominent designers, which stands for quality. Large patio and entrance. The living and dining room finished in best hand rubbed mahogany, real fireplace, walls oil on canvas. Three beautiful bedrooms, tiled bath, shower, etc. Kitchen finished in white enamel. Lots of cupboard room, breakfast room, laundry rear porch. Entire house heated by unit system in basement. Roof tiled, double garage. Owner will sacrifice for immediate sale. Submit reasonable offer. For appointment phone MR. KNOX, HOlly. 9094.

$35,000 $35,000
NEW 2-STORY 10-RM. STUCCO, TILE ROOF, IN NEW WINDSOR SQUARE

This beautiful home just completed, located on a high east front lot 60x150. The main floor has center reception hall, living room 30x18. Large dining room, all main rooms finished in beautiful hand rubbed mahogany. Breakfast room, pass pantry, kitchen with walls all tiled. Maid's room and bath. Every wall and ceiling in this house is covered with canvas, decorated in oil. Beautiful quarter sawed oak floors throughout the entire house. Second floor has 4 large bedrooms, large closets, 2 complete tile baths with walls all tiled 7 ft. from floor. The garage is for 2 cars and storage room. Solid cement driveway, sprinkling system and beautiful lawn front and rear. This is the best buy we have offered for months. Shown by appointment only. Call MR. MOTT, HOlly. 9094.

LOT SPECIALS

55 ft., double front, Arden "B" $13,500.
50 ft., Bronson, bungalow, make offer, $8250.
60 ft., Cloverdale, corner, single res., $6300.
45 ft., Cochran, unrestricted, $3350.
100 ft., Bronson, flats, duplex, $8750.
57 ft., Harcourt, duplex, doubles, $5600.
50 ft., Havenhurst, unrestricted, $5000.
70 ft., June, Hancock Park, $14,000.
112 ft., cor. Beverly, zoned "C," $50,000.
50 ft., Larchmont Blvd., $8750.
55 ft., Martel corner, single res., $5850.
50 ft., Meadowbrook, duplex, double or res., $3000.
100 ft., cor. New Windsor Sq., 2-story, $15,000.
118 ft., Rossmore corner, 2-story, $30,000.
45 ft., 77th st., make offer, $2750.
65 ft., Tenth st. corner, $10,000.

For lot information call MR. KNOX, HOlly. 9094.

We specialize in fine residential property in the exclusive Windsor Square District.

LA BONTE & RANSOM CO.
WINDSOR SQUARE OFFICE
301 N. LARCHMONT BLVD.
COR. BEVERLY AND LARCHMONT
PHONE HOllywood 9094.

HOUSES—For Sale
Miscellaneous

LA BONTE & RANSOM CO.

HOLLYWOOD OFFICE
6637 HOLLYWOOD BLVD
COR. HOLLYWOOD AND CHEROKEE
GRanite 3102. GRanite 3103.

Specializing in Hollywood and Beverly Hills Property Exclusively.

SERRANO AND LOS FELIZ RESIDENCE LOT.
60-foot frontage residence lot on North Serrano between Los Feliz Blvd. and Franklin avenue. This is the finest residential section of the city entirely built with lovely homes. My price is $1200 below any of the few remaining lots in the section.
MR. BURKE.

$14,000. COLONIAL BUNGALOW. $14,000.
Ideally located in fine residential section, commanding elegant view of mountains, surrounded with good homes. 7-room well arranged, perfectly constructed house. Basement furnace, good lawn, shrubs, and fruit trees. Seeing is believing.
MR. PATRICK.

NINE ROOMS AND TWO SLEEPING PORCHES!
WILTON PLACE NO. OF HOLLYWOOD BLVD.
One of the finest lots on the street, 66x135. The house is not entirely modern but is built so well and priced so low that it is just an ideal purchase for someone who can visualize what a small investment on the interior will do to the value of the property. Let us show you the possibilities of this bargain.
MR. GOETZ.

DISTINCTIVE DOUBLE BUNGALOW.
VERY BEST CONSTRUCTION.
LOCATED IN PATH OF ADVANCEMENT.
If you were buying a watch you would be most interested in the works. When buying an improved property look carefully into its construction. We have watched this double since it was started. It has not been skimped in any way. The joists are 2x6—16" from center to center on 4x6 girders. The rafters are 2x4 and 2x8—24" from center to center. This double is on a corner lot one block from car line, close to stores, schools, banks and theater. It is very distinctive in design, being the only one of this type in Hollywood. Each side has a living room 16x22, finished in solid mahogany, two good sized bedrooms, dining room, tile kitchen and bath. Garages are extra large and light with plenty of storage room. The builder has put the low price of $14,800 on it for quick sale. $5000 will handle. Will be ready for occupancy in another week. If interested in doubles see this one at once.
MR. McCAIN.

NORTH OF FRANKLIN AVENUE.
We have a good buy in a nine-room home, exclusive location, beautiful patio and sun room on south side. Four bedrooms, two baths, large sleeping porch. Living-room, dining-room and sun porch can be thrown together. Every room in the attractive home has three exposures. $10,000 will handle, balance easy terms. For appointment
MR. BEECHER.

BUNGALOW COURTS FOR LEASE.
LOCATED IN BEST SECTION OF WEST HOLLYWOOD.
NORTH OF SANTA MONICA BLVD.
Near new high school. 10-unit court, beautifully furnished, 4-room units, furniture and lease, $8000. An excellent buy.
12-unit court, brand new, very attractive, 4-room units, unfurnished. This court can be leased at a price that will make you money.
MR. HOAG.

WE CAN DELIVER LOT ON EDGEMONT.
75x131, facing Arthur Letts estate. This property is level and faces one of the most beautiful estates in the city. The street is lighted, paved, and quiet at night. For your own satisfaction drive up Edgemont from Franklin north and I believe you will be sold on this location. There are millions being spent for high class residences in this district.
MR. BARRY.

BARGAIN IN IMPROVED BUSINESS LOT.
Business lot 50x130 with paved alley. Improved with warehouse, 50x55, suitable for small factory. Located near Santa Monica Blvd. Will rent for $100 per month. Owner needs money. Price $7000.
MR. HADLOCK.

A HOME—NOT A HOUSE.
Have you been postponing your purchase of a home, waiting until you found a "real good buy?" If so, and you want a dignified home of ten rooms, located on one of the very choicest spots in Hollywood (7261 Franklin ave.) between La Brea and Fuller then by all means let us show you this one. This is a home in every sense of the word. For reasons the owner is very anxious to sell, and has put a price on it which we deem truly a bargain. It can be handled on a moderate cash payment and a well located lot might be accepted in trade on balance. Representative on premises every afternoon who will gladly show you.
MR. GOETZ.

HOLLYWOOD HILLSIDE HOME.
ONE BLOCK FROM STREET CARS
On lot having 100-foot frontage at head of beautiful street. True Spanish architecture is maintained both inside and out of this attractive home. The large cathedral living-room is beautifully finished in oil, has hand-made wrought iron fixtures and massive fireplace. The curving stairway with wrought iron hand rail leads off at side of fireplace. Two wide risers make a very artistic approach to the dining room which is also finished in oil. The kitchen is large and decorated in orange and blue. There is a guest room with bath on this floor. On the second floor are two delightful bedrooms and an elegant bath. The east bedroom opens onto a balcony from which one gets a view over the city to the ocean. Steps from this balcony lead to a large roof garden over the living room. Maid's room and bath. Three-unit, time regulated heating system. Double garage. Grounds are artistically landscaped. This house was designed by one of our best architects and built by a contractor for a home. Its construction will stand the most thorough investigation. It will be a pleasure to show you this property. The price is $29,000 and $10,000 will handle.
MR. McCAIN.

LA BONTE & RANSOM CO.
HOLLYWOOD OFFICE
6637 HOLLYWOOD BLVD
CORNER HOLLYWOOD AND CHEROKEE
GRanite 3102. GRanite 3103.

HOUSES—For Sale
Miscellaneous

LA BONTE & RANSOM CO.

WILSHIRE OFFICE
3751 WILSHIRE BLVD.
CORNER WILSHIRE & OXFORD
567-230. PHONES 569-772.

Specializing in Wilshire and Westlake Properties.

$15,000. SPANISH BUNGALOW. $15,000.
Just completed, a beautifully arranged, comfortable and convenient house on 50x135 lot, near bus line, stores and schools. Six cheery rooms, tile bath and extra toilet. Fireplace in living room and electric controlled furnace, double garage, sprinkler system, shrubbery. A real bargain for a small cash payment.
Call MR. LOWENTRITT.

$15,500. SHATTO ST. NEAR UNION. $15,500.
51½x135.
The owner informed us that this lot must be disposed of at once, and we challenge any real estate firm to deliver a similar site in a relative location at the price we quote. No telephone information, but if interested
See MR. WERNER.

$16,000. CLOSE IN. $16,000.
UNION DRIVE CORNER ACACIA.
Seventy-foot frontage. Considering the location of this wonderful view lot, it is one of the very best buys in the Crown Hill district. Suitable for either fine apartment or hotel. This location is undeniably one of the best renting districts in Los Angeles.
We are owner's exclusive agents.
Call MR. MIEHLE.

$17,000. WESTERN AVENUE CORNER. $17,000.
The southwestern section of the city is building up very rapidly and values are increasing proportionately. We have an unusually desirable corner, 80x120 to alley, between Slauson and Florence, which is $8000 undervalued. Just think of a large Western avenue corner in a rapidly developing district at only $212 per foot. It is a bargain.
Call MR. FESSER.

$18,000. WILSHIRE BLVD. CORNER. $18,000.
When Wilshire is 150 feet wide, you will be sorry you did not buy this wonderful lot. 104x158 to alley, which is $5000 underpriced because the owner must sell. Improvements are in now, concrete streets, ornamental lights, across the street from thickly settled exclusive Beverly Hills section. Zoned for apartments, two blocks from new school now building, two blocks from shops. Act quickly. We are exclusive agents.
Call MR. FESSER.

$18,000. AN UNUSUAL INVESTMENT ON WEST 18TH STREET. $18,000.
A prominent corner in the neighborhood of Kingsley Drive, 60x145. At present oil station on property showing an income covering interest and taxes, however, within three years this light industrial property will be worth conservatively $25,000, showing a profit of $2000 a year when present lease expires.
See MR. WERNER.

$20,000. HANCOCK PARK BARGAIN. $20,000.
We offer an exceptional bargain in an English type seven-room house on a 60x170 corner lot where values are constantly going up. This house has three pleasant bedrooms and tile bath upstairs. Dining, breakfast, living rooms and kitchen on first floor. Double garage, sprinkler system, shrubbery, etc., complete. Can be handled for $5000 cash.
Call MR. LOWENTRITT.

$28,000. EXCEPTIONAL OPPORTUNITY. $28,000.
FOUR-FAMILY FLAT.
Newly built, newly furnished. Well constructed and finished, stucco building, close in, Union ave., north of Sixth. Lot size 50x140. Four rooms in each flat, with every known modern convenience. Four garages. Included in this price is complete furnishings of excellent quality, bedding, dishes, silver, etc. Income $400 per month.
See MR. PHELPS.

$31,500. APARTMENT HOUSE SITE. $31,500.
Here is a good BUY. A lot 75x150, within two blocks of Figueroa, near the junction of Sixth, Boylston and Wilshire Boulevard. This is an apartment and Hotel district, where there are never any vacancies. Sixth street at this point is rapidly becoming a high class shopping district and values are increasing.
Call MR. FESSER.

$32,000. ON NEW HAMPSHIRE, $32,000.
NORTH OF SIXTH.
Stucco flat building, faces east, beautifully terraced, well constructed, mahogany woodwork, individual gas furnaces, all modern improvements, four-door entrances. Five rooms in each flat, 4 garages. Near schools and car lines. Under present arrangement shows over 14 per cent on investment of $18,000.
See MR. MIEHLE.

$50,000. ALVARADO STREET, $50,000.
180x185.
All indications point to a sharp advance in prices on this street, especially north of Sixth. This fine business location is a snap buy. Let us tell you why.
Call Mr. PHELPS.

$50,000 A WINDSOR SQUARE MANSION $50,000
Exceptional Value.
This home could very properly be offered at $65,000, but the owner wants quick action and will deliver as above.
Here is an opportunity to secure a charming Spanish home. Well appointed in every respect, and situated in the smartest residential section, much below its worth.
All of its rooms are unusually large, and the arrangement is quite individual and ideal.
Each of the four master bedrooms have large dressing rooms and cedar closets, and communicate with a tiled bath as well as a full tiled shower.
On the lower floor is the tiled entrance hall, living room and library, each with a massive fireplace, Solarium, dining room, butler's pantry, airy kitchen, and service porch.
In the three car garage there is the laundry and above it the servants' quarters, consisting of two rooms and bath.
The lawn and shrubbery provide a delightful setting for this distinctive home.
Call MR. STINSON.

LA BONTE & RANSOM CO.
WILSHIRE OFFICE.
3751 WILSHIRE BLVD.
CORNER WILSHIRE & OXFORD,
567-230 PHONES 569-772.

HOUSES—For Sale
Miscellaneous

THE FRANK MELINE COMPANY
OFFERS
The following selected residential opportunities

COUNTRY ESTATE
A home of rare construction and unusual design, near Brentwood Park, on high ground with view of the ocean and mountains. The site comprises about 2 acres with profusion of flowers, plants and trees. Fish pool near front drive. Velvety lawn at rear overlooking canyon with view of breakers rolling in Santa Monica Bay, 3½ miles away. The ocean breezes are delightful and invigorating. The home of Italian type consists of 9 rooms, 2 bedrooms upstairs, 2 down, large living room. Remarkably fine hardwood finish in all woodwork. Electrical heating plant. Separate servant's quarters and gardener's house. Numerous fruit trees. A home of charm and comfort. Owner instructs us to sell for $37,500. For opportunity to inspect see Fred Burhop, TRinity 6451.

BEAUTIFUL SPANISH HOME
ONE OF
CHOICEST IN NEW WINDSOR SQ.
Set in the center of a 75-ft. high terraced lot, on curved street, which commands an unobstructed view of mountains. Thru the 2-story, artistic entrance hall you enter the large living room which extends across entire front. Dining and breakfast rooms overlook the patio and garden. Maid's room and bath on first floor, 2 bedrooms sleeping porch and two large tiled baths with showers on 2nd floor. See or call C. C. Goforth, Wilshire at Serrano Office, DRexel 1464.

OPEN FOR INSPECTION
165 SOUTH WILTON
8-rm. house, 2 baths, lot 58x95x107. Drop by and see this. ANNE THOMAS, Wilshire and Serrano Office, DRexel 1464.

"HE PROFITS MOST WHO SERVES BEST"
In serving the public one must have exceptional value to offer, especially in a city where there is so much competition.
NEAR LOYOLA COLLEGE HARVARD MILITARY SCHOOL FOR BOYS AND CATHOLIC HIGH SCHOOL FOR GIRLS. Accessible to Washington st. car and 16th st. car lines. Also Western bus line.
This 9-rm. home of the very best construction, brick foundation. Quarter sawed oak floor, beautiful woodwork throughout. Living rm 45x23. Library, dining room, kitchen, maid's room and bath. Sun porch opening onto an attractive garden. 4 bedrooms, 2 baths upstairs, furnace and double garage. Unrestricted lot 75x165. See this today. Don't let your opportunity slip to purchase a home like this. Call ANNE THOMAS, Wilshire at Serrano Office, DRexel 1464.

WINDSOR SQUARE
EIGHT-ROOM STUCCO HOME
This wonderful buy is located on Lucerne Boulevard south of 2nd street and priced at only $22,500.
Save time and effort of looking further by telephone J. W. O'Brien, Main Office, TRinity 6451, Sunday or evenings, HOlly. 0756.

$1500 CASH
7 rooms, 3 bedrooms, tile bath and shower, canvased walls with oiled Tiffany finish, double garage. A splendid new stucco house on 50-ft. lot in beautiful West Hollywood at a very low price of $10,000, and exceptional terms. For full particulars call GRanite 3860.
THE FRANK MELINE CO.
801 N. La Brea at Waring.

WINDSOR SQUARE
Lowest priced bungalow in this exclusive section.
Five-room stucco bungalow located at 145 North Gower st. Hardwood throughout, three fireplaces, all built-in features, double garage. See Mr. Lockyer on premises or phone GRanite 8641.

SOUTH ARDEN BOULEVARD
Near Third Street
Beautiful stucco home with central hall, large living, dining and breakfast rooms, kitchen, maid's room and bath on the first floor. Four real bedrooms and two baths on the second floor. Hand decorated and most attractively designed throughout. A REAL WINDSOR SQUARE VALUE AT $31,500. J. W. O'BRIEN, Main Office, TRinity 6451, Sunday or evenings, HOlly. 0756.

ONE IN A THOUSAND
Beautiful 5-rm. bungalow in the heart of the Wilshire district. Owner must sell. Is offering his home at the very low price of $11,000 with a $3500 cash payment. If you are looking for a home don't miss this. Call E. D. Willis, HEmpshire 2175.
THE FRANK MELINE CO.
301 N. Western ave. at Beverly.
"Service That Satisfies"

TODAY
YOUR MOST IMPORTANT DUTY
DRIVE TO 4811 OAKWOOD
A surprise awaits you.
A 7-room modern bungalow, high class residential neighborhood. An unrestricted lot, fine view. Only $3000 cash required, balance on straight mortgage. Best of all—the price—$13,000. Lot alone worth nearly that much.
THE BEST BARGAIN IN WILSHIRE. Call G. H. Wright, Wilshire at Serrano office, DRexel 1464.

SEE IT TODAY
The 2-story, 9-room house at 102 South Wilton Place. On a wonderful big corner, is open for inspection and worthy of your consideration. The price is right. Talk it over with G. H. Wright, Wilshire at Serrano Office, DRexel 1464.

676 SO. BRONSON AVE.
IS ONE OF THOSE HOMEY HOMES with plenty of large bedrooms and good bath rooms. The main living rooms are finished in real Peruvian mahogany. The lot has 100 ft. frontage. A wealth of beautiful shrubbery and large enough for another house. Talk it over with G. H. Wright, Wilshire at Serrano Office. DRexel 1464.

BEAUTIFUL NEW DUPLEX
Near L. A. High School. High ground, fine neighborhood. Two-story home and income. Ten rooms, just completed. We can arrange to take close-in lot or first mortgage or trust deed as part payment. Act quickly. Call Mr. Newlee, Main Office, TRinity 6451 or evenings DUnkirk 6679.

THE FRANK MELINE CO.
MAIN OFFICE, 706 S. HILL ST.
Tel. TRinity 6451.
"Buy with Confidence"

A RARE BARGAIN.
OLD WINDSOR SQUARE,
358 WINDSOR BOULEVARD.
This elegant home in Windsor Square is located on an east front lot, 100x180 feet. There are ten rooms, two sleeping porches and three baths in the house. The garage contains laundry and chauffeur's quarters. Call MR. ECCLESTON for appointment to inspect this beautiful home, Sunday and evenings, 568645.
LAACK & WILLIAMS,
TRinity 3641. 200 Pantages Bldg.

7 LARGEROOMS
7 LARGE ROOMS
No. of Wilshire Blvd. nr. 3rd. New seven-room Spanish bungalow with tile roof, containing large living room 15x25 with barrel ceiling, beautiful dining room, both finished in southern gum. Breakfast room with built-in features, large tiled kitchen. Three extra bedrooms. Two-car garage, sprinkling system. A wonderful buy. Easy terms. Call MR. DEANS, with
J. B. ALTHOUSE CO.
315 S. Western ave. DRexel 4473.

WILSHIRE HOME
Have priced this beautiful 8-room Wilshire home to sell. Mahogany woodwork, canvas walls, everything of the best. House has never been occupied and in the first block off Wilshire Blvd. I will leave the house open for your inspection Sunday. Look at 752 SO. BRONSON, then call 567517.

SACRIFICE for quick sale, walking distance, 2 houses in rear of 50x150. Fremont ave. apt. lot. Part cash. Owner, BEacon 5467.

HOUSES—For Sale
Miscellaneous

HOME WITH LARGE GROUNDS.
275 ft., corner frontage.
South Wilshire, center of Los Angeles.
Not handled by agents.
One of the finest sections among prominent social and financial people.
Startling offer! Sound impossible!
Only $55,000 buys it.
Or their own new home for $35,000.
Positively the most astounding home bargain ever offered in Southern California, property worth $75,000, high ground, corner lot, surrounded by 12-ft. parkway full of cocoa palms, landscaped and finest sprinkler system and plumbing fixtures, 6-story foundation. Built of hollow-tile reinforced concrete.
East front! Eastern built!
12 ft. extra heavy driveway.
4 large bedrooms, 5 baths.
3 sleeping porches, large basement.
Telephone and vacuum system into each room, heavy oak floors on double sub-flooring, silent toilets, center drains, needle showers, ventilators and lead pan bottom under tile bathrooms. Wide entrance hall, large front porch, living-rm., dining-rm. and sunny breakfast room, best grade solid mahogany and oak interior finish that money buys. Large kitchen, phone booth and screen porch adjoining maid's room. The finest property of the kind in Los Angeles, away from noise, flats or racing cars yet convenient to car line, store or theater. Not handled by agents an unobstructed view opposite a half million estate with sunken gardens. It would cost over $50,000 to duplicate the home and shrubbery, yet property takes in 275 ft. corner street frontage and 200 ft. wide rear line. 5 blocks west of Country Club Drive, turn to left on Arlington.
No signs out.
High ground, 1219 S. Van Ness.
Special notice!
Owner going abroad.
Offers above estate or their own new home described below. The first sold the other is off the market.
New 2-story tile roof
Italian type $45,000, 8-room home.
Only $35,000 if sold now.
In beautiful Westchester Place, close in, South Wilshire, just finished by day labor for couple now in possession of above large estate, private built solid sheeted, bullnose steeple over hog wire, 3 heavy coats of plaster, cove ceilings, cornice and the finest of plumbing and electric control unit furnace system.
4 bedrooms, 3 baths.
5-ft. brick walls, patio and iron grill work, cost $7000.
2-story garage, every part of home modern, with living-room and entrance hall into solarium that adjoins sunny breakfast room and enclosed patio, spacious cedar lined closets, triple mirrors, dressing room and every room in this home canvased and hand decorated. Would easily be sold by agents at $45,000; no signs, no dealers. One-third or less cash will handle it. Drive by.
1232 WESTCHESTER STREET.
Between Country Club Drive and Pico.
High ground, exclusive section.

I AM FORCED TO GO EAST.
HERE'S YOUR OPPORTUNITY.
Must leave at once to protect my eastern investments. I have just about finished a beautiful two-story home on a corner lot that I had to pay a big price to get. There are eight rooms including 4 bedrooms, 3 baths, one of which is for maid. It will be finished in and out to suit the purchaser's tastes. The lot is now being landscaped and you can help in grounding the shrubbery. There is all the light and sunshine any one could wish for.
I have instructed my agent MR. RYAN to submit any reasonable offer. The cash from the sale of this property may save me much more back east, so I am in a reasonable frame of mind. Drive out to
N.W. COR. 3RD AVE. & 9TH ST.
Close to schools, car lines and markets, yet in a high class restricted district. I think you will agree with me that I have built a humdinger of a house. Walk in and look it over or call my agent, MR. RYAN, with
CHELEW & HOIT,
Wilshire at Harvard.
DRexel 4286. DRexel 4286.
Evenings,
EMpire 6238.

BEAUTIFUL SPANISH 2-STORY HOME
NEW WINDSOR SQUARE
PRICE $21,500. JUST THE PLACE FOR SOMEONE WHO WANTS A SMALL TWO-STORY HOME IN THE BEST RESTRICTED RESIDENTIAL SECTION OF LOS ANGELES.
The home was built for the owner by day labor and is of the best Eastern construction. Living room 16x28 feet with domed ceiling, real fireplace, doors opening onto porte cochere and lovely front patio. THERE IS A BEAUTIFUL OUTLOOK FROM EVERY WINDOW OF THIS EXCEPTIONAL HOME. Good sized dining room with domed ceiling and finished as is the living room with oil decorations. Compact kitchen with every built-in feature. Large Eastern basement with electrically controlled unit system of heating. Three sunny and attractive bedrooms on the second floor, each having a beautiful clear view of the mountains. Extra large closets, ½-inch selected hardwood flooring throughout; garage for two cars. Grounds beautifully developed with all varieties of flowers and shrubs, lawn and sprinkler system. Ornamental street lighting, concrete street paving. An ideal place to live. It is not often we have so attractive a home in New Windsor Square proper to sell at anywhere near the price quoted for this beautiful home. Open for inspection today. We are exclusive agents and will be glad to show you.
"Let's Talk It Over"
CLINCH & THURTLE
403-5 S. Western ave. DRexel 2368.

"HAVE YOU BEEN BUNKED?"
On real estate with statements you now know were untrue and has your lot depreciated so much you've lost your money paid in on installments? If you want to get your money back, write details, immediately of sale and lot location. Address and telephone number. Address A, box 258, TIMES OFFICE.

AUCTION sale. Real estate and furniture. Tuesday, June 10, 1924, 2 p.m. On the premises 2201 W. 31st st., cor. Cimarron st., Los Angeles. 8-room modern house, hardwood finished throughout, built-in features. Concrete basement, coal furnace and gas heating systems. Beautiful lawn and shrubbery. 3 entrances, property can easily be remodeled into 2-family house. Lot 45x135 feet to paved alley. 2-car garage. Furniture, rugs, etc. will be sold separately or together to suit buyer. $1000 cash or certified check required at sale. Take W. Jefferson car to Cimarron st. Refreshments free. C. L. BYRENS CO., Auctioneers, 306 Grant Bldg. Phone VAndike 9893.

TWO BUNGALOWS ON ONE LOT
$14,500 EASY TERMS $14,500
Located two blocks east of Western ave., south of Melrose. 6-room bungalow in front and 4-room in rear, both in first-class condition. You can live in front and the rent from the rear will take care of all interest, taxes and insurance, etc., and give you a home free. If you wish to buy for income it will net 20% on your investment. Call or see MR. RYAN, with
FORD & BECKER
607 S. Western ave. DUnkirk 1000.
Evenings, DUnkirk 0513.

2-STORY STUCCO,
8 ROOMS—2 BATHS,
ONLY $16,000.
ON HIGH GROUND, IN A SPLENDID DISTRICT WE HAVE THIS LOVELY 8-ROOM HOME SITUATED ON A LOT 60x160. THINK OF IT. THIS REAL HOME AT A BUNGALOW PRICE. FOR APPOINTMENT TO SEE, CALL ANN G. STEINER, Sundays and evenings, EMpire 2340.
LAACK & WILLIAMS,
DUnkirk 3300. Cor. 6th and Oxford.

READ THIS
SHORT—BUT SWEET
Imagine a cozy 8-room home, 4 bedrooms, 2 baths. New gas furnace and water heater. Every modern convenience. Splendid location. Close in that can be bought for $10,500, with $2500 down and the balance like rent. Act quick on this one. Call Mr. Atkins, 567-286 for the big story.

HOUSES—For Sale
Miscellaneous

WELL, FOLKS, HERE I AM AGAIN
WITH ANOTHER GOOD BUY
I have been successful in obtaining one good buy each week for several weeks and I have sold them quickly.
Now I have one that is built like the rock of Gibraltar and it stands out like a beacon light. It is a two-story stucco, tile roof on a corner 75x180. It contains 4 bedrooms, sleeping porch and two baths on the second floor. Reception hall, large living room, sun room, breakfast room, dining room, butler's pantry, kitchen and maid's quarters on the first floor. Good basement, unit heating system, electrically controlled. Built for a home, not for speculation. However, the ridiculous price asked makes it a wonderful speculation, as well as a permanent home.
Drive to 301 S. Lucerne. This home will be open for inspection from 1 p.m. until 5 p.m. Do not hesitate to inspect this property as the present owner is out of the city and you will find my representative there to extend you the usual CHELEW & HOIT courtesy. Call MR. O'CONNELL.
CHELEW & HOIT
Wilshire at Harvard
DRexel 4286. DRexel 4286.

$13,750. 6-RM. STUCCO BUNG. $13,750.
Terms. Within one block of Wilshire. Terms.
This home contains large living and dining rooms, hand decorated in oil on real canvas and finished in the finest of southern gum.
The kitchen is large, has all the latest built-in features, including a splendid breakfast nook.
Three large airy bedrooms, tastefully decorated, one of the bedrooms has an extra toilet and lavatory connecting with the back porch.
The bath, of course, is tiled and the fixtures are of the best.
In fact, if you are looking for a home, well located one that will not depreciate, but will increase in value, you should see this before you purchase. It is a real home in a real location and look at the PRICE. For further particulars call MR. BOWDEN, with
CHELEW & HOIT,
Wilshire at Harvard.
DRexel 4286. DRexel 4286.

PRICED TO SELL
WILSHIRE CORNER HOME
701 SO. HOBART BLVD.
OPEN FOR INSPECTION, 2 TO 5.
ON TERRACED CORNER LOT 90x150, commanding a wonderful view of mountains, in BEAUTIFUL PELLISSIER SQUARE. A HOME which is all the word implies. Entrance hall, large living, dining and breakfast rooms, sun parlor, well arranged kitchen, pass pantry, maid's room and bath. Four master bedrooms, sleeping porch, two tiled baths, separate tiled shower en suite, electrically controlled unit system of gas heating. 2-car garage and man's room. When restrictions are off this corner will be worth a fortune.
M. E. HURLEY,
Wilshire Blvd. at Manhattan Pl.
560-349. 567-640.

FOR $3000 DOWN
A BEAUTIFUL HOME
IT'S A WORK OF ART
NEW STUCCO 2-STORY HOME OF 5 LOVELY ROOMS, TILED BATH AND DOUBLE GARAGE ON ELEGANT CORNER LOT IN HIGH-CLASS RESTRICTED DISTRICT AND COMMANDING A GRAND PANORAMIC VIEW. WONDERFUL LIVING ROOM WITH HIGH DOME CEILING, SUPERB FIREPLACE AND WROUGHT IRON ELECTRIC FIXTURES. FINE AIRY BEDROOMS, SUPERIOR TILED KITCHEN. PERFECT IN ALL APPOINTMENTS. IT'S A REVELATION. JUST BEYOND LAFAYETTE SQUARE, AND THE PRICE ONLY
$11,750
LET ME SHOW YOU, IT'S A BARGAIN. SEE MR. MOSS WITH THE OWNER.
J. M. CLOSE,
241 N. WESTERN AVE. HEmp. 2117.

LOS FELIZ SQUARE.
Only $17,000, which is less than the price of some bungalows in same block, and on unusually easy terms.
Nearly new 2-story, tiled roof, cement plaster house having 9 rooms. Strictly modern, hardwood floors throughout. Tastefully decorated. Large lot with double garage.
Ideal neighborhood near new and attractive homes, being
1942 N. NEW HAMPSHIRE AVE.
Between Franklin and Los Feliz.
Open for inspection 2 to 5 p.m. No admittance except between these hours.

HOME BEAUTIFUL
BARGAIN. $10,500. BARGAIN.
7 wonderful rooms including 3 bedrms. & breakfast room, tile bath & drain & every up-to-date feature. Rooms large & ideally arranged. Front, side & rear cement porches, garage & store house. Lot 52x135 & beautifully landscaped with lawns, shrubs & flowers. Splendid close-in location near car line & stores. A real prize for a discriminating home buyer. Underpriced at $10,500, $2000 cash & very reasonable terms. E. E. MOORE, 1706 W. 48th St. Phone VErmont 4479.

TRY TO BEAT THIS BUY
WILSHIRE BUNGALOW
5 rooms, 2 bedrooms, 2 blocks from car line and stores, south of Beverly Blvd. near Western ave. Lot alone worth close to price asked for this property. Restrictions expire January, 1925. For quick sale $9250.
Call MR. ROCHE, 567-223, 567-286.
HOWARD & BOSWELL
6th street at Kenmore.

CHANCE OF LIFETIME.
Your future home at 1-3 less than value of lot sounds improbable, doesn't it? But it isn't. Just one of those opportunities you strike once in a life time. Comes about this way. This 11-room modern home on unrestricted lot 74x178 with everything such as: 3-car garage, attic, cellar, separate laundry, sleeping porches, plenty baths, etc., etc., was taken in trade in such a way that it makes the price ridiculous. Drive by 1414 S. WILTON PLACE, then Phone Mr. Mehler, 567517.
F-R-A-N-K D. T-A-T-U-M & C-O.,
3975 Wilshire blvd., at Wilton.

50 BEAUTIFUL STUCCO 50
HOMES
NOW UNDER CONSTRUCTION
FROM BUILDER TO YOU
ON EASY TERMS.
Light, gas, water, sewer and all street improvements paid for. High ground, ocean view, close in. Select your own color scheme and fixtures.
VAN NEWKIRK,
5817 S. Western. VErmont 8978.

$2500 DOWN
OVERLOOKING WESTLAKE PARK
NEW 7-ROOM BUNGALOW
FINEST VIEW IN THE CITY
You will be charmed with the commanding view of this property. East front, with large living room, fireplace, attractive dining room, tile sink, breakfast nook, 3 big bedrooms, plenty closet room, fine tile bath, garage. Close to 6th st. car. Immediate possession. Owner anxious to unload. Price cut to $13,000 for quick sale. MR. NELSON.
KELLS & GRANT
Wilshire at Western
DUnkirk 3000

$25,000—LARGE HOME—$25,000.
APARTMENT SITE.
Close-in near Pico and Alvarado we have a choice site for an apartment house. This ground is improved with a lovely large 11-room house, 3 baths. If you want a beautifully situated home with a big future, it will pay you to see this. Terms very reasonable. Call ANN G. STEINER Sundays and evenings, EMpire 2340.
LAACK & WILLIAMS,
DUnkirk 3300. Cor. 6th and Oxford.

ARE YOU A TENDERFOOT?
Here is a place the tenderfoot can go and place his money with security. 8-room house, $5000 underpriced; adjoining houses $18,000 to $25,000. Just south of Third and just west of Western. Mr. Newcomer ask your friend, your banker, your adviser in fact all you can and they will tell you this price of $13,500 is a real steal and sure will not last. Phone Mr. Purcell.
PHILLIPS & REAM,
OPEN EVENINGS.
887 N. WESTERN. PH. HOlly 3745.

7-RM. MODERN nr. beach, Venice, nicely furn., sacrifice quick action, owner leaving for S. America. PH. 61341.

HOUSES—For Sale
Miscellaneous

ONLY A STEP OFF WILSHIRE.
LESS THAN $25,000.
BEST DOLLAR FOR DOLLAR VALUE AVAILABLE.
Located just off Wilshire on a 62-foot lot in a highly restricted district, in which the homes range in price up to $90,000, is a two-story stucco Spanish type home containing:
Lower floor: Center reception hall, living room opening on to a cement terrace. Dining room, pass pantry, tiled kitchen, laundry, maid's room and bath.
Upper floor: Four master bed chambers and two tiled baths with separate cabinet shower.
Decorations: Oil on canvas and gum wood throughout.
Electrically controlled unit gas furnace in basement. Automatic sprinkler system in lawn and double garages complete this most exceptional offering which may be handled on terms convenient to you. For a personal inspection of this property phone R. E. MONTGOMERY.
CHELEW & HOIT,
Wilshire at Harvard.
DRexel 4286. DRexel 4286.

WILL SACRIFICE WONDERFUL HOME
EXCLUSIVE WINDSOR SQUARE DIST.
A HOME THAT COMBINES ATTRACTIVENESS WITH SUBSTANTIAL CONSTRUCTION. Large corner lot 110x180 ft. Ten lovely large rooms and three baths. The arrangement of the rooms is indeed delightful.
There is a reception hall, immense living-room with attractive fireplace and opening on to beautiful library, dining-room delightfully situated, lovely breakfast room, large pass pantry, commodious kitchen, maid's room and bath; downstairs. Winding stairway leads to four wonderful master bedrooms with two connecting white tiled baths. Beautiful hand-rubbed mahogany woodwork, artistic oil on canvas decorations, large basement with furnace, garage for two cars and man's room. Lawn sprinkler system.
This very artistic well-situated home must be sold. If you are in the market for an unusually attractive home we would be glad to show you. Shown by appointment only. We are exclusive agents. Will consider any reasonable offer.
"Let's Talk It Over."
CLINCH & THURTLE,
403-5 S. Western ave. DRexel 2368.

A SWEET LITTLE HOME.
VERMONT AVE. CORNER.
COMPLETELY FURNISHED.
JUST ONE OF THOSE COSY LITTLE HOME PLACES YOU SO RARELY FIND ON SALE. CHOICE CORNER LOT ON VERMONT AVENUE, HANDSOMELY IMPROVED WITH LAWN, TREES AND SHRUBBERY. EXCELLENT LARGE GARAGE. THE HOUSE IS ENGLISH COTTAGE TYPE AND STRICTLY MODERN. SIX ELEGANT SUNNY ROOMS AND TILE BATH, COMPLETELY FURNISHED, FROM THE BABY GRAND PIANO TO THE DAINTY BREAKFAST ROOM SET. EVERYTHING IS GOOD, SUBSTANTIAL AND HOMELIKE. NEVER OCCUPIED EXCEPT BY OWNER WHO IS EASTERN MAN. OUR PRICE AS IT STANDS IS $13,500 AND $5000 CASH WILL HANDLE IT. BALANCE EASY TERMS. SHOWN BY APPOINTMENT ONLY.
WINDSOR SQUARE OFFICE.
GRanite 7872.
R. A. ROWAN & CO.
300 TITLE INSURANCE BUILDING
PHONE TRinity 0131.
REAL ESTATE, RENTALS, INSURANCE.

A REAL HOME
2-STORY 9 ROOMS
A LARGE LOT 75x150
A MARVELOUS SPECULATIVE BUY
UNRESTRICTED
LOCATED JUST NORTH OF AMBASSADOR HOTEL ON KENMORE AVE.
The ground alone is worth more than the asking price, $27,500. The value is here. Call MR. HOWARD, 567-286, 567-223.
HOWARD & BOSWELL
6th street at Kenmore.

SEE this beautiful 7-rm. modern home, then make offer. 3 bedrms., hdw. thru-out, 3 entrances, plate glass windows, tiled firepl., brick basement, tiled kitchen, cement porches, Jewel gas range. Free. 2 laundry trays, 2 baths, extra toilet. Leaded glass bookcases, buffet, desk, phone, secret panels, full mirror doors, many other modern built-ins. Front, rear, lawns. Assorted fruit trees. Lot 50x135 to 20-ft. alley, paved. Ideal location, near Exposition Park. Imd. poss. About $2500 cash, mortgage or lot accepted. Property clear. Real bargain at $10,500. OWNER, BEacon 8805.

OWNER COMPELLED TO SACRIFICE.
ONLY $7000. ONLY
Beautiful up-to-the-minute 5-room bungalow delightfully located. Large sunny rooms, tile bath, breakfast nook, automatic heater. Garage. Wonderful big 50-ft. lot. Must be seen to be appreciated. You'll know it's a bargain at $7000. $2500 cash. E. E. MOORE, 1706 W. 48TH ST., or call VErmont 4479 & ask for MISS DRIVER.

$13,500 BUYS $17,500 HOUSE.
$5000 CASH, BALANCE EASY.
Beautiful 9-room house, hardwood floors throughout. 4 master bedrooms, lot 50x160 feet. Ideal location, near Gramercy and Washington st. POSITIVELY A GENUINE BARGAIN.
CHAS. UMSTEAD.
404 O. T. Johnson Bldg. VAndike 5542.

NEW 6-rm. English stucco, 3 bedrms., right off Wilshire Blvd. $12,500. Easy terms and $65 mo. MR. JOHNSON, DRexel 4474.

WE ARE FROM MISSOURI.
And can show you, here is a beautiful 7-room colonial bungalow, 3 bedrooms, large breakfast room, living and dining-room, all hardwood floors, tile bath and sink, nice breakfast nook and there is a small model house in the rear. A real play-house for children. Price only $9000. Small cash payment. Close to Western and Santa Monica. Phone Mr. Kennedy.
PHILLIPS & REAM.
OPEN EVENINGS.
887 N. WESTERN. PH. HOlly 3745.

AUCTION.
11 a.m., Tuesday, June 10, 11 a.m.
BEAUTIFUL STUCCO HOME.
AT 729 W. 106TH ST., NEAR VMT.
Lot 40x120, 4 large rooms, wonderful finish, both inside and out. Hardwood floors, cozy breakfast nook, large garages and cement driveway. Everything to be desired in the way of a real home. Wage earners this is your opportunity on your own terms.
Open for inspection Sunday and Monday, June 8 & 9, from 1 to 5 p.m.

NORTON AVE.
½ BLOCK OFF WILSHIRE.
Really the bargain of the day. 2-story modern 8-room home on sightly lot, jammed up to Wilshire blvd., which will make it worth a million some day. Now only $17,750. See it today. 675 S. NORTON. 567517.

ONLY
$350 DOWN
FIRST CLASS COTTAGE
EVERYTHING IN FINE CONDITION
ONLY $2750
INSPECT AT
3619 S. ST. ANDREWS PLACE
J. M. CLOSE, OWNER,
241 N. WESTERN AVE.
HEmpstead 2117.

NEW modern home with income; showing 30% on required investment. $2750 handles, $1000 under priced at $9500. Built-in bookcases and buffet, and a real fireplace.
Income Properties Dept.,
GEO. SUNDAY, INC.,
400 Lane Mtg. Bldg.,
8th and Spring sts.

LOSING $500.
Have paid $1500 on $4500 new modern stucco 5-room bungalow near 5c yellow car on 40-ft. fully improved lot, near Manchester and San Pedro. Will take $1000 for my $1500 as for certain reasons must sacrifice. MRS. JOHNSON, 1333 Ingraham st. Phone 554804.

$375 DOWN.
Nothing like it in city for price. $3750 and terms. Modern never occupied, 4-room bungalow on 40-ft. fully improved lot 1200 feet from 5c S car. Owner Sunday also 8901 SOUTH PARK AVE., or 524 S. Spring st., Room 204.

$750 CASH
Balance like rent. New 5-rm. stucco, one block from Santa Monica Blvd. Living room 15x19, large dining room, breakfast room, 2 large bedrooms, tile bath and shower. No agents. 6516 HOLLYWOOD BLVD. Phone HEmpstead 4530.

A STONE'S throw from Figueroa, 22-room 4-flat nearly new; must be sold. Price $13,000 today and tomorrow. See MR. PROVOST, on premises, 414½ 80th st. VAndike 9247 or 768881.

$294 CASH—Brand new 4-rm. house and ½ acre garden lot. Price $2940, bal. monthly. Gas, hot and cold water, bath and elec. light. [illegible] WAITE, Metropolitan 5914, 702 American Bank Bldg.

HOUSES—For Sale
Miscellaneous

SEE THIS SEE THIS
116 N. ROSSMORE
HANCOCK PARK
This MASSIVE brick and plaster home is our BEST BUY and will stand your most MINUTE INSPECTION. There are 10 large rooms. DOWNSTAIRS, entrance hall, living room, library, breakfast room, dining room, pantry, kitchen, maid's room and bath. UPSTAIRS, 4 large bedrooms, 2 fully tiled baths, 2 dressing rooms and 2 decks. There is a billiard room in the basement. Chauffeur's room and bath. Laundry in the garage.
This house is just completed. The walls and ceilings are all canvassed, hand rubbed mahogany, quarter sawed oak floors, electrically controlled unit system, also interlocking brass weather stripping. Be sure to SEE THIS TODAY. Call MR. WHITE, with
CHELEW & HOIT
Wilshire at Harvard
DRexel 4286. Evenings HEmp. 7048.

MR. "SNAP" BUYER! LOOK HERE!
A HOME AND A FUTURE FORTUNE!
2-STORY, 2 BATHS, $18,000.
On paved through street in the center of exclusive section, now zoned "C" and when the restrictions expire in a few years the ground alone will be worth many times present price of the whole property.
Improved with an up to date 10-room frame house, in perfect condition. It is finished in solid mahogany and has 5 bedrooms with 2 tiled baths.
A very unusual opportunity for a "hard boiled" buyer who wants a real home and a real investment at the same time. For appointment to see, phone (Monday) to MR. THOMAS with
CHELEW & HOIT
Wilshire at Harvard
Exclusive Agents.
DRexel 4286. DRexel 4286.

WONDERFUL BUNGALOW BARGAIN
We are privileged in offering what is undoubtedly the most beautiful bungalow home in Wilshire, containing 5 lovely large rooms and 2 baths. Located on concrete paved street, close to Wilshire Blvd. Spanish type of architecture, tile roof, large beautifully landscaped lot with sprinkler system.
The living room, which has a domed ceiling is unusually large as is the dining room; both are trimmed in mahogany and beautifully decorated in oil. There is a lovely sun room facing the attractive front patio. A large conveniently located breakfast room. Three bedrooms of exceptional size, all decorated in oil. Floors are of hardwood and there is a unit system of heat in addition to the beautiful fireplace in the living room. This is really a lovely artistic home, livable and well planned with many unusual features. No obligation to show.
"Let's Talk It Over"
CLINCH & THURTLE,
403-5 S. Western ave. DRexel 2368.

DO YOU KNOW
A REAL home at a REAL price when you see one? Drive to 816 Tremaine and look it over. One block off Wilshire Blvd., directly south of Hancock Park. It is a two-story stucco English design, 3 bedrooms and 3 baths. See me for the inside price. It is going to be sold at a right figure and sold quickly.
Now is the time to buy this one. In the fall you cannot buy this home within $5000 of the price now asked. I have the exclusive right to sell this property and will be glad to co-operate with anyone. If you want the true story regarding it see me personally. Call O'CONNELL, with
CHELEW & HOIT,
Wilshire at Harvard.
DRexel 4286. Res. HEmp. 1476.

ONLY $100 cash, $395 by Aug. 15. Bal. $69.50 per mo., which includes the interest. Greatest bargain ever offered for less than $7000. Classy, strictly modern, brand new, large 6-room bungalow, garage, drive, etc., situated along California's most beautiful homes along the scenic foothills of Altadena. Breakfast room, hardwood floors throughout, immense concrete patio, lawn, shrubbery, screens and shades and in fact everything included inside and out to suit the most fastidious taste. Large lot with side walks, curbs and street improvements included. This gorgeous home offered at the extremely low price of $6950. No contract. I will positively render you a deed to the property. See owner at once. 1551 EAST WASHINGTON ST., Pasadena, Cal.

A SUPER-FINE HOME
Open for inspection 2 to 5 daily. On a well paved street, in a high class district, close to schools and cars, being 1031 S. Wilton Pl., near Country Club Drive. An attractive two-story 9-room stucco house built last year; big entrance hall, two large living rooms, fireplace in each, spacious dining room, extra large breakfast room, 4 bedrooms, 3 baths. Ideally arranged. Lot 60x140. Price $26,000, terms.
YOU MUST SEE THIS PLACE!
See Mr. Landon
BURTON & CO.
WESTERN AVE. AT 10TH ST.
766881.

DO NOT MISS THIS TODAY
Smart buyers are picking up the BARGAINS. Now YOU be the judge and SEE for yourself whether this COMPLETELY MODERN 3 bedroom bungalow isn't worth plenty more than $14,000. I would like to find a BARGAIN like it anywhere in the ENTIRE district. Someone is going to make an offer and get this cozy home CHEAP. Look at it TODAY SURE from 3 until 8 or call Mr. Atkins, 567-286 for details. DON'T PASS THIS UP. 250 South Gramercy Place.

GOOD BUYS ARE SCARCE.
We know that but we do find them. We have seven men who spend their time hunting them and I tell you right now they are all good judges of property. HERE IS ONE, a 9-room modern house on South Ardmore. A real home, best neighborhood and you can make your time make you money if you hurry. Price $13,000. Good terms. Call MR. SINKS.
PHILLIPS & REAM,
OPEN EVENINGS.
887 N. WESTERN. PH. HOlly 3745.

BARGAIN IN BUNGALOW
$8000 on terms buys my modern 7-rm. home on fine large beautiful lot 50x150 to alley, garage, etc. Must be seen to be appreciated as it is a real bargain. 1736 W. 50th st. MAin 5580, Sunday HEmpstead 7360.

PRICE $3500, $850 cash, $40 month Long Beach and Slauson ave. 5-room cottage, vacant.
CULP REALTY CO.
TUcker 1948. 312 S. Hill st.

8 LARGE RMS., 2 BATHS.
New STUCCO bungalow, MAHOGANY finish, decorations in OIL ON CANVAS, 8 VERY LARGE rms., electrically controlled unit gas furnace in basement; a perfect home. FINEST bungalow in EXCLUSIVE WILSHIRE for the MONEY. Open to inspect every day. Call and see it. MR. BRADBURN, with J. B. ALTHOUSE CO., 315 S. Western. DRexel 4473.

GENUINE OLD FASHIONED BARGAIN
1017 Rosemont ave., just ¼ block off Sunset Blvd. Fine 7-room bungalow, priced to sell this week. $12,000 takes it. $6000 will handle. Lot alone is worth over $10,000. Owner has best of reasons for making this sacrifice. Open for inspection every day this week after 3 p.m. No agents.

5-ROOM bungalow, oak floors, ivory finish, 60-foot lot, nice yard for flowers and garden. Bank mortgage of $400, trust deed $3600. VERY SMALL AMOUNT CASH WILL HANDLE EQUITY. 1137 BURCK PLACE. Owner on premises. No agents, please.

SACRIFICE.
Must sell beautiful 16-room home in exclusive Wilshire district. This home must be seen to be appreciated. Wonderful location near Ambassador Hotel. Submit an offer. Call D. E. HUGER, MAin 3303.

FOR SALE—
Bargain, reduced to $13,000. Beautiful 7-room stucco, large living-room, Batchelder tile mantel, Tiffany walls. Four nice bedrooms. In finest bungalow section of city. Open for inspection. 565 N. ARDEN BLVD.

FIGUEROA double stucco, nearly new bungalow, in rear, good as new; must sacrifice, price for all $12,500; lot worth the money. Terms. See MR. WOOD on premises today and tomorrow. 6910-6912 FIGUEROA. VAndike 9247.

$5000 UNDERPRICE to duplicate. Beautiful 5-room house on high ground, restrictions off in January. This is a wonderful investment near University, Virgil High grade school. See this Sunday, 10 to 5. 329 N. BERENDO.

$8000—NO. WILSHIRE dist., modern bungalow. MR. HOFFMAN, DRexel 4475.

$12,500 TILE roof, 6-rm. bung. on Gramercy. MR. HOFFMAN, DRexel 4475.

HOUSES—For Sale

Miscellaneous

WILSHIRE'S GREATEST SACRIFICE.
OWNER HAS GONE EAST.

PALATIAL HOME AND FURNISHINGS
400 SOUTH LUCERNE BLVD.

Open for inspection 1 to 5 Tuesday, Thursday and Saturday only. See it.

This magnificent residence is completely furnished and contains 14 lovely rooms, three baths, five bedchambers.

Large corner lot of nearly an acre. One of the finest homes in all Wilshire.

LOOK AT 833 S. LORRAINE BLVD. Open for inspection 1 to 5 Sunday, Monday, Wednesday and Friday only.

This residence is of Italian type and contains five beautiful bedchambers.

The furnishings, drapes and hangings are of the finest. A lovely home.

LOOK AT 877 CRENSHAW.
SACRIFICE PRICE NOW $20,000.

This residence has 11 charming rooms including 5 spacious bedrooms. Living, dining-room and library finished in solid mahogany. Nice sunroom, lovely breakfast, tiled kitchen and pass pantry.

You must see the inside of this home to really appreciate it. Phone for appt.

JAMES J. DONAHUE,
Wilshire corner Western. DRexel 4951.

VAN NESS AVE. NEAR THIRD
$20,000—Beautiful Colonial home, living, dining and breakfast room, center hall, maid's room and bath, library, 4 large bedrooms, 2 tile baths, 2-car garage. Terms.

A GOOD HOME. A GOOD BUY.
$21,000—Not only a good home, but a good investment. House so arranged as to be easily transformed into a beautiful duplex. 9-room residence in pink of perfection, excellent location.

BEAUTIFUL HARVARD BLVD.
$35,000—It is difficult to convey the real merits of this palatial home. We advertised same a short time ago for $65,000. In order to close an estate we are now able to offer it at $35,000, easy terms. Surrounded by beautiful homes. Corner lot 151x 135x251, large trees. 6 bedrooms, 4 baths, breakfast room, den, library, radio and billard room. Beautifully finished and exceptionally well planned. Mr. Hauter.
KELLS & GRANT
WILSHIRE AT WESTERN
DUnkirk 3000.

AN OPPORTUNITY TO PURCHASE MASSIVE BRICK AND PLASTER HOME 10-RM. WINDSOR SQUARE. BEAUTY.

The bargain you have been waiting for. The drop in price you have desired is now waiting for you in this lovely home. Owner is tired of waiting and wants action. Needs money and is willing to have the lamb's wool sheared from the wolf's carcass. Some say the real estate business is dull, but I claim a bargain will always sell. And I have it. A real one. An opportunity. Located on one of the prettiest streets in Windsor Square. Center hall, living room 17x28, dining room 16x17. All finished in solid piano finished mahogany. Pass pantry, real kitchen, breakfast room, maid's room and bath and sun room on first floor. 4 master bedrooms and 2 baths and showers upstairs. Take the time to see this home. Prefer not to give telephone information. For appointment call MR. McCarty, DRexel 4473. Evenings HEmpstead 3043.
with
J. B. ALTHOUSE CO.

BY OWNER.
WILSHIRE DISTRICT.

Must be sold immediately, hence at a positive sacrifice.

Nearly new cement plaster tiled roof bungalow containing 7 rooms. 3 large bedrooms. Strictly modern, tile bath and sink, hardwood floors, oil decorations, etc. Large lot with double garage.

Ideal neighborhood on paved street, near best schools, both intermediate and high, and only ½ block from Wilshire Blvd., being

730 S. Orange Drive.

Occupied by owner and open for inspection.

$18,500—EXCELLENT VALUE—TERMS
2-STORY NEW STUCCO HOME
Near WILSHIRE BLVD. & FREMONT PL. Entrance hall, large living room and dining room finished with fine mahogany walls decorated in oil on canvas. Nice breakfast room. Wonderful patio. 3 splendid bedrooms, very artistic and walls are decorated in oil on canvas. 2 elegant tile baths. The best construction throughout, no detail omitted. Fine lawn and shrubs, sprinkling system. A wonderful home in exclusive Wilshire location, and the price is certainly very low. You will agree if you see it. PHONE 569-474.

WILSHIRE BEST "BUY"
$4000 CASH—BALANCE TERMS
PRICE ONLY $12,750
Beautiful 6-room modern Spanish stucco bungalow. Large artistic living room and dining room finished in soft stippled Tiffany. 3 airy bedrooms, extra large. Beautiful tile bath with shower. Tile sink, breakfast nook, double garage, gas radiators in every room. A real home at a real price. 1½ blocks off Wilshire Blvd. We know where the bargains are.
For this and other Wilshire house bargains, see
Mr. Weber, with
FORD & BECKER
607 S. Western ave. DUnkirk 1000.

2-STORY COLONIAL—9 ROOMS—2 TILE BATHS.
Here is a little estate right in town located 2 blocks from Western ave., among beautiful homes, on almost 1-3 acre of ground. It was built by day labor, 8 years ago and contains every convenience that one could possibly decide. Has mahogany woodwork; bachelder tile mantel. The owner has been called back to Oklahoma and is selling $5000 under value. GLENN & SMITH, 633 S. Western ave. Phone 567137 or 567874.

A REAL HOME.
Located on fine high ground on Buckingham Road, among attractive homes. 6 rooms. Bedrooms are large and airy with CEDAR LINED closets. Tiled bath with shower. Well equipped kitchen. Attractive dining room and breakfast nook, with French windows opening on to side patio. A very desirable home, with drapes included in price. $13,500. Call MR. COX with
FRANK H. BROOKS, Realtor.
244 So. Western ave. DUnkirk 0700.

$12,000 BUNGALOW FOR $9000
Only $9000. $2000 cash. $75 mo. Large 6-rm. stucco bung., tiled bath, shower, walls Tiffany, 5 coats of oil. Spanish design, coved ceilings, built by owner. Interior finish English gray. Hand-painted lighting fixtures. Superba water heater. A wonderful Wilshire home and $2500 below the market. Call and see it. Open to inspect. MR. JOHNSON, with
J. B. ALTHOUSE CO.
315 S. Western ave. DRexel 4473.

$5500—$500 CASH, balance like rent, new stucco bungalow, 5 rooms, hardwood floors throughout, built-in bookcase and mantel, buffet, large breakfast nook, all built-in features in kitchen, best make automatic heater, hall connecting bedrooms, pedestal lavatory, large garage, cement drive, in best part of Inglewood, near yellow car and good schools. This is a model home. Will consider good late model car as first payment. See OWNER, 1205 Lane Mtg. Bldg. TRinity 8695.

OWNER'S NEW 7-RM. BUNGALOW, near HANCOCK PARK and 3rd st. SOLID MAHOGANY finish. Walls OIL on CANVAS. Tiffany decorations, large cozy living rm., CHEERFUL dining rm., MORNING sun breakfast rm. 3 WONDERFUL bedrms., 2 ALL TILED baths. TILED kitchen with all the built-in features. Really a $16,000 home, but can be bought for $13,800. To inspect see MR. HOFFMAN, with J. B. ALTHOUSE CO., 315 S. Western. DRexel 4473.

THIS IS $2500 UNDERPRICED.
If you care to purchase an 8-room bungalow on Hobart ave., nr. Second st., near school, church & Western ave., on lot 50x150. THIS HOUSE MUST BE SOLD.
Open Saturday and Sunday from 2 to 4 p.m.
150 NORTH HOBART AVE.
Call Mr. McMahon, 567223, 567286.

ON BEAUTIFUL ST. ANDREWS
JUST NORTH OF WILSHIRE
Ten large rooms, 4 master bedrooms and 3 master baths upstairs. Also maid's room and bath. This is a wonderful home and has splendid speculative possibilities. It is priced several thousand under anything on the street. GLENN & SMITH, 633 S. Western ave. Phone 567-137 and 567-874.

MUST SELL THIS WEEK.
You won't have an opportunity like this again. Will sell my 8-room two-story home at 852 W. 36th st., just across from U.S.C., for $7300 cash. Elegant property for home or income. Will rent for $125 per month. Refused $9000 for this property short time ago. Circumstances forces an immediate sale.

BUILDER WILL SACRIFICE AT COST.
ONLY $900 CASH.
New modern 5-room bungalow, West Wilshire district. Price $8000, cash $900, $75 a month. You will like this house. Call OWNER, Broadway 3147, VAndike 2896, Sundays and evenings HEmpstead 8314.

BETWEEN BEVERLY AND MELROSE.
Nr. Vermont, 5-rm. colonial bung. & gar., nearly new, unrestrict., 50x150 lot, value $4900. Total price $3250. Hollywood 1651.

HOUSES—For Sale

Miscellaneous

OPEN TO INSPECT
IN BEAUTIFUL LOS FELIZ HEIGHTS
WONDERFUL CLIMATE AND EVERLASTING VIEW OF LOS ANGELES AND OCEAN.
GENUINE SACRIFICE
MUST SELL
COMBINATION ITALIAN SPANISH HOME, built by an ARTIST. Its detail and BEAUTY cannot be WRITTEN. Large entrance hall, finished in TRAVATINE. Living room 20x40 feet with MEZZANINE 12x20 feet. CATHEDRAL ceiling 22 feet, large fireplace, French doors leading to roof garden. Electric fixtures, wrought iron and finished in Italian antique. Four MASTER bedrooms, three tile baths. Dining room finished in sunset colors and hand decorated. SOCIAL and BILLIARD room 28x30 feet. TIFFANY finish and hand decorated walls. Pantry, kitchen and servant's quarters, laundry, electric control heating unit. Intercommunicating phone system throughout the home.
WILL NOT LAST LONG AT THE PRICE, $45,000.
For appointment phone owner's agent, MR. DAVIS, with
J. B. ALTHOUSE CO.
315 S. Western ave. DRexel 4473.

FOR SALE—
BY OWNER.
COUNTRY CLUB DISTRICT.
Now ready for occupancy. New 2-story cement stucco house having 9 rooms. Every conceivable modern appointment, including gas furnace and 3 baths besides shower.

Center hall, living room and dining room finished in mahogany, hardwood floors throughout. Decorated in oil on canvas. East front lot 70x150 ft. with double garage.

Ideal neighborhood—highly restricted district, among new and attractive homes and only ½ block from electric cars, being

1225 S. WILTON PLACE.

Open for inspection 2 to 5 p.m. daily. Price and terms right.

FOR SALE—CHOICE HOBART BLVD. HOME
EAST FRONT LOT, 60x150
(Worth $350 front foot.)
Beautiful 10-room house located between 3rd and 4th sts. This house is modern in every respect and is in as good condition as the day it was built. Property is clear and priced right. This is a real home for a party with children to educate. Close to Cahuenga School, one of the best in the city. This house was built by me for a home and is not like the shells that are offered for sale today. See owner.
W. T. BROWNRIDGE
401-2 Van Nuys Bldg.
TUcker 2802.

$13,000 $13,000
"JUST NORTH OF WILSHIRE"
Seven-room English type bungalow with large living room 15x25, dining room opening into patio, breakfast room with built-in features, tiled kitchen and bath, and three lovely bedrooms with large closets.
This is an exceptional buy, either as a home or an investment and can be handled for $4000 cash and $75 per month on the Trust Deed. You will want to see this one sure.
THE WILLIAM WILSON COMPANY
"Over 35 Years of Service"
638 S. Western ave. DUnkirk 2015

$29,000. $29,000.
TRUE COLONIAL HOME.
In the heart of Wilshire, north of Wilshire Blvd., south of Third street.
11 rooms and 3 baths.
Lot 75x150. East front.
In our opinion this is the best buy in this established section. It will pay you to investigate. Full information by phoning
CHELEW & HOIT,
Wilshire at Harvard.
DRexel 4286. DRexel 4286.

$3500 CASH BUYS
BEAUTIFUL SPANISH STUCCO BUNGALOW HOME, NEW WINDSOR SQUARE DISTRICT. In exclusive locality and close to 6th st. car line. Six very attractive rooms and tile bath. East front over-sized lot, beautifully developed with lawn, flower garden, fruit trees and variety of shrubbery.
If you want an exceptionally fine home which is priced right and can be purchased on easy terms you should investigate immediately. This bargain will not be on the market long. Price reduced to $11,000.
"Let's Talk It Over"
CLINCH & THURTLE
403-5 S. Western ave. DRexel 2368.

THE JANSS INVESTMENT COMPANY
OFFERS AN EXCEPTIONAL BUY
New stucco bungalow, 1 blk. from Santa Monica Blvd. There are six very large rooms including breakfast room. Real fireplace, living-room 15x19, opening into cozy dining-room. Large kitchen with tile drainboard and many built-in features. Two light airy bedrooms connected by hall to tile bath with shower. Hardwood floors throughout. You can have immediate possession by paying $750 cash. Bal. like rent. To inspect this home call VAndike 1401, HEmpstead 4530 or 563-19.

ARDEN BLVD. NORTH OF WILSHIRE BLVD.
ONLY $23,500
Very attractive English home, the best location in all Wilshire. Selected mahogany finish, wonderful tiled baths, one of those large airy homes that open up so beautifully. Will compare with any $30,000 home. Open daily. Mr. Huestes with
J. B. ALTHOUSE CO.
315 S. Western ave. DRexel 4473.

NEAR 3RD & ROSSMORE.
JUST REDUCED TO $22,500.
One of these LARGE ENGLISH HOMES, MAHOGANY and TIFFANY finish, SNOW WHITE TILE BATHS and KITCHEN. Home open for inspection daily; at least $5000 less than real value. MR. McCARTY, with
J. B. ALTHOUSE CO.,
314 So. Western ave. DRexel 4473.

BEVERLY BLVD. and WESTERN AVE. SECTION. We honestly believe that we have an EXCEPTIONAL bargain in a six-room stucco three bedrooms, tile bath, double garage, wonderful surroundings, one block off Beverly Blvd. $5600 down will handle.
FEDERAL REALTY COMPANY,
910 Broadway Arcade Building.
VAndike 4197. 540 South Broadway.

1235 NO. GOWER—
AT A REDUCED PRICE.
Home buyers it will pay you to see this attractive home in one of the choicest locations in this district. Situated ideal, near Beverly Blvd., stores and transportation. On large lot, surroundings and interior will surely please you.
W. C. SANBORN REALTY CO.
HEmpstead 3329.

REDONDO BEACH—A new 5-room bungalow, furnished or unfurnished, beautiful view of Palos Verdes hills and ocean, one block to golf links. Drive from Redondo toward Palos Verdes, turn east at Ave. B, fourth block from ocean, left side, white colonial, well landscaped. Price moderate.

BY OWNER.
WILSHIRE DISTRICT.
5-room Spanish, best construction, hand-rubbed mahogany woodwork, quarter-sawed oak floors, white tiled bath, separate shower, electric and plumbing fixtures the best. Double garage, sprinkler system. Velour drapes go with house. Close to yellow car, L. A. High and Wilshire. 913 MULLEN AVE., 2 blocks west of Fremont Place.

NR. 3RD AND HANCOCK PARK
Only $18,000, large 7-rm. tile roof stucco bungalow. Tiffany decorations, extra large living and dining rm., 3 large airy bedrms., very fine tiled bath and shower, really a showplace but owner needs money and will sacrifice for $13,000. MR. DEANS, with
J. B. ALTHOUSE CO.
315 S. Western ave. DRexel 4473.

OPEN FOR INSPECTION
The beautiful 10-room house at 544 So. Hobart on a 52x150 foot unrestricted lot, the value of which almost equals the total price. For a home with an assured future see this one. Priced for a quick sale. Call Mrs. Brigham, DUnkirk 8391, evenings or Sundays, or
BURTON & CO.
WESTERN AVE. AT 10TH ST.
766-931.

WHEN IS A BARGAIN?
Nothing like this in entire L. A. Was $17,500, refused $15,000, now $12,500. Bank mortgage $6500, equity $6000 cash. 8-room modern home, lot worth $14,000. 137 SO. HOOVER ST., (open) OWNER, 53639.

BUILDER MUST SACRIFICE
New modern 6-room Spanish type bungalow, located in West Wilshire district, ½ block from Wilshire Blvd. House and lot cost $10,500, for quick sale will sacrifice for $8000, $4500 cash, bank loan of $3500. For further information call owner, BRoadway 3147, VAndike 2896. Sundays and evenings HEmpstead 8314. NO AGENTS.

REDUCED FOR QUICK SALE
6-room stucco near Beverly Blvd. and Larchmont, trading center. SEE US FOR REAL VALUES. WE HAVE THEM.
W. C. SANBORN REALTY CO.
241 N. Larchmont. HEmpstead 3329.

$1000 CASH and $60 a month buys fine 5-room bungalow, hardwood floors, tile bath and sink in a beautiful northwest location. I just built it to live in and through death in family I am called East, so you get it at cost. Call OWNER, HUmbolt 7326-M.

NEAR Sixth and Hoover, handsome new 14-room duplex; reception and living rooms in walnut, 3 full bedrooms, tile bath & kitchen. $18,500. DRexel 2560.

$1700. MODERN garage house, Nr. Glendale car and Los Angeles. Terms. RINER, owner, 554029.

COLORED. $400, bal. like rent. 4 rms., 2 bedrms., bath and sc. porch, close in. 476 N. MOUNTAIN VIEW.

HOUSES—For Sale

Miscellaneous

PRICED FOR QUICK SALE
BEAUTIFUL WILSHIRE SEVEN-ROOM SPANISH STUCCO HOUSE FOR THE PRICE OF A GOOD BUNGALOW.
918 S. DEANE AVE.
Woodwork is mahogany, walls decorated in oil. Three large bedrooms, two baths, sleeping porch, very large deck. Attractive breakfast room. Wonderfully well planned kitchen. Large side patio. Built by a woman and containing many convenient features, laundry chute, etc.
The price, $18,500. TERMS.
RIGHT NOW IS THE TIME TO BUY!
Call Mr. Davis, UNiv. 1720, evenings, or
BURTON & CO.
10TH AVE. AT WESTERN.
766-931.

NEW SPANISH HOME.

BEAUTIFUL VIEW OVERLOOKING HOLLYWOOD AND THE CITY.

NINE ROOMS, THREE BATHS.

LARGE CATEDRAL LIVING ROOM. STUDIO ROOM, ETC.

LOCATED IN HOLLYWOOD'S MOST EXCLUSIVE RESIDENTIAL DISTRICT.

OWNER GOING [illegible] WILL SACRIFICE.
PHONE H[illegible] 6358.

THE MODEL HOME
2321 N. COMMONWEALTH AVE.
OPEN 2-7
Just completed. We invite your inspection to our model home, also our first attempt at home building in California. This is a home not a house, overlooking mountains, ocean and city. Come and see the difference. We will build and finance a home for you on your free and clear lot.
A. E. CORNELIUS & SON
(Formerly of Detroit, Mich.)
BUILDERS OF HOMES
GRanite 9653.

OPEN FOR YOUR INSPECTION
BEAUTIFUL DOUBLE BUNGALOW.
895 SOUTH NORTON.
This attractive place is located on a high east front unrestricted lot 50x159 feet. All rooms large and airy. South side beautifully furnished and ready to move into. Your careful consideration of this home and income is invited. Phone Mrs. Brigham, nights or Sundays, DUnkirk 8391 or
BURTON & CO.
WESTERN AVE. AT 10TH ST.
766-931.

$8750 IF SOLD WITHIN 48 HOURS.
SPECULATORS AND HOMESEEKERS.
OWNER NEEDS THE MONEY.
MUST SELL HIS 6-ROOM STUCCO.
This property is located on one of Hollywood's prettiest streets. It is built on steel lath and is semi-fireproof construction; tiled bath and shower; automatic heater; Batchelder tile fireplace with radiant fire. The property is worth between $11,000 and $12,000. Remember it must be practically a cash deal. GLENN & SMITH, 633 So. Western ave. Phone 567137 or 567874.

$2500 CASH. CASH $2500.
OWNER MUST SELL.
Needs money and positively must sacrifice his 5-room Spanish stucco bungalow. Large and comfortable living and dining rooms. Complete kitchen. Two spacious bedrooms, tile sink and bath with shower. Sacrifice price $11,000.
See MR. WEBER, with
FORD & BECKER,
607 S. Western Ave. DUnkirk 1000.

OWNER NEEDS MONEY. IF YOU ARE LOOKING FOR A WONDERFUL 5-ROOM HOME AND A REAL INVESTMENT FIGURE THIS OUT FOR YOURSELF.
House on Berendo. Cost $7000 to build. Close to Beverly and Vermont. Lot alone worth $11,000. Handy to the University, Virgil High and grammar school. This is a real investment and worthy of your investigation. Price $12,500. Terms. For appointment, call 569651.

WILSHIRE ENGLISH STUCCO.
$10,500. $10,500.
6 ROOMS, 3 BEDROOMS.
New Windsor Sq. dist. Near Beverly Blvd. Nr. schools, cars, stores.
Beautiful decorations and finish. Exceptionally large rooms, dbl. garage. Fine home underpriced.
ARTHUR S. BARKER CO.
N.E. Cor. Wilshire and Oxford. 567585.

OWNER'S GREAT SACRIFICE.
Two beautifully furnished bungalows, only $5800, small payment down; 5-room bungalow, also 2 rooms each, beautifully furnished, velour living room suite, ivory bedroom suites, lamps, linens, dishes, silver; nothing reserved. Large lot, all for $5800, small payment down if sold at once. OWNER, 1222 E. 60th st. AXridge 8479.

TERRIFIC LOSS. LISTEN. $1000 down, $50 mo. Elegant 7-rm. mod. bungalow in front with good 3-rm. Cal. in rear. Full plumbing, gas, elec. and sewer. No restrictions. Price only $7000. Come make offer. Must sell. Call 4310 ASCOT AVE. Hooper car.

ON ACCOUNT OLD AGE—Listen, will sacrifice my double bungalow of 3 large rooms each side, full plumbing, gas, elec. and sewer, on main business thoroughfare, close in. Lot 46x67. Price today $4000, $1000 down, balance only $35 monthly, inc. int. Rental value $70 mo. So get busy and take the care off my hands today. My agent is at 4310 ASCOT AVE. Hooper car to door.

WILSHIRE SACRIFICE
$11,000
OWNER MUST SELL extra large 7-room colonial strictly up-to-date, elegant location on fine paved ave., among fine homes, close to business center and car line; a pick-up.
S. SCHULMAN
75042. Cor. 10th & Norton. 769706.

PRICE REDUCED.
$13,750. $3000 Cash
1 BLK. NO. OF WILSHIRE BLVD.
Dandy six-rm. stucco bungalow. New, large living rm., wonderful dining rm., tile roof, finished in So. Gum. Tiffany decorations. See it today. Mr. Huestis with
J. B. ALTHOUSE CO.
315 So. Western ave. DRexel 4473.

FURNISHED COTTAGE
6 rooms, 3 nice bedrooms, $2000 down on straight mortgage at 7%. Price $7500. Income $90 per month. Don't overlook this exceptional buy on main blvd., close to schools and churches.
WILLIAMS REALTY CO.
6199 Pasadena ave. GArfield 3267.
3822 Pasadena ave. GArfield 6800.

SIX-ROOM, two-story brick house in Beverly foothills. Lot 98x150. Modern. Built for permanency and comfort. Quiet and restful location. Price $18,000. Reasonable terms. An exceptional buy for small family looking for ideal home environments. Address 643 TITLE INS. BLDG. Phone MEtropolitan 4432.

OPEN FOR INSPECTION
849 S. SYCAMORE
CLOSE TO WILSHIRE BLVD.
New 6-room stucco, 3 bedrooms, mahogany finish, double garage, lawn, shrubbery. A real bargain for someone. OWNER, HOlly. 1740.

FOR SALE or exchange, lot, Clubhouse ave., ½ blk. from ocean, center of Venice. Want good high class automobile. Bring your car and make offer. R. K. WILSON, 1260 Trolleyway. Ph. Venice 61443.

A NICE HOME AND INCOME.
Only half block from Adams and one block from Western. 2646 HOBART BLVD. A real apt. site. Lot 50x135 to alley. 5-room house with s. p. in front and 4 rooms in rear. Furniture goes with the place. Open for inspection or call HOlly 3457 for appointment.

14-RM. MANSION
200 ft. FRONTAGE on fine L. A. blvd. Beautiful grounds. Cannot be duplicated for $50,000, $15,000 cash handles. Might consider good clear ranch or grove to $15,000 on bal. 73870.
W. S. ROBINSON, 3315 W. Washington.

EXCLUSIVE WILSHIRE HOME.
Corner on Ardmore, 12-room modern mansion. Splendid view of mts., mahogany finish throughout, beautiful landscaping, double gar., lot 75x150. Shown by appointment only. DRexel 4428.

$6000, EASY terms, buys new double bungalow. Very close in and excellent location. This gives you an opportunity to get free rent. Biggest buy in this section. H. E. HOLBROOK REALTY CO., 1585 Sunset Blvd. Ph. DRexel 9506.

$10,500. VERY attractive bungalow, all large rms., easy terms. No. of Windsor Sq. MR. HOFFMAN, DRexel 4474.

$2500 to handle, make offer, 6-rm. house, 25th st., near Hoover, close in. 1027 W. Washington. BEacon 6620.

$7500. STUCCO bung., 4 blks. off Wilshire Blvd. Tiffany decoration, large rms., tiled bath. MR. JOHNSON, DRexel 4474.

ELEGANTLY fur. 9-rm. modern home, nr. Westlake Park, only $18,000. MR. FYTTS, DRexel 4474. No agents.

229 S. MANHATTAN—Beautiful large 10 rms., 3 baths, hardwood finish, lot 60 x150. MR. BRADBURN, DRexel 4473.

MAYWOOD literature and full information at 740 S. SPRING ST. Ask for MR. PHILLIPS or MR. HOVER.

FOR SALE—Houses, lots or land in Riverside. Write or call for appointment, C. D. REED, 312 New Magnolia ave., Riverside, Cal. Phone 2201.

OPEN TO INSPECT 1 TO 5.
744 S. GRAMERCY PLACE.
Tile roof bungalow. DRexel 4475.

5-RM. house, fine condition, choice lot, near 36th and Maple. $6000. $1500 cash, bal. $50 mo. 3300 S. MAIN ST.

$150 DOWN, $25 PER MONTH—
3 rooms, bath and closet. New. Apply 426 BRADBURY BLDG., 3rd & Bdwy.

West and Northwest

FOR SALE—5-rm. bungalow and garage, large lot, located at 2400 W. Ave. 33, Los Angeles. $5000. $500 cash and $48 per month including interest. Look at the house and call at 357 METROPOLITAN THEATER BLDG.

NEW 4-room stucco bungalow, W. Adams dist., that you can't duplicate in Los Angeles for the money. $850 down payment. 762-789.

$1100—HURRY, $600 DOWN
GARAGE HOUSE ON LOT 30x120.
5000 WEST ADAMS. PHONE 73918.

HOUSES—For Sale

West and Northwest

ONLY $1350 CASH.
New 5-room colonial, all oak floors, tile bath. Very low price.
ONLY $6850.

ONLY $2000 CASH.
Stucco bungalow of 6 rooms, mahogany finish, tile bath, 50 by 130 lot on paved street. Extra value at
ONLY $10,000.

BEAUTIFUL 8-room, 2-story home in Wellington Square. 4 big bedrooms. Lot 60x140.
ONLY $16,000.

IN LAFAYETTE SQUARE
A splendid home of 8 rooms and 2 tiled baths, mahogany trim, stucco, on lot 60x149, paved, lighted street. A bargain at
$20,000.

OR BUY this lot 65x149, center of Lafayette Square, the last one this size at $7350.

WELLINGTON Square bargain, 60-foot east-front lot on Virginia Road, all cash price.
$5500.
CRENSHAW & SMAILES.
74458. 4225 W. Washington.

$12,500. $2500 CASH, BAL. LIKE RENT.
OPEN FOR INSPECTION.
NEW WILSHIRE SPANISH BUNGALOW
BEST VALUE IN WILSHIRE.
A model home, artistic, refined and substantial; 5 rms., stucco, with beautiful WALLED GARDEN and TILED BALCONY TERRACE. All modern conveniences. Large liv. rm. with huge old-fashioned fireplace. Special decorations and fixtures. Large cor. lot. Garage, lawns and shrubs. See owner at property, 591 N. BRONSON.

STOP RIGHT NOW AND PHONE GRanite 7140. 5-room Spanish type bungalow on corner lot, West Hollywood, that is absolutely perfect. Marvelous view. Rooms are good size and artistically decorated. Tile bath and shower, real fireplace, latest built-in features, stucco garage, beautiful lawn and shrubs. Floor planned for convenience. Makes housekeeping a pleasure and price only $9500. For further information phone owner, GRanite 7140.

SAVE $1000 ON
NEW SPANISH BUNGALOW HOME
CLOSE IN WILSHIRE
$2500 DOWN, BAL. LIKE RENT.
A delightful, artistic, high-class home of 5 rms. and beautiful walled garden and patio. Ultra modern and refined. Many special features. Large cor. lot. Owner will sell immediately at $1000 less than actual replacement cost. 569-441.

BUNGALOW.
NEW—FIVE ROOMS—NEW.
Modern conveniences, built-in features, lawn, shrubbery, awnings, hardwood floors. Cash or easy terms or will consider your lot as part payment, located 2346 LONGWOOD AVE., between Washington Blvd. and W. Adams.

139 SO. ST. ANDREWS PL.
HEART OF WILSHIRE.
Near schools, stores, churches, car lines, sun parlor, 2 bedrooms, sleeping porch, full tiled bath, kitchen, breakfast room, living room, dining room, etc., gas furnace, two blocks off Western Ave. Price $13,000. CRAWFORD, HOllywood 4329.

$750 CASH
OWNER'S SACRIFICE
New modern 5-room bungalow, 2 bedrooms, hardwood floors, garage, etc. 9032 Dicks ave., just east Beverly Hills, near Doheny Drive. Price $6800. Ph. HEmpstead 3194.

$12,500—$6000 DOWN
Bal. 3 yrs. 7 rms. and sleeping porch. Lot 45x140 to paved alley. Income $1500 a year. 14% on total investment. Near 11th and Alvarado. BEacon 2288.

VIEW HOME
Overlooking Hollywood and mountains, Spanish stucco, 5 large rooms, breakfast nook, tile bath and sink, near car line on a paved drive. Price $8500, $4000 cash, balance $39 per month, interest 6½ per cent. 597-875. 646 N. VERMONT.

FIVE and six-room attractive stucco bungalows, built-in features, modern, in fast-growing West Adams district, between two carlines, twenty minutes to heart of city, choice neighborhood, unusual terms to acceptable parties. $500 cash, balance like rent until paid for. No mortgage or trust deed. For appointment address C. box 266, TIMES OFFICE.

NEW 5-rm. bungalow, 1536 CLOVERDALE, blk. So. Pico. Tile mantle, bath, large closets, double garage. $6800, $2500 cash, bal. terms. Open Sunday 8 to 4. Phone 768-604.

$12,750—Wonderful buy in 4-rm. double stucco bungalow near Beverly Blvd., west of Vermont. $3950 cash handles. Lot alone worth $10,000. You miss the bargain of the year if you miss this. DRexel 7139. 321 N. KENMORE AVE.

LOOK at old 8-room house, S.E. corner of Normandie and San Marino, 3 blks. off Ambassador Hotel. Price $12,000, easy terms. Must be sold this week. TOM WEAVER, 515 S. Western ave.

GREATEST BARGAIN IN DISTRICT—Beautiful new 8-rm. home, 2 garage, lot 60x x150 in Wellington Square. Price $16,000, down $4500. 2108 VIRGINIA RD. 769-656.

IF YOU are looking for an ideal home and income, see this new up to date double bungalow on high ground. Priced to sell quickly. Phone VAndike 1528. Address W. box 115, TIMES OFFICE.

FOR SALE—1205 PARKWAY. 10-room residence, modern in every way. See owner on premises today, 9 to 5, and make offer. Would consider exchange for part. L. W. BUSH, 559665.

BY OWNER—New Spanish stucco house, 7 rms., basement and furnace, located 2 blocks west of L. A. High School, 1002 KENISTON AVE., corner Country Club Drive. Owner on premises.

FOR SALE—2-story mod. Swiss chalet, furn. or unfurnished, of 8 rms., on S. Kingsley Dr. Call 315 HIBERNIAN BK. BLDG.

NEW 7-room stucco, 3 baths, 3 bedrooms, beautiful view in Hollywood, 1 block north of the boulevard. Must sell at once. Call owner, GRanite 1457, for particulars.

333 SO. MANHATTAN PL. Twelve-room house worth $25,000. Lot valued at $20,000. Center Western ave., Wilshire dist. Call today.

$750 DOWN. 6-rm. stucco, 1½ blk. from Adams car, gumwood finish, tile bath. 5066 W. ADAMS. EMpire 1763.

I DESIRE to sell my duplex at 1929 7th ave. 6 rms. and bath each side. All built-in features, fine garden. If you like it call me, 593715. Price is right.

6 ROOMS, lavatory & bath, 3 bedrooms, lot 39 by 181. 936 NO. MARIPOSA AVE., near Melrose.

NR. L. A. HIGH SCHOOL, Spanish stucco bung., 5 rms., just completed, beautiful interior. 1067 S. PLYMOUTH BLVD. Open daily for inspection. Phone owner, HEmpstead 2434.

NAME YOUR OWN TERMS ON 8-RM. 2-STORY RESIDENCE. 3 BATHS, 4 BEDRMS. RESTRICTED & EXCLUSIVE RES. DISTRICT. PRICE $15,500. OWNER'S PHONE EMp. 7354. LOC. 2535 6TH AV.

$750 will handle, just completed by owner, 5 rooms, tile sink, bath, mantels, automatic heater, large liv. rm. 2233 Cloverdale, (34th ave.) between Wash. & Adams, near Adams car. 767-743.

SELL OR TRADE
my 4-rm. house on lot 50x140. Equity about $1800, bal. easy. Price $4750, $750 cash. Key at 4549 WASHINGTON BLVD.

BY OWNER—Extra bargain, 8-room modern house, if sold at once. $4000 underpriced. Act quick if you are looking for a home. 1755 WEST 24TH ST. BEacon 9390.

$2000 CASH handles two-story foothill home north of Sunset. Close in. Five rooms and space for one or two more. Wonderful value at $7500. KENNEDY, GRanite 1147.

A BARGAIN—$12,000, must be sold this week. 6-room and 4-rm. house on unrestricted lot near Western and Melrose. $5000 will handle. Owner, HOlly. 3405.

SACRIFICE 8-R. home, W.S., 5 sleeping-rooms, 3 tile baths, hdw. floors, beautiful yard, $4500 handles; consider exch. for smaller home. Owner, EMpire 7245.

BARGAIN hunters. 6-rm. new modern stucco bung. 3156 W. 11th near Western. $9100 cash $3225, balance $75 per mo. PHONE 767872.

FOR SALE—BY OWNER.
Bungalow, 7 rooms, bath, garage, fruit trees, flowers, etc. Ideal home. Owner leaving city. 1626 SEVENTH AVE.

4612 MAPLEWOOD AVE. nr. Western, 6-rm. fr. bung., gar., fruit, lot 50x135. Apt. site, 5c car. Owner in house. $9500.

FOR SALE—Elegant 11-room modern house, 2 baths, W car and schools, high ground, $16,000, terms. Norton ave. near Washington. Owner, EMpire 7388.

BEST offer takes my choice corner, Windsor Square; 6-room bungalow, one of the finest constructed homes in this section. 445 N. WINDSOR BLVD.

FOR SALE—New 5-room stucco house at the new prices. Will take clear lot in part payment. FRANK C. MAGUIRE, 4952 W. Adams.

FORCED to sell, new attractive 5-room stucco, near Beverly, $9100. Address Y. box 286, TIMES OFFICE.

WEST WASHINGTON WAY.
Total price $6400; $1200 down, bal. $60 per mo., inc. int. New 5-rm. bungalow. PALMER, 732-34.

FROM GARRET TO CELLAR IN ONE DAY. Windows, woodwork cleaned, floors waxed, rugs dry cleaned and shampooed. THE ACME CLEANERS, Ph. MEtropoltn. 1880.

WILSHIRE dist., 5-room stucco, modern to the minute. Double garage, 60-ft. lot. Near cars. $7900—$3000 cash, $100 per month. Tel. 762-188.

HOLLYWOOD WAY BARGAIN
10-room duplex, $8000. Lot 50x150. $2500 cash. GEO. E. SPAIN, Realtor, 3505 Sunset Blvd. 599-720.

$775—5 RMS.—$6500.
New, modern. Here until sold. 7401 SUNSET. GRanite 6002.

6-ROOM house, lot 50x150. 5012 SUNSET BLVD. Owner.

HOUSES—For Sale

West and Northwest

126 NORTH ROSSMORE.

OPEN DAILY 9 TO 5.

Wonderful 10-room English type home on west-front lot, 100x200. All rooms are large, 3 tile baths in house, 1 plain in 3-car garage. This place is offered at less than cost of duplication in same neighborhood.

$16,500—BEST BUY IN DISTRICT
2418 TWELFTH AVENUE
1 BLOCK NORTH OF WEST ADAMS ST.
Two story well built stucco on large lot, located in a high class restricted district.

Large living room, charming dining and breakfast rooms, good sized well arranged kitchen, 3 complete bedrooms, 2 fine baths, 2-car garage, fruit trees, shrubbery, etc.

Open for inspection. See this today.
OWNER, phone 766-327.

MRS. WALLACE REID
REALTY CO.

BARGAIN.

6-room home. All rooms extra large. You have read lots of ads, looked around a lot. Here's a home that will stand the acid test, in new Windsor Square south of Beverly Blvd., L.A. Nice grounds & shrubbery. Marvelous view, finest section. Surprise in price. Call today.
5164 BEVERLY BLVD.
HEmpstead 0265.

HOLLYWOOD BARGAIN.
$9000—Modern bungalow, 6 rms., tile bath, ivory finish, 3 bedrooms, splendid location. See this at once. Terms.
ANOTHER BARGAIN.
$13,000—Exclusive Melrose Hill, beautiful location. Strictly modern 6-room bungalow, 3 bedrooms, beautifully finished. Lot alone worth $10,000. Terms. You must see this.
HENDERSON-DEXTER-SMITH,
662 S. Vermont at Wilshire. DUnk. 7471.

BEAUTIFUL WILSHIRE HOME.
ENGLISH STUCCO BUNGALOW.
PRICE REDUCED FOR QUICK SALE.
634 S. MILTON ST.
One of the most artistic and attractive homes in the Wilshire section; 3 bedrooms, tiled bath, tiled kitchen, very large living-room with cathedral ceiling; all the most up-to-date features; a well-built, beautifully finished and decorated home, complete to the last detail; drive out Wilshire to Milton, turn north ½ block, or call HEmpstead 2558 Sunday or any week day.

JUST COMPLETED—
A Van Degrift model Spanish stucco duplex in Wilshire district, near L. A. High School. Solid mahogany, Tiffany and hand decorated walls, extra strong foundation. 10-year guaranteed roof. Noise-proofed floors. Specially priced, $19,500. Good terms. Will take vacant lot. Drive west on Wilshire Blvd. to Tremaine ave. (concrete paved) south to 1058 TREMAINE. H. L. Van Degrift, Owner and builder. EMpire 4538.

336 N. NORTON.
If you are looking for a bargain, here it is. I am leaving for the East and must sell before the 15th. Large lot 50x156, just ½ blk. north of Beverly Blvd. 5 rooms, nicely decorated, 2 bedrooms, large closet, real fireplace in living room breakfast nook, convenient kitchen, garage, hardwood floors throughout. Fine lawn, variety of shrubbery. Open for inspection. Phone HEmpstead 2386.

PRICED TO SELL
Owner going away. Must sell 7-room home, located at 518 Foothill Dr., large living and dining room, 3 bedrooms, 2 full tile baths, with showers, 2 car garage, large lot, with lawn and shrubs. Price $16,500, small down payment or will sell furnished.
SEE MR. RICHARDS.
550-971. 470 Beverly Dr. Beverly Hills.

BEAUTIFUL BUNGALOW.
MELROSE PARK $10,400.
Widow forced to sacrifice her equity in five-room stucco home, six months old, nice floor plan, well decorated, near transportation and markets. Can arrange very attractive terms and low down payment. Call MR. DODD Monday.
CUNNINGHAM & OAKS,
5101 SUNSET BLVD. 598523.

BARGAIN! Bargain! Bargain! New stucco with tiled roof. 9-room, 2-story residence near Wilshire Blvd. 5 bedrooms, 3 tiled bathrooms, walnut finish first floor, hand decorated walls. Tiled up kitchen walls, unusually well built and attractive, unit gas furnace. You should see this. Equals others priced at $30,000. Owner will sell at less than $24,000, on terms. VAndike 2786.

$7000 FOR a 7-room house and only $1000 cash, 4 bedrooms, hdw. floors in living and dining rooms, large front porch; an excellent home for a large family with children; very easy terms can be arranged. Will consider exchange for automobile, vacant lots or good trust deed. For further information see FINNEY, 1815½ S. Vermont ave.

FOR SALE—BY OWNER.
Beautiful bungalow 5 large rooms, dressing room, closets, tile bath and sink, dandy breakfast nook, kitchen with all handy built-ins, real fireplace, heavy hardwood floors throughout, double garage. This is a bargain for a real home. 2124 SO. VERDUN AVE. Between Washington and Adams.

BARGAIN! Bargain! Bargain! New stucco with tiled roof. 9-room, 2-story residence near Wilshire Blvd. 5 bedrooms, 3 tiled bathrooms, walnut finish first floor, hand decorated walls. Tiled up kitchen walls, unusually well built and attractive, unit gas furnace. You should see this. Equals other priced at $30,000. Owner will sell at less than $24,000 on terms. VAndike 2786.

SACRIFICE—Nearly completed house on corner with adjoining lot. Each lot 60x 132.5 feet. Growing community. 10 min. walk to cars, 15 min. by auto from Hollywood. Garden planted. Price $3000 cash $900. Remainder 4½ years. Corner Monroe and Frank sts., Lankershim. (West on 3rd st. to Monroe, 2 blocks south.)

FOR SALE—By owner, who is going east, a 10-room modern home on corner lot 65x178 on one of the best streets in city. If you are looking for something good see this $7000 will handle. Shown by appointment. Phone 768849.

$5500—REAL HOME.
Built by Wisconsin Swede. He wants to sell bad. 4 rms., large basement. Reasonable terms, and, man! it's some house for the money. See PETERSON, 534 N. Hoover. Take Crown Hill car to cor. Hoover & Bellevue.

OWNER desires to sell his home, a 6-room Colonial bungalow located in one of the prettiest blocks in the city and 2 blocks from one of the best grammar schools in the whole Wilshire district. No agent. Price $13,000; $4000 cash will handle. PHONE HEmpstead 5106.

$1000, TERMS. Two beautiful stucco bungalows, 3 rooms each, on one lot. These are the classiest in city for the money. Don't fail to see these if you want something nice. MR. BABB, 1807½ Glendale Blvd.

3 BEDROOMS. ONLY $1500 CASH.
NAME YOUR PRICE.
Fine new stucco 6-room, all finished in southern gum. Large tile bath and sink; solid cement drive; double garage. Close in, near cars and stores. A beautiful home! Hurry!
Open Sun. 1662 W. SANTA BARBARA.

FOR SALE— $11,000.
741 ORANGE GROVE AVE.
6-rm. Spanish bungalow, large living and dining rms., 3 large bedrms., tile bath, tile drainboard, corner nook. Fine oak firs. Near Fairfax High School. Owner, E. C. DIMMICK, 318 N. Arden Blvd. HEmpstead 4737.

FOR SALE by owner at 428 N. Plymouth Blvd., lowest priced English bungalow in new Windsor Square, ½ block from Beverly Blvd., close to Larchmont shopping district. Lot 50x135, worth $7000. Liberal terms.

MUST SELL OR BUST.
$1000 dn., $50 mo., will sac. near W. Wash. 5-rm. bung. and gar. for $5300. Also 6 rms. for $5800, modern to the minute. Stucco, big lot, loc. on a 100-ft. blvd. 5c fare. This can't last, at 4468 W. WASHINGTON.

NEW 6-room bungalow of scientific design. Designed overseas by French architect. This type of bungalow is the only one that was ever built in the United States. On large corner lot. Price $16,500. 2 blocks west of La Brea and 2 blocks south of Wilshire. 902 S. CLOVERDALE.

6-ROOM stucco, tile bath, sink, breakfast room, hdw. floors, all built-ins, east front, close to school and stores. West Adams district. $1000 down, bal. $60 month, including all interest. Between Adams and Washington Blvds. 5040 W. ADAMS. 763-062.

$750 DOWN.
New modern stucco home, near Pico school, stores and car line; total price $5000, $45 per month, incl. everything. 3641 W. PICO. EMpire 4254.

$6000—4-rm. stucco modern, S.E. cor. Rimpau & St. Charles. Hdw. floors, 2 bedrms., garage, easy terms: WALTER A SMITH, 905 Loew's State Bldg. MEtropolitan 2253.

LARGE 4-room stucco bungalow and garage, 4762 Rec st. Hdw. floors, tile drain, all built in features, fine location. $6500. Easy terms. WALTER A. SMITH, 905 Loew's State Bldg. MEtropolitan 2253.

9 ROOMS. BARGAIN. $11,500.
SEE THIS AT 2429 JULIET ST.
A REAL PICK-UP.
J. M. BEST,
1200 W. SLAUSON. THornwall 4836.

TWO HOUSES—$6850.
3-rm. bungalows on large lot, 1 blk. to W. Adams car, high ground, shows income of $90 per mo. $2500 dn., bal. easy. 5110 W. ADAMS. Ph. 722-18.

OWNER, 6 rooms, lot 50x150, 1330 WATERLOO ST. Hollywood cars, 6c fare.

HOUSES—For Sale

West and Northwest

$17,750.

7 ROOMS. 3 BEDROOMS. 2 BATHS.

NEW SPANISH STUCCO BUNGALOW.

LIVING ROOM 24x15.
Rubbed Southern gum.
All walls canvased.
Hand decorated throughout.
3 master bedrooms.
5 large closets.
Concrete basement.
2-unit electric control furnace.
Sprinkler system.
Beautiful electroliers.
Wide paved streets.

IMPROVEMENTS ALL PAID.

INSPECT THIS TODAY.

544 N. CAHUENGA AVE.

2 blks. west of Rossmore; ½ block north of Wilshire Country Club.

TO CLOSE AN ESTATE
A RARE OPPORTUNITY
ONE OF THE FINEST ESTATES IN LOS ANGELES, OUT WHERE THE WONDER HOMES ARE LOCATED. PROPERTY HAS 253 FT. FRONTAGE BY 301 FT. IN DEPTH. THE HOME IS A HANDSOME WHITE STUCCO, WITH ALL-TILE ROOF, HAS 14 RMS., FINISHED IN FINEST MAHOGANY, HARDWOOD FLOORS THROUGHOUT. MASTER BEDROOMS WITH 2 ALL-TILE BATHS. HANDSOME BILLIARD ROOM, 3-CAR GARAGE. THE GROUNDS ARE BEAUTIFULLY LANDSCAPED. ALL KINDS OF FRUIT TREES, GARDEN AND FLOWERS. OWNER IS WIDOW ALONE AND WILL SELL FOR $85,000, ON EASIEST TERMS. MRS. MOORE 926 S. WESTMORELAND, DUnkirk 8038 AFTER SUNDAY.

50 BEAUTIFUL STUCCO 50

HOMES

NOW UNDER CONSTRUCTION
FROM BUILDER TO YOU
ON EASY TERMS.
Light, gas, water, sewer and all street improvements paid for. High ground, ocean view, close in. Select your own color scheme and fixtures.
VAN NEWKIRK.
5817 S. Western. VErmont 8978.

3 BATHROOMS

TILE KITCHEN

TILE BATHS

WILSHIRE
IS PRICE AND LOCATION ESSENTIAL? THEN SEE ME! THEN, SEE THE HOUSES! NO DISAPPOINTMENT AWAITS YOU! AGENTS WELCOME. I AM NOT A BROKER. I AM THE OWNER AND BUILDER, FOLKS. BERT DALE IS MY NAME. 3468 W. 6TH ST. MONDAY. PHONE University 3002 TONIGHT.

WILSHIRE RESIDENCE.

Attractive 2-story Dutch Colonial, 4 bedrooms, 2-car garage, 60-ft. lot, in exclusive neighborhood, ½ block from splendid school.
848 WESTCHESTER PLACE.
JOE TOPLITZKY CO.,
Call MR. BROWNE,
205 H. W. Hellman Bldg. TRinity 8451

HOME AND INCOME.
33 1-3%.
13-room duplex on Harvard Blvd. near Pico. Will earn more than 33 1-3% on an investment of only $6550. No further payments for 28 months. All rented now. Quick action necessary for this opportunity. See
H. L. DEATON & CO.,
2145 W. Washington. Ph. 70156.

FIFTH AVE. NEAR 16TH ST.—
Two-story house, 9 rooms and enclosed sleeping porch. Built by architect for own home. Circassian walnut trim, lower floor. New gas furnace. An exceptional buy at $13,500. Cash $4000. Balance can be arranged. This is our best buy. Call Mr. Clark or Mr. Tonkel for appointment.
MERRICK & RUDDICK, INC.
403 S. Hill st. VAndike 1166.

BY OWNER
A BEAUTIFUL HOME AT
542 S. IRVING BLVD.
Is offered for sale, and open for your inspection. This is in the most exclusive section of the city, 1 blk. off of Wilshire Blvd. 14 rms., 4 baths, beautiful grounds, flowers and shrubs. 3-car garage and servants' quarters. This will not last long for it is an excellent buy.

FOR SALE—NO REASONABLE OFFER REFUSED. 6-ROOM WILSHIRE STUCCO BUNGALOW. I am forced to sell this property and will accept any reasonable offer if sold at once. This property is located just north of Beverly Blvd. on Bronson ave., one of the choicest locations. It has 3 bedrooms, tile bath and shower, double garage, beautifully landscaped. Phone OWNER, TUcker 3563.

$15,500. $4000 cash, beautiful dbl. bungalow. Wonderful location near the university. Vermont ave., Santa Monica Blvd. 5 rooms each side, 2 bedrooms, 1 has 5 windows, real fireplaces, bookcases, long living room and bkfst. nook, dis. bed. Valuable lot 50x185, dble. gar., one side rented for $75. Can you beat it? For this bargain call DUnkirk 1761.

HELP!
Must sell at once or lose home, beautiful new Colonial bungalow, 5 R. and sleeping porch, all built-in features; lot 50x130 on 100-ft. Blvd. Price $5750. $1000 cash, $1000 in 6 months. Hurry. RICHARDSON CO., 4671 W. Washington. Phone 73819.

BARGAIN HUNTERS.
7-room bungalow, near corner of Melrose and Western Ave. Three sleeping rooms, basement. Big lot, east front. Lot is worth $9000. House worth $3500. Total $12,500. Price for few days $8000, with $2500 cash. Seeing is believing. Let me show you this one. Hurry! EDWARD F. HAFER CO., 5007 Melrose Ave. HEmpstead 3350.

BEAUTIFUL EAST HOLLYWOOD HOME

5-room stucco bungalow. Modern in every detail. Fine lawn and shrubs. Close to stores, school and car line. $9000. Only $2000 cash.
RALPH W. BOYER & CO.
597-884. Cor. Vermont and Fountain.

WILSHIRE DISTRICT.
High-class stucco bung., Spanish type brand new, located on an exceptionally good lot. Drive out Wilshire to Burnside and south to 1046 or 1052.
W. VAUGHN SCOTT CO.,
646 S. La Brea Ave. GRanite 2652.

MAKE OFFER.
Will sell my home in Arlington Heights for best offer received in next few days. Need money for building. 10 rooms, 2 baths, large lot, ideal location. My price $13,500, including furniture. 2268 W. 20TH ST. Phone 763-860.

A REAL BARGAIN on beautiful Crenshaw Blvd., 9-rm., 2-story modern home, near Pico. Owner will sacrifice for $12,500 cash or terms. Phone 74312. Owner's exclusive agents.
BELL & PAINE
4075 WEST PICO ST.

SWELL WILSHIRE BUNGALOW.
NEW STUCCO, 7 RMS., 2 BATHS, built by Pres. large eastern cabinet co., inlaid floors, original plan. Finest location. Drive out Wilshire, turn 1st street west Fremont Pl., 1 blk. S. Wilshire. Must sell. Sacrifice price. 825 DEANE AVE.

OWNER forced to sell 9-rm. home, mod. in every respect, near Westlake, large lot. This home is at least $3000 underpriced. Only $6000 cash to handle.
C. C. BOYNTON,
220-230 L.A. Stock Exchange Bldg.,
639 S. Spring St. Phone MAin 3593.

$4800.
6-rm. house, garage, lot 50x160, ½ blk. from 2 blvds. and car, 1 block from bank, stores and theaters, rent $50 mo. $1500 cash, balance easy. DRexel 1068. MEtro. 4908. 360 Glendale Blvd. J. A. MEYERS.

FOR SALE—3 bargains. 6-rm. bungalow, $8500. Double house, 10 rms., very fine, $16,000. Both near Washington and Crenshaw. Fine 10-rm. residence, 3 baths, large lot, Wilshire, $19,000. Call V. E. MAESCHER, MEtropolitan 0558 or 71415, Saturday and Sunday.

SNAP! HURRY! OWNER MUST SELL.
One 5-room house, all mod. features. One 4-room house, furnished, beaut. Both in wonderful location and priced at absolute sacrifice.
Will consider a trade in L. A.
A. FRANK, 832 N. Wilton. HOlly. 8055.

BARGAIN. BARGAIN. BARGAIN.
5-room new stucco on high ground; Tiffany finish, tile bath and sink; all built-in features; including refrigerator. Price $6800, $2000 cash. 4809 W. WASHINGTON, Ph. 767745.

FOR SALE—
Fine 8-room residence in the Wilshire district, completely and elegantly furnished. Double garage with room for help. Between 9th and 10th on Kingsley. See J. R. RIGGINS for information. Possession immediately.

$1000 CASH. $60 MONTHLY.
5-room new magnesite bung.; hdw. floors, B. nook, garage, tile sink, bath & shower; ready to move into. Lot 50x120, between Washington and Adams. Owner, 2133 MANSFIELD AVE.

ORANGE DRIVE—Nr. Wilshire, price $14,000. Beaut. 6-room English stucco mahogany finish, ideal floor plan. Drive out Wilshire to Orange Dr. then south 1 block to 816 or GRanite 2652.

$13,000.
New 6-room modern stucco, 3 bedrooms, best residence district, discounting $2500 to get some cash. 560 N. BEACHWOOD DRIVE.

5-ROOM colonial, just completed, hdw. throughout; large lot, Crown Hill car; also near Hollywood and Santa Monica cars. $8000, half cash, bal. reasonable. 1225 N. WESTMORELAND AVE.

SOMETHING different. Price $45,000. 8055 Selma ave., 1 of the best built residences in Holly. Owner leaving city, wants offer. Res. Phone GRanite 2770.

2-STORY home, near Normandie and 22nd st., 3 bedrooms and sleeping porch, hardwood floors, garage, price $9650. Terms. Owner, 215 BLACK BLDG. VAndike 7348.

5-ROOM STUCCO bungalow, on rear of fine lot, room for double or duplex, lot worth $3000; dandy home, $6500; $1500 cash. 767258.

$750 DOWN, $50 MO., INC. INTEREST. 4-RM. HOUSE, 2 BEDRMS., GAR. 5248 W. ADAMS. 364157.

HOUSES—For Sale

West and Northwest

$16,000. $16,000.

NEW WINDSOR CORNER.

2 SPANISH BUNGALOWS.
HOME AND INCOME.

INCOME $215 A MONTH.

Outdoor living room, 15x15.
Beautiful fountain and shrubbery.
Cathedral ceiling in living room.
Old Spanish fireplace.
Full tiled roof.

PAYMENTS $100 A MONTH.

COME JUDGE FOR YOURSELF.
600 N. IRVING BLVD.

JULY 1st, I must return to Chicago, where I have to live, my beautiful 6-room house for immediate sale. It is at the corner of 9th and Deane ave., a block from L. A. High School. It is a new house, double garage, beautiful lawn. You can buy it at your own price completely furnished. Furniture will also be sacrificed. There is a new bank mortgage of $5000, part cash and trust deed will do the work. Housekeeper will show you through the house. For appointment and particulars telephone to the owner, MR. BARR, DRexel 6628.

WEST ADAMS DISTRICT
8-ROOM HOME FURNISHED.
$12,500.
HOME AND INCOME FOR LIFE.
Large 8-room frame house, brick foundation, 2 garages, large lot 50x150, fine lawn, flowers, shrubs, high ground, paved street, sewer in, all paid for. Fine location for home or high-class rooming-house. 5c car, schools, etc. $12,500, INCLUDING FURNITURE. $5000 mortgage, 7%, bal. easy. It is the best ever today. For this one see
GEORGE B. HARRIS,
4051 W. Washington. Ph. 768. HOlly 2980

BEST BUY WILSHIRE SECTION.
BEAUTIFUL SPANISH STUCCO.
BUNGALOW OF 7 LARGE ROOMS,
$13,750, ON TERMS.
One of the most attractive homes in the city, main rooms finished in mahogany, 3 large sunny bedrooms, tile bath, with separate shower; tiled kitchen, automatic water heater; every built-in feature; beautifully finished and decorated; double garage, drive, etc. This is really a $16,000 place. EDWARDS & WILDEY CO., Wilshire Br., 5201 Wilshire Blvd. HEmpstead 2558. Open Sunday.

$1850 DOWN.
New price $6900, reduced from $7250. New 5-room stucco with breakfast nook, hardwood floors, book cases, garage. Monthly payments $60 includes interest. Two houses to choose from—2210 Mansfield Ave. (formerly 29th Ave.) and 2307 La Brea Ave. (formerly 28th Ave.) Open for inspection daily.
Built by lumber company at wholesale costs. Would consider good clear lot as first payment.
PHONE HUmbolt 4952.

$1900 DOWN $1900
Magnificent 5-room Spanish stucco bung. Pebble dash, just completed, 2 bedrms., living-room, dining-room, breakfast nook, H.W. floors thruout, automatic hot water heater, all latest built-in features, garage, cement drive, lawn, $5900. $1900 down, balance $50 per month. Owner, 3942 BRUNSWICK AVE., near Griffith Park, bet. Los Feliz and Glendale Blvds. DUnkirk 1487.

A REAL SACRIFICE.

ON 11TH, JUST OFF WESTERN AVE.

Beautiful 6-room Spanish stucco home, hardwood floors, fireplace, bath, shower, automatic heater, tile sink, lawn, shrubbery, garage. Just like new. Price $9750, about $3700 cash, bal. like rent. Call 3160 W. 11TH. Phone 768969. Open for inspection Sunday.

$13,600.
425 N. ARDEN BLVD.
ENGLISH STUCCO BUNGALOW.
$3000 DOWN. $75 A MO.
5 beautiful rooms, large basement with 2-unit gas furnace. Concrete street & electroliers. All improvements paid.
INSPECT THIS TODAY.

HOLLYWOOD WILSHIRE SECTION. Within ½ block of Heliotrope car. Close to University. Fine 8-room, 2-story colonial. Price cut from $17,000 to $15,000, and will give easy terms to effect an immediate sale, as business connections force me to move north. Now here is a good buy for someone. Call at 4031 SANTA MONICA BLVD., or ph. 597812. Evenings 595555.

2400 Gramercy Place, cor. lot 155x110 12 large rooms, 4 baths. Elegant colonial, pre-war built. Gas furnace, automatic water heater. Best Adams, Berkeley Square district. Must be seen to appreciate. Near fine schools. Would consider exchange, small house or vacant. Owner, J. F. SALYER. For appointment, telephone BEacon 3736.

$12,500. 6-ROOM BUNGALOW ON COR. One block south Wilshire Blvd., 3 bedrooms, mahogany finish, oil and canvas on walls, stall shower, tile bath and sink, double garage, etc. This cannot be beat. Terms. Call 803 CLOVERDALE AVE., or phone 763131.

PRICE $7800. $1500 DOWN.
Beats rent. 6-rm. cosy home; has real fireplace, beautiful shrubs, completely furnished. See Mr. Swan.
Y. F. HARRINGTON,
3518 W. Washington. Phone EMpire 8372

ATTENTION, 2-STORY HOUSE BUYERS! We have a fine 8-room house near Washington & Harvard, lot alone worth $7000. A real buy at $11,500, very reasonable terms. Call 4162 W. WASHINGTON. Phone 767-677 for appt.

YOUNG couple needs help. More house than they can carry. New six-room stucco, beautifully finished. Would be a snap at $12,000. No reasonable offer refused. Open Sunday 10 to 4. 547 NO. IRVING BLVD.

6-ROOM COTTAGE ON LOT 50x118. CLOSE IN ON CAR LINE. THIS IS ON A BUSINESS ST. LOT ALONE WORTH $7000. MISS HICKMAN, 2308 S. UNION AVE. BEacon 4870.

OWNER NEEDS MONEY. If you want a new 5-rm. stucco bung. and gar. on unrestr. lot 62x137, one block Wash. Blvd., for $6000 on easy terms, see me at once. SNODGRASS, 4801½ W. Wash.

HOME BUYERS.
If interested in a beautiful home in Wilshire Highland Dist. we have 3 exceptionally good offers for this Sunday, underpriced with easy terms. See MR. BURGIN, 624 So. La Brea. GRanite 3167.

$12,500—$3500 DOWN.
$65 mo. inc. int., 6-room new Spanish stucco, 3 bedrooms, double garage, off Wilshire Blvd. 2 blks. from L. A. High. Owner home all day Sunday. 935 HARCOURT. 760-132.

HOUSE for sale or rent. Beautiful 5 rooms. Breakfast nook, tile bath and sink, fireplace, sunny patio. W. Adams dist. 2946 12TH AVE.

WHY PAY RENT WHEN $1000 DOWN AND $75 PER MONTH BUYS NEW 5-ROOM STUCCO, 5C CARFARE, HARDWOOD FLOORS, TILE BATH & SINK, GARAGE. CALL OWNER, DUnkirk 0214.

5-ROOM Spanish bungalow, just finished, tile sink and bath, shower, breakfast room, tiffany, oak floors, patio, large garage. Between Washington and Adams car line. Reasonable terms. 2107 29TH AVE.

$300 will put you in possession of a home to be constructed according to your likes in a well restricted neighborhood, house completely furnished, Ford car & garage, all for $4550. Call HOlly 3839. From owners direct to you, so agents do not call.

BUY FROM OWNER
New Spanish bungalow in Hollywood foothills. Must sell quick. Going east. Furnished if desired. 1126 OLIVE DR. Phone HEmpstead 2232 for auto engagements.

NEW 5-room colonial bungalow located on high ground, close to Wilshire Blvd., half block from car line. I need money. Make offer. Owner, 6000 WILSHIRE BLVD. EMpire 3367.

SMALL 2-STORY MOD. RESIDENCE. HEART OF WILSHIRE OAK FLOORS, TILE BATH, DBL. GARAGE. LOT ALONE WORTH $12,500. WILL SACRIFICE FOR $13,500. TERMS. CALL EMpire 8272.

9 ROOMS. BARGAIN. $11,500.
NEAR ADAMS AND NORMANDIE AVE.
A REAL PICK-UP.
J. M. BEST,
1200 W. SLAUSON. THornwall 4836.

BEAUTIFUL 8-rm. palace nr Pico and Western, lot worth $12,000, house 10 yrs. old. Cost you $15,000 to build now, all for quick sale. $13,500, $6000 cash, bal. long mortgage. Call McGRIMMER, AXridge 7704, or ATlantic 1796.

FOR SPECIAL BUYS
IN WILSHIRE PROPERTY.
SEE
LA BONTE & RANSOM CO.
3751 WILSHIRE BLVD. COR OXFORD

$1100 cash, $60 per mo., for swell 5-room east-front bung. just completed north of Adams. Has nook & latest built-in features. Value, price and terms mean quick sale. EMpire 3363. 4617 W. Adams.

YOU BARGAIN HUNTERS.
$500 cash will put you into a dandy new 5-room bungalow between W. Adams and Wash. cars, modern in every way. 769-030. MR. KING.

5-ROOM STUCCO bungalow, nook, tile bath and sink; real fireplace, few steps off Washington car, special price $2000 cash and $65 month. See us today. MAHER, 3203 W. Washington. Exclusive agent.

3 HOUSES on 1 lot, 2 4-room and 1 5-room modern, showing dandy income and located close in, near Figueroa. Only $10,500 for the bargain. Inq. 1461 W. WASHINGTON. BEacon 4556.

FOR SALE—$1500 handles new bungalow, 2335 Loudon st., balance easy terms. Would sell furnished if wanted. Immediate possession. J. A. GRIFFITH, 3023 S. Grand ave.

FOR SALE—By builder, 5-room stucco, tile bath, tile sink, all modern conveniences, one block south Country Club Drive, two blocks west La Brea. Price $7600. 1084 CLOVERDALE.

I HAVE a beautiful 6-room bungalow, new. Will take a good lot in as part payment. Price $11,000. Open Sunday. 1310 LONGWOOD AVE. Ph. HEmpstead 3058.

$375 DOWN. Price $4900 buys new modern bungalow, nice location. Phone Owner, res. 760032. Bus. TUcker 5163.

HOUSES—For Sale

West and Northwest

DEAR JUNE BRIDE: NEW 8-RM., 2-STORY, 2 BATHS, SPANISH STUCCO. YOUR DREAM HOME. 2119 BUCKINGHAM ROAD. SEE IT TODAY.

$4750. WIDOW DESPERATE. $750 DN. To sell, W. Wash. dist. bung., 4 rms., garage, lot 50x140. Wash. car, school, stores all close. 4651 W. WASHINGTON

$3800. $500 DOWN, 3-rm. house, lot 50x 170. GRanite 5011. HEmpstead 9625.

ATTRACTIVE new strictly mod. stucco, 2349 TREMAINE. N. Adams car. Owner, 766-212.

BY OWNER—2-story stucco home, bargain, special inducement to agents. Must sell this mo. Small pay. 2424 6TH AVE.

5-ROOM modern bungalow, near cars, school, stores; off Santa Monica; $8800, terms. 1017 LAUREL AVE.

WILSHIRE dist. 10-rm. colonial, 3 baths, beaut. located. Real value. Can rent with priv. of buying. OWNER, 567738.

SMALL payment down will buy a 3 or 4-rm. house, complete, close in. OWNER & BUILDER, 308 W. 1st. VAn. 3587.

$31,500. Modern 15-rm., lot 78x178, N.E. corner, 1422 S. ST. ANDREWS. 767-881 or 567-449.

NEW 8-RM. HOME, NEAR STATE UNIV. Owner, 625 N. NORMANDIE. See this last

South and Southwest

$8700, $1500 DOWN, WORTH $9500.
BEAUTIFUL NEW 3 BEDROOM STUCCO. Just finished, attractive reception hall with coat closet, handsome big living room; real fireplace with heater, lovely breakfast room, especially attractive music room or front bedroom with private entrance and large dressing room, 2 other bedrooms, 6 closets, cedar linen closet, many attractive built-ins. Walnut finish embossed paper, cove ceilings, beautiful fixtures; ⅜-inch clear oak floors, tile drainboard and bath, shower, large patio, double garage, close in. 4153 THIRD AVE., bet. Santa Barbara and Vernon. Discount for more cash. Will consider building lot. Owner and builder, UNiversity 3527.

BANKRUPTCY SALE
2833-2835 26TH AVE. Lot 110, Tract 1601. 2 houses. Rentals should total $900 annually. An offer of $4300 has been received and will be reported to the court Monday, June 9th, at 10 a.m. 832 H. W. HELLMAN BLDG. Court room of Hon. Force Parker, referee in Bankruptcy. Higher offers will be considered at that time. Certificate of title furnished to escrow at title company. For further information see M. L. BABBITT, Trustee of A. G. Buchanan, bankrupt, 611 Citz. Natl. Bank Bldg., Spring at 4th st., L. A. TUcker 2414.

50 BEAUTIFUL STUCCO 50
HOMES
NOW UNDER CONSTRUCTION
FROM BUILDER TO YOU
ON EASY TERMS.
Light, gas, water, sewer and all street improvements paid for. High ground, ocean view, close in. Select your own color scheme and fixtures.
VAN NEWKIRK.
5817 S. Western. VErmont 8978.

$1000 cash, bal. monthly. Exceptionally fine home of 5 extra large rooms, brand new, tile bath, tile drainboard, automatic water heater, hardwood floors throughout, real fireplace and chimney, large garage with cement floor and cement driveway; finest kind of lawn and shrubs. ½ block to car line, convenient to store. Large lot. Call at ANGELES MESA OFFICE, Slauson ave. and West Blvd. Phone UNiversity 3520.

$775 DOWN
TOTAL PRICE ONLY $4575
Balance $40 a month includes all interest, 4-room bungalow, 2 bedrooms, large kitchen with nook, porch with laundry tray, garage. Handy to store and school. ¼ block to car. Folks, here is a chance to get a real value for your money. Bring deposit. See MR. NABER, 2806 W. Jefferson.

MUST SACRIFICE EQUITY
in beautiful new duplex. A bargain at $12,500. Will take deed of trust or good building lot and some money. My equity is $6500. Call or write
5063 SEVENTH AVENUE.

BARGAIN, $1000 CASH—
Owner will sacrifice his 8 year old solidly constructed 6-rm. $8000 bungalow for $4900. 3 bedrms. and S. P. beamed ceiling, fireplace. Auto heater, lawns, fruit trees. Gar. Shaded st. near 54th & Western. Call at 2321 W. 54TH.

A REGULAR STEAL.
Duplex house, 5 rooms upstairs, 5 rooms down, modern. Good 3-room house in rear. Just off S. Hill st. 15 minutes from heart of city, present income $150 mo. Price $14,000. $4000 handles. Ph. ATlantic 9802.

ON 54TH STREET
6-room well built completely furnished. Fine lot future business property. Buy now, splendid investment. Sure to advance. $3500 cash, balance easy. 8506 S. WESTERN or 3008 W. Slauson. THornwall 6256.

6 ROOMS, JUST FINISHED.
$8850, $1250 DOWN. Actually $500 underprice. 3 bedrms., all hdw. floors, automatic heater, real fireplace, tile sink, large nook, 2½ blocks to West Adams car line. 2955 HILLCREST DR. Phone VErmont 0612. OWNER.

SAVE! $ $ $ $ $ $ $ $ $
BUY FROM OWNER & BUILDER.
ONLY $3950—$850 DOWN!
Classy new 5-room stucco, all H.W. floors, nook, latest built-ins, garage, etc. $500 under actual value. Owner & Builder, 2401 W. 54TH ST. VErmont 1889.

OWNER MUST SACRIFICE.
A homey 5-room bungalow, in Chesterfield Square, 2 large bedrooms, modern throughout, half block cars, stores and schools, lot worth $3500. Price $6650. 5210 CIMARRON.

A REAL BARGAIN.
6-room bungalow, $6500.
7-room bungalow, $7000.
Good terms.
Beautiful location.
Must sell. 1244 W. SANTA BARBARA. AXridge 0417.

BUY a home before you get too old to enjoy it! You will like my cozy new 5-rm. Spanish stucco, which you can buy for only $5300—$2800 cash. Bal. mtge $1100 underpriced. Inquire OWNER, 5618 MONETA. AXridge 8606.

NEW 5-ROOM COLONIAL.
Elegant, ivory woodwork, all oak floors, breakfast nook, shower, awning, garage. Nice lawn & shrubs, close in. $6300. $1500 cash, $50 month.
W. J. THOMPSON, REALTOR,
4614 S. Western. UNiversity 7020.

$6500—FINE 5-room stucco, just completed, underpriced to sell soon. Near 54th st. car. Built-in desk, bookcase, nook, buffet, mantel, shower, tile bath and sink. $2000 cash. Owner, AXridge 6575.

BY owner, brand new modern 4-room house and garage underprice, good location, close to 2 car lines, between Figueroa and Hoover. Small down payment. Look this up if you desire to make money on your invest. UNivty 2546.

INCOME $100 PER MO.—
3 houses on one lot.
$5000. One-half cash.
See Mr. Smith.
5309 SO. FIGUEROA ST.

$6000. NEW 4-RM. BUNG.
Furn. with overstuffed and Wilton rugs. Near Santa Barbara and Normandie. Positively a sacrifice. Beautiful yard. Terms.
4106 S. WESTERN. UNiv. 4793.

5 RMS. $6000. TERMS—
Best buy and neighborhood in S. W. Street has double line of palms and beautiful shrubs. Must sell, near 48th and Cimarron. 5219 SO. VERMONT. VErmont 2188.

FOR SALE—$5500. $300 down, for quick sale. New 5-room modern stucco bungalow. Tiffany living & dining room. Woodstone sink and bath, breakfast nook & garage. Call 1885 WEST SLAUSON. UNiversity 3618.

CORNER Southwest Drive and 6th Ave. 3 rooms, bath, screen porch, hardwood floors, built-in bed and other features. Garage, terms. ROGERS, 1404 West Jefferson.

SELL OR EXCHANGE
8-room stucco double, hdw. floors, $10,500, $3000 cash. Consider good T. D. or lot equity. Location and owner, 5418 S. ST. ANDREWS.

MUST raise cash, 4-room new house, $2950. 5-rm., $4000; 60 ft. business lot $4000; lot $1175; Hollywood 10-unit court, was $50,000, now $36,000. OWNER, 150 S. MAIN.

A BARGAIN, 5-rm. modern, H.W. floors throughout, in Angeles Mesa, ½ blk. from car, lot 50x150, lawn & flowers, garden, garage. 5464 11TH AVE. VErmont 0663. Terms.

$3950—Nothing down, $40 per month. New 4-room bungalow, hardwood floors, built-in features. 543 MENLO AVE., Hawthorne.

3-RM. house, 200 ft. west of Vermont. $3150. Inspect at 1083 W. 66TH ST. Terms.

$9500—$2500 dn., EZ terms, real 7-rm. house, cor. Gramercy & 41st Dr. Owner.

READY to occupy new, modern 4 and 5-room houses, $500 to $750 cash, $35 to $45 mo. 529 W. 91ST. Own. THorn. 1279

NEW 5-rm. mod. bung. W. 66th st., of Western, $5000, $500 cash. PHONE 642-57. Venice.

FOR SALE or rent by owner—Just finished, up-to-date 4-rm. stucco bung. on rear of lot 50x130. Ready for duplex on front. Nr. school and car. $5500, terms. 1217 W. 61ST ST.

FOR SALE—$500 cash, new, modern, classy 4 rooms, between Western and Vermont. Price $3800. Owner, 1525 W. 60TH ST.

OWNER'S SACRIFICE.
7-room new stucco, everything up to date, heating system, view lot. Owner and builder. Loc. 5025 11TH AVE.

2-STORY house, 8 rooms, 4 bedrooms, on beaut. cor., just west of Vermont, south of Santa Barbara; $10,500. Lot alone worth this price. UNiversity 2148.

$1000 DOWN. New 5-rm. bung., all built-in features, hdw. floors throughout, block from Vermont ave. car line. Price $6500. 849 W. 78TH ST.

$50 DOWN—MORE IN HIGH LOTS, FULLY IMPROVED. 11609 SO. MAIN.

HOUSES—For Sale

South

[illegible]

COTTRELL, [illegible]

[illegible] Moneta.

NEW 6-ROOM HOMES [illegible]

HURRY! 5 RMS. [illegible]

ANGELES MESA. [illegible]

[illegible] DUNSMUIR AVE. [illegible]

[illegible]

HOUSES—
For Sale.

East and Southeast

HOME BUYERS ATTENTION.
[illegible] of advance in values [illegible] among fine homes, [illegible] and only about [illegible] 7th and Broadway, via [illegible] Downey Road, Maywood [illegible] any other district [illegible] If you plan buying [illegible] investment you [illegible] investigate [illegible] elsewhere. Maywood [illegible] Central Manufacturing [illegible] only a few blocks [illegible] Santa Fe shops [illegible] district joins it on the [illegible] values will go higher.
[illegible] LEAGUE OF MAYWOOD.

YOUR CHANCE FOR A HOME.
[illegible] bungalow, with 2- [illegible] in rear, on fine 50- [illegible] bearing walnut trees; good [illegible] neighborhood; [illegible] take $4500 for [illegible] Call 7718 WHIT- [illegible] of Florence ave., 11 to [illegible] until sold. A BUY.

WHY CONTINUE COLLECTING RENT RECEIPTS?
[illegible] and move into one of [illegible] bungalows. $350 [illegible] only $50 per mo. [illegible] house is payed [illegible] restrict- [illegible] car line. Street [illegible] and paid for. These [illegible] C. TRAUB, 1204 E. [illegible]

[illegible] 4 rooms, bath, sc. porch, [illegible] Terms. Inquire 5927 [illegible] AVE. Main 2846.

[illegible] lot on Hick- [illegible] OWNER, 427 [illegible]

[illegible] a new 4-room house, 2 bed- [illegible] everything built [illegible]

[illegible] literature and full information [illegible] Ask for MR. PHIL- [illegible] MR. HOVER.

[illegible] large lot, convenient [illegible] rent. 418 [illegible] AVE.

[illegible] including 3-room furn. [illegible] Bargain. Cash [illegible] 54TH ST.

[illegible] beautiful 5-room modern [illegible] 1160½ Central Ave. [illegible]

North and Northeast

[illegible] HANCOCK ST. 6-room [illegible] living room with [illegible] dining room, real fireplace [illegible] mirror, 3 [illegible] sleeping porch, [illegible] kitchen and [illegible] full plumbing, [illegible] down and $48 a [illegible] A real home.

[illegible] FORCED TO SELL [illegible]

[illegible] LINCOLN HEIGHTS. [illegible]

[illegible] ON TERMS [illegible]

[illegible] Address 5451 HUNTING- [illegible]

[illegible] NEW MODERN BUNGALOW [illegible]

[illegible] PRICE $4500. [illegible] YORK BOULEVARD.

[illegible] RESIDENTIAL LOT 50x160. [illegible] CHURCH. [illegible] PHONE GArfield 0850.

[illegible] 3131 N. MAIN.

[illegible] CHELSEA ST.

[illegible] Ph. CApitol 3548.

[illegible] TIMES OFFICE.

[illegible] P.O. BOX 1091.

[illegible] 1838 ALDER [illegible] to Alder.

Furnished Houses.

BY OWNER
$1000 DOWN.
[illegible]

[illegible] 2117.

[illegible] TIMES [illegible]

[illegible] AXridge 8479.

[illegible] LOCKWOOD.

HOLLYWOOD—
For Sale, Ex., Wanted, To Let

[illegible] HOLLYWOOD. [illegible] THAN HALF CASH. [illegible] DEARBORN DR.

[illegible] BARGAIN ONLY. [illegible] AT YOUR SERVICE. [illegible] Holly 2282.

[illegible] SACRIFICE $11,000. [illegible] BALANCE EASY TERMS. [illegible]

[illegible] FOOTHILL HOME. $10,500. [illegible] 1547 [illegible]

[illegible] CUNNINGHAM & OAKS. [illegible] AND NORMANDIE.

[illegible] FOR INSPECTION 1 to 5. [illegible] PHONE [illegible]

[illegible] UNUSUAL BARGAIN [illegible] R. P. Harvey. [illegible] RUDDICK, INC. [illegible]

HOLLYWOOD—
For Sale, Ex., Wanted, To Let

THE HOUSE DE LUXE
IN
HOLLYWOOD TERRACE.

HOLLYWOOD'S MOST EXCLUSIVE
SECTION.

The maximum of beauty and comfort at a minimum of cost. Beautiful stucco bungalows in the foothills, price at

$7250 TO $8500.

Garage included. Built by the Kindlay Construction Company and sold direct to you on attractive terms.

SEE THEM TODAY AT 9009-9065 FOUNTAIN AVE.

Someone there to show them at all times.

LANKERSHIM PARK
On the north slope of beautiful Hollywood Hill.
LOTS 50x150 FT. $1000
1-5 cash. 1-5 per year
BEAUTIFUL HOMESITES PRICED AS LOW AS ORDINARY FLAT LOTS.
A wonderful outlook over the entire San Fernando Valley and the distant peaks.
DRIVE OUT CAHUENGA AVE. (VENTURA BLVD.) 2 MILES NORTH FROM HOLLYWOOD BLVD.
See any agent or let us show you.
F. C. WOOD & CO.
LANKERSHIM BLDG., 126 W. 3RD ST
PHONE TUcker 1533.

PRICE REDUCED.
BEAUTIFUL ENGLISH STUCCO.
A BUNGALOW OF 6 ROOMS.
$12,000 PLACE CUT TO $10,500.
Hollywood section, near University of California, boulevard, Catholic Church and school. A most artistic place with beautiful yard. Rooms are well arranged, good size. Complete tiled bath with shower, all the most up to date built-in features. Large east front lot, garage, drive, etc. Terms can be arranged. EDWARDS & WILDEY CO., N. Wilshire Br., 4031 Santa Monica Blvd. 597812. Evenings call Mr. Allison, 595555. Open Sunday.

$5900
$975 CASH. $50 monthly, beautiful bungalow in lovely neighborhood, West Hollywood, near Sunset, 4-room stucco, with sleeping porch, living-room, 25 feet long, tile bath, shower, tile sink, built-in icebox, hardwood floors, built-in bed, artistic awnings, wonderful mountain view, garage. If a cozy home saving your rent appeals to you, see us. Your rent money will pay for it. Call 596165 or inquire 1239 HAVENHURST DRIVE.

DOUBLE BUNGALOW. ONLY $3500 CASH required. Splendidly built, attractive, light and airy. Easily rented. In choice neighborhood near Spaulding and Sunset. A real purchase at the price of $14,500 including the furniture. Bring your check book. This won't last.
Mr. Derry or Mr. Keith.
MERRICK & RUDDICK, INC.,
6681 Hollywood blvd. GRanite 1147.

YOUR OPPORTUNITY.
Home and apt. house site, just north of Hollywood Blvd. Price $16,000. Lot 50x180, alone is worth the price we are asking. The house is a 6-room modern bungalow. Buy this for your home and it will soon double in value. Bargains like this are seldom found north of Hollywood Blvd.
R. E. BUNCH CO., 7343 Santa Monica Blvd. GRanite 3560.

A GENTLEMAN'S HOME.
High grade, substantally built Hollywood home such as seldom comes on the market. Perfectly appointed 8-room house, 4 master bedrooms, 2 baths, basement and heating plant. Choicest neighborhood north of Hollywood Blvd. $25,500.
See Mr. Keith.
MERRICK & RUDDICK, INC.,
6681 Hollywood Blvd. GRanite 1147.

EXCLUSIVE HOLLYWOOD HOTEL NETTING 40% ON INVESTMENT. $25,000 WILL HANDLE OR WILL SELL HALF INTEREST.
See R. P. HARVEY,
Income Property Department,
MERRICK & RUDDICK, INC.,
6681 Hollywood Blvd. GRanite 1147.

NEW SPANISH HOME, 6 ROOMS
Large living room, 3 bdrooms, special artistic decorations, near Hollywood Bowl and Japanese gardens. $16,000. Phone GRanite 8272, all particulars.

FOR SALE or exchange, 9-rm. modern home, 4 bedrooms and maid's room, 3 tile baths, double garage, cor. lot 66x178, all improvements. Want flats or good income. OWNER. 900 San Vicente Blvd., Santa Monica.

HOLLYWOOD studio home. You would not dream such a place existed, so close in; yet unsurpassed ocean, city and canyon view. Living-room 20x30. Tiled Roman bath. 110-ft. frontage. Unique, artistic. 5950 FOOTHILL DRIVE. Owner there. GRanite 4048. Commission.

5-ROOM MODERN BUNGALOW
Garage. Mulholland Drive section. Sacrifice. Your own terms. PLANCK, GRanite 3003.

PRETTIEST RESIDENCE LOT IN WEST HOLLYWOOD. No. of blvd. Owner will take $7400 if sold this week. Just reduced from $9000. Adjoins mansion. HOllywood 1960.

HOLLYWOOD 5050—
Furnished, five large rooms, rents for $65. No. 1257 N. Harvard Blvd., Sunset bus to Kingsley Dr. One block south, five cent car. Good invest. Going east.

NORTH OF HOLLYWOOD BLVD.—
8 rooms, 2 sleeping porches, 2 baths, living room 18x28. Real fireplace, furnace, lot 60x140. OWNER. 1912 Tamarind. HOlly 7382.

OWNER MUST SELL
7-room bungalow
Unrestricted lot 50x150
$10,000
5711 LA MIRADA AVE. GRanite 2946.

$7500 WORTH $8000—
$1500 cash, $60 monthly. New 5-rm. stucco, dbl. garage, tile bath and sink. Hwd. firs., close to schools. GRanite 7711. E. KOSCHES, 8300 Sta. Monica Blvd.

FOR RENT—Four-room furnished bungalow in Colonial Court, 1755 IVAR AVE., 1 block north of Hollywood Blvd., $75 per month. No agents. Inquire mornings at Bungalow H. Telephone HEmpstd. 9441.

6 RMS., $1000 CASH, $8200.
Beautiful home, here until sold.
7401 SUNSET. GRanite 6002.

FOR RENT—Unusual opportunity. Hollywood hillside retreat. Moorish dream. New, partly furnished. Garage, 3 cars, lease, references. GRanite 8957.

BEST buy W. Hollywood, beautiful 5-rm. bungalow, furnished, new, worth $7500 if sold this week, $6400, $2100 cash. See means BUY. BERRYHILL REALTY CO., 7804 Santa Monica Blvd. HOlly 3967.

5-ROOM stucco bungalow, very modern, 2 blocks from high, 4 blocks from grade school. Notice the new price, $7500, terms. 7868 SANTA MONICA BLVD. HEmpstead 6477.

CASH $1850 BUYS
3 houses on large lot, Central Hollywood, balance $75 per month.
GRANADA REALTY CO.
7423 Sunset Blvd. HOlly 1445.

BUY direct from owner, classy 5-rm. stucco, extra large rm. Tile bath and shower, kitchen with nook and tile sink, lovely part of Hollywood, 746 N. CITRUS nr. Melrose.

HIGHEST BIDDER
This week takes courtsite, 110x280 ft. nr. Sunset Blvd. & Western. Owner, 593-108 evenings, 596631.

EVERYTHING in Hollywood rentals, from housekeeping rooms to homes and estates. Call JESSIE H. ROYER, 7562 Sunset Blvd. GRanite 5411.

727 WEST KNOLL DR. 4-room stucco. New, full size lot, garage, $6450, $950 cash, balance $50 mo. Phone GRanite 5811.

$6500. 4 RMS., $500 CASH.
New modern. Here until sold.
7401 SUNSET. GRanite 6002.

HALF duplex, unfurn., 5 large rooms, new, modern, garage, 5 car. 5311 VIRGINIA AVENUE.

FOR rent by owner, 930 Spaulding ave., unfurn. 7 rooms, 3 bedrooms, $100 mo. including phone. 596278.

$1000 CASH, TERMS. PRICE $6950.
New 5-room col. bung., West Holly., near Sunset; garage. Ph. HOlly 8101.

BARGAIN—DOUBLE BUNGALOW CAN BE HANDLED ON EASY TERMS. GRanite 5701.

$40—Newly built bungalows with all modern improvements. 1136 N. SYCAMORE AVE., near Santa Monica Blvd.

SACRIFICE 3-UNIT COURT MUST BE SOLD. GRanite 5701.

5-ROOM furn. bungalow for summer months. HEmpstead 0418.

$9450, 2 FURN. houses, fine level lot. 1456 SUNSET BLVD.

SACRIFICE TO CLOSE ESTATE
140x380 unrestricted. About 200 feet of Los Feliz Blvd. HOlly 5918.

OWNER must sell unrestricted lot in Melrose Park, near Fairfax School. Terms. Phone 566-607.

5-ROOM modern bungalow, 2 bedrms. $9000. Take lot as part. 7419 SUNSET BLVD. GRanite 7101.

SUNSET BLVD. $90 per ft. Large corner. Room for 2 residences. Way below value. ELLIS & BERGH, HEmpstead 2330.

FOR SALE—Seven-room bungalow at 4612 Franklin ave. Lot 50x135. Price $12,500. Terms. OWNER, TRinity 0468.

FOR SALE at a bargain, 5-room Spanish stucco with hdw. firs., lawn & shrubs. Garage. $7000. HEmpstead 5082.

COURT SITE 100x180, on Gardner st., near new $1,000,000 high school. Forced to sell at my cost. Hollywood 1969.

$1000 CASH, 5-rm. new stucco, $6500 trees. 8037 HOLLY. BLVD. HOlly 4866.

HOLLYWOOD—
For Sale, Ex., Wanted, To Let

FOR SALE—

CORNER
ON EDGEMONT NORTH OF LOS FELIZ BLVD.
112x145

IF SOLD AT ONCE WILL TAKE $10,500. ONE-THIRD CASH. THIS IS LESS THAN $95 PER FOOT, MAKING THIS THE BIGGEST BARGAIN BETWEEN VERMONT AND WESTERN, NORTH OF LOS FELIZ BOULEVARD, AND ONE OF THE CHEAPEST WELL-RESTRICTED CORNERS IN THE CITY. VIEW UNEXCELLED. SURROUNDED BY BEAUTIFUL AND DISTINCTIVE HOMES. STREET IMPROVEMENTS THE VERY BEST.
IF INTERESTED DON'T DELAY. YOU WILL LOOK A LONG TIME BEFORE YOU MATCH THIS BARGAIN.

SEE OWNER,
L. J. DUBNERIN
1001 STOCK EXCHANGE BLDG.
639 SO. SPRING ST.
Phone TRinity 5834.

$10,000—$2500 CASH.
$50 per month on T.D.
OWNER DESPAIRING
DESPERATELY ILL—HEART.
In downtown hotel, 2 nurses attending. His wife instructs us to sell their beautiful Crescent Heights home, just south of Sunset blvd. A supreme sacrifice. 5-room English frame, hardwood floors, wonderful tile bath and drain, 4 coats enamel paint; lot 190 feet deep; full grown avocados and 10 fruit trees; large garage. One of the most beautiful views in all of Hollywood. Don't fool around. JUMP. Open Sunday.
SHERMAN BAINBRIDGE, with
JACK'S SNAPS,
7228 Sunset Blvd. GR. 8539; GR. 9623.

OWNER'S BEAUTIFUL HOME,
MOST ATTRACTIVE BUNGALOW IN HOLLYWOOD.
AN $18,500 PLACE FOR $15,500.
$3500 CASH.
A real Spanish stucco bungalow with 7 large, well-arranged rooms, patio, tiled bath with shower; every room is beautifully decorated; special designed fixtures, selected oak floors, every built-in feature found in the best homes; the location is one of the best; large lot, 2-car garage, drive, etc. A home that will satisfy the most critical. EDWARDS & WILDEY CO., Hollywood Br., 7601 Sunset Blvd. Ph. GRanite 7116. Evenings GRanite 5908. Open Sunday.

$2000 DOWN
FOR AN EXQUISITE NEW STUCCO 5-ROOM BUNGALOW AND GARAGE. HDW. FLOORS, TILE BATH & KITCHEN PANELED WALL PAPER, AUTOMATIC HEATER; IT'S A PERFECT GEM AND PRICE ONLY $8500.
ONLY 2 BLKS. FROM THE NEW FAIRFAX HIGH SCHOOL. SEE MR. MOSS, WITH
J. M. CLOSE,
REALTOR,
241 N. WESTERN AVE. HEmpstead 2117

$52,200—TERMS; 87x280, APARTMENT-hotel site, just north Hollywood Blvd. close to Garden Court apts. Priced $17,500 below value.

$15,000, terms, 50x140; apartment or flat site, near Hollywood Blvd. and Cahuenga ave.

$4200, terms, 53x120, choice residence lot, unsurpassed view; close to Hollywood Bowl.
GEO. H. COFFIN & SON,
6526 Hollywood Blvd. GRanite 3903.

COMPLETELY FURNISHED, $12,500.
JUST TWO BLOCKS NORTH OF SECURITY BANK. We have a cosy 6-room bungalow, completely furnished, tile bath, patio; on 60-ft. lot; beautiful shrubs; flowers and fruit trees; maid's qtrs. adjoining garage. Positively the last of the Mohicans for a close-in north of boulevard buy. BARE LOT WOULD BRING $9000.
PRICE $12,500. $3500 DOWN.
CHAS. NORTON CO.,
6506 Hollywood Blvd.
GRanite 4102. GRanite 4103.

A BUY FOR $26,500
BEAUTIFUL STUCCO HOME
Located just north of Hollywood Blvd. in Central Hollywood, 9 rooms, 4 bedrooms, 2 baths, mahogany finish, hand decorated walls, basement, furnace. Home worth $32,500. Price only $26,500.
See Mr. STEWART with
GEO. H. PRINDLE JR.
5912 Hollywood Blvd. HOlly 0403
Evenings 559-906.

WONDERFUL OPPORTUNITY.
FOR HOME AND INCOME.
Two lovely stucco bungalows, beautifully decorated, modern in every way, on large corner lot. One block from Hollywood boulevard. Convenient to schools, stores and car. Price $17,500. $6500 cash will handle. EDWARDS & WILDEY CO., Hollywood Br., 7601 Sunset Blvd. Ph. GRanite 7116; evenings GRanite 5908. Open Sunday.

FIT FOR A KING.
EXCLUSIVE WEST HOLLY. FOOTHILL HOMES.
8822-8844 HOLLYWAY DR.
Blk. off Sunset. 8 rms., 2 baths, 2 fireplaces, 2-car gar., unit system heat, electric control. Mahogany finish, oil decorations. $4000 cash. Must sell soon. Owners and builders, phone 590923 or HOlly 8106.

$1500 CASH.
A real gem of a 5-room stucco bungalow. Tile roof, cathedral ceilings, fireplace. The best of everything. Near school and 5c car line. In Hollywood. ONLY $7750. A pick-up. Act quick.
Mr. Derry or Mr. Keith.
MERRICK & RUDDICK, INC.,
6681 Hollywood blvd. GRanite 1147.

FACTS AND FIGURES
Do you know why prices of Highland Park property are advancing at this time? Do you know that progressive, money-making business men from Hollywood Beverly and Wilshire are buying our business frontage and our homesites? Why, let the other fellow pick our ripe melons? 5212 YORK BLVD. GArfield 3021.

A GENUINE SACRIFICE
HOLLYWOOD
New stucco double bungalow, 5 large rooms each side, tile bath, showers, garages, lawn front and rear, close to car lines, bus, schools and stores. Price $14,500. 1220 GARDNER ST. near Sunset. Call owner and builder, HOlly 0384.

BEST BUY IN WEST HOLLYWOOD—
1407 Detroit street.
Beautiful 6-rm. bungalow, 3 large airy bedrooms, tile bath and sink, cosy breakfast nook. Located on an east front, highly improved lot, just off blvd. This property is priced right and can be had on reasonable terms.
TOM HUMES.
HE. 4749. 7101 Sunset Blvd. GR. 5309.

OWNER'S SACRIFICE
Beautiful 6-room colonial bungalow, beautiful shrubs, patio. Best location in Hollywood. Completely furnished including piano, Victrola. Lot 50x141. Am making the sacrifice of a lifetime. If you are looking for a real home call HOlly 0771.

OWNER'S SACRIFICE in beaut. Hollywood dist., new, strictly modern 5-rm. Spanish bung., hdw. floors throout. Wonderful fireplace decorated and lighting fixtures. Restricted home neighborhood. Must go at once. Now, folks, who want a real barg. come to 611 NO. CURSON ST.

5-ROOM STUCCO—$7900
$2500 cash, bal. $60 mo., inc. int. Center of Hollywood. Greatly underpriced. Must sacrifice beautiful new home, 5 large rooms, hdwd. floors, built-in features, plenty of closets, 1 block stores and trolley. Santa Monica to Seward, 2 blks. S. to 6548 BARTON AVE. Owner.

HOLLYWOOD—New 4-room stucco double, 2 bedrooms, everything built-in, heater, built under mantel, oak floors throughout. 5-foot breakfast nook, half block south of blvd. Level lot. No hills. 6 cent zone. Property clear. Owner at 3270 GLENDALE BLVD. Lot $10,000 .Terms.

5 ACRES on boulevard, close to Van Nuys, modern 5-room house, garage, to exchange for Hollywood bungalow or home.
FRED A. KELLOGG,
172 Sherman Way, Van Nuys
Phone 141, Van Nuys.

FOR SALE—One of the best 6-room bungalows in Los Feliz Square. West of Vermont ave. and north of Franklin ave. $4000 will handle. Price $14,000. See Wright of WRIGHT & HOGAN, INC., 1666 N. Vermont ave. Phone 598175.

APARTMENT house lot in the heart of Hollywood for $250 per ft. Surrounded by property priced at $400 per ft. Best buy in Hollywood. GRanite 9570.

FOR SALE—5-room modern new home on corner 2 blocks north of Santa Monica & west of Vine. Price $6800, terms. 1501 N. WESTERN, HEmpstead 6727.

5-ROOM bungalow on corner lot, block from Hollywood High School, hardwood throughout; $7000 will handle. OWNER, 1410 McCadden Place.

4-ROOM and screen sleeping porch, nicely furnished, $50 mo. 4592½ SUNSET BLVD.

$1090 CASH, bal. like rent. 6-rm. bungalow. Lot 50x150. Forced to sell. $10,500, worth more. R. S. MARTIN, 7423 Sunset Blvd. HOllywood 1445.

NEW dbl. bungalow, 845 N. Orange Grove ave. Take Sherman car north on Hill to Fairfax, south 2 blocks. Phone 558791.

TO LET—Flats in new 4-family stucco, 6660 De Longpre. Central, near all conveniences. Phones installed. $55. OWNER, GRanite 3702.

CORNER lot in Hollywood, only $1700 (worth $2400,) all improvements in. You can build or move 2 houses on this. THOMAS & ATHERTON, 5927 Hollywood Blvd. HEmpstead 3366.

IF 5 rooms is large enough, you'll like this neat home, beautiful location, on fine street in Hollywood, near Sunset Blvd. It is priced very low at $6500. $3000 cash. THOMAS & ATHERTON, 5927 Hollywood Blvd. HEmpstead 3366.

EXCEPTIONAL new 5-room flat, unfurn., reasonable, 2 adults. 1420 FORMOSA. HEmpstead 4687.

A 2-ACRE site, near Mulholland Dr., Hollywood Park. Priced right for quick sale. A chance to make some money that you don't have to work for. Phone 567138. Owner.

CASH $1500, PRICE $11,500
NEW STUCCO DOUBLE
One side completely furn., 1 block from Sunset on Formosa. Ph. GRanite 2437.

BY owner. Sacrifice price $9000—6-room bung., on cor., 1 blk. from Santa Monica Blvd., Gardner ave. Ph. wk. days after 4 p.m. HEmpstead 6164.

HOLLYWOOD—
For Sale, Ex., Wanted, To Let

RIP-SNORTING HOLLYWOOD INCOME BARGAIN
$10,000 for my 5-rm. modern bungalow on a lot 50x135, an $80,000 court on the rear.
$40,000 court next door and a contemplated $250,000 apartment across the street. Best of all this property is totally unrestricted. Move house back, build stores or flat in front.
Unimproved lot in this district same size selling at $12,000. Heart of Hollywood, best rental district. Income from house new $75 unfurn. First bargain hunter who sees this will positively buy. Call GRanite 9623. Mr. NAGEL or Mr. HAYES.

NEW HOLLYWOOD HOMES PRICED FOR QUICK SALE, NEAR FAIRFAX HIGH SCHOOL—EASY TERMS.

4-rm. stucco bung., 1 bed rm.	$6500.
5-rm. Spanish bung. 2 bed rms.	$7500.
4-rm. Spanish bung. 2 bed rms.	$7800
5-rm. Spanish bung. 2 bed rms.	$9500
6-rm. stucco bung., 3 bed rms.	$10,200

The above are artistically finished homes, with beautiful shrubs and lawns, garages, tile bath and drain, hardwood floors decorated in latest designs, newest built-in features. Ph. GRanite 1046 Sundays and evenings. GRanite 7140. Mr. VOELKER.
FREEMAN & FLEMING, 1547 N. Western

MRS. WALLACE REID REALTY CO.

SACRIFICE

Walk right in and hang up your hat. This beautiful bungalow is exquisitely furnished to the last minute detail, including telephone, Knabe electric player piano, oriental rugs, finest furniture. Located at 1229 Flores. Here's a pick-up. See it at once. Courtesy shown by representative on grounds.
5164 BEVERLY BLVD.
HEmpstead 0265.

FOR SALE—MUST SELL—
$17,500, WORTH $22,500. TERMS
BEAUTIFUL WHITLEY HEIGHTS.
Incomparable view of nature's choicest handiwork: HOLLYWOOD HILLS.
TWO-STORY STUCCO MANSION.
8 rooms and reception hall, living room 18x36, which will appeal to the artist and those who entertain. Large attractive dining room. 4 master bedrooms, spacious & artistic, 2 elegant tile baths with showers. Maid's room. Fine lot with beautiful lawn & shrubs. Surrounded by distinctive homes & gardens. A WONDERFUL home and a BARGAIN. PH. 569-474.

HEART OF HOLLYWOOD RENTALS.
FURNISHED.

2-room apartments	$ 45
5-room bung., No. Holly. Blvd.	90
7-room bung.	125

UNFURNISHED.

4 rooms, ½ blk. from Laskys	$ 65
6 rooms, No. Holly. Blvd.	85
12 rooms, No. Holly. Blvd.	150

Call Lisette. She has rentals of every description. Sunday HEmpstead 2919.
ROBERT BUCHTEL REAL ESTATE,
1543 Vine st. HEmpstead 1434.
Opposite Lasky's Studio, Hollywood.

ARTISTIC BUNGALOW HOME
BEAUTIFUL LOCATION, HOLLYWOOD.
$9500, $1500 CASH, $80 MO.
A most charming stucco of 5 good-sized, well-arranged rooms, breakfast nook and tiled bath, tiled sing, automatic water heater, all built-in features; beautifully furnished and decorated, double garage, drive, etc. EDWARDS & WILDEY CO., Hollywood Br. 7601 Sunset Blvd. Ph. GRanite 7116. Evenings GRanite 5908. Open Sunday.

FOR SPECIAL BUYS
IN HOLLYWOOD AND BEVERLY
PROPERTY SEE OUR THREE COLUMNS
ON THE FIRST PAGE
OF THIS SECTION.
LA BONTE & RANSOM CO.

ATTENTION
Do you want improved corner property on Wilton Place, 150 ft. north of Santa Monica Blvd., at your own price?
NO ONE BUT
Investors, speculators, builders, and home buyers will be interested in this property. Turn to the Auction Display Ad in this paper for detailed description. Sold to highest bidder Tuesday, June 10th, 2 p.m. Open for inspection today and tomorrow, 2 to 8 p.m.

OWNER forced to sacrifice his beautiful 6-rm. artistic home located north of Hollywood Blvd., in the most ideal section of Hollywood. Property all clear. Present value of this property and adjoining $20,000 or more. Will take $12,000 all cash and give clear title to property but must be sold this week.
Exclusive Agents.
5036 Hollywood Blvd. 598-161.
J. W. DUHIG & CO.

A HOME IN HOLLYWOOD.
$6500.
Lo 50x138 near Gardner Junction. Wonderful location wih arsic 4-room house in rear. Lot alone is worth the price asked for entire place. A real rent saver. EDWARDS & WILDEY CO., Hollywood Br., 7601 Sunset blvd. GRanite 7116. Evenings GRanite 5908. Open Sunday.

BEST BUY ON HOLLYWOOD BLVD.
Located at the greatest transfer point in the most advertised city in the world—HOLLYWOOD!
A wonderful investment with rapidly increasing ground value. Don't fail to see Mr. VALLENTIN.
IRWIN REALTY CO.
5533 Hollywood Blvd.

NEW STUCCO DUPLEX near bowl and car in foothills, fine view, 5 rm. each, modern, beautifully dec. If not our price your price will be considered. Call Sun. or eve. GRanite 5519 or 2155, Broadview Terrace.

$6000—$1000 cash, bal. $40 p. m. A brand new 4-room, up-to-the-minute stucco, one block of Melrose ave. Hurry.
JOHN E. CORYELL,
8506 Melrose ave. HEmpstead 2822.

60 FT. LOS FELIZ BLVD. LOT NEAR HOBART. BEST CLOSE-IN RESIDENCE LOT. PART CASH. MUCH UNDERPRICED. OWNER. ADDRESS B, BOX 260, TIMES OFFICE.

HOME with income, 6-room chalet bungalow, large living-room with real fireplace, basement, double garage; also 5-room new house on same lot. Sacrifice. $17,500, about $9000 cash. PHONE 594192.

9-ROOM plaster house, north Los Feliz Blvd. 4 bedrooms, 2 tile baths, extra parlor. Lot 70x160. This is an eastern-built home. Price $23,500; cash $9500. 1870 N. VERMONT AVE. Ph. 594192.

$7600.
5-rm. new stucco bungalow, tile bath and sink, breakfast nook, hardwood floors and garage. Hand decorated walls. Small down payments, $36 per mo., including 6% interest. Call at once for appointment. DUnkirk 1436.

WIFE in hospital, must raise money quick. Will sacrifice double bung. lot in Hollywood, 48x163, just below Melrose on Alfred, $2250, $1350 cash. 593509.

WEST HOLLYWOOD 6-rm. bung., double garage, large corner apt. site, 1 blk. car. Wonderful possibilities. Snap. OWNER, 7701 Hampton ave.

FOR SALE at a bargain, 5-room Spanish stucco with hdw. firs., lawn & shrubs. Garage. $7000. HEmpstead 5062.

NEW single apartments, furnished, $50 $55. 1608 N. KENMORE, Hollywood.

FOR RENT—Dble. bung. 4-rm. side and 5-rm. 845 N. ORANGE GROVE, nr. Crescent Jct. Call 558791.

BEVERLY HILLS—
For Sale, Ex., Wanted, To Let

VERY charming colonial 2-story house, built by owner for his own home. Correct design from an old Salem homestead. Designed from the famous architect Mac Intyre. Recess entrance with fan-tail in glass and ship lantern, porte-cochere over drive way, circular driveway of solid cement with front entrance post. Sprinkling system front and rear, completely fenced landscape with many rare evergreen and pine trees. Lot 85x185, 2-car garage, completely plastered inside with cupola and weather vane, laundry and separate hot water system, extra rm., butler's pantry with calvinator ice machine and refrigerator, electric controlled unit heating system and storage water heater in basement. Cut glass colonial prism fixtures. First floor, living rm., 17x29. Dining rm. 17x16. Bkfstrm., sun parlor, kitchen, butler's pantry, maid's room, bath screen porch. Second floor, 4 large bedrms., 2 tile baths, 3 outside decks. Many closets. This house is open for inspection from 2 to 4:30 p.m. 714 ALPINE DRIVE. Call Owner, 559021. $33,000. Terms.

OWNER MUST SELL—
Beverly Hills home, located north of Santa Monica Blvd. 7 rooms, large living and dining room, 3 bedrooms, 2 baths and shower, breakfast room and kitchen, 2-car garage, lot 78x150. Price $15,500. Terms.
LOU ROSE, INC.
470 Beverly Dr. 559-971.

UNUSUAL OPPORTUNITY.
To procure an unrestricted business lot. Owner must sacrifice. Size 50x121. Terms. On Doheny Dr., ¼ block south of Wilshire blvd.
Phone 559285.

SPANISH bungalow 7 rooms, 3 bedrooms, 3 patios, 3-car garage, lot unusually beautiful. 162x200, lawns, shrubs, fruit trees, flowers, sprinkling system over all. Price eighteen thousand. Terms. Apply owner, 226 corner Foothill & Rexford Drive. BEVERLY HILLS. Phone 559-424.

GENUINE steal. RESIDENTIAL CORNER in the 3d. block north of Santa Monica Blvd. on tree-lined street near hotel Price only $10,000.
GEO. H. PRINDLE, JR.
5912 Hollywood Blvd. HOlly 0403.
Evenings 559-906.

Choice residential income lot in Beverly Hills for $2800, only $560 cash. Priced for original subdividers at $4000. Address E, box 147, TIMES OFFICE.

FOR SALE—By owner, attractive English bungalow on corner in Beverly Hills. 5 rooms, breakfast room, bath, double garage. Just completed. Price $11,000, on terms. DRexel 6605.

BEVERLY HILLS—
For Sale, Ex., Wanted, To Let

6-ROOM bungalow on east front 50x150 ft. lot, north of Wilshire.
Fifteen hundred handles, priced extremely reasonable for this nice location. Accept clear lot as part payment.

10-room 2-story fine residence, east front lot, in the third block north of Santa Monica Blvd. Every possible modern convenience provided.

Duplex Bungalow with 4 rooms to each side; $3500 cash will handle. Accept desirable lot as part payment. Priced low.

7-room modern bungalow on Ogden Drive, just south of Sunset Blvd., Hollywood. Owner moving to Beverly Hills and quotes his Hollywood property as a bargain.

Five-room bungalow on east front corner lot, 2 blocks from street cars. Close to business district.
Excellent in every detail and as owner wants quick action we are quoting low price. Accept lot in trade.

Business corner, 1 block from the intersection of Wilshire and Santa Monica. Owner cannot meet payments and will sell at sacrifice. Price $4000 below corresponding corners. Here is an opportunity for one with cash. Will consider trade for equity.

Residence lot in the first block north of Wilshire, where the entire district is closely built up. 75 ft. frontage for $3650, terms.

Pruess Road business lot, one block of Wilshire, east front 50 ft., priced at $4500, fine investment.

Beverly Drive business lot, full 50 ft., priced at $7300. In the second block south of Wilshire, just about $1700 under adjoining lot.

We know of every good buy in Beverly.
EVERETT C. KLINE & CO.,
N.E. cor. Wilshire at Beverly. 559759.

DEAR GERTRUDE: Honey, I have found it, the dearest one floor plan you can imagine, two lovely baths, three sleeping rooms, breakfast nook, laundry porch just off kitchen; a model for convenience in arrangement; rooms beautifully proportioned; walls canvassed and decorated in oil, a treat to look at. Convenient to school and shopping district; wonderful lot (80 by 152) built for a home but never occupied. I cannot begin to tell you all the good points but suggest that you bring Tom and look at it quick. I'll be there from ten in the morning till nine in the evening Sunday to show you through. Oh, yes, I forgot to say it is at 506 ALPINE DRIVE (Beverly Hills) and the price is $16,000 and some terms can be arranged if Tom needs the money in his business. All my love, Marjorie. P. S. I will be there through the week from ten to four and evenings from seven to nine so you can see it lighted up if you cannot come out Sunday.

BARGAIN HOME
Make me an offer. I am forced to sell my home in the finest residential section of Beverly Hills.
The house is a 2-story Italian architecture, large entrance and stair hall. Living room 18x30 feet is finished in mahogany. Dining room is 15x18. Cheery, convenient breakfast room. Efficient, modern kitchen.
Three master bedrooms and two beautiful baths. Servant's quarters with bath. See owner at 438 BEVERLY DR.

PRICE $32,700, JUST COMPLETED.
Two-story English type 10-room house, hand decorated on canvas. Best of hardwood floors, 3 tile baths, 2 with showers, electrically controlled unit system. Lot 80x161 ft., inclosed with wire fence, large and attractive shrubbery, lawn in front and back with complete sprinkling system. Also double garage. 707 Roxbury Drive. RAY A. JOHNSON, owner, 123 S. Arden Blvd., L. A. Phone HEmpstead 6675.

HAVE you been waiting to get one dollar and a quarter for your dollar? Here it is. $3500 less than value; $2000 less than any home north of Santa Monica Blvd. 5 rooms, furnace, double garage, 80-ft. lot. We know house values, construction and location. We are house specialists. We know this is a bargain. No phone information.
R. E. ELLIS, SID COOLIDGE,
438 Beverly Drive.

$10,500—Three and one-half acres finest homesite in Beverly Hills. Near Beverly Hotel. Wonderful view in every direction. Restricted to single residence. Improvements all in. This is an exceptional opportunity in many ways. See owner, W. A. CORNITIUS, 7025 Melrose ave. Phone Holly 4694 during the day.

$7000 CASH WILL HANDLE
Business lot in center of Beverly Hills business district, lot 50x150 to alley. Priced way under the market. See
GEO. H. PRINDLE, JR.
5912 Hollywood Blvd. HOlly 0403.
Evenings 559-906.

RESIDENCE lot, $7000. Terms. Absolutely the lowest priced lot for its size and location in Beverly Hills, near Sunset Blvd. BROWN & BRAINARD, 300 Beverly Dr., Beverly Hills. Phone 559-665.

BEAUT. furn. house on Bexford Dr. 3 bedrooms, extra servant's rm. and bath, double gar. Wonderful yard and patio. Call 559-652.

4-FLAT and bungalow in rear with garages. Income $4300. Price $30,000, will take lot or bungalow up to $12,000 as down payment. Call MR. SIMMONS, MAin 1136.
A. L. HAMELL CO.
917 WEST 6TH ST.

5-ROOM Spanish. I need money for my business. I built this beautiful little place for my home. Worth $11,500. Mortgage $4000. Make me a cash offer. 559-987.

IF IT'S FOR SALE IN BEVERLY HILLS WE HAVE IT.
YOUR REALTORS, INC.,
1436 Burton Way. 1249 Wilshire Blvd.
Phones 559485. 559976.

FOR SALE—1205 PARKWAY. 10-room residence, modern in every way. See owner on premises today, 9 to 5, and make offer. Would consider exchange for par. L. W. BUSH, 559605.

UNRESTRICTED
Over 20,000 sq. ft. in heart of Beverly Hills. 100 ft. front Third st., 203 ft. to 20-ft. alley. $5000 will handle. Bargain. Ph. OWNER. DUnkirk 7403.

FOR SALE—Lot on Palm Drive, 1 blk. off Wilshire, Beverly Hills. Price $2950. Terms. $1330 cash. 306 SO. ORANGE DR. Phone HEmpstead 5344.

DISTINGUISHED COLONIAL BUNGALOW
607 CAMDEN DRIVE.
4 BEDROOMS, 3 BATHS.
PHONE OWNER, 559-060.

OWNER will sacrifice 50x150 bus. lot on Canon Drive for quick sale. $14,500. Terms. Cheapest lot on street by $2500. PH. OWNER. 567-952.

IF IT'S FOR SALE IN BEVERLY HILLS
We have it.
YOUR REALTORS, INC.
1436 Burton Way. 1249 Wilshire Blvd.
Phones 559485. 559976.

$1250 LESS than list price. Large residential income lot in Speedway tract, Beverly Hills, near new high school. By owner. VAndike 6167. 613 Grosse Bldg.

NORTH of Wilshire Blvd. Residential inc. lot, $2450; residence lot, $2800; terms. Must sell. MR. BREHM, 436 Beverly Drive. Phone 559069.

BEST lot for money on Bedford Dr. 80 ft. front, 2 blk. N. Santa Monica Blvd., only $2500 cash required. 559021.

FOR sale, new charming 5-rm. English stucco, dble gar. in 1st. blk. north of Wilshire. 122 MAPLE DR. 735-75.

MUST sacrifice large residential income corner in Beverly Hills. 108x140. Phone owner, evenings. DUnkirk 7403.

EQUITY residential inc. view lot, east front. OWNER, 529 Pac. Mutual Bldg.

A RESIDENCE lot on Palm Dr., north of Wilshire. $2775. Ph. OWNER. 590-083.

MUST sell at once—Beautiful lot, Beverly Hills nr. Wilshire and business center. Make offer. DRexel 0843.

OWNER will sacrifice this week only, beautiful six-room bungalow. $8700. 209 OAKHURST. Ph. HEmpstead 9121.

GLENDALE—
For Sale, Ex., Wanted, To Let

GLENDALE SHOW PLACE
Beautiful modern home, four large bedrooms, living room thirty by forty feet, inlaid hardwood floors, wonderful fireplace, glass sleeping porch, instantaneous hot water system, modern gas furnace, heat in every room. Double garage, servant's quarters. Beautiful cor. on boulevard, 176-ft. frontage, 236 ft. deep. Unsurpassed view of mountains & valleys. Fish pond, waterfall, large variety of fruit trees, beautiful shade trees, many choice shrubs and flowers. Owner must sacrifice for quick sale. Call Sunday or any time for inspection. 630 KENNETH ROAD, Glendale.

7 ROOMS, 2-STORY STUCCO
Charmingly set in Glendale's exclusive northeast section with wonderful scenic surroundings. This home has 3 very large bedrooms, tiled bath, large living room, attractive breakfast room, kitchen, extra plumbing, etc. Downstairs, porcelain sink, automatic water heater, quarter sawed oak floors. Trim and doors are real oak. Tiffany finished walls. Corner lot. Away underpriced. $12,500 with $5000 cash. Open Sunday.
WM. H. SULLIVAN
112 S. Brand Blvd. Ph. Glen. 983-W.

TO LET—CHICKEN DINNER LOCATION
On Broadway between Glendale and Eagle Rock, just east of the Million Dollar High School. Two-story modern home, arranged for serving dinners. On boulevard and street car. Lot 120x250. 3 to 5-yr. lease. Trees and chicken equipment in rear. O. L. ZOOK. 102-A E. Bdwy., Glendale 3382-W.

GLENDALE DUPLEX
Only $1200 to handle a real bargain. New modern duplex on very large lot in good section. Income $100 per mo. Can sell at $8500 at $50 per month.
LOT BARGAIN
On improved street, $1500. $100 down. Wonderful corner, $1750. $600 down.
RENTAL
Furnished flat $50
H. L. MILLER CO.
109 S. Brand Blvd. Glendale 853.

322 NORTH KENWOOD.
6 elegant 2 and 4-room unfurnished apartments, brand new, choice location, finest in Glendale. See owner on premises

GLENDALE—
For Sale, Ex., Wanted, To Let

THE HOMESITE MAGNIFICENT

NESTLED IN GLENDALE HILLS

Live where you can look over the wonderful city of Glendale and the great San Fernando Valley, a home that's very accessible. Main rooms finished in gumwood, large living room, dining room with dining porch, kitchen, den, bedrooms, bath, halls. Servant's apartment, double garage, roof garden. A most exclusive section.
OWNER ORDERS IMMEDIATE SALE
Price cut $5000 for action.
Price $30,000, part cash, part exchange.

A HOME WITH A FINISH AND YOU'LL AGREE
When you have checked in detail this ideal 7-room stucco house. See the solid gumwood doors, the heavy fixtures, tile sink and bath with Pembroke tub and shower. Furnace. Bachelder tile mantel. Double garage, shade trees, shrubbery, lawn, 3 delightful bedrooms, breakfast room, large screen porch.
Price $12,600 with $5000 down.
Balance monthly.
Real Estate Dept. J. F. STANFORD,
227-A S. Brand. Phone Glendale 1940

HOTEL LEASE
In the heart of Glendale on busiest Main St. 25 elegantly furnished rooms, always packed, clearing over $500 net every mo. in the year. Good long lease at remarkably low rental. $6500 cash will handle. If you see it, you'll buy it. Better hurry! Owner moving to New York on the 20th.

APARTMENT HOUSE LEASE
New building, finest in Glendale, presents a beautiful appearance, supremely distinctive, close in, highly restricted district, 16 beautiful apts. All outside rooms, artistically arranged, every conceivable modern appointment. Ten year lease at remarkably low rental considering character of building and location.

THE FRANK MELINE COMPANY
227 S. Brand Blvd. Glendale 102.
"COME TO GLENDALE,
IT OFFERS OPPORTUNITIES"

SEE THIS
644-646 WEST CALIFORNIA
TWO HOUSES ON ONE LOT
New modern 5-room house at front, living room, dining room, two bedrooms, kitchen, breakfast nook, bath, screen porch. All built-in features, hardwood floors throughout, auto. heater.
Four-room house at rear. Living room, dining room, bedroom, kitchen, bath, screen porch.
These houses are the very best type of construction, stucco over expanded metal lath, honestly built and extremely attractive, both with red tile trim. House at rear has separate entrance from front of lot. Double garage.
Drive by and see them. Front house is rented. Do not disturb tenant. Builder lives in rear. Price only $8500, terms, or liberal discount for $4500 or more cash.
GLENDALE REALTY COMPANY
Exclusive Agent
131½ So. Brand Blvd. Glendale 44.

FOR SALE—FURNISHED HOMES
5 large rooms, b. nook and garage, all oak floors, every built-in feature, cove ceilings, pass hall, large closets and linen closet. On boulevard. Well furnished. Only $6250, easy terms.
6 large rooms and b. nook and garage. Well furnished. Large living and dining room, every built-in feature, large den, 2 bedrooms and large closets, pass hall. Plenty closet room. Well arranged kitchen and b. nook. Laundry room, 2 sets tubs, beautiful lawn and shrubbery. Near car, bus and new High School. Only $8750, terms. Open Sunday.
See Mr. Sweet or Mr. Barney.
J. E. BARNEY, Realtor.
161 N. Brand Blvd. Glendale 2590.

I AM GOING
TO
SELL THIS LOT BEFORE TOMORROW NIGHT
IF YOU WANT IT
GET IN TOUCH WITH ME.
LOT 6, BLK. 8, Glendale Blvd. Tr.
Adjoining Northwest Corner
Broadway and Central
53x124
WILL SELL FOR $21,000
$11,000 CASH
This is Actual Cost.
CHARLES B. GUTHRIE CO.
208-10 Brand Blvd. Glendale.
Glendale 1640.

25 ACRES—ALL OR PART
Easy walking distance from new high school, facing boulevard, good 6-room house, hardwood floors, 2 small houses, garage, chicken houses and yard, beautiful shrubs and flowers, magnificent live oaks and sycamores, good family orchard, living spring, pure mountain water, all city conveniences. Can be divided into beautiful homesites. Let me show you this, as it is priced far below surrounding property. Owner will take part exchange, easy terms. Inquire.
MRS. M. L. TIGHT
510 N. Glendale ave. Glendale 1657.

BEST BUY IN GLENDALE.
BEAUTIFUL STUCCO BUNGALOW.
ONLY $6750—$1500 CASH.
An artistic charming home of the Spanish type located in Glendale, newest residence section, near foothills, commanding a most wonderful view. It contains 5 large rooms, breakfast nook, most modern and complete bath, every built-in feature, beautifully finished and decorated. Large lot, garage, drive, etc. A home that will please you. EDWARDS & WILDEY CO., Glendale Br., 229 W. Broadway. Ph. Glendale 250. Open Sunday.

FOR SALE OR EXCH.—10-room, 2-story foothill home, 5 bedrooms and 3 bathrooms, 1 acre lot, shrubs, shade, fruit and flowers. Price $25,000. Will take Los Angeles west side home of equal value.
4-room home with 2 bedrooms. This property is located in the best residence section of Glendale and a steal at $5500, $1000 cash.
ARTHUR CAMPBELL, 110 E. Broadway, Glendale.
Sunday calls, tract office, Kenneth Road and Highland ave.

ARTISTIC STUCCO BUNGALOW.
RED TILED ROOF.
PRICE REDUCED FOR QUICK SALE.
$5750. ONLY $1000 CASH.
Choice location Glendale near foothills, car line, school and stores. A most charming home, all large rooms, breakfast nook is completely furnished. Most complete bath. Every modern feature. Garage, drive.—A wonderful place for the price. EDWARDS & WILDEY CO., Glendale Br., 229 W. Broadway, Ph. Glendale 250. Open Sunday.

$1500 DOWN
5 ROOMS AND BREAKFAST NOOK
A real up to date bungalow, located in Glendale's fastest growing section. Good lawn, flowers, fruit and shrubbery. Rooms are well arranged with hall connecting both bedrooms and bath. Good built-in features, automatic water heater, hardwood floors throughout. This fine property is only $6000 and is certainly a real bargain. Open Sunday.
WM. H. SULLIVAN
112 S. Brand Blvd. Ph. Glen. 983-W.

BEFORE TOMORROW NIGHT
WHEN
THE SUN GOES DOWN
IT WILL BE TOO LATE.
5 ACRES
ON EMPIRE STREET
BURBANK
PRETTIEST CORNER ON THE STREET
$8000
$2750 CASH. BEAT IT IF YOU CAN
CHARLES B. GUTHRIE CO.
208-10 S. Brand. Glendale.
Glendale 1640.

FOR RENT—Furnished. Elegant recent home of George Larkin on Brand Blvd., Glendale, artistic setting in a veritable jungle of trees, vines and flowers, on large grounds. Five rooms and two bedrooms.
HAYWARD & McCARTNEY
Realtors
142 S. Brand. 1310 S. Brand.
Glendale 1065. Glendale 1151

NEARLY completed lovely stucco dbl. bung. 4 lge. rms. each; hardwood, tile, showers, bed closets, dbl. garage, nook, wrought iron light fixtures. A-1 const., cement sts., lights; near Pico. Price $10,500, terms. 1295 OAKHURST DRIVE

FOR EXCHANGE
Pomona, 5 acres, full bearing walnut orchard cheap water, modern 7-room bungalow, equipment for 1000 chickens. 10 blocks from business center. Now ready for subdivision. Owner a widow wants Glendale income. Make offer. Also 10-acre walnut orchard, highly improved in same locality.
MRS. M. L. TIGHT
510 N. Glendale ave. Phone Gl. 1657.

A GENUINE BUY.
BEAUTIFUL HOME SITE.
ONLY $1550—EASY TERMS.
50-foot lot located in Glendale's best residential section. Commanding a most wonderful mountain view. A quick profit in the lot and a beautiful location for a home; near school, city park, car line, stores. EDWARDS & WILDEY CO., Glendale Br. No. 229 W. Broadway. Ph. Glendale 250. Open Sunday.

WILL THESE SUIT YOU?
COMPLETELY FURN. 5 ROOMS. Splendid location. Furnace, fireplace, radio installed. Owner going East. Only $7500. Easy terms.
4-ROOM FOOTHILL STUCCO, 2 bedrooms. All hdw. floors, artistic setting; shrubs in. Only $5500. $1000 cash.
J. A. ENDICOTT,
116 S. Brand. Realtor. Gl. 822.

$175 DOWN—TOTAL $3150
3-rm. stucco garage house on rear of big deep lot. St. imp. all in; near school and ½ block to car. SMITH & REDMAN, 214 N. Brand. Ph. Glendale 646.

$4750 BUYS NEW DUPLEX
1 block to cars, bank and stores. 3 rooms, bath, screen porch, tile sink, breakfast nook each side. Shows 20% of investment. Half cash, bal. easy. Was ever offer fairer than this?
DEITRICH REALTY CO.
133¼ S. Brand. Glendale 2921.

$2700—NEW, 4 rms. and bath, enamel woodwork. 500 on Irving between State and Flower.

GLENDALE—
For Sale, Ex., Wanted, To Let

WHAT $500 CASH WILL DO!
Buys this new 5-rm. tile roof, stucco home. Northwest section. Elevated. Bal. $60 including interest. Builder needs money. Price $6500.
CHAS. E. MURPHEY.
169 S. Central ave. Glendale 2285-W.

BY owner, lot fronting 2 streets, E. Colorado and Orange Grove. Also small lot, Lomita court and lot on Winchester, between 10th and Mountains, will sacrifice drug store 2779 Broadway, Eagle Rock. Ph. GArfield 5139.

TWO beautiful stucco houses, 5 rms., just finished. Good location. If you are looking for something good see these and get terms from owner. Phone GLENDALE 2780.

HALF of new duplex, 4 extra large rooms and garage, close to transportation, school and stores. Splendid neighborhood. Only $55. 129 W. MAGNOLIA, Glendale.

PASADENA—
For Sale, Ex., Wanted, To Let

"ROSEMOUNT" IN ALTADENA.
56-ft. lots with a million-dollar view for $1400
On Fair Oaks Ave., just above the famous Foothill Blvd. City improvements, but no city taxes. Tract Office open Sundays. The FRANK MELINE CO., 26 No. Euclid Ave. Pasadena. Phone F.O. 6260.

FOR SALE — Furnished 4-room modern house, big lot, garden, flowers, phonograph, radio, Gardner car, 1922—all for $7500. Call at 2001 SANTA ROSA AVE., Pasadena. Just below famous Christmas trees. F. G. MARTIN, 712 Sacramento st. Altadena.

$50 PER FT. $50 PER FT.
ARROYO BANK FRONTAGE.
Many fine oak trees, wonderful view, deep lot. Best bargain on the west side of town; terms. ARTHUR A. MACE, Realtors, Insurers, Builders.
J. H. WOODWORTH & SON,
Realtors, Insurance, Builders.
200 E. Clorado st. F. O. 218.

FOR SALE—Oak Knoll, Pasadena, beautiful surroundings, less than year old, well furnished, 2-story home, large living-room, screened living porch, 3 master bedrooms, sleeping porch and 2 baths, upstairs, maid's room and bath downstairs, double garage. $27,500. Call owner, FAIR OAKS 7146.

FOR SALE—Pasadena property, beautiful mountain view, 7-room bungalow, 3 bedrooms, fruit trees, flowers, cement drive, garage. Price $6500, half cash. See Owner, 526 FLOWER ST., Pasadena, near N. Los Robles.

RESTAURANT and building, will sell separately or together. One of the best paying restaurants in Pasadena, $50,000 a year's business and can be doubled. Call Fair Oaks 2670 Pasadena, or write to CARL ANDERSON, 1552 E. Orange Grove ave.

LESS than cost, bungalow like new, five rooms, two baths, sleep. porch, double garage, storerooms, high ground large restricted lot, much fruit, flowers, central. No agents. FAIR OAKS 7902.

SEE Alhambra classification for beautiful homes. Have a listing of fine homes and can satisfy the most esthetic.
L. H. WISE, 115 N. Garfield. 1721-R.

THREE central rooming-houses, adjoining, one furnished, will lease, thirty rooms. ROGERS, 27 So. Euclid, Pasadena.

FOR MORTGAGES—2 fine residences, furn., near Caltech & car lines. Only $12,000. OWNER, 200 Lane Mtge. Bg. TR. 4826.

1 FURNISHED, 1 unfurnished flat, close in, low summer rates, N. El Molino near Colorado. Garages. Phone mornings. FAIR OAKS 4147-J or An. 4762.

ALHAMBRA—
For Sale, Ex., Wanted, To Let

ON corner lot, 97x132, a distinctive home in beautiful Alhambra, right on the boundary line of exclusive S. Pasadena, on Alhambra's beautiful n. side, in a well restricted section, 1¼ blocks from Huntington Dr., near schools, stores, etc. Designed by leading architect who specializes in millionaire's homes and built by a real builder. Servants' quarters with separate bath, 7 rooms, main bath tile, Pembroke tub shower, ped. lavatory, many built-ins, hall has 4 closets, bedrooms are large and airy with ample closet room, real Bach. tile fireplace, din. and liv. rm. with French doors between, dandy breakfast rm. A wonderful kitchen, 3 porches, E. front, large basement with 2 automatic gas furnaces and large automatic storage heater, double garage. Reduced for quick sale from $14,000 to $11,500. Make offer on terms. Here is the 6-room house you have been looking for on beautiful n. side, lovely shade trees, flowers, bearing fruit; grounds 50x150, with that real restful homey appearance; 3 bedrooms, hwd. in din. and living rooms; excellent location to rent out rooms. Only 2½ blocks to Garfield ave. and Garfield school, near stores; 4 blocks to Main st., P. E. Only $6200, easy terms.
Well built, large 2-story 8-room home, on good corner lot, on two of our best N. side residential streets, 3 blocks from Main st., P. E. Just the home for a large family, large living and dining room with hardwood floors, cobblestone fireplace and foundation, large veranda, room for another house. Priced at only $7000, reasonable terms.
L. H. WISE, 115 N. Garfield. Ph. 1271-R.

HIGH CLASS HOME AT COST.
Owner is not sick and is not going East, but is just plain broke, and will sell new English style stucco, east front, practically at cost to raise some cash quickly. If you have dreamed of a dignified home in a delightful suburban atmosphere, convient to everywhere, here is your chance to get it at rock bottom price. Five large rooms, nook, large fireplace, tile sink and bath; everything of the best taste and construction, and every comfort of a high class home. Designed by a leading architect. Not a dollar speculation in the price of $7900. Make owner offer on terms. L. H. WYSE, 115 N. Garfield 1721R.

BUSINESS IS GOOD.
LOTS 10% down to builders of homes; located in one of Alhambra's finest residence sections, full-sized lots with orange trees; prices as low as $2050; owner will give you a deed and help finance your home; restrictions reasonable; close to schools and cars. Call.
C. C. Downing,
THOMAS ACTON COMPANY,
Alhambra 66 or 1347-R.
BUSINESS IS GOOD.

READ THIS
One block from Main st., schools and park. Dandy 5-room home, real fireplace in living room, 2 bedrooms, all the built-in conveniences one could wish for. Wonderful mountain view. Lot 50x175 with nice garage. $6250, $1500 cash, mortgage of $2200, 5½%, bal. $35 mo., inc. int.
W. ARTHUR NYE
129 N. Garfield ave. Ph. 49.

$360 DOWN.
New stucco 4-room home, hollow tile const., built-in tub, hdw. floors throughout, garage, splendid location, 13 bearing fruit trees. Snap at $4500. Balance $35 per month, inc. int. This wont last long. Open Sunday p.m.
LE MAIRE & MONCURE,
144 W. Garvey ave., Monterey Park.
Phone Alhambra 1746-J.

5-ROOM HOME, ONLY $5250.
Nice living and dining rm., real fireplace, nook, 2 nice bedrms., built-in tub, handy kitchen, hardwood all through, double garage; ½ blk. Valley Blvd., 5 miles L.A., near P.E., walking distance Edison laboratories. This house is built by a real builder, not just thrown together. L. H. WISE, 115 N. Garfield. Ph. 1721-R.

BEAUTIFUL home, $1000 under price. 6-room stucco, front porch 7x30. Patio. French glass doors throughout. Finished in ivory, tapestry paper, beautiful lawn and shrubs, near schools and transportation. Finest location in the city. Full price $8000. Terms to suit. See MR. PEARSON, 610 W. Main st. 2143-J.

$7500.
6-rm. modern bungalow, east front, close to Huntington Drive. Trees, shrubbery. A lovely home; $2750 cash. Bal. $50 per. See it today.
C. A. ROSELL,
MAIN AND MARGUERITA. Ph. 858.

PAY 17% ON INVESTMENT—
Pair of flats near schools and transportation. Finest residence district. 5 rooms down, 4 rooms up. Rent $80 per month. Full price, $7000. Terms to suit. See MR. PEARSON, 610 W. Main st. Ph. 2143-J.

BARGAIN—$4250, $800 cash, dandy new stucco bung. and gar., 2 bedrms., breakfast nk., mantel, cabinet kitchen, heater, laundry trays, 2 blocks Garfield bus, stores and P.E. No agents. Address E, box 182, TIMES OFFICE.

FOR SALE—Or Exchange—Ideally located furnished apartment-house in Alhambra, good income; will take property, business preferred, to $30,000. Write or see L. M. LINCOLN, 721 E. Main st., Alhambra. Phone 189-M.

MUST sell this week to meet note at bank. $9000 takes my 8-room and basement home, just off Huntington Drive. Best street in Alhambra. T. D. HAUGH, Ph. Alhambra 1442-M. City TRinity 6291.

FOR RENT—½ beautiful duplex 5 rooms, all built-ins; complete, garage, walking distance from Main st., yard cared for, leased to adults, with references. 321 N. GARFIELD. Ph. 1811-J.

10-ROOM furnished house, 2-story stucco, double garage, tennis court, chickens garden, July and August. 20 min. to P. O. References required. 916 S. WILSON, Alhambra. Ph. 1495-W.

SACRIFICE new magnesite Spanish bung. 3 bedrms. All tile, and gumwood finish, double gar., etc. Nr. Huntington Dr. A real home; make offer. Owner, 617 N. OLIVE, Alhambra.

BY owner, new 5-room house, lot 50x170, to paved alley, garage 14x18; lawn and shrubbery; a bargain at $5500, part cash 1812 S. 9th, Alhambra.

TO LET—$35. My new 4-room home, trees, flowers and lawn, 20 min. from Bdwy. 2840 MONTIZUMA, Coronado Park, Alhambra. Call Sunday.

SNAP! $500 discount on this beautiful lot for quick sale. 50x150 with fine trees. Elegant neighborhood. $2000. H. C. HOLLINS, 211 S. Almansoa. Alh. 559-W.

FOR RENT—Finished rooms and garage; h.w. floors, 2 bedrooms; adults. $21 N. CHAPEL ST.

FOR SALE—5-room house, small payment down. PHONE 598-M.

STORE for rent. 114 W. Main st. Inquire at ARES SHOE SHOP.

STORE for rent. 114 N. Main st. Inquire at AHES SCHOOL SHOP.

EAGLE ROCK—
For Sale, Ex., Wanted, To Let

OWNER SACRIFICING.
BEAUTIFUL SPANISH BUNGALOW.
$8000—$1250 CASH.
One of the most attractive Spanish stucco homes in all Eagle Rock. Location the best. Contains 6 fine large well arranged rooms (3 bedrooms,) most complete tiled bath, tiled kitchen sink, automatic water heater, in fact every up to date feature found in the very best bungalows. Large lot, garage, drive, etc. EDWARDS & WILDEY CO., Eagle Rock Br., 5067 Eagle Rock ave. Ph. GArfield 1013. Sundays or evenings, Mrs. Kearn, GArfield 1211.

MUST SELL
Beautiful home, ideal location, nearly new, 5 large rooms, br. nk., oak floors, tile bath, pedestal, lavatory, tile drainboard and fireplace, fine lawn front and rear, choice roses and fruit; underpriced $1500. Price $7500, $2000 cash.
H. R. DE VOL,
2124 Colorado Blvd. GArfield 1371.

A MILLION people coming to L. A.! You make the profit then. I must go East and sell now at loss. Beautiful, new, moderate priced. Don't buy until you have looked this property over. Deal with owner, 2441 LANGDALE AVE., Eagle Rock City.

FOR EXCHANGE—New 4-room cottage, right up the minutes, corner, 1 block from yellow cars, stores. Price $7000, clear. Want chicken ranch, well equipped to same value. DENMAN & ROTH, 1678 Colorado and Royal Drive.

4-ROOM home, hardwood floors, close to H. S. and grammar school, built up. Comm. stores, etc. Price $4750, only $750 down, balance $50, inc. int. Why rent? ROY T. SHELTON, 2300 Colorado Blvd. GArfield 4739.

WONDERFUL court site, 70x140, on Highland ave., only $3500, easy terms. New 5-room and sl. p., Garage, etc. Sacrifice at $4750, terms. SCHOLFIELD and SHEPHARD, GArfield 1249. 1622 COLORADO BLVD.

OWNER moving, price reduced for positive sale this week, 5-room modern for $5500. Very reasonable terms. Real fireplace, garage, shrubbery. Large lot worth $3500. Inspect Sunday. 5240 EL RIO.

NEW stucco, N. Colorado, 5 large rooms, $7500, $1000 underpriced. Small cash payment. Am forced to leave account of sickness. Phone GArfield 1789 for details and opportunity to inspect.

A LOW DOWN PAYMENT
Fine 4-room home, 2 bedrooms, all hdw. floors, 1 year old, garage, 2-room house in rear. Lot 50x147. In the heart of Eagle Rock, $4900, $750 down. 2389 COLORADO BLVD.

FOR SALE—Duplex, 4 rooms, sleeping porch on each side, small home in rear, double garage, good income, $1500 cash. Located 2138 LAVERNA AVE. or call GArfield 4905.

FOR SALE—House and corner. OWNER, 5055 SHEARIN AVE.

NEW 6-room stucco, above boulevard. Price $8500. Buy direct from owner. 5141 EL RIO AVE., Eagle Rock.

HIGHLAND PARK—
For Sale, Ex., Wanted, To Let

LOWEST PRICED AND BY FAR BEST lot on York Blvd. Unrestricted. 69x130. Only $5000. $1000 cash. Chas Knauff for Mr. Heideman.
5632 PASADENA AVE.
GArfield 2281. Evgs. GArfield 6882.

FOR SALE—18 lots, 43x150, Annandale, near Church of Angels, Avenue 64; $6750, cash $2000. Fine proposition. O. P. SMITH, 921 Wright and Callender Bldg.

FOR RENT—3 large rooms and sleeping porch, 20 dollars. 4869 ELDRED ST. Via North Ave. 50, Highland Park. Children welcome.

HUNTINGTON PARK—
For Sale, Ex., Wanted, To Let

$18,000—ONLY $8650 CASH
buys one of Huntington Park's finest income properties, only one block from Pacific Blvd., on lot 57x150 to alley, beautiful 4-family stucco of 4 rooms each; 1 bedroom and 1 wall bed; oak floors. Every mod. conv., auto. water heater each flat. Also extra fine 5-rm. modern house on lot that should rent for $60 per mo. Flats rent at $45 and should bring $50 each. The above down payment should be your only investment as income will care for all other payments and leave a splendid margin. This property is priced to sell quick and is at least $5000 under value. "Hinton has it."
HINTON REALTY CO. REALTORS,
104 S. PACIFIC BLVD.

4-ROOM DOUBLE, $6000
Double garage, oak floors, 2 bedrooms each side, corner lot, strictly up to minute, just finished, $6000. Also 4-room colonial bungalow, brand new, 2 bedrooms, oak floors throughout, garage, $4800. These houses are at 308 and 307 N. Arbutus (Acacia) st., one block east of Union High School, and are offered at real bargain prices on easy terms, to move quick. If you want a nice home or home and income, call at above address or phone owner, WM. L. ALLEN, 1046 W. 35th st., L. A. BEacon 8246.

PASADENA FOR HUNTINGTON PARK.
Beautiful court site in center of Pasadena, value $7500; will exchange for small business or income property up to $10,000 in Huntington Park, Maywood or Bell district.
THE OSBORN-WATERS CO.,
502 S. Pacific Blvd. AXridge 7154

FOR SALE—Owner must sell $15,000 suburban house, 6 rooms, 75x280 lot, near blvd. Will sacrifice for $10,000, only $4700 cash; big pick-up. E. B. LOWE, Realtor, Established 1911. 131 S. Pacific Blvd. AXridge 1505.

FOR SALE AND RENT—New bungalow, furnished and unfurnished. Business and resident lots for investment on easy payments. Particulars. TRACT OFFICE, Boyle and Irvington Blvds.

$150 CASH, $25 MO.
2 lots adjoining Bandini Tract. $200 underpriced for quick sale.
"HINTON HAS IT."
104 S. Pacific Blvd.

FOR RENT—$50, 182 W. Poplar Place, Walnut Park, 4 rooms, gas, light, water paid. Take J car Walnut Park to end of line, going east on 7th st.

LOTS, $250 actual equ., nr. ind. tract, 2 blvds. Take $100 cash at once, bal. small payts. TR. 3401, call for Dunbar.

MONEY AVAILABLE IMMEDIATELY to buy first mortgages and trust deeds.
THE OSBORN-WATERS CO.,
502 S. Pacific. AXridge 7154.

FOR RENT—½ acre mod. 5-rm. house, garage with poultry equipment. 601 OTIS ST. South of Florence ave.

WILL SACRIFICE $8000. Modern home for cash. Garage. Lot 50x180. Owner. 204 N. LONG BEACH BLVD., Lynwood.

INGLEWOOD—
For Sale, Ex., Wanted, To Let

BARGAINS
New 5-room modern, hardwood floors throughout, choice location. Only one block to car. Total price $4500, $500 down, balance $35 month. Will take trust deed as initial payment.
ALSO
New 3-room modern, $2250, $300 down, balance like rent.
See us for Acreage, Oil Leases and Rentals. See MITCHELL or VERN at 300 N. COMMERCIAL or 820 S. MARKET. Open Sundays.

FOR SALE—We have a few choice large lots in the vicinity of the Standard Oil development on the Los Angeles Investment Company property. Prices and terms will interest you.
INGLEWOOD REALTY COMPANY
Frank D. Parent H. D. Moseley.
Realtors.
Established 1905.
Main Office, 130 N. Market st.
Branch Office, 900 S. Market st.

FORCED SALE
Small house on lot 50x140. Total price only $850, $100 down, balance like rent.
F. R. McDONALD.
209 S. Market st. Ph. Inglewood 260.
OPEN SUNDAYS.

FOR SALE—4-rm. modern house & garage, lot 75-ft. frontage, near car line and school. Reasonable terms. 113 WEST IVY AVE. Phone Inglewood 73-W.

3-ROOM house and screen porch in Inglewood, $2500, $300 down. See WOOD in IngleWOOD, 220 E. Regent st.

FOR RENT—Unfurnished 6-room house, $45 per month. D. BETTS, 407 S. Eucalyptus ave.

MAKE offer, large mod. house in old Inglewood. Owner, box 873, Inglewood.

SANTA MONICA—
For Sale, Ex., Wanted, To Let

NOW is the time to buy property in Santa Monica, prices are low in view of the possibilities. Few people realize the limited amount of property available. Don't wait until it is too late. Call BOHANNON, KAOUGH or PAWLING, phone 24878. 1329 3rd st., Santa Monica.

FOR SALE or exchange, 9-rm. modern home, 4 bedrms. and maid's rm., 3 tile baths, double garage. Cor. lot 66x178. All improvements. Want flats or good income. Owner, 900 SAN VICENTE BLVD., Santa Monica.

THE information bureau of the Moeller Realty Company extends an invitation to those seeking any information regarding beautiful Santa Monica.
MOELLER REALTY CO.
1325 Third st.

W. W. BENNETT
504 Wilshire Blvd., takes great pleasure in showing the newcomer or purchaser the future of the most wonderful spot in the world, SANTA MONICA.

6-RM. completely furn., close in, 3 bedrms and sleeping porch, $125. Special rates on lease. Children welcome. Also other rentals, $75 up. ROLLS & HODGINS, 531 Santa Monica Blvd.

NEW, furnished 4-room cottage and garage. Modern in every respect. Overlooks ocean and Santa Monica Canyon. $1150 cash. Phone ATlantic 5248 or call at 1408 S. Hill.

OWNER says sell. 150 ft. cor. on scenic National Blvd., wonderful developments in immediate vicinity. Good view of ocean. WALTER B. CANINE, 1910 Pico Blvd., Santa Monica, Cal.

WE SPECIALIZE in leases, business, income property, houses and lots. TAFT REALTY CO., established 1890. 903 S. M. Blvd., Santa Monica. Phone 24752.

SANTA MONICA—
For Sale, Ex., Wanted, To Let

50 BEAUTIFUL STUCCO 50
HOMES
NOW UNDER CONSTRUCTION
FROM BUILDER TO YOU
ON EASY TERMS.
Light, gas, water, sewer and all street improvements paid for. High ground, ocean view, close in. Select your own color scheme and fixtures.
VAN NEWKIRK.
5817 S. Western. VErmont 3978.

ARE you one of the shrewd investors quietly taking advantage of the opportunity to buy real bargains. We have best buy in Santa Monica, three sixty-foot lots located on 25th Street, between Montana and San Vicente, if sold together only $1575 each, requires $812.50 cash on each lot, balance very easy payments. Write or phone KAOUGH, PAWLING OR BOHANNON. Phone 24878, 1329 Third Street, Santa Monica or 550813, Los Angeles.

APARTMENT LEASE.
18 new apartments. 10-year lease. Finest location in Santa Monica. An unusual opportunity.
OWNER, 1325 THIRD ST.

CAN deliver 5-room and bath stucco home, good neighborhood, close to school and market, income zone, easily $1000 less than property can be duplicated for. Lot in time will be worth total today's cost. Shrewd investors are quietly buying now. Have other good buys to offer. Phone 24878. Ask for BOHANNON, KAOUGH or PAWLING, 1329 3rd St., Santa Monica.

$75 FT., near Junior High. $3000 clear. OWNER, 9303 Wall st., L. A. Box E, 93RD and Main.

FOR SANTA MONICA PROPERTY GET KOCH REALTOR'S LIVE LIST. 1352 3RD STREET, SANTA MONICA.

SAWTELLE—
For Sale, Ex., Wanted, To Let

LOOKING FOR A HOME?
We will provide you with a modern bungalow for a small down payment. Balance like rent. Our prices are right. Don't fail to see us before you buy. MINNESOTA INVESTMENT ASSN., INC. Ph. 22029. 11270 Santa Monica Blvd.

CITY LOTS AND LANDS—
For Sale.

LOT BUYERS ATTENTION.
We have the best buy between Western and Larchmont in a fine lot. Just off Beverly Blvd. $4200. Nothing in this district compares for value.
W. C. SANBORN REALTY CO.,
241 No. Larchmont. HEmpstead 3329.

I HAVE $40,000 cash and wish to purchase a 60-room or over new brick apartment house in Westlake district or not farther west than Western. Must have possession of house as wish to operate same. Give full description, price and terms. Address B, box 579, TIMES BRANCH.

$100 DOWN. Balance in monthly payments secures a full acre of choice level land, ten minutes from the business center of San Bernardino. Improved streets, car line, etc.
Call 916 BANK OF ITALY BLDG.
Los Angeles, Calif.

HIGHLAND ave., nr. Wilshire, 1 blk. yellow car, 60x175. A real buy. Price $6500. This lot is $1000 under price. W. VAUGHAN-SCOTT CO., 646 So. La Brea. GRanite 2652.

THINK OF IT:
Pico frontage lot, $200 down, small monthly payments buys 25-ft. business lot. This is a pickup. Hurry with your money. Call MR. FRICKE, Empire 4536.

$24,000.
BUSINESS PROPERTY, West 11th St., west of Sentous, ripe for immediate improvements. MEtropolitan 3524.

OWNER—DRexel 4801.
Beautiful Rampart corner apartment site worth $20,000 for quick sale, $14,000. Terms. Courtesy to agents.

SPECIAL PRICE $1675.
3 lots income property, near West Melrose Ave. Call at 4917 MELROSE AVE. Ph. GRanite 6565.

FOR SALE or lease, acreage adjoining Griffith Park, adapted to recreation clubs. Access to park. ALBERT H. BEACH, 1025 Marsh-Strong Bldg. TUcker 5567.

30-FT. lot on Figueroa, at 124th st., near Athens oil well No. 1, $1700; $1000 cash, bal $25 per mo., incl. int. 912 N. VERDUGO, Burbank.

CARTHAY CENTER lot for double or single, 50x150, only $4750. Take lease, T. D. or $500 1st payment, bal. 5 yrs. Now clear. Owner. 567187.

$15,500—
APARTMENT SITE
Near 2nd and Rampart, size 70x190 to 25 ft. alley. OWNER, MEtro. 3524.

A REAL BUY—
Apt. site 68 8-10 x 157. Blk. north Holly. Blvd., just east Western. $250 per ft. HOlly. 2822. 1555 N. BRONSON.

BEAUTIFUL well located residence lot in Westwood at a bargain. Phone owner, 568-120.

FINE large corner lot, sewer, $2300. Near Whittier Blvd. HUNT, 6342 Beswick.

WEST Pico apt. site, old building, rear, $8500. 1400 EL MOLINO ST.

DOUBLE bungalow lot, Wilshire Fairfax Tract. Good buy. $3250. Owner, ph. HEmpstead 5588.

SACRIFICE business lot, Exposition Blvd. at Arlington business center. Must sell. $4000. Make offer. OWNER, HOlly. 2584.

LOT 100x135, Washington Blvd., also Ventura Blvd. lot, will take late car or Julian stock. HEmpstead 9121.

BY owner at sacrifice—Lot 40x120, Mildred ave., 1 block off Washington Blvd. 329 W. 6TH ST.

OWNER—Income lot near Beverly and Reno. 50x120. $6000. UNiversity 7026.

$1400, $500 cash, fine large lot near Echo Park. 1456 SUNSET BLVD.

FOR SALE—Lots, with or without home, near Griffith Park, on small monthly payments. ALBERT H. BEACH, 1025 Marsh-Strong Bldg. TUcker 5567.

BUILDERS attention, 2 Bell Meade lots together, $1600. Call owner, AXridge 9810

40-FT. CORNER, $500 DOWN, $25 MO. $2000. 5110 W. ADAMS. PH. 72218.

LOT next to 3010 Vancouver st. $1460, $906.75 dn. $25 mo. VAndike 0964.

WESTWOOD—Lot 80x135. Equity $850. Balance monthly. PHONE 75968.

SMALL lot, only $1500 in Hollywood View Terrace. OWNER, HUmbolt 8752-J.

SELL CHEAP OR TRADE
2 acres land, so. of Downey, close to blvd. Phone OWNER, 760006.

OWNER will sacrifice 3 fine residence lots in southwest for $1200 each. $155 RUTHELEN ST. VErmont 2214.

MUST sell this week income lot 200 ft. off Wilshire. 1 block from new school in Beverly. Call 766156.

BUS. lot on 3rd near Fairfax. Will exchange equity for good building lot. Ph. VErmont 9845, 5-7 p.m.

OWNER will sacrifice beautiful lot in Culver City annex. Inquire 201 SO. LUCERNE BLVD. HOllywood 7740.

$3800—50x140 residence lot, Wilshire Vista, 1½ blks. from Wilshire. Street work all in and paid. Tel. 763-969.

72 FT. cor. on Hoover, No. of 54th st. $7300. $3500 cash. Some snap. AXridge 8808.

IN Beverly Hills, $1950. Real steal. Concrete street; all improvements in. Call KNOTH, 559-803 or 567-721.

BECAUSE of serious illness must dispose of income lot on Masselin in Wilshire Vista. $2800. Cash $2250. 762-380.

HANCOCK PARK. Choice residence lot, 60x175. Bet. 3rd and Wilshire. $6000. Terms. Call 474153.

INCOME lot, concrete street, 200 ft. off Wilshire in Beverly, near new school, only $3180. Terms. HEmpstead 6269.

$3375—WILL sacrifice my 50-ft. income lot, Wilshire Vista, if you have $1575 cash. PHONE 763-969.

UNRESTRICTED Wilshire lot, 52 ft., $6000, $3000 cash, bal. $1000 yearly. F. M. GOULD, 1726 N. Normandie. Owner.

BUSINESS COR. BY OWNER—
Suitable for hotel and stores. Nr. 29th and Dayton ave. 581-405.

LOT on Mullen ave., bet. Wilshire and L.A. High School. Very reas. HUm. 5795.

OWNER will sacrifice equity in good lot nr. Palmer ave. in Glendale. GRanite 9048.

WEST Adams, choice residence lot 40x120, $1400 equity of $1050 cash. 5434 CARLIN ST., south of Adams. Phone 71744.

$1500. COR. 50x130. Car. dist. nr. Church of Angeles. F. BAIERSKI, Bradbury Bldg.

WILL sacrifice one of the best lots in Los Feliz Heights. Phone FAber 1528.

FOR SALE—Lot on Rimpau Hill 50x148, east front, $3500, 1-3 cash. Call owner, Sunday morning, ATlantic 0227.

COURT SITE
$4400.
Wonderful opportunity; close in, fine neighborhood near car line, stores and school. BROWN, DRexel 1641.

CULVER CITY, unrestricted corner 100x130 feet. S.E. corner Hughes and Tabor. Will sacrifice for $4500. Owner. Address G, box 482, TIMES BRANCH.

FINE RESIDENCE LOT $750
Restricted neighborhood, small payment down, bal. monthly. Party must sell. TAYLOR, 1020 Black Bldg. MAin 4318 or 70622.

I NEED money. Will sacrifice well located corner lot near Wilshire. Call HEmpstead 2425.

PRICE $2150, $650 cash. S.E. corner 71st and Denker. Lot 40x107. Phone THornwall 3440.

2 FINE income lots $4750 and $5500. Also business lot in Stockton, $10,000, all clear. Exchange for L. A. income. What have you? H. A. MILLER, 124 N. WESTERN. HEmpstead 5806.

UNREST. lot 52x128, Elevado st., cheapest buy in city. TRinity 5411. Miss Haas.

IN a business center, two 50x140-ft. unrestricted lots, $2800 each, terms. DUnkirk 0738.

ELEGANT double bungalow on duplex lot on Mansfield near Country Club. High ground. $5000. OWNER, HOlly. 7200.

80 FT. on Temple St. next to Seeligs Store at 3003 Temple. Business center. DUnkirk 0783.

CITY LOTS AND LANDS—
For Sale

YOUR OPPORTUNITY

To secure a beautiful home site in the

GASSEN TRACT.

Large lot, $400 to $1500. A small payment down, balance $10 month. Directly opposite the new $20,000,000 Southern Pacific improvement.

GAS, WATER, ELECTRICITY ARE IN AND PAID FOR.

Fine schools, stores and churches. Temporary homes allowed. Take E car on Broadway or O car on Main. Go north to Division st.

OFFICE, 2020 SAN FERNANDO ROAD OPEN EVERY DAY.

BETWEEN 3RD AND WILSHIRE BLVD. BEAUTIFULLY LOCATED LOTS. HIGHEST CLASS IMPROVEMENTS. $2600 UP FOR DOUBLE bungalow or DUPLEX. In 60 DAYS you will PAY MORE. Let us show you. Our two CHOICEST LOCATIONS, WILSHIRE-FAIRFAX TRACT. EVANS-FERGUSON CORP. N.W. CORNER FAIRFAX & WILSHIRE. GRanite 7776.

FOR SALE— EL SEGUNDO ACRE. GOOD OIL POSSIBILITIES. An acre surrounded on three sides by streets. Directly between the Pan-American and Fortuna wells, now drilling. Will sell for value of ground alone. Price $4250, half cash or will divide. Owner, 1006 GREAT REPUBLIC LIFE BLDG., Eighth and Spring. FAber 1340.

CHEAP UNRESTRICTED WILSHIRE CORNERS. N.E. cor. Van Ness & 1st, 77x150, $17,500. N.W. cor. Norton & 1st, 79x180, $16,000. Commonwealth just S. of 3rd, 75x130, $15,000. Drive by these and note the superior locations and sizes, not forgetting the way-down prices, then get in touch quickly with FRANK D. TATUM & CO., cor. Wilshire and Wilton. 567-517.

45x140 court site on 77th st., 200 feet west of Main st. Very desirable location. Owner leaving city and must sell. Call McKAY or WERNER, 567250, with LA BONTE & RANSOM CO. 3751 Wilshire Blvd.

APARTMENT SITE 56x160. HEART OF WILSHIRE SECTION. North of Boulevard, between Vermont and Mariposa. Worth $18,000. Price $14,500. Located in the best rental section of the city where values are advancing rapidly. On wide paved street, fine improvements adjoining. EDWARDS & WILDEY CO., Ambassador Br. 3619 W. 3rd st. at Kenmore. DRexel 0608.

AUCTION. Wed., June 11, 2 p.m. 4 residence lots on S. side of 74th St., begins 2nd lot W. of Hooper, 40x120 each. Sacrificed to highest bidder. Owner cannot carry—buy them at your own price. VAndike 451. Drive out Central to 74th, or U car.

NEED money, must sacrifice either one of two lots. One fine bungalow court site in Taft Tract near Pico. The other beautiful Beverly Vista lot, ½ blk. from Country Club Drive. Both $300 under price of adjoining property. Owner. Address C, box 255, TIMES OFFICE.

CHOICE RESIDENCE LOT CORNER, ONE BLOCK NO. WILSHIRE. 55x180—$5400. One of the best locations in the Wilshire section. Restricted to single residence. EDWARDS & WILDEY CO., Wilshire Br., 5201 Wilshire Blvd. Phone HEmpstead 2558. Open Sunday.

FOR SALE— TWO CHOICE CORNERS AT ATHENS. NOT LEASED. ON MONETA AVE. 72x152 AND 75x140. THESE ARE REAL BARGAINS AT $6000. CONWAY & GLEASNER, VA. 7331. 1032 CITIZ. NATL. BANK BG.

$2250. This double-frontage residence lot just off Canyon Drive, a short distance north of Franklin ave., is the best buy in Hollywood. And you will have to hurry. MR. BURKE. GRanite 2002.

BARGAIN!! Residential lot close in, beautiful location, excellent transportation, near good schools. Worth $1800, will sacrifice for $1425 for quick sale, terms. Address C, box 159, TIMES OFFICE.

FOR SALE—Equity in beautiful view lot, Holly Spring Heights, show place of Hollywood. All improvements paid for. Residents' clubhouse, swimming pool, tennis court to be built by company. Will trade as first payment on house. Also equity in Westwood lot, choice location, for what I have paid in. GRanite 6351, APT. 5, after 6.

$100 DOWN. LOT and LUMBER. Fine level lot in excellent section near Hollywood. Price $1098. Credit on lumber for four-room bungalow. All for $100 down. No strings. Address X, box 127, TIMES OFFICE.

WILSHIRE BLVD. IN SANTA MONICA IS ZONED FOR BUSINESS. 50 by 110 corner, $8500. See Mr. Moore with BARGAIN REALTY CO., 1713 Wilshire Blvd., Santa Monica. Phone S. M. 23333.

WILSHIRE & LA BREA DISTRICT High class residential lot 50x140, concrete street, ornamental lights. Block off Wilshire. Price $3150. terms. W. VAUGHN SCOTT CO. 646 S. La Brea st. GRanite 2652.

SACRIFICE—MUST HAVE MONEY. Will sell beautiful 54-ft. east-front lot considerable less than the original price. This is one of the finest residential lots in Westwood, high elevation and wonderful view. Phone MR. LANDSRATH, Sundays or evenings DUnkirk 8426.

6 LOTS, one corner, 60th st. near Dean, Angeles Mesa. High and dry. Priced right. Will trade for cash, terms, automobiles or what have you for first payment? Balance $20 per month. 6110 S. MAIN ST.

HOSPITAL SITE— Beautiful level 6-acre knoll. 2 blocks car and blvds., close in. Price $25,000. Very easy terms. MELVIL HALL CO., INC. 4113 W. Washington. EMp. 5169 or 3763

HAMILTON DRIVE, adjoining Carthay Center, ½ block off Wilshire. 2 blocks to car line, ornamental street lights. 40x130, sacrifice for cash. $2100. OWNER. VErmont 5071.

HAVE two beautiful lots at Del Monte, Monterey Co., near Calif.'s greatest resort. Will accept oil stock to the amount of $100 as part of down payment, balance easy terms. Price of each lot $295. Address A, box 67. TIMES OFFICE.

APARTMENT SITE— Hoover between 4th and Geneva. 55x170 feet. Zoned for apartments, restrictions removed. $13,500. HEARTZ, 269 So. Oxford. 569191.

FREMONT PLACE. Most beautiful and exclusive residence place in city, Wilshire district. 80-ft. Priced low for quick sale. BROWN, DRexel 1641.

80-FOOT LOT ON ALVARADO. Where Future Is Certain. $125 per foot. Call MR. DEPP. DUnkirk 1955.

BARGAIN. 50x150 unrestricted lot near University and Melrose, just the place for your flat. $4000, half cash. DUnkirk 0199.

WINDSOR SQUARE CORNER 100x180 at 5th and Lorraine. Look at this choicest corner and call owner for price. MEtropolitan 3524.

CORNER lot, 120x160, a real buy, near Brentwood Country Club. $3600. GR. 5011

WEST side, close in 50x140, unrest., refused $10,000, now only $8500 cash, will increase greatly. Adjoins 172 SO. UNION. OWNER, 53639.

HIGHLAND AVE., nr. 9th. 50x150. Must sell $500 underpriced. $4300. OWNER. VErmont 7567.

FOR SALE—Lot, Owensmouth, opposite high school, cheap. Address G, box 431, TIMES BRANCH.

ONE block south of Santa Monica, West Hollywood, 50x130, unrestricted, $2700. GRanite 7243.

BUILDERS—To close syndicate will make special price. Last 3 lots Wilshire Vista. Make offer. Terms. OWNER, 763-969.

MUST sell my income residential lot on Oakhurst, just south Beverly Blvd., 51x150, $3250 cash or terms. Call 550-255 between 9 and 5 p.m.

FLAT OR COURT LOT on busy Van Ness, near Melrose. Special price for few days only. BROWN, DRexel 1641.

WILSHIRE LOT. Must sacrifice. Can't pay. $3250. Worth $4500. TUcker 1589.

DUPLEX LOT RIMPAU HILL, 57x148 $5400. Owner HEmpstead 2616.

ONLY 1 lot left on Casco ave., block off Wash., near 16th. Price $1450. $850 down, $25 month. Call 4668 So. HARVARD BLVD.

$50,000. CORNER, 190x125, Near 2nd & Rampart, ripe for large apartment. MEtropolitan 3524.

CITY LOTS AND LANDS—
For Sale

FOR SALE— CORNER ON EDGEMONT NORTH OF LOS FELIZ BLVD., 112x145. IF SOLD AT ONCE WILL TAKE $10,500. ONE-THIRD CASH. THIS IS LESS THAN $95 PER FOOT, MAKING THIS THE BIGGEST BARGAIN BETWEEN VERMONT AND WESTERN, NORTH OF LOS FELIZ BOULEVARD, AND ONE OF THE CHEAPEST WELL-RESTRICTED CORNERS IN THE CITY. VIEW UNEXCELLED. SURROUNDED BY BEAUTIFUL AND DISTINCTIVE HOMES. STREET IMPROVEMENTS THE VERY BEST. IF INTERESTED DON'T DELAY. YOU WILL LOOK A LONG TIME BEFORE YOU MATCH THIS BARGAIN. SEE OWNER. L. J. DURNERIN, 1001 STOCK EXCHANGE BLDG. 639 S. SPRING ST. PHONE TRinity 5834.

ARE YOU LOOKING FOR REFINEMENT AND DISTINCTION IN A HOME LOCATION. Banker owns a lot in Hollywood Heights, all neighbors are people of wealth and refinement. Lot has semi-circular elevated frontage of 232 ft. and depth of 170 ft. Commands exceptional view. Will sell at the reasonable price of $10,500. I. B. SURYIER, 414 W. 9th street. Phone FAber 1214.

REAL ESTATE AGENTS, ATTEN. Real estate business nicely established, long lease, rent only $20. In popular-priced close-in neighborhood. Room for three agents. Small attractive well equipped office in every respect. Reason for selling, have not the time to spend in two offices and must let one go. Will make an exceptional proposition to right party. Anyone wanting to go in realty business, without big overhead, will find this a golden opportunity. Address for appointment, conference R. WALTER, 7728 Hampton Ave.

HANCOCK PARK SPECIAL. BEAUTIFUL LARGE CORNER RESIDENCE LOT, 130x265, ONE BLOCK FROM WILSHIRE BLVD. AT A SACRIFICE PRICE. OWNER MUST SELL. SEE MR. KENNEDY. KELLS & GRANT, Wilshire at Western. DUnkirk 3000.

LISTEN! I HAVE CLEAR LOTS IN LA FAYETTE SQUARE, ALSO AT HERMOSA BEACH AND SANTA MONICA. ALL HIGH CLASS—TOGETHER WITH CASH—TO EXCHANGE FOR TRUST DEED NOTES OR EQUITIES IN FLAT OR APARTMENT BUILDINGS. OWNERS OR AGENTS. ADDRESS A, BOX 310, TIMES BRANCH.

$4000. HOLLYWOOD SCENIC LOT. $4000. Extra large residence lot—170 feet front on concrete street, gas, water, electricity, sewers. Highly restricted section, 25 minutes from downtown. Terms if desired and special proposition to builders. Ask MR. VON STEIN, 567-694. VON STEIN CO., REALTORS 555 SOUTH WESTERN AT 6TH.

$13,650 BUSINESS LOT. 41x85. Busy business center Wilshire District. The best small buy there is today. Small amount of cash required. See Mr. Jackson BURTON & CO., WESTERN AVE. AT 10TH ST. 766931.

$150 CASH, BALANCE MONTHLY. $1500—Unrestricted corner lot 40x125. $150 cash, balance monthly. Riverside Drive, close in. MR. MATTHEY, DUnkirk 4846. P. W. CROAKE, 2715 W. 7th, nr. Hoover.

SACRIFICE AMBASSADOR DISTRICT APARTMENT SITE DE LUXE $12,500 Speculator, builder, investor. Opportunity to save $3000. 50x135. B zone. No setback, no filled ground. High elevation. No. side San Marino, facing Elden, east of Vermont. Terms. OWNER, 735 S. Vermont. DUnkirk 3653.

GENUINE SACRIFICE—ACT TODAY. THE BIGGEST BARGAIN IN L. A. Unrestricted lot 55x125 on Orange Grove. 8 lots south of Wilshire at Fairfax. Cheapest lot in the block. $5500. Will sell mine at $4200. You save $1300. Where can any agent beat this investment? Owner, 301 N. LUCERNE BLVD. HOlly. 7729.

HAVE five good lots in the Beverly Hills section near Third and Doheny. Want good builder to build on them and give me second mortgage for my equity of $1500 each. Total value $3000 each. Cannot meet the payments on these lots and will take a loss if necessary. See owner, W. A. CORNITIUS, 7025 Melrose ave. Phone HOlly. 4694.

MY LOSS YOUR PROFIT. Am going to sell this week. West Washington Blvd. lot. Ten thousand dollars under market. Between Western and Crenshaw Blvd. VA. 7797. DEPENDABLE MORTGAGE CO. MET. 3848. 918 Stock Exchange Bldg.

FOR SALE—TO COLORED PEOPLE. Corner lot, good location for grocery, drug or other business, with 5-room and 3-room plastered houses on lot. Price $7500 and a bargain. $2000 down. A great future to this property. See S. B. W. MAY 1515 Central ave. HUmbolt 7601.

$6000 WILSHIRE FLAT SITE $6000 59-foot lot east of La Brea and near Wilshire. High, sightly and cheaper than any unrestricted property in this high class district. Easy terms. Call Mr. Dolde, 567-694. VON STEIN CO., REALTORS 555 SOUTH WESTERN AT 6TH.

A REAL PICK-UP—A STEAL—CORNER NEAR VERMONT & SLAUSON. 80x128, for flats, courts or bungalows. This is a reduction of $1500. Price $8000, mtg. $2500. Owners absolutely must sell. Price good for few days only. J. M. BEST, 1200 W. Slauson. THornwall 4836.

UNRESTRICTED $500 CASH. $35 per mo., buys the finest unrestricted lot in the Pico West Adams district. See it next to 4633 ST. CHARLES and note the wonderful view, all for only $3750. $500 cash. MAin 5580.

VIEW LOTS—
50x200, income property $3000
60x160, income property $4700
50x150, Stanley ave. $3150
Call MR. GALBRAITH, 393-480.

FOR SALE—Residence lot, Genesee Street, near Airdrome, reduced price. Business lot Airdrome street. Would exchange equities in these two lots for one lot. F. G. MARTIN, 712 Sacramento Street, Altadena.

FOR SALE—3 adjoining lots, 40 feet each, on 119th St.; 1 blk. north of Figueroa St. $4500 for all; worth that for residence lots apart from being a splendid oil speculation. JAMES MENZIES, 226 Byrne Blk. VAndike 8115.

FOR SALE—Beautiful hill lot with small building one block off Huntington Drive. Bargain for quick sale. See HOWARD, 1416 S. Main.

VALHALLA Memorial Park lot, below original price. Must have money. S. B. PUGH, VErmont 7337. 62nd and St. Andrews Pl.

SACRIFICE for quick sale, $6000 value, only $4500, ½ cash, balance easy. Between P and L car line. Close in. OWNER, BEacon 5467.

CHOICE residence lot, splendid view above Los Feliz Blvd. Priced right for the buyer who knows values. MRS. METZ, HOlly. 1480.

$2400—BY OWNER. CASH $1400. Residence lot 50x130, N. of Wilshire, near Doheny and Burton Way. DUnkirk 3122.

PART cash or will trade for house, 100 ft. unrestricted frontage near Fairfax High School & Melrose. OWNER, 558-886.

HANCOCK PARK. High sightly lot corner 6th and Las Palmas, 105x200. Price $16,000. Also large lot on Rimpau near 4th. OWNER, 568-445.

FOR sale at original cost, $1250, lot in Venice High School Tract, 1 block from Washington Blvd. Terms. THornwall 4786.

BY owner, residence lot in Wilshire Crest bet. Wilshire Blvd. & Country Club Dr. $1500 cheaper than anything in that district. ¼ cash, bal. easy. Call OWNER, VAndike 4914.

$800 equity in $3250 residence lot just off Wilshire in Beverly Vista Tract. Forced to sell and will take $200 for my equity. $2400 balance due in 3 annual payments. Owner. Address B, box 576, TIMES BRANCH.

DUPLEX lot not over 3 blocks north or south of Wilshire, not farther west than La Brea, for cash. Address A, box 312, TIMES BRANCH.

BEAUTIFUL 62-ft. business corner on Vernon ave., rent for big profit. $7500. Terms. 4624 S. WESTERN. VErmont 4917.

WILL sacrifice for $3400 lot 50x150, corner Vendome & Marathon, terms. Owner, 3829 GLEN-FELIZ-BLVD., between Glendale & Los Feliz Blvds.

HIGH class duplex lot $2750. Located on Gower st., north Holly. Blvd. Cannot duplicate for $4000. Need quick money. OWNER. HEmpstead 2301.

$6500—UNRESTRICTED—$6500. 46x160. Adjoins 222 S. Carondelet St.; beautiful high lot for duplex. OWNER, 558-758.

ALVARADO STREET. 50x135 on Alvarado near Sunset, zoned for business. Price $15,000. EDWARDS, 1819 W. 6th St., 531-34.

HAVE lot, priced right, to trade for touring car or sedan. Call 480 I. W. HELLMAN BLDG.

$3500 HANDLES choice corner, Melrose Park. Ripe for building or profit. HEmp. 8952

LOT in Fox Hill, Westwood, by owner, $800 cash, terms. Ph. GRanite 3426.

OIL lot 60x150, 2 blocks from well, Athens on the Hill. Only $2500. Terms. Al. J. McQUAIDE, 5562 Moneta ave.

CITY LOTS AND LANDS—
For Sale

WESTERN AVE. BUSINESS LOT 50x120 Must be sold at once. Will take $5000. $2000 cash. See my MR. WEYMOUTH at 102ND & WESTERN.

HOME BUILDERS. MR. HOMESEEKER, READ OUR SPECIAL OFFER. WE have a few choice foothill building lots surrounded by high-class development and commanding a wonderful view, all within twenty-five minutes' ride from the business center of Los Angeles; close to car line, schools and local shopping district. We will deed you one of these beautiful lots with no payment down, and permit you to secure a first mortgage building loan and pay for lot like rent. It will be necessary to get in touch with us at once, because this is choice property and this attractive offer will not last long. OLIVER & CARVER. 1242 Pacific Mutual Bldg.

A RARE BARGAIN SIX HUNDRED AND SEVENTY-FIVE DOLLARS PER FRONT FOOT BELOW INSIDE LOT ADJOINING. 300 FEET ON PROMINENT CORNER. CLOSE IN. IF YOU HAVE SEVENTY-FIVE THOUSAND DOLLARS AVAILABLE FOR IMMEDIATE ACTION I CAN MAKE YOU OVER 100% PROFIT ON THE MONEY. HAVE A CLIENT WHO WILL TAKE INSIDE 130 FEET AND BUILD $400,000 BUILDING WITHIN THE YEAR. WHEN I ADVERTISE A PIECE OF PROPERTY FOR SALE IT MUST BE A RARE BARGAIN. GUY S. GARNER 1531 S. VAN NESS AVE. PHONE 75579.

RESIDENCE LOTS Do you realize there are just a very FEW HIGH-CLASS RESIDENCE LOTS LEFT IN LOS ANGELES? These are in WINDSOR SQUARE, FREMONT PLACE and HANCOCK PARK. Better buy now if you intend to build a home in the Wilshire District. For the BEST BUYS in these tracts, see MR. KENNEDY with KELLS & GRANT, Wilshire at Western. DUnkirk 3000.

FOR SPECIAL BUYS IN LOTS SEE OUR THREE COLUMNS ON FIRST PAGE OF THIS SECTION. LA BONTE & RANSOM CO.

WILSHIRE BLVD. CORNER. 75x150 UNRESTRICTED. IN HEART OF ACTIVITY. Ripe for immediate improvement. Only $2100 front foot. The location of this property is indeed one of the finest on the boulevard. We suggest to anyone interested to call at our office. Ask for MR. VAN HORNE. KELLS & GRANT, WILSHIRE AT WESTERN. DUnkirk 3000.

LOOK! OWNER FORCED TO SELL WILSHIRE APARTMENT SITE. ONE BLOCK AMBASSADOR HOTEL. 55-FT. LOT, $14,500. Best apartment location in the city, where the best rents are obtainable, large apartments and nice homes adjoining. This lot is $2500 under value. EDWARDS & WILDEY CO., Ambassador Branch, 3619 W. 3rd St. at Kenmore. DRexel 0608.

EXCEPTIONAL TERMS— CHEAPEST 8TH ST. APT. SITE CORNER Double S.W. cor. Fedora and 8th st. $50,000, formerly held at $70,000 or will sell 50-ft. next to single corner, $20,000, only $500 down, $6000 mortgage and $13,500 trust deed, $100 month, 7% interest. VAndike 0681 or Sunday call 510-58.

WILSHIRE CREST. UNDERPRICED RESIDENCE LOT. 100x195. $10,000. Keniston Ave., 1 block south of Wilshire Blvd. See this real bargain. Owner must sell. Lot Dept. BURTON & CO., WESTERN AVE. AT 10TH ST. 766931.

COUNCIL orders Flower street widened to 90 feet and extended to 38th street. We have a pick-up in a 50-foot improved lot which will be a southwest corner of Flower near Washington. This is a real bargain. Mr. Tomlinson with ROY C. SEELEY COMPANY. 454 P. E. Building. MAin 0213.

HIGH CLASS RESTRICTED HOMESITE, LOS FELIZ HEIGHTS. Los Feliz front 80x160. Level lot, no grading required. One of finest homesites in city. Special price for quick sale. Terms. BDwy. 0555. OWNER, 986 Bartlett Bldg.

ALL BARGAINS.
Western ave., near Vernon........$16,500
Vermont ave. at 39th........13,000
Budlong ave., near Vernon........5,750
Halldale cor. for 2 flat bldg........9000
Call UNiversity 4975.

VICTORIA PARK. Large corner lot, high rental district, for duplexes only. Will sell for same price as inside lots. Terms. $9500. $7500 cash. Phone 560323. OWNER. No brokers.

NOT BROKE, But badly bent, so will give someone the chance to profit by this pick-up. Beautiful lot in North Hollywood, close to Beachwood Dr., at the sacrifice price of $3500 cash. See MR. REIDSMA. Phone HOlly 3745.

$345, 50-FT. LOT $25 Cash, $10 Month. E. 1st st. car to Brooklyn ave. LOFTUS LAND CO. 4101 Brooklyn ave.

"WILSHIRE LA BREA DISTRICT." 50x140 res. lot, high ground, concrete st., east frt., high class restriction, improvements in. This is a genuine sacrifice. GRanite 9151.

RAMPART REALTY EXCHANGE—$2000 lot, $500 and assume on house. $3500 lot equity, $1000 cash on double. $5000 1st due 1-2-3 years, on income. Call MRS. McKNIGHT, DUnkirk 2538.

OWNER WILL SACRIFICE— 60x140 in Wilshire Crest. $5250. It must move quick. SACKETT BROS. 5410 Wilshire Blvd. EMpire 4056.

FOR SALE—I have some wonderful lot bargains in Annandale, 5c fare, $950, $10 down, $10 month. RICE, 321 W. 3rd, room 321. MEtropolitan 5007.

LOT for sale. Will sacrifice 50x130 foot lot on Cloverdale street, ½ block north of the new Jefferson Blvd. for cash. Write W. L. PHILLIPS, 32 8th Place, Long Beach, Calif.

I LOSE; YOU WIN— Flat and apt. lot 50x150. Must be sold at $4000. Terms. Near L. A. High. HOllywood 3486. GRanite 2037.

FORCED TO SELL MY $1900 EQUITY. in Beverly Hills lot for $1275. $450 down, balance terms. High ground, concrete street, near school. OWNER, 760208

WILL make a real sacrifice on my equity in two beautiful Santa Monica lots. I cannot keep up the payments. MRS M., 302 Laughlin Bldg. I will call and see you. VAndike 3225.

SCENIC lot in Hollywood where concrete paving, sewer, street lights are in and paid for. Highly restricted, sacrifice for quick sale. Price $5000. $2500 to handle. OWNER. HEmpstead 5189.

MUST sell at once, double bungalow, lot 40x150 on Kilkea st. nr. Melrose. $2200. Owner. 118 HOLLISTER ST., Santa Monica.

LOS FELIZ, cor. near Vt., 62x140. Bank mtg. $2500. T. D. $4000. Both some time to run, 7%. Snap. $9000. ANgelus 0728. Eve. or 8 am

OWNER must sacrifice, N.W. cor. 64th and Budlong, 2 large imp. lots. Rm. for 24 units of 4 dbles. $1000 underpriced. 8406 S. VERMONT. THornwall 2572.

MUST BE SOLD. $20,000 business lot on 16th at Western, 52x150 for only $11,500, because I need money quickly. MAin 5580.

$5150—SACRIFICE—$5150. On Detroit close to Wilshire, duplex lot. Owner, BARNES, HOlly. 1740, 233 N. Larchmont Blvd.

$5500 for the choicest unrestricted lot near L. A. High School. Wonderful view. $500 under priced. Phone GRanite 7140.

MONETA corner 50x132. Very cheap. $14,000. 1-4 cash. 7223 MONETA AVE.

GOING north, will sacrifice Figueroa lot and 1 northeast. THornwall 7778.

RIMPAU Hill corner 65x148 for 2 duplexes, $3800, ½ cash. Phone 767258.

Will Build

WILL build brick stores to suit tenants on Western ave. near Adams. Wonderful location for market. Owner. Address A, box 54, TIMES OFFICE.

APARTMENT, FLAT PTY.—
For Sale and Exchange.

72 ROOMS, brand new apartment house, all occupied, attractively furnished, value $165,000. Westlake district, about 12 blocks from Broadway. Will exchange for good lots. Also a 40-room apartment house. Brand new, all occupied, beautifully furnished. Value $70,000. Apply 421 UNION OIL BUILDING.

COR. West 42nd, nr. Figueroa, 9-rm. house now vacant, $11,750; rm. to build apts. VAndike 8704 or THornwall 4078.

APARTMENT, FLAT PTY.—
For Sale and Exchange

BRICK APARTMENT HOUSE, BRAND NEW. OPEN FOR INSPECTION TODAY. Location 1144 Grant View, 2nd street west of Alvarado, near 11th st. The finest and most modern brick apartment house ever built in Los Angeles. 16 single and 4 double apartments. Can be leased to show 25% on cash required to handle, which is $20,000. Total price $85,000. Might accept some trade. See this today, ask for MISS LEDGER or MR. SUTTON, owner's representatives. PHONE 54850.

30-ROOM HOTEL Close to 10th and Figueroa. Lease expires in 90 days. Lot alone worth $25,000. Price $32,000. Cash $20,000. Call Grayson or C. R. Edwards. MERRICK & RUDDICK, INC. 403 S. Hill. VAndike 1166.

WONDERFUL APARTMENT BARGAIN. 40-room apartment, well located, leased for ten years at $7800 per year. Full price $55,000; cash required. $25,000. P. E. MAGEE, 629 S. Spring St. VAndike 6493.

BUSINESS PROPERTY—
For Sale

GO LOOK AT IT. $42,000 BUYS S.W. CORNER 16TH AND OAK. 106x77 DEEP. A trifle under $400 a foot. Think of it! Service station people ready to pay $250 a month for this corner. Now where in the "Sam Hill" can you find a better investment? This frontage in five years will go to $1000 a foot. It's stable—well located—close in. Priced $150 a foot under any competing corner. R. W. WHEELER, Exclusive Agent. HOME REALTY CO., DUnkirk 2310.

BROKERS' CO-OPERATION INVITED.

TENTH STREET CORNER. BETWEEN VERMONT AVE. AND WESTERN AVE. $40,000. We offer this 100-ft. corner, which produces a good income from purely temporary improvements. The price is right and you can take a nice profit from it in a reasonable time. See Mr. Rea. GRAM & KROHN, 609 S. Vermont. DUnkirk 2600.

AUCTION. MONDAY, JUNE 9, 2 P.M. Corner Highland Ave. and Franklin Pl. 1776 Highland Ave. Beautiful 4-fam. flat, 5 rooms each, and duplex, 5 rooms ea. Business property improved, with income. Appraised by bank, $160,000. In heart of Hollywood. Reinforced concrete, interlocking hollow tile. Income $9000 year. Will be sacrificed to highest approved bidder, regardless of cost. Holly red car to Highland, or drive out same. VAndike 4551. Open for inspection.

BUSINESS AND INDUSTRIAL PROPERTIES We have the leasing and sale data for the downtown and industrial districts. MAYOCK & CO. 205 Detwiler Bldg. FAber 4144.

MUST SACRIFICE ONE TO SAVE OTHER THAT IS MY FIX Wilshire Blvd. res. income corner 130x180, near La Brea Blvd. Fairfax ave. bus. corner 110x105, near Melrose ave. This corner is backed up by 16 square blocks of res. income prop. which is restricted against business for 46 years. WILL MEET ANY COMPETITION IN PRICE. "LOCKHEED," 3rd and La Brea Blvd.

$2500 CASH BIG COR. BARGAIN WITH NEARLY 11,000 SQ.-FT. FOR $8000 One blk. of Central and Slauson with good 5-rm. cottage, garage, great future for Slauson, Central, and adjacent property. Act quickly. Ph. BOYDEN, Holly 7406.

HERE'S A REAL BARGAIN. Sixth st., near P. E. station. Almost 100 ft. of frontage for less than $550 per ft. Present nominal improvements paying about 9% on entire purchase price. See S. G. Ries, with Branch Office, J. W. LEWIS CO., 322 So. San Pedro st. VAndike 2881.

ON GLENDALE BLVD. 1800 block, near studios, across from Sam Seelig's, right near 11-story St. Paul Apartment and hotel, will be built. Great demand for stores, apartments & theaters. 105x156, 182 to alley, will consider any reasonable offer. MARKS, 412 S. Main. HUmbolt 6483-J.

$35,000. FOR SALE. $35,000. JUST OFF 7TH ST. 10 MIN. FROM BROADWAY, NEW DAYLIGHT BRICK BLDG. APPROX. 12,500 SQ. FT. LEASED TO MILLION DOLLAR CORP. SHOWS 20% ON INVESTED CAPITAL. $15,000 WILL HANDLE. CENTRAL REALTY COMPANY, MAin 3922. 1208 LOEW STATE BLDG.

EAST FIFTH ST. CORNER. Only $15,000 cash required to buy a $38,000 corner hotel and store building near San Pedro st. By far the cheapest corner on Fifth st. Present income will net 16% on investment which will be increased to over 23% next yr. Remember this is a corner. See S. G. Ries, with Branch Office, J. W. LEWIS CO., 322 S. San Pedro. VAndike 2881.

BUSINESS BARGAIN INCOMES—
2 Br. stores & 2 apts. leased $2460. Price $16,500.
2 Br. stores leased $1800. Pr. $18,500.
3 Br. stores leased $3300. Pr. $24,500.
3 Br. stores leased $2400. Pr. $18,500.
Can be handled ½ cash. Above properties show better than 15% on gross, and from 17% to 25% on investment. Let me show you these. MR. WISE. HOlly. 4151. 476 N. Western ave.

SIXTH AND WESTERN. We have a very valuable 99-year lease at this wonderful corner, which can be had on very easy terms and conditions, and at a very attractive price. See Mr. Gram. GRAM & KROHN, 609 S. Vermont. DUnkirk 2600.

$175 A FOOT, $5000 HANDLES. Ripe for stores; business corner, near State University, So. Branch. On car line. See Mr. Bryant. BRYANT REALTY CO., 432-33-34 Title Ins. Bldg. Trinity 8688.

COR. on Grand ave. N. of Jefferson. Pay 7% net. $15,000 handles. Corners on business streets in L. A. will soon be a thing of the past at bargain prices. 7% on your money while values double. See STILWELL at Stillwell Hotel. TRinity 1151.

OIL STATION LOCATION WEST SECOND ST. JUST WEST OF THE SECOND ST. TUNNEL where 50,000 autos will pass daily. TWO STREET FRONTAGES BARGAIN AT $22,500. TERMS. 432-33-34 Title Ins. Bldg. TRin. 8588

VERMONT AVE. BUSINESS LOT 100 ft. at $325 per foot. Located 700 ft. north of N.W. corner Washington and Vermont. 25% under value. Courtesy to brokers. LARSON-SWEENEY CO. Phone 766-947. 2171 W. Washington.

PROMINENT TRANSFER CORNER— 109x125 TO ALLEY. ONLY PARTLY IMPROVED. INCOME NOW $7200 A YR. PRICE $65,000. CASH $20,000. Call Grayson or C. R. Edwards. MERRICK & RUDDICK, INC. 403 S. Hill. VAndike 1166.

PICO ST. FRONTAGE— 70x135 ft. to paved alley. Near Vermont. Improved with stores and apts. We highly recommend this property as a very good buy with a great future. $35,000 handles. See Mr. Kahn. T. J. LAWRENCE CO. 703 W. 6th st. TRinity 0376.

S.W. CORNER SAND PEDRO AND 22ND 21,450 sq. ft. Best buy in city. Will divide. Make offer. BLUE & MASON. 225 Metropolitan Theater Bldg. TRinity 9992. MEtropol. 3611.

55x110, unrestricted business lot. $7500. Melrose ave. West Hollywood, near La Cienega. This is a big bargain. Buy it quick. JOHN E. CORYELL 8506 Melrose ave. HEmpstead 2822.

WEST WASHINGTON BARGAIN, EAST OF ADAMS AND WASHINGTON JUNCTION. $85 A FT. TERMS. PHONE OWNER, HOlly. 0428. SUNDAY. HEmpstead 4246. NO AGENTS.

LA BREA—80 feet, choice location. Bet. 3rd and Wil. Now is the time to buy. Business buildings will soon be started and prices will advance. Phone 474153.

VERMONT AVE., 60 ft. front, store and double bung. Next to cor. lot W. Adams and Vermont. Must go away. Sell very cheap. Owner. 2510 S. VERMONT.

BARGAIN BY OWNER, $75 PER FT. BUSINESS COR. SANTA BARBARA AND ARLINGTON. ADJOINS STORES. ZONED FOR BUSINESS. HEmpstead 5411.

OWNER leaving city, will sell business property located at 7516 S. MAIN. Easy terms. See owner today.

MONETA ave. business lot nr. Florence ave. $5000, cash $3000, GArfield 0651.

$18,500. INCOME $300 MONTH. 2-story store and office bldg. Show 20% on long leases. TEL. 567753.

MUST sell S.E. cor. Santa Monica Blvd. & Normandie, 65x120. Price $45,000, ½ cash. Mr. Hildesheim, EMpire 8272.

$250 DOWN. $2000— Large business corner. Small house. 6811 MONETA AVE.

FOR SALE—S.W. corner 25th and Main st., 95x140, $750 front ft. Call VAndike 8471.

FOR business prop. MR. HAHN, Robt. Marsh & Co., Inc., 200 Marsh-Strong Bldg.

VERMONT frontage with modern 5-room house, $9500. Owner. THornwall 4863.

BUSINESS CORNER— 55x100 ON FIGUEROA. OWNER. 4427 S. WESTERN.

BUSINESS PROPERTY—
For Sale

TO CLOSE AN ESTATE We are authorized to sell a piece of downtown business property, improved with brick building, for less than the value of the ground alone. $40,000 cash required. This is a safe, sure and sound investment, the opportunity you have been awaiting. No phone information. See Charles Older.

CENTRALLY LOCATED GROUND LEASE. For a limited time we offer a ground lease on a large property in the heart of the downtown section—rental straight for 99 years only three per cent (3%) net on present appraised value of the ground. Ripe for hotel or office building or combination office and garage building. If properly improved should net 17% income. This is an extraordinary opportunity for the conservative investor with the necessary capital to erect a high class building. No phone information. See Chas. Older.

EAST THIRD STREET—near Main. Three-story brick building, income $475 month. An unusual buy at $52,000 with only $20,000 cash. Call T. C. Hynes.

BUSINESS CORNER. Paved boulevard, close in. Present improvements will show income of 10%. $7500 cash will handle. Price only $154 per foot including improvements. A real bargain. Owner needs cash. Call T. C. W. Hynes.

INCOME CORNER. Located in the central business section improved with brick building. Income about $15,000 per year. $42,000 cash will handle. This will show 22% net on the cash invested. Here is a real buy. Owner needs cash. No information over the phone. See Chas. S. Older.

NINTH STREET CORNER. Good brick building. Income $400 month. Price $45,000 with $25,000 cash. A sound investment with speculative features. Call T. C. Hynes.

HOLLYWOOD BUSINESS PROPERTY Store building with bungalow in rear on business thoroughfare in Hollywood. Lot 50x140. Income better than 12% on total price. Good tenants. Ground alone worth price asked. $6000 cash will handle. Act at once if you want a real bargain. No phone information. See Charles S. Older. Business Property Dept. THE FRANK MELINE CO. 3rd fl. Sun Bldg., 706 S. Hill st.

I HAVE ADVANCE CONFIDENTIAL information on a large piece of Zone C property that has not been offered for sale heretofore, that will shortly be available at a bargain price. The area totals 180,000 square feet. No phone information. ROY D. HEARTZ, 269 S. Oxford.

FOR SALE WONDERFUL APARTMENT LOCATION 75-FOOT FRONTAGE ON OCEAN VIEW AVE. AT HEAD OF WESTLAKE AVE. 300 FEET DEEP THIS IS A BARGAIN W. K. SHAFER DUnkirk 7855.

A REAL BUY. WEST SEVENTH STREET. LESS THAN $750 PER FOOT. WE HAVE OWNER ON WEST SEVENTH STREET THAT IS IN URGENT NEED OF MONEY AND MUST SELL FOR CASH. SURROUNDING PROPERTY VALUED AT $1000 PER FOOT AND WE CAN ACTUALLY DELIVER THIS PIECE FOR LESS THAN $750 PER FOOT AND HALF CASH TO HANDLE IT. INFORMATION ONLY AT OUR OFFICE. R. A. ROWAN & CO. 300 TITLE INSURANCE BLDG. PHONE TRinity 0131. REAL ESTATE, RENTALS, INSURANCE

PROMINENT CORNER Business corner, near Western ave., north of Beverly Blvd. Present improvements bring in $4200 per year. Lot value alone better than $40,000. Improvements cost $17,000. All for only $46,000. Will make very reasonable terms. Call Mr. Shafer, with FORD & BECKER DUnkirk 1000. 607 S. Western ave. (Evenings HOlly 2588.)

FOR SPECIAL BUYS. IN BUSINESS PROPERTY SEE OUR THREE COLUMNS ON FIRST PAGE OF THIS SECTION. LA BONTE & RANSOM CO.,

$13,000 TERMS $13,000 WEST ADAMS STREET BUSINESS LOT First vacant lot east of Kenwood on south side of Adams st. 50 feet front, adjoining large new brick store and apartment building, right in midst of big developments where large profit is assured. Brokers, look at this lot and sell it to your most conservative client. Best buy on the street at $13,000. Half cash. Full commission. OWNER, 766-947.

RIGHT DOWNTOWN 60x165 ft. For business, hotel or apts. when 3rd street opens and 5th street—and the 2nd street tunnel, 6 months from now, this lot will be worth $60,000. Buy it now for ½. See owner. A. B. McCOID 332 S. Fremont st. 1 block west of Figueroa st.

EAST PICO ST. We have exclusive agency and can deliver an exceptionally fine lot on Pico St., near Wall, for less than $400 front foot. Private alley. See Jay McCabe, with J. W. LEWIS CO., 518 Security Bldg. MEtropolitan 6165.

5 NEW BRICK STORES. 84-ft. corner on prominent beach boulevard car line. Leases run three years, graduated scale. $15,000 cash will handle or will trade equity for business vacant or two-story house. "Let's Talk It Over." CLINCH & THURTLE 403-5 S. Western ave. DRexel 2368.

3056 W. PICO, 50x126, $30,000. Terms. 2223 Sunset Blvd.; 116.5x146 with 60-ft. L running to Mohawk, 2 houses. Price $45,000. Ripe for stores and apartments. Active business center. A. C. BLUMENTHAL & CO., INC., 611 SPRING ARCADE BLDG. TRinity 6353.

WEST WASHINGTON BUSINESS CORNER. In heart of business section; 100x150 ft., now improved with 3 beautiful flat bldgs. Income on present low rentals $8700 per year. $35,500 will handle. OWNER, 802 Title Guarantee Bldg. Phone TUcker 2483.

FOR SALE—Industrial-business, close in. Lot 140x100. 2 and 3-story brick bldg. Income $435 per month. This property is a corner, has a brilliant future, and is $20,000 below the market. Price $60,000. Terms ⅓ cash. CHAS. A. MASH, 302 Homer Laughlin Bldg., 315 S. Bdwy.

ZONE C, 58 ft. on North Hoover. 1 4-room, 2 2-room apts. If furnished will pay $115 per month. Price $7000. Cash $4800, balance $25 per month. GLOVER & DAVIS, DUnkirk 7454. 654 S. Vermont at Wilshire.

WEST Adams street business frontage. Sacrifice 100x130 to alley, just west of Crenshaw. Ripe for stores. Now priced $150 foot, adjoining property held at $200 foot. Owner. Address G box 432, TIMES BRANCH.

SAN PEDRO ST. near 9th. 85x140 to 20-ft. alley. Nominal improvements, rental $450 per month. Price for quick sale, $85,000, terms. Owner, HEmpstead 0676.

BUSINESS lot, Hawthorne, 40x125, next to cor. Wallace and Inglewood ave. $1200, terms. KIMBROUGH. Ph. 53324.

100-FT. CORNER on 16th St. east of Western, in the heart of splendid business. It's the best value in Los Angeles. Can be bought now for $32,500. Terms. CLARENCE URBAN, Washington at 3rd Ave., 768-123.

FLOWER ST.—99-YEAR LEASE LOW RENT. NORTH OF PICO. NEAR BIG BUILDINGS NOW GOING UP. For particulars call E. Robinson, with JOSEPH R. SCHILLER, 1131 Van Nuys Bldg. VAndike 2786.

BARGAIN. 1-sty. brick bldg., prominent location. Income shows over 12% on entire purchase price. See C. A. Kurlander, with J. W. LEWIS CO., 518 Security Bldg. MEtropolitan 6165.

W. SEVENTH ST. NEAR HOOVER. For Sale or Ground Lease. Priced low for quick sale; fine large lot; easy terms. E. Robinson, with JOSEPH R. SCHILLER, 1131 Van Nuys Bldg. VAndike 2786.

BUSINESS PROPERTY—
For Sale

FOR EXCHANGE—

CLOSE-IN CORNER

ONE OF THE CHOICEST CLOSE-IN HOTEL SITES IN THE CITY.

Lot 182x217. Price $375,000.

OWNER WILL EXCHANGE FOR CLOSE-IN INCOME PROPERTY UP TO $500,000, ADJUSTING DIFFERENCE IN CASH OR MTGE.

DOUBLE CORNER

CLOSE IN ON SIXTH ST.

164 FEET ON SIXTH
164 FEET ON FIFTH
150 FEET IN DEPTH

IMPROVED WITH HIGH-CLASS ONE-STORY BUILDING COVERING ENTIRE PROPERTY. A CHOICE CORNER WITH AN ASSURED FUTURE.

PRICE $800,000

WILL TAKE IN EXCHANGE CITY OR CLOSE-IN COUNTRY PROPERTY CLEAR OF INCUMBRANCE UP TO $150,000—SMALL AMOUNT CASH, BALANCE MTG.

FOR FULL INFORMATION, SEE EXCLUSIVE AGENT L. J. DURNERIN —OF— W. W. MINES & CO. SUITE 1001 STOCK EXCH. BLDG. 639 S. SPRING ST. PH. TRinity 5834.

SPECIAL— WILL DISCOUNT $30,000 EQUITY FOR $20,000 CASH FINE BIG BUSINESS CORNER WEST ADAMS NEAR VERMONT Or will take part cash and trust deed for balance on this fine business corner situated only block and half West of Vermont. "C" Zone. Street lights to be installed. Ideal for stores, theater and apartments. Or will trade equity for good income property and assume. exceptional opportunity. Call BRANCH OFFICE Only Mr. Holden or Mr. Norwood 2000 West Adams at Western EMpire 4461 EMpire 4461 METCALF & RYAN 211 Pacific Finance Bldg.

HERE IS A MONEY MAKER. NOT CONVERSATION. REAL FACTS. We can deliver a 99-year lease on Olive street. Between 7th and 9th streets, and between two new class A buildings. Deposit and building requirements within 10 years very reasonable and price is based on less than property can be purchased for today. See Mr. Cook. W. I. HOLLINGSWORTH & CO. TRinity 9651. Realtors. Hollingsworth Bldg., 6th and Hill.

THE PROPERTY THAT WE OWN AT 3615 SO. FLOWER ST is the most desirable holding in that vicinity. It is 80x200 and adjoins R. R. trackage and the extension of Flower st. will give it double frontage. (Survey made.) IT WILL PAY TO THINK ABOUT THE LOCATION AND POSSIBLE FUTURE OF THIS PROPERTY. Our price is low and terms liberal. See MR. HAGANS. ANGELES MESA LAND CO. 612 Pantages Bldg., 7th and Hill. TRinity 4173.

ANOTHER INDUSTRIAL SNAP. PAYS NEARLY 25%. VERY CLOSE IN, NEAR EAST 9TH ST. HAS TRACKAGE, FAIR BLDGS. ONLY $3000 HANDLES. CALL MR. GILLETT. F. W. KADLETZ & CO., 825 PACIFIC MUT. BLDG. TRinity 0996.

A SURE PROFIT MAKER! TO SETTLE AN ESTATE. MAIN ST., NEAR 11TH. WE ARE AUTHORIZED BY THE HEIRS TO SELL 60x150 FEET ON MAIN ST. IMPROVED WITH ONE-STORY BRICK, WITH OLD LEASES EXPIRING IN SEPTEMBER. $1400 PER FT. HALF CASH, BALANCE STRAIGHT MORTGAGE 7%. MR. ANNELL. KELLS & GRANT, Wilshire at Western. DUnkirk 3000.

VERMONT AVE. AT 6TH. We have the cheapest piece of property between Sixth and Wilshire on Vermont. Fully $300 per foot under anything else in the block. Unrestricted & in business zone, and the ONLY PIECE for sale in this block. This is a real snap. See Mr. Gram. GRAM & KROHN, 609 S. Vermont. DUnkirk 2600.

$9500 UNDER VALUE— AM GOING EAST. WANT TO SELL. WORTH $30,000. WILL SELL FOR $21,500. Will sell my C zone business lot right near 8th and Vermont for $21,500; $8500 cash, balance easy terms. 60x135. Call OWNER, DUnkirk 4871.

FOR SALE— WILSHIRE BLVD. FRONTAGE A WONDERFUL BUY 54x180. $12,900 Only 1-4 cash. Lot is unrestricted and located in one of the most active sections of Wilshire Blvd. It will not be long before this lot will be worth $500 per front foot. Remember there is only one Wilshire Blvd. EDWARDS & WILDEY CO. Wilshire Br. 5201 Wilshire Blvd. HEmpstead 2558.

INCOME $14,000. Downtown corner, over 13% on gross investment, 40% on cash invested. 6 stores, about 90 rooms. Entire price not large. $35,000. Maybe less, handles. Secured leases. A bargain. LOWENSTEIN-FREIBERG CO. VAndike 0702. 233 H. W. Hellman Bldg.

FOR SALE—The very best buy near 1st and Main. Pays 15% net on price of $47,500. $20,000 cash handles. You can be sure of a large profit on this property in the near future. All leased. See owner's agent, CHAS. A. MASH, 302 Laughlin Bldg. No phone information.

BUSINESS LOT SACRIFICE. LARCHMONT BLVD. Where building activity is unsurpassed in the city. I will sacrifice this lot if sold this week. Come, make me an offer, buy this lot and save enough to build your building. 107 N. LARCHMONT BLVD. Phone HEmpstead 6068.

BEVERLY BLVD. MONEY MAKER. ONE OF THE MOST STRATEGIC CORNERS EAST OF VERMONT ON THIS SOON TO BE FINISHED WONDER BLVD OVERRIPE FOR IMPROVEMENT. MUST BE SOLD IMMEDIATELY AND AT A PRICE LESS THAN SIDE STREET PROPERTY. PH. DUnkirk 2057 or DUnkirk 6184.

I HAVE several large pieces of property zoned for business on Beaudry and Boylston between 3rd and 6th streets at prices that should show large profits with the opening of Fifth St. and the 2nd St. tunnel. 560191, ROY D. HEARTZ 269 S. OXFORD.

WASHINGTON ST., 50 ft. by 150 in best block between Arlington and Western. Present market values $22,500. This lot must be sold now. $19,000 will buy it on very liberal terms. CLARENCE URBAN, Washington at Third ave. 768-123.

WESTERN AVE. FRONTAGE. 50-ft. east front near Florence at a sacrifice. Owner must sell—a SURE money maker. GEO. I. HUGHES CO., VErmont 4502. 4501 S. Western.

BARGAINS IN BUSINESS PROPERTIES—
BRICK GARAGE, MONETA AVE. $17,000
BRICK STORES, 4 WEST SIDE, $25,000
BRICK STORES & APTS. COR., $32,000
BRICK STORES, 8 COR., 15%. $70,000
C. J. HILDESHEIM, EMpire 8272.

FINE BUSINESS LOCATION ON 16TH ST. Near Figueroa. Has 2-story house with small income. Priced for quick sale. FREEMAN REALTY CO. BEacon 2029. 1414 W. 16th. BEa. 2029.

$75 A FOOT. Business lot in the southwest. Ripe for stores. Price $12,000. $6000 handles. BRYANT REALTY CO. 432-33-34 Title Ins. Bldg. TRinity 8688.

SACRIFICE business S.E. cor. 48th and 10th ave., 150x105, full commission to agents. OWNER, 2968½ Francis ave. DUnkirk 6295.

SOLID BRICK STORE BLDG. Only $30,000. All leased and situated on splendid corner lot 60x130; lot alone is worth price asked. This is exceptionally fine value. 56571.

BUS. CORNER, near Pico & Figueroa. $18,000. Sell or trade. GRanite 3360.

BEST BUY ON WESTERN. 100x150 ft., Santa and Hollywood Blvd. Only $800 per front ft. MR. DAVIS, with J. B. ALTHOUSE CO., 315 So. Western. DRexel 4473.

FOR SALE—$5250, house and lot. 522 Ceres ave. Rents $40 to good tenant. Snap. CHAS. O. GOODWIN, 1005 Washington Bldg.

99-YEAR LEASE, CLOSE-IN BUSINESS LOT. GRAY, 406 VAN NUYS BLDG.

INDUSTRIAL PROPERTY—
For Sale and Exchange

WAREHOUSE lots with or without trackage, sell or lease. Owner's agent. Address G, box 518, TIMES BRANCH.

63,000 sq. ft. double street frontage with R.R. switch, cheapest close in industrial. R. D. LIST, 1021 CENTRAL BLDG.

INDUSTRIAL PROPERTY—
For Sale and Exchange

WESTERN AVENUE INDUSTRIAL CENTER.

The most accessable, and logically located, completely improved industrial tract in the city of Los Angeles. With excellent transportation facilities, by rail and concrete boulevards.

Located at Slauson and Western avenues, on the main line of the Santa Fe Railroad with paved boulevards, leading to the harbor and city.

Numerous industries are now located and operating in this tract, and many others have purchased sites, and will build immediately.

Improvements such as water, gas, electricity, spur tracks, sewerage facilities, paved streets, sidewalks and curbs are complete in this tract.

Adjoining subdivisions furnish ample facilities for the housing of employees, served by both street cars and bus.

This is the only available industrial property in this district.

Come out today and pick your location.

Selling Agents: HUGH EVANS, 509 California Bank Bldg. Ph. VA. 4507. BLUE & MASON, 255 Metropolitan Theater Bldg. Ph. MEtro. 3611. Tract Agents. PENN & BARDWELL. 62nd & Western ave. Ph. VErmont 6093.

FOR SALE— WE HAVE IT. WHAT DO YOU WANT.

100x630 Santa Fe ave., Sou. Pac. spur, finest location or warehouse or mfg. plant, on yellow car, close in to center of business district.

160x140 Imperial st., A. T. S. F. spur available, at less than $1 sq. ft.

100x250 S. P. spur on 27th st., close in.

4 acres, 8 acres, 10 acres, 12 acres, 5 acres, at 10c to 20c per sq. ft. Why pay more? Spur track, available on prominent boulevard, with car service for employees.

See us for locations for your manufacturing plant or warehouse. V. V. Sanderson, Industrial Specialist. R. C. Willis, Mg. Bus. Leases. METCALF & RYAN, 211 Pacific Finance Bldg. TRinity 6711.

ALAMEDA BOULEVARD. ACREAGE ON ALAMEDA HAS A GUARANTEED FUTURE. VALUES WILL NEVER BE LOWER. ITS RAIL, TRUCKING AND HARBOR FACILITIES ARE UNEQUALLED BY ANY OTHER HIGHWAY. WE HAVE CHOICE FRONTAGE ON ALAMEDA AS LOW AS $7500 PER ACRE.

INDUSTRIAL AND JOBBING LOCATIONS ON EAST NINTH, SANTA FE, SLAUSON, AND ALL OTHER DISTRICTS AT BEST AVAILABLE PRICES. MAY WE TELL YOU ABOUT THEM? R. A. ROWAN & CO. 300 TITLE INSURANCE BLDG. PHONE TRinity 0131. REAL ESTATE, RENTALS, INSURANCE.

FOR SALE— 120x47; an E. Ninth st. corner to alley; industrial zone, for $28,000; the actual present value is greater and the future possibilities are enormous. See MR. WILLIS.

A splendid industrial corner just across the river, 8200 sq. ft., ready for improvement; we think this worth $31,500. $25,000 will buy it, and $11,000 cash will handle. Balance 20-year trust deed at 7%. See MR. WILLIS. LAACK & WILLIAMS. TRinity 3641. 200 Pantages Bldg.

INDUSTRIAL TRACKAGE. 2½ acres, close in, with trackage—moderate improvements at 30c per sq. ft. See E. C. Woodward. W. I. HOLLINGSWORTH & CO. TRinity 9651. Realtors. Hollingsworth Bldg., 6th & Hill.

HIGH CLASS INDUSTRIAL 90,000 sq. ft., 15 minutes from Hamburger's store, fronting on three concrete streets. Water, gas, sewer and high voltage power. Railway trackage with free switching. Will sell entire at right price on long time or will divide. Might finance building or might lease. Address H, box 361, TIMES BRANCH.

60 FEET near 7th and Central. $12,250. Reduced for quick sale. Cheapest buy we have on the street. See Mr. Randall. Less than 100 yards from San Pedro. On 17th street. The best buy in the block. See Mr. Davidson. BRENT & VANDERVORT. Successors to W. L. Brent & Co. 126 W. 3rd st. Rm. 515. Ph. TR. 6104.

SNAP, 100x155, one blk. P. E. station, 1 blk. 5c car line, water, power, gas, improved streets. Ten minutes by auto from Los Angeles' center, near Main trucking boulevards, price $6658.75 cash, long time to pay, balance of $1976.25 One of the cheapest and best industrial sites in the entire city. Address, Owner's Agent, A, box 462, TIMES BRANCH.

FOR SALE—Beautiful new factory with spur from main line of S. P., together with 12 acres all or part, close to Los Angeles. Brick and steel construction, 200x100 and 2-story. Well lighted and ventilated. This is a real buy. Maybe just what you want. By appointment. J. H. GRAVES, 2104 Beachwood Dr., Hollywood. HOlly. 5598.

NEW FACTORY BUILDING Solid concrete. Best close in location in L. A. Spur track, concrete streets, etc. 30,000 sq. ft. floor space. Priced to sell and will give 20 years to pay. Might lease with option to buy. Address H, box 363, TIMES BRANCH.

OLD option on 1000 ft. trackage on S.P. and front on San Fernando Rd. Close in. Big income on this now. Can be bought now at half the price it will be after the option expires. $85,000 cash to handle. Balance to suit buyer. Address A, box 118, TIMES OFFICE.

OLD-TIME PRICES 122 ft. frontage on Alameda, north of Slauson, $5500. N.E. corner of 57th and Long Beach ave. with house, $3750. If you want results see J. GRANT, 4418 S. Figueroa. AXridge 6728.

FINEST 2-story brick steel bldg. in city; 2 stores, 4 flats, good income; cost to erect building, $35,000; lot worth $4500; total $47,500; mortgage $20,000. Take clear vacant industrial property to $15,000. OWNER, 3819 Central ave. HUmbolt 7877-J.

THREE-YEAR lease, with favorable option to buy on three acres industrial property in splendid location. Spur tracks, loading platform, standard scales water and sewer connections. Large basement excavated on premises. Monthly rental $400. Call CURTIN, TUcker 4266.

THE best buy in Los Angeles and we know it. 180x135 on 16th st., just off San Pedro, for only $200 front foot. Man, this is in heart of the industrial part of the city, where things are moving. Ph. OWNER for appoint. TRinity 3420.

FOR SALE—50x145, industrial lot, Hewitt st. bet. 4th and 5th sts. Located in center of all railroad depots. Present improvements bring $500 yearly. $200 front ft. Commission to agents. Owner 2790 W. 8TH ST. BRoadway 4522.

HAVE industrial site, 100x334, close in. Southern Pacific trackage, paved streets, water, gas, electric power, priced exceptionally low. Address F, box 591, TIMES OFFICE.

TO LET—Space to suit in our modern class A Graphic Art Building being erected at 417 EAST PICO ST. Will be completed Sept 1. All perfect daylight. Ph. LLOYD & CASLER, owners, TRinity 3420.

60x253 on E. 60th st., 1 blk. east of South Park, service spur track in rear. Paved street, ideal for light mfg. warehouse or small industrial plant. Call OWNER, VErmont 7757.

CLOSE-in industrial site, 120x215. 1 block off Main st. Owner's sacrifice. Call S. B. GRISWOLD, with C. C. TATUM, REALTOR, 636 Mer. Natl. Bk. Bldg. MAin 3308.

6 ACRES, over 1000 ft. U. P. trackage. Very choice location. $10,000 cash or $12,000. Terms. LYNWOOD REALTY CO., Lynwood, 104 So. Long Beach Blvd.

MUST sell money making industrial lot, central to enormous development. No agents. Owner, HARRY E. WRIGHT, 223 W. 16th st.

HAVE the biggest bargain offered today. 40-ft. lot E. Pico nr. San Pedro. Nominal income. GORHAM. TUcker 2164.

GOODYEAR industrial, 100x345, South Park, 100x140, Central ave. cor., track, gas, water, elec., sewer. GArfield 0651.

N. MAIN frontage, 28 thousand sq. ft., close in. Will lease for 99 years. R. HAHN, 1777½ N. Main.

$5000, 40x147, alley, 5-rm. 1626 Long Beach ave. BAIERSKI, Bradbury Bldg.

FOR SALE—3 best factory sites in Vernon. BRADSTREET-MILLER, HUmbolt 7827-J.

INCOME PROPERTY—
For Sale

100x150. SEVENTH STREET CORNER. We are offering exclusively the southwest corner of 7th and Catalina, improved with handsome 18-room residence, formerly occupied by the King C. Gillette family. Every modern convenience including private elevator, billiard room, 5 baths, sun parlors and sleeping porches. This home is graced with wonderful woodwork and finishing, was rebuilt by Mr. Gillette for his personal home at an immense expense and is so situated that the ground value has most decided future possibilities, unrestricted and zoned for apartment or hotel. Could be converted into splendid income at a slight expense, which would carry the interest on the entire investment. The terms are exceptionally easy, 5 years at 6% on a large part of the purchase price. Allow us to show you the property and prove to you that it will produce handsomely now and in a short time make a splendid profit. Shown by appointment only. Courtesy to agents. BURTON & CO., EXCLUSIVE AGENTS, WESTERN AVE. AT 10TH ST. 766931.

AUCTION. 2:30 P.M., WEDNESDAY, JUNE 11TH. TWO-FAMILY FLAT. 634-636 EAST 36TH ST. Take S car to 36th Place, 1 blk. N. to 36th st. ½ block east of South Park. Five large rooms and bath each unit, all newly decorated and thoroughly renovated, everything like new, modern throughout, with mantle and real fireplace, front and back porch, individual back yards, present income $110 per mo. and will stand more. Trust deed $3230, payable $18 per mo. and interest. Sells regardless of price with satisfactory terms arranged. Will stand closest investigation. A REAL BUY WITH PRICE AND TERMS TO SUIT. W. DWIGHT HAMMOND, Auctioneer. HOllywood 5713.

"FOR SALE—GREATEST BARGAIN EVER OFFERED." Ocean and Harbor Front. Beautiful 5 large room, 4-family apts. New 2-story brick, reinforced concrete garages, foundation and retaining walls to solid rock, 13-in. brick walls, hard burned Alberhill grey, wire cut ruffled brick sides and rear, front, Union Oil brick trimmed with cream enamel. 10-yr. guaranteed roof, copper screens, hdw. floors, fireplaces, built-in features, tile bath, sink and showers. Could not be duplicated on adjoining property for less than $58,000. Cabrillo beach and Park now under construction, will make this worth at least $75,000. See owner for cash bargain or part exchange for vacant business corner. 3837 BLUFF PLACE, San Pedro. Phone 1276-M.

AUCTION. 2 P.M., TUESDAY, JUNE 10TH, 2 P.M. DANDY INCOME BUNGALOW. LOCATED AT 1201 EAST 56TH ST. HALF BLOCK FROM CENTRAL AVE. Bungalow consisting of 8 rooms arranged for 3 and 5-room apartments, lot 45x135. Garage. Cement driveway. Beautiful trees, lawn and shrubbery. Close to car lines. Easily rented and can show splendid returns on investment. A real opportunity to buy a close in income property at a real sacrifice price as owner needs money and must positively sell. Open for inspection Sunday, June 8th, 1 to 5 p.m. BREWER & WEHE AUCTION CO. 1245 S. Figueroa. MAin 0255. Phone in for quick sales.

FOR LEASE. Five years. Eight-room house, well located West Sixth Street. Will alter for tea room or other business. CHARLES G. ANDREWS CO., 714-19 Pacific Mutual Bldg. MAin 8040.

NORTH WILSHIRE DISTRICT— Only $10,500. Income from one side equals good interest on entire cost. Nearly new double bungalow, each side containing 4 rooms. Strictly modern, hardwood floors. Good corner lot, double garage. Good location near electric cars and southern branch of our State University. S. M. COOPER. 4415 W. 2nd st. at Western ave. Phone DRexel 8486.

AUCTION. Today June 9th at 3 P.M. 1190 W. 38TH ST. Beautiful 8-unit stucco court completely furnished with 4 garages to 16-ft. alley. Income $6600 year. Rented to permanent tenants. 3 blocks to Vermont yellow car. Attractive mortgage. Owner says sacrifice so come for an income bargain. M. W. FRANCE, Auctioneer, 622-23 Grant Bldg. VAndike 9247.

WONDERFUL WILSHIRE STUCCO FOUR-FLAT. PRICE $29,250. $10,000 cash will handle. Exceptional income. Unusually desirable location, excellent transportation. Standing on high 60-ft. terraced lot. Each flat contains five large rooms, tile bath and kitchen. Exquisite decorations. Four garages. Sprinkler system. This is a wonderful home, showing a dandy income. "Let's Talk It Over." CLINCH & THURTLE. 403-5 S. Western ave. DRexel 2368.

BIG SACRIFICE. 3-STORY SOLID BRICK BUILDING COMPLETELY FURNISHED INCOME $34,800 PER YEAR. 72 rental rooms, large halls, basement, electric elevator, 28 singles, 6 doubles, furniture valued at $30,000. Income summer rates $34,800 year. Located ½ block from Wilshire Blvd., near Vermont. Price reduced to $155,000 which is $30,000 under the real value. MR. EDWARDS. KELLS & GRANT. Wilshire at Western.

JUST completed, 2-story stucco 4-room, 4-flat building, 611 No. Irving Blvd. Living and dining rooms finished in solid mahogany. Batchelder tile mantel, built-in ice boxes, tile bath, tile sink, breakfast nook, automatic water heater, extra bed in dining rm., all rooms large and airy. 4 garages. Entire back yard cemented. Only $10,000 cash, balance terms. OWNER, 593294.

$26,000. FOUR-FAMILY FLAT. Located in the Western avenue district. It is a Spanish stucco building with tiled roof. Each flat has 5 rooms and tiled bath. We consider this a great bargain. GLENN & SMITH, 633 S. Western ave. Phone 567-137 or 567-374.

BY owner, income property reduced from $14,000 to $12,500 for quick sale, new double stucco, 4 rooms each side, double gar. Cor. of June and Willoughby; room on Willoughby for another bungalow. Only $4500 cash handles. GRanite 6224 or call at 858 JUNE ST.

INCOME BARGAIN. CHOICE WILSHIRE LOCATION. $14,000. 10 rooms, 2 baths. Designed for duplex. Will cost about $250 for additional plumbing required. This fine home is extra well built. Large lot on paved street worth $10,000, so this is a real bargain for $14,000, terms. Ph. 569-474.

THIS is a good buy, 3 double bung., located close in on corner lot. Income $225 per month, at summer rates. Only $16,500. Very easy terms. Would consider good lot or double bung. as first payment. H. E. HOLBROOK REALTY CO., 1535 Sunset Blvd. Phone DRexel 9506.

HOLLYWOOD COURT— Beautiful 8-unit court, cathedral ceilings. All hand decorated, done by a Russian artist. This is at least $5000 cheaper than anything in this class. Price $35,000. Completely furnished. Income $525 mo. Always rented. Will take desirable lot and small amt. of cash. This is direct from builder. Phone MR. REIDSMA. Holly. 3745.

$8500 CASH— TAKES 8-UNIT BUNGALOW COURT WITH GARAGES IN CENTER OF HOLLYWOOD. 1 BLK. OF SUNSET, INCLUDING FURNITURE. INCOME $525 MO. PRICED FOR 3 DAYS ONLY. $29,500. HEmpstead 4340.

FLAT BARGAIN. $22,000. Four-family flat, center Hollywood. Terms. Consider income lot. 5906 FRANKLIN AVE. No agents. GRanite 2546.

$24,500. 4-family stucco flat, new. 4 rms. ea. 4 gar., tile bath, extra bed, gas radiators, near Forum Theater, all rented, inc. $3120 per annum. VAndike 8502.

FURNITURE and lease, 14 units, showing 44% profit since opening. Very few vacancies. 779 W. SANTA BARBARA.

SNAPS in So. West frontage, corners and income properties. THornwall 3188. See MR. Farmer. 8600 S. Main st.

REAL bargain, new 10-room double near Fairfax High; terms. Owner and builder. Phone HEmpstead 4537.

NEW high-class double bungalow, 4 rooms each, modern in every way; exceptional bargain if sold this week. OWNER, 2913 Delaware ave., 2½ blocks off W. Adams. HEmpstead 2729.

$7600—CASH $1500. Real bargain. Income property. S. Hoover. Address H, box 557, TIMES BRANCH.

PALOS Verdes lot for sale, $1000, near golf links. $70 down, 10 years to pay principal. Address A, box 267, TIMES OFFICE.

WHY build? Buy this 9-room house near Westlake Park, for $850, to be moved. Easily converted into duplex. MR. McCARTHY, DUnkirk 1000.

FOR EXCHANGE—$10,000, double bungalow on hillside lot, income $1200. Exchange for vacant to $5000. DUnkirk 4629.

APT. building, leased 10 years for $90,000, $15,000 cash or clear Westlake lot handles. DUnkirk 4629.

BEAUTIFUL dble. stucco 4 rms. each side. Mod. fine house, income. 4036 SOUTH HARVARD BLVD.

$11,500, WORTH $13,000, cor. double bungalow, nr. L. A. High and car line, 8 rms. MR. BRADBURN. DRexel 4475.

$18,500—Double bung. in Hollywood. Lot worth $7500. MR. FITTS, DRexel 4473.

8-unit bargain, 5-rm. single, 4-rm. double, block from car! $12,500. $3000 cash; income $150 mo. Act quick. 767441.

INCOME PROPERTY—
For Sale

INCOME PROPERTIES FOR [illegible]

On Santa Fe Ave. [illegible] story brick [illegible] spur track [illegible] responsible tenants [illegible] better than 10% [illegible] ment. Can be handled [illegible] 000 cash, balance [illegible] trust deed.

100 ft. Towne Av. [illegible] Improved with [illegible] Leased to [illegible] four years, [illegible] investment, [illegible] dle, bal. mortgage.

Corner location [illegible] Four-story brick, [illegible] paying better than [illegible] investment, [illegible] handle. Spur track. V. V. Sanderson, Industrial [illegible] C. Willis, Mg. Bus. Leases. METCALF & RYAN 211 Pacific Finance [illegible] TRinity [illegible]

MUST SELL AT ONCE [illegible] Apartment [illegible] Three-story brick, [illegible] and nine garages. [illegible] ing is located [illegible] main streets, [illegible] 80x150 to alley. [illegible] all outside, very [illegible] very utmost in [illegible] iences including [illegible] refrigerator, etc. [illegible] ing completion, [illegible] unleased. Can [illegible] year. We can deliver [illegible] property direct from [illegible] a few days for [illegible] $40,000 cash. BOYD, 427 [illegible]

MUST SACRIFICE NEW STUCCO WILSHIRE [illegible] WONDERFUL LOCATION VERMONT AND WESTERN [illegible] struction throughout. [illegible] watchful eye of the owner [illegible] 3-5 and 1 6-room flat. [illegible] garages. All floors [illegible] baths and kitchen. Many unusual and [illegible] Close to car lines and [illegible] building is fully leased [illegible] Income $5400 per year. [illegible] at a bargain price [illegible] Let us show you [illegible] "Let's Talk It Over." CLINCH & THURTLE 403-5 So. Western ave. [illegible]

BUILDERS SACRIFICE TWO DUPLEXES $24,000. See these two beautiful [illegible] ings on big corner [illegible] School, 22 large rooms, [illegible] mahogany, four garages. [illegible] will be completed [illegible] weeks. They were built [illegible] less than $40,000. [illegible] Northeast corner [illegible] wood Pl.

14% ON TOTAL PRICE 4-FAMILY FLAT. Consisting of one 5 and [illegible] room apartments. 125 S. NEW HAMPSHIRE [illegible] One of the best [illegible] rental districts in Wilshire [illegible] we can deliver at a price [illegible] believe offers the [illegible] ment in this [illegible] between First and [illegible] See Mr. Edmonds [illegible] explain details. BURTON & CO., Western ave. at 10th St. 766931.

AN EARFUL [illegible] Exceptionally attractive [illegible] art, a master [illegible] cation unobstructable, [illegible] a genius, beyond [illegible] derful home with [illegible] deliver this place [illegible] than the present [illegible] has made this possible [illegible] offer refused. WASHINGTON [illegible] 4070 West Washington.

25% on investment. [illegible] small dandy [illegible] Avenue with [illegible] ing: living quarters [illegible] bring $65 rent. [illegible] new high school [illegible] & Harvard, in [illegible] Sunbeam $250,000 [illegible] place to open small [illegible] rear and watch [illegible] months. Only [illegible] day night. [illegible] alone worth [illegible] mation. Required [illegible] your check or [illegible] business today. [illegible] Pico.

WE OWN A PROPERTY AT 338 TO 340 [illegible] 60x150 TO [illegible] upon which we [illegible] ment or [illegible] chaser and [illegible] ment and the [illegible] ANGELES [illegible] 612 Pantages [illegible]

A FINE INCOME [illegible] PLEX APARTMENT [illegible] MONTHLY INCOME [illegible] After deducting [illegible] $8000 per year [illegible] $20,000 cash [illegible] good papers [illegible] ment. OWNER [illegible] GET ACTION. [illegible]

BRICK APARTMENT [illegible] COMPLETELY FURNISHED [illegible] This is a brand new [illegible] floors throughout [illegible] breakfast nook [illegible] Hollywood Blvd. [illegible]

[illegible]

$16,000. HOLLY [illegible]

FOR SALE—DUPLEX [illegible] Fine 11-room [illegible] 25th street [illegible] ground. [illegible] 404 O. T. Johnson [illegible]

FOR SALE—[illegible]

OWNER [illegible]

SEVERAL [illegible]

BUY FROM OWNER [illegible]

MONEY TALKS [illegible]

NEARLY [illegible] 4426 6TH AVE. [illegible]

NEW 6-unit [illegible]

WANT [illegible]

OWNER'S BUNG. [illegible]

UNABLE TO [illegible]

INCOME PROPERTY— For Sale

FLAT—4-family, 4 large rooms, stucco, just completed, tile baths and sinks, hardwood floors throughout, 4 garages, level lot with all improvements in beautiful Sunset Knoll overlooking the city, 12 minutes to town, 6c fare. Get off Hollywood bound car at Elsa st., go one block west to 3870 Descanso Drive. Good rental district. Priced for quick action at $21,000, terms. Courtesy to brokers. Open for inspection. PHONE 58615.

DO YOU WANT TO SELL YOUR PROPERTY? IS YOUR PRICE RIGHT?

If so we will sell your property for you within ten days. Our method gets results.

309 BANK OF ITALY BLDG. TRinity 1061.

NEW BRICK APARTMENT HOUSE. Westlake district, consisting of 44 rooms, 16 singles, 4 doubles, tile kitchens and baths, ½-inch oak floors throughout. This is really a beauty. Call MR. BARMORE or MR. KOPP, BURTON & CO., WESTERN AVE. AT 10TH ST. 786031.

AUCTION. Wed. June 11, 2 p.m., 1051 N. Ardmore, Hollywood. Wonderful 4-unit bungalow court. 4 rooms ea. Completely furnished, beautiful furniture. Absolutely best court in L. A. Lot 105x172. 4 garages. Income $1000 per month. The owner has ordered us to sacrifice this wonderful income producer. Buy at your own price. Open for inspection. Drive out Santa Monica to Ardmore or red car to same. VAndike 4551.

SACRIFICING NEW STUCCO— 4-FAMILY FLAT BLDG. $16,500. Must sell in three days, fine residential section, west side, 15 minutes to city, each flat 4 large rooms, tile bath, 4 garages. If you are a bargain hunter and mean real business, get busy and call early. MR. KELLY, VAndike 2261 or evening DUnkirk 3354.

LOOKING FOR INCOME— Sure! Here it is. A 4-family 4-room flat on a large corner lot in Hollywood. All strictly modern right up to the minute. Magnesite finish, plenty room in rear for double bungalow. All rented. Good income and I tell you a real pickup at $22,500 only. Small payment down. Phone Mr. Reidsma. PHILLIPS & REAM. Open evenings. 887 No. Western. Phone HOlly. 3745.

HOLLYWOOD. HOLLYWOOD. MOVE RIGHT IN. EASY, EASY TERMS. BRAND NEW 4-FAMILY FLATS NEAR MELROSE AVE. INCOME $240. ONE VACANT. UNUSUALLY SMALL PAYMENT DOWN. TERMS SO EASY FLATS PAY THEMSELVES. MR. COLLIGNON. FAber 3040.

REAL SACRIFICE—OWNER LEAVING. Splendid 9-rm. home, near Wash. and Arlington. Can rent 4 rooms up for $125 month. Fine living rooms down for you. Lot 50 by 140, unrestricted. Only $12,500. Easy terms. HOPKINS INVESTMENT CO., 2415 W. Wash. EMpire 8873.

LOOKING FOR INCOME? SEE THIS TODAY. New and modern 8-unit stucco court, close to W. Adams car line, school and business. Price only $22,500. Some trade, cash and mortgage. Can't beat this if looking for something with merit. Call and let's talk it over. 762789.

BIGGEST BUNGALOW COURT BARGAIN. Think of it, only $16,500 (full price) for 6-unit new bungalow court of magnesite stucco, very attractive! Only $7500 cash to handle. Income $240 per month. Pays 40% net on cash required. JOSEPH R. SCHILLER. 1131 Van Nuys Bldg. VAndike 2786.

4 5-ROOM FLAT BLDG. Located in the best rental section in L. A. Income $340. Only 6 months old. $8000 cash. Price $26,000. FLESHMAN BARR CO., 4021 W. PICO. 769668.

BUILDER FORCED TO SELL. Beautiful 5-room Spanish bungalow, strictly modern, also 4-room double bungalow; no reasonable offer refused. Income $150. 2741 S. TREMAINE AVE. Tel. 762 95.

NEW modern 40-room apartment house, must sell. Price cut from $60,000 to $52,000 for quick sale: Income $7800 per year for 10 years, secured lease. Located on main thoroughfare, close in. Owner. Address G, box 432, TIMES BRANCH.

HERE IT IS. Stucco duplex, 10 rms., lot 50x142, 10 mo. old. Tile mantel, sink, bath, shower, tile roof, mahogany finish. Superba heaters, double garage. The best duplex I ever listed and 2 for 1 value. No. of Pico near Forum Theater. Price $18,900, cash $8000. A. M. PHELAN. VAnd. 8502.

NEAR Figueroa and 10th st., apt. house, lot and furniture, all for $27,500, cash $10,000, bal. terms. Will take trust deed in other property as part payment. Always rented and sure to increase in value. OLSEN & BELL, 1104 Garland Bldg., 740 S. Bdwy. TUcker 4336.

NEAR Ninth and Union, 12-room house on 60-foot lot; present temporary income of around $200 per month; lot is fine apartment site and worth close to price asked for entire property. Phone JOHN H. DUNN, JR., of W. A. HEITMAN CO., 714 S. Hill st. TRinity 2071.

$2000 CASH. HOLLYWOOD, WESTERN AVE. $11,000 double nr. Western and this office. Open Sunday morning. Ph. HOlly 7406 CAPITOL REALTY CO., 115 N. WESTERN.

WILSHIRE DUPLEX BARGAIN. 7 ROOMS EACH SIDE, OAK FLOORS, TILE BATHS, BREAKFAST ROOM, 3 BEDROOMS, LOT WORTH $12,000. OWNER NON-RES. WILL SACRIFICE FOR $22,000. CALL MR. HILDESHEIM, EMpire 8272.

FLAT! MAKE OFFER. Was $32,500; will take best offer, deal quick. Near Wash. & Arl. 5 R. ea., new. Lot 55x150. Better built and location best. Cash talks. Mahogany fin. 763-020 or 763-170. 3205 W. WASH.

WILL SACRIFICE—MAKE OFFER. $37,500. 12-room duplex 3 garages, with completely furnished apart. above, corner finest restricted Wilshire district. $10,000 cash will handle. MR. BOSTICK, MAin 3030.

SACRIFICE DOUBLE BUNGALOW. $11,500 with $3000 cash, beautiful corner lot, splendid location, Hollywood. 4 rooms each. Income $130 mo. Act quick. 565-71.

STUCCO—4-FAMILY FLAT. $22,500 on fine corner lot, room to build. Tile roof, tile bath & sink, large rooms, beautifully decorated, excellent location, positively a steal. 565-71.

DUPLEX close to Washington and Union. Present income around $1475 per year. Full price only $9050, on terms. Phone JOHN H. DUNN, JR. of W. A. HEITMAN CO., 714 S. Hill st. TRinity 2071.

OWNER must sell his beautiful 12-room duplex, located in high rental neighborhood. Priced right for quick sale. Terms. M. K. SCHULTZ, 3516 W. Washington, 710-78.

744-746 KILKEA (Havenhurst) near Fairfax-Melrose schools. 10-rm. double, half leased at $75. Bargain from builder. $5000 cash will handle. PH. 597-921 or 598-784.

BEAUTIFUL STUCCO DOUBLE, JUST COMPLETED. TWO GARAGES. SEPARATE LAUNDRY ROOM FOR EACH. CAN MOVE RIGHT IN. A REAL BUY. TERMS. 5000 WEST ADAMS. PHONE 78918.

50x130, Melrose ave., West Hollywood. Mountain view, near La Cienega Blvd. This is a big bargain. Buy it quick. JOHN E. CORYELL. 8506 Melrose ave. HEmpstead 2822.

JUST OFF PICO, E. OF VERMONT. 4-family flat. Income $200 per mo. For speculative property this cannot be equaled for the money. Price $18,000 terms. PHONE 557609.

ADAMS AND FIGUEROA DISTRICT. New stucco apt., 12 singles, 5 gars. Leased $5184 year. Take bungalow in trade. Owner, 3929 WISCONSIN. VErmont 7370.

FOR SALE—New $15,000 stucco apartments, income $400, big sacrifice for cash. WOODWARD, 145 Palm Drive, Hermosa.

SALE OR TRADE—$6000 equity flat building, large lot good income PASADENA north of and near COLORADO. Phone ANgelus 4762.

$1000 CASH. Duplex, 5 rooms each, income $90 per month. Price $5750. Near Echo Park car line. DRexel 9887.

MAYWOOD literature and full information at 740 S. SPRING ST. Ask for Mr. Phillips or Mr. Hover.

CLOSE-IN income property, $5000 will handle, real buy. Call OWNER before 9 a.m. or after 5 p.m. HEmpstead 4807.

FOR real buy in income see CHAPPELL, 626 Cit. Nat. Bank. 877881.

NEW 12-room stucco duplex, income $2400. Priced right. BEacon 3638.

2 HOUSES on 1 lot, price $3000, $500 down, bal. $30 mo. 1267 DORIS ST.

FOR income prop. MR. HAHN, Robt. Marsh & Co., Inc., 200 Marsh-Strong Bldg.

SUBURBAN PROPERTY— For Sale

2-ACRE ESTATES. On concrete blvd., 2 blocks from school, bank and car line. Wonderful place to provide an independent living and comfortable home; price very low to close out an estate. A. S. BARNES, 2175 Fairfield ave. GRanite 3228.

COLORED PEOPLE, ATTENTION. LOTS 50x135 FREE AND CLEAR. $10 DOWN, $10 PER MO. HUmboldt 6759. CLARENCE ENNIS, 1104 E. 21ST ST.

4 ACRES near Whittier, beautiful view, $8500, 1-4 down, bal. 5 yrs. Bus. service, water. Good for chickens and avocados. OWNER, P. O. box 94, Santa Monica.

BARGAIN. $900 buys ½ a., 28 full bear. apricot trees, bal. terms. TRin. 5411. Miss Haas.

SUBURBAN PROPERTY— For Sale

A HAPPY HOME ON HALF AN ACRE.

A home surrounded by a garden and some fruit trees in beautiful San Gabriel Valley. Where you can raise your own garden stuff, enjoy the pure air and wholesome life of the country and still be conveniently close to Los Angeles. All these advantages are open for you in the

TOWN OF TEMPLE.

In addition you get all modern improvements—gas, electricity, water, paved sidewalks and improved streets—with school and stores close at hand. The Pacific Electric has completed its line and station and will soon install rapid service from Los Angeles to Temple.

If you prefer you can get a big 50-ft. lot at surprisingly low cost. Let us call for you at your convenience and make a visit to this thriving, hustling community, without obligation to you. Or if you drive out follow the Monrovia car line along Huntington Drive to Sunset ave., then turn south one mile to Temple.

MARSH & COUGHRAN.
808 UNION BANK BUILDING
PHONE VAndike 6736.

AUCTION. 2 P.M., TUESDAY, JUNE 10TH. 292 Annie st., Lamanda Park. BEAUTIFUL 6-RM. MODERN STUCCO BUNGALOW. Lot 45x180. Located in a fine residential tract, close to street car, market, the Emerson School and High School, it offers special attraction to the home seeker. The house has hardwood floors throughout, tile roof and fireplace, artistically papered walls, tile bath with separate shower, tile sink, extra large rooms with plenty of closet space, stationery tube, automatic water heater. Buy it at auction at your own price. ANOTHER EQUALLY ATTRACTIVE 5-ROOM BUNGALOW, 299 VIRGINIA AVE. Lot 50x160. Direction—East on Colorado to Rose ave., 2 blocks south, 1 block west, ½ block south. W. DWIGHT HAMMOND, Auctioneer. HOlly. 5715.

TOWN OF PICO

LOCATED ON WHITTIER BLVD. DIRECTLY BETWEEN MONTEBELLO AND WHITTIER. DRIVE EAST ON SEVENTH ST., THEN EAST ON WHITTIER BLVD. TO THE TOWN OF PICO.

I HAVE ONE IMPROVED LOT WITH ENGLISH WALNUT BEARING TREES, AT $750. ALSO ONE AT $650, WHICH PRICE INCLUDES ALL IMPROVEMENTS. IF INTERESTED, SEE MR. C. A. THOMAS, CORNER OF DE LAND ST. AND WHITTIER BLVD. OR PHONE B-222, WHITTIER.

COTTON, VEGETABLES, OIL. I optioned to buy 480 a. near Bakersfield, 4½ hrs. to L. A. BEFORE S. O., Pet. Mid., Union, G. P., Marland and Sun leased surrounding land and BEFORE recent advances due to demands for cotton, vegetables, dairy products, country homes, etc.

Similar land here is now quoted $250 a. up and $30 a. up for oil leases, and is worth it, but to take up option immediately will take $80 per a. in fee, whole or part. Terms.

On highway, good soil, abundant water, oil rigs going up surroundings. J. J. FAGAN, 801 Cit. Natl. Bank Bl. VAndike 0772.

EAST POMONA ACRES. QUARTER ACRES $450 AND $500. HALF ACRES $900. Small payment down and $10 per mo., which includes interest. HALF ACRE, with new house, 2 rooms, closet and screen porch for $1500, monthly payments $25. 4-room house with garage, 70-foot frontage on Valley Blvd. $3000, easy terms. Holt and Mills aves. Write for information. F. A. MOLYNEAUX, Box 442. Pomona, Cal.

FOR SALE—Half acres and acres in Arcadia. All improvements in. Fruit trees on every piece. Close to schools, market and car line, 35 minutes to the city. Here you have all the advantages of the country, with all the conveniences of the city. Ideal for chickens and garden. We have resided in Arcadia for 15 years and know conditions there thoroughly. May we render you service? SCHWARZKOPF REALTY CO. 223 W. P. Story Bldg. Member L. A. Realty Board. TUcker 4080.

WE HAVE WHAT YOU WANT. One, five, ten or twenty acres good farm land, easily reached auto and street car. Rich soil for all fruits and vegetables. California's great grape growing section. Ideal for chickens, turkeys and rabbits. Very low price and easy terms. Call and arrange to see property at once. No obligations. DON B. SEBASTIAN LAND CORPORATION, 806 Title Ins. Bldg., 5th & Spring.

DO YOU WANT TO SELL YOUR PROPERTY? IS YOUR PRICE RIGHT?

If so we will sell your property for you within ten days. Our method gets results.

309 BANK OF ITALY BLDG. TRinity 1061.

BARGAIN IN ARCADIA. 2-3 acre, excellent garage, house, orchard, modern chicken equip. and 500 young hens. (1) block from carline, in good neighborhood. Nets $90 mo. Price $4000, easy terms. SCHWARZKOPF REALTY CO. 223 W. P. STORY BLDG. Member L. A. Realty Board, TUcker 4080.

NEAR BRENTWOOD COUNTRY CLUB. Beautiful mod. 8-rm. home, located in 1 acre of park inc. artificial lake, tennis court, all kinds of fruit and flowers, also pigeons, Jersey cow, chickens, turkeys, etc. Garage for 2 cars. Must be sold at once. Your own terms. Ph. 763145 or call at 1554 6TH AVE. No agents need apply.

QUICK ACTION NECESSARY. 2 store buildings, plastered, 3 living rms. in rear of each store on 43x164 lot on blvd. Owner sacrificing for $3000. Will take $5500 net. Best buy in town. Must have $3500 cash, balance 1st mtge. E. H. HAYES, 378 N. Hawthorne Blvd., Hawthorne.

3 ACRES, house and barn, fruit, walnuts, shade and ornamental trees. Beautiful grounds for ideal home, nr. Riverside-Redondo Blvd. at Strawberry Park, 10 miles south of L.A. $10,500. Phone MR. BANFORD, GRanite 3707, or see MRS. BANFORD at 1011 Olive st., Strawberry Pk.

JUST the place for chickens and garden. 2 lots each 50x200, close to boulevards and transportation. Small payment down, bal. $7.50 per month. GEORGE BERG, cor. McPherrin and Graves ave., Monterey Park.

SPECIAL BARGAIN. 1 1-4 acres with modern 5-room bungalow, all city conveniences, double garage, poultry equipment for 1000 hens; fruit, berries, vines, etc. Near car and boulevard, San Gabriel Valley. Price $7000 actually worth $8500. DOYLE. 1025 Marsh-Strong Bldg. TUcker 5567.

FOR SALE—Full use of 25,000 inches gravity water and control with part ownership of 1800 acres level, suburban fruit land, near P.E. R.R. and bisected by paved highway. Half interest for $35,000 to be used on property. Full interest, $200,000, including 10,000,000 gallon storage reservoir, 435 DOUGLAS BLDG.

95 ACRES near Riverside, 57 cultivated. Cement pipe underground, irrigation, elect. pump plant. Plenty water. Fine soil, row crops or melons. Modern improvements. Elect. lights, etc. Dandy home. $15,000. A small cash payment will handle. Might take some exchange. Inquire at 1028 WEST 23RD ST., L.A.

FOR SALE—Good acre place on main blvd. in Arcadia. New 4-rm. house, 800 capacity chicken equip., assorted orchard. A good location, priced right. SCHWARZKOPF REALTY CO. 223 W. P. Story Bldg. Member L. A. Realty Board. TUcker 4080.

14 ACRES, A-1 land, aqueduct water, near Sherman Way and P. E. 1 mi. from Reseda. Bargain at $900 per acre. Inquire 405 S. HILL ST., room 921. MAin 2846.

10 ACRES on blvd., near P. E. 9 acres walnuts, 1 acre grapes, berries, fruits, modern bungalow, garage, hen house, etc. $17,500. Terms. 405 S. HILL ST. Rm. 921. Phone MAin 2846.

THINK OF IT— 7 acres avocados, adjoins golf club. Ideal homesite, water. $1150 per acre, easy terms, near Whittier. Write 43 S. UNION AVE. Ph. 54-268. Eves. L. A.

FOR SALE or lease, acreage adjoining Griffith Park, adapted to recreation clubs. Access to park. ALBERT H. BEACH, 1025 Marsh-Strong Bldg. TUcker 5567.

5½ ACRES, beautiful knoll, $600 acre. Water, blvds., terms. Fine for chickens, avocados. P. O. box 173, Long Beach.

FOOTHILL sanatorium site & cottage lots. BOX 432, MONROVIA.

SUBURBAN homes and small ranches, ½ to 2 acres, 13 miles from L. A., near Huntington Dr. Priced right and reasonable terms. Also unimproved ¼ acre or more. R. M. BELLOWS, Palm Dr., near Baldwin ave., Arcadia. Ph. 29-R-12.

$10 PER MONTH buys beautiful orchard homesite covered with full bearing fruit trees and vines. Owner, HEmpstead 1007.

ACRES, close in, $1600, none better. Box 60-A, Monrovia. Ph Green 575.

Altadena

WELL furnished 10-room house in best part of Altadena. Large lot, two-car garage, all conveniences. Must be rented immediately. No reasonable offer refused. References required. No children or animals. Phone Pasadena COLORADO 3626.

SUBURBAN PROPERTY— For Sale

Hawthorne

2 ACRES NEAR ATHENS OIL FIELDS. $1750 ACRE. TERMS. Business lot on Hawthorne Blvd. with bldg. 14x36, small store and living rms. $3000. Will take some cash and good trust deed. ST. CLAIR, 810 N. Hawthorne Blvd., Hawthorne. Phone Inglewood 1000-R-11.

1 ACRE, six rooms, modern, equipped for chickens. Center of city. Pay $7000 cash and take $5000 profit. Also 3 rooms, modern, close in, $175 will handle. MILBURN & RANDALL, 164 N. Hawthorne Blvd. Phone Inglewood 8719-J-3.

LOT 50x150 on Massachusetts, ¼ blk. off blvd. $650, $200 cash, bal. 2 yrs. BOX 331, Hawthorne.

5-RM. house, $1600. Easy terms. 445 MARYLAND AVE., Lawndale.

Culver City—Palms

FOR SALE—$1000 down, ½ block off Washington Blvd., across Goldwyn, Metro, Mayer Studios, 3 rooms and bath, completely furnished. $3250. 7036 VINTON AVE., Palms.

UNFINISHED 4-ROOM BUNGALOW. $2500. Only $250 down. A real opportunity. Priced to sell. Located between Culver City and Venice. TUcker 8869. Eves. 560-211.

Burbank

GOLDEN OPPORTUNITIES IN SILVER INVESTMENTS.

Now that a $14,000,000 university is assured for Benmar Hills, and we are sure that such is the case, lots in this tract are splendid investments. We have a few excellent lots in this subdivision that can be bought way under the price of adjoining property and for as little as $200 down, and nearly two years to pay balance.

One of the best homes in Burbank; magnificent location, superbly built, elegantly finished; nine large sunny rooms and sleeping porch; two baths, dressing-room, tile bath and tile sink; selected hardwood floors; everything that goes to make a high class home, and the price will please you.

An improved 50-foot lot on the San Fernando Blvd. in the path of immediate development, a good chance to make some real money on close-in business property.

Lot 100x272 making four lots in a good location. A snap at $2100, terms.

Beautiful foothill home. Lot 100x278½ feet. Large garage, all kinds of fruit and berries, in fine condition. Must be seen to be appreciated. Let us show you this exceptional buy.

An excellent ten-acre irrigated ranch, for sale or exchange. Five acres apricots, two and a half acres alfalfa, one acre family orchard, one-half acre grapes, one acre vegetables, two large modern chicken houses with cement floors, two brooder houses, feed house with cement cellar, eight hundred White Leghorn hens, six-room bungalow with bath, all for $12,000. Will consider good Southern California property for all or part of $8000 equity.

SILVER-WELLINGTON,
Ph. Bur. 284-W. 219 N. Olive ave.,
Burbank, Cal.

SACRIFICE. A LITTLE FARM. $2500, $500 CASH. 1½ acres 470 feet of frontage on boulevard. Burbank section. 8-inch underground water system. 150 2-year-old peach trees. A fine place for a country home. EDWARDS & WILDEY CO. Burbank Br. 201 W. San Fernando Blvd. Ph. Burbank 144-J.

FOR SALE—Strictly modern 7-room house, double garage, cor. lot, 153 by 153, on Sunset Canyon Drive. You can buy this at a bargain, no better investment. Also a 13-acre Canyon with residence and garage. Fine live oak and fruit trees. Terms. CHAS. B. FISCHER, 209 N. Olive st.

I HAVE for sale the best subdivision land I have ever offered. Think of this, all or part of 100 acres, within 6 miles of Hollywood, surrounded by 3 new blvds. 3 of them major highways and the price is right. J. G. CRAWFORD, 130 W. San Fernando Blvd.

5½ ACRES, the best soil, $1000 acre. A real bargain, 5-room house, Victory Blvd., to save from foreclosure $5000. $1000 will handle. N. DeFAZIO, 100 N. Olive. Phone 339, Burbank.

FOR EXCHANGE—10 acres highly improved foothill ranch near Burbank, 4-rm. house chicken equipment. All kinds fruit. Want double or simple bungalow. Price $12,000, clear. DANIELS & CLAYTON, 119 W. San Fernando Blvd., Burbank.

BURBANK BARGAIN. 20 A. near University Site. A sure money maker. We have a price $2500 per acre for 10 days. Good terms. If you want an investment see this. RADCLIFF REALTY CO., 206 East San Fernando Blvd., Burbank. Tel Burbank 295.

FOR SALE—2-acre poultry ranch on San Fernando Blvd. with 600 laying hens, poultry equipment and 3-room house with bath. Price $5750. Terms. EDWARDS & WILDEY CO., 201 W. San Fernando Blvd. Phone 144-J, Burbank, Cal.

$7000. FOR sale, 2 houses on 1 lot, modern 5-room and 4-room at 526 Providencia st., Burbank. Take Burbank car, get off at Providencia, walk 1 block north. Call 518 next door. Terms.

SMALL, well equipped rabbitry, lot 100x150. Barn, no house. Good market. $2700 including rabbits, $750 down, bal. $30 per mo. CHAPMAN, Clark & Keystone sts., Burbank.

Arcadia

BIGGEST OFFER IN ARCADIA. Beautiful 2½ acre ranch near the new oil well, 8-room modern house, furnished, equipment for 3000 chickens; everything modern and up-to-date; lots of fruit of all kinds; 2500 chickens on place now. This place has an immediate income and is a wonderful buy at $17,500. Phone 39-R ARCADIA, R.F.D. 2, Box 199.

WEST ARCADIA, half acre, fruit, alfalfa. Transportation. OWNER, Fair Oaks 5771.

Baldwin Park

MUST sell my 10 acres at once.
Cor. of two highways Between
Baldwin Park and Bassett.
Plenty of water. Cheap, piped for irrigation. About an acre and half.
In family orchard and walnuts, balance good for any kind of farming.
Must have all cash, $8500 takes it.
OWNER, 4416 Pasadena ave.

La Crescenta

NEW attractive little bungalows, nicely painted, on beautiful 50-ft. view lots. Only $900 with $50 dn. $15 month. Mngr., Highway Highlands, Michigan Ave., La Crescenta, 4000 pop., 1500 ft. elevation. Prettiest spot in Calif. 6 mi. Glendale, 15 L. A.

NEW 3-room mod. house, 22x24 on 2 lots, garage, gas, oak trees, wonderful view, fine climate. Price $2700, terms. Owner, B. CAMPAGNOLO, 417 E. Altura ave., Montrose. Follow car line to Florencita Dr., 1 block north, 1 blk. west.

FOR sale, ½ acre, $1600, Ramsdell Ave., north of Mich. Blvd. Water. Terms. Write MRS. BERKSON, Tujunga, Cal.

Maywood

MUST sacrifice desirable res. lot; corner 40x150; one block from car, two blocks from school. $1550, cash $525, balance $25 per mo. OWNER, R.D. 2, box 846, Los Angeles.

$500 DOWN—New 5-room modern with garage. Near Central "Manufacturing" dist. Phone AXridge 4761. 847 SLAUSON AV.

Tujunga

ACRES, ACRES, ACRES. Makes them pay from start. POULTRY & GARDEN ACRES, CLOSE IN. Wonderful sandy loam just ready for Chix and GARDENS, FRUITS and FLOWERS, ONLY $40 CASH, then start in— CALIFORNIA HOME EXTENSION A-S'N, TUJUNGA, CALIF.

WILL sacrifice 1 or 2 well-located lots in Tujunga. Good terms. Might trade for auto. HEmpstead 2366.

El Monte

FOR SALE—5, 10 or 20 acres A-1 soil for truck gardening, berries and alfalfa, 45 minutes from Bdwy. Some cash. Bal. terms. Accept some clear trades on 20 acres. L. B. SMITHSON, Owner, 317 Lexington st., El Monte.

Monrovia

A HOME. Spacious grounds, gardens, fruit, berries, some chickens. Plenty room for the kiddies. If this sounds good, then buy one of our Mountain avenue acres. Close to Monrovia. Price $1800. Small payment down, small monthly payment. Temporary houses allowed. WILSON REALTY COMPANY, 308 SOUTH MYRTLE AVENUE. PHONE MAin 555.

APT. house, furnished, income $2880, 8 apts. Monrovia Main st. Always full. $12,750, cash $5000. Lot 66x141. O. P. SMITH, 921 Wright and C. Bldg.

FOR SALE—5-rm. modern stucco house, hardwood floors and basement, large garage. Lot 100x213. $5850. terms. 748 W. WALNUT ST., Monrovia.

Moneta

4 ACRES, close in, extra good oil speculation. $2500 per acre, terms. MONETA REALTY CO., 16409 Western ave., Moneta, Calif.

Southgate

BARGAIN, 4 rooms, screen porch, 3 lots, 5c car. All for $4000, $1550 equity, bal. $25 mo. AXridge 8847.

Lankershim

FOR SALE—Reasonable equity in lot 60x135, 3-room house, 16x24, bearing fruit trees, good neighborhood. Water in, gas and electricity close. Located near car line on corner Melville and Fulton sts., Orchard Villa Tract, Lankershim, Calif. See W. J. RICE on premises.

$16,500—Nice home, 10 A. for subdivision. Furn. piano, auto, chickens, rabbits; Box 362, Rt. 2, Lankershim.

SUBURBAN PROPERTY— For Sale

Whittier

THE CITY BEAUTIFUL. THE HIGH CLASS RESIDENCE CITY WITH A COLLEGE ATMOSPHERE.

Every factor necessary for future development right at hand. Nestled in the shelter of the beautiful Puente Hills and commanding a view to the Ocean, it offers the discriminating homeseeker Southern California's most delightful and protected homesite. Surrounded by wonderfully rich lands, covered with the finest of citrus groves and walnut orchards, and almost encircled at a slight distance by one of the world's richest oil fields, Whittier has the backing for great commercial prosperity. Frequent service is provided to Los Angeles by Pacific electric cars and motor transit busses. Southern Pacific and Union Pacific Railroads have terminals near the business center of the city.

Adjoining and in close proximity to our city is a district which is strategically located for industries. Here are a network of railroads and boulevards for transportation facilities. Natural gas and oil are available in this district for cheap fuel and power. Whittier College and other educational facilities insure this industrial district a competent supply of intelligent labor.

5 ACRES full bearing walnuts, with 6-room house, at the corner of two important Boulevards, very close to the city of Whittier. Ready for subdivision. Price $12,500, $5000 cash, balance 5 years, 7%. SWAIN-NANNEY CO., 214 E. Philadelphia St. Ph. Whit. 26.

HERE'S A BARGAIN! 9.16-acre fruit ranch located in La Habra Heights. 200 2-year-old citrus and avocado-bearing trees. The finest nursery stock origin in the fruit belt. Priced unusually low for quick sale at $17,500, $5000 cash, terms. WALLACE GREGG, Realtor, 116 W. Philadelphia. Whittier 137.

7 ACRES, full bearing Valencia oranges, in the heart of Northwest Whittier's new oil field, now leased for oil with one of the large Cos. Will sell with all oil rights, 1, 2 and 5 acres. We also have some spec. bargains in orange, walnut & lemon groves, from 1 acre up. C. A. MATTESON, Realtor, Whittier News Bldg., upstairs, 136 N. Greenleaf Ave.

A WONDERFUL 7-room Spanish MODEL home, tile roof, on lot 79x177, located in beautiful Eastridge, Whittier Foothill subdivision par excellence. Every mod. convenience. New furniture and electrical equipment. Never occupied. A home unusual. Pr. completely furn., $26,300; unfurn., $22,500. MAPLE-NEWSON CO., 108 N. Greenleaf Ave.

10-ACRE VALENCIA ORCHARD. AT BARE-LAND PRICE. This is a dandy young orchard, good soil, dependable water conditions, fine climate and scenic loc. for a home. Pr. $11,000, $4000 cash, bal. mtg. Owner non-resident, and financial requirements necessitate that he sell. RUSSELL-CHAMNESS CO., 314 E. Philadelphia St. Ph. W. 13-201 Whittier.

CHOICE NORTHEAST SECTION. In the choice res. sec., good surroundings. A splendid mod. 6-r. bung., large rms. 3 sleeping rms., inc. large sleep. pch., bkfst. nk., hdw. flrs., built-in feats., gar. An attractive place, beaut. lawn, trees, flowers, shrubbery. A real home in a real homey sec. Pr. right at $7800, terms. GIBBS & BALSON, 302 First Nat'l Bank Bldg. Ph. 987 Whittier.

NOW IT IS OUR TURN. If we can't show you good bargains in residential, business, income and ranch property, no one can! Give us a try and let us prove it to your satisfaction. REMINGTON-PRINGLE & KORSMEIER, Realtors, 2 Reider Bldg., corner Greenleaf & Philadelphia Ave.

FOR SALE OR EXCHANGE. 5-acre citrus orchard, with nice modern bungalow, large rooms, garage, etc., near Whittier. This is a very attractive home in a good neighborhood. Come see it and make us an offer. Z. E. FOSTER RLTY. CO., 5, 2nd floor Stedman Bldg., 130 N. Greenleaf Ave. Ph. 1180 Whittier.

WILL EXCHANGE for Los Angeles residence of about equal value, brand new thoroughly modern stucco finish five-room bungalow with all hardwood floors; well built, all conveniences. Garage. Lot 50x150, on paved street. Clear of debt except street bonds, and worth the money. Price $8000. WRIGHT-JENKINS REALTY CO., 113 N. Greenleaf. Phone Whittier 141.

SPECIAL. New 5-rm. bungalow, rooms large; very modern & well built, all the built-ins. Large front porch. Lot 50x140, street & alley paved. Garage. Owner has moved away and writes us, "Cut pr. from $6000 to $5100 if you can sell quick." Mtg. $2500. Will sell on easy terms. This is our best buy. H. W. HENDERSON, 108 E. Philadelphia St.

6-ROOM new and modern bungalow in Whittier's best residential section. Close to business center, high and sightly location. Many built-in features, nice breakfast-room and cement drive, fine shrubbery. The price and terms are reasonable. If interested let us show you. A. B. HIXON REALTY CO., 107 E. Philadelphia. Whittier 377.

THE BEST!! Business buy in Whittier is the one I am offering at the ridiculous price of $13,500! Lots unimp. on same street, same size, are selling for $17,000! I have steel garage for 20 cars, with room in front for 4 stores. Expert appraisers value this lot in 1 yr. at $20,000. The income will surprise you. Come in and talk it over. C. J. CALDWELL, 111 N. Bright Av.

SPANISH STUCCO BUNGALOW. Attractive new 5-room Spanish stucco bungalow located on Whittier Blvd. close to East Whittier School. Living-room 17x24, cove ceiling, Tiffany finish, tile fireplace, built-in features, east exposure. Garage. Price $8000, terms. Must be seen to be appreciated. CARSON ALBRIGHT, 130½ N. Greenleaf Ave. Ph. W. 3361.

$800 A. 15 A. of bearing apples, pears, cherries & peaches; family orchard, fruit, grapes, every variety; berries & garden ground. Good 5-rm. house, outbldgs., water under press., hot & cold; elec.; ph.; paved rd. Irrig. water $5.40 A. per yr. H'lthful clim. 1700 ft. elev., espec. helpful for asthma, etc. Will sell in 5-A. blks. Cons. exch. for loc. prop. MORRIS-ECKLES CO., 246 E. Phila. St. Ph. 249, Wh.

INCOME business property ¼ blk. off Whittier's main business St., 1¼ blks. from 6-story 1st Nat. Bank Bldg., ½ blk. from P. E. Depot. Improvements, 12-rm. 4-apt. bldg. and 4-rm. mod. house on rear. Lot 50x140 ft. to 20-ft. alley. A rare bargain. Lot alone is worth price asked, $12,650. $5300 will handle. WHITTIER REALTY CO., 209 E. Phila. Scenic Theater Bldg. Ph. 151, Whittier.

VALENCIA ORANGE GROVE. 9-acre grove, 13-year-old trees, A-1 condition, well located. 2 good houses on property. Fully equipped and well improved, close to town. Lots of fruit on trees, nearly ready to pick. The price is right, easy terms. COOPER & HOLMES, REALTORS, 215 N. GREENLEAF AVE.

GET THIS ONE!! 100x140-FT. CORNER ON BROADWAY AND MILTON ST. PRICED AWAY BELOW VALUE FOR QUICK TURN AND CASH. $6300 TAKES IT. FOSTER & FORD, 131 N. GREENLEAF AVE. PH. WHITTIER 281.

THE ABOVE ADVERTISERS ARE SPONSORED BY THE MULTIPLE LISTING SERVICE OF WHITTIER, CALIF.

Compton

75x125 LOT for $500, $175 down, balance easy terms. See NELLIE WANGHOP, 107 N. Alameda, Compton.

Montebello

YOU'LL like Montebello. An altitude of 165 feet above sea level, assuring comparative freedom from fogs, a yearly climatic condition surpassed by none. Our wonderful school system WITH ALL DAY SCHOOL, for every pupil and our church, club and social life forming a picture of ideal living conditions that are the basis of a happy home life. Phone ANgelus 1705. CHAMBER OF COMMERCE, Montebello.

$12,000. $4000 CASH. One acre, 108 ft. frontage, one 6-room modern home, and one 5-room modern, balance of acre in walnut trees. 6 blks. from the business district of Montebello. Shown by appointment only. Ph. ANgelus 7116. BEATY-LEUENBERGER-DODGE, 5th and Whittier Blvd., Montebello.

San Gabriel

BEAUTIFUL home on San Gabriel Blvd., with acre of full-bearing walnut trees and facing another good street. A nice 5-room house, chicken equipment and family orchard. Zoned for business and faces one hundred feet on the Blvd. The price is about right for the bare land, with improvements thrown in. This is the best buy in the San Gabriel Valley today. $8500, with $2500 cash and the balance to suit you.

A good east-front acre near school and Blvd. at $2250.

Four dandy home sites near Valley Blvd., with 15-year walnuts and east frontage, 58x195, on good street, with all public utilities already in. $1800 with $300 cash to buy. Come out and see them today.

T. B. GREEN or K. H. YOUNG,
610 Valley Blvd., just west of San Gabriel Blvd., opposite Chicken Inn.
Phone San Gabriel 1635-R.

FOR SALE—By owner, gas and oil service station, 5-room house, ½ acre, good location, price $4500; terms. For particulars phone San Gabriel 342-W. Address R1, box 70-G, SAN GABRIEL.

IS WORK scarce? Better get the acre. One for $2000, one for $2500 in peaches, on Grand near 2nd. Phone San Gabriel 78-R-3 or Wilson, 727 Story Bldg., L. A.

SACRIFICE. 5 acres high ground near San Gabriel Country Club. OWNER, address Z, box 449, TIMES BRANCH.

SUBURBAN PROPERTY— For Sale

San Marino

WE OFFER TWO BEAUTIFUL SUBURBAN HOMES AT GREATLY REDUCED PRICES. LOCATED IN THE LOVELY RESTRICTED SAN MARINO DISTRICT.

ONE MODERN 10-ROOM HOME WITH BEAUTIFUL GROUNDS. WONDERFUL MOUNTAIN VIEW. LOT 120x258, PRICE $27,500. NAME YOUR TERMS.

ONE ESTATE CONTAINING 2.77 ACRES WITH MANY LIVE OAKS, GOOD TEN-ROOM HOME WITH LOVELY GARDEN. PRICE $37,500. GOOD TERMS.

See Frank Hart or Getchell,
EDWIN G. HART,
722-725 Van Nuys Bldg. MAin 2500.

10 ACRES walnuts, ready for suburban homes, 2 blocks north of Huntington Dr. Has water, electricity, gas. Will divide. Terms. Call ELiot 1529.

Van Nuys

ON beautiful Sherman Way. Gentleman's country home, fine modern 6-rm. residence, double garage, concrete drive and walk, fine lawn, shrubs and flowers, excellent soil. 2½ or 5 acres. Price right and liberal terms. Will exchange. 10-ACRE corner, 1 block from car line and boulevard. Fine citrus section, water meters installed, $1000 per acre, terms. Will subdivide. JAS. R. GOLDSWORTHY, Sherman Way, corner Irwin. Phone Van Nuys 172.

1 ACRE on blvd. close to Van Nuys, small house and garage, $3000. 10 acres on corner on blvd., $10,500, terms. FRED A. KELLOGG, 172 Sherman Way, Van Nuys. Phone 141, Van Nuys.

Santa Ana

MUST sell my lot, immediately, $875; equity $350; good investment. GR. 7034.

South Pasadena

$2500 UNDER PRICE. Beautiful S. Pasadena home at a sacrifice, party going East and must sell. 9 rooms, 5 bedrooms, near schools and transportation. 20 minutes to L.A. Situated in the finest part of the city and near large estate. Full price $10,000, terms to suit. See MR. PEARSON, 610 W. Main, Alhambra. Phone 2143-J.

FOR SALE— $4200. New 6-room bungalow, oak floors, etc. Fine business corner. $4750. MRS. GARDNER, 515 El Centro st. EL. 2811.

Willowbrook

FOR SALE—6-room plastered house, furnished, 25 fruit trees, chicken houses, chickens, on lot 66x195 ft., facing two streets, $5500, $1500 down, balance easy. Terms at 6%. 2124 CARLIN AVE., Willowbrook. R. J. Cowens.

BEACH PROPERTY— For Sale

$5 DOWN—$5 MONTHLY. Total $100 for home site with wonderful view of ocean, bay or mountains. Boating, bathing, fishing. Fine for summer camp or permanent home. I live there now. W. S. REDFIELD, 512 Grant Bldg., 4th and Bdwy.

WILL SACRIFICE for $1000 down and $75 monthly my fine new house, newly furnished, containing sun parlor, large living room, three bedrooms, kitchen and two baths, garage, near Venice Blvd., overlooking the ocean and city. 25 min. out. $9500. VAndike 4506.

HOLLYWOOD BEACH. OCEAN FRONT CABIN SITES. Right on the Water. Short drive from L. A. $350, terms. Send for booklet and map how to go. HOLLYWOOD INCOME REALTY CO., 7064 Hollywood Blvd. GRanite 5703.

VENICE—New 5-room Spanish stucco. $685 cash will handle. Am at hospital, need cash. See house, 2822 Harrison ave. Worth $8500. Will take $5252.93 for immediate sale. 1st mtg. $2800, trust deed, $2617.93. House open today only.

BEACH LOT—SMALL PAYMENT. $10 per month. Hollywood Beach. No rocks, no gravel. Right on the water. TRinity 7172.

PALOS Verdes lot for sale, 2 blocks from ocean, $2500, $100 down and 10 years to pay principal. Address A, box 260, TIMES OFFICE.

FOR EXCHANGE—By owner, 7-room modern house, double garage, clear. Want double bungalow or house in L. A. 16 AVE. 36, VENICE.

BEAUTIFULLY located beach acreage and homesites, Carlsbad, Oceanside district. Unusual terms. For information, address H, box 500, TIMES BRANCH.

$1000 CASH or terms, 3 rms. each, cabin, screen porch, garage. GRAY CASTLE, Topanga Beach, No. 14, Topanga Lane.

Catalina

FOR RENT—5-room furnished cottage, 323 Catalina ave. MRS. M. HOOVER, Owner, 1211 E. Main st., Alhambra. Telephone Alhambra 336.

Hermosa Beach

WE have a few furnished houses left for the summer months. Make your reservations now. J. H. KIBLER CO., 1227 Hermosa Ave., Hermosa Beach.

BUSINESS lot on Hermosa ave., 40x100 ft. $3500 for quick sale. THOROUGHGOOD REALTY CO., 1144 Hermosa ave. Ph. 2511.

FOR RENT—4-room house and bath, furnished. Reasonable. Hot and cold water. 851 LOMA DRIVE.

Long Beach

FOR SALE BY OWNER AT THE RIGHT PRICE. 6-room modern house, garage, large lot 60x177, 20 fruit trees, close in, north side location. Half cash, balance easy terms. Owner, MRS. LOUISE MYERS, 801 Walnut st., Long Beach, Cal.

Manhattan Beach

ARTISTIC new beach home and garage, unobstructed view of ocean, Santa Monica mountains, Palos Verdes. Sacrifice $3750 only; $750 cash, $1000 under value. 3209 ALMA AVE., Manhattan Beach.

TWO furnished houses on lot; live in one, rent other; elevated, sea and valley view; water, electricity; $3250, terms. OWNER, 441 28th st., Manhattan Beach.

Redondo Beach

REDONDO Beach property. J. T. LUXFORD, Realtor, Redondo Arcade Bldg.

Sunset Beach

MODERN cottage, furnished, $3500, or without. Call any time up to June 12. We leave then for the east. Sunset Beach, first house on ocean front after leaving Anaheim Landing. E. H. DIEHL, M. D.

Venice and Ocean Park

LARGE storeroom, big enough for lunch counter, fruit and grocery store with 2 gasoline pumps in front. Also living quarters, 2 miles from beach. Cor. Van Ness Blvd. and Ballona Rd., OCEAN PARK HEIGHTS.

FOR SALE or exchange, lot, Clubhouse ave. ½ blk. from ocean, center of Venice. Want good high class automobile. Bring your car and make offer. R. K. WILSON, 1260 Trolleyway. Ph. Venice 61443.

5 OR 10 acres choice avocado, citrus or garden land, Marine view, $200 per acre, terms. A. L. CANDLAND, 955 Ridgewood, GRanite 6565.

HOUSE—3 rooms, 1 block ocean, $4000. Write 1400 EL MOLINO ST., L. A.

HARBOR PROPERTY— For Sale

FOR SALE— If interested in San Pedro property see N. E. DAMICO & CO., 421 W. 6th st. Phone 1059. Service—Courtesy—Square Dealing.

Torrance

BIGGEST SNAP IN SO. CALIFORNIA— 6-rm. modern house, garage for 2 cars, basement, bearing fruit trees, etc. Lot 90 ft. by 140 ft., 20246 S. Normandie. Across the street from Delanco station, close to all beaches, 2 blks. from Julian refinery, ¾ mile from Torrance, an industrial city, surrounded with oil territory. Price $6000, $3500 cash, bal. easy terms. Owner, M. F. LANG.

Wilmington

OWNER can't meet payments on lot near new well; will sacrifice several hundred under market value. This is a money maker. Canal ave. lot near P st., only $2250. Anaheim corner, 50 ft. at $5000 is a wonderful buy. Another Anaheim cor., bargain, only $12,750. Now is time to buy. F. J. BUCKLEY & CO., 111 W. Anaheim st. Wilm. 55-J. L. A. Off. 632 W 6th. MAin 0447.

WANTED—ANY AMOUNT WILMINGTON PROPERTY FOR CASH. WHAT HAVE YOU? PIONEER REALTY COMPANY, 810 E. ANAHEIM BLVD., WILMINGTON.

23,665 sq. ft. for lease, near wharfs. J. W. WEIGHTMAN. Wilmington a specialty since 1906. 340 Canal, upstairs opp. depot. Ph. 588.

MUST sell at once my lot on Chandler st., nr. Wilm. blvd. Best offer takes it. Address E, box 6, TIMES OFFICE.

EQUITY lot very near producing well; cannot meet payments, will sac. 569-514.

2 RESIDENCE lots, sacrifice by owner. 3818 MANITOU AVE. CApitol 1100.

MASON-PEDERSEN CO. "Specialists in harbor properties." 308 Canal ave. Ph. Wilmington 25, Wilmington, Calif.

COUNTRY PROPERTY— For Sale

2 ACRES or more with blvd. and lake frontage, near new club. MORRIS, 315 Elm, Long Beach. 626528.

10-ACRE bearing orange grove, 8-room mod. home, $10,500, terms. BOX 282, Alhambra.

COUNTRY PROPERTY— For Sale

"SOUTH COAST PARK"

"IN ALL THE STATE NO PLACE LIKE THIS"

We offer herewith a few "Specials" that have been very carefully selected, are real values and are sure to sell quickly.

No. K-1—A well sheltered little ranch of 4.73 acres. Has deep sandy loam soil, fronts on two streets, pure mountain water. Just right for poultry, berries and figs. "Special Price" $1500. Pay only $150 cash and $150 yearly.

No. G-5—Here is a beauty, high ground, fine view of sea and mountains, nothing better for avocados, figs, vegetables and flowers. 5 acres "Special" $2250. Pay only $225 cash and $225 yearly.

No. J-3—A beautiful homesite of 3.20 acres, on high ground, affording a magnificent view of the sea. Fine soil for fruits and vegetables and will greatly increase in value. "Special," $1600. Pay only $160 cash and $160 yearly.

For these and many other fine buys, call on or write

SOUTH COAST LAND CO.
E. M. Claussen, Sales Manager
912 Garland Bldg., Los Angeles.
Phone TRinity 3161.

AUCTION!

312-acre Imperial Valley ranch, 3 miles west of Westmoreland, 12 miles northwest of Brawley, on cement highway, L. A. to Valley points.

THURSDAY, JUNE 19, 2 P.M.

Positively a CLOSE-OUT sale regardless of price bid. No better ranch in Valley; best soil; abundance water. Land can be leased for $35 acre to melon and vegetable growers. Wonderful chance for investors or speculators to subdivide; much near-by activity. See the American "Valley of the Nile" with its 1000 cars of melons going out daily. Implements and machinery sold separately. POSITIVE SALE, RAIN OR SHINE. Get this ranch now at fraction of its real value. Sale under tent shades.

CHARLES HAMMOND, Auctioneer.

FOR SALE— 5.46 acres choice land set young walnuts, profitable truck crop can be grown between trees, cheap water, good location on paved road, near Puente, 20 miles from L. A. Price $4500, ½ cash.

20 acres high-grade truck or walnut land, close to Puente. Cheap water. Price $22,000, terms 1-3 cash.

2 1-4 acres, suitable for chickens or truck, cheap water, gas and electricity available. Price $3700, terms. W. E. SERVICE, Realtor, Phone 55024. Puente, Cal.

18,000-ACRE RANCH. 18,000-ACRE RANCH. This splendid property, situated in Southern California, can be purchased with about 2000 head of live stock at $30.00 per acre. About 2000 acres can be irrigated by further development of water. This is a well equipped and going proposition, and one of the best large ranches in the Southland. Splendid grazing on the hill lands. For full particulars get in touch with undersigned. I also have other desirable ranches of varying sizes and prices. Also some splendid SUBDIVISION ACREAGE. MR. STARR, 821 Chapman Bldg. VAndike 5626.

BEAUTIFUL ROLLING HILLS FOR STOCK RANCHES OR COUNTRY PLACES. Between Fullerton and Pomona in Puente Hills. Live oak trees, excellent spring water, good soil for walnuts and deciduous fruits; fronting on main highway where natural gas is piped. Prices range from $65 to $85 per acre in tracts of 60 acres or more; easy terms. CAMPBELL-JORALMON COMPANY, 400 Washington Bldg. TRinity 5261.

BEST VALUES IN CALIFORNIA. "DEL SUR POULTRY FARMS." BUY FROM OWNER—DON'T DELAY. Subd. of 160 Ac. ALL IN ALFALFA. 5 or 10 Ac. $425 per Ac. WHOLESALE. PLENTY OF WATER. L. A. county. OR buy 5 Ac. and I will construct, if desired, house and poultry equipment at total of $3565 for land & bldgs. ONE-HALF CASH, no payment for 3 years, bal. over 2 yrs., 6%. WHOLESALE PRICES. MAKE RESERVATIONS. Auto trip, hot dinner, cost $5.00. EVERETT, 1002 Wright-Callender Bldg.

SAN FERNANDO VALLEY ACREAGE. Have one of the biggest bargains in acreage on the Ventura Blvd. Can be bought on liberal terms. Do not overlook this. Have other lands for sale in large and small tracts, improved and unimproved; alfalfa, walnuts, apricots and orange groves, ranches to exchange. JOSEPH MAIER, 530 Security Bldg. ME. 0383. Eve. 560354.

REAL SNAPS IN ACREAGE.

5 A. lemons on main blvd.	$650 per A
5 A. poultry or truck land	$475 per A
5 A. apple orchard	$500 per A
10 A. truck & alfalfa land	$350 per A
5 A. olives	$450 per A
14 A. full bearing wine grapes	$650 per A

Irrigation & domestic water. Good terms. Phone VErmont 8878. A.B.C. SALES CO. 4800 S. Vermont Ave.

FOR SALE—YOUR OWN PRICE. BARGAIN. Eighty-acre full bearing orchard for which owner refused $1000 per acre. Sickness compels sale. Splendid crop now on trees. Come in Monday and make offer. Can arrange terms to right party. Ample water, choice location. VAndike 7797. DEPENDABLE MTG. CO., METro. 3848. 918 Stock Exch. Bldg.

ORCHARD and vineyard land in the South Margarita Hills, east of Santa Margarita, Cal. In San Luis Obispo county. In the most delightful climate in California. Fruit is grown here without irrigation. Oak trees are plentiful in these hills. Price of land is $50 to $150 per acre in 10 or 20-acre tracts. I plan to subdivide my ranch. If interested please write J. W. GREEN, Santa Margarita, Cal.

FOR SALE or trade, modern home, 2½ acres, gas, electricity, aqueduct water, free school, bus, mail delivered daily morning and evening. Papers, young fruit trees & grapes; will take in good trust deed. Price $6850. Easy terms. Also ½-acre, $450, terms. See my agent, 11404 SAN FERNANDO ROAD, 16 miles from L. A. Phone Burbank 388-J-11.

BEST BUY IN CALIFORNIA. San Luis Obispo County, $85 acre, $10 acre cash, bal. 5 years. High, level fruit land, grow anything; 2 miles from ocean; near Arroyo Grande and Coast highway. Gas and electricity. Next trip Saturday, 31st. C. L. SIMMONS, 517 Grosse Bldg., 6th and Spring. TUcker 5154.

40 ACRES. A STEAL. $100 PER ACRE. $100. Five acres in alfalfa, practically all fine fruit, vineyard or grain land. Excellent for poultry, fine location. Los Angeles county. No buildings. Part subirrigated. Act quick. Call 1362 NORTH WESTERN AVENUE, Hollywood.

160 ACRES in the famous Weedpatch. A-1 land; water, yes. 1½ miles from Arvin Leasing. All around this property for oil. $50 per acre less than adjacent lands. C. P. BLAKEMORE CO., 926 Van Nuys Bldg. Phone TUcker 5546.

CHICKEN, fruit, stock, dairy improved, unimproved quality lands. Bargain prices, grow anything. $3000 to $1,000,000; Salinas Valley, get in now, ground floor prices, land will surely increase here. Don't buy then think, investigate first. H. STEIN, 343 South Hill, Los Angeles.

FOR SALE, or will trade for L. A. real estate, 20 acres Bartlett pears, 2 yrs. old; 20 shares water stock, cement pipe, irrigating system, at Adelanto. BOX 1540, Arcade Station, or phone HUMbolt 0944.

IRRIGATED fruit, nut, berry land, $25, $75 acre. Also improved. Trades, city, suburban, long terms. City conveniences, healthful. Free literature. HOWE, Paradise, Calif.

FOR SALE—Best 5 acres apricots near Norco. Investigate this if you want something good. L. P. DUFFEY, 21st and Mountain ave., Upland, Calif.

WONDERFUL bargain, 300 acres, fine water, 150". Close an estate can be bought for $8000. Less 1-4 cost. Address H, box 444, TIMES BRANCH.

277-ACRE foreclosed ranch, 7 miles west of Riverside, going at $75 per acre. Terms. MORRILL, 308 Lane Mtge. Bldg.

CHEAP acreage makes hundreds of per cent. No chance to lose. Investment, not gambling. 40 acres at $80, 80 acres at $20. WILSON, 727 Story Bldg. BRdwy. 1485.

FOR SALE—On very easy terms, 40 or 140 acres in Bouquet Canyon, unimproved. H. STICKLES, 42 miles from L. A., Santa Paula, Cal.

CALIFORNIA and Arizona ranches; also gentlemen's estates near Los Angeles. C. B. HARRIS, Union Stock Yards. Phone AXridge 6463.

A BARGAIN, 1-4 section in pear dist., bet. Palmdale and Lancaster, E. of railway. $100 acre. 3116 S. VERMONT. BEacon 3686.

GARDEN of Eden, 5 acres, alfalfa, artesian water $2000, terms. Owner. Address T, box 284, TIMES OFFICE.

20-ACRE tracts, $600. Springs, creeks, in Oregon. Trip every 2 weeks. Owner, C. COLE, 6108 S. Vermont Ave.

$500 DOWN, balance easy; 5 acres grapes, in their fourth season; well located, corner, water stock. EMpire 3138.

$6500—160 a. unim. springs, Santa Clara. $6500, 11½ a., 7-rm. house, out bldgs. Box 87, SUNOL.

MUST sacrifice 40 acres good tillable land on Mint Canyon Blvd. Full price $1600. Terms. OWNER, TUcker 3000.

SOUTHERN PACIFIC RAILROAD LANDS. LONG TERM PAYMENTS. LAND DEPT., 836 PACIFIC ELECTRIC BUILDING.

COUNTRY PROPERTY— For Sale

ALFALFA RANCH, 450 ACRES— 1½ hours' drive from center of Los Angeles. All river bottom land. 300 acres now in very best stand of alfalfa. This is one of the most attractive ranches in all of Southern California, particularly as a dairy ranch. Could be made one of the largest and best dairy propositions in California. Land borders highway, Santa Fe station located on edge of property. Barn for 100 cows, all fenced and cross fenced. Free water sufficient to irrigate 2000 acres. Water alone is worth the price asked for the ranch. The location and situation of this property could not be better either for a subdivision or kept intact as a dairy proposition. Price is right and terms are easy.

For full particulars on this property, call or write

CARL F. SCHADER & A. F. WEBSTER
208-209 Consolidated Bldg., 6th & Hill.

ATTENTION! POULTRYMEN!

5 acres, best soil in California, for less than $1000 CASH.

No such subdivision in the State. PERFECT SOIL, AMPLE WATER, BEST CLIMATE, 1700 FT. ELEVATION. NO FOG, FINE ALFALFA LAND, 325 DAYS SUNSHINE, FULLY PIPED FOR WATER; ELECTRICITY ON TRACT. PAVED HIGHWAY. Balance can be paid over term of years. Don't miss this, there is no better. One look will convince you. See me or call my office for free trip to property. No obligation.

OLIVER H. CASH,
1011 Haas Bldg. MEtropolitan 2492.

THIS 2½ ACRES May be bought on terms less than house rent. Beautifully situated in community of small country estates; a few minutes' ride from wonderful city of Riverside; pleasant homelike scenic surroundings, near fine boulevard, close to schools, stores and transportation; will earn you a handsome income in poultry and berries; or fruit; wonderful rich level land, plenty of water on the place; gas, electricity and phones are available; $1500 for the whole piece; $300 will handle; 1 hour and 45 minutes from Los Angeles. For further information, address H, box 380, TIMES BRANCH.

WINTER vegetables and citrus ranch, 115 acres, 21 acres 4-yr.-old Valencias, 14 acres 4-yr.-old Eureka lemons, balance winter vegetable, orange, lemon or avocado land. Have shipped peas, bell peppers and eggplant in January and February. No smudge pots and no destructive winds. Have our own wells and electric duplex pumping plant. Ranch fully equipped, Sunkist packing-house near. Boulevard all the way from Los Angeles. For price, terms and further particulars phone GRanite 4483 evenings, or address 1103 FULLER AVE., Hollywood, Cal. Courtesy to agents.

THIRTY YEARS' EXPERIENCE has taught us that after every boom in city property there is a back-to-the-farm movement, profit by our experience and buy acreage now. For Orange, Los Angeles or Riverside county acreage see JACOB STERN & SONS, INC., 602 HAAS BLDG.

COMBINE BUSINESS WITH PLEASURE. $500 down buys dandy well-improved 5-acre ranch, city limits Bishop, beautiful Bishop Creek runs entire length, pretty 5-room bungalow, family orchard; excellent for hogs, dairy, etc., or ideal public camp grounds; good fishing; price $9500. Easy terms. BLACK BROS., 502 Black Bldg.

FOR SALE—15-acre ranch in alfalfa, grapes and fruit. Price includes everything as is. Good big house and furniture, team and lots of implements, cow and 225 laying hens. $10,000, part terms or trade. Owner, DAN HUCKINS, R.F.D. No. 1, Corona, Cal.

FOR SALE—10-acre ranch, 3 miles from Riverside, just off L. A. Mission highway; best of location, fine soil, 4 acres in walnuts interset with peaches, 2 years old; balance alfalfa land; will grow anything; lays level, plenty water. Fair house and barn. $10,000, part cash and terms. J. W. BAKER, Riverside, R.D. 1.

FOR SALE—3 small farms, 100x315, water, gas, electricity, P.E. cars, boulevard, on easy payments. C. M. DAWELL, owner, Mission and Monterey, Baldwin Park.

200-ACRE ranch, all cultivated, 90 acres bottom, plenty of water, balance hill land, now operated as dairy, on paved highway in San Luis Rey Valley. Houses, barns, etc. Deal direct with owner. VICTOR MAGEE, Oceanside, Cal.

FOR SALE—A fine income home in the celebrated Modesto district, 2 miles east of Modesto, consisting of 20 acres full-bearing peaches and grapes; all stocked and equipped. Address F. W. MEIRAN, Route E. Box 90, Modesto, Calif.

BEFORE YOU BUY that small farm or poultry ranch, get the facts regarding water, soil and climatic conditions in all localities. Send for free copy of "HOME-LANDS IN CALIFORNIA," 1021 W. M. Garland Bldg. Dept. T.

FOR SALE—Great bargain, 40 or 80 acres choice vegetable land, ample water, on boulevard Orange Co., 25 miles L. A. Only $1150 per acre, terms. R. P. MASKEY, owner, Buena Park, Orange Co., Calif.

30 ACRES bearing figs .... $3000 will handle. Bal. long time. Beaut. home. Chicken houses. Tractor equipped. Irrigtd. Soil, climate fine. GEO. WILCOX, Escalon, Cal.

5 ACRES close to Ventura Boulevard, 18 miles from Hollywood. Good tillable land, water. $500 acre, terms. See JOHN FASHER, Calabasas Postoffice.

27 ACRES, $7500, near Stockton, on electric car line; 10-room residence. Easy terms. See MR. CARR, with Murphy-Hefferon Co., Stockton, Cal.

VINEYARD, 10 acres irrigated, 4-yr. bearing with crops. Fontana, $3600, bal. 4 yrs. Consider L. A. exch. Call 1356 E. 40TH ST. after 5 p.m.

$300 PER acre, 40 acres near Placentia in finest fruit and walnut section in the State. On main blvd. Plenty water. Call DRexel 0760 or write 1800 LEMOYNE ST.

FOR SALE—8 M. from 1st and Spring, 27.85 acres, on blvd. Fine soil, about 1600 ft. on blvd. For quick sale, $10,000 cash will handle. Price $900 per A. OWNER, 622 I. W. Hellman Bldg. Ph. VAndike 9601.

FOR SALE—On paved boulevard, near Ontario, 230 acres, 100 acres bearing muscat grapes, 25 acres young vines, 40 acres apricots. Balance in grain. Bargain. Terms. Address C, box 283, TIMES OFFICE.

40 ACRES vacant land, all tillable; house, barn, etc., near town, San Diego County. Price $5000, one-half cash. "PINKHAM," Agt., Garden Grove, Orange County.

BUY FRUIT LANDS IN OIL BELT. 10-acre tracts at $10 per acre. Terms $1 per acre monthly. Maps and particulars free. JOHN M. HOWLAND, 709 Matson Bldg., San Francisco, Cal.

FARM lands in Southern, Central & Northern Cal. Tracts from 40 to 40,000 acres. L. S. FOULKE, Realtor. "More than 30 years in Cal." 1007 S. Grand. Phone VAndike 4084.

CABIN SITE ON MOST BEAUTIFUL LAKE IN CALIFORNIA, ABSOLUTELY FREE TO FIRST TEN APPLICANTS. WRITE ONLY. C. R. STOWELL, RM. 401, 815 SOUTH HILL STREET.

Antelope Valley

ANTELOPE FOR EASTERN.

Want about 600 acres good land or less, acreage improved to value of $48,000; trade for eastern grain land. See MR. NEEDHAM.

LAACK & WILLIAMS,
200 Pantages Bldg. TRinity 3641.

ANTELOPE VALLEY. FOR SALE—80 acres improved and equipped, 2 wells with about 160 inches of water, $25,000; terms to right party. See OWNER, 611 Story Bldg.

WANT imp. ranch, easy terms; Lancaster, Palmdale dis. A. Higum, Montrose, Cal.

LEVEL 40 acres best sectoon of valley, full price $1200, 10% down, 10 yrs. on bal. 215 UNION LEAGUE BLDG.

Arizona

FOR SALE—Cheap, 320 acres good land, Arizona. Address owner, P. O. BOX 184, Pomona, Cal.

ARIZONA LANDS. Casa Grande Valley lands. PAULINE KELSEY, Casa Grande, Ariz.

Fresno

FOR SALE—480 acres, 40 miles west of Fresno, 6-room house, 7-room bunkhouse, barn and all necessary buildings and equipment to operate same, 140 acres, 2 and 3-year-old grapes; 40 acres 2 and 3-year-old apricots; 160 acres in cotton; electric pumping plant, delivering 100 in. of water, about 1 mile of cement pipes; property fenced and crossfenced, $65,000; $8 00 cash or clear property to value of $10,000 for first payment; balance 7 annual payments and 6%. F. WEBBER, P.O. box 373, Santa Ana.

Corona

$250 ACRE with water, 2½ to 10. Also 5 in full bearing apricots, $4000. At Corona. F. BAIERSKI, Bradbury Bldg.

Hemet

THE PLACE FOR YOUR INCOME HOME. The Hemet-San Jacinto Valley. Productive land, abundance of water. The most beautiful valley in Southern California. Prices very reasonable, buy now before the advance. Our market letter describing some of our unusual bargains mailed upon request.

Correspondence Invited.
NUERENBERG AND MORGAN
Realty Brokers
Hemet, Cal. Santa Monica, Cal.
Phone 1590. Phone 21327.

HAVE cash and clear Hemet home, splendid country place, large lot, cost $4500. WHAT HAVE YOU? L. A. ERNEST FAIR, 204 Black. VAndike 9503.

COUNTRY PROPERTY— For Sale

Kern County

110 ACRES. $50 PER ACRE. 110 acres for sale in Kern County, 8 miles west of Bakersfield, 1-4 mile of paved highway, with large pumping plant, good 5-room ranch house, domestic well and tank with water piped to house; all fenced. Excellent sandy loam soil, no alkali. Must be sold at once to close an estate. Easily worth double the price asked and perhaps a large fortune, for it is only 2 miles from new oil development. For further information communicate with HARRY S. HAKE, 2010 Chester ave., Bakersfield, California.

Palo Verde Valley

BUY Palo Verde Valley land. Our MR. AMES just returned, having sold Mr. C. H. Rathmann 118 A. adjoining town of Ripley. Have good land and water from $50 to $150 per A. This is the best cotton and alfalfa land in the U. S. G. W. LOVAN, 1219 Detwiler Bldg. VAndike 4370.

Canada

FOR SALE—Five fertile acres, near Corona, $1500; easy terms. F. G. MARTIN, 712 SACRAMENTO ST., Altadena.

San Luis Obispo Co

FOR SALE—Cheap, 162-acre ranch, stock, nuts, fruits, San Luis Obispo county. Horses and tools, or will trade for 7 or 8-room modern house. Might take eastern for part. 906 S. NORTON. 768298. Call mornings or evenings. I am here for week.

Perris Valley

FOR SALE—320 acres near Perris on boulevard, valley, hills and spring water, $15 per acre. J. C. WILLMON, 213 S. Broadway, Room 222.

Redlands

HIGH TERRACE LOTS. $750 and up. Restrictions, $4000 to $7500. $100 down, $25 per month. Buy a lot for investment or home. W. H. VAN LEUVEN, Owner. 83 Kendall st. Phone Green 795.

Mexico

THE MEXICAN INVESTMENT CORPORATION announces the opening of their offices, Suite 244-45 DOUGLAS BUILDING, Third and Spring Streets. To those desirous of securing conservative information relative to timber, agricultural, resin, oil and lands suitable for colonization call on us. Satisfactory references exchanged. We can offer lands at from thirty cents per acre and upwards under perfect guaranteed title.

MEXICO. Large and small tracts for sale at bargain prices. Titles perfect. A. M. CONARD, 1226 Loew's States Bldg. Los Angeles, Cal.

LIST of ranches, timber lands and mines on West Coast with owners' name and information mailed direct, price $1. MEXICO INFORMATION BUREAU, Mazatlan, Sinaloa, Mexico.

FINE, LEVEL FARMS near Hermosillo, 10 acre tracts $10 per acre, good water, easy payments. SONORA FARMS, 927 S. Grand Ave.

Imperial Valley

FOR EXCHANGE, 190 acre ranch, alfalfa, fenced and cross-fenced, good house, located on main road, will exchange for Los Angeles or near-by property. O. L. BOHLEN, 612 Black Bldg., TRinity 2183.

FOR SALE—320 acres now growing cantaloupes and vegetables. Owner needs cash. EDW. D. McGRANN, 215 Black Bldg. VAndike 7348.

Paso Robles

BUY 10 acres of land from the owner at small monthly payments. $125 to $250 per acre. Invest your savings in land before the price gets too high. Midway between San Francisco and Los Angeles, 22 miles from beach. Good climate, good soil, for fruit, garden and chickens. D. B. CLIFFORD, Paso Robles, Cal.

Pomona

EAST POMONA ACRES

The subdivision without city taxes.
Where quarter acres sell for $450 & $500.
Where half acres sell for $900.
Where $10 per month does the business.
Where we will build you a small house and sell with the lot for as little as $100 down and $20 per month.
Where it is cheaper to buy than pay rent.
Where two beautiful and thriving cities growing toward each other increase the value of the property.
EAST HOLT & MILLS AVES.
F. A. MOLYNEAUX, owner,
Box 442, Pomona, Cal.

SHREWD INVESTORS BUYING POMONA CITY AND VALLEY REAL ESTATE. HOMESITES, RANCHES, INDUSTRIALS. Real values, bargain prices, home-like city. Population 19,000. Only 32 miles east of L. A. 1 1-4 hours' ride by auto or P.E. PRIVATE AUTO TRIPS DAILY. POMONA PROPERTIES EXCLUSIVELY. GEORGE L. STENSGAARD, 632 W. 6TH ST., L. A. Phone MAin 0447.

San Joaquin Valley

OPPORTUNITY—No better time than now to locate in Central California. San Joaquin County, 4th in the United States in value of agricultural products, offers you real opportunities. Investigate. San Joaquin County representative, State Exposition Bldg., Exposition Park, Los Angeles, California.

Santa Barbara

A DANDY buy, 3-rm. house, 50 by 175 ft. lot with lots of fruit and flowers, 5 blks. from business center, paved street, all improvements. $2500, terms. Owner, WM. S. O'BRIEN, 1027 San Andres st.

FREE LIST—This county's income homes, irrigated lands, trades. BALAAM, [illegible] N. Western ave., L. A.

Ventura County

FOR SALE—A real bargain, 231 acres at Moorpark, Ventura county, 45 miles from Hollywood, 50 acres in apricots, 40 a. bearing, 10 acres 2-year-old bal. hay and bean land, good buildings and soft water, 1 mile of town. With farming outfit, price $40,000, Mtg. $17,500. Will take residence up to $5600. GEO. M. CARTER, Moorpark, Calif.

Santa Cruz

SANTA CRUZ is a dreamland where life is worth living. Woodland and beach homes, ranches and country homes. City and business property. Wonder spots in the mountains to make your "week-end" enjoyable. A three-hour drive from S. F. where values are genuine and prices low. State requirements fully. The longer you delay the more you must pay. DO IT NOW. CHAS. H. WEST, Realtor, Theater Bldg., Santa Cruz, Cal.

FOR SALE—Santa Cruz. Lovely home and 8 acres overlooking bay, magnificent situation; electricity, phone, equipment, stock, chickens, furniture, etc. Complete for twelve thousand dollars. Owner, LEACHMAN, 37 Center Street.

Yucaipa Valley

THE OIL well is going deeper. Better get a few acres before it's too late. Good rich land with water. $300 per acre, 1-4 cash, bal. 3 years, 6%. Fine 5-acre ranch with house and furnished. Full bearing apple and peach orchard. $5500, $1500 will handle. J. L. MESSENGER, 843 So. Grand ave.

Tehachepi

10 ACRES in apples and pears at Tehachepi. Terms. 1323 VALENCIA ST., L. A.

Tulare

RED Emporer table grape vineyard, net income, 1923, $17,000 owner, will retain present crops for $30,000, have paid 10% on $170,000 for past 4 years, will trade part for Los Angeles clear income. Bal. cash or terms. Courtesy to agents. Call HEmpstead 7738 for information.

MOUNTAIN, CANYON PTY. For Sale, Exchange, Wanted

FOR SALE—9-room cabin furnished, suitable for home or week-end parties. Plenty of water, swimming pool within 150 feet of cabin. 3 miles N.E. of Pasadena in Pasadena Glen. Good paved road to cabin. Lot 60x130. Price $3800. Terms. CHAS. W. FAULKER, Owner. 2830 E. Colorado st., Pasadena. Colorado 289.

FOR SALE—80-acre mountain ranch, 2½ hours from L. A. Springs, reservoir, swimming pool, buildings. Bldg. suitable for clubhouse. Ideal for cabin site, subdivision. Address C, box 39, TIMES OFFICE.

SUBDIVIDERS! Have wonderful lake front property at Big Bear Valley. Must have cash. Will consider turning whole or part to a live organization. Address G, box 401, TIMES BRANCH.

NEW 3-room villa on level mountain lot with trees. Only 45 min. from Broadway, Los Angeles. $850 with $100 down and $20 month. LONG VIEW VILLA TRACT, N. Briggs ave., La Crescenta.

TOPANGA CANYON— 50 acres on main Topanga Canyon road for quick sale. ALL CASH, $300 per acre. W. H. PRIER, 1325 Third st., Santa Monica.

BEAUTIFUL and private retreat. 40 acres, wood, meadow and stream. $1000 to handle. Price $2000, in San Diego Co. 5 hours from L. A. Write 335 MIRA LOMA ST., Glendale.

ENCINO COUNTRY CLUB. Owner will sacrifice one of the opening selection, view cabin sites including life membership. Call HEmpstead 5565.

FOR SALE—Furn. 3-rm. mt. cabin. KNIGHT, box 203, Monrovia, Cal.

MOUNTAIN, CANYON PTY.
For Sale, Exchange, Wanted

THE RIM OF THE WORLD road in the San Bernardino Mountains is open and is in splendid condition, and an opportunity is now offered to visit CRESTLINE VILLAGE, at the crest of the moutains on the RIM OF THE WORLD road, where you will have the opportunity of selecting a beautiful wooded mountain homesite on good roads, with the convenience of stores, postoffice and stage station, with water mains laid to each parcel of ground, and in a district of active development. Homesites are offered at from $100 to $250 on very easy terms, with a large number of lots at various prices to select from. MR. H. W. RAMSEY, one of the owners, resides on the property and has an office opposite the postoffice and stage station. Mr. Ramsey has lived at Crestline Village for a number of years and is thoroughly conversant with local conditions, and will be glad to render you every assistance in selecting your homesite. An early investigation is solicited in order that you may have your summer cabin ready for the vacation season. Free booklets, price lists and maps will be sent on request to this office or to any of the following authorized brokers:

Thomas G. Armstrong, Magnolia Ave., Arlington.
J. H. Beamer, 1608 W. Olive St., Redlands.
Mrs. Estella E. Boggs, 11987 S. Vermont, Los Angeles.
B. M. Browning, 594 West 8th St., Riverside.
Russell G. Burlingame, 2625 New Magnolia Ave., Riverside.
Wm. L. Clarke, 621 D St., Chino.
J. B. Fisher, 383 Main St., Riverside.
W. W. Goodwin, 616 Grant Bldg. Los Angeles.
R. H. Houston (Cal. Land Exchange.) Riverside.
Austin A. Howell, 745 Main St., Riverside.
George W. Mark, 1584 Main St., San Bernardino.
Wm. E. Miller, 511 W. Main St., Riverside.
Josephine M. Osborn, P. O box 88, Montebello.
Arthur M. Peters, 252 E. Central Ave., Riverside.
John Milton Pew, 116 W. Florida St., Hemet.
W. H. Rogers, 308 E St., San Bernardino.
F. C. Russell, 741 E St., San Bernardino
Glenn G. Schoch, 885 Base Line, San Bernardino.
Scott & Perkins, 467 Third St., San Bernardino.
Rial A. Short, 2nd & Main Sts., Pomona.
R. M. Tuttle, Crestline.
V. S. Rowley, 722 S. Main St., Santa Ana.
Kathren English, Huntington Blvd. and 1st Ave., Arcadia.
S. B. Edwards, 108 E. Chapman Ave., Orange.
J. Hammerand, 354 E. First, Long Beach.
Jennie Stowe, 1087 11th St., San Bernardino.
R. M. Bellows, 550 Palm Drive, Arcadia.
Robert M. McKee, 706 N. Garfield Ave., Alhambra.
Exchange Realty Co., 107 West B St., Ontario.
N. M. Halbert, Tujunga.
G. B. Persinger, 538 Third St., San Bernardino.
Nettie G. Leeper, 648 Fourth St., San Bernardino.
O. T. Nichols Realty Co., 223 E. Nevada St., Ontario.

CHAS. S. MANN,
807 Loew State Bldg., Los Angeles.
MEtropolitan 3391.

CABIN SITES
AMONG GIANT OAK TREES, TRIUNFO CREEK. $200 UP. TERMS.
Take Ventura Boulevard and follow signs 7 miles past Calabasas to MALIBOU LAKE CLUB, thence upstream 2 miles to my tract agent at upper bridge. Watch for signs TRIUNFO CREEK TRACTS.
R. J. RUESS & CO., Sales Agents.
1362 N. Western Ave., Hollywood.
HEmpstead 6825.

FOR SALE—BIG BEAR LAKE
160 acres, level, beautiful timber, 5 flowing springs, meadow, good buildings, fine scenery, hunting, fishing, unsurpassed location for wealthy gentleman's estate or exclusive subdivision, near by property without water held at $500 per acre. My price $450; half cash, balance L. A. income or good securities. Owner 4816 6TH AVE., L. A. Ph. UNiversity 7222.

WANTED—SALESMEN
OCEAN BEACH LOTS
A new subdivision, the easiest selling proposition ever offered in Los Angeles. Ocean sand lots, 2 hours from Hollywood. $350 to $550, easy terms. We furnish buyers. If you have a car see MR. CUTTING, 7064 Hollywood Blvd.

WE have a few more desirable
MOUNTAIN CABIN LOTS
Close in.
Some with BIG OAKS;
other lots with oranges, lemons and olives. Better make up your mind to get some of these now.
CALIFORNIA HOME EXTENSION ASS'N,
TUJUNGA, CALIF.

I WANT TWO ASSOCIATES,
PROVEN SUCCESSFUL MEN,
Preferably with some capital and experience as sales managers; come, fellows, see a proposition bound to be a sound, safe moneymaker; sure reward for your efforts and ability. See MR. NEWTON, 307 Laughlin Bldg. VAndike 0629. Office will be open Sunday.

MUST SELL.
Large piece of canyon acreage covered with trees and supplied with abundant water. Would make fine cabin sites or country estate. Call MR. NEEDHAM.
LAACK & WILLIAMS,
200 Pantages Bldg. TRinity 3641.

FOR SALE—$1800.
New cabin on large lot, 45 minutes' drive on good road, with stream in front; fine shade trees, large cobblestone fireplace, swimming pool and other amusements; near fine spring water; $800 cash and light car, or $600 cash and better car, balance easy. Phone DUnkirk 9072.

FOR SALE—$2500, $500 cash, canyon acre, 30 live oaks, 3-room house, 15 miles from Los Angeles; bargain; also 2 acres, 2 houses, live oaks, etc., $3600, on terms. 1135 W. 80TH ST. BEacon 9577.

CABIN with sleeping porch, two lots, gar., 3000 ft. elev., grand view, only 18 miles; cheap. Owner, box 281, PALMS, Cal.

160 ACRES pat. in forest reserve, High Sierras, near Tioga Pass. Lots of fish and game. Suitable for home, club or resort. Covers outlet of big lake. $125 per acre. Address C, box 71, TIMES OFFICE.

FREE booklets of Las Flores Canyon Park in Los Angeles County, Forest of Arden in Orange County, Crestline Village and Skyland on the "Rim of the World" road in San Bernardino County, will be sent you on request. Call, write or telephone CHAS. S. MANN, 807 Loew State Building. MEtropolitan 3391.

CABIN sites on trout stream at beautiful Fish Canyon, just beyond Monrovia. Nightly dinner dances, swimming pool and 20 other amusements. Monthly dues $1. Applications for charter membership at special opening initiation fee. See Wildwood Country Club, 305 DETWILER BLDG. or ph. BRoadway 4144.

CABIN SITES.
One mile from city limits and Mulholland Highway. Beautiful mountain sites. Water and roads in. Lots 40x276—only $200, 1-5 cash, balance easy terms.
COLODNY & COLODNY,
4564 Beverly Blvd.
Phone HEmpstead 4031.

IDEAL site for mountain home OVERLOOKING beautiful Lake Arrowhead. Substantial discount for cash, or can handle on easy terms with first payment of $50. Address 979 S. OXFORD, Apt. 9, or telephone 768716 between 5:30 and 6:30 p.m.

TOPANGO CANYON cabin site, away from noisy traffic dangers, means rest and pleasure for the family. Lots $160, $10 monthly payment. Trees, water, seclusion. Phone ANgelus 1705 or write ROOP, Montebello.

$35 PER acre, $25 cash. Delightful lake, cool shade, running stream, 120 A. rich bottom, 200 more acres. Irrigation, buildings, farming equipment. San Diego Co. 4 hours from L. A. Write 335 MIRA LOMA ST., Glendale.

FOR SALE—160 acres, best buy in San Bernardino county. Most wonderful place for road house, oil station and store. An ideal money maker. Will accept some trade. G. W. HOLBROOK, Realtor, 420 Court st., phone 62, San Bernardino, Cal.

NEWLY built cabin 16x20 at Topango Canyon, ½ mile from ocean. Level lot. Inquire STEWART, Topango Bath House or write owner, box 151, EL SEGUNDO.

FOR SALE—Mountain home, "Silver Crest" ½ mile above Pine Crest, near Lake Arrowhead, modern, beautiful site. Bargain at $2000. Key at Twin Peaks, P. O. Owner, INAR A. PEDERSEN, 303 Canal ave. Phone 25, Wilmington.

CABIN SITE ON LARGEST LAKE IN CALIFORNIA, ABSOLUTELY FREE TO FIRST 8 APPLICANTS. WRITE ONLY. C. R. STOWELL, ROOM 401, 815 SOUTH HILL STREET.

FOR SALE—GUN CLUB site, 350 acres. Paved highway, 2½ hours out. Abundance water from FLOWING WELLS with fine HOT MINERAL WATER and MUD SPRINGS. 801 BARTLETT BLDG.

LAKE TAHOE—
Beautiful camp site of one acre, fronting the lake, in exchange for good automobile. No junk considered. Address A, box 7, TIMES OFFICE.

CABIN SITE IN MOST BEAUTIFUL SPOT IN CALIFORNIA, ABSOLUTELY FREE TO FIRST APPLICANTS. WRITE ONLY. C. R. STOWELL, RM. 401, 815 SOUTH HILL STREET.

FOOTHILL sanatorium site & cottage lots. BOX 432, MONROVIA.

MUST sell my cabin site in Topanga Canyon, cost $100, sell for $50. Must be cash. Address E, box 159, TIMES OFFICE.

FOR SALE—Lot 16, Block 1, No. 5 Cedar Pines Park. Quarter acre with 16x16 cabin. $600. C. F. WAITE, San Pedro, Cal.

ARROWHEAD LAKE.
Beautiful north shore lot. $3800, original price. OWNER, 768-142.

$2500. Terms. Write OWNER, route A, box 424, San Fernando, for fine mountain cabin on beautiful wooded lot.

MOUNTAIN, CANYON PTY.
For Sale, Exchange, Wanted

THE BEAUTIFUL AND POPULAR RESORT,
KNIGHT'S CAMP,
now available for cabin sites at
PINE KNOT,
On the main paved highway, in the heart of activities and social pleasures, and within a stone's throw of
BIG BEAR LAKE.
Lots as low as $450; with outing cabins, $550. Some better located lots have wonderful rustic log cabins, furnished complete for housekeeping, at $1800; only $200 cash, balance less than usual monthly rental, a few pretentious 6 and 7-room cabins for year-round residence. Come in and make reservation. This tract is way underpriced and will be sold quickly.
For those who prefer a quiet retreat, we have dandy cabin sites from $300 to $1000, close to and SOME ON THE LAKE, one mile from Pine Knot. Just the thing for fishermen and duck hunters.
This ad presented at Los Angeles office or at Grizzly Theater, Pine Knot, is good for $5 on any of our Big Bear Lake offerings.
J. F. WALTERS COMPANY,
817 S. Spring st. Los Angeles.

FORTY-FIVE minutes (twenty-one miles) from Broadway, beautiful cabin sites in Kagel Canyon Park Tract. Opening price $150 up. Easy terms. Trees, stream, mineral springs and lake. Good roads are now in and water piped in front of each cabin site, so build your cabin NOW. Take San Fernando Road to Osborne ave. (Osborne ave. is 1¾ miles north of the junction of Lankershim Blvd. and San Fernando Road.) Turn to right on Osborne ave. and follow Kagel Canyon Park sign 3 miles to tract office. J. A. WALDY, 407 Grosse Bldg. Phone TUcker 5167.

FOR SALE—200 acres hillside land in Santa Monica Mountains, on good road just off Ventura Boulevard. Surrounding land held at $300 to $400 and up per acre. FOR QUICK SALE will take $150 per acre, half cash; might consider some exchange; might divide. This is ripe for subdivision and will retail at $1200 to $1500 per acre. Address C, box 215, TIMES OFFICE.

FOR SALE — OR EXCHANGE — 5 to 40 acres well located hillside land in Santa Monica Mountains District, near Malibou Lake Country Club and other important development. Fine roads. Will consider part cash, trust deeds, equities in city improved or other good security. Price only $225 per acre, which is at the rate of $45 per lot. Address C, box 245, TIMES OFFICE.

FOR SALE—Leons Springs, Matilija Canyon, hot, cold sulphur springs, beautiful oak groves, all water you need and all fish you can catch. Thousands of acres to hunt over. Would make a fine resort or club, over 200 acres. Price and terms reasonable. E. A. MILLER. Phone BEacon 3682.

TEN acres mountain land, Topango Canyon, $150 per acre, beautiful view, country estate. H. CROMAS, Redlands, Cal.

FOR SALE—Lake View lot, Arrowhead, equity $350, 624 S. CENTRAL AVE., Glendale. Phone 2098-R.

SUMMER HOME Big Bear Lake, 25x35. Fireplace. Also cabin same lot. J. STELLWAGEN, Pine Knot.

FOR RENT—Cabin for 3 people for summer at Bear Valley, electricity and water. DRexel 2436.

WANT to buy or rent cabin, cheap. Small paymt. La Crescenta or Tujunga. Write MRS. BERKSON, Tujunga, Cal.

EASTERN, NORTHERN PTY.
For Sale, Ex., Wanted, Etc.
For Sale.

SEATTLE RESIDENCE on Capitol Hill. Finest section in the city. Lot 60x108. House English style clinker brick and stucco. Plate glass windows. Built for a home and built right. 2 stories and full basement. 10 rooms on 2 main floors, 2 baths, shower bath, 4 toilets, 4 fireplaces. Ideal boiler and hot water heating system. Ray oil burner with full automatic electric control. Hoffman instantaneous water heater. Laundry trays and gas stove. 2-car garage with rolling steel door. Built in 1911. Shrubbery, trees and vines planted at that time have splendid growth. House now in excellent condition. Paving, sewer, water, electricity, gas, telephone all in and paid for. Particularly attractive to Catholic family, as church and 3 finest Catholic schools in city, also public school all within 4 blocks. Title clear, no mortgage. Price $19,000, $10,000 cash, balance reasonable terms. No trades. For sale by owner. Write me or have your broker call. W. E. GALBRAITH, Pier No. 3, Seattle.

FOR SALE,
OR TRADE FOR L. A. OR SANTA MONICA RESIDENTIAL PROPERTY.
A beautiful estate in Palo Alto, Cal. consisting of 9-rm. stucco house. Glassed in sleeping porch, 4 bedrms., maid's rm. and bath down and 2 tile baths upstairs. Chauffeur's quarters and bath over 3-car garage. Lot is one acre on corner. Several thousand dollars worth of shrubs, flowers and fruit trees. Own water and pumping plant on premises. This wonderful property is offered for immediate sale at the very low price of $26,500 or equivalent. Call GUY CHOATE, HEmpstead 2175, evenings, DRexel 5860.

A GENTLEMAN'S FARM.
In the beautiful Willamette Valley, Oregon, where extremes in heat or cold are unknown and droughts do not visit. 217 acres fine loam soil, 125 acres in crop. Group of modern new buildings on the Oregon Agricultural College plan, having fireplace, electric lights and pressure water system, fine creek and location. A wonderful bargain at $35,000, including crop, stock and equipment, tractor, truck and auto. Terms, one-third cash long time on balance at 6 per cent. Come on up to Oregon where land values are reasonable. Write for detailed description and photographs to
GIBSON & ALVIN,
Lebanon. "THE LAND MEN." Oregon.

320 ACRES, BAKER CITY, OREGON.
Level, Yakima sandy loam, successful wheat growers on three sides adjoining. This land has never been farmed. Irrigation canal passes through upper end. No incumbrance. This land for sale $37.50 per acre. Surrounding land held at $100 to $200 per acre. Depending on improvement. Grab this virgin soil and get rich by selling part. Owner a physician and can't work it himself. OWNER, Willowbrook, Cal. P. O. box 161.

OREGON FARM
Must sell my farm, 260 acres, under full cultivation, 30 acres pasture. 8-room house, barn, garage and outbuildings. 2 wells, all A-1 condition. Appraised value $35,000. Will sell for $5000 cash and mortgage $13,000 at 6%, five years. Other interests compel me to sell. Address 683 PITTOCK BLOCK, Portland, Oregon.

CATALOG OF EASTERN FARMS.
OZARKS, FLORIDA, NEW ENGLAND.
Abundantly watered, fertile equipped farms and village places throughout 30 States. Old age, closing estates, etc., make low prices, easy terms. Find the farm you want in 160-page illus. catalog. Card today brings free copy. STROUT FARM AGENCY, 150TC Nassau st., New York, N. Y.

FOR SALE or exchange. Forty acres adjoining city of Woodland, near Sacramento, largely planted to prunes and grapes, rich soil, unfailing water supply. $18,000. Address GC, box 467, TIMES BRANCH.

FOR SALE—Down South near Muscle, Alabama, a 10-acre chicken and truck farm, with or without cottage. Small cash payment. Good easy terms. Address ROSEMARY PINE LUMBER CO., 116 N. Front st., Memphis, Tenn.

FOR SALE—In the best irrigated valley in the world, also growing rapidly through big industries, I have some small farms, also fine homes, reasonable. G. SANDERS, care of Owens Real Estate, Provo, Utah.

NOTICE TO HOME BUEYRS—Write today. How to own a small 10-acre tract, or more, near Muscle Shoals, Alabama, the next Big Industrial District of the South. Address ROSEMARY PINE LUMBER CO., 116 N. Front st., Memphis, Tenn.

ST. PAUL new 7-rm. mod. solid brick residence on Portland Ave., midway for part cash and California property. Owner, 305 Stack Bldg. TUcker 5708.

48 ACRES, some alfalfa and fruit beautiful valley, best fruit land in Washington, $5500. What have you? 532 W. 79TH ST. THornwall 7778.

3 FINE cabin sites accessible by paved Boulevard, near Los Angeles, $95 each. C. T. ELLIS, 148 American Ave., Long Beach. Phone 647-30.

For Exchange

LEVEL 240 acres land in cultivation, not far from Joplin, Mo., in old Indian Territory. Best of farm land. No improvements. Sold during war $85 acre. Price $60 acre. Mortgage $4000, runs 7 yrs. 5½%. Will exchange equity for California property or business. MRS. C. NEWMAN, R. F. D. No. 1, box 142, Riverside, Calif.

160 ACRES fine land, 80 acres in rich bottom land in fee, only four miles from big oil development, river bottom and white settlement. Will trade it for Los Angeles property valued at $3200. What have you. J. Q. ROGERS, owner, Malvern, Ark.

WANT to trade 6-room strictly modern home by owner; finished attic, garage, on W. Hill, in first-class neighborhood; also will trade furniture for a good double or two houses on one lot or single, in good neighborhood. Address G. MARGALIS, 815 S. Main st., Akron, O.

WILL exchange 20 acres bearing apple orchard near Eugene, Or., for Southern California property. GLEASON, 611 Story Bldg.

10 BUSINESS lots, close to electric line, blvd. and S. P. R.R., for Denver or Colorado Springs property up to $15,000. Address C, box 113, TIMES OFFICE.

KANSAS CITY, Chicago, Detroit, Washington property to exchange for California. CAMERON & FLOOD, 910 Bank of Italy Bldg.

EASTERN, NORTHERN PTY.
For Sale, Ex., Wanted, Etc.
For Exchange

THE FRANK MELINE CO., INC.
OFFERS FOR EXCHANGE
$100,000 CASH
And a prune orchard, Sacramento Valley, valued at $100,000 clear. Fully equipped, dryer of 7 tons capacity, boxes, trays, etc. 75 h.p. motor. Abundance of water. Income $15,000 to $20,000 annually.
We have inspected this property and can give a very satisfactory report on same. Want first class Los Angeles income under lease.
HAVE $4000 CASH
and 9 well located lots (no mtg.) thriving town in Michigan. Want good close-in lot near 2nd & Huntley Drive or house and lot in any good location, not over $8000.
FRANK MELINE CO.
Exchange Department,
Sun Bldg. 706 So. Hill St.

EASTERN FOR EXCHANGE
WANTED LOS ANGELES OR VICINITY
Clear Detroit suburban home, Bloomfield Hills, $40,000. Want suburban home and assume up to $20,000. We have over 40 listings of high class Detroit property owners in Los Angeles. Will assume and add cash. Submit your city and county.
R. M. GALE CO., INC.,
501 MORTGAGE GUARANTEE BLDG.
626 S. Spring St. TRinity 6425.

FOR EXCHANGE—Income, Oakland, Frisco, Portland, Seattle, Denver and many other cities, farms, Oregon, Northern Calif. and in every State, Alberta, Canada. 1000 acres Imperial Valley, for Los Angeles and near, groves or ranches, $5000 to $200,000. STEWART, 4615 Santa Monica Blvd.

SEATTLE FOR LOS ANGELES
15-acre subdivision opposite Seattle Golf and Country Club, restrictions; water, electric lights, phones. Exchange for St. Louis or Los Angeles. DR. R. E. LITTLE, Josephine Bldg., East St. Louis, Ill.

20 ACRES unimproved, 20 miles Jackson, Mich. Free and clear except taxes. What have you? Will assume small mortgage or contract. Address owner, 1256 1ST ST., San Diego, Calif.

WILL exchange close in Portland, Or., residence property for Los Angeles or vicinity. Value $15,000. DUnkirk 8456 or address E, box 321, TIMES BRANCH.

A HOUSE in Seattle for exchange, 8 rooms, fine shape, high ground. Want L. A. bungalow or 4-flat bldg. Phone VAndike 6834. J. C. CLIFF.

GOING east, what have you for my fine L. A. properties? Want unincumbered. Address H, box 574, TIMES BRANCH.

FOR Los Angeles home, 15 platted acre tracts, adj. city limits of Yakima, Wash. Owner only. 1053 SO. BOYLE AVE.

A REAL eastern home for Southern California; actual value $10,500. What have you? J. A. BURNS, Persia, Iowa.

WILL trade Portland home for L. A. property. H, Box 349, TIMES BRANCH.

Wanted

WANTED—EASTERN INCOME.
OR WILL CONSIDER EASTERN FARM PROPERTY FOR LOCAL FIRST-CLASS CITY WITH $12,000 YEARLY INCOME NOW AND AN ASSURED FUTURE VALUE.
CALL RIDER, VAndike 8035.
317 Merchants' Natl. Bank Bldg.

EASTERN WANTED
WANTED CHICAGO OR DETROIT PROPERTY TO SELL OR EXCHANGE
We are in a position to handle your property and make quick deals for you.
R. M. GALE CO., INC.
501 MORTGAGE GUARANTEE BLDG.
626 S. Spring St. TRinity 6425.

FOR EXCHANGE—Local income property, $25,000, $350,000, for your eastern or northern.
WM. H. VATCHER & CO.,
616 Pac. Fin. Bldg. TRinity 2130.

WANT clear Cal. or East for 160 acre Tulare Co. worth $24,000 mtg. $3500. Assume city. A. L. Trench with G. C. DENNIS CO., 302 Van Nuys Bldg.

OAKLAND, Portland, Seattle, Denver, Chicago, city any State for Calif., city, country. STEWART, 4615 Santa Monica Blvd.

OWNERS of eastern property desiring exchange of holdings for Calif. property, should communicate with the COAST TO COAST REALTY CO., 331 Cit. Nat. Bk.

WANTED—Eastern, large and small, for income California property. ELLISON, 701 H. W. Hellman Bldg. VAndike 8732.

IOWA or other mid west farms for 27 acres oranges, lemons and grapefruit, Riverside frostless. J. A. TRACY, 1800 Yosemite Drive. GArfield 2574.

WANTED—Boston, Mass., property; have property in Los Angeles for exchange. HAROLD GREENFIELD, 27 School St., Boston.

SAN FRANCISCO PTY.—
For Sale, Ex., Wanted, Etc.

FOR SALE—$9500; or lease; beaut. furn. home, 9 rms., slp. pch., piano, hdwd. flrs., furn., gar., beaut. loc. BDdwy. 5765.

SAN DIEGO PROPERTY—
For Sale, Exchange, Wanted.

$250 CASH buys new 2-room home on 2½ acres good land, water and elect., total price $1750; balance monthly, fast growing section La Mesa, just east of San Diego. Many other properties. Branch office, GRABLE - FRANCISCO - BLEIFUSS CO., 517 Lissner Bldg., 524 S. Spring st., L. A.

GOVERNMENT LANDS—
and Relinquishments

CANADIAN GOVERNMENT LANDS—I will be at Hotel Rosslyn, Los Angeles, Cal., June 9th, 10th and 11th, and will be pleased to meet all those who would like to acquire a free homestead of 160 acres or those who wish to purchase land in Western Canada. Call and get particulars and arrange for cheap transportation. G. ROCHE, Canadian Government Agent, 3 First st., San Francisco, Cal.

GOVERNMENT land in Calif. open to entry under homestead and desert land laws. Beautiful mountain valley north of Los Angeles suitable for alfalfa. General farming deciduous fruits, stock raising, cheap water rights, on easy terms of payment. New undeveloped country, rich in natural resources, hunting, fishing, no residence required. On desert plains, no location fees. Call or address 716 AMERICAN BANK BLDG.

120-ACRE relinq., adjoins improved L. A. county ranch; best alfalfa and fruit land. Flowing water wells 100 feet deep on 3 sides. No residence required. Cheap at $10 per acre. Worth $50. Will sell 40 acres for $500. 215 UNION LEAGUE BLDG.

RELINQUISHMENT 80 acres, 40 cleared, 20 leveled for alfalfa, 2 wells. E. CUMBY, 402 Chamber of Commerce Bldg.

WANT relin. for new Hall Scott 125 h.p. motor. 598747.

BOULDER Dam Dist. Co-operative plan; fertile soil, water, ideal climate, nr. R.R. 217 Bartlett Bldg. MR. LANG.

OIL PROPERTY—
Miscellaneous.

FOR LEASE or sale, 640 acres in new prospective oil field, Victor Valley. Few rods to river and small R.R. town. Reputable geologists report very favorable for oil. All oil and mineral rights go with the land. Large portion of land suitable for agricultural development, water available for irrigation. Very little cash required. Very great possibilities for platting proposition or for oil drilling. HOWE & HONNOLD (owners.) Hyde Park, Cal.

CAN get lease, 320 acres, Kern County, close to production, shallow, one-year drilling clause, patented land need $2500 to finance. Address A, box 123, TIMES OFFICE.

FOR SALE at real bargain, Fort Stockton, Texas, well down 1200 feet, with casing and 160 to 240 acre lease out 480-acre tract offsetting 3 shallow oil wells and 2 deep wells drilling, showing oil and expected in big producers. Address C, box 212, TIMES OFFICE.

OIL LEASE, Rio Bravo-Shafter Dist., Kern Co., 80 A. 1-8 Roy. 3 yrs. to drill, no rental, $25 A. Bonus. Surrounded by new leases of S. O., Pet. Mid., Union, G. P. Marland, Sun, Getty, etc. S.O. paid $30. J. J. Fagan, 801 Cit. Nat. Bk. Bl. VA 0772

LOWER CALIFORNIA is the next great oil field. Scouting parties and others interested for bona-fide operators and reliable counsel and leadership. Address MEXICAN ROYALTY CO., Ensenada, Lower California.

OIL well at TORRANCE doing approximately sixty barrels per day on pump, completely equipped, located on one acre in heart of field, for sale by owner. A REAL BUY. Inquire VAndike 8983.

FOR SALE—75 one-acre tracts, cor. Rosecrans & Cypress, mile from Western & Hawthorne. Oil probabilities. Easy terms. ALBERT H. BEACH, 1025 Marsh-Strong Bldg. TUcker 5567.

80 ACRES on Crown Weed Patch structure, near Jones well, now drilling, 15 miles S.E. Bakersfield; excellent fruit, farming land. Owners, GELLER-LINDSEY, 1208 Bartlett Bldg. TRinity 3375.

ATHENS-ROSECRANS—
MAPS JUST OUT.
Covering field, 5 miles square.
5908 COMPTON AVE. Humbolt 1745.

FOR LEASE—Rosecrans, nobonus; choice acreage, center of activity, drilling proposition. MATTHEWS, 532 Cit. Nat. Bank Bldg. TUcker 1805.

GROUND floor opportunity for land in next big oil boom, investigate and be convinced. Call Mc., Rex Garage, Glendale.

LOTS for sale and lease, Howard townsite. NELSON, Owner, ELliott 1646.

OIL PROPERTY—
Miscellaneous.

LISTEN FOLKS. I HAVE SECURED LONG-TIME OIL AND GAS LEASES ON SEVERAL HUNDRED ACRES OF OIL LAND IN CALIF. LARGE COMPANIES HAVE SECURED LEASES AROUND. A STANDARD DRILLING OUTFIT WITHIN A MILE OF THESE LEASES. OIL AND GAS RIGHTS HAVE RECENTLY SOLD FOR $500 PER ACRE IN THIS DISTRICT. WANT A FEW PARTIES TO JOIN ME ON GROUND FLOOR PLAN. HAVE GEOLOGICAL REPORTS, MAPS, PHOTOGRAPHS ON HAND. A RARE OPPORTUNITY FOR A FEW TO GET IN NOW. ADDRESS WITH PHONE NO. ADDRESS H, BOX 575, TIMES BRANCH.

IF you have a rig and a little money, can offer attractive proposition Ventura County shallow fields. Have engine, jack, storage tanks, bunk houses, pipe line, etc., lots of good drilling sites in proven field, 6 wells producing, need cleaning. Address R, box 7, TIMES OFFICE.

HIGHEST grade oil in world, 17 producing oil and gas wells, more than 20 wells drilling in San Juan Co., N. M. Own leases near producing and drilling wells. Now is time to buy. ROBBINS AND MILLER, 206 Byrne Bldg., L. A.

HAVE option nearby drilling, need few hundred to prove value and handle. No stock. Good chance, tremendous possibilities. BOX 88, STATION C, City.

I OWN lot 9, block 58, and lot 6, block 67; Howard townsite, would like to hear from owners of adjoining lots. NELSON, Elliott 1646.

ATHENS LOTS—RIGHT LOCATION.
5 ACRES CARMENITA, $3000 for all.
TORRANCE PROPERTIES.
O. W. VOORHIES, 701 Consolidated Bldg.

WANTED—Proven lease, preferable shallow territory, immediate drilling guaranteed. Write full particulars. Address A, box 90, TIMES OFFICE.

WILL provide complete Rotary outfit to drill proven lease for interest in well. Address A, box 80, TIMES OFFICE.

ATHENS-ON-THE-HILL. Approx. ½ acre, fine oil rights, improved with new 6-room bung. Near 124th St. 5854 S. VERMONT.

MUST sell producing lease in Texas; will return 100% first year. Address G, box 428, TIMES BRANCH.

DRILLING rigs ready to drill, for sale or lease. Keystone No. 4, Star No. 28, Oneill rotary. 5524 CENTRAL AVE.

HAVE lots on dome, Athens, good drilling site, also few single lots for sale. Address H, box 307, TIMES BRANCH.

SACRIFICE, close estate, acreage in fee, on blvd. E. of Dominguez field. Call after 5 p.m. 6665 FRANKLIN AVE.

LEASE about the best Colorado acreage, $25 down, $10 mo. in single acres. Address A, box 223, TIMES OFFICE.

OIL maps, Athens on the hill. B. E. GERNER, 125 W. 8th st., Long Beach. 625323. Field office 128th and Figueroa.

OIL lease San Juan, N.M., $1.50 and up per ac. BURCH, 631 S. SPRING. BR. 2812.

10 ACRES for oil lease, south of Rosecrans well. OWNER, GArfield 0651.

2 HOWARD townsite corner lots in fee. F. SHELBY, 120 S. Grand ave.

LOT 50x150 to 16-ft. alley, 500 yards from Athens No. 1 well. 596-256.

ORANGE, LEMON, WALNUT
Groves
For Sale.

FOR SALE—WALNUT GROVES.
PUENTE DISTRICT.
$36,000—20 acres budded walnuts, good soil, cheap water, fine crop, one of the choicest properties in the valley only 1½ miles from schools, banks, stores at Puente. High and grammar school bus service. Gas and electricity. This is an exceptional opportunity to acquire such a gilt edged investment. Terms ½ cash.
$40,000—25 acres fine bearing walnut orchard, trees 12 years old, excellent soil, cheap water, good location and a fine crop. Reasonable terms.
$20,000—A gilt edged 10-acre grove, 11 years old, big thrifty trees, loaded with nuts, deep fertile soil, 150 inches of water, low cost, choice location on paved road, close to Puente. Terms 1-3 cash, balance 5 yrs., 7 per cent. Other groves, 5 to 100 acres at lowest prices.
W. E. SERVICE, Realtor,
Phone 55024. Puente, Cal.

FOR SALE — And Exchange. Gild-edge groves, walnuts and oranges; we are handling the very best, if you want a first-class walnut grove we have them from 5 acres up, and we have some 20-acre places that will consider half in exchange, but must be gilt-edge property. If you do not want your eggs all in one basket, we have combination groves half walnuts and half oranges; now is the time to buy in this valley, if you wait until they start building the San Gabriel dam you will pay about double what you can now buy first-class property at. Come out and let us show you what we have.
H. E. BONNER & CO.
Phone 10813. 157 E. College st.
Covina, Cal.

27 ACRES budded bearing walnuts, located in choice walnut district only 15 miles from heart of city. The grove is double set and in A-1 condition.
Buy now and get this year's crop which is fully set.
Price $1250 per acre. See
FRANK HART, with
EDWIN G. HART,
722-725 Van Nuys Bldg. MAin 2606.

WHY NOT
BUILD YOUR
COUNTRY HOME
IN AN ORANGE GROVE.
Under a beautiful live oak tree.
5 ACRES, $7500. TERMS.
Abundance irrigation water, located near Pomona College.
OWNER, STENSGAARD,
632 W. 6th st., L. A. Ph. MAin 0447.

BARGAIN: Will sacrifice as a whole or divide, twenty acres of oranges and lemons in full bearing. Grove in perfect condition and beautifully located, wonderful homesites, unfailing water supply. Soil and climate productive of finest fruit. Price $750 per acre, part terms. Worth $2000 per acre. Lifetime opportunity. Address AB, box 462, TIMES BRANCH.

FOR SALE—By Japanese, 10-acre full bearing orange grove between Pomona and Ontario, ½ navels, ½ Valencias. Also 2 full bearing avocado trees and domestic fruit. This place has never changed hands. First-class condition, with good water stock. For cash sale. Will sell very reasonable. GEORGE MORIKAWA, Wineville, Cal.

FOR SALE
15-ACRE WALNUT RANCH
18 YEARS OLD WITH HOUSE AND BARNS. FORDSON TRACTOR AND TOOLS AT SANTA SUSANNA.
MR. GIBSON,
6330 HOLLYWOOD BLVD. HOlly. 4675.

18½ ACRES full-bearing walnuts near Whittier and new oil district. Full oil rights. Good income grove and highly speculative for oil. See W. C. BUCHANAN, with CARLETON F. BURKE, 710 Van Nuys Bldg. BRoadway 1552.

10-ACRE WALNUT SPECIAL
Big 14-year-old trees, located in Puente-Covina district, 5-room house, garage, family fruits, best water right, etc. A real snap at $16,000. DOYLE, 1025 Marsh-Strong Bldg. TUcker 5567.

NEAR Santa Barbara, fine lemon grove, full bearing, 13½ acres. On Foothill Blvd. adjoining Montecito polo grounds, and offering many beautiful estate sites. Owners pricing this to sell, only $35,000. Incumbrance $8000. ROBEY, 844 Atchison st., Pasadena. Colorado 4610.

11½ ACRES full bearing orange grove. Good buildings, near Covina. Price $35,000. Clear. Also first mortgage of $10,000 will exchange for L. A. income. H. A. MILLER, 124 N. Western. HEmpstd 8806

WILL sacrifice for cash 5½ acres 9-year-old Valencias, 5½ shares water stock for $2750. Rialto district. Address H, box 597, TIMES BRANCH.

FOR SALE—By owner, ten acres walnuts. Puente-Covina district. Address C, box 282, TIMES OFFICE.

ONE of the best 10-acre orange groves near Anaheim, pumping plant, no buildings. Will take some trade. Owner, box 1, Anaheim.

DATE farm, 151 a., good flowing wells, $30,000. Want city. Owner, 962 HOOVER.

For Exchange

WALNUT GROVE—LANKERSHIM.
$18,000, beautiful 5-ac., 12-yr. old grove, house, garage, pumping plant, chicken equipment, etc. Big income producer. Just 5 mi. from Hollywood. Big things doing around this place. Want city. PIONEER REALTY, 1306 S. Western. 75818.

10 ACRES, 7-year-old citrus orchard in Escondido; want city income property for my $10,000 equity. Will assume up to $5000 on balance. Owner, FRANK H. GREVE, 5751 Hollywood Blvd. Hollywood 7190.

12½ ACRES walnuts and oranges, full bearing, on the boulevard, near Orange. Dandy crop goes with this. Will exchange for Los Angeles or Southern California. Price under the market. S. N. CURRY, 109 Elm ave., Long Beach. Ph. 635264.

20-ACRE bearing grove 1 mile south of Rialto; good location, good condition. Trade for Los Angeles or near. DR. H. L. LYON, owner, 6912 Hollywood Blvd., Hollywood.

BEAUTIFUL 10-acre orange grove, $20,000, clear; want city income, might add cash. CAMERON & FLOOD, 910 Bank of Italy Bldg.

IMPROVED orange and grape land near Lemon Cove, Tulare County, clear, bearing. Consider Detroit, Los Angeles or Pasadena improved. Owner, WILLIAM B. HATCH, Ypsilanti, Michigan.

FOR EX. $240,000 large So. Cal. grove. Prefers Texas stock ranch or income anywhere, submit. A. L. TRENCH, with G. C. DENNIS CO., 302 Van Nuys Bldg.

$35,000 ORANGE grove at Claremont, clear. Want city property from owner. Address G, box 427, TIMES BRANCH.

CLEAR orange grove at Covina. Want income. Will assume. DUnkirk 6556.

Wanted

WANT clear walnut or Valencia grove near L. A. for $30,000 equity in wonderful 15-room residence Wilshire district. 608 ROBERTS BLDG. TUcker 1789.

POULTRY RANCHES—
For Sale

IF YOU are in real earnest about going in the chicken business take a look at these—if you are a shopper, do not waste the owner's time.
450 choice layers—dandy 5-rm. home, beautiful grounds, near P.E., right in town, bearing fruit, grounds 100x197. Only $7500, reasonable terms.
Brand new 4 rms., nook, all hdwd., all blt-ins., automatic heater, beautiful poultry land can keep 2000 layers on this ½ acre. Only $4500—$1000 cash. Bal. easy monthly.
4 rms., plastered house, ½ acre, ckn. house for 500, garage. Blk. blvd. near school, bank, stores, only $3200 cash.
$4600, 5 rms., bath, commercial acre. Good street, beautiful Rosemead section, high and dry, fine for poultry. Only $1000 cash, bal. reasonable.
L. H. WISE, 115 N. Garfield, Alhambra.

REAL CHICKEN RANCHES.
From ½ acre up, near Baldwin Park in delightful San Gabriel Valley; 35 min. drive from L. A. Abundance irrigation and domestic water, gas and electricity, good schools and churches. Handy to P.E. car, also we will furnish you lumber for your house on easy monthly payments. Large ½ acres $775, some lower, some higher. 10% down, balance $10 per mo. Call or address OWNER, 705 Grant Bldg., Fourth and Broadway, or phone VAndike 3937.

COLORADO SHEEP RANCH FOR SALE—2100 head of large Rambouillet ewes with lambs at their side. Summer range on the Montezuma National Forest. Also plenty of winter range. 3100 acres of deeded land, 1900 acres leased; 500 acres under cultivation, 230 in alfalfa; 120 acres more tillable. Plenty of water for irrigation; $20,000 worth of improvements. Work horses, farm implements, 40 head of cattle, 24 head of brood sows to be incided if purchaser desires. Liberal terms and priced to sell. Write OWNER, R. E. Walker, Mancos, Colo.

1 TO 3-acre poultry ranches in the finest part of the San Gabriel Valley, between Arcadia and Alhambra. These have a modern home with ALL conveniences. No pioneering necessary. With or without stock. Priced to give real value and with attractive terms. I am ranching here and know the poultry game. Write or phone for particulars or appointment for I have what YOU want. Also unimproved or partially improved places. R. M. BELLOWS, Palm Dr., east of Baldwin ave., Arcadia. Phone 29-R-12.

EAST POMONA ACRES.
VALLEY BLVD.
QUARTER ACRES, $450 & $500.
HALF ACRES $900.
Small payment down & $10 per month, interest & improvements included. Small house & lot $100 down & $20 per month. Come and see. Valley Blvd., Holt & Mills aves. Write for map & information.
F. A. MOLYNEAUX,
Box 442, POMONA, Cal.

ACRE
LOTS
AT TUJUNGA.
Wonderful poultry and gardening.
$40 Down.
Apply at once.
CALIFORNIA HOME EXTENSION ASS'N,
TUJUNGA, CALIF.

FOR SALE OR EXCHANGE
3-acre chicken ranch, fully equipped. Large 7-rm. modern home. All kinds of fruit. Price $19,000. What have you to trade for this fine ranch?
See MURRAY
With F. J. HAUSEUR
38½ E. Huntington Dr., Arcadia, Cal.

BEFORE buying a poultry ranch you should talk to Mr. Roberts, editor of California's greatest poultry magazine; see him at 1103 KERCKHOFF BLDG. any day. It will pay you. TRinity 4570.

LARGE poultry ranch, 2000 birds, established business, yearly income $14,000; beautiful home with every shrub and fruit; San Gabriel Valley, L. A., 12 miles. Every city improvement. Visitors welcome. Owner, R1, box 469, San Gabriel.

$4000—Good little ranch, 7 acres, near town and school; fine little bungalow; electricity, water, 1300 ft. elev., large oaks, fine for chickens, $800 down. H. M. OVERTON, 106 W. San Fernando Blvd., Burbank, Cal.

$3000 BARGAIN—A small acre chicken ranch equipped for 1000 chickens. Bearing fruit trees. Very small payment down. Call HEmpstead 3955 Monday morning.

COUNTRY HOME SITE.
1¼ acres bearing peaches near Pomona. Price $1500, terms. Irrigation water, gas electricity. MR. STENSGAARD, 632 W. 6th St., L.A. MAin 0447.

2½ ACRES, $2000, $500 down, bal. 5 yrs. Foothill land with water. Snap for chicken man. Bus service. Act quick. W. F. KINZEY, Gen. Del., Arcadia.

10.62 ACRES old domestic orchard, $4500, 1-4 down, balance easy, will divide, electricity, blvd., red cars. OWNER, 1729 HOPE ST. Pasadena. Eliot 1061.

ONE acre boulevard frontage, 175 ft. Planted walnuts and alfalfa. Water, elec., bus service. Must sell. Only $1950. Owner, box 812, Arcadia.

5 ACRES apricots, irrigation system, blvd., red car; $2750, terms. BOX 282, Alhambra.

5 A. LEVEL, irrigated land near Riverside, school, blvd. and P. E. electric. $1475, ¼ cash. P.O. BOX 341, SAWTELLE.

STOCK—DAIRY RANCHES
For Sale and Exchange

ATTENTION, milk men. For sale by owner, my up to date milk dairy selling 200 qts. daily, including 18 head fine cows, 16 lots with residence and furniture, barn, milk house, Ford delivery, milking machine, bottle washer and bottles. My books are open and business will stand investigation, located 100 miles from Los Angeles, in a thriving town. Price $9500, $5000 down, balance terms. Address B, box 45, TIMES OFFICE.

SHEEP! SHEEP! SHEEP!
Old age compels me to sell best sheep ranch in Western Oregon for half its value. Five miles from Roseburg, 2000 acres, 200 acres creek bottom in crops, irrigation not necessary; creek and spring water, two sets buildings. Price for quick sale $15 an acre. One-third cash. Address A. T. LAWRENCE, ROSEBURG, OREGON.

DAIRY, fully equipped, for sale. Alfalfa to lease.
JOHN E. BLACK,
R. D. No. 1, Box 178,
Garden Grove, Cal.

43-ACRE imp. alfalfa. Artesian water, silo buildings etc. Imp. $8000. Total $26,000. $5000 handles. Best dairy So Cal. Make me prove it. OWNER, P.O. Box 341, Sawtelle, Cal.

FOR SALE or rent, small dairy near Los Angeles, 15 head choice cows, T. B. tested; 5-acre ranch, well located for retail milk business. Call or write H. T. DANFORTH, Montebello, Center st., Route 1, Box 745.

REAL ESTATE—
For Sale—Miscellaneous

900 ACRES, ALL OR PART ADEQUATE WATER GUN CLUB, NEAR BAKERSFIELD, SACRIFICE QUICK SALE, PARTICULARS ADDRESS W. T. DAVIS, SECURITY BLDG., BAKERSFIELD, CAL.

ACREAGE, SUBDIVISION—
Miscellaneous

COTTON FARM: Without doubt the best buy in California. 320 acres, all in cotton. Splendid buildings, plenty of water, last year produced 1½ bales of cotton per acre and sold at 35c lb. This year crop will be equally as good. The price at which this farm can be bought is a pure steal. $16,000 will handle.

Hollywood: 7-unit bungalow court, 4 and 5 rooms each. Lot 50x200. Close to studios. Best buy in Hollywood at $26,250. See us at once.

Splendid 5-room bungalow, modern. 10 minutes from Broadway. Only $5000. Get busy, this will not last.

New 4-family flat building, 4 rooms each, fully modern. Echo Park district, ½ block to 5c car line, large rooms, built-in features. Five-room bungalow on rear of lot. Price $24,000. Terms. A bargain.

Hollywood, splendid 4-room duplex. Close to Vermont, 2 garages. $2000 under value. For quick sale, only $11,500.

If you are contemplating buying a house see us about Walnut Park and West Adams property.

VICTOR GIRARD,
General Real Estate Dept.
811 South Hill St. Phone TRinity 4816.

AUTHORIZED BY OWNER TO SELL.
I have 62 choice building sites in the most exclusive residential section of Pomona that I can deliver at $230 apiece, WHOLESALE.
Could be resold by good live firm or individual on a highly remunerative basis. I mean business.
CALL MR. ROSSON,
Congress Hotel, FAber 3055.
Call any time after 7 p.m.

READY FOR INDUSTRIES OR HOMES.
200 A. or more with trackage and on two crowded boulevards. Price has been cut to minimum for speedy sale. Logical location. Tremendously active neighborhood. See MR. NEEDHAM.
LAACK & WILLIAMS,
200 Pantages Bldg. TRinity 3641.

20 ACRES IN POMONA
About 1 mile from center of town, ripe for subdivision. Price $25,000. Terms. Also 5 acres for $8000. Terms. Here's your chance to make 100% profit. Owner, MR. STENSGAARD, 632 W. 6th st., L. A. Phone MAin 0447.

WANTED—Party with capital to subdivide 80-acre mountain ranch, 2¼ hours from L. A. Ideal for cabin sites: Springs, reservoir, swimming pool, buildings. Bldg. suitable for clubhouse. Address C, box 39, TIMES OFFICE.

EXCHANGE 40 acres in city of Los Angeles, about 1-4 mile on pavement; good subdivision; price $60,000. Will take residence to $20,000, balance mortgage. W. H. KIRBY, Owner, THornwall 2977.

ACREAGE, SUBDIVISION—
Miscellaneous

16 ACRES subdivided large lots, close in, in fine nearby city, where subdividing not overdone. Water, gas, electricity, streets graded. Splendid for building program. $20,000 handles. Address C, box 61, TIMES OFFICE.

FOR SALE—340 lots at Del Mar, $35,000. 154 acres subdivided between La Jolla & San Diego, $35,000. 144 lots south of La Jolla, on main highway, $30,000. Terms on all above. BEACH REALTY CO., Box 43, Del Mar.

FOR SALE—75 one-acre tracts, cor. Rosecrans & Cypress, mile from Western & Hawthorne. Oil probabilities. Easy terms. ALBERT H. BEACH, 1025 Marsh-Strong Bldg. TUcker 5567.

HAVE 80 acres cabin sites, want to get 3 or 4 to join me, $50 an acre; near hot springs; SHARP or POOR, 333 Mer. Nat. Bank Bldg. 877897.

3 ACRES, $22,850, Nr. Merced on Isabel. Builder can build 60 houses. Cash and T.D. BURLEIGH, Sherman Hotel.

40 A. 4 mi. N. of Fontana, $1950. Virgin soil. Cash and auto. Quick action. BURLEIGH, Sherman Hotel.

27 ACRES for subdivision, in Riverside. C. D. REED, 312 New Magnolia ave., Riverside. Ph. 2201.

400 ACRES or less within Los Angeles, near Owensmouth. 1616 FIFTH AVE.

WANTED—
Real Estate
Miscellaneous

WANTED—Los Angeles vacant or improved for business which will return entire investment within short timt. $2000 from present stock possible within 30 days. National demand, no competition; wonderful possibilities. Value $25,000. Trade your equity, diamonds, paper or good auto accepted as part; will assume. Quick action necessary. Principals only. Address A, box 50, TIMES OFFICE.

APARTMENT, flats or houses in exchange for N.E. Qr. and north half S.E. Qr. 30-68-43 Fremont Co., Ia. Unimp. pasture, timber, small lake, $22,000. Clear. Also S.E. Qr. 33-12-39, Wallace Co., Kans. Unimp. gen. farm land. $5000. Clear. One or both, some cash and assume. Am owner. SELDER, 220 Dudley Bldg., Santa Monica, Cal.

WANTED—Reasonably priced half acre or thereabouts, north or east of city, good elevation, some distance out. Small amount down, will pay out within two years. Build immediately. Give price, details and phone. Address C, box 65, TIMES OFFICE.

LISTINGS at right prices. Houses, income and business property. Also exchanges. Call, phone or write
JACK ISENSTEIN,
414 West 9th st. FAber 1214.

WANTED—Your east of Main st. property for sale. Write me description and lowest price. We also handle rentals and Collections. Established 1905. S. J. BUSH, 1201 E. 7th st., Los Angeles.

HOUSE in L. A. wanted or what have you in exchange for 10 acres in Pomona? Clear, will assume. Fine poultry ranch site. Price $9000. Owner, P. O. box 15, POMONA, CALIF.

REAL estate and merchandise, sold in 3 days for cash. Eastern buyers with cash waiting. BYRENS, 306 Grant Bldg.

WANT CITY PROPERTY OR IMPROVED RANCH, $5000 TO $50,000 CASH.
B. C. BROWN,
CApitol 4049 2630 Dayton Ave.

WANT—Residence or flats for 10 acres orange grove, home Glendora. Call 502 VAN NUYS BLDG. TRinity 7374.

WANTED—Hollywood property in exchange for valuable U. S. patent. Address C, box 41, TIMES OFFICE.

$2500 TO $5000 CASH. Some trade in addition. What have you? AXridge 7152.

NO CHARGE for listing your rentals, exchanges and sales with J. F. WALTERS CO., 817 S. Spring St.

CAN give $700 in city bonds as part payment on lot or house and lot. Address A, box 265, TIMES OFFICE.

OWNERS of Calif.property desiring exchange for eastern should communicate with full particulars to COAST TO COAST REALTY CO., 331 Cit. Nat. Bk.

WANT So. Cal. city income equities; will give $5000 to $500,000 clear Cal. ranches. C. R. PRICE, 401 Van Nuys Bldg.

HAVE cash and $6000 first mort. Want double or duplex. Submit States Invest. Co., MAin 1395.

WILL trade automobile and possibly some cash or good equity in lot or bung. MR. COLLINS, 720 Detwiler Bldg.

WE NEED MORE FLATS TO SELL. MR. COLLIGNON, FAber 3040.

For Cash—Not Classified

WANTED—
BY E. W. PECK CO.
1139 Merchants' National Bank Bldg.
One or two duplexes or 100 feet frontage suitable for same. North of Hollywood Blvd. or between Melrose and 10th st., west of Vermont. Will pay cash. Owners answer.

WANT bungalows, bungalow courts and apts. to trade for country and vacant property. NATHAN LONG, BRoadway 1941, 505 Lankershim Bldg.

DON'T lose your equity any kind of property. I have money. 762-106.

WANTED—For cash, bargain flats, good location to $20,000. 715 STORY BLDG.

HAVE cash buyer for real bargain. CHAPPELL, 626 Citz. Nat. Bk. 877381.

Houses

WANT HOUSE OR INCOME
Will give $3000 cash and a $3200 first mortgage, will assume up to $4000, prefer West side, want bargain, owners. CHAS. UMBSTEAD, 404 O. T. Johnson Bldg. Ph. VAndike 5542.

WANTED—A bungalow, stucco preferred, five nice large rooms, north of Adams St. West of Western Ave. Must be a bargain at $7000 to $8500. Small cash payment, monthly payments $75 to $200 including interest. Address S. L. EINAD, 820 Los Angeles Stock Exch., City.

WANTED, house, lots, apartments and acreage for subdivision for colored people. Why peddle your property? We have 8 clients ready to buy. Can pay $500 to $750 cash. Will go to escrow Monday. Bring your listings to
S. B. W. MAY,
1515 Central Ave. HUmbolt 7601.

WANTED—Bungalow or vacant lots in exch. for furniture and lease of apt. house; we have several showing good incomes; WHAT HAVE YOU. WITHROW & EDSON, 504 Hill Street Bldg., 815 S. Hill. TUcker 1676.

WANT HOME NEAR OCEAN or city lots, exchange $8500 equity, beautiful 125 A. on highway. 95 A. best fig and citrus land. Excellent water right. 30 A. hill pasture. Assume $9500, 6%, 6 yrs. CLYDE METCALF, Porterville, Cal.

SINGLE or double bungalow, must have fireplace, 5 or 6 rooms, $800 cash down, balance $50 monthly. Price $5000 or $6000, some ground, trees. West or northwest. No agents. Address C, box 252, TIMES OFFICE.

WANT—Good residence 6 rooms or more in L. A. district. Trade new $2000 big six Studebaker touring and gum-vending machine business and assume. Address H, box 519, TIMES BRANCH.

WILL PAY ALL CASH
Wanted, 4 to 8-rm. house, prefer corner or large lot, west side. Call 556-137. 1720 W. 7TH ST.

WANT house on ¼ or 1 acre suitable for chickens and garden. Small payment dn. Balance as rent. Red car preferred. State full particulars. Address G, box 477, TIMES BRANCH.

WANT 6 or 7-rm. house, West side, $3000 cash and assume if bargain, owners. CHAS. UMBSTEAD, 404 O. T. Johnson Bldg., Ph. VAndike 5542.

WANTED—Residence or vacant in L.A.; exch. $3000 equity in Visalia modern stucco and assume; prefer west of Vermont, north of Pico.
E. L. COOLIDGE, 2201 N. Vermont Ave. Phone 597-613.

I HAVE $10,000 cash for home, if you have a bargain only. Home of 3 to 4 bedrooms and 2 baths considered. Prefer Wilshire or Hollywood. Give details in first letter. Address G, box 422, TIMES BRANCH.

DOUBLE bungalow, north or northwest, have almost new Hudson coach. Balance cash. Owner ph. VAndike 7518.

I WILL PAY $100 A MONTH.
About $500 cash, also $1000 more in 12 months, for 5 or 6 rms., strictly mod., in N.W. L. A. BEacon 7506.

WANT house to $50,000, Hollywood or Wilshire, on fine income, near Egyptian Theater, Hollywood. See Mr. Malone, with T. M. MILLER COMPANY, 840 Met. Natl. Bank Bldg. BRoadway 1180.

HAVE 6 CLIENTS with down payments of $500 to $1000. Want a real bargain in desirable property. Bring your listings. 2803 CENTRAL. HUmbolt 6633.

WANT to purchase a home in or near Windsor Sq., up to $100,000. Will pay for same with $50,000 property, balance cash. Add. H, box 426, TIMES BRANCH.

WANT 5-rm. home vicinity Melrose Park or West Hollywood. Have $2500 cash. Address E, box 73, TIMES OFFICE.

WANTED—Small home to $7500; will give good unrestricted lot on Beverly blvd., near Doheny Dr. As first payment. HEmpstead 3366.

WANT modern house to $12,000, N. of Wilshire, west of Vermont. Want bargain, no commission. Address E, box 137, TIMES OFFICE.

I WANT to buy modern 6 or 7-rm. duplex, good neighborhood, can pay all cash. Must be snap. Address A, box 272, TIMES OFFICE.

HAVE $1000 Cash and $1500 lot equity or $4200 clear lot Wilshire Dist. Want 5-rm. bungalow well located. Hurry, SIEBER, 606 Grosse Bldg. TUcker 5606.

WANTED bungalow west side, approx., $10,000 in exchange for local building material corporation securities. Address P.O. box 175, HOLLYWOOD, CAL.

WANTED—
Real Estate
Houses

CLEAR, $25,200; CLEAR.
REASONABLE CASH VALUE.
Want fine home with large grounds. Consider only conservative values. Will give alfalfa seed and cotton land, partly improved. Include teams, implements, ranch bldgs. Cheap water. Adjoining cotton land produced $400 per acre last year.
Add clear $9000 S. Main corner. Also $15,000 Culver dist., vacant. Mtgd. See Mr. Dennis of G. C. DENNIS COMPANY, VAndike 9863. 302 Van Nuys Bldg.

MANAGER of prominent real estate firm will move in furnished or unfurnished house in Wilshire, Hollywood or Pico Heights. Will sell your house right from premises and pay rent until property is sold. Will only consider house where owner really wants to sell. Please give location, description and price in letter. Address E, box 148, TIMES OFFICE.

HAVE first mortgages to $25,000, want residence fine value, northwest, from owners. BEacon 4092.

$1700 EQUITY in lot for equity, small house. HOLMES, MEtro. 2540.

FOR EXCHANGE—Buick sedan & cash for good lot in Wilshire district. 569-408.

6-ROOM bung., vicinity Gardner Junction, not at inflated price; $3000 cash first payment. Ad. X, box 46, TIMES OFFICE.

BUNGALOW, 8-rm. mod. plast. for $2500 cash, N. of Slauson, W. of Central. 315 E. 53RD ST.

WANT to buy home on easy payments, from owner. Address C, box 38, TIMES OFFICE.

WANT 5 or 6-room house, modern, that owner will accept clear lot as down payment. LINESBA, 424 Douglas Bldg.

BEST large house for income purposes, near Western and 6th, that $12,500 will buy. Address G, box 577, TIMES BRANCH.

WANT new 6-rm. house, N.W. $1000 lot near Culver, 1st payment. 598747.

WANTED—House, 6 or 7 rooms, about $750 cash. Must be a real buy. Owners only. GArfield 0799.

FROM owner for cash, small house in country town. Describe, price. Address C, box 257, TIMES OFFICE.

Lots

WILL pay cash for good lot, bargain; Wilshire, Hancock Park district. Prefer east of La Brea. State price, size and location or no attention paid. Bona fide buyer wanting to build immediately, not merely wanting listings. Address A, box 93, TIMES OFFICE.

DO YOU WANT ALL CASH?
If so I want your lot to build my home on. Not over $1800. Must be a real bargain. Want complete particulars in first letter. Owners only. Address B, box 577, TIMES BRANCH.

WANTED—Close in lot to build on where owner will permit first mortgage to build with trust deed for lot. CROSBY, MEtropolitan 3367. 430 Chapman Bldg.

"BELLE MEAD." Lot owners, I have valuable information for you. Send name, address and block number at once. Address B, box 118, TIMES OFFICE.

IF YOU have a lot well located, suitable for income purposes, I can build and finance for you on 6½% money. 530 STOCK EXCHANGE BLDG. Afternoons.

LOT OF OWNER AS FIRST PAYMENT NEW 6-RM. STUCCO, REAL HOME. LIV. RM. 16x24. DOME CEILING. OWNER, GRanite 1835.

$2000 CASH to invest in bargain residence lot, W. or N.W. section. Must be high ground and level. PH. DUnkirk 8477.

FOR cash, from owner, lot 8 to 20 blocks from Fairfax High School. Address A, box 51, TIMES OFFICE.

WANTED—Close-in hotel site, give location and price. Address P.O. box 175, HOLLYWOOD, CAL.

WANT lot from owner for cash, $800 to $1250; near car. 936 W. 33RD ST. BEacon 1210.

BEAUTIFUL, new, stucco double, clear, exchange for building lots. TRinity 0429, Monday.

WANTED—To lease for long term, near in downtown lot to contract hotel on. Owner or agent. CApitol 5347.

WANTED—To purchase, 80 ft. front on Compton ave., north of Manchester. Apt. 104, 1627 INGRAHAM ST. DRexel 4761.

BY individual, equity in lot, snap. Near street car, 15 min. to P.O. Address A, box 241, TIMES OFFICE.

PAY cash for Wilshire residence lot bargain. 756 S. WINDSOR BLVD.

WANT to purchase or lease lot downtown for hotel; owner to permit mortgage for building. HEmpstead 2423.

BUILDER wants lot in good location for cash. Write or call. 1436 W. 59TH ST.

WANTED—Building lots from owners. Address G, box 582, TIMES BRANCH.

Acreage

IF you have desirable beach, mountain or farm land we will subdivide it on shares. Have specialized in subdivisions for many years. Address G, box 584, TIMES BRANCH.

AN established subdivision corporation wants high class close in acreage for subdividing. Call MR. DE VORE, HEmpstead 5229.

ESTABLISHED and successful subdividers want close-in acreage, subdividing purposes. AFFILIATED ENTERPRISES, TRinity 8531.

Business Property

WANTED
INCOME STORE PROPERTY
Have client who wants real bargain in well located 1 or 2-story store property. Must be on main thoroughfare, price must be right and must show good income. No inflated values considered. Will consider values $20,000 to $100,000. If you really want to sell
CALL BRANCH OFFICE ONLY
Mr. Holden or Mr. Howard
2000 W. Adams at Western.
EMpire 4461 EMpire 4461
METCALF & RYAN
211 Pacific Finance Bldg.

WANTED, business corner in Los Angeles up to $250,000. Will put in business blk. in best part of Ocean Park. Well rented. Good income. Cash value $150,000 clear and will assume up to $100,000. No inflated values considered. Call Mr. Winstanley.
SHAW & MERNIN, Bdwy. 1984.
427 Merchants Nat'l Bank Bldg.

SAN FRANCISCO buyers for properties large or small, price no objection, but must have easy terms. H. STEIN, address 343 S. Hill. TUcker 5847. San Francisco office, 26 Montgomery.

CLIENT wants to buy leased store building, well located in southwest district, Los Angeles, $75,000 to $100,000. Will pay $35,000 to $40,000 cash. NORMAN E. KAY, 10 S. Raymond ave., Pasadena.

THE WILLIS LAND CO.
Absolutely guaranteed to sell any kind of property by their methods in ten days. 720 L. A. STOCK EXCHANGE BLDG. Ph. VAndike 4551.

WANTED—Boulevard frontage, especially corners of intersecting boulevards, improved or vacant. Cash. T. D. HAUGH, 1207 Sun Bldg.

HAVE $12,000 cash, want brick business property, will assume. What have you? 5515 PASADENA AVE. GArfield 1135.

FOR cash, store property to $25,000. Capitol Realty Co., 115 N. Western.

WANT equity business or income for 140 acres clear. $14,000. TOPANGO. 598747.

Income Property

WANTED INCOME
We have over 300 clear properties to exchange. Owners will assume. If your mortgage is due or you need cash see us for quick action.
R. M. GALE CO., INC.
501 MORTGAGE GUARANTEE BLDG.
626 S. Spring St. TRinity 6425.

WANT 4-flat bldg. Have clear Westlake house, value $16,000 as part payment. Will assume, no inflated prices, want West side. Owners. CHAS. UMBSTEAD, 404 O. T. Johnson Bldg., Ph. VAndike 5542.

WILL buy from owner, 4-family flat, must be real bargain. I can make large payment or all cash if you lower price. State location, want place immediately for home and income. Address G, box 505, TIMES BRANCH.

WANTED—A 4-family flat on the west side. I offer in exchange, clear, a fine old home on Elden ave., north of Pico, some cash and assume. Ask for MR. SEFTON, Roy D. Heartz, 269 S. Oxford. 569191.

WANTED — 4-FLAT BLDG. TO $30,000. WILL GIVE HIGHLY IMPROVED SAN JOAQUIN ALFALFA RANCH SHOWING INCOME OF $250 PER MO. AND ASSUME. ADDRESS E, BOX 155, TIMES OFFICE.

WANTED—Apt. bldg. and all up to $250,000. Have $88,000 mortgage payable $1000 mo. and a clear 280-acre ranch worth $50,000. H. U. BEAR. Ph. TUcker 4951.

$27,500 CLEAR, high class, new home, West Hollywood, want income to $100,000. Mr. Mankiewicz, K. LUNDEEN CO., TRinity 0428, 909 Van Nuys Bldg., 7th at Spring.

WANTED—Modern flats, will give beautiful suburban home, value $8500, clear; also first mortgages, some cash and assume. Give full details. Will not bother tenants. Address X, box 527, TIMES BRANCH.

INCOME wanted—Will give new 8-room tile house, 150x105 ft. corner, located 2828 Pico Blvd., city of Santa Monica. Price $30,000 clear. A. B. JONES, owner, 436 Security Bldg. TRinity 1258.

FURNISHED brick apt. house not under lease. Owners submit by letter. Room 414, 733 HARTFORD ST., Los Angeles.

AM looking for real bargain, good flat, cash ready. TRinity 0428, Monday.

WANTED—
Real Estate
Income Property

WANTED—INCOME PROPERTY.
We have several good ranches in Imperial Valley, for income property and will assume.
320 acres of which 240 are in alfalfa, price $175 per acre.
480 acres, all in alfalfa, in A-1 condition and clear.
900 a res with 800 acres in alfalfa.
Good land in Imperial Valley is now leasing from $25 to $50 per acre to grow lettuce and cantaloupes. Imperial Valley land is the best bet today.
GILL, SPROUSE & BEEMAN, 921 Citz. Natl. Bank Bldg. VAndike 8711.

WANTED—Bungalow court, apartment house or flats to $100,000. Will give best corner on East Seventh street. Value $75,000, clear and assume. Please give detailed information which will be treated as confidential and tenants will not be disturbed. Address A, box 315, TIMES BRANCH.

HAVE ONE CASH BUYER and several alfalfa, fruit and chicken ranches to exchange for income property. WITHROW & EDSON, TUcker 1676. 504 Hillstreet Bldg. 815 S. HILL.

WANTED—From owner, apt. house or loft bldg., that $25,000 and clear country property will buy. Will assume some on right property. LINESBA, 424 Douglas Bldg. Ph. TRinity 5982.

WANTED—An apartment house up to $100,000 as part payment, will put in clear high class residence on Harvard Blvd.
W. P. FISHBURN
VAndike 0808. 312 Hollingsworth Bldg.

WANTED—To buy Los Angeles income property. Prefer apt.-house. Have $18,000 cash and Salt Lake apt. to trade. Address 4032 WILSHIRE BLVD stating what you have.

WANTED—Income property; have $30,000 clear orange grove, with 6-room bungalow and family orchard. All conveniences. Will assume. Ph. DUnkirk 6556.

WANTED—To purchase income from 6th to Pico, Figueroa to Burlington, to $20,000. H. P. ERNST, room 334 Byrne Bldg., 253 S. Broadway.

FINE Western Ave., cor., clear, exchange income and assume. TRinity 0428, Monday.

I WANT a flat or court. Have clear 10-acre grove; will assume. 215 BLACK BLDG. VAndike 7348.

CASH FOR EQUITY
Double bungalow or 4-family flat, prefer West Side. Call 556-137, 1720 W. 7TH.

WANT apts, courts, flats or stores, have one of the finest new residences in the Wilshire district and some cash. 1056 S. ARLINGTON. Open for inspection. 567555.

Suburban Property

WANT—Income Santa Barbara, Pasadena, San Diego to $75,000. Give $20,000 equity here first payment, balance mortgage. Splendid house in choicest hardwoods, tiled baths. VAN SLYKE, 401 Story Bldg. VAndike 7185.

Country and Ranch Property

WANTED—TRACT GOOD FARMING LAND,
IN EXCHANGE FOR FIRST-CLASS CITY WITH $12,000 YEARLY INCOME NOW AND WONDERFUL FUTURE VALUE ASSURED. THIS DEAL INSURES THE RANCH OWNER FULL PRICE FOR HIS PROPERTY THAT CANNOT NOW BE SOLD FOR HALF.
CALL RIDER, VAndike 8035.
317 Merchants Natl. Bank Bldg.

FALLBROOK or Escondido ranch in exchange for good 9-acre bearing grove, well located, has cheap canyon water; place clear; will assume or pay some difference. D. BROWN, R.F.D. No. 1, La Verne, Cal.

WANTED—From 3000 to 5000 acres So. Calif. suitable for fruits and vegetables, must have plenty of water, will pay cash. Mr. Jones, K. LUNDEEN CO., TRinity 0428, 909 Van Nuys Bldg., 7th at Spring.

WANT Coachella or San Joaquin Valley land in exchange for city improved, $25,000. MR. H. C. HOLLINS, 211 S. Almansor st., Alhambra. 559-W.

WANTED—Chicken ranch, fully stocked, about 5 A. Good-paying real-estate contract to exchange. Call 4395 WHITTIER BLVD.

EX-soldier wants good gov. relinq. for cash on good blvd. pref. Address E, box 183, TIMES OFFICE.

REAL ESTATE—
For Exchange
Miscellaneous

WANTED.
Modern 4 and 5-rm. stucco double bung. within 1 block of West Adams or Washington car lines on high grounds, to $13,000 in exchange for very attractive well-built new 5 large rm. stucco bungalow in Windsor Square at $11,000.
Also want modern 7-rm. stucco bung. in Windsor Sq. or Wilshire as part payment on new 10-unit bungalow court in So. Hollywood, leased at $450 per mo. Call H. H. Draeger, HEmpstead 2175.
THE FRANK MELINE CO.
301 Western ave. at Beverly.
"Service That Satisfies"

A COMPLETE LIST
OF REAL EXCHANGES.
10 A. lemons near Riverside, clear.
6 A. oranges, near Riverside, clear.
Big cor. Brand Blvd., Glendale, clear.
4-rm. furn. bung. and membership in Sunset Canyon Country Club, Burbank, clear.
Soft drink and soda fountain business Glendale, receipts $600 to $800 monthly. $800 incumbrance.
We help you trade WHAT YOU DON'T WANT FOR SOMETHING YOU WANT. Submit.
WARREN, 300½ S. Brand, Glendale.

160 ACRES rich level cotton and alfalfa land, on R. R., in Arizona, near town $10,000, clear. Want So. Cal. and will assume.
320 acres, level land, near Fresno with 12 ft. water lift; $24,000, clear. Want clear eastern.
160 acres rich level Tulare county land. $16,000, clear. Want grove or orchard.
MORRILL REALTY CO.,
303 Lane Mtg. Bldg.

I HAVE an improved income ranch, $80,000, clear, $15,000 cash and will assume; want income.
I have an improved income ranch, $50,000, clear, $25,000 cash and will assume; want income.
I want complete information concerning your property. Owners only. Address B, box 207, TIMES OFFICE.

A MODERN 10-flat brick building, 5 rooms each, with 10 brick garages, steam heated, all in first class condition. Located in St. Louis, Mo. Rents for $9720. Will exchange for Southern California ranch or income. 1837 OLIVE AVE., Long Beach.

SALE or EXCHANGE. Business corner 100x200 with modern 6-room house. $16,000. Want acre on much traveled boulevard toward beaches; must have plenty shade; for kennels. 1804 W. SAN FERNANDO BOULEVARD, Burbank. (Burbank 223-J.)

HAVE very desirable income property near West Adams and west of Vermont, $18,000 clear. Want improved place of 2 acres near Los Angeles. Call MR. TANNER. GRanite 3860.

16-ROOM stucco hotel, 2 store rooms, large dining room and roof garden, overlooking the ocean, at close in beach; $35,000, mortgages $10,000. Want local for equity. TORIAN, 2308 S. Vermont. BEacon 8844.

WILL exchange equity of $1500 in lot on Eagledale, Eagle Rock, also equity of $3500 in six-room home for first mortgages or good trust deeds. O. F. MEYER, 5128 Highland View ave. Phone GArfield 2436.

LARGE duplex, Alvarado, close to Westlake Park; take good home, W. Adams dist. preferred. See me Sunday and Monday at 1672 S. HARVARD BLVD., Apt. 2. After that phone CApitol 1984, or address 3014 Terry Place.

FOR SALE OR EXCHANGE—Close-in lot on East Elk St., Glendale, near Colorado Blvd., clear, $2750. Want 4 or 5-room house in West L. A. 912 N. VERDUGO, BURBANK.

FOR EXCHANGE—60 acres, going farm; 20 acres in alfalfa, fair bldgs., lots of water, in the Ontario district; wants house in Los Angeles. 2101 W. WASHINGTON Phone EMpire 3280.

GOOD 8-room house, mahogany finish, in Hollywood; want some good lots and cash. Come to 2101 W. WASHINGTON and make offer. Phone EMpire 3280.

FOR EXCHANGE—For California real estate, an interest in Oklahoma proposition worth $40,000 to $50,000. L. A. TIMES Box 292, Long Beach.

FOR EXCHANGE—680 acres Imperial Valley, clear, well leased; want income. EDW. D. McGRANN, 215 Black Bldg. VAndike 3848.

10 ACRES, near Van Nuys, A splendid improved income ranch; price $25,000. A bargain. Want income same value. HUNTINGTON, 209 Grant Bldg. TR. 0063.

EQUITY in lot on South Park or will exchange as payment on home. Apply 4426 SAN PEDRO ST.

GO to Ben White to buy, sell or exchange property. Cash paid for bargains. 304 BRYSON BLDG. Established 1893.

WILL trade $3900, 8% T. D. and 2 acres land, near blvd. Want residence, west or N.W. Will assume. Owner, 780006.

5525 LONGACRE AVE., near Ventura Blvd. 1¼ acres, 80 trees, new 5-room house, furnished, garage, $7500, terms.

WILL take good house part payment, about $25,000 exchange for 100 ft. lot, Wilshire Blvd. 569406.

EQUITY and cash to exchange for small modern bungalow; will assume. 2010 MAGNOLIA.

REAL ESTATE—
For Exchange
Miscellaneous

[illegible]

WANTED—WALNUT [illegible] for small [illegible] 2nd st. [illegible] proved with [illegible] is a wonderful [illegible] while to investigate.

4 STORES & [illegible]

REPRESENTATIVE [illegible] 5108 Hollywood blvd. [illegible] Open evenings.

APARTMENT [illegible] for land [illegible] State.

$125,000 [illegible] assume.

$60,000, 16½ acre [illegible] bay, assume.

$25,000, 50-acre [illegible] want flat building [illegible] K. LUNDEEN CO. [illegible] 909 Van Nuys Bldg. [illegible]

RESIDENCE Twin Falls [illegible] duplex and will assume.

3 4 flats, $45,000 [illegible] per month. [illegible]

60 acres, Coachella [illegible] Want home and will assume.

4-flat, S.W. [illegible]

MR. McKEWAN [illegible] NORMAN [illegible] 912 STORY BLDG.

FOR EXCHANGE—[illegible] OF THE BEST [illegible] RANCHES IN CALIF. [illegible]

CASON-WHELTON & CO., 512 Title Ins. Bldg.

[illegible]

BEVERLY Hills [illegible] Close to Charlie Chaplin's [illegible] Mary Pickford's [illegible] REDMAN [illegible]

[illegible] LIN-BRIGG CO.

[illegible]

REAL ESTATE—
For Exchange
Miscellaneous

FOR EXCHANGE—SOME GOOD ONES.
$7500—L. A. bungalow, want Detroit.
$6500—Clear, Yakima, Wash., apple orchard and alfalfa; want So. Cal. Will assume.
$10,000—Clear mountain ranch, suburban.
$10,000—Orange grove; want city.
$15,000—Walnut grove; want bungalow.
$15,000—So. Carolina, 775-acre farm, near Savannah, Ga.; want So. Cal.
$20,000—Clear, San Dimas orange grove; want city income; will add cash and assume.
[illegible]—Orchard at Santa Rosa, Cal. Want So. Cal. offers.
[illegible]—Clear, orange gr.; want city.
[illegible]—Coachella date farm; want city.
$50,000—Clear, 280 acres, Imperial Valley; want city income; will assume.
$75,000—Clear, 50,000 acres in Old Mexico, near Tepic; want So. Cal. offers.
$80,000—Apt. bldg., leased; want city offers to $50,000; might take Imperial Valley.
$100,000—Clear; 315 acres near Calabasas; want frame apt. bldg. about same value.
Farms in Iowa, Nebr., Mont., Ore., Mo., Mich., trade for So. Cal.
ELLIS & BENNER, 231 Black Bldg.
Phone VAndike 1702. Hill at 4th st.

BEAUTIFUL OCEAN VIEW INCOME PROPERTY.
New brick flat building, facing east, on high and sightly Point Firmin, overlooking the new Cabrillo Beach, entire San Pedro and Long Beach bay and harbor districts, with activities of naval, merchant and pleasure vessels of all kinds and description in close view and entire San Gabriel and Santa Ana Mountain ranges in the distance. Selected as the most ideally located ocean front spot for combined view and climatic conditions in the whole of Southern California.
New building, unusually well built, having four flats of 5 rooms each and four garages, which with retaining walls, landscaping and lot cost the owner $65,000.
Three flats rented for $300, the fourth occupied by owner. Built for home and income, but owner called away and will sell on reasonable terms or exchange for Los Angeles income and assume. Price only $50,000, property clear.
A. E. HALSEY CO.,
404 W. 9th.
VAndike 3370.

EXCHANGE—
$12,000 SIX-ROOM HOUSE, CLEAR.
Want 8 or 9-room house, Wilshire or Windsor Square. Will assume or pay difference.
CLOSE-IN DOWNTOWN PROPERTY.
Price $55,000; mortgage $18,000. Want flat, income or residence. For $34,000 equity.
[illegible]
$65,000 clear. Improved. In Los Angeles city limits. Want Wilshire or Windsor Square residence.
What have you?
See Mr. Keeler or Mr. Mitchell.
F. W. KADLETZ & COMPANY,
Pacific Mutual Bldg. TRinity 0006.

WANTED
Modern 4 or 5-room stucco double bungalow within one block of West Adams or Washington car lines, on high ground, to $13,000, in exchange for very attractive well built new 5 large room stucco bungalow in Windsor Square at $11,000.
Also want modern 7-room stucco bung. in Windsor Square or Wilshire as part payment on new 10-unit bungalow court in So. Hollywood, leased at $450 per month. Call H. H. Draeger, HEmpstead 2175.
THE FRANK MELINE CO.
301 Western ave. at Beverly.
"Service That Satisfies."

5 GOOD TRADES
[illegible]

LISTEN!
[illegible]

ORANGE COUNTY GROVE
[illegible]
WELSH & CAMPBELL
[illegible]

READY TO GO!!
[illegible]

REAL ESTATE—
For Exchange
Miscellaneous

KELLS & GRANT EXCHANGES ARE PRICED AT THE VALUE OF THE PROPERTY:

10-room 2-story home, north of Hollywood Blvd., near Bronson, 5 bedrooms; lot 60x150. Value $19,000, subject $6000 bank loan. Trade equity for good bungalow west side.

Beautiful 2-story stucco home on Windsor near Wilshire. Cor. lot, 85x140, 2 baths. Value $45,000, clear. Trade for good income. Might add some cash.

Fine stucco 4-4 flat, 5 garages and 2 single apts.; 50x150; Fifth st. near City Hall, Santa Monica. Value $35,000, clear. Trade for vacant lot, L. A., suitable for high class oil station.

FOR THESE AND MANY OTHER GOOD TRADES SEE MR. PANNELL.
KELLS & GRANT,
Wilshire at Western.
DUnkirk 3000.

LOT, building and furniture of 100-room apartment house, west side, close in business district, $80,000. $20,000 cash, $20,000 in trade and long time mortgage for balance.

670 acres, good dairy farm in San Joaquin Valley for orange grove, dwelling or anything worth the money.

Lease and furniture of a 3-room close-in apartment house, less than $7 per room. Long lease. Will accept good lot.

$6000 equity in good 9-room house for good lot.

$10,000 trust deed on which owner will personally guarantee payment for vacant lot or dwelling. See Mr. Williams with ELMER SALOMON COMPANY, 830 Chapman Bldg. TUcker 5482.

FOR EXCHANGE—CLEAR RANCHES. Will give one or all of the following ranch property, clear, and assume on residences, lots or income:
320 acres, house, barn and pumping plant, all fenced; 2 miles school and station. Price $16,000, clear.
160 acres, pumping plant, no buildings, price $8000 clear.
80 acres facing highway and railroad, $4000, clear.
160 acres, 1-4 mile station, good house, small barn; $8000, clear.
220 acres on railroad, opposite school, small house, electric pumping plant. All good level land. Price $22,000, clear.
All above ranches are level and suitable for alfalfa and general farming land, located near Barstow, San Bernardino county. Submit proposition to
FRANK W. CAIN.
Phones BRoadway 2490 or FAber 0635.
820 Title Ins. Bldg.

SO DIFFERENT.
Not a barra-ks! Not a jail.
BUT AN
"Honest to Goodness" Bunch of
REAL HOMES.
On beautiful lot 105x175.
It is called a bungalow court.
Income $4560 per year. Price $80,000.
Half down and will take in a residence up to $10,000.
4300 PASADENA AVE. GArfield 6852.

FOR EXCHANGE—48 acres in oranges, Eureka lemons, Kadota figs; fully water stocked, cement flumes; no buildings, 4 miles east of Terra Bella. Price $40,000, mortgage $7300, 6%, 9 yrs. Will trade for Eastern income and assume or Eastern country clear. See Mr. Calnan, with T. M. MILLER COMPANY, 840 Mer. Nat. Bank Bldg. BRoadway 1190.

WILL exchange my close to Sixth street (walking distance to town) apartment or bungalow court site for income or residential property. Cash value of lot $15,000, size 65x155. Will assume. Call Mr. Samuelson, 51941.

12-UNIT court, 3 rooms each. Hillside. Close in, income $4386 year. Incumbrance, $12,700. Exchange for clear ranch in eastern city income. Worth $30,000. Submit. REDMAN, 345 S. Hill. TRinity 2803.

HARDWARE business earning $60,000 gross yearly. Can be made to double that. Prosperous town Southern Calif., building and stock will invoice $21,000. Want L. A. vacant or will sell or invoice. See E. B. FOSTER, 671 I. W. Hellman Bldg. TUcker 5776.

WILL exchange 17 1-4 acres vineyard and Valencia orange grove, small house, domestic water and 2 shares water stock to the acre, $20,000. Will give or take back mortgage for W. Adams dist. property. Crop goes with place. PHONE 762-789.

NEW 12-unit court, 3 rooms each, leased for 10 years at $510 mo. Lease secured by 2 last mos. and chattel on furniture. Will take good grove, well located, for $22,000. Equity. Let's go. Phone HOlly 3745.

LOCAL AND EASTERN EXCHANGES EXCLUSIVELY.
WESTERN LAND COMPANY.
715 Hollingsworth Bldg. VAndike 5483.

FOR EXCHANGE—Clear. 160 acres Blythe Valley. $32,000. 338 acres, Modesto, $90,000. 330 acres Rialto. $125,000. Will assume. CLENDENON BROS., 601 Central Bldg. Telephone TRinity 7281.

A RARE CHANCE
At this stage of the game. Beautiful peach orchard, 10 acres, adjoins city limits of Hemet, great oil activity. Submit L. A. Phone HOlly 3745.

WANT Idaho farm for S. Calif. orange grove, L.A. lot for equity in beautiful Santa Ana home. Clear Eastern or Canadian farm for improved San Joaquin Valley ranch. D. M. MONTANNA, 509 N. Main, Santa Ana.

FOR EXCHANGE—Four houses on lot 160 x130 on 16th near San Pedro. Also old house on lot 30x140 in 1800 block South Main st., at right price. See Mr. Malone, with T. M. MILLER COMPANY, 840 Mer. Nat. Bank Bldg. BRoadway 1190.

40 ACRES, gravity water, excellent soil for grapes, alfalfa, small fruits; near thriving town; to exchange for clear Eastern. Price $16,000, mortgage $1100. Owner. Address G, box 481, TIMES BRANCH.

NEW STUCCO DUPLEX
4619 W. 18th st., now nearing completion, 2 units 5 rms. eac., 2 bedrms., tile bath and sink. Want local or Eastern improved for equity. HEmpstead 8565.

FOR EX., Tulare Co. Kadota fig land, $250 acre. Small mtge. for clear Canada, Calif. or other states. A. L. Trench, with G. C. DENNIS CO., 302 Van Nuys Bldg.

WILL trade 4-family flat for Hollywood bungalow up to $15,000. Property must be free of incumbrance. GRanite 7952. Owners only.

FOR EXCHANGE—640 acres tillable land, KERN CO., $16,000, mtg. $4200. Submit local or eastern for equity.
ELMO & BALLAGH.
TRinity 8861. 303 Hillstreet Bldg.

QUICK exchange almost sure. 3000 brokers will work on it. THE CO-OPERATIVE BROKERS' EXCHANGE, a trade publication for brokers only, 406½ S. Los Angeles st. TUcker 5287.

WILL EXCHANGE—Clear eastern income property and some cash for brick apartment-house or business block, showing good income, up to $100,000. What have you? 2371 W. WASHINGTON. 760814.

PICO corner near Western ave., 68x138 ft. Price $50,000, mtg. $20,000, three years. Want improved income. Be quick. H. W. KRAMER, 2655 W. Pico st. BEacon 8849.

$7500—WELL located st. Mod. 5-room colonial frame bung. Living room 17x20. Beautiful lawn. Will exchange for lot and small cash payment. Key at 3060 W. PICO. MR. CRIST. 70212.

OWNERS, ATTENTION!
COUNTRY PROP. FOR L. A. INCOME.
"I MATCH ANY TRADE."
FRED G. PEARCE.
502 DETWILER BLDG. TUcker 3419.

CITY COUNTRY EASTERN
SEE HARRY I. MACK, MGR.,
EXCHANGE DEPARTMENT,
MERRICK & RUDDICK, INC.,
403 S. Hill st. VAndike 1166.

NEW apt.-house, building, rental value $44,600 per year. Price $375,000. Will accept clear eastern or local to 1-3 value. J. W. McCLURE, 916 Broadway Arcade Bldg. MAin 5271.

WANT—APTS., flats or courts. Will assume. Have 130 acres clear. Apricots, peaches, grapes and plums. Good buildings, 30 miles from Los Angeles. 229 MERCHANTS NAT'L BANK BLDG. TRinity 3408, Exchange Dept.

EXCHANGE—Owner will sacrifice equity in good lots adjacent to Long Beach. Want Eastern or northern property. You can make a good trade. FORHAN, 237 E. 1st st., Long Beach.

FOR EXCHANGE—I have city income for clear ranches. Also clear ranches for city. Can match most any proposition.
U. S. MEEKS,
6069 Hollywood Blvd. HEmpstead 9403.

WILL exchange 50 clear lots in Stockton, Calif. for duplex or flat bldg. Will assume. See
MUREN,
804 Bartlett Bldg.

HAVE some clear property at Sixteenth and Pennsylvania st., Denver, and cash. Want L. A. income to $15,000.
J. M. FRENCH CO.,
404 Hillstreet Bldg. VAndike 2261.

EXCHANGE—Owner will sacrifice equity in good lots adjacent to Long Beach. Want eastern or northern property. You can make a good trade. BROWN, 237 E. 1st st., Long Beach.

EXCHANGE—Equity in 3 3-room furn. ct., inc. $105, for clear ch. ranch. Also eq. in 7-rm. bung. for clear country. MEtropolitan 3731.

HAVE 2 houses valued at $11,000 and a $4700 mortgage to exchange for flats or any income property. MR. WILLIAMS. TUcker 3482.

FOR EXCHANGE—A nice little chicken ranch, 5 acres, $6300, clear. Want home or income here. YOUNG BROS., 3115 S. Vermont. BEacon 2312.

WHAT HAVE YOU TO EXCHANGE?
We make all kinds of trades.
WITHROW & EDSON. TUcker 1676.
804 Hillstreet Bldg., 315 S. Hill.

REAL ESTATE—
For Exchange
Miscellaneous

EXCHANGES exclusively. HUNTINGTON, 209 Grant Bldg. TRinity 0063.

WE TRADE THE EARTH. J. M. FRENCH CO., 404 Hillstreet Bldg. 822-261.

Houses

$12,500—NEW 2-unit bungalow court, 4 garages; on Bellevue near proposed Silver Lake Blvd. Room for additional buildings; will take lot in as part of purchase price. See L. L. WEST, 534 N. Hoover, corner Bellevue. DRexel 8995.

BEAUTIFUL 10-acre suburban home near San Fernando Mission Park. Modern 5-room house. Equipment for 2000 chickens. 50 fruit trees, 8 years old. Balance in young oranges. Lima beans planted between tree rows. Include farm implements. Value $20,000; mortgage $5000; exchange for 5 or 6-room house on west side to $8000, balance can be arranged, or consider flat well located and assume. Owner. Address H, box 504, TIMES BRANCH.

$7000—CHOICE 5-room bungalow, close in, northwest, near Sunset Knoll; will take good lot in as part payment; this is a dandy home. Call WEST, DRexel 8995; corner Hoover and Bellevue.

10-ROOM house just newly finished, in beautiful San Gabriel Valley only 9 miles from Los Angeles, with gas, water and light, one bus line running right in front of door, another within 1 block; no better buy in Los Angeles County. $1000 cash will handle, small monthly payments, or will trade for first mortgages. See W. J. STEWART, 522 I. W. Hellman Bldg., TUcker 1868.

FRESNO FOR LOS ANGELES.
Modern 8-room two-story residence in best residence section; corner lot 50x 150. $16,000, mortgage $4000. Want Los Angeles residence, prefer Hollywood. See owner, W. M. McDANIEL, 6040 Hollywood Blvd., HOlly 0736.

5-ROOM concrete bungalow, double garage. Wonderful view; $12,500, clear. Want larger home, 4 bedrooms, to $25,000, Wilshire or Hollywood dist. See Harker, with
H. L. AVERILL, Realtor,
725 S. Olive st. TRinity 9286.

9-RM. house, lot 60x131, near 23rd and Figueroa. Want good clear double bung. lot Glendale or Eagle Rock or $3000 cash down pay. Have $4200 T. D. due 2 years and $1000 cash for income. SCHULER, 2408 S. Hoover. BEacon 8204; eve. 721-12.

HOLLYWOOD BUNGALOW, $13,000, clear, to trade for flat to $25,000.
ALSO beautiful home in Hollywood, $20,000, clear, for flat up to $35,000. WHAT HAVE YOU? Call MR. TRIMBLE, ELMO & BALLAGH,
TRinity 8861. 303 Hillstreet Bldg.

FOR EXCHANGE—6-room Chalet in Orange, fine location, $7000, subject to $3000 at $36 per mo. Trade for home in L.A., Glendale, Eagle Rock. COE REALTY CO., 75 Plaza Square, Orange, California.

FOR EXCHANGE—12-room income property, Center Highland Park. Price $11,000, $6000 equity for bungalow or small suburban ranch. Will assume. CHAS. UMBSTEAD, 404 O. T. Johnson Bldg. Phone VAndike 5542.

FOR EXCHANGE—Close-in business corner on Main St. 8-room modern home. $10,000, clear. Want home or income in L.A. COE REALTY CO., 75 Plaza Square, Orange, Calif.

WANT Los Angeles houses or equities in flats or duplexes for clear Indianapolis, Des Moines and Denver. Values not inflated. VAndike 1926. Ask for Cowgill.

EXCHANGE—7-rm. modern, 2-story house, S. Pasadena. Good location, near schools, car line. Want 5 to 10 acres walnuts with buildings. Whittier or Puente. Give full details first letter. 1810 BUSHNELL AVE., So. Pasadena.

GOOD business frontage for exchange, 60x 200 on Washington Blvd., $8500. 80x 100, corner W. Adams, $15,000. Want well located bungalow or duplex. CARSON, Realtor, 4178 W. Wash. Ph. 769372.

WILSHIRE HOME.
$15,000—New 7-r. bungalow, near Wilshire. Want suburban. Prefer chicken ranch. PIONEER REALTY, 1306 S. Western. 75818.

BEAUTIFUL corner residence, best section Wilshire territory, off Wilshire blvd., worth $50,000. Widow offers this property for flat building, will assume.
K. LUNDEEN CO., TRinity 0428.
900 Van Nuys Bldg. 7th at Spring.

WANT home to $14,000. Windsor Square or Beverly, N. of Santa Monica. Will give $3000 cash and $3500 equity in house, east of Vermont, near U. C. No commission. 560619.

ACCEPT good lots, mortgage or trust deeds as first payment on $15,000 equity in 8-room English residence, Hollywoodland. HEmpstead 3016. MR. BISHOP, owner, 2210 Cheremoya ave.

OPEN FOR INSPECTION.
710 W. 28th st., 12 rms., lot 68x173. Price $25,000, equity $15,000. What have you for exchange? Open 1 to 4 daily.

$18,000 CLEAR, fine residence, large, well located corner lot; want city income, will assume and add cash. Mr. Mankiewicz.
K. LUNDEEN CO., TRinity 0428.
900 Van Nuys Bldg., 7th at Spring.

WILL exchange my equity in 5-room modern house for vacant property or good business proposition. For particulars address H. L. LAMB, 3535 32nd st., San Diego, Cal.

NEW Italian villa, 10 rms., 3 tiled baths, 4 bdrms. up, lot 86x184. Open for inspection. 1056 S. ARLINGTON. Want city income property; will assume. Phone 567-555.

DUPLEX BARGAIN.
8 rooms, new. Rent $90. $2500 equity to exchange for anything. Address H, box 576, TIMES BRANCH.

1118-20 POINSETTIA PLACE, Hollywood. Double bungalow, $14,000; mtg. $6800. Trade for lots or any good city or nearby property. MR. KING, TRinity 9377.

9-ROOM 2-story residence, lot 50x 169, in exclusive section of Hollywood, flat, duplex or business property. Price $20,000, clear. HEmpstead 3305.

COTTAGE with nice lot, $1650, $100 cash or will take light car. 805 STACK BLDG. TUcker 5708.

WANT lot in West Hollywood as first payment new 8-rm., 2-story stucco in Hollywood, $13,000. HEmpstead 1367.

HERE is an opportunity to trade your 6 or 4-room house too far out for you on close-in 5-room income. THornwall 1790.

CLEAR 5-room bungalow, rent $50, price $6000; want lots or acreage. MR. H. C. HOLLINS, 211 S. Almansor St., Alhambra 559-W.

$750 equity new 5-R. bung. for lot or car. No agents. 3735 S. WILTON PL.

$3850. Modern 3 rooms, good lot; want bungalow to $7000. TUcker 1208.

NEW 5-room stucco, modern. 1755 MANSFIELD AVE. Want lot. VEr. 5543.

Lots

FOR EXCHANGE—3 elegant lots, beautifully situated in San Gabriel, value $8500. Will add commercial securities and cash and assume on well located high class flats. Please give full details in confidence and tenants will not be disturbed. Address X, box 529, TIMES BRANCH.

BEAUTIFUL 140-ft. residence site in Ivanhoe Hills, 15 minutes downtown. Underground wires, concrete streets. Magnificent view of mountains and valley. Will pay some cash and assume on residence, west side. Bargain to close estate. $5250. DE WITT & COFFMAN, 599527.

TWO Lake st. apt. site lots, east and west front, just off Ocean View Blvd. Sub. to $12,750 time loan. One res. lot on Harcourt near Country Club Dr., clear. Pr. $35,500 and $5000 cash to exchange for income and assume. O. W. LOVAN, 1219 Detwiler Bldg. VAndike 4370. Call Sunday VAndike 4914.

HAVE a $4000 lot, clear, on high ground, near L. A. High School, want to trade for a six-room modern bungalow, in N. W. and east of L. A. High School. Must be reasonable. Phone 767518 or mail SLOAT, 3421 3RD AVE.

$20,000 CLEAR lot, 50x150, Hartford, near 6th st., want income to $50,000. Mr. Mankiewicz.
K. LUNDEEN CO., TRinity 0428.
900 Van Nuys Bldg., 7th at Spring.

FOR trade, corner 100x150. Near Lexington and Lodi. $30,000, clear. Want flats or court or apt.-house. Will assume, might add some cash. MR. BEAR, 507 Stack Bldg. VA. 0552.

100% FOR YOUR MTG. & T. D. or bungalow in exch. for unrestricted and bus. lots on w. side, at barg. prices. What have you? 4468 W. WASHINGTON.

2 BUSINESS lots on Manchester 80x125, close to Central, $8000, equity for income or what? NEUMEIER, 5610 So. Vermont. University 3847.

FOR EXCHANGE—$2500 cash and clear corner lot, size 94x160, located Hill section. Want 5 or 6-room house. MR. HAMELL. MAin 1136.

LOT worth $3000 and $3000 cash as first payment on double bungalow. MR. SIMMS, 917 W. 6th st. MAin 1136.

LOT or equity for ¼ acre oil land, $4500, leased; 3 prod. wells, more to drill. Box 230, 1005 W. 6TH ST.

$10,000 EQUITY IN RESIDENCE LOTS FOR RANCH. ADDRESS E, BOX 150, TIMES OFFICE.

$1500 clear lot 50x180, street work; want bung. or income. TUcker 1208.

Business Property

WEST Pico business property, located bet. 4th and 5th ave. Price $60,000; mtg. $29,000. Trade for clear near-by country or smaller city property.
ROY B. KING, MEtro. 1645.
318 Mer. Natl. Bank Bldg.

REAL ESTATE—
For Exchange
Business Property

FOR EXCHANGE—

CLOSE-IN CORNER

ONE OF THE CHOICEST CLOSE-IN HOTEL SITES IN THE CITY.
Lot 182x217. Price $375,000.

OWNER WILL EXCHANGE FOR CLOSE-IN INCOME PROPERTY UP TO $500,000. ADJUSTING DIFFERENCE IN CASH OR MTGE.

DOUBLE CORNER

CLOSE IN ON SIXTH ST.

164 FEET ON SIXTH
164 FEET ON FIFTH
150 FEET IN DEPTH

IMPROVED WITH HIGH-CLASS ONE-STORE BUILDING COVERING ENTIRE PROPERTY. A CHOICE CORNER WITH AN ASSURED FUTURE.

PRICE $300,000.

WILL TAKE IN EXCHANGE CITY OR CLOSE-IN COUNTRY PROPERTY CLEAR OF INCUMBRANCE UP TO $150,000—SMALL AMOUNT CASH, BALANCE MTG.

FOR FULL INFORMATION, SEE EXCLUSIVE AGENT.

L. J. DURNERIN.
—OF—
W. W. MINES & CO.
SUITE 1001 STOCK EXCH. BLDG.
639 S. SPRING ST. PH. TRinity 5834.

THIS PARTICULAR CORNER,
74x144,
ON WESTERN NEAR SECOND,
IN THE VERY CENTER
OF BUSINESS ACTIVITY
IS OUR VERY BEST
OFFER
AND WE CAN ACCEPT TRADE
UP TO $75,000
ON L. A. INCOME PROPERTY.
SEE THIS
AND SUBMIT YOUR TRADES.
MR. WHITEHEAD,
KELLS & GRANT,
WILSHIRE AT WESTERN.
DUnkirk 3000.

N.E. COR. 16th and Union ave., 146 ft. on 16th and 92½ ft. on Union. Old improvements renting for $140 per mo. No leases. This wonderful corner is ripe for improvement. Price $65,000; mtg. $29,000. Will trade for clear city or might assume on good income.
ROY B. KING, Exc. Agt.,
318 Mer. Nat. Bank Bldg.
MEtro. 1645.

EQUITY $20,000—TAKE CASH & TRADE. Business lot, 56x150, with good old improvements to carry. Close in, near 6th and Figueroa. Will take part cash and part trade for equity. AGENTS SUBMIT.
BRYANT REALTY COMPANY,
432-33-34 Title Ins. Bldg. TRinity 8688.

OWNER of a going small manufacturing business is forced by his health to retire. Would like to exchange same for a good orange or walnut grove. Owners only. Apply M. S. FERGUSON, 2317 Virginia Road. 762626.

DRUG business, established 10 years, N. Broadway, busy corner; making money. Will accept home with 3 bedrooms as part pay. Price $12,500, long lease. Low rent. TOM WEAVER, 568553.

FOR EXCHANGE—BUSINESS PROPERTY. Fairfax north of Melrose, 400x120. Price $30,000. Will take modern residence north of Holly. Blvd. 558-758.

Income Property

$120,000—Clear Valencia and walnut ranch, nice home, near Fullerton; will assume to $50,000 on apartment house.
$75,000—10-year-old soft shell walnuts, nice home, north of Puente. Will assume on city.
$65,000—100-acre well improved fruit and alfalfa ranch, 2½ miles San Bernardino. Plenty cheap water; modern 7-room house, 35 acres peaches loaded with fruit. Will assume on income.
$42,000—Valencia grove, big crop, A-1 condition; will assume.
$25,000—10 acres full bearing walnuts, El Monte. New house. Want city to value.
$14,300—22½ acres 15-year-old vineyard, A-1 condition, big producer; want flat bldg. or good house; will assume.
$30,000—96 clear lots, 7 blks. from business center San Bernardino, 1½ blks. from car line. Can add other clear property for larger deal. Will assume.
W. L. HARPER, TRinity 6160.
331 Merchants' National Bank Bldg.

20-ROOM STUCCO FLAT.

FOUR 5-ROOM FLAT BUILDING.

FINISHED IN MAHOGANY.

INCOME $390 PER MONTH.

PRICE $35,000, CLEAR.

WILL TRADE THIS FOR FLAT

IN WILSHIRE DISTRICT.

PAY SOME CASH AND

ASSUME YOUR MORTGAGE.

Call C. V. SIMPSON,
W. M. GARLAND & COMPANY,
1200 W. M. GARLAND BLDG.
SPRING AT NINTH. FAber 3440.

EXCHANGE.
One of the most attractive, best constructed duplex buildings in Wilshire. 7 rooms, 2 baths upstairs, 6 rooms downstairs. Upper leased $170 per month. 3-car garage with trunk room and extra lavatory. Large lot. Close to car and schools.
Will accept good bungalow as part payment.
Call Mr. Oliver.
THE WILLIAM WILSON COMPANY,
"Over 35 Years of Service."
636 S. Western ave. DUnkirk 2015.

BY OWNER.
New apartment house in Hollywood Leased for 10 years at $28,000 a year Price $190,000, first mortgage $70,000. Must have some cash. Bal. good Los Angeles property and trust deeds. Agents or principals submit as I mean business and will shoot at once if proposition is right. Owner, address XE, box 115, TIMES OFFICE.

FOR EXCHANGE— $45,000.
24-RM. WILSHIRE APARTMENT HOUSE WILL CONSIDER RESIDENCE TO $20,000. Will exchange this brand-new strictly modern stucco apt. house, consisting of 8 very spacious double apts. and 5 garages, on lot 50x150, located just west of Western and close to Melrose. Will consider a well located residence to $20,000, small amount of cash, balance 6½% mortgage. Phone owner, MR. MILE, TUcker 3563 or TUcker 3885.

FLAT BUILDING AND DUPLEX
New, modern, stucco 4-family flat and duplex on same lot. PRICE $38,000. Rental $4500 yearly. Submit city improved or vacant up to $25,000.
See Harry I. Mack, Manager
Exchange Department
MERRICK & RUDDICK, INC.
403 S. Hill. VAndike 1166.

50 PER CENT ON INVESTMENT.
45 rooms, bldg. and furn.; hot and cold water, will take $5000 to $8000 in trade and $6000 cash, bal. $500 per mo., incl. interest; income between $1000 to $1600 per mo. This property will make you $75,000 in five years. DO IT NOW!
See O. L. BEUTTLER, with J. M. FRENCH CO.
404 Hillstreet Bldg. VAndike 2261.

$50,000 INCOME PROPERTY, TRADE FOR FURN. AND LEASE.
Want large apt. or hotel. Must have good lease. We also have small hotels and apt., furn. and leases to trade for bungalows or clear lots. Submit to
OWEN-SINGLETON COMPANY,
INCOME PROPERTY SPECIALISTS,
226 Laughlin Bldg. VAndike 4202.

HERE THEY ARE.
20 new single apts. in best part of Hollywood; $85,000. Want lot or land with old house.
36 apartments, new brick, in Westlake district; $21,000. Want ranch or grove. Owners only. L. H. Kreke or L. C. CLEMENT, 4657 Hollywood Blvd. 596049.

NEARLY comp. lovely stucco dbl. bung., 4 lge. rms. each, tile, hardwood, showers, bed closets, dbl. gar., nook, wrought iron light fixtures, A-1 const., cement Sts. and lights, near Pico in Beverly Hills. Price $10,500. Will sell my equity of $5000 for desirable lot and cash. Owner, 4426 6TH AVE., L. A.

FOR EXCHANGE—Two four flats, $50,000. Owner leaving city, will take lots or suburban and assume for equity $21,000. This is excellent opportunity to obtain home and income for your non-productive property.
ELMO & BALLAGH.
TRinity 8861. 303 Hillstreet Bldg.

WANTED—EASTERN INCOME.

OR WILL CONSIDER EASTERN FARM PROPERTY FOR LOCAL FIRST-CLASS CITY WITH $12,000 YEARLY INCOME NOW AND AN ASSURED FUTURE VALUE.

CALL RIDER, VAndike 8055.
317 Merchants' Natl. Bank Bldg.

EXQUISITE 4-FAMILY FLAT, VERMONT AVE., NORTH OF FRANKLIN
Price $38,500. Trade equity $19,500 for good duplex or 6-rm. bungalow. Hollywood or Wilshire district or consider vacant unrestricted business property. Cooperation brokers invited. Crawford. HOME REALTY CO. DUnkirk 2310.

FOR EXCHANGE—My beautiful nearly new 4-family stucco flat in Westlake district, leased to one party at $300 per mo. Bank mtge. $12,000. Price $35,000. Want building lots or residence. Bal. if any can be paid from rent. OWNER, 917 Story Bldg. VAndike 7568. Evenings, 599657.

APARTMENT building, 74 rooms, construction Mission concrete, large grounds, income about $14,000. Price $150,000, assume $100,000 on desirable city.
K. LUNDEEN CO., TRinity 0428.
900 Van Nuys Bldg., 7th at Spring.

REAL ESTATE—
For Exchange
Income Property

36-ROOM APARTMENT BLDG.

NINE 4-ROOM FLATS,

IN SAN FRANCISCO.

LOCATED ON CORNER LOT.

INCOME $800 PER MONTH.

PRICE $55,000.

WILL TRADE FOR VACANT

BUSINESS LOT IN LOS ANGELES.

SAME VALUE.

ONLY HIGH-GRADE PROPERTY

WANTED.

Call C. V. SIMPSON,
W. M. GARLAND & CO.,
1200 W. M. GARLAND BLDG.
SPRING AT NINTH. FAber 3440.

WE HAVE very attractive, well-built Hollywood apartment house, conservative loan, excellent rental, price $45,000, to exchange for residence. Wilshire or Hollywood.

SNAP—Beautiful 4-family flat, fine location, Hollywood, finished oak and gumwood, only $23,500. Take in 5 or 6-rm. bungalow.

We require some good lots, west or northwest, in exchange for beautiful 10-rm. double bungalow, clear. MR. BLAKE.
K. LUNDEEN CO., TRinity 0428.
900 Van Nuys Bldg. 7th at Spring.

WANT BUNGALOW.
$27,500—Beautiful Wilshire four 5-room flat bldg., income $300 per mo. Lot 50x150, alone worth $15,000. Will consider bungalow up to $10,000. Owner leaving city. ACT QUICKLY.
MR. WEHRLY, DRexel 3301.
P. W. CROAKE, 2715 W. 7th, nr. Hoover, Westlake-Wilshire Specialist.

FLAT BUILDING.
4 5-room units and 5-room bungalow in rear of lot. Flats only 3 months old. Rooms large, tile kitchen and bath. Property all rented, income $370 per month.
Price ....$30,000.
Will take good bungalow property as part payment.
Call Mr. Oliver for information.
THE WILLIAM WILSON COMPANY,
"Over 35 Years of Service."
636 S. Western ave. DUnkirk 2015.

APT. HOUSE.
Excellent location, near Ambassador Hotel, no vacancies, low rentals, bring in yearly income of over $14,000 with mgr. Will exchange only on the following basis: $25,000 clear exchange, $25,000 cash, subject to $36,000 incumbrance. No ranches please.
Call Mr. Shafer for appt.
FORD & BECKER,
607 S. Western Ave. DUnkirk 1000.
Evenings, HOllywood 2588.

APARTMENTS FOR EXCHANGE.
If you have some good property and $50,000 cash, we can trade you magnificent apartments in heart of city at Wilshire and Hoover sts. Netting $50,000 a year. You'll look a long time to beat it.
JOE TOPLITZKY CO.,
Call Mr. Green or Dr. Morsman,
205 H. W. Hellman Bldg. TRinity 8451.

NEW MODERN DOUBLE BUNGALOW
Splendid location. Lot 40x190 ft. Double street frontage. Only half of lot improved.
CASH PRICE $14,000
RENTAL $120 PER MONTH
Will accept city or suburban up to $9000.
See Harry I. Mack, Mgr.
Exchange Dept.
MERRICK & RUDDICK, INC.
403 S. Hill. VAndike 1166.

ADAMS ST. APARTMENT.
An Exceptional Opportunity.
This dandy building including furniture, facing on Adams St. Always full, has a steady income around $7200 per year. Price $65,000. Owner will take clear S. Cal. or Eastern city to $43,000. Balance long time.
W. H. ANDERSON,
502 Title Ins. Bldg. MAin 3387.

CLOSE-IN APARTMENT SITE.
ADJOINING 10TH STREET,
EAST OF ALVARADO.
Present improvements show a good return on property. Size 80x120,
PRICE $45,000, INCUMBRANCE $20,000. Want clear city for equity.
Call Grayson or C. R. Edwards,
MERRICK & RUDDICK, Inc.,
403 S. Hill. VAndike 1166.

BUNGALOW COURT.
PRICE $38,000; MTGE. $17,000.
Income $5500; beautiful west side property. WILL TAKE UP TO $15,000 IN FIRST-CLASS L. A. VACANT OR $8500 HOME OR $10,000 MORTGAGE. See Mr. Bryant or Lord.
BRYANT REALTY CO.,
432-33-34 Title Ins. Bldg. TRinity 8688.

INCOME $11,000.
(From secured 10-year lease.)
PRICE $90,000, INCUMBRANCES $36,500.
West side apartment house. Will consider good trade for part. Submit. See Mr. Lord.
BRYANT REALTY CO.,
432-33-34 Title Ins. Bldg. TRinity 8688.

WILL take your bungalow or 2-story house as part payment on beautiful new flat in West Adams district. Income $800. OLSEN & BELL, 1104 Garland Bldg., 740 S. Broadway. TUcker 4336.

EXCELLENT INCOME PROPERTY TO EXCHANGE FOR SHEEP RANCH, $200,000 OR OVER. MUST AMPLY FEED 5000 BREEDING EWES. MR. WRIGHT, WITH W. B. MERWIN & CO., 307 H. W. HELLMAN BLDG.

I HAVE apartment, 12 singles, Hollywood, clear of incumbrance. Want up to 30 singles and will assume or pay difference. (Mail full details.) CONNER, 160 N. New Hampshire ave.

EAST Hollywood, 3-flat building, 13 rms. and 5-room bungalow, built one year, for vacant or improved, will assume. S. L. ALDERMAN, 207 Grant Bldg.

MONEY makers. Step lively. Look at 510 S. Union at 6th st., 4 flats furn., large lot surrounded by apts. and hotels; income $3900 year. Price $24,500. Will accept clear house to $12,000 part pay; bal. easy. Weaver, 515 S. Western.

THREE new brick stores with 6 furnished apts. above, N. Broadway, busy corner. Will accept home with 3 bedrooms as part pay. Price $57,500, income $6900 year. TOM WEAVER, 568553.

FOR EXCHANGE—Fine bungalow court, 2 blks. E. of Westlake Park. Price $90,000. Will trade $40,000 equity for clear L. A. property. OWNER, TRinity 8861.

FOR TRADE—New 40-room court. Lot 85x165. Price $55,000 clear. Want lot or residence to $30,000. H. U. BEAR, 507 Stack Bldg. TU. 4951.

FOR EXCHANGE—9 business and residence lots at Port Huron, Mich., $4000 clear and $4000 cash, for city improved or vacant to $8000. JAMES PARIZEK, 801 Haas Bldg. VAndike 0801.

FLAT bldg., 20 rooms to exchange for bungalow, northwest, as first payment. MARLOW, 503 Story Bldg. MAin 1120.

WANTED—From owner, court, apt. or any income property, have clear eastern and northern. Will assume. D. K. MERWIN, owner, DRexel 2451. 1021 Grand View.

NEW bldg., stores and rooms, near 1st and Figueroa sts. Fine income. Price $25,000. Want city of suburban to $15,000. R. D. EDWARDS, 1819 W. 6th st. 551-34.

HOPE STREET FLAT.
$26,000—New 20-R. stucco, inc. $300 per mo. Submit suburban home of less value. PIONEER RLTY., 1306 S. Western. 75818.

NEW 8-family flat to exchange for land or other income property near Los Angeles. Act quick. Death in family reason for selling. MR. WILLIAMS, TUcker 5482.

FOR TRADE—Brick apt. bldg. Lot 50x165. Income $1400 mo. Price $105,000, including furnishings. Want clear city or good paper to $60,000. MR. BEAR, TUcker 4951.

BUSINESS INCOME.
$45,000, Main St. business block, corner 60x140. Good income. Want country. PIONEER RLTY. 1306 S. Western. 75818.

FOR EXCHANGE—Or For Sale: By owner, for income property. 18 acres of oranges and lemons in the noted fruit section, Orange county; fully equipped and building. MRS. C. M. LYONS, 1660 W. 56th st.

APARTMENTS, courts and other income for country property. Sanders, 508 BRYSON BLDG.

TRADE NEW FURN. APT. BLDG. for unrestricted lot, some cash, bal. terms. No agents. Ph. owner, DUnkirk 7974.

HAVE 4 of the best income properties in L. A. for exchange. CHAPPELL, 626 Citiz. Nat. Bank Bldg. TRinity 7381.

FOUR 5-room flat, Hollywood, income $3600. Price $30,000, mtg. $17,000. Submit cash and trade for equity. 608 N. WILTON PL. HEmpstead 2513.

BUNGALOW—Double and 4-room house, on lot 50x150 on Lan Franco st. Income $95 monthly. Price $7500. Mortgage $4000, balance cash or trade. What have you? ANgelus 4544.

DOUBLE BUNGALOW near Western, $12,500. Will accept clear lot in the amount of $4000.
MEEKER & STONEY,
3902 W. 6th st. DUnkirk 3017.

30 A. ALMONDS, big crop included, income 20% on price. Terms. Good water, tools, building, climate. See owner, LORBEER, 1307 N. VIRGIL.

CLIENT has 8-rm. new duplex, basement. Dbl. garage, $12,500 for house or 2 houses or duplex. Equal value in L. A. 1638 COLORADO BLVD., Eagle Rock.

NEW 10-unit court lot, 105x155; 10 garages; income $6000 per annum. Submit. JONES, 436 Security Bldg. TRinity 1258.

ORANGE county grove, $125,000, clear. Want income. SANDERS, 508 Bryson Bldg.

REAL ESTATE—
For Exchange
Business Property

WILSHIRE APARTMENT HOUSE

PRICE $60,000
INCOME $7200 YEARLY. LEASED

CHOICE LOCATION. NEW BUILDING. EVERY MODERN FEATURE. OWNER WILL ACCEPT GOOD GROVE TO $25,000, BALANCE ON YOUR OWN TERMS.

Harry I. Mack, Mgr.
Exchange Department
MERRICK & RUDDICK, INC.
403 S. Hill. VAndike 1166.

NEW brick hotel, close in, best construction, tile baths. Leased for 10 years at $2200 per month. Cash security. Will take close in lot and cash or mortgage for equity of $115,000. Price $195,000, bal. 1st mtg. at 7%. OLSON & BELL, 1104 Garland Bldg., 740 S. Broadway. TUcker 4336.

$90,000—NEW, stucco apartment building, near Westlake Park, leased 10 yrs., over $11,000 yr.; want city vacant or country property. Mr. Mankiewicz.
K. LUNDEEN CO., TRinity 0428.
900 Van Nuys Bldg., 7th at Spring.

EXCHANGE SNAP—Tile trim stucco court. Eight 3-rm. units, 1 6-room. 5 garages. Income $400. Price only $32,000. Want clear bungalow, lot, or T.D. 1st payment. MR. SPILLANE.
ELMO & BALLAGH.
TRinity 8861. 303 Hillstreet Bldg.

WILL trade new stucco flats for double or duplex on high ground. 715 STORY BLDG. TUcker 3628.

WILL exchange 6-family flats, nearly new, Hollywood; income $325 per month, for Denver income. OWNER, HOlly 6224.

FINE L. A. duplex, clear, $25,000. Want closer in apt. or stores to $40,000. CAPITOL REALTY CO., 115 N. Western.

$16,000 DUPLEX, 5 up, 5 down, new; want house. THOMSON, VAndike 2678.

NEW apartment house, good location; will take bungalow, flat, lot. OWNER, 590046.

FOR EXCHANGE—City income for ranches, ranches for city. W. L. HARPER, 876-160. 331 Mer. Natl. Bank Bldg.

WANTED—Bungalow as first payment on new 9-unit court. 1350 W. 51ST ST.

Suburban Property

SAN FERNANDO VALLEY
HOME AND INCOME
10 acres peaches and apricots, clear. Just off paved blvd. Fine 5-room house. Hdw. floors, basement, 4-room house, warehouse, garage, chicken runs and best chicken equipment in the valley. 2400 layers and 1200 chicks. This is a fine place in perfect condition and a producer. Will exchange CLEAR and assume on income.
Call C. R. Edwards or Grayson,
MERRICK & RUDDICK, INC.
403 S. Hill st. VAndike 1166.

TRADE FOR INCOME.
171 acres, Elsinore walnut and orange grove, some grapefruit and peaches. Abundant good water. Splendid residences, full equipment. Clear. On main boulevard. $80,000. Call MR. NEEDHAM.
LAACK & WILLIAMS,
200 Pantages Bldg. TRinity 3641.

ALTADENA MANSION.
Price $120,000, clear. Will exchange for Los Angeles income. Assume to $20,000. For particulars
Call Mr. Wright.
THE WILLIAM WILSON COMPANY,
"Over 30 Years of Service."
636 S. Western ave. DUnkirk 2015.

WANT beach in exchange for ideal 2-acre country home and chicken ranch in beautiful Rosemead. Big walnut trees, lots of flowers, one 7-room and one 3-room house, splendid location. Price $15,000. Lots of other trades. KELSEY REALTY CO., exclusive agent, cor. Valley Blvd. and Rosemead ave., 10 miles east on Valley Blvd. Phone Alhambra 919-J-3.

BEAUTIFUL COUNTRY ESTATE.
Close to Monrovia, 9-room solid concrete, tile roof house, hardwood floors, 2½-acre grounds, more if desired. Fruit, flowers, shrubs, trees, lily pond. Servants' quarters over garage. Trade for Los Angeles business or income up to $50,000, assume difference.
WILSON REALTY COMPANY,
308 S. Myrtle ave.
Phone Main 555.

EXCHANGE!
Very attractive Pasadena 7-room bungalow. Owner will exchange for L. A. income and pay difference.
Call Mr. Oliver.
THE WILLIAM WILSON COMPANY,
"Over 35 Years of Service."
636 S. Western. DUnkirk 2015.

WALNUT GROVE—LANKERSHIM.
$18,000—Beautiful 5 ac. 12-yr.-old grove, house, garage, pumping plant, chicken equipment, etc. Big income producer. Just 5 mi. from Hollywood. Big things doing around this place. Want city. PIONEER RLTY., 1306 S. Western. 75818.

COACHELLA Valley, 80-acre ranch, clear, water, fruit trees and so on; good farming ground; entire frontage on boulevard. Want to trade for city property. Will assume some mortgage. Apply MR. ESTENASY, 620 S. Main.

ALHAMBRA HOME.
$20,000, 1 ac. with beautiful grounds, 8 R. house, tile features, etc. Variety fruits & berries. Oak tree shade. Gas, car, schools, blvd., etc. Want city. PIONEER RLTY., 1306 S. Western.

HALF-ACRE tract, suburban, for property in Oregon or Washington. Phone GRanite 6551.

Beach and Harbor Property

HERMOSA Beach, 2 houses, good inc. $5000 equity for lots. Submit. R. H. TITUS, 502 Detwiler Bldg.

Country Property

HAVE the following ranches, will trade for Southern Calif. property or eastern property:
40-acre full-bearing vineyard near Fresno. Good bldg. Well located. Good crop. Price $30,000; mtge. $7500.
180 acres near Sacramento, 100 acres alfalfa, good pumping plant. Price $55,000. Bank loan $15,000.
100-acre prune ranch near San Jose, price $65,000. Bank loan $20,000.
46-acre apple orchard near Watsonville, price $30,000, $12,000 mtge. bank.
40-acre alfalfa ranch near Modesto, price $25,000, loan $10000. HARDY CHARLES, 105 Montgomery st., San Francisco.

$20,000.00.
20-acre ranch Porterville, valencias, navels, lemons, 5 acres peaches, apricots, prunes, variety table grapes. Walnuts, almonds, 7-room residence, cement drying house, well, electric pump. Span mares, weight 1300 each. Tractor. Wagon. Farming implements. Want city. MARLOW, 503 Story Bldg. MAin 1120.

WANT INCOME OR BEVERLY.
(RESIDENCE OR VACANT.)
Have 480 A. country estate in fertile valley near Ridge Route. Great oaks & sycamores. 250 A. grain, tile residence with 7 bedrooms. Hot and cold water, gas, electricity if desired, phone, luxury and income, surrounded by forest reserve; 2 hours from City Hall. Call MR. NEEDHAM.
LAACK & WILLIAMS,
200 Pantages Bldg. TRinity 3641.

REAL ESTATE EXCHANGE.
640 acres near Paso Robles, 250 acres in fruit, almonds, pears, prunes, walnuts and other fruits; all coming 4 years old and commencing to bear; selected varieties. No frost. A wonderful coming property. Two comfortable houses, modern. Exchange for income or good eastern farm land. $175,000 clear. F. S. HAZELTON, 222 E. 3rd st., Long Beach.

FOR EXCHANGE—Beautiful home place, Beaumont, cherries, apples, and all other kinds of fruit, modern 8-room house, flowers and shrubbery. This is the show place of the cherry section. Will consider local or eastern, here's your chance to turn your eastern property for California income ranch. O. L. BOHLEN, 612 Black Bldg. TRinity 2183.

FOR EXCHANGE—35 acres of lemons and 5 acres of oranges, 3½ miles south of Riverside. Plenty of water, cement irrigation ditches. Lots of fruit on the trees. Want to trade for Los Angeles income or near by beaches. Will assume on business property. M. D. FOX, 510 Grosse Bldg. Phone VAndike 2614 or 5580.

17 AC. APRICOTS $12,000.
This is interset with olives, fine large trees loaded with 'cots. Plenty of water stock Nuevo district, Riverside Co. Encumbrance $1887.75 due Aug. 1926. Want houses or lots S.D. Los Angeles. H. M. HARFORD, Perris, Cal.

80 AC. HALF tillable, 7 r. house, outbldgs., family orchard, splendid well, plenty of water, several hundred chickens and turkeys and all tools go with place. Price $10,000 clear. Owner wants property near beach. H. M. HARFORD, Perris, Calif.

SUBMIT best city income for $2000 cash and $30,000 Yucaipa orchard; near Redlands, red apples in October. Write details to owner. 191 S. LAKE AVE., Pasadena.

FOR EXCHANGE—40 A. ranch in excellent condition, 30 A. oranges 10 yrs. old, 6 A. Malaga grapes 3 yrs. old, 5-rm. house and 3-room help bung. Will exch. for 2 duplexes or residences in L. A., well located. Will assume small mortgage. VErmont 0608, OWNER.

FOR EXCHANGE—200 a. Okla. ranch, 175 in cotton, good bldgs. Worth $20,000; will add $15,000 cash and assume on good income. L. W. REYNOLDS, 704 Loew State Bldg. BRoadway 2758.

$10,000 EQUITY in 50 acres bearing vineyard, good buildings and pumping plant, 15 miles SW. of Fresno, for L. A. property. Address H, box 371, TIMES BRANCH.

20 OR 40 acres under ditch, Modesto, unimproved, excellent land. Will take your property here in exch. WILLIAMS BROS. CO., Modesto.

$50,000 ALMOND AND PLUM ORCHARD, PASO ROBLES. TAKE L. A. OR EASTERN AND ASSUME. ADDRESS E, BOX 156, TIMES OFFICE.

20-ACRE citrus grove for Los Angeles. 4588 SUNSET BLVD. 595-512.

REAL ESTATE—
For Exchange
Country Property

FOR EXCHANGE—BACK TO THE LAND.
Geologists say oil rights here may be worth a fortune in near future.
80-ACRE ALFALFA RANCH.
Located on Archibald ave., in the Chino Valley alfalfa district; 40 acres in alfalfa; plenty of water at 18 ft. lift. Good buildings, property is clear. Want country or flats, see
W. T. BROWNRIDGE
(Bonded Licensed Broker,)
TUcker 2302. TUcker 2302.
Investments,
401-2 Van Nuys Bldg.
"THE MAN WHO SELLS EXCLUSIVE PROPERTIES."

FOR EXCHANGE—
360 ACRES, SAN JACINTO VALLEY.
Free gravity water in abundance piped, 100 acres in Bartlett pears, apricots, etc., in splendid condition. Crop $15,000 included; 260 acres alfalfa land, tools and implements, good improvements, fishing and hunting. Would make a good game reserve or subdivision. Price $100,000; mortgage $15,000. Want L. A. apartments, etc., and assume. See Mr. Whalen.
CASON-WHILTON & CO.,
512 Title Insurance Bldg. MEtro. 4367.

ALL clear titles, $8000 cash, $42,000, agreements of sale, six thousand acres, improved lands, 12 sets buildings, in the Yorkton district, Sask., Canada, no crop failures there, best mixed farming district in the West. No trouble, handled through a good reliable agent living there, and the Bank of Montreal. All payments in American money, good rate of interest. Would trade for good apartment-house or hotel; must be A1 or good city income. What have you owners? Make it snappy. J. M. DENNING, Hotel Alco, 10th and Figueroa. Of the Denning Land Co., Cedar Rapids, Iowa.

50 ACRES full bearing citrus treets on Foothill Blvd., with gravity water rights, ripe for subdivision into two or three acre tracts. Will exchange clear for Los Angeles property, unincumbered up to $3000. Submit only properties which will stand the acid test.
CAMPBELL-JORALMON CO.,
409 Chapman Bldg. TRinity 5261.

FOR EXCHANGE—
160 acres land, Beltramo co., Minnesota, $4800; 160 acres, Sask., Canada, $4800, clear; $6600, 2nd mortgage, 5½%, on 200 acres; $8000, 2nd mortgage, 5½%, on 160 acres, fine improved land in Southern Minnesota, 5 years to run, was 10-year mortgage. Interest paid promptly each year. Want Los Angeles improved property. Call EMpire 6509, morning to 10 a.m. or evening after 7 p.m.

FOR EXCHANGE—$8000, clear, 160 acres fine fruit land, adjoining new townsite, San Bernardino county; close to State highway and R.R. depot; trade for property in or near Los Angeles and assume. OWNER, JAMES MENZIES, 226 Byrne Bldg. VAndike 8115.

FOR EXCHANGE—Two of the finest ranches in California, absolutely worth $325,000, and clear; owner wants Chicago business or industrial income and will pay cash difference. Owners only, see JOHN W. AUSTIN, 1205 Lane Mortgage Bldg.

ONE acre chicken ranch, fully equipped. Concrete house, in San Fernando Valley. Some cash down, for clear house in any small town in California, Oregon or Washington. PHONE GRanite 6551.

BARTLETT pear orchard in the famous Littlerock district, near L. A., on blvd., all modern, full bearing. Will trade for city or near by property. Address E, box 23, TIMES OFFICE.

FOR EXCHANGE—$135,000, Nor. Cal., 5000-acre improved stock ranch. Prefers walnuts, bean ranch, etc., to less. A. L. TRENCH, with G. C. Dennis Co., 302 Van Nuys Bldg.

SELL cheap or cons. trade for lots in Valhalla, 160 A. improved wheat, alfalfa ranch Mont., close to town, R.R. Bldgs., water, fine soil. Ready for occupancy. Unincumbered. Address C, box 255, TIMES OFFICE.

FOR SALE—Nice Calif. home ranch, 20 acres; oranges, lemons, walnuts, grapes; well, pumping plant; team, cow, hens, tools, $14,000; consider trade. Owner, W. C. WALTZ, Fallbrook, Calif.

HAVE 10-acre clear orange grove with six-room residence, all conveniences, at Covina; want income property, will assume to $15,000. Ph. DUnkirk 6556.

$25,000, ALFALFA ranch, near prosperous town, blvd., will exchange for L. A. property, vacant preferred. E. R. FOSTER, 671 I. W. Hellman Building. TUcker 5776.

FOR SALE—Or trade, 10-acre orange and lemon grove for L. A. income property. 1960 OAK ST. BEacon 3410.

160 A. alfalfa land, artesian water. Premium hay. Buyers take no handling. See Owner, LORBEER, 1307 N. Virgil.

FOR EXCHANGE—The best improved 80 acres in Apple Valley, near Victorville. PHONE 51450.

120-ACRE alfalfa land, house, new pumping plant, shipping point, S.W. Arizona. WILKE, HUmbolt 5399-R. 238 East 42nd st.

TRADE for bungalow or duplex, Santa Monica or West Pico, a good well improved 120-acre ranch in Colorado. $9000. 601 S. FIGUEROA.

EXCHANGE—Small improved ranches. GUY E. MANSPERGER, Agent, Box 207, Garden Grove, Calif.

MY $20,000 imp. alfalfa and chicken ranch, 1250 hens, good bldgs., elect. 106 W. SAN FERNANDO BLVD., Burbank, Cal.

$2000, 10 Pueblo, Colo., lots, clear, for clear. Box 87, SUNOL.

TO LOAN—
Money
Real Estate Improvements

TO LOAN—$14,000, 7 per cent. Wilshire or Hollywood only. Prefer one loan, but will divide. Phone HOlly 6063.

TO LOAN—$10,000 to $25,000 on first mortgage securities. See ATTORNEY DAVIS, 516 California Bldg., 2nd-Bdwy.

HAVE some money for 1st mortgage loans, prefer amounts of $6000 and less. LAWRENCE, 569651.

HAVE $18,500 which I will loan on short time trust deeds. Call LAWRENCE, 569678 for appraisal.

ARE YOU GOING TO BUILD FLATS? Have money in bank to loan you. KITTS, 1120 Story Bldg. VAndike 7002.

TO LOAN—6½% to 7%, business district. Bridge 200 Lane Mtg. Bldg. TRin. 4326.

QUICK action on 1st mortgage or building loans. We finance to 100%. Plans and estimates furnished. ROSE REALTY CO., 6400 S. Vermont, THornwall 8259.

TO LOAN—$5000 on first mortgage or good second, 8 per cent, 3 years.
SAMUEL HERSH,
331 Bank of Italy Bldg.

TO LOAN—$4000 to $6000, private money. Must be first class. Call HOlly 4438 before 9 a.m. after 7 p.m., MEtropolitan 3258 after 11.

TO LOAN—Up to $15,000, 2nd money. Submit one of two best loans. MISS FAIR, 204 Black Bldg. MEtropolitan 3258, HOlly 4438.

$5000 TO LOAN
AT 7%
J. M. BEST, 1200 W. Slauson. TH. 4836.

ABUNDANCE of money to loan on CITY homes 8%. $500 to $15,000, call early. S. L. ALDERMAN, 207 Grant Bldg.

PART or all of $7500. My own money. No commission. Address H, box 395, TIMES BRANCH.

LET us build for you on that vacant lot. We finance it. Loans 1124 W. M. GARLAND BLDG.

HAVE $25,000 to loan on T.D. this week. Address H, box 493, TIMES BRANCH.

FOR QUICK LOANS SEE E. A. GRAY, 406 VAN NUYS BLDG. TUcker 3086.

CONSTRUCTION loan. NO BONUS CHARGE. See us before building. 75136.

$5000. 8%, 2% bonus. S. W. business or income. 9501 MONETA AVE., morns.

$4000 AND $5000 on 2nd trust deeds. DUnkirk 0733, eveings. UNiversity 2434.

PRIVATE money, large or small amounts. HARTLEY, 257 S. Spring. VAndike 1506.

ANY amounts insurance money, $5000 up. Ph. Sunday or evenings DUnkirk 7974.

6, 7 & 8% money for 1st realty loans. Buy your T. Deeds. FORBES REALTY CO., 409 Laughlin Bldg. VAndike 5154.

HAVE $5000 to place Monday. Owner, 204 BLACK. VAndike 9503.

WILL FIN. & BLD. THEATERS, APMTS., etc. on leases, square deal direct, no agents. 3872 W. 6TH. 569560.

MONEY to loan on real estate second mortgages. F. E. CONWAY MORTGAGE CO., 823½ W. Pico st. Phone 54294.

$1800, $2200, $2500 FOR city improved, prin. Call BEacon 2887. 612 Black Bldg.

HAVE $250,000 to buy Trust Deeds & mtgs. at a discount, also building loans in any amounts. MR. BIRNBAUM, TRinity 8861.

MONEY TO LOAN—HOYT, 445 BRADBURY BLDG. MAin 0183.

MORTGAGES, T.D.'S & BUILDING LOANS MADE. 933 W. 6TH. 829-117.

BLDG. loans any size, quick action. 50% to 100% financing. G. PATTERSON, 643 I. W. Hellman Bldg., TUcker 5052.

6 TO 7% PRIV. MONEY city, ranch. S. R. Earnest & Co., 320 Detwiler Bldg. Hugh K. Walker Jr., S. R. Earnest. TRin. 9675.

LOANS, any amount, buildings financed. F. Bacon Morrissey, Edna Russell, 1124 W. M. GARLAND BLDG., 9th and Spring.

$1000 TO $3000 on real property. Phone for appointment 52271.

$16,000. ALSO bldg. loans and T.D.'s. MARLEY, 6728 Holly Blvd. GRanite 1511.

MY personal money for trust deeds and mtgs. What have you? VAndike 5925.

SMALL amounts, $50 to $500 short periods. No mortgage required. 329 S. HILL ST.

MONEY for mtgs., trust deeds, business & resid. Certified Mtg. Co., 215 Haas Bldg.

REAL estate loans, mortgages, bought and sold. C. C. HURD & SON, 1207 Haas Blg.

IF you need help for trouble try me. Address C, box 466, TIMES BRANCH.

TO LOAN—
Money
Real Estate Improvements

WE HAVE SIX PER CENT MONEY

for

FIRST MORTGAGES

In Amounts of

$3000 TO $1,000,000

To be placed on modern properties, including residences, duplexes, apartments, business and office buildings, bungalow courts.

6 PER CENT
FIVE, SEVEN AND TEN-YR. LOANS
$100 or any multiple can be paid on the principal at any interest-paying date without penalty.

INSURANCE FUNDS

Our organization is such that we can close loans with dispatch. Ample funds on hand.

THOMAS MORTGAGE COMPANY
MEtropolitan 7110. 232 Van Nuys Bldg.
Financial Correspondent
Prudential Insurance Company of America.

TO LOAN

$2000 TO $25,000

SECURED BY FIRST MORTGAGES ON CITY IMPROVED PROPERTIES

NO APPRAISAL FEES

MINIMUM COMMISSIONS

MR. BEATTY, MTGE. DEPT.
NORMAN INVESTMENT COMPANY
"Since 1908"
912 STORY BLDG. TRinity 1991.

MONEY TO LOAN

ON IMPROVED CENTRAL BUSINESS

PROPERTY.

IN LARGE AMOUNTS.

5½%.

WINTER INVESTMENT COMPANY,

1109 I. N. VAN NUYS BLDG.

TUcker 3583.

UNLIMITED MONEY ON HAND

TO LOAN.

Or buy mortgages and trust deeds on Los Angeles improved property. Money at once. No delays. No extra charge.

FRANK GUBIN, 411 H. W. Hellman Building, 4th and Spring.

BUILDING LOANS

At minimum interest rates. No commissions or fees, available for apts., hotels, stores on any clear lot where such building is justified.
A FRANK DISCUSSION
of your financing problem without obligation to you.
H. L. NEWBY, TRinity 1521.
531 BLACK BLDG.

HAVE $4000 TO LOAN ON

FIRST CLASS IMPROVED PROPERTY.

THREE YEARS, 8 PER CENT.

C. V. SIMPSON,
W. M. GARLAND & CO.,
FAber 3440, 1200 W. M. Garland Bldg.

Don't be STALLED day to day.

See us for
Building & improved property loans.
50% of appraised values.
24-hour service.
313 STORY BLDG.

MONEY TO LOAN—
$1,000,000 to loan on ranches in large amounts anywhere in California. Big buildings financed. Also will make city or country. $5000 to $25,000. Rates 7 and 8 per cent.
DEPENDABLE MTG. CO., 918 Stock Exc. Bldg. MEtpoltn. 3848, VAndike 7797.

TO LOAN—CITY PROPERTY
$2000
$3000
$4000
$5000
W. H. BEMAN
1202 CITIZENS NAT. BK. BLDG.
PH. VAndike 6556.

WE MAKE and buy 1st mtg. and T. D.'s. Get our figures before closing.
WESTERN AVE. REALTY CO., INC.
3468 W. 6th st. DUnkirk 4615.

WE HAVE MONEY TO LOAN AT 7% & 8% on Wilshire and Hollywood District real estate, in amounts from $2000 to $20,000.
"Let's Talk It Over."
CLINCH & THURTLE,
402-5 S. Western Ave. DRexel 2368.

WE LOAN $2500 to $500,000, secured by mortgage or bond issue on improved real estate and for building purposes.
RALPH G. WOLFF & CO.,
740 South Broadway.
Telephones VAndike 8483. TUcker 3944.

DO YOU want to built an apt. or hotel bldg. on your close in lot. I can finance it 100%.
P. A. WEEGER
Builder
3306 W. 6th st. DRexel 0264.

INDUSTRIAL FINANCING
for sound local enterprises requiring $2500 or more permanent capital.
P. H. HAWLEY & COMPANY,
326 Bank of Italy Bldg.

HOLLYWOOD PROPERTY OWNERS.
Consult me if you wish to finance your property and produce an income. Private funds available. No bonus. L. B. LYTLE, HEmptd. 3358. 6548½ Holly Bd.

I HAVE $32,000 to loan or will buy mortgages or trust deeds on well located property, any amount. BAILEY, 723 Hollingsworth Bldg., 6th and Hill. VAndike 5483.

MONEY WAITING FOR TRUST DEEDS ON L. A. PROPERTY. QUICK ACTION.
MR. COLLIGNON.
L. A. BOND & MORTGAGE CO.
103 S. BROADWAY. FAber 3040.

WE are loaning $150,000 per month for home financing; new const. or completed homes; liberal monthly paymt. loans. Send for free appl. Dept. A, SECURITY HOUSING CORP., 728 Pac. Mutual Bldg.

WE WILL FINANCE established and reliable mfg. or industrial proposition from $1000 to $25,000. See Gen. Mgr., CITIZENS BOND & MTG. CORP., 310 Union Bk. Bldg. Bring all details.

MONEY TO LOAN—
ON RESIDENCE, BUNGALOW COURTS, FLATS AND INCOME PROPERTY.
S. SCHULMAN.
75042. COR. 10TH & NORTON. 769796.

I HAVE $150,000 will loan immediately first mortg. loans. Also make second trust deed loans, city and country. Also buy mtg., trust deeds, contracts. Money is ready any time. 762106.

MONEY
6% TO 8% INTEREST
Buy mtgs., trust deeds. If you need money see us. REALTY MORTGAGE CO., 208 W. 8th st. Suite 1001. TRin. 5791.

MONEY to loan on 1st mortgages for building purposes, completed building or building construction, repay in monthly installments like rent. S. H. LUND, 343 S. Hill.

5½% money if we do bldg. any amt., 6 to 8% on comp. bldgs. 3 to 5 yrs. st. loan and monthly pay. loans to 50% of ap. TU. 4771. 420 I. W. HELLMAN BLDG.

BUILDING money, $2000 to $10,000, at once, on good dwellings, duplexes, stores, etc. Quick action. MARTIN, 701 Story Bldg. MEtropolitan 2540.

PRIVATE money, 6 and 7% on city, country or bldg. loans. LOCKHART & SON, 731 H. W. Hellman Bldg. VAndike 6818.

STRAIGHT or monthy payment loans, also building loans and seconds. C. R. PRICE, 401 Van Nuys Bldg.

$750 TO $200,000 on city improved.
SECOND LOANS MADE. R. W. KINSEY, 819 Tr. & Sav. Bank. VAndike 0463.

SMALL loans, $100 and up, 30 days to 6 months, on real estate, trust deeds or mortgages. COOPER, 215-216 Haas.

IN MARKET for $50,000 mtgs. & T. D. Submit details. 2101 W. WASHINGTON ST. EMpire 3280.

ARE you going to build brick stores? Borrow from me and start immediately. KITTS, 1120 Story Bldg. VAndike 7002.

$2500, $4000, $6000 ON 1st mortgage bearing 8%. DUnkirk 0733. Evenings UNiversity 2434.

$1500 TO $25,000 bungalow flats, inc. property, buy trust deeds. F. H. EVARTS, VAndike 9259. 606 Van Nuys Bldg.

BLDG. loans anywhere, money for trust deeds. C. E. SHULER, 213 Byrne Bldg. VAndike 2621.

HAVE $2000 to loan on improved city property. Address H, box 356, TIMES BRANCH.

PLENTY OF MONEY TO LOAN ON 1ST AND 2ND MTGES. CURRENT RATES. C. J. HILDESHEIM, EMpire 8272.

LOANS MADE—NO DISCOUNT. Good trust deeds, mortgages purchased, any size. 501 LAUGHLIN BLDG. TRinity 1501.

ARE you going to build court? Have money in bank to loan you. KITTS, 1120 Story Bldg. Quick action on loans.

$1000 TO $30,000 at 7% and 8% on conservative 1st mtg. FARNSWORTH BROS. 1017 Van Nuys Bldg. TUcker 1209.

YOU BUILD. We furnish THE MONEY in FULL for your house. 515 STORY BLDG. TRinity 3679.

PLENTY money, mtg., T.D.'s, bldg. loans, install. plan. A. V. CURBY, 706 Hillstreet Bldg., 8th and Hill. TUcker 4474.

MONEY for buildings. Can make loan immediately. KITTS, 1120 Story Bldg.

PRIVATE individual will loan money on good collateral. Write details. Address G, box 343, TIMES BRANCH.

PRIVATE PARTY
Will buy 1st mtg. and T.D. No agent need PHONE 558-738.

SMALL short time money. 1800 SOUTH HOOVER.

TO LOAN—
Money
Real Estate Improvements

WE ARE PREPARED TO LOAN IMMEDIATELY SUMS OF FROM $500 TO $50,000 WITH INTEREST AT 7% PER ANNUM ON IMPROVED CITY PROPERTY. YOUR APPLICATION WILL RECEIVE OUR PROMPT ATTENTION.

R. A. ROWAN & CO.

300 TITLE INSURANCE BLDG.

PHONE TRinity 0131.

REAL ESTATE-RENTALS-INSURANCE.

WE LOAN—
OUR OWN MONEY
ON REAL ESTATE.
NO COMMISSION. QUICK ACTION.
BUILDING LOANS.
THE
JOHN M. C. MARBLE CO.
MAIN CORRIDOR H. W. HELLMAN BG.
CORNER 4TH AND SPRING.
TELEPHONE MEtropolitan 1535.

MONEY TO LOAN
We have funds available for good first mortgages on improved city properties in amounts from $3000 up. Bring your Trust Deed wants to us for quick action.
LOAN DEPT.
THE FRANK MELINE CO., INC.,
3rd Floor Sun Bldg. 7th & Hill Sts.
TRinity 6451.

MONEY FOR BUILDING
WE BUILD AND FINANCE LIBERAL LOANS UP TO ENTIRE COST IN CHOICE LOCATIONS.
GENERAL BUILDING AND FINANCE CO.
914 MARSH-STRONG BLDG.
BRoadway 6611.

MONEY TO LOAN—
On improved city property and for building purposes.
Let's Discuss It.
W. ROSS CAMPBELL COMPANY,
712-14 S. Spring st. Phone 821177.

$20,000 for ranch loans, city loans and building loans, 3 to 5 years, 6 & 7 per cent. MR. MITCHELL, 807 Citz. Nat. Bank Bldg., 5th and Spring.

WE have $100,000 available for building and improved property loans. No loan for more than $6000.
WILSHIRE BLDG. & LOAN ASSN.,
3304 W. 6th st. Tel. 567702.

MONEY TO LEND AT 7%.
Minimum commission, on improved properties west side and Hollywood. On central business buildings, 5½%. We buy good trust deeds.
DAVIS MORTGAGE COMPANY,
445 Title Insurance Bldg. VAndike 7842.

TO LOAN—$25,000 on improved property in Southwest. Prefer property in Adams district, Angeles Mesa, New or old Vermont Square. I will divide. I will buy your trust deeds. I loan on 2nds. Money waiting. Escrow immediately. GIFFORD, 5464 5th ave. VEr. 3362.

TRUST DEEDS PURCHASED.
Money to loan immediately.
$2000, $2500, $3000, $10,000.
CITY PROPERTY IMPROVED.
THE WILLIAM WILSON COMPANY
"Over 35 Years of Service."
428 Pacific Mutual Bldg. VAndike 2001.

$200,000 FOR
building bungalows, doubles, stores, flats. Bring your plans and specification at once. Reliable contractors financed.
ELMER F. CROSBY,
906 Van Nuys Bldg. MEtropolitan 0472.

6%—7%
1% COMMISSION. QUICK ANSWER. Bldg. & imp. prop. loans, any amount. 503-505 BLACK BLDG., 4th and Hill.

HAVE client who wants to make about 8 first mortgage loans of about $5000 at 8% on Wilshire bungalows. Submit your applications to Mrs. Conley at once.
A. C. BLUMENTHAL & CO., INC.,
611 Spring Arcade Bldg. TRinity 9853.

I AM interested in financing a good manufacturing proposition, only legitimate enterprise considered. Please give full detail. Address G, box 502, TIMES BRANCH.

INSURANCE MONEY.
FOR QUICK LOANS.
LOW INTEREST.
BUSINESS, RESIDENCE PROPERTY.
EDW. F. THOMAS CO.,
1001 LANE MTG. BLDG. TRinity 5791.

ATTENTION, OWNERS!
NO AGENTS. FREE INFORMATION.
We can finance your building 100%. SINGREY CONSTRUCTION & FINANCE CORP., 3869 W. 6th st. 567318.

WE buy or advance money on bona fide merchandise accounts. Would like to hear from manufacturers or manufacturers' agents in need of financial assistance. Write P. O. BOX 928, L.A.

$100,000 TO $500,000 or more to loan ON LONG TERM at 7 per cent on income property—subdivisions on which payments are coming in. Refinancing Commercial Buildings, Hotels, Industries, etc.
ALBERT H. WELL, Broker,
304 Bartlett Bldg.

BUILDING LOANS
ANY AMOUNT, 6%, 6½% AND 7%
LOAN AND BOND DEPT.
ROBERT MARSH & CO., INC.
200 MARSH-STRONG BLDG.
PHONE TRinity 1131.

$5000 to loan. 1st mtg. or trust deed, on property well located.
CITIZENS' BUSINESS BUREAU,
503 W. Pico.

I HAVE $35,000 or so private money to place in sums of $3000 to $10,000 on desirable improved city property. What have you? Agents will please not apply. Address H, box 315, TIMES BRANCH.

WE BUY MTGS. & TRUST DEEDS.
100% FINANCING COURTS & BUNGS.
W. M. KNAPP CO.,
327 BANK ITALY BLDG. 824-087.

BUILDING LOANS—OUR OWN FUNDS. IMPROVED PROPERTY LOANS. West side of Hollywood. Trust deeds bought. ASSOCIATED MORTGAGE COMPANY. TRinity 0564. 613 Bank of Italy Bldg.

FIRST AND SECOND MONEY
We control private funds,
and know of all available money.
F. A. PATTEE CO.
4705 Hollywood Blvd. at Vermont. 597904.

IF you want a loan or are having trouble with your mortgage, trust deed or contract, see W. M. FREESE, Efficiency Expert, Real Estate Appraiser and Adjuster, 217 Cal. Bldg., 205 S. Bdwy. TR. 1710.

MONEY for building loans and for finished improvements. Loan 50% of valuations on bungalows, doubles, stores, residences. Current rates. ELMER F. CROSBY, 906 Van Nuys Bldg. MEtro. 0472.

WILL lend owner on monthly payment plan enough to build bungalow or double on clear lot, if I do building. Ph. VAndike 2295, daytime or evening 6:30 to 8 p.m.

$500 TO $15,000.
For 1st, 2nd, short term & bldg. loans. Immediate action. No escrow.
THE BOND & MORTG. CO.,
815 S. Hill st. Suite A.

GET my terms on real estate loans before borrowing elsewhere. Easy payments. Low rates.
WM. H. HARWOOD,
410 Pacific Finance Bldg. VAndike 4229.

WILL lend owner on monthly payment plan enough money to build bungalow or double on clear lot. Phone VAndike 1636. 232 BRADBURY BLDG.

BRING in your plans, secure loans immediately and commence building at once. No delay. KITTS, 1120 Story Bldg.

$2000-$50,000 on homes or income. FERGUSSON, 715 Story Bldg. TUcker 3628.

WE have loans from $2000 to $100,000. Principals only. UNiversity 6375.

Money on Salaries, Collaterals

MONEY ON FURNITURE—NO DELAY
CHATTEL MORTGAGES AND
TRUST DEEDS BOUGHT.
SCHWEINHARD,
218 GROSSE BLDG., 124 W. 6TH ST.

WHY WORRY? WE CAN HELP YOU! Loans on furniture, private home. Goods left in your possession. Quick action and confidential. Bdwy. 0533, LOAN DEPT. 936 Bartlett Bldg.

LOANS to wage earners on the "CITIZENS GUARANTY PLAN." 1028 S. BROADWAY.

QUICK money to people steadily employed. No indorser or security necessary. 408 HAAS BLDG., 7th and Bdwy.

MONEY ON FURNITURE,
423 MERCHANTS' NAT. BANK BLDG.

Money on Diamonds, Etc.

MONEY TO LOAN
ON WATCHES, DIAMOND, JEWELRY
FURS AND SILVERWARE.
Confidential, reliable, responsible.
Appraisals made on premises.
Loans made without delay.
Special Department for Ladies.
Your valuables carried in our burglar-proof vaults, protected by the A. D. T. burglar alarm service.
A. B. COHN & BRO.,
Third floor New Pantages Theater Bldg.
7th & Hill Sts. Phone TUcker 2820.
Bank references. 55 years in Los Angeles.

TO LOAN—
Money

Money on Diamonds, Etc.

MONEY TO LOAN on diamonds, jewelry, furs, oriental rugs and other personal property, courteous, private, confidential. References: leading banks and jewelers. LOWEST RATES. ESTABLISHED 1908. MARKWELL & COMPANY, 602 CITIZENS' NAT. BANK BLDG.

Money on Automobiles

AUTO LOANS—TO INDIVIDUALS

NO COMMISSION—NO BROKERAGE

Interest $2.50 per each $100 for six months. You drive car while paying.

GET OUR PLAN BEFORE BORROWING.

We also finance private sales. Rewrite contracts to reduce payments.

METROPOLITAN FINANCE CORP'N., 1220 S. Main st. Ph. ATlantic 1622.

AUTO LOANS—
WITHOUT INSURANCE
Drive in, park free.
Get check and drive away.
Money paid in 10 min.
NO REFERENCES CALLED.
POSITIVELY lowest rates obtainable.
L. L. MIDDLECOFF. Successor to J. L. BLODGETT CO., 131 W. Pico.
ATlantic 2428.

AUTO LOANS

We loan to individuals, refinance contracts to reduce payments, or give you additional money.
REASONABLE RATES.
AMPLE TIME.
1227 S. HILL ST.

AUTO LOANS
TO INDIVIDUALS.
Contracts refinanced, payments REDUCED.
CONFIDENTIAL. COURTEOUS.
REFERENCES ANY BANK.
G. S. DONALDSON INVESTMENT CO.,
200 W. Pico, corner of Hill.
ATlantic 4820. ATlantic 9600.

AUTOMOBILE LOANS in 15 minutes. Simple as cashing a check. If you appreciate privacy; no publicity whatever—and want low monthly payments; my service will appeal to you.
R. K. HALL,
1248 S. Grand ave. BRoadway 0778.

AUTO LOANS TO INDIVIDUALS
Contracts rewritten
Lowest rates
16 years in business in L. A.
CHARLES H. THOMPSON,
227 W. Pico st.

AUTO LOANS.
Private sales financed, payments reduced.
WE HAVE BEEN HERE TEN YEARS.
Borrow from us and save the difference.
A. L. LASKER CORPORATION,
1100 S. Hope st.

MONEY TO LOAN
ON AUTOMOBILES.
QUICK, COURTEOUS TREATMENT.
OPEN SUNDAY AND EVENINGS.
THORNTON, 2241 S. VERMONT AVE.

AUTO LOANS, strictly confidential, positively the lowest rates obtainable. W. F. ALLEN, 525 SOUTH HOPE ST. VAndike 5574. Open evenings.

WE LOAN money on your car at easy terms! No red tape, no delay. Ride while you pay. 1306 S. MAIN. Ph. 287-030.

AUTO LOANS, NO INSURANCE, RED TAPE or delay; any model; lowest rate. See HARRY PAINTER, 150 W. PICO.

LOANS on any model car. Lowest rates. No delay. Ride as you pay. 1111 S. MAIN ST. OPEN EVENINGS.

MONEY WANTED—
Real Estate and Collaterals

$3000—11 acres used for small dairy ranch, nr. Van Nuys, worth $9000; 3 yrs., 8%.
$6500—6-rm. house, Carmen ave. & Grover st., worth $15,000; 3 yrs., 8%.
$6000—4-flat bldg., 27th nr. Vermont, 5-rm. flat, worth $18,000; 3 yrs., 8%.
$6500—4-flat bldg., 65th nr. Main; lot 50x135; worth $18,000; 3 yrs., 8%.
$22,000—On vacant lot 90x150, nr. 6th and Western, value $60,000; 3 yrs., 7%.
$40,000—Large brick store bldg., near Selma and Cahuenga, lot 50x165, income $240 mo., worth $100,000; 5 yrs., 8%.
$50,000—On 165 acres in citrus, walnuts and apricots, near Filmore P.O., worth $225,000; 3 yrs., 8%.
DEPENDABLE MORTGAGE CO.,
918 Stock Exchange Bldg.
Ph. VAndike 7797. METropolitan 3848.

MONEY WANTED

Good first mortgages at 8%, 3 years, $3100, 7-room residence Southwest, valued $6000. $4000, 6-rm. residence Hollywood, valued $10,000. $10,000 Hollywood residence, valued $25,000.

We own two first mortgages of $2750 and $3500, well secured by real estate each due in approximately 2 years from date which we will guarantee the payment of.

LOAN DEPARTMENT,
FRANK MELINE CO., INC.
3rd Floor Sun Bldg. 7th & Hill Sts.
TRinity 6451.

FOR SALE—GUARANTEED FIRST MTGE. $14,000—8%, 2 YEARS, 5 MOS., 5% DISCOUNT ALLOWED. COVERING NEW INCOME PROPERTY, CLOSE TO FIGUEROA ST., VALUE $31,000. PAPER OWNED AND GUARANTEED BY
J. M. CLOSE,
REALTOR.
241 N. WESTERN. HEmpstead 2117.
SEE MR. MOSS.

IMMEDIATE MONEY.

Good security and substantial interest in basic industry, already well developed. Have you $250 to $2000 to loan or invest? Investigate. Address H, box 582, TIMES BRANCH.

WANTED—$42,500 at 7% on West 7th st. improved property. Lot alone worth $120,000. $4500 at 8% on $12,000 bungalow; $3500 at 8% on double bungalow and bungalow in rear with garages. Worth $9500.
A. C. BLUMENTHAL & CO., INC.
611 Spring Arcade Bldg. TR. 9353.

WANT $1000, 8, $5000 imp., bonus; hurry.
$2500, 8, Beverly Hills, 100x200, $8750.
$500, 8, off Washington, 100x400, flats, $15,000.
$3500, 8, Van Ness, Holly, 14 r. cement, $15,000.
Miss FAIR, 204 Black Bldg. Metropolitan 3258, HOlly 4438.

WANTED—MONEY.
Will sell $19,500 first mortgage on close-in business vacant in Glendale, runs 4½ years, at 7 per cent. Will discount for cash 10 per cent. CHARLES B. GUTHRIE CO., Glendale 1640. 208-10 S. Brand Blvd., Glendale.

MONEY WANTED
$4000 at 8%, bus. lot on La Brea.
$4500 at 8%, 11-rm. double bungalow.
$8000 at 8%, highly improved corner.
$35,000 at 8%, Westlake, 3-sty. apt.
S. SCHULMAN
75042. Corner 10th & Norton. 769706.

REQUIRE $35,000 for period of 5 months to finance city contract. Will pay 19% for use of money for above period which will be secured by surety bond and 7% municipal securities. Bank ref. Principals only. Address Y, box 38, TIMES OFFICE.

$5000, 3 years, 8% on big modern colonial bungalow on 50 ft. lot on Normandie. Very near Beverly Blvd. Lot value alone $10,000. Total value at least $15,000. Will pay bonus. DUnkirk 4615.

WE KNOW OPPORTUNITIES and values, for we have specialized in local loans for many years. No charge to you for our services.
F. A. PATTEE CO.
4705 Holly. Blvd., cor. Vermont. 597-864.

WANTED—$4500 first mortgage loan on improved real estate, 48th St. district. Security more than ample. E. E. MOORE, 1700 W. 48th St. Phone VErmont 4479.

$15,000 AT 8%, $500 bonus, on new 2-story stucco store and flat bldg. & 12-rm. stucco bungalow court, N.W. corner W. 51st st. and S. Normandie. Lot 42x131. Val. $40,000. AMERICAN MORTGAGE CO., 1049 S. Hill St. TRinity 6181.

$1500, 8%, new bung., a home, val. $4000.
$2500, 8%, 6-r. dbl. bun., W. ..$7000
$3000, 8%, 6 r., large lot, home.$10,000
$5500, 8%, 8 r., new, 2-sty. W. .$10,500
$15,000, 8%, imp. S. Figueroa..$55,000
J. C. HOVIS, 236 Bradbury. TUck. 5226.

WANTED—$15,000 to $25,000 by established company, 6 yrs. Will secure investment by real estate plus 25%. Active interest if desired. Address E, box 595, TIMES BRANCH.

WANTED—$12,500, 8% interest, from private party, for 19 months, on downtown improved property. Bank appraisal $35,000. Room 317, GATES HOTEL, bet. 7 p.m. and 10 a.m.

WANTED to borrow $10,000 on $20,000 first mortgage. Property valued at $65,000. Close-in country property. KASS & RUBEN, 608 Bank of Italy Bldg. VAndike 1822.

WANTED—First mortgage loan $8000, property value $18,000, leased reliable tenant $2120 year. Near Ninth and Wilton Place. Address H. box 583, TIMES BRANCH.

$10,000 FIRST mtge., 8% on my beautiful Hollywood home near Franklin, lot 70x170, 9 rms., 2 tile baths, value $30,000. PHONE 597884.

$5000 FIRST mtg. 8%, 3% bonus, 2 beautiful new 5-rm. bungalows, 1 blk. from L. A. High. S.W. corner 12th and Walbridge ave. Owner, HESTER. 769165.

WANTED—$3000 on first mortgage for 3 yrs., ample security; will deal with private party only. 4042 MONROE ST. Ph. 596368.

WANTED—$2500, I will pay 8 per cent and $100 bonus on my modern bungalow and garage, near Angeles Mesa. GIFFORD, 5464 5th ave. VErmont 8362.

WANTED—$2000, 8%, 3% bonus, income. 559 E. 53RD ST. Phone HEmp. 2062.

MONEY WANTED—
Real Estate and Collaterals

AMERICAN MORTGAGE COMPANY,
1049 S. Hill street.
TRinity 6181.

We Own and Offer for Sale
8% FIRST MORTGAGES.

$2000 at 8%. New 5-rm. bung. and garage, 3816 Boyce st., nr. Glendale Blvd. Lot 50x135. Val. $5000.

$2000 at 8%. New 5-rm. stucco bung., 1815 Gillette Crescent, S. Pasadena. Lot 63x124. Val. 6000.

$2000 at 8%. New 5-rm. bung., 1105 W. 88th st., nr. Vermont ave. Lot 43.5x132. Val. $5500.

$2250 at 8%. New 5-rm. stucco bung., 913 Coronado Dr., Glendale. Lot 50x127. Val. $7000.

$2500 at 8%. New 5-rm. stucco bung. and garage, 5083 Aldama st. Lot 40x120. Val. $6250.

$2750 at 8%. New 6-rm. double bung. and small house in rear, 845-7 W. 61st st., nr. Hoover. Lot 40x130. Val. $8000.

$3000 at 8%. New 8-rm. stucco double bung., 5046 2nd ave. Lot 40x120. Val. $8500.

$3500 at 8%. New 5-rm. bung. and brick garage, 8015-19 S. Hoover st. Lot 50x150. Val. $10,500.

$3500 at 8%. New 10-rm. stucco double bung. 5400 Westhaven. Lot 52x100. Val. $10,000.

$3850 at 8%. New 8-rm. stucco double bung., 735-7 Croft ave., nr. Waring, W. Hollywood. Lot 50x130. Val. $10,800.

$4000 at 8%. New 8-rm. stucco double bung. and 4-rm. stucco bung., 5817-19 Oakland ave., nr. Huntington Dr. Lot 50x142. Val. $10,000.

$4500 at 8%. New 2-story stucco 6-rm. duplex and double garage, S.W. cor. W. 58th Pl. and S. Hoover. Lot 40x120. Val. $14,500.

$4500 at 8%. New 10-rm. stucco double bung. and 4-rm. house, 4207-9 Kenwood ave. Lot 45x130. Val. $14,000.

$4500 at 8%. New 7-rm. stucco bung., 94 San Miguel st., nr. Colorado, Pasadena. Lot 50x150. Val. $11,500.

$5000 at 8%. New 2-story stucco 12-rm. house, S.W. cor. Cordova and Stocker aves., Glendale. Lot 50x130. Val. $15,000.

$6000 at 8%. New 4-unit 12-rm. stucco bung. court, 833-7 N. Vendome st., nr. Sunset Blvd. Lot 56x97. Val. $17,000.

$6000 at 8%. New 10-unit 24-rm. stucco bung. court, 4807-19 Woodlawn ave., bet. Vernon and E. 43rd st. Lot 80x135. Val. $30,000.

$6000 at 8%. New 6-unit 24-rm. bung. court, 312 W. Grand ave., Alhambra. Lot 100x176. Val. $25,000.

$7000 at 8%. New 24-rm. stucco bung. court, 955 S. Kingsley Dr., nr. San Marino. Lot 46x128.4, val. 22,000.

$7500 at 8%. New 8-unit 32-rm. stucco bung. court, 308-12 Lincoln st., nr. Colorado Blvd., Glendale. Lot 90x170. Val. $28,000.

$8000 at 8%. New 8-unit 24-rm. stucco bung. court, 846-52½ N. Van Ness ave., nr. Lemon Grove. Lot 50x134.5. Value $23,900.

$8000 at 8%. New 2-story stucco 16-rm. 4-family flat bldg., 4056-58 W. 21st st., nr. Bronson ave. Lot 50x128. Val. $20,000.

$8000 at 8%. New 2-story stucco 5-store and 4 3-rm. apt. bldg., cor. Griffin ave. and Avenue 43. Lot 65x98. Val. $33,000.

$9000 at 8%. New 2-story stucco 16-rm. 4-family flat bldg., 238 Columbus ave., Glendale. Lot 44x139. Val. $25,500.

$10,000 at 8%. New 10-unit 30-rm. stucco bung. court, 1733-41 W. 58th st., nr. Western. Lot 80x122. Ins. $22,000. Val. $30,000.

$12,000 at 8%. New 12-unit 28-rm. stucco bung. court, 631-35 Juanita ave., nr. Melrose, Hollywood. Lot 56x150. Val. $35,500.

$15,000 at 8%. New 3-story stucco 40-rm. 40-apt. bldg., 1178 Madison ave., nr. Lexington, Hollywood. Lot 50x162. Val. $45,000.

$16,000 at 8%. New 2-story stucco 38-rm. apt. bldg., N. W. corner Del Mar and Hyperion aves. Lot 50x147. Val. $50,000.

$16,000 at 8%. New 32-rm. 16-apt. bldg., 1511 Winfield st., near Union. Lot 27x5x122. Inc. $520 per mo. Val. $40,000.

$17,000 at 8%. New 2-story stucco 36-rm. apt. building, 2622 Brighton ave., near W. Adams. Lot 50x147. Val. $54,000.

$17,500 at 8%. New 1 and 2-story stucco 40-rm. court, 1239 Havenhurst Dr., nr. Fountain ave., Hollywood. Lot 80x190. Val. $43,000.

$20,000 at 8%. New 2-story stucco 40-rm. 20-apt. bldg., "El Nedo Apts.," 910 W. 41st st., nr. Vermont. Lot 50x128. Val. $55,000.

$80,000 at 9%, 1 year. New 2-story brick 12-office, 2-store and theater bldg., on Market st., Inglewood. Lot 78x150. Val. $97,000.

Additional List on Request.

AMERICAN MORTGAGE COMPANY,
1049 South Hill street.
TRinity 6181.

WANTED—

$50,000, 3 yrs., 7%, Wilshire cor., valuation $200,000. This is good.

$50,000, 3 years, 7%, Hollywood business. Valuation $130,000.

$15,000, 8%, 3 years, 10-unit court.
$12,000, 7%, 3 years, just off 7th.

$6500, 8%, west, apt. Val. $20,000.
$4000, 8%, west. Valuation $10,500.
$2500, 8%, residence. Val. $7500.

MR. BEATTY, MTGE. DEPT.
NORMAN INVESTMENT COMPANY,
912 STORY BLDG. TRinity 1991.
"Since 1906."

WANT—$15,000—LOAN
ON A $19,500—First
Mortgage on S.W. Corner
HARVARD & ORANGE,
GLENDALE.
WILL PAY 10% FOR
1 or 2 years.
WANT — QUICK — ACTION.
CHARLES B. GUTHRIE CO.,
208-10 S. Brand.—Glen. 1640.

WANT THE FOLLOWING LOANS.
$2000. New double bung., lot 50x120, off W. Adams, worth $6500.
$3000. 5-rm. brick bung., lot 44x120 off Adams, worth $7500.
$4000. 9-rm. 2-story, lot 60x131, near 23rd and Figueroa, worth $13,500.
A. F. SCHULER, REALTORS,
2408 S. Hoover. BEac. 3204. Eve. 72112

WANT—$30,000.
We can place $30,000 1st mortgage, 8%, 10% bonus. See MR. HAESE.
FLESHMAN-BARR CO.,
4021 West Pico. 769-938.
Opposite Forum Theater.

LOAN WANTED—Responsible business man needs 90 day loan of $500 to $1000. Will give ample security (not real estate.) Pay handsome bonus. Highest references. Urgent. Address G, box 442, TIMES BRANCH.

$3000, 8%, owner's business and home combined. They have no competition, as they have the only right to do business in the dist. Lot 60x300. Value $8000. Moral risk excellent. Will give $90 bonus. 762106.

WANTED—$4500, 1st loan at 8% int., 6% bonus on 6-rm. house at 10546 Kinnard Avenue, Westwood. Conservative valuation $9000. MR. MESSNER, Citizens' Bond & Mtg. Corp., 8th & Hill. TRinity 1525.

WANTED—$35,000 to put free gravity water on 1800 acres close in, making $500,000 profit, or will sell for $200,000. Big interest and bonus. Half interest CHEAP. 435 DOUGLAS BUILDING.

$16,000.
First mortgage, 3 yrs., 8% interest. Bungalow court valued at $36,000. Liberal discount. EDWIN S. DOUGLAS, 601 Stock Exchange Bldg. TUcker 2130.

$2000, $3000, $5000, $8000—
on improved property. Security 3 times. Mortgage. Will discount to pay 10%.
CHAS. A. ELDER, BUILDER.
5924 Pasadena ave. GArfield 3906.

WANT $3000 or $4000 loan on lot on Wilshire blvd. in Beverly Hills. First mortgage security. Will pay 8% and 2% bonus. F. M. GOULD, 1726 N. Normandie ave.

$1500, 3yr. 8%, new 5-r. bung. val. $5000.
$1800 3 yr., 8%, new 6-r. bung. val. $6500.
Two $500 first Trust Deeds.
TAYLOR, 1020 Black Bldg. MAin 4218 or 70622.

BUILDER has first mortgage due 3 years, 7%; will discount 10%. $2700 property sold for $5500; $4000 property valued $12,000. 252 BRADBURY BLDG. VAndike 1636.

WANTED—Money for Glendale loans, $10,000 to $50,000, gilt edge security, private money only. E. W. KINGSLEY, with GILHULY & RUSSELL, 212 S. Brand, Glendale 1960.

REAL estate contract $1750; liberal discount, good security, additional security if necessary; consider Julian Petroleum units. 318 N. AVE. 54.

MORTGAGES, TRUST DEEDS BOUGHT. MY OWN FUNDS. BOWDEN, 228 W. 4TH. ROOM 401. VAndike 7183.

2ND TRUST DEED. Money waiting. Quick action, discounts purchased. ERNEST FAIR, 204 Black Bldg. VAndike 9508.

MONEY WANTED—
Real Estate and Collaterals

IN THE course of our business we acquire a number of unusually good first mortgages on improved residential and commercial properties. These are taken on the basis of not over 40% of appraised value and generally bear 7% interest and are sold to conservative investors. There are no discounts or bonuses, nor do we charge nor pay any fees or commissions of any kind. These mortgages will not appeal to the speculator but to the investor who wishes a fair return based on unusually good security. The moral risk in every case is excellent. We have for sale at present, the following mortgages.
$ 2,500 due 1926—8%—$7,000 bungalow.
8,000 due 1927—7%— 28,000 brick warehouse.
15,000 due 1927—7%— 40,000 brick office building.
20,000 due 1927—7%— 55,000 brick auto sales bldg.
18,000 due 1927—7%— 45,000 brick warehouse.
20,000 due 1927—7%— 50,000 brick laundry.
See Manager or Auditor, 737 A. G. Bartlett Building.

WANTED $6000.

DOUBLY SECURED.

We own one of the largest and finest building material products in California. We require $6000 at once, in advance of our ultimate financing program, to complete equipment plans already formulated.

In order to obtain this quickly, to avoid delaying work in progress, will give as a bonus a deed to 11 acres in Owensmouth, in addition to the securities.

This is a wonderful opportunity for the shrewd investor, the securities alone should double your money in two years and you have the land in addition. Give us an opportunity to explain the merits of this exceptional proposition. Address P. O. BOX 175, Hollywood, Cal.

FIRST MORTGAGES.
$3500 at 8%. New room stucco bungalow, well built, good location. Value $8500.
$4000 at 8%. New 6-room stucco bungalow, double garage, near Fairfax and Melrose. Value $11,000.
$5000 at 8%. 6-room stucco bungalow close to Wilshire Blvd. Val. $15,000.
$12,000 at 8%. 9-room new 2-story house, 3 baths, lot 90x180, Beverly Hills. Value $35,000.
$20,000 at 7%. Stucco 4-flat bldg., 7 rooms, 2 baths each. Wilshire district, near Western avenue. Income $7000 per year. Value $65,000.
"Let's Talk It Over."
CLINCH & THURTLE.
403-5 So. Western ave. DRexel 2368.

WOULD you like to know how $1000 can earn 8% guaranteed and then participate in profits of not less than 30%. Write or phone me for full written information. JOHN H. DUNN JR. of
W. A. HEITMAN CO.
714 S. Hill St. TRinity 2071.

WANTED—To borrow at once, $12,000, 1st mortgage, by owner, living on 80-acre alfalfa ranch. Have own pumping equipment, underground piping. Well improved. 100 tons first cutting this year. Will bear rigid inspection. Address C, box 171, TIMES OFFICE.

WANTED—$3500, I will pay 8 per cent and $100 bonus on my 6-room modern stucco bungalow and garage. W. Adams district. Lot 45x130. GIFFORD, 5464 5th ave. VErmont 8362.

WANTED—$4000 at 8 per cent, secured by first mortgage on very modern $14,000 double bungalow on corner lot West Washington district. This will interest you if safety and security with a slightly higher interest rate if you wish. KITTS, 1120 Story Bldg. VAndike 7002.

WANTED—$9000 mortgage, subject to small trust deed on Figueroa street property. Will pay 12% per annum. Value of property $125,000. Call KASS & RUBEN, 608 Bank of Italy Bldg. VAndike 1822.

WANTED—$2000 Santa Barbara & Western. $5000, Highland & Wilt. $15,000 stucco. $5000, Union & 2nd., $12,000 home. $4500, Gramercy & Vernon mansion. ERNEST FAIR, 204 Black, VAndike 9508.

WANT $35,000 on mtg., 7% on new three-story frame and stucco 48-rm. apt. bldg. Westlake-Wilshire dist. Insured $49,000. Large 65 ft. lot. Total value above $110,000. Phone owner. VAndike 0727.

MUST sell an interest in rapidly growing business, need $5000 to enlarge, absolutely sound and legitimate, no competition, wonderful profit. Address E, box 91, TIMES OFFICE.

WOULD like to borrow $2500 on my diamond for 90 days from private party. Cost me over $6000. Will pay good interest. Phone HEmpstead 0816.

WANTED—$3000 on my 5-room strictly modern stucco bungalow and garage, W. Adams district. GIFFORD, 5464 5th ave. VErmont 8362.

MONEY from individuals only. First mortgages on San Fernando Valley homes and ranches, 7 and 8% interest. W.E.C., 1625 Stanley Ave., Hollywood.

$6000 FIRST mtge., 8% on new three-family flat, West Hollywood. Large lot, room for another flat, value $20,000. No brokers. 597884.

$8000. EAST HOLLYWOOD 2 story, 8 room mansion. Value $10,000. $2000 splendid 5 room mod. home, value $5500, all 8%. S. L. ALDERMAN, 207 Grant Building.

WANTED—$5500, 3 yrs. 8%. Off Wilshire Blvd. New 7-rm. stucco bung. doub. gar. Value $15,500. Call 428 PACIFIC MUTUAL BLDG. VAndike 2001.

WANTED—$2250; I will pay 8 per cent and $100 bonus on my new 5-room modern bungalow and garage. GIFFORD, 5464 5th ave. VErmont 8362.

WANTED—To borrow from $2000 to $5000 on A1 new homes. Will give first mortgage. No commission charged. Call 621 STORY BLDG.

$1000 TO $5000 wanted for expansion, going local manufacturing plant with assured future. 8% and bonus. References. Address H, box 580, TIMES BRANCH.

WANTED—$20,000 as building loan on a good close-in location, security A1. MR. BROCK, 4614 Moneta ave. AXridge 9667.

WANT $3500 on 8 room house, lot 50x125, E 34th st., close to Main. P. A. ANDERSON, 2231 Romeo.

WANT $10,000, 3 yrs., 7% on a $30,000 modern Hollywood flat. MR. KING, MEtro. 1645.

WANTED—$3500 or $5000, 8%, on large cor. lot, one 4-R. and one 8-R. double, up to date, value $14,000. THE BOND AND MTG. CO., 815 S. Hill, Suite A.

WANTED—$1600, 3 yrs. 8%. Bonus 2%. Goodyear Park, new 5-rm. bungalow, gar. Value $4000. Call 428 PAC. MUTUAL BLDG. VAndike 2001.

WANTED—$25,000 as first mortgage on business property. An exceptional good investment, very reliable. ELY BERMAN, Mojave, Cal.

WANTED—$3000. Will give first mortgage on clear Slauson ave property, near Hoover, value $9000. No brokers. MR. LAGRASSE. VAndike 9247. 766303.

$1200 WANTED for three years. Will pay $160 bonus. One acre, suburban, 2-rm. house, etc. OWNER, 900 Garland Bldg. or TRinity 6351.

WE can secure you 1st-class mortgage loans and net you 12%. SINGERY CONSTRUCTION & FINANCE CORP., 3869 West 6th st.

WANTED—$4000, 3 yrs. 8%. Bonus 2%. Off Glendale Blvd. new 8-rm. stucco, doub. gar. Sold $12,500. Call 428 PAC. MUTUAL BLDG. VAndike 2001.

2% DISCOUNT, 8% INTEREST.
Have four bank appraised $1500 first mortgages. Will sell one or all. MRS. JOHNSON, 1333 Ingraham st.

WANTED—$2500 on 10 lots in Highland Park, L. A., also small loan on good trust deed. MAYE, 324 S. Ave. 60. GArfield 4838.

WANTED—$600 on security worth $4000. Will pay good rate of interest. See J. R. RIGGINS, with V. E. Stockwell, 304 Grant Bldg.

WANT $5800 1st mtg. from private party. Will pay bonus, on double bungalow in Hollywood. HEmpstead 4535.

WANTED—$1200 on trust deed, $300 discount, due in 6 months. 411 MASON OPERAHOUSE BLDG.

WANTED—A loan of $50 for 30 days; ample security given. Address C, box 45, TIMES OFFICE.

WANTED—$2000, 8%, owner's new 5-rm. $6000 home, Inglewood. BRIDGE, 200 Lane Mtge. Bldg. TRinity 4326.

WILL pay $50 for $400 for 4 months. $1500 security. Address AA, box 553, TIMES BRANCH.

$10,000 ON beautiful new home, value $25,000. DUnkirk 0733. Evenings UNiversity 2434.

WANT $5500 ON NEW 7-ROOM DUPLEX AND 3 GARAGES. VALUE $15,000, 948 N. VAN NESS AVE.

$2500 WANTED on 6-rm. bung., worth $7000. THornwall 7778.

WANTED—$4000, ALSO $12,500 ON 1ST MTG. SECURITY. TUcker 3086.

$750, INTEREST 1% monthly, 6 rooms, furniture value $2000. Monday 762106.

DISCOUNT $2000, need money, sale contract on Redlands hotel, $18,000. 1103 STOCK EXCHANGE BLDG. TUcker 2574.

WANT money in any amount from $2000 to $100,000 on 1st mtgs. in the S.W. Private parties only. UNiv. 6875.

TRUST Deed $2280, will sell for $1680, payable $50 month, 7% interest, for quick action. GEORGE A. HOWELLS, 4708 9th Ave.

WANT $3800 on Ave. 32, 7 rooms, all oak floors, lot 129x150, val. $10,000. Pay 5% bonus. THOMAS PHELPS, 508 Grosse Bldg.

WANT $8000.
On improved Maple ave., between 7th and 8th, subject to mortgage of $9000. Property worth $40,000. Ph. MAin 4578.

WANTED—$5000 first mortgage new store on Pico Blvd., corner Bentley, value $14,000. MOYER, P.O. Box 67, Sawtelle.

WANTED—$100,000 at 8 per cent, first class security. A. L. MARKWELL, 302 Cit. Natl. Bank Bldg. VAndike 8092.

THREE loans of $2000, 8, new 5-rm. bungs., 45x120, gar. Val. $5800. Evarts, 606 Van Nuys Bldg. VAndike 9259.

WANTED—$6500 on Wilshire home, value $15,000. Phone HOlly 0567.

MONEY WANTED—
Real Estate and Collaterals

WANTED—Money, right now is the time; can deal with more than 30,000 acres of patented Kern county lands and some good U. S. government permits. Am more than thirty years a resident of Kern county, California. Can give references, have had much experience in land dealings. None better posted on Kern county lands. Need an association of from one fourth to one-half million dollars with which to purchase and lease. Address P.O. BOX 224, Kern, Cal.

$425 DISCOUNT on $2500 Trust Deed, 8% interest. Pays out under three years. Property near Los Feliz and Vermont. Worth $13,500. See DREAGER, HEmpstead 2175.

WANT—$10,000 AT 8%, ELEGANT STUCCO, 4-FAMILY FLAT ON FINLEY NEAR VERMONT.
S. SCHULMAN,
75042. COR. 10TH & NORTON. 769706.

LIBERAL DISCOUNT, 8% INTEREST.
Two $1500 gilt edged first mortgages on new bungalows worth $3800 each. 524 S. Spring st., Room 204, and Sunday, 8901 S. PARK AVE.

MUST borrow $500 and offer as security 160 acres of land for which $4000 has been refused; will pay high rate of interest, but want quick action. Apply 315 HIBERNIAN BANK BLDG.

$30,000 ON 1st mtg., 3 yrs., 7% and $7000 on 1st mtg., 3 yrs., 7%, secured by modern Wilshire and New Windsor Square residences. Gilt edged. Address X, box 528, TIMES BRANCH.

$13,000 ON trust deeds, 8%, secured by two modern residences in Wilshire district. Address A, box 364, TIMES BRANCH.

WANT $5000 at 8% on 6-room modern res., Union ave. near 6th; worth $15,000. Lot alone worth $12,500. Rapid increase. OWNER, 53639.

$1800 FIRST mortgage on my 4-room modern house, valuation $4500, private funds at 8 per cent interest. Phone DRexel 2193, Sunday.

WANTED—$25,000 construction loan for 6 months, will pay 8% interest; 10% discount; security ample. Tel. MAin 2751, 416 I. W. HELLMAN BLDG.

WANTED—For 18 months, $4500 at 8%; first mortgage on new 5-room house, 2 acres of land, on corner; individual pumping plant; equipped for dairy. 1119 LOEW'S STATE BLDG.

FIRST MORTGAGE $5000 and one for $3000, 8% interest, 1-3rd value, high class property, for sale at big discount. HINCKLEY, 704 S. Bonnie Brae. 52904.

I NEED capital to perfect tractor that is far superior to any on market. Will sell outright or royalty. Address H, box 448, TIMES BRANCH.

$3000 SECOND mtge., after $4800; two houses, rented, corner, worth $23,000; best security and interest. No broker. Address A, box 505, TIMES BRANCH.

WANTED—$300 to be paid back $25 mo. Will pay $50 for use of same; 3 responsible people will sign note. Address E, box 253, TIMES OFFICE.

WANTED—$500, will give first mortgage on house and lot in Tujunga. Phone SUNLAND 468.

WANTED—To borrow from private party, $8500 to build duplex on good clear lot. BEacon 2311.

WANTED—$1600, 1 year, 10% on $2600 trust deed, paying $40 per mo. Address A, box 257, TIMES OFFICE.

$10,000 CASH for $11,500 first T.D. $160 per mo. Pay all 4 years, 8%. Address A, box 256, TIMES OFFICE.

WANT—A loan of $9000. Will give a first mortgage on good Western ave. property, 3 yrs. at 7%. UNiversity 5953.

$10,000, 8, 60x135, imp. 4-4 flat 9-rm. 2-sty. Nr. Vermont, val. $25,000. Evarts, VAndike 9259. 606 Van Nuys Bldg.

$2000, 8; 5-RM. new bung., 40x130, val. $5500. West Blvd., Hyde Park. Evarts, 606 Van Nuys Bldg. VAndike 9259.

$3500, 8, 5-RM. bung., 4-rm. bung., 40x135, gar.; income $80 mo. Val. $8500. Evarts, VAndike 9259. 606 Van Nuys Bldg.

WILL pay 8% and 3% bonus for $4000 loan on good improved property, worth $14,000. 569406.

$1800, 8, 4-rm. and gar., Hyde Park Blvd., 40x110, val. $4800. EVARTS, VAndike 9259. 606 Van Nuys Bldg.

WANT $800, $1500, $2500, $5500, $10,000. 8%. Hartley, 435 Douglas Bldg. 821503.

5% BONUS
$3500 for 3 yrs., 8%. On business property value $8500. THornwall 5492.

$1500 FIRST mortgage, 8% on income lot. Value $7500. Address G. box 468, TIMES BRANCH.

WANTED—$12,000 on unrestricted lot, 60x155, with 9-room house, near 7th and Vermont. DUnkirk 6049.

WANTED—$5000, 5 yrs., $50,000 new Hollywood home. GRanite 8067.

$1500 AT 8% on 4-rm. stucco, worth $4000. Pay $50. MEtro. 5544.

$5000 FIRST mortgage, 3 years, 7%, dis. 5%. A-1 security. DUnkirk 7612.

$15,000 WANTED on improved Hollywood apts. Call HOllywood 3760.

WANT $20,000. NO AGT.
WILSHIRE IMP. TRinity 0451.

MORTGAGES—
Trust Deeds

TWO trust deeds for sale at 20% discount; one for $1104, paying $32.50 per month, security 4-room modern bungalow at 1744 West 19th St., Santa Monica, lot value $1000, cost of house $3250, total value $4250; first mortgage $2000, 5 payments have been made. The other for $1325 paying $32 per month, security 4-room modern bungalow and garage at 1744 West 16th St., Santa Monica; lot value $1000, cost of house $3075; total value $4075, 4 payments have been made. VAndike 2291. 412 LAUGHLIN BLDG.

WANTED

1ST MORTGAGES
TRUST DEEDS

Will buy mortgages and 2nd trust deeds, $1000 to $5000, upon improved property. Bring them in.

HOWARD CLARK GALLOUPE,
1526 WASHINGTON BLDG.

FOR SALE—GUARANTEED FIRST MTGE. $14,000—8%, 2 YEARS, 5 MOS., 5% DISCOUNT ALLOWED. COVERING NEW INCOME PROPERTY, CLOSE TO FIGUEROA ST., VALUE $31,000. PAPER OWNED AND GUARANTEED BY
J. M. CLOSE,
REALTOR.
241 N. WESTERN AVE. HEmpstead 2117.
SEE MR. MOSS.

FIRST LIEN.

$13,500.

Trust deed. High class new income property, best Crenshaw district. Valued $30,000. Payments 8% int., discount.

GOODRICH. TUcker 3511.

MORTGAGES
TRUST DEEDS

If you want to sell for cash bring them to us. If in the market for good 8% mortgages, or good Trust Deeds, let us know your wants and we can supply.
JUNIOR FINANCE CO.
1326 Washington Bldg. TUcker 4244.

FOR SALE—$16,300 TRUST DEED. Payable monthly, 2 years at 8%; Hollywood apartment, $2700 mortgage, 5-room bungalow, Highland Park, sold $5500. $3000 mtge. on 80 acres, near Lancaster, valued $12,000; current discounts. MR. BROWN, 236 Bradbury Bldg. METropolitan 3731.

CONTRACTOR will sacrifice $1500 8% first mortgage on new modern 5-room house at 5353 East 4th Street. Lot 40x123. Value of lot $750, house $2385 (contract price.) Total $3085. VAndike 2291. 412 LAUGHLIN BLDG.

FOR SALE—You can make 10% on first mortgage on ideally located stucco double bungalow in Lankershim; mortgage $4750, 3½ years, interest quarterly; value of security $10,000. VAndike 2291. 412 LAUGHLIN BLDG.

WE have considerable funds with which to buy short-time mortgages and trust deeds; will give quick action. See Mr. Gram,
GRAM & KROHN,
609 S. Vermont. DUnkirk 2600.

$15,000, payable monthly, all due 2 years, 8%. Behind $20,000 first mortgage on 40-room apartment house, value $65,000. Discount 15%. See MR. LONG, Room 301 Hillstreet Bldg. MEtpltn. 6856.

WE have funds to buy trust deeds, quick action. C. M. CONANT CO., 3967 W. Sixth st. 56515. 567844.

FOR good mortgages at 8%, payable quarterly, from $2000 to $20,000, all 3-year loans not over 30% of real value, call G. CAVAGLIERI MTGE. CO., 129 S. Vermont Ave., DRexel 8164.

$4000 mortgage for sale at attractive discount, 8% interest. Covers new bungalows at 400 West 78th Street. Lot value and old house $4000. Total value $10,170. VAndike 2291. 412 LAUGHLIN BLDG.

WANTED—$720 for $800 first trust deed, 8% on large lot and small house, payable $25 per month. Will guarantee same. MR. LEAVITT, 431 Pacific Mutual Bldg., VAndike 1720.

FOR SALE—$2000 first mtge. discounted 11% on your money for 4½ years; also a trust deed at a liberal discount. Call 1052 W. 61ST ST.

10% DISC. $1000 first mtg. 3 years, 8%. New 4-rm. frame residence. Sold $3750 on Benedict street. Call 428 PAC. MUTUAL BLDG. VAndike 2001.

TRUST DEEDS WANTED.
We will take any number.
Amounts $3000 to $15,000.
FOSSLER & PILCHER.
1616 Cahuenga ave. Phone HOlly 3505.

WE have a few very good 8%, three-year first mortgages, 40% valuation, on owner's home. TIFAL & O'CONNOR, Builders of Merit, 709 Grant Bldg., 4th and Bdwy. Phone TRinity 5438.

DISCOUNT 8%, $3900 T.D. for $3000 cash, or trade for res. OWNER, 760006.

MORTGAGES—
Trust Deeds

RESPONSIBLE institution will buy first mortgages or second trust deeds in amounts from $1000 to $20,000 on good improved property situated in Los Angeles and vicinity. Send full particulars. Address G, box 512, TIMES BRANCH.

WE BUY AND SELL
REAL ESTATE MORTGAGES,
TRUST DEEDS AND CONTRACTS.
FUNDS AND BUILDING LOANS.
LARGE OR SMALL.
PROMPT SERVICE.
RESOURCES OVER $1,250,000.
UNION MTGE. COMPANY OF CAL.
740 SOUTH BROADWAY.

FIRST LIEN

$8000.

First trust deed. Very fine duplex and owner's cottage, corner lot. 8% int. Discount.

GOODRICH. TUcker 3511.

LINCOLN MORTGAGE CO.
523 South Spring st. TRinity 4506.
Offers a diversified list of
HIGH GRADE MORTGAGES.
Collection service—No charge.

FIRST MORTGAGE
Hollywood.
$12,000

New property. Income $350 per month, valued at $30,000. 8% and discount.

GOODRICH. TUcker 3511.

1ST MORTGAGES, HOLLYW'D PROPERTY.
NO DISCOUNTS.
$3500. 536 No. Irving, 7%.
$3000. 6525 Willoughby ave., 8%.
$3000. 707 West Knoll, 8%.
$4000. 807 No. Robinson, 8%.
All less than 40% valuation.
HOLLYWOOD BOND & MTG. CORP.,
1062 No. Western ave. Ph. HOlly 4918.

HAVE you a TRUST DEED around $25,000 to exchange for 12-unit court? Price $42,000, showing an income of $6400 per year on secured lease? Incumbrance $15,000.
This is an opportunity to receive face value for your trust deed.
LARSON-SWEENEY CO.,
Phone 766947. 2171 W. Washington.

FOR SALE—$7500 8% 1ST MTGE. on new two-story 10-room stucco duplex, three garages, at 1060 S. Walbridge. Lot 55x125. Near L. A. High school.
UNITED STATES MORTGAGE CO.
603 Loew's State Bldg. TRinity 7901.

WILL discount to net 10 per cent; first mortgage, $1800, 3 years, interest quarterly; new house, sold for $5350; title insurance $5400; fire insurance $3000.
First mortgage $1500; 3 years; interest quarterly, new house, sold for $4950; title insurance, $5000; fire insurance, $2500. 1119 LOEW'S STATE BLDG.

WANTED—Have a private fund of $25,000 with which to purchase a first-class trust deed on city property. Desire immediate action.
MR. KING,
TUcker 4223.
601 Bank of Italy Bldg.

WE WILL BUY,
Your Real Estate Mortgages,
Trust Deeds, Contracts. Quick action. No escrow fee. Money ready.
FRIENDLY & FYBUSH,
1004 Van Nuys Bldg. VAndike 1917.

WANTED — TRUST DEED, contract or mortgage as part or full payment on a Santa Monica Blvd. business lot. Price $7500; it is $1000 underpriced. Also a Pico Blvd. business lot at $4500. Call ANgelus 8239 and ask for MR. ASHMUN.

FOR SALE—$5500, 8 per cent, one year, first trust deed note, security 220-acre ranch, valued at $22,000.
FRANK W. CAIN,
820 Title Ins. Bldg.
FAber 0635. BRoadway 2490.

FOR SALE—Two first mtgs., one for $3400, 57th St., and 1 for $2800, both payable monthly; will disc. 25%. THE BOND AND MTG. CO., 815 S. Hill, Suite A.

WE have funds to buy mortgages, trust deeds and contracts. Quick action.
THE BOND & MORTGAGE CO.,
815 S. Hill st., Suite A.

WANT to buy at once, about 10 $3000 2nd trust deeds in Wilshire or Hollywood at current discount. Mrs. Couley, with
A. C. BLUMENTHAL & CO., INC.
611 Spring Arcade Bldg. TRinity 9353.

WE BUY TRUST DEEDS, MORTGAGES, CONTRACTS, ANY AMOUNT. OUR REFERENCES, ANY BANK OR CREDIT AGENCY.
B. B. FULLER CO.
522 STACK BLDG. 4TH & BDWY.

$2200. TRUST DEED for $1750 on double bungalow valued at $12,000, located on corner lot, 1 block north of Sunset Blvd. Pays $75 mo. Call MR. ORECK, TRinity 1525.

CASH WAITING
For Trust Deeds on Business Blocks, Quick Action.
MOORE & SPAITY,
809-10 Stock Exchange. MEtro. 4773.

ATTENTION, BROKERS!
We buy good trust deeds to hold, not to sell, on improved property west side; money ready.
DAVIS MORTGAGE COMPANY,
VAndike 7643. 445 Title Ins Bldg.

FIRST MTG., $12,000. Close in property. Bank valuation $27,500. 3 years, 8%. Disct. 10%. CERTIFIED MTG. & LOAN CO., 215-216 Haas Bldg.

WANT $9000.
Security first mortgage of $12,000 on property worth $30,000 or might sell paper. Phone MAin 4578.

WANTED—TO BUY TRUST DEEDS
AT CURRENT DISCOUNT.
MAin 2762. C. F. INGRAM,
735 Consolidated Bldg.

MONEY—No limit on office, apt., hotel, or on industrial property at 6% & 7%.
ALSO ON IMPROVED
building loans, houses, duplexes, courts, apts. and stores. $5000 up at 6½% & 7%.
J. PETOS, 823 Loew's Bldg.

$100,000 NOW available to buy 1st and 2nd trust deeds and contracts. No escrow necessary. Bring your papers with you & you want your money without delay.
See MR. WATSON,
215 Merchants Nat. Bank Bldg.

I WANT to buy trust deeds, first or second, must have ample security. J. B. FERGUSON, 534 Title Insurance Bldg. FAber 5699.

I BUY Mortgages, Trust Deeds, Contracts. MONEY AT ONCE. JOHNSON, 439 Wilcox Bldg., 206 S. Spring. VAndike 3713.

READY cash for trust deeds.
F. A. PATTEE CO.
4705 Holly. Blvd., at Vermont. 597864.

WANTED—Mortgage and trust deeds.
THE WILLIAM WILSON CO.,
428 Pacific Mutual Bldg. VAndike 2001.

WANTED to purchase, a few well secured trust deeds where 1st mortgage is not too heavy. 927 BANK OF ITALY BLDG.

PRIVATE party wishes to buy trust deeds or first mortgages.
WASHINGTON FINANCE COMPANY
518-19 O. T. Johnson Bldg.

WANTED—
Trust deeds, quick action, no expense whatever. KASS & RUBEN, 608 Bank of Italy Bldg. VAndike 1822.

FOR sale, high grade 1st. mortgages on Los Angeles real estate, bearing 7 & 8 per cent interest. GUARANTY MORTG. CO, Rm. 258, Metro. Theater Bldg.

10% DISCOUNT, short time loan wanted to $1000, will assign $3000 trust deed and mtg. as collateral on 5-room house. 501 LAUGHLIN BLDG. TRinity 1501.

A BUILDER has several very good mortgages and trust deeds which he will sell at exceptional discount. HUmbolt 8166.

FOR SALE—Mortgage $2000 on new east side home cost $6000, int. 8%, 3 yrs.; will discount. 708 CHAPMAN BLDG.

I BUY trust deeds, any amount, not longer than 3 years.
A. L. QUILL,
740 S. Broadway. TUcker 3944.

$350 DISC. $500 First Mtg., 5 yrs., 8%. Double stucco bung. doub. gar. Off Glendale Blvd. Value $12,000. Call 428 PAC. MUTUAL BLDG. VAndike 2001.

I BUY Mortgages, Trust Deeds, Contracts. My own funds. Money at once. CHARLES O. NOURSE, 1017 Title Insurance Bldg., 5th and Spring. Phone VAndike 5857.

TRUST deeds, contracts, mortgages bought and sold. Building loans. STARLING INVESTMENT CO., 656 South Vermont ave. DUnkirk 7460, 7060.

WANTED—We buy trust deeds, mortgages & contracts. Quick action. No commission. ALBERT LANE & MAX SLOSBURG, 801 Mortgage Guar. Bldg. TRinity 6425.

HAVE $150,000 cash private money waiting to buy mortgages, trust deeds, contracts, no waiting money at once. 762108.

GOOD $3000 2nd mortgage; 20% discount. 529 PACIFIC MUTUAL BLDG. METropolitan 0498.

FOR SALE—Trust deed, $2750 at 8%; I will discount $800 for quick action. GIFFORD, 5464 5th ave. VErmont 8362.

FOR SALE—Trust deed, $2718 at 8%; I will discount $680 for quick sale. GIFFORD, 5464 5th ave. VErmont 8362.

ONE $3000 1st mortgage, new stucco. No agents, private party. 443 W. 84th.

WE want good trust deeds and mortgages, no delays. VAndike 1528.

PRIVATE money for trust deeds. Quick action. 219 W. 7TH ST., ROOM 215.

MORTGAGES—
Trust Deeds

I HAVE a few choice mortgages and trust deeds for sale. Liberal discounts and extra good security. BAILEY, 723 Hollingsworth Bldg., 6th and Hill. VAndike 5483.

HAVE $2250 1st mtg. 3 yrs., 8%, on new double house, value $8000. Discount 5%. PHONE TRinity 1525.

FOR SALE—First mortgage, $9000, payable $1000 yearly, interest 7%. A-1 security on San Fernando Valley land. Reasonable discount to private party. Call or write 1807 W. 6TH ST.

NOTICE, Mortgage Buyers. Builder will discount several 8% mortgages made bank appraisal, east side residences. MARKS, 708 Chapman Bldg.

FOR SALE—Trust deed $2000, int. 8%, payable $50 mo., balance 2 yrs.; will discount 15%. Property value $10,000. Room 708 at 756 S. BROADWAY.

BUY AND SELL YOUR TRUST DEEDS through us. Best discounts.
Immediate action.
313 STORY BLDG.

FOR good mortgages at 8%, payable quarterly from $2000 to $20,000, all 3-year loans, not over 30% of real value. Call G. CAVAGLIERI MTGE. CO., 129 S. Vermont Ave. DRexel 8164.

WANTED—$2250, 4 years, 8%, on lot 40x130 with 4-room stucco bungalow and garage, value $4500; attractive discount. 522-291.

WE BUY TRUST DEEDS and mortgages on improved Los Angeles property. Own funds. Money at once. FRANK GUBIN, 411 H. W. Hellman Bldg., 4th at Spring.

PLENTY money for T. D.'s. CURBY, 709 Hillstreet Bldg., 8th & Hill. TUcker 4474.

FOR SALE—Or exchange for close-in business income, $25,000 trust deed. OWNER, 763194.

WILL sell $2400 trust deeds paying $60 per mo. Discount $400. HEmpstead 3305.

$500 DIS. ON $3500 8% T.D., SECURITY WILSHIRE IMPROVED. 569441.

TRUST DEED, $1770, 8%, $42 per month, on 5-rm. bung. in S.W. 25% bonus. UNiversity 6667.

TRUST deeds and mortgages for sale; big discount. VAndike 5925.

STOCKS AND BONDS—
Miscellaneous

WILL sell for cash, first issue, Union Mortgage Company stock for $13.50 per unit. No brokers. J. B. ROSENTHAL, 709 Hill St. Bldg. TRinity 2030.

WANTED—500 Union Mortgage Common. Cash, bid $8. Address H, box 516, TIMES BRANCH.

MINES AND MINING—
Miscellaneous

BIG 4 MINING CO., Inc., laws of Nev., located by the late F. C. MacDonald; also located Telluride and owner; 6 claims, 7 good veins, 2 tunnels, 2 shafts; adj. Tehachapi, mined $2,000,000 in gold and silver, cyanide mill 1 mile, 1 tunnel assayed $26.15 in gold and silver. Maps and reports can be seen. Will lease on very easy terms. A. W. BASSETT, pres. and owner, 3420 W. Pico. 769914.

7½ ACRES, close to Ventura Boulevard, near Encino Country Club. All in 3-year-old budded walnuts. Fine soil and a beautiful location for a residence, on a good street. Will sell below value. Owner, GEORGE A. COOK, 503 Pacific S.W. Bldg., Long Beach, Cal. Tel. 623-376.

CAPITAL wanted to equip rich gold mine, over eight million dollars proven values. Will repay entire investment out of next year's profits. Absolutely safe investment. Mining Engineer. Address C, box 281, TIMES OFFICE.

WANTED—Financing by assayer and prospector to go prospecting in Grass Valley, go fifty-fifty, best references. Add. C, 609 W. FIRST ST., LONG BEACH, Cal.

WANTED—Few thousand dollars with services, preferred northern mining venture. New process. Extraordinary returns. Address H, box 590, TIMES BRANCH.

RICH virgin gold platinum placer claims, best hunting, trapping, fishing, partner wanted, $600, big returns. References. Address H, box 573, TIMES BRANCH.

GOLD mine near here, 300,000 tons near ready for milling, good; need a partner, some money. Address C, box 117, TIMES OFFICE.

WILL lease and bond or give a one-half interest in valuable silver-lead and gold claims for development. 1228½ W. 4TH.

HOTELS, ROOM'G HOUSES
For Sale, Ex., Lease, Wanted

For Sale.

FOR LEASE, FURNISHED.
HIGH CLASS COUNTRY HOTEL, 50 ROOMS. BEAUTIFULLY FURNISHED. ON MAIN HIGHWAY. TWO HOURS' DRIVE FROM CITY. DETAILED INFORMATION UPON REQUEST.

WESTLAKE APARTMENT.
$6000 CASH AND SOME TRADE GIVES YOU POSSESSION OF LARGE BRICK APARTMENT HOUSE LEASE AND FURNITURE. EXCEPTIONAL OPPORTUNITY.

SEE US FOR BARGAINS AND TRADES IN APARTMENTS & HOTELS.

E. D. WALKER & CO.,
408-10 METROPOLITAN THEATER BUILDING,
SIXTH AND HILL STS.
PHONE, METropolitan 0270.

HOTEL AND CAFE.
We offer one of the best business propositions in So. California. Hotel and cafe, 14 yrs.' lease at low rental, clearing $18,000 per yr. Corner bldg., ground floor lobby. The price and terms are so reasonable they will surprise you. Takes about $12,000 to handle. If you are looking for a clean cut deal that invites your closest inspection do not fail to see this. AKIN-LAMBERT CO., HOTEL & APT. BROKERS, 517 Stock Exchange Bldg. MAin 2216.

10-YEAR LEASE.

Large newly furnished 3-story dwelling; hardwood floors, 9 bathrooms, running water, H. & C. in many rooms, steam heat. Close to Figueroa and Washington. Well adapted for boarding-house, etc. Only $5750, which amount would not replace furnishings. Low rent. Call Mr. Champney, with
C. C. C. TATUM, REALTOR,
636 Merch. Nat. Bank Bldg. MAin 8308.

HOTEL BUYERS—LISTEN
35 rooms on one floor, new furniture, rent $300. 9-yr. lease. H. & C. water. $6500 handles it. A SNAP.
50 ROOMS, CLOSE IN.
West side, CLEARS $1000 mo. 6-yr. lease at $450 mo. $10,000 handles. Will consider good paper or real estate.
WITHROW & EDSON
815 S. Hill st. Room 504.

FOR SALE BY OWNER—
Nine-year transferable lease and furnishings of new 30-room hotel on Coast Highway, half way between Los Angeles and San Francisco. Making net profit of $400 a month. Price upon request. HI-WAY HOTEL, Paso Robles, Calif.

J. D. MINSTER & COMPANY,
HOTELS, APARTMENTS, INVESTMENTS,
SUITE 1025 TITLE INSURANCE BLDG
PHONE VAndike 3832.
PUBLISHERS PACIFIC COAST RECORD.

$1300 FOR 32-rm. apt. hse., $2000 cash down for 22-rm. br. apt. hse. cor. 14-rm. A1 location. $900 down. 13-rm. hotel, $900. MR. LANANIER, MAin 1136, with Hamell, 917 W. 6th.

22-RM. rooming house, furn. and 2-yr. lease-rent $170, netting $200, close in, 2 baths. The price is pleasing. $2500, but $1000 cash handles it.
WESTLAKE INV. CO., 1620 W. 7th st.

IDEAL location on Foothill Blvd. for much-needed hotel and dinner place; 14-room house, for sale or rent; modern and up-to-date in every way. Phone or write, L. H. CHATTERTON, 1241 Pacific Mutual Bldg. VAndike 2687, Los Angeles.

60-ROOM TRANSIENT,
CORNER BRICK HOTEL.
7-year lease, $8 per room. Some private baths. $9000 cash will handle. Ph. VAndike 9781.

48-ROOM hotel, close in. Owner must sacrifice this fine hotel, which clears $800 per mo. Suitable for Japanese couple. $8000 handles. DRISCOLL, 915 Broadway Arcade Bldg.

WE FINANCE individuals and agents when acting or selling hotels and apartments.
L. H. CLARK & CO., Realtors,
907-8-9 Loew's State Bldg.
Phone METropolitan 3326.

HIGH class boarding house in Wilshire dist. Close in. 14 rms. Beautifully furnished, nearly new. 4 garages. Reasonable. Get ready for fall rush. Rent $175. Phone HEmpstead 0592.

GOLD MINE PROPERTY, Sonora, Mexico. Need finances. PROFITS not deferred or slow for parties raising or putting in money. ADDRESS P. O. BOX 503, Nogales, Arizona.

$4000 CASH, 35 rooms east side brick hotel.
We will finance the balance.
Several good bungalow courts.
Apartment and Hotel Investment Company
418 Security Bldg. TRinity 1065.

12 ROOMS, fine location, good furniture, clearing $175 monthly. Price $1200, only $900 down, bal. $35 mo. Cheap rent. Call 208 DELTA BLDG., 426 Spring.

FOR SALE—By owner, lease, 12 singles, 2 doubles, newly furnished, $4000 cash; bal. to suit purchaser, W. Adams dist. 216 W. 28TH ST., cor. Hill. AT. 7961.

PROPERTY AND FURNISHINGS, hotel 24 rms., hot and cold water, large lot, good business, $6000 handles. ANCHOR REALTY, 802 Pantages Bldg. VAndike 9984.

OWNER must sacrifice dandy 10-room rooming-house, good location, cheap rent and good lease. Call 1204 W. 35TH.

12 RMS., lease, west side, real pick-up. Only $950, terms. 810 S. HOPE.

10 ROOMS, $400 DOWN.
2½-year lease. Nets $90. OWNER, BEacon 5764.

BARGAIN in Westlake dist., furniture and lease, 8-rm. house and sleeping porch, 4 garages, 581-765. 445 S. LAKE ST.

SACRIFICE on account leaving city, lease, furniture, 10-rm. house. Good inc. and own apt. Owner, 915 S. KINGSLEY DR.

HOTELS, ROOM'G HOUSES
For Sale, Ex., Lease, Wanted

For Sale.

H. E. DOMINY & CO., INC.,
526 PACIFIC MUTUAL BLDG.,
SIXTH AND GRAND.
TELEPHONE TRinity 4781.

"WE HAVE THEM ALL."

SOME OF "THE BEST."

WANTED—HOTEL MAN.
FOR "POPULAR PRICED HOTEL."

MUST HAVE $100,000. AN EXTRAORDINARY OPPORTUNITY FOR RIGHT MAN OR "GROUP OF MEN." A 700-ROOM "CLASS A HOTEL" IS TO BE ERECTED AT ONCE BY OWNER OF IDEAL CORNER LOT. A 25-YEAR LEASE CAN BE HAD AT $15 PER ROOM. VERY NOMINAL SECURITY REQUIRED, BUT PROPOSED LESSEE MUST "QUALIFY" AS BEING ABLE TO MANAGE A POPULAR PRICED HOTEL SUCCESSFULLY. A REAL OPPORTUNITY FOR THE RIGHT PARTY. WE ARE EXCLUSIVE AGENTS FOR OWNER.

WILL TRADE FOR MORTGAGE.
90 ROOMS, 9-YEAR LEASE.

BRICK BUILDING, RICHLY FURNISHED, RIGHT IN THE HEART OF RETAIL CENTER IS FULL NOW, IN FINE CONDITION. WILL POSITIVELY SATISFY YOU IN EVERY WAY AND IS A SAFE INVESTMENT. NO TROUBLE TO TELL YOU ABOUT IT. COME IN.

60 ROOMS, $15,000 DOWN.
CORNER BRICK—A WINNER.

30 OF THE VERY FINEST "SINGLES" TO BE FOUND IN THIS CITY. NOT ONE THING IS OVERLOOKED. LOCATION IS PERFECT. 10-YEAR LEASE. "ACTUAL COST" BUYS IT AS THE OWNER IS OBLIGED TO RETURN EAST AT ONCE.

NEAR WESTLAKE PARK.
75 ROOMS, ONLY $5000 DOWN.

9-YEAR LEASE AT VERY LOW RENTAL. THIS IS ONE OF THOSE "RARE OPPORTUNITIES" THAT COME UP OCCASIONALLY — BUT DON'T LAST. NO "JOKER" IN THIS—JUST A "REAL BARGAIN." BALANCE CAN BE GOOD PAPER OR REAL ESTATE.

MODERN CORNER BRICK HOTEL.
100 ROOMS. RENT $800.

9-YEAR LEASE. IN A1 CONDITION. HAS FINE LOBBY AND EVERY MODERN CONVENIENCE. PRICED AT $45,000 FOR A QUICK DEAL. WILL ACCEPT GOOD MORTGAGE OR CLEAR REAL ESTATE IN EXCHANGE, AS OWNER WANTS TO RETIRE FROM ACTIVE WORK.

40 ROOMS, CORNER, NEW.
PRICE $12,500, $3500 DOWN.

A VERY CLEVER LITTLE HOUSE WITH TEN-YEAR LEASE AT LOW RENTAL. PRICE INCLUDES 2 MOS. FREE RENT. THIS IS THE BEST "40-ROOM BUY" IN L. A. TODAY.

OUR VERY BEST "BUY."
90 ROOMS, NEW, $35,000.

CORNER BUILDING—ONE OF THE VERY CHOICEST RESIDENTIAL DISTRICTS—3 BEAUTIFUL DOUBLES, 12 BACHELOR APTS., BALANCE "DE LUXE SINGLES." WE URGE YOU TO SEE THIS. NEW 10-YEAR LEASE DIRECT FROM OWNER, 25 PER CENT UNDER SIMILAR LEASES. ACTUALLY NETTING $850 MONTHLY AT THIS TIME. $20,000 CASH HANDLES.

"WE HAVE THEM ALL"—REMEMBER THAT.

H. E. DOMINY & CO., INC.,
526 PACIFIC MUTUAL BLDG.,
6TH AND GRAND. PH. TRinity 4781.

COME TO HOTEL HEADQUARTERS.

100-ROOM NEW HOTEL.
READY TO FURNISH.

THIS IS ONE OF THE MOST MODERN AND HIGH-GRADE COMBINATION HOTELS AND APARTMENT HOUSES BUILT IN SOUTHERN CALIFORNIA, AND WE CAN LEASE IT TO YOU ON A PERCENTAGE OF THE NET PROFITS. YOU DO NOT OBLIGATE YOURSELF TO PAY ANY RENT.

COUNTRY HOTEL—100 ROOMS.

FURNITURE IN GOOD AND FAIR CONDITION, CARPETS PARTLY NEW. 50% PRIVATE AND PUBLIC BATHS. CAFE IS LEASED. THE HOUSE HAS ITS OWN ELECTRIC PLANT AND ICE PLANT. GROSSING IN ROOMS OVER $100,000. NET PROFITS OVER $25,000 PER YEAR. TOTAL PRICE IS $60,000. $25,000 DOWN, BALANCE $1500 PER MONTH. RENT IS $1315 A MONTH.

COMMERCIAL HOTEL.

THE FURNITURE AND LEASE OF A LEADING CITY HOTEL CONTAINING IN EXCESS OF 200 ROOMS, AND IN THE PAST HAS SHOWN A NET PROFIT OF OVER $50,000 PER ANNUM. ITS GROSS BUSINESS IN ROOMS IS $150,000 PER ANNUM. LONG LEASE AT REASONABLE RENTALS. WE WILL HANDLE THIS PROPERTY WITH A PAYMENT DOWN OF $60,000 AND THE BALANCE ON VERY EASY PAYMENTS AT 7%.

CASON-WHILTON & CO.,
HOTEL BROKERS,
512 TITLE INS. BLDG.
MAin 0020. METropolitan 4367.

50-ROOM COMBINATION
HOTEL AND APT.-HOUSE.
West Side, strictly modern, long lease, rent less than $8.00 per room, netting about $300 per mo. $3000 gives you possession. Easy terms on balance. Furnishings extra good.
53-ROOM BRICK APT. HOUSE.
WEST SIDE CORNER, strictly modern, extra well furnished and in perfect condition. Lease 8 yrs., rent $9.25 per room, $5000 will handle. The location of this house insures a good business at all times.
F. B. HOWARD INV. CO., 832 S. Vermont or 625 Title Ins. Bldg., 5th and Spring.

HOTEL—FOR SALE—
I have a hotel in a prosperous town in California for sale; has 64 rooms, hot and cold water and steam heat; has several bathrooms, ground floor lobby; has near 5 years' lease; you pay $200 a month rent; it's netting and clearing at the present time $900 a month. This town supports 3 good banks; it's a splendid business town. This hotel can be bought on good terms. See BURNS, 1824 Tulare st., Fresno, Cal.

BUY NOW

There are only a limited number of small downtown hotels and no new ones planned. All will be jam full again in a few weeks. Wise buyers are getting in on the dull market. We offer a money-maker on Broadway for $11,000 cash. Bal. easy. HULL, 414 Stock Exchange Bldg. TRinity 8671.

$25,000 CASH
Your Investment Guaranteed.
Modern brick hotel showing net income of $20,000 year. 12½-year lease.
Will sell ½ Interest.
APARTMENT & HOTEL INVESTMENT COMPANY.
418 Security Bldg. TRinity 1065.

INCOME $825; rent $300; lease 4 years, 34 rooms, up to date equip. Heart of business, downtown. Best renting section in L. A. House newly decorated. Space for 20 cars. Sacrifice for quick sale. Owner, 1236 S. FLOWER. FAber 2170.

UNUSUAL sacrifice, $975 handles 14 rooms, 3-car garage with room, large parking space, doing big business, can be increased. Price $2250. Southeast corner Burlington and Winfield. 11th St. car. 1670 WINFIELD ST.

10 ROOMS & sleeping porch, nicely furnished; with lease will let $100 per mo. & apartment. A bargain if bought this week. Courtesy to agents. 155 N. BEAUDRY.

BEAUTIFUL 7-ROOM FLAT
Elegantly furnished; $1100, only $600 dn. 14 rms., cheap rent. $1500 handles.
WITHROW & EDSON
815 S. Hill st. Room 504.

THIS is one of the best small houses I know of, 28 rooms, all full. Rent $125, with lease; nets over $350. West side. Price $5500, with $3000 down. SCHLITT, 315 S. Broadway, Room 315.

$2500 TAKES 40 rms., including last mo. rent, good lease, velvet rugs, new; leaving town. 539 W. 41ST DRIVE. M or E car.

MUST SACRIFICE
12-room house, 2-yr. lease, rent $125 per mo. Income about $250. Call 530 N. LARCHMONT or agent, 319½ S. Hill.

WILL accept good chattel mtg. for income property paying 18%, equity of $10,000. STATES INV. CO., MAin 1386.

40 rooms west side, rent $230, lease 4 yrs. Price $5500, easy terms. RYDER REALTY, 400 Grant Bldg.

ROOMING house, 3-yr. lease. Income $100, all full. 15 rooms, make offer. 3804 S. MAIN. O car.

NEW hotel, Westlake, 100 rooms, 10-year lease. Ready October 1st. HINCKLEY, 704 S. Bonnie Brae. 52904.

55-ROOM hotel and lease, large lobby, several private baths, close in, walking distance; want exchange, city. MARLOW, 503 Story Bldg. MAin 1120.

BAVERSTOCK & PAYNE, Chemists & Assayers. NEW ADDRESS, 553 S. Figueroa St. VAndike 6044.

JOHN HERMAN, new, large ground-floor location. 339 S. LOS ANGELES ST. Not satisfaction, but accuracy guaranteed.

MORTGAGES, Trust Deeds, contracts purchased. LANTZ, 314 Wilcox Bldg. 825221.

7 RMS. and garage, rent $40. Lease. Good home and income. $500. 2935 W. PICO.

9 ROOMS, close-in, $800, full price. Terms. ATlantic 7085.

WILL sacrifice my rooming house at once, 12 rooms, 2 garages. 2737 W. 8TH.

HOTELS, ROOM'G HOUSES
For Sale, Ex., Lease, Wanted

For Sale.

LANGER-PANGBORN
COMPANY

EXCHANGES.

NEW 60-ROOM HOTEL.

Very best of furnishings and equipment. Ideal location. Every room connecting with tiled bath or shower. Large lobby, beautiful rooms, 10-yr. lease. Full price $22,500, about $10,000 down. Will exchange for apt.-house furnishings and lease.

115-ROOM APT.-HOUSE.

Dandy close-in house, nice lobby. Steam heated. Elevator, fine brick bldg., well furnished. Good lease. Big money maker. Net average $1600 mo. Full price $55,000. Will take part cash, part in good paper or property. This is one of our best buys.

85-ROOM APT.-HOUSE.

Fine brick bldg., walking distance. Long lease, low rental. Apts. arranged just right. 12 garages. Netting $1100 a month. Full price only $31,000. Will exchange equity for property to the value of $12,000. Listed exclusively with this office.

58-ROOM APT.-HOUSE.

This house enjoys a fine established business. All apts. rented and netting over $700 a mo. House in fine condition. Dandy lease at less than $8 per room. Full price $26,500. Will trade equity for bungalow or flat up to $10,000 actual value.

SEE US FOR EXCHANGES.

LANGER-PANGBORN
COMPANY
542 Pacific Mutual Bldg.
Sixth and Grand.
Phone VAndike 4089 or VAndike 1738.

EVERYTHING IN HOTELS, APARTMENTS AND LEASES IN SOUTHERN CALIFORNIA. 11 YEARS IN LOS ANGELES. CHAMBER OF COMMERCE AND BANK REFERENCES. DUN'S RATING.

Will finance hotel and apartment buildings. Furnish plans, specifications and construct. Our system is safe.

285-room corner hotel, strictly modern, large double lobby, furnishings good condition, rent $5, 7-year lease. Price $67,000, about half cash. Netting $2200 per month.

97-room hotel in heart of this city, with all conveniences, ground-floor lobby, furnishings in good condition. Price $35,000, small amount cash. Rent $10, long lease.

$15,000 cash, house pays balance on this Westlake, strictly modern 95-room brick apartment with all known conveniences, attractively furnished. 10-year open transferable lease.

80-room west side brick, very close in, well furnished apartment, 7-year lease at $8. Price $16,500, half cash.

Lot, building & furniture of a 38-room brand new hotel. Price $50,000, $25,000 cash.

A real hotel of 45 rooms, ground-floor lobby, steam heat, private baths; clean house and expensively furnished. 10-year lease at $9. Price $19,000, $10,000 cash.

$2700 cash, balance of $5800 paid out of earnings of this 28-room brick corner strictly modern and elaborately furnished apartment, exclusive Westlake district. Rent $11, long lease.

FOR LEASE—UNFURNISHED.

18-room corner brick hotel just completed. Rent $10.
73-room hotel, 10% baths. $13.50.
200-room hotel, 100% baths.
600-room hotel, downtown dist. $12.50.
ELMER SALOMON COMPANY,
Hotel Brokerage.
830 Chapman Bldg. 8th & Broadway.
Phones: TUcker 4576 and 5482.

S. H. CLINTON & CO.
PHONE VAndike 9781.

48 rooms, west side, apt. house. Close in, all modern, single apartments. Extra large. Well furnished. 10-year lease at only $10 per room rent. Total price only $11,000 on extra easy terms.

WILL TRADE.
120-room west side brick apt. hotel, elegant lobbys, 2 elevators, extra well furnished, long lease at the cheapest rent in the city for any like house. Absolutely netting $1500 per month. Small cash payment, bal. in trade for property or good paper.

A REAL SNAP
60-room downtown hotel, transient location, 7-year lease at a very low rental. $12,000 will put you in possession, small balance on easy terms. Let us show you this place. We have money and will help you finance your deals.

S. H. CLINTON & CO.
521-522 Stock Exchange Bldg.
Phone VAndike 9781.

A BEACH BUY.

NOW IS THE TIME TO BUY A BEACH HOTEL. WE OFFER YOU A HOUSE OF ABOUT 70 ROOMS ON THE PRINCIPAL CORNER OF THE BEST BEACH RESORT IN CALIFORNIA. THIS CONTAINS DOWNSTAIRS LOBBY, ELEVATOR, STEAM HEAT, AND MAKES A NET PROFIT OF MORE THAN $20,000 PER YEAR. ONLY $25,000 CASH REQUIRED AS DOWN PAYMENT AND OWNER WILL WAIT TWO YEARS FOR PAYMENT ON BALANCE. WOULD CONSIDER GOOD CHATTEL MORTGAGE PAPER OR LOS ANGELES TRADE IN PART. LEASE RUNS 12 YEARS AT ONLY $750 PER MONTH. THIS IS ONE OF THE BEST BUYS IN CALIFORNIA TODAY.

FOR THIS AND OTHER PROPOSITIONS OF MERIT, CALL ON US.

J. D. MINSTER & COMPANY,
SUITE 1025 TITLE INS. BLDG.
VAndike 3832. VAndike 0888.

54-ROOM DOWNTOWN HOTEL.
$8000 handles, clean, $900 mo., 10-year lease; $10 room; private baths, sacrifice.
UNION REALTY COMPANY,
315 S. Broadway. Suite 232.

7 ROOMS, 3 hskpg. apts., good fur., cheap rent, close in, $550. 423 E. 20TH ST.

$800 DOWN, 14 rms., piano, Victrola, etc. Close in. 909 W. 9TH ST.

For Exchange

60-RM. HOTEL FOR BUNGALOW.
Close in W. side stucco bldg. 30 baths, lobby. 10-yr. lease, reas. rent; doing good business now. Will take clear bungalow or equity and cash. This is a real pick-up. Don't wait for appointment. Call VAndike 4202.
OWEN-SINGLETON COMPANY,
226 Laughlin Bldg., 3rd & Broadway.

PROPERTY, clear, to exchange for hotel, apartment or other income to $150,000. Will assume.
APT. & HOTEL INVESTMENT CO.
418 Security Bldg. TRinity 1065.

For Lease.

HOTEL LEASE

This 3-year lease on 28 rooms was made when prices were low and the rental is only $1.50 a month per room. Get this—the rent is only $42 per month. Can you beat it? Located right downtown, close to ocean and department stores. Every room rented and clearing better than $300 per month even in dull times. Owner ready to retire. Says "sacrifice for $10,500." Cash $6500. See BRYCE or McPHERRIN, 204 W. Ocean, or EDWARDS & JACKSON, 243 E. Broadway, Long Beach. Phone 634-47.

48-ROOM hotel. 5% baths, to be built north of Pico and east of Figueroa. Leasing Department.
W. I. HOLLINGSWORTH & CO.,
TRinity 9651. Realtors.
Hollingsworth Bldg., 6th and Hill.

FOR LEASE—25 new modern hotel rooms, ample private bath. Located in heart of business district of Inglewood. Building to be completed within 90 days. Exceptional business opportunity as city is badly in need of hotel accommodations. Rent right, long lease.
SEE H. JEROME TOY & CO.
218 E. REGENT ST.
INGLEWOOD, CAL.

TO LET—New downtown cor. hotel, 22 rooms, $10 pr. rm., hot water. 3 or 5 yr. lease. 1 blk. Mission Hotel and best eating places, all outside rooms. 492 MAIN ST., Riverside, Cal. R. C. Ramsey.

FOR SALE—Lease and beautiful furniture 9-rm. house; excellent location, Wilshire district. Very reasonable. 737 S. RAMPART. DUnkirk 7302.

NEW 44-room, 20 apts., thoroughly modern. 917 WINFIELD ST., between 11th and 12th sts., 1 blk. W. of Figueroa.

9-RM. house for rooming or board house. 1042 SEWARD ST. Hollywood 0471.

Wanted

LEASE and furniture, apartment or hotel for clear property. Will assume. See us at once.
APARTMENT & HOTEL INV. CO.
418 Security Bldg. TRinity 1065.

WRITE me the particulars of your income property. Will pay cash. No use inflating. I want my money's worth plus. Have the cash. Address F, box 592, TIMES BRANCH.

BUSINESS INVESTMENTS—
All Kinds

OPPORTUNITY TO PARTICIPATE
In the Industrial Development of Los Angeles. Sound, prosperous local enterprises having outgrown their resources are in urgent need of additional capital to take care of their growing trade.

We confidentially represent sound industrial and commercial enterprises desiring additional permanent capital.

Some exceptionally desirable propositions are open to the right parties at this time. Active participation in the business optional.

Our active and intelligent service can be of great value to you. Confer with us.

F. H. HAWLEY & COMPANY,
326 Bank of Italy Bldg.
VAndike 3619.

GROUND floor manufacturing opportunity offered. Manufacturing expert will forfeit $1000 if you show any man in U. S. who can duplicate his absolutely waterproof silk raincoat, vulcanized in secret chemical solution. Formula coat weighs 7 ounces, can be carried in lady's hand bag or as newspaper is carried. Does not stick in heat or crack in cold. Made in any color or style, is 100 per cent meritorious. Two New York firms will take entire output. Two-fifths interest offered. Capital to start operation, $100,000 net profit first year. Invite closest investigation. Address G, box 469, TIMES BRANCH.

THE CHANCE OF A LIFETIME.
A wonderful opportunity in Lower California, Mexico.

Owing to reason that cannot be disclosed publicly, the finest mercantile business establishment will be sacrificed within a short time. A personal investigation is absolutely necessary, and, before negotiation can be started, bank references must be exchanged. Banking credit and cash required to handle deal not less than $60,000. If interested communicate with E. A., 3406 29TH ST., San Diego, Cal.

DON'T MISS THIS.
You can invest $500 up in small syndicate to purchase 40 acres oranges, in full bearing, that will pay you 7% interest guaranteed from day money is put in and will give you from 50% to 150% speculative profit. This is a real proposition as Los Angeles bank will hold all money as well as title to property in trust. E. J. MANGAN, Room 614 Metropolitan Theater Bldg., 6th and Hill.

MAGNESITE.
We have one of the largest as well as the purest deposits in U. S. mining operations already started. MAGNESITE surpasses cement, it is the building material of the future. An unusual opportunity is now offered to invest in this project, which will bring you larger and surer returns in the near future than any other industrial propositon today. For full particulars address P.O. BOX 175, HOLLYWOOD, CAL.

BUILDING partner or partners wanted. Contractor with widest practical and executive experience in erecting all classes of buildings, aggregating $20,000,000, wants partner or partners with capital. Several big projects which will pay good profit are now ready for bids. Clean record and abundant references available. Minimum financial backing of $100,000 required. Can guarantee to turn out satisfactory work and make money for a financial partner. No agents, principals only need apply. Address A, box 240, TIMES OFFICE.

I WANT TWO ASSOCIATES.
PROVEN SUCCESSFUL MEN.
Preferably with some capital and experience as salesmanager. Come, fellows, see a proposition bound to be a sound, safe money maker. Sure reward for your efforts and ability. See MR. NEWTON, 207 Laughlin Bldg. VAndike 0839. Office will be open Sunday.

I AM operating a number of concession stands on the beaches at Venice, Ocean Park and Santa Monica. I need $3000 for expansion purposes and will return your total investment and then give you a one-fourth permanent interest in the business. I can make you money if you are gambler enough to take a chance on me. Address C, box 189, TIMES OFFICE.

CAN place at an attractive income sums of $2000 to $10,000; security offered makes this 100 per cent safe as to both principal and income. Returns quarterly or monthly if desired, beginning in 60 days. Your own bank or trust company can collect income and principal payments. Address C, box 5, TIMES OFFICE.

WANTED—Retired manufacturer or executive to invest $10,000 to $15,000 in the best looking manufacturing proposition in town and watch it grow into large figures. One who can become director and give helpful advice and supervision. Address G, box 385, TIMES BRANCH.

WANTED—Business man to invest from $3000 to $25,000 in profitable business. Obtain interview by addressing G, box 501, TIMES BRANCH.

WILL you invest $250 in a company from which your income should be $150 a month. If you require $500,000 security put your money in the bank at 4% but if you are willing to take the smallest kind of a chance address C, box 288, TIMES OFFICE.

A WELL established manufacturer wants party who can invest $75,000 with his services to assist in the management of a growing business located in L. A. for 7 years; strictly confidential; references required. No brokers. Address E, box 141, TIMES OFFICE.

NEED man of executive ability to manage sales for large manufacturing business located in L. A., who can invest $50,000 with his services. References required; bank references given; no brokers. Address E, box 4, TIMES OFFICE.

SPECULATORS NOTICE
Builder will sell four new modern houses. Large lots, 5c car, industrial dist. $4500 ea. You sell $5250 each. Make $3000 profit. $10,000 handles. Builder, HEmpstead 0365, mornings and eves.

HAVE good opening for man who can invest $15,000 with his services to assist in the management of a going manufacturing business; five years established in Los Angeles; doing a large business; references required and bank references given. Address E, box 3, TIMES OFFICE.

WIDOW with $500 wants a partner with like amount to join her in the best paying proposition in the West. No canvassing, real estate, oil units or stock. Quick cash returns. Address SC, box 7, TIMES OFFICE.

OWNER half mile, beautiful beach frontage on new Coast highway, between Santa Monica and Oxnard, plans building hotel and camp. Desires to lease to experienced hotel man and wife, with capital to equip and operate. Apply 314 WILCOX BLDG.

$300,000 PROFIT.
An opportunity to acquire one-fourth interest for $5000 in a company now actively engaged in marketing 25,000 acres irrigated California land. BRoadway 1083 for appointment.

RECENTLY established firm importers, exporters, connections throughout the world with absolute proof big business offers; exceptional opportunity to executive of means. Address C, box 207, TIMES OFFICE.

INCOME $8000 on lease, 9 stores, corner two main boulevards. Price $55,000. Half cash. This property will double in value five years, regardless of conditions. Call eve. VAndike 4485.

COUNTRY bank, making large earnings, for sale. SANDERS-McCULLOCH CO., Bank Brokers (exclusively,) 1005 Story Bldg.

WILL sell $5000 to $10,000 interest in clear property paying $500 per month at price that will net you 1½% per mon. Address C, box 48, TIMES OFFICE.

LET me show you how to make your money earn 24% and better, gilt edge. Address H, box 442, TIMES BRANCH.

SECRETARY WANTED.
Excellent salary for acceptable man. Investment $5000 to $10,000. Guarantee return within one year if desired. Bank trust certificates security. Address G, box 584, TIMES BRANCH.

MAKE safe conservative investment, small or large; backed by money, 100% in year assured. Address C, box 106, TIMES OFFICE.

FOR SALE—OR EXCHANGE—
Controlling interest in First Nat. Bank, together with city business, industrial and residence property, total value $100,000, clear; want city; will assume. J. W. A., 1208 Lane Mtge. Bldg.

FOR a man who can invest $1500 can show opportunity to make over $5000 yearly; no scheme or guesswork; straight business; chance of a lifetime. Address A, box 274, TIMES OFFICE.

IF YOU have $5000 to invest I can show you a 20% return. You can become actively engaged in a paying business if you desire. VAndike 4003, FAber 1339. G. H. SCHRYVER, 2331 E. 9th st.

AN INVESTMENT of $5000 to $10,000 with big returns and no risk can be obtained, with permanent position if desired. Safety deposit business. Address A, box 251, TIMES OFFICE.

SYNDICATE investment, $500, with largest city realtors; will net big return. Write for interview. Address H, box 586, TIMES BRANCH.

CAPITAL wanted. Gentleman with $5000 can get equal interest in men's clothing co. and manage office. Address E, box 128, TIMES OFFICE.

GROUND FLOOR INVESTORS
wanted for industrial proposition. Possibilities unlimited. Investigate. Address C, box 261, TIMES OFFICE.

YOUNG man with $5000 can secure half interest in new manufacturing firm. Patentable prod. orders held. Possibilities immense. Add. H, box 571, TIMES BRANCH.

WHY NOT TAKE 10 TO 15% NET ON THAT 15 to 100 thous.? No risk, no care. 3872 W. 6TH ST. or Ph. 568560.

BUSINESS OPPORTUNITIES
Of Many Kinds
Miscellaneous

MACHINE shop and forge shop for sale. Will lease ground. 4416 S. FIGUEROA.

BUSINESS OPPORTUNITIES
Of Many Kinds
Miscellaneous

FOR SALE—

READ TO THE END.

AUTOMOBILE LIVERY,
STORAGE, REPAIR, EQUIPMENT, LEASE AND BUSINESS, INCLUDING 25 AUTOMOBILES. LONG ESTABLISHED AND FLOURISHING BUSINESS. INCOME TAX PAID ON $7500 NET PROFITS LAST YEAR. WILL NET $8500 THIS YEAR. LOCATED WITHIN FEW BLOCKS FROM BILTMORE HOTEL IN GOOD BUILDING AND NOT ON THE HILL. WILL SELL ALL THIS FOR LESS THAN INVOICE VALUE OF AUTOMOBILES AND EQUIPMENT. THORO INVESTIGATION INVITED BY THOSE WHO ARE INTERESTED AND WHO HAVE MONEY. PRICE $12,000. ALL CASH. J. J. FOGARTY, 401 H. W. HELLMAN BLDG. NO TELEPHONE INFORMATION.

ARE YOU SEEKING A BUSINESS LOCATION? If so come out and personally investigate Maywood. Literally tens of thousands of high class and well paid workmen will live in Maywood and the number will constantly increase from the Central Mfg. District, Bandini, Vernon, U. P. Shops, Santa Fe shops, Daum and Laguna mfg. districts. We are only a few blocks from all of them, come out and see for yourself, new things are happening here on a big scale every day. MERCHANTS' LEAGUE OF MAYWOOD.

MAKE $30 A DAY, surfacing floors the new, quick, easy profitable way. "American Universal" electrically driven machine does work of six men. Earns you six men's pay. Every floor, new and old a prospective job. No dull seasons. Work easy to get. Write quick A. F. S. MACHINE CO., Box 572, Toledo, Ohio.

JUST completed the installation of a thoroughly modern gas and service station at the main intersection of two of Hollywood's most important thoroughfares. Lot 100x110 feet. Five-year lease. Here's the best thing of its kind in Los Angeles. Have other interests that must be taken care of. See owner, W. A. CORNITIUS, 7025 Melrose ave., near La Brea. Phone HOllywood 4694. Price reasonable. $3500 will handle.

FOR SALE—5-rm. Spanish type bung. and established bakery. In one of California's livest towns near L. A. Located on principal street, and priced for immediate sale. $3000 will handle. A wonderful place to live and a going business that will make you independent. For particulars address G, box 364, TIMES BRANCH.

IF YOU have $500 or $1000 and want an income of $40 or more per day, have beach concession for any good business man or woman. No bonus to pay. Your money pays for your stock and mdse. All new., you will have to act quick. Bring your deposit and get full information. 3430 SO. FIGUEROA.

WONDERFUL opportunity for man with $1000 and selling or mechanical ability. Business well established; need money for additional equipment and to finance orders now on hand. Product used by national advertisers. BURNHAM, 737 N. Spring. FAber 5979.

UNUSUAL opportunity to invest in a dry goods, dressmaking and hemstitching establ., with living quarters. Very reas. rent; good stock, sewing, hemstitching, buttonhole and overcasting machines. Price $4500, or will sell at inventory. 5024 S. NORMANDIE. Vermont 2108.

A SMALL business showing good profit, located in Grand Central Market, downtown, lease, stock and fixtures; $1250; quick action necessary. Owner has other business. Will stay with buyer to learn business. Address C, box 304, TIMES BRANCH.

FOR SALE—An old established 10-table pool parlor with cigar stand, soft drinks, etc., 4½ years' lease, low rent. Gross business $30 day. Price big inducement. An exceptional business opportunity.
SEE H. JEROME TOY & CO.,
218 E. Regent st., Inglewood.

HAVE fine proposition open to party with $2000 cash to take complete charge of distribution of an A-1 food product. Something entirely new, will go over big. Assuring to right hustling party splendid returns. Apply 610 W. MAIN ST., Alhambra.

RIVERSIDE orange grove, 6⅓ acres, close in, ripe for subdividing, 8-room 2-story house, barn and garage; mortgage $4600. Price $15,000. What have you for equity? Act quick. J. NICHOLS, P.O. box 402, Riverside, Cal.

SECRETARY WANTED.
Excellent salary for acceptable man. Investment $5000 to $10,000. Guarantee return within one year if desired. Bank trust certificates security. Address G, box 583, TIMES BRANCH.

MUST sell an interest in rapidly growing business, need $5000 to enlarge absolutely sound and legitimate. No competition. Wonderful profit. Address E, box 90, TIMES OFFICE.

A REAL OPPORTUNITY.
$1000 will net you over $4000 before January 1, 1925. No patents or subdivisions. Let me prove it to you. Write for appointment. A. J. SHERER, 1329 W. 1st st., Santa Ana, Cal.

THREE men to join L. A. business men in oil royalty. Handled by bank. Absolute security. Must have $3000. Bank references given and expected. Big continuous profits. Give phone. Address H, box 577, TIMES BRANCH.

SANTA MONICA, the fastest growing beach city in America. The ocean guarantees its growth. A restaurant in a splendid paying location, nets $800 per month, figures guaranteed. $3500. S. H. WEST & CO., 1337 Ocean Ave. Ph. 23146.

OPEN for manager. Money making business. Location good, reputation clean. Well established, $1000 to $2000 puts you in charge, going abroad. Reference absolutely necessary. For interview, address 1222 WESTCHESTER City.

SOFT DRINK BAR AND BUFFET. Excellent location, low rent, good business, A-1 equipment. Fine for 2 partners. $6500 will handle. Ask for MR. WOLFERSBERGER, 203 E. 5th st.

FOR SALE—CANDY BUSINESS. Busiest corner in Hollywood. Lease, fixtures & equipment, low rent. Baragin. Investigate this today. Address Y, box 131, TIMES OFFICE.

VENDING MACHINES
will render you handsome returns with a minimum of effort. Our machine is a knockout and also new on the mkt. $400 will start you. 622 W. 6TH ST.

WANTED—Party who has small amount of cash who understands lumber business. Must be in position to go to work at once. Address ROSEMARY PINE LUMBER CO., 116 N. Front st., Memphis, Tenn.

FOR SALE—Super service station, new, fully equipped, located in Wilshire dist., wonderful corner, lease, graduating, runs 10 years from Feb. 1, 1924. This lease is worth price asked. Phone 474153.

SUBSTANTIAL new and old book business, established 14 years. Southern Calif. coast. Owner wishes to retire. Address all inquiries to PAUL HEVENER, 607 Electric Bldg., San Gabriel.

GOOD paying grocery store with long lease for sale. Also concession cheap.
SEE BEAMISH FOR BARGAINS.
Ph. 21224. 1619 Santa Monica Blvd.
Santa Monica, Cal.

FOR SALE—High class restaurant, seating 128 guests, 6th st., close in. Everything the very best. High class patronage. To close an estate, will sacrifice. $6000 cash handles. Call FAber 5719.

A SACRIFICE, confectionery and lunch, soda fountain & booths, 3½-yr. lease & living rm.; doing good business; easy terms. OWNER, 3024 W. 10th. DRexel 9569.

HALF interest in garage, repair and battery station; 3½ years' lease, rent $175. Look at it and you will buy it. 601 S. FIGUEROA ST.

MAN WITH CAPITAL TO SELL A LOS ANGELES PRODUCT OF GREAT MERIT. GOOD REPEATER. CHOICE TERRITORY OPEN. 4046 WHITTIER BLVD.

WILL sell ½ interest in tea room and lease 10 beautiful furnished rooms, excellent Wilshire location, splendid opportunity. 184 S. OXFORD AVE.

WANTED—An assistant, male or female, with some cash, to help operate attractive place of business. Call 466 N. WESTERN AVE.

WILL SPLIT 50-50 FOR CAPITAL
Have radio loud speaker, retail at $1.00 or less; demonstration any evening. Address C, box 68, TIMES OFFICE.

YOUNG man with $500 to take charge with half interest in national advertising business with unlimited possibilities. SECRETARY, P. O. box 697, Los Angeles.

FOR LEASE — Pressing parlor, fully equipped, in rear of barber shop. 330 W. 3RD.

A BUSINESS that you can get with $200 or $300. Need capital. Will let you in easy. BEacon 0473.

WANTED—Man to take over established cleaning and pressing business in tailor shop. Call 1508 E. VERNON AVE.

MOVING to larger store. Will sublease wonderful location. Reliable party. Rent $75. 907 SO. VERMONT AVE. DRexel 0635.

PROMOTER wants proposition to finance; have proper connections. Address H, box 576, TIMES BRANCH.

FOR SALE—Cheap, 75 ball gum machines, 65 floor pedestals and Ford. Call today. 1034 OVERTON ST.

SASH & door mfg. for sale or lease, also 4-rm. bung. ANgelus 0290.

POOL room, 1522 Second st., S. M., going East reason for selling. Call 24889 S. M. before 8 a.m.

SPLENDID business in supplies for doctors, drugs and surgical dressings only; large net profit. $15,000. Ph. ATlantic 8611.

TO LEASE—Vegetable and fruit stand in grocery and market. Good location. Jap preferred. Inquire 2155 W. Washington.

WANT—Partner, $500, help start store and specialty business, quick, profitable returns. Add. C, box 160, TIMES OFFICE.

BUSINESS OPPORTUNITIES
Of Many Kinds
Miscellaneous

OPPORTUNITY

EXTRAORDINARY.

MANUFACTURING PLANT.

On account of sickness of the sole owner we are able to offer one of the finest business openings in California, and about the best we have had for a year.

Plant established 10 years.

Started with eleven hundred dollars; now has over $100,000 net, with no debts; all earned in the business, no capital having been added.

Fine new modern plant, built last year, and clear.

Strictly staple products of high quality.

Good organization, so any capable business man can handle.

Terms: One-third to one-half down; balance long, easy terms.

Has made owner comfortable fortune and laid foundation for very large plant.

No information over phone.
See us for details.

COMMERCIAL SALES CO.,
VAN ZANDT & PARK,
938 Cit. Nat. Bank Bldg.

WANTED—A man with $10,000 to $15,000 investment fully secured. Business will pay 4 to 1 or better. Salary $500 per month.

A California building corporation is now building 140 homes. Sale of which will exceed $500,000. $200,000 sold in less than ninety days.

This is the greatest opportunity of its kind ever presented. Bank references given. Principles only.

For particulars write J. K. McALPINE, 187 North Western ave., Los Angeles, Cal., or call in person between 8 and 10 a.m.

WANTED—TO PURCHASE MY HALF INTEREST, a responsible middle aged man capable of taking charge of office and running floor, in a new, clean, large, up to date garage and fully equipped repair shop. In best apartment house district business. Well established and clearing $650 to $750 a month. Will sell for $3500 to one who will meet with the approval of my partner. Phone GArfield 6647.

$100 A DAY! SURE!
In just a few days now, there will be on the market an article for which there is a TREMENDOUS NATIONAL DEMAND. It has no competition. Exclusive and protected territory will give you a big income for life. Investigate immediately. A few moments of your time and you can always say that you had your big chance. 305 GREAT REPUBLIC LIFE BLDG., 8th and Spring.

$3000.
WILL—HANDLE
THIS - IS - A - CONTRACT - WITH A - RELIABLE - ESTABLISHED - INCORPORATED - BUSINESS.
CONTRACT - AND - BUSINESS - WILL BEAR - THE - MOST - RIGID - EXAMINATION.
WILL - SHOW - LARGE - PROFITS. PAID - MONTHLY.
1038 - EAST - 9TH - ST. - TRinity 0487

FOR SALE—Fully equipped battery and electrical shop. Good paying. Good lease. Has been in same location for ten years. Well established. Retiring account of other interests. Located in the best growing city in Northern California, and business located on the principal thoroughfare. Stock and equipment will invoice at this day prices over $19,000. For quick sale will sell reasonable. Address R, box 41, TIMES OFFICE.

A $3000 investment with or without services, will furnish living income, starting within thirty days. Not a stock issue. Purchaser owns integral part of business which has had 5 years of successful operation. Bank and other references gladly given. Fullest investigation solicited. See, write or telephone L. W. THURLOW, 1045 Genessee st. HEmpstead 8749.

DON'T hunt employment. Buy an income. Whole or half interest in trucking business for sale or trade. Want responsible man knowing trucks, maintenance, transportation, driver management. A two-fisted he-man hustler. I might join forces with a steam shovel contractor. If you can't see big things, have ambition for success, don't answer. 1071 NORTH CHESTER, PASADENA.

MANAGER of prominent real estate company has frequent opportunities to make quick profitable turnovers. Investment of one to five thousand dollars. Full written information. Address E, box 149, TIMES OFFICE.

OPPORTUNITY to represent big Eastern manufacturer with line of safes. Already well advertised here. Exclusive rights this territory. Moderate cash investment protected by owners of stock in warehouse here. Inquiries from responsible parties by letter only are invited.
731 CHAPMAN BLDG.
LOS ANGELES.

UNHEARD OF OPPORTUNITY
for man or woman with selling ability or office experience to join established and most enterprising wholesale business on the cost. $3500 cash required.
Positively no agents.
Address E, box 166, TIMES OFFICE.

JUST received Canadian patent on novel, attractive auto accessory. (Also U. S. pat. on way.) Inventor lacks facilities, capital and manufacturing experience to produce for market. Desire to dispose outright of rights for reasonable cash offer. Perhaps trade for clear country property or good car. Address A, box 64, TIMES OFFICE.

SECRETARY-TREASURER, also SALES MANAGER wanted by estab. firm handling financing of mfg. wholesale and industrial concern. Clean, safe, profitable business with highest references. Requires investment $2500 to $5000. Give outline your experience. Private. Address G, box 444 TIMES BRANCH.

WANTED—PARTNER WITH $3500 CASH FOR EXCEPTIONALLY FINE LEGITIMATE BUSINESS PROPOSITION ALREADY ESTABLISHED SHOWING BETTER THAN 33 1-3 PER CENT PROFIT. MUST HAVE A-1 REFERENCES AND BE READY TO DO BUSINESS IMMEDIATELY. ADDRESS C, BOX 589, TIMES BRANCH.

CAPITAL wanted. A high class men's clothing manufacturing concern, just organized here, plant just completed, with orders ahead for full capacity, during balance of year, desires a live Los Angeles man to take management of same with investment for an equal interest and drawing account. Address A, box 254, TIMES OFFICE.

KIMBALL—DUMP—TRUCK
WITH—STEADY—JOB.
A——REAL—BUY—$1250—HANDLES
ALSO
A—GARY—COMPLETELY—OVERHAULED—NEW—RUBBER—$1700.
1038 EAST 9TH ST. PH. TRinity 0487.

CAPITAL SEEKERS
Write or call for free information regarding available financing plan. Sincere service and strong co-operation given new or old organization desiring expansion. BENNETT FINANCING SALES SERVICE, 800 Sun Bldg.

FOR SALE—Or Exchange—A book store in a thriving town, up to date in every way, not a better location, and the only one in the town. For full particulars see MRS. ELLA S. BONNER, with
H. E. BONNER & CO., Excl. Agts.,
Ph. 10613. 157 E. College st., Covina.

FORTUNE TO BE MADE
WONDERFUL POSITIONS OFFERED TO INVESTORS. NEED WORKING CAPITAL FOR PATENTED AUTO NECESSITY. THIS IS NOT A SCHEME, BUT AN OPPORTUNITY OF A LIFE TIME. ADDRESS A, BOX 79, TIMES OFFICE.

HAVE a going successful mechandising business, need a man of ability to take active position, who is able to loan business from $10,000 to $25,000. Money well secured. Will bear fullest investigation. Address F, box 561, TIMES OFFICE.

GET IN RADIO BUSINESS
Small capital with business ability brings large returns. Dealers and agents wanted for our incomparable recievers. Call or write CUTLER RADIO CO., 930 N. Western ave., Los Angeles. Phone GRanite 7273.

GOING business, mfg. auto accessories. Selling product to largest dealers, shipping to all parts U. S. Machinery, equipment, supplies invoice $12,000. Will accept well located L. A. or near part. Bal. easy. Other business. Address E, box 26, TIMES OFFICE.

"CURTAIN SERVICE," estab. business, 100 office bldg. contracts, dept. stores, etc. Income $500 mo., steadily increasing. Over $1500 equip. Rent $30, 2-yr. lease. Sell. acct. illness. ONLY $3500 cash. See Tidwell, 434 Stack Bg. 4th-By. TU. 2848

HAVE proposition open to party with $1500 cash to take charge of and manage bungalow court, 1 unit free rent, located in Holly. We should make $2000 each above all expenses in the next 4 months. Apply 646 N. Vermont. 597875.

BUSINESS OPPORTUNITIES
Of Many Kinds
Miscellaneous

REAL OPENINGS ACTUALLY EXIST!
Below are two openings from our files of industrial and mercantile concerns, appealing to conservative investors searching for active connections with established firms. Also we have many others requiring investments from $2000 upwards; a considerable number being in the five, ten and fifteen thousand dollar field.

For experienced man as treasurer in one of Los Angeles' better manufactories. Well established, splendid staple products in growing demand selling to best trade. Doing around $12,000 monthly, large development possibilities. Modern factory, fine personnel, attractive salary. $10,000 to $12,000 desired for expansion. This is exceptional.

Interest for office manager in mercantile concern, starting several years ago with under $1000, showing present net worth around $30,000, with monthly volume $20,000. Lines handled, physical aspect, personnel, future outlook, and general atmosphere are all very, investing $5000 is requested. An attractive salary would be offered.

THE PROCTOR-MEALS ORGANIZATION
INDUSTRIAL FINANCE.
708 PACIFIC FINANCE BLDG.
SIXTH STREET AT OLIVE.

AN UNUSUAL OPPORTUNITY.

FOR LEASE.

GARAGE.

30,000 sq. ft., between 7th and 8th sts, on Alvarado, 5 years at 5c, 5 years at 6c, 5 years at 7c. Most logical location in Los Angeles.

See M. W. Blaine.

W. I. HOLLINGSWORTH & CO.,

REALTORS.

HOLLINGSWORTH BLDG., 6TH & HILL.

NO INFORMATION OVER PHONE.

1000 DOLLARS FOR EACH 100 DOLLARS
A GROUP of successful Los Angeles business men now completing organization to manufacture an essential office appliance for handling mail demand for which was recently authorized by Act of Congress. Resulting profits should equal if not exceed returns to original owners of typewriter and adding machine companies. Will consider sharing this unequalled opportunity with a few additional parties on ground-floor basis. No promotion. Deal with principals only and on personal interview. Address A, box 270, TIMES OFFICE.

NEW PUBLIC MARKET OPENING.
415-17 W. 6TH ST., San Pedro.
CONCESSIONS TAKEN, meat market, grocery, delicatessen, bakery.
CONCESSIONS AVAILABLE, fruit stand, light lunch and drink, includes cigar and candy privilege. Ready to be opened immediately.
LEO. M. FURWIN, 229 I. W. Hellman Bldg. Ph. TRinity 6797, after 6 p.m. DUnkirk 7808.

WANTED—
A—Salesman who is familiar with the jobbing and retailing business, who is desirous of investing a capital of from $5000 to $10,000 dollars in a staple article, a big business has been developed and can be further developed in this State. Come in and let me explain, this is genuine.
MYRON C. WILCOX, 306 Union Oil Bldg.

WILL 8% interest guaranteed and 30% profit on each $1000 invested, interest you? Full written information from JOHN H. DUNN, JR., of
W. A. HEITMAN CO.,
714 So. Hill St. TRinity 2071.

WILL sacrifice my unusual connection as buyer for ten meat markets with one of the oldest and best chain store systems in Los Angeles, including $500 per month and gas for car and stockholdings, in order that I may go into business for myself. Requires a man of experience who can invest about $10,000. This is a rare opportunity. Address C, box 268, TIMES OFFICE.

I AM operating a number of concession stands on the beaches at Venice, Ocean Park and Santa Monica. I need $3000 for expansion purposes and will return your total investment and then give you a one-fourth permanent interest in the business. I can make you money if you are gambler enough to take a chance on me. Address C, box 189, TIMES OFFICE.

GOOD going one-day auto painting plant, most popular system, and franchise for entire county. One established plant in operation in city of 35,000. Room for two more plants in county. Reason for selling, have northern franchise. All for $8000 cash. Owner. Address C, box 17, TIMES OFFICE.

A WONDERFUL OPPORTUNITY to invest. A national proposition already established, big returns. Have worked so hard I am exhausted and down in health. Will sell half interest or out entirely. Mfg. business, big demand for product. Not a better chance in L. A. $3000 required. MR. LEMMER, FAber 5979.

WANTED—Man with $10,000 to invest in an exceptional money-making harbor business, now a going and live concern. This is a good opportunity to secure an interest in a firm with a big future, full particulars to bona fide persons. Address G, box 523, TIMES BRANCH.

DIVISION MANAGERS.
Experienced organizers of exceptional sales ability handle exclusive sales rights; territory allotted under contract, cash business. No overhead. Small investment, references required. INTERNATIONAL CORPORATION, 509-12, 141 Milk st., Boston, Mass.

ABOUT 12,000,000 FORDS USED TODAY.
I want a partner who wishes to share ½ interest in a new patent that is needed on every Ford. Sells for 25 cents. Party must be a salesman and manager. Article just being put on market. Need some cash. Address G, box 369, TIMES BRANCH.

BUSINESS OPPORTUNITY.
Ten thousand people are in need of a department store at Montrose, California. We have the new double building in combination with hotel and office ready for 5-year lease.
GEO. L. ROLLINS,
Room 1, Montrose Hotel.

REAL live bunch of boys now starting a nickel business. Just the thing for these hard times. Can use another real live man in executive position. Investment required from $5000 up. We have assets of $152,500 on hand. See us. Address C, box 168, TIMES OFFICE.

IDEAL location Foothill Blvd. for much-needed sanatorium or undertaking parlors; 14-room house, for sale or rent; modern and up to date in every way. Phone or write L. H. CHATTERTON, 1241 Pacific Mutual Bldg. VAndike 2687, Los Angeles.

WILL give half interest in a large deposit of high-grade Ferric Oxide (mineral paint ore,) located near Los Ang., on Santa Fe R.R. to parties who will help develop same. Have orders for ore. Address G, box 384, TIMES BRANCH.

A MANAGING PARTNER, SOFT DRINK stand, few hundred buys half interest; salary and return on investment; experience unnecessary; man or woman. M. WHITE, 822 W. 6th.

25,000 INCHES free gravity water and 1800 acres close in, boulevard frontage, to irrigate; $35,000; improvement money gets half interest, or will sell for $200,000. 435 DOUGLAS BLDG.

FOR SALE—At a bargain, on account of poor health, a good fruit and vegetable market in fine location. See W. A. STILLWELL, Brand Blvd. at Los Feliz Rd., Glendale. Phone Glendale 411.

WISCONSIN manufacturer desires Western representative to handle sales of special tools and parts to battery manufacturers or jobbers. R. PERLICK BRASS CO., Milwaukee, Wis.

$50—POSSIBLE daily selling candy floss or machines. Free booklet tells how. NATIONAL COTTON CANDY FLOSS MACHINE CO., X-236 E. 37th, New York.

TO LEASE—Public market, drug store, (corner.) Other stores, new building, fine location, Wilmington. W. M. LAW, 218 E. Anaheim Blvd., Wilmington.

WILL build 14-story garage on Grand ave. between 7th and 8th for responsible tenant. Address G, box 395, TIMES BRANCH.

FOR SALE—The best little lunchroom for live party in city, located at No. 717½ S. ALVARADO ST. Very cheap. No dead ones need call. See J. D. TUCKER, 110 S. Spring st.

STOCK SALESMAN—
We are incorporating for $500,000 with an industrial business and want man or firm capable of handling the full issue. Address H, box 491, TIMES BRANCH.

FOR sale and lease, bldg. and lease on best corner in Santa Monica. Going garage there now. Owner has other interests, must sell by 15th. Ask YATES About It, 302 Pico Blvd., Santa Monica.

FOR SALE — Completely equipped candy shop, soda fountain and light lunch, located at 6026 Moneta ave., Los Angeles. Must close estate and will take any reasonable offer. 227 E. 2ND ST.

EXPERIENCED mail order executive, correspondent, well located in own office, wants good article to handle for owner or otherwise. Describe give phone. Address H, box 513, TIMES BRANCH.

FOR SALE—Grocery, good location; sales six thousand month. Fixtures, fifteen hundred; invoice stock. Address CC, box 474, TIMES BRANCH.

MAN operator for new penny machine, 25 machines makes over $200 month; small inv. handles. Give phone answering. Address C, box 115, TIMES OFFICE.

THE RADIO EXCHANGE—
can save you half on good used radio apparatus. Room 507, GROSSE BLDG., 6th and Spring.

HOUSES—We want 20 small houses built for citrus house employees. Write or call on E. R. WALKER, secretary Chamber of Commerce, Yorba Linda, Cal.

WE need a restaurant at once. Inquire 1427 CENTRAL AVE.

BUSINESS OPPORTUNITIES
Of Many Kinds
Miscellaneous

WANTED—
$25,000 CASH
To purchase used OIL WELL MATERIAL for resale at a substantial profit.
Never since 1912 has there been such an opportunity to purchase used oil-well drilling equipment, pipe and casing at such low prices for SPOT CASH. There is always a steady demand and sale for such material at good prices. We know the business, having years of experience, and can double this amount within the year. Investors will be fully protected, all amounts received to be placed in trust fund and paid out only for material purchased. No salaries or overhead expenses, only actual cost and actual expense of labor and trucking in taking down and moving and repairing when necessary. The profits as earned to be divided 50% to the investors and 50% to us. We can show our profit for last year in this business and why we need cash now. For interview address H, box 508, TIMES BRANCH.

AN ATTORNEY for active associate in established, high-class office business, dealing in business promotion, new companies, etc. Business 4 years old, well established, seek man who prefers office work; no outside work. Will sell one-half interest for $2500 cash. Salary $350 per month. More interested in right man than investment. This is an unusual opportunity for a business of this kind. References required. Address H, box 553, TIMES BRANCH.

WANTED—DISTRIBUTOR.
An exceptional opportunity is now available for a district representative in California. Our company is seeking an exceptional man, preferably sales executive and one who is financially responsible. Proposition will net the distributor very large profits. Address H, box 318, TIMES BRANCH.

PARTNER WANTED—Active or silent. I have the California territory for one of the best and oldest houses in America, with opportunity to add Oregon and Washington. Custom shirts, underwear and pajamas. Some repeat business established. Need help. Attractive proposition in growing stable business. $600. Address P, box 84, TIMES OFFICE.

CONCESSIONS
SANTA MONICA BEACH.
Adjoining amusement pier and new Santa Monica Bath House on Ocean Front Promenade, foot of Colorado ave. Apply 1325 THIRD ST., Santa Monica.

FOR SALE—CANADIAN PATENT.
A DEVICE FOR KEEP. OIL, GASOLINE CLEAN. SAVES CHANG. OIL. ALWAYS WORKS. EVERY MOTOR CAR, TRK, OR TRAC. NEEDS IT, TO PREVENT WEAR. NOTHING LIKE IT. THOUSANDS IN USE. A-1 BUSINESS PROP. ADDRESS F. E. KEYES, 533 SO. GRAND AVE.

CAN YOU COOK?
If so, will give you lunch concession, best location in So., Cal., free. I will furnish everything. You do work and superintend. Percentage basis. See me immediately. HOLLENBACK, 101 N. Pacific Blvd., Huntington Park.

SALES MANAGER.
Established manufacturing firm has opening for man to take over sales department. Show profits, real future. Will stand investigation. References. Investment $5000 for expansion. Address E, box 238, TIMES OFFICE.

WE have a splendid business. A going corporation needs additional capital, and to a man who can qualify and will invest $10,000 we offer a managerial position with good salary. If you mean business drop us a line for an appointment. Address C, box 56, TIMES OFFICE.

OPPORTUNTY—$35,000 cash, balance like sensible rent, puts you in possession of downtown apt. bldg., furnished, consisting of 80 rooms, or 40 single apts., all private baths; unleased. Gross income about $18,000 yearly. Full price $95,000. Address E, box 152, TIMES OFFICE.

CORNER grocery with soda fountain. I have 2 stores, both doing good business. A bargain for cash or will take late model auto in trade. See owner Sunday at 400 S. WORKMAN.

DELIGHTFUL spot for cottage. Nest egg for future years. Beach lot with ocean front, $350; terms, $70 down, $10 mo. Tell your neighbor about this. Call at 425 HARRIS BLDG., 11th & Main.

HAVE YOU $15,000 OR $20,000?
To invest in fine clean profitable financial business? Take presidency or treasurership of business. $5000 salary first year and liberal share profits from business. Address H, box 522, TIMES BRANCH.

MFG. BUSINESS—
Want good business man with $5000 to $15,000 take active charge part of best manufacturing business in L. A. in proportion to capital invested. Address H, box 521, TIMES BRANCH.

LOS ANGELES DISTRIBUTOR.
A reliable man capable of handling several agents to take over the exclusive selling of a proven 10-cent article to the retail stores.
E. B. LAWSTEN, 415 Toledo st., L. A.

FOR LEASE—Drug store, corner, 4800 W. Washington st. Terminal of car and bus line. Owner, A. A. NOMANDIN, 2719 S. Main st.

$2500 WILL buy paint, wall paper, hardware store, doing good business. Give trial. Save commission. OWNER, 3819 Central ave.

CHAIN high-class eat shops, central locations, making money. Must sell, good reasons. Price and terms. Address H, box 591, TIMES BRANCH.

PARTNER with $1500 to take active interest in lead, silver mine, where you can start shipping ore at once. Quick returns. 2508 S. RIMPAU.

$1000 loan wanted privately, good security deposited, $150 bonus, 30 days. Address H, box 500, TIMES BRANCH.

WANT young man invest $300 as partner and take position in office. Address A, box 127, TIMES OFFICE.

RIVERSIDE, for sale or trade, Duplex Percolator and Water Cooler Co. of Riverside county. What have you? Leaving city. J. NICHOLS, P.O. Box 402, Riverside, Cal.

MAYWOOD LITERATURE and full information at 740 So. Spring St. Ask for MR. PHILLIPS or MR. HOVER.

WELL EQUIPPED and good located real estate office for sale, cheap, Monday. 1616 W. WASH. BEacon 6341.

HERE'S a bargain, cleaning shop, $8-$21 daily. Rent $20 mo. 2520 W. 9TH ST.

NEED $2500 proposition, will make thousands. BRoadway 5048. Call Sun.

$50 STARTS men and women in profitable business. 621 GRANT BLDG.

SELL my light mfg. business cheap, $50 handles. 2135 W. JEFFERSON. 75007.

$1500 BUYS finest variety store on busy boulevard. 3909 SUNSET BLVD.

Business—Classified

ART, gift, novelty shop with cozy living quarters in fine location. Business is good and must be seen to be appreciated. Buy from owner now and save $500 besides enjoying coming Christmas trade. Address A, box 122, TIMES OFFICE.

ART shop for sale; must see to appreciate; living-rm. MISS ASTOR, 736 W. 41st Place. Evenings.

ART and gift shop, 4115 Moneta ave. Fur., living quarters. 2-yr. lease.

APRON and novelty shop for sale. Extra good location. 2411 SO. HOOVER.

AUTO PARK

AUTO PARK, CENTRAL DOWNTOWN.

ONE OF THE LARGEST UNIMPROVED PIECES OF GROUND. WILL MAKE A STRAIGHT 5-YEAR LEASE. NO CANCELLATION. STRAIGHT RENTAL. REMEMBER THIS IS IN THE HEART OF DOWNTOWN. QUICK.

SEE MR. GAIL, MGR. LEASING DEPT.
NO TELEPHONE INFORMATION.

W. I. HOLLINGSWORTH & CO.

TRinity 9631. Realtors.
Hollingsworth Building, 6th and Hill sts.

AUTO AGENCY, Willys-Knight and Overland. This is one of the best agencies in the city. Will invoice about $23,000. Four-year lease on wonderful building and location. Inquire RICHARDSON CO., 4671 W. Washington.

AUTO LIVERY.
Ill health forces me to sacrifice good paying business, clearing $500 mo. Estab. 3 years. $3500 cash handles. A bargain.
J. R. KAVANAGH & CO.,
Room 207. 424 S. Broadway.

AUTO SERVICE STA. ½ INTEREST, $750, some terms; including stock and tools; long lease, large lot. Will teach business if willing worker. Better act quick on this one. 601 SO. FIGUEROA.

AUTO paint partner wanted by expert painter. Old estab. trade. Experience not necessary. Will teach business. Want man can trust. $50 week salary to start. $650, half interest. 453 S. SPRING ST. Room 1001.

AUTO repair shop for rent in super-service station, located in thriving community with good opportunity for building up a profitable business. 5206 LANKERSHIM BLVD., Lankershim, Cal.

AUTO service station; fine location, Sunset Blvd., fully equipped; long lease; right man can clear $400 up per month; $1150 cash required. A real paying business. Call 354 S. SPRING. Room 812.

AUTO park downtown, clearing $700 mo. Rent $60, long lease. Sacrifice for actual investment. Legitimate reason. HEmpstead 5548.

AUTO repair shop, net profits $400 mo. (No storage.) Shop capacity 15 cars. Price only $1100, inc. equipment and stock. 510 DELTA BLDG., 426 S. Spring.

AUTO repair and batter shop. Must sacrifice. Good location, good business for 2 men. Must sell for best offer. Cash auto or what. 49TH & HOOVER.

AUTO park, northwest corner Western and 54th sts. Fine stand. Cheap rent. R. D. LIST, 1021 CENTRAL BLDG.

BUSINESS OPPORTUNITIES
Of Many Kinds
Business—Classified

AUTOMOBILE—Used cars, good opportunity for party with $500. 1083 W. JEFFERSON and 22nd st.

AUTO park for lease, cheap, downtown district. Ph. owner, HEmpstead 1589.

AUTO PARK, VENICE. $2000 cash. Call 626 CALIFORNIA BLDG.

BAKERIES—Retail. Transfer car. Well equip. in every way; brick oven and mach. $35 to $40 daily. Must sell at once. $1400, half cash.
WILSHIRE—One of the prettiest places on W. side, all plate glass fix., well equip. shop. won. place for man and wife or 2 ladies. Rent $40. 5-year lease. $800.
IN MARKET—Comp. in every way. Good bus. $800, terms. $30 daily.
NEAR CITY—High-class 4-man shop. Wond. equip. 7-yr. lease, cheap rent. Price $6000. Can easily clear in 6 mo. $2000 cash will handle.
AND BRANCH—In city of 3000 near L.A. Brick oven and good fix. Will sell or take in partner. Very cheap to good baker.
AND BRANCH—Loc. on W. side. $130 daily. Brick oven, comp. mach. This place is clearing $500 per mo. Price $3500, terms.
WHOLESALE PIE SHOP—Dandy little place; will take in partner. $500 cash will handle.
WE have several other whole. and retail shops, also bakery equip. and mach. for sale, from $300 up, in all parts of city and So. Calif.
STAR-PICK CO., Bakery Brokers,
1014-15-16 Loew's State Bldg.

BAKERY—QUICK ACTION—BIG SNAP
3 ovens working 12 men, day and night crews, operating wholesale and retail routes. Store connected with bakery and blvd., near market and other business; 3 clerks; bakery fully equipped, mixer, dough, cookie and 2 wrapping machines, including 4 Dodge delivery trucks. Last year's gross receipts $80,000. Owner sick, must sell. Long lease on building. Priced right, terms good. Call MR. HULTBERG Monday. 556487.

BAKER—We want a home bakery. New building available, heavy demand for bread and pastry. Will assist right man financially. Come out and see us. E. R. WALKER, secretary Chamber of Commerce, Yorba Linda, Cal.

BAKERY for sale. Well established retail bakery in good location in Pasadena. Reasonable rent and long lease. Will exchange for real estate in Los Angeles county. For further information call at 255 N. FAIR OAKS, Pasadena.

BAKERY—FULLY EQUIPPED FOR WHOLESALE AND RETAIL TRADE. PRICE $1450. BUSY LOCATION. GOOD LEASE. CHEAP RENT. ATLAS CO., 225 CHAPMAN BLDG., 756 S. BROADWAY.

BAKERY for sale, best location in town. A bargain for quick sale. Reason for selling, sickness. Ideal place for man and wife. VIRGINIA BAKE SHOP, 634 E. Broadway, Glendale.

BAKERY—Confectionery, good corner, low rent, long lease. $5000 will handle. A real buy. Principals only. Address G, box 525, TIMES BRANCH.

BAKERY & grocery fixtures, all new, low rent, long lease, large stock of groceries and materials on hand. Easy worth $1800. Will take $1000 cash for quick sale. 8034 S. HOOVER.

BAKERY—Light lunch, delicatessen, store room for meat, in desirable location; low rent. 5083¼ HUNTINGTON DR. Garfield 5632.

BAKERY, grocery, confectionery, soft drinks, light lunches. In tip-top location. Good lease. 115 N. GARFIELD, Alhambra 1721-R.

BAR and lunch. Absolutely the best money-maker in the eating and drinking line, for only $4500. Located crowded downtown shopping, hotel and o[illegible] Long trial given to prove business. SHELDON, 601 Hibernian Bldg., 408 Spring.

BARBER SHOP—ALSO BEAUTY PARLOR. Both needed in high class S. Hollywood district, bet. Vermont and Western; no close competition; low rent in bldg. ready Aug. 15, to responsible tenants. Phone MR. LIND, TRinity 9156.

BARBER AND BEAUTY SHOP LOCATION. NO SHOP NEAR. BIG OPPORTUNITY. NEXT DOOR TO SEELIG MARKET, ADJACENT TO FAIRFAX HIGH SCHOOL. 730 NORTH FAIRFAX, NEAR MELROSE.

BARBERS—For sale, cash, old establishment, 3 chairs, barber shop and baths, steady trade. Reason, old age. 708 MARKET ST., San Diego, Cal.

BARBER SHOP needed, 300 So. Lake, Pasadena. CHAS. MANWARING. Phone Colorado 8451.

BATH and massage rooms, bargain or will sell equipment. Inquire at 659½ N. WESTERN AVE.

BATTERY station, good location, new equipment, priced right; on best corner in town. Not sick or going East. Call at 7206 S. VERMONT AVE.

BATTERY and electric station. Established business. Equipment, location and terms right. Invoice price. OWNER, 116 West Wilshire ave., Fullerton.

BEACH stand, ocean front, Venice. Lease 2 years, $200. Cheap rent. Address C, box 73, TIMES OFFICE.

BEAUTY SHOP, SPLENDID LOCATION AND

MONEY MAKER. NEW EQUIPMENT.

MUST GO EAST. FOR INFORMATION

PHONE 406, CULVER CITY.

BEAUTY PARLOR
Heart of Westlake apartment district. Fixtures cost $3000. Business well established, nets $200 after paying all expenses, including salary of manager. Will sacrifice for $3500, cash or terms. See MANAGER Monday at 1600 W. 6th st.

BEAUTY SHOP LOCATION—
2167 W. Washington st. Room 16x60 in new building. Beauty shop will make money from start. Rent $70 per month. Long lease. Two months free rent.
OWNER, 2171 W. WASHINGTON.

BEAUTY parlor for sale, Fresno, 4 operators, long lease, downtown, cheap rent; account sickness must sell at once. Inquire 221 W. 5TH ST., Rm. 28. Walter Bulich, Wholesale Beauty Parlor Supply House.

BEAUTY parlor shop and new and used furniture for sale. Everything for beauty parlor work. ULICH WHOLESALE HAIR & FURNITURE HOUSE, 221 W. 5th st. Room 28.

BEAUTY shop on Jefferson, in center of business block, $1600, ⅓ cash. Address E, box 165, TIMES OFFICE.

BEAUTY shop, nicely located, cheap rent, price reasonable. MUST SELL. 137 E. HUNTINGTON, Arcadia, Cal.

BUFFET LUNCH IN GLENDALE.
A real business in the fastest growing city in U. S. This is a real business, well located, in the heart of the city and well equipped to make you real money. Beer buffet in connection. Partners are not in position to keep the business and will sell at less than actual cost of fixtures. Stock at invoice.
WM. H. SULLIVAN,
112 S. Brand Blvd. Phone Glen. 983-W.

BIRD store, profitable interesting. Easily learned business. Call MEtro. 5783.

BUTCHERS FIXTURES.
Miller butcher boxes, sub-ice meat cases, marble outfits. SEE THE MANUFACTURER.
CITY REFRIGERATOR CO.,
37th and Alameda sts. Take Watts car

BUTCHER wanted to install shop in grocery store. AXridge 2086.

BUTCHER, excellent space in well located grocery; 2 mo. free. 8100 S. VERMONT.

CAFE AND TEA ROOM IN most exclusive section of city, patronized by the best class. Beautifully and artistically furnished and decorated. Has large area adjoining, suitable for tea garden. Can show splendid profits and unlimited possibilities for developments. Full price $3500. Can arrange terms. F. B. HOWARD INV. CO., 832 S. Vermont or 625 Title Ins. Bldg., 5th and Spring.

CAFE AND CABARET, INCLUDING DANCE PERMIT, LOGICAL LOCATION FOR SUMMER ROAD HOUSE, BEAUTIFULLY DECORATED, NEW DANCE FLOOR JUST INSTALLED. SEATING CAPACITY 100. CONSIDER STRAIGHT SALE OR PARTNERSHIP. CALL AFTERNOONS ONLY. HUmbolt 7842.

CAFE & LUNCH ROOM.
Partners disagree. Fine loc., 5-yr. lease. Subleases reduce rent to $5 per mo. Clears $400 mo., classy fixts. worth more than price asked. $2300 cash.
J. R. KAVANAGH & CO.
Room 207, 424 S. Broadway

CAFETERIA, choice location in Hollywood, popular place, seats 100, finest fixtures, low rent, 7 living rooms in rear, $4000 handles. (Will lease place to responsible party.) Closes Sundays. Trial given. SHELDON, 601 Hibernian Bldg., 408 Spring.

CAFETERIA downtown, now clearing $1000 monthly, new enterprises in vicinity will double patronage within 90 days. Have good lease, low rental, about $10,000 cash will handle. See MR. HOWARD, 832 S. Vermont Ave.

CAFETERIA—One of the big ones downtown, wanted a manager with 10 to 25 thousand, capable of taking full charge. If you have the money and are interested address G, box 429, TIMES BRANCH.

CAFE, seats 48 at tables and booths, dandy location, excellent lease, $2500, $900 down. Consider trade for real estate. 3522 W. WASHINGTON.

CAMP court for lease, 44-unit bungalow camp court, just completed on main traveled highway. Should be good money maker. Phone BURBANK 200.

CANDY making outfit, complete; counter, showcase; bargain, all $135. 1401 E. 71ST ST.

CARPENTER with $2500 to match with my $2500 and enter into arrangement to build small houses; bank handles funds for protection of both; 50-50 on profits. Here's opportunity to build up profitable business on small capital if you know the "game." Address H, box 554, TIMES BRANCH.

CARPENTER shop and furniture repairing for sale. 4221½ MONETA AVE.

CASH grocery and fruit business for sale; store and living apts., corner lot 50x134. Price $3750. Stock and fixtures at invoice, $2500 will handle. See LARSON, 762 Main st., El Segundo, Cal.

CIGAR STAND, bargain. Located in lobby of large, busy office bldg., complete stock, fine fixtures. Good steady income for man or woman; no night or Sunday work. Leaving city, will stay and teach purchaser the business if desired. Price $1275, only $850 cash. Real barg. Call 354 S. SPRING, room 812.

BUSINESS OPPORTUNITIES
Of Many Kinds
Business—Classified

CIGAR stand, in hotel lobby, opening on street, complete stock and fixtures, 3-yr. lease, will take automobile as part payment. Call at 907 W. 2ND ST., after 5 p.m.

CIGAR and fountain, doing $40 per day. Rent $20 per mo. Good lease. Price $1150. Phone GRanite 2868. 1032 N. WESTERN AVE.

CIGAR store and barber shop, wonderful corner location. Very busy. Steady. Old estab. trade. Rent $25 mo. Call 458 S. SPRING. Room 1001.

CIGAR stand and soft drinks, select busy location right downtown; can easily clear $275 month; price $1000. Genuine bargain. Call 354 S. SPRING. Room 812.

CIGAR stand and cold drinks, front of pool hall, stock and fixtures, $450. Rent $50. A snap. DUnkirk 5536.

CIGAR and soft drinks. Must be sold this week; $1200. 243 E. 5TH.

CIGAR store, sacrifice, must sell this week. NEWMAN, 642 S. Spring st.

CIRCULAR DISTRIBUTING & COLLECTING. $50. Big fine money maker. Valued $500. Action necessary. Address E, box 177, TIMES OFFICE.

CLEANING AND DYEING PLANT IN SOUTHERN CALIFORNIA TOWN OF 80,000, EMPLOYING 30 PEOPLE. COMPLETELY EQUIPPED. 225 CHAPMAN BLDG., 756 S. BROADWAY.

CLEANING and pressing store. Must and will be sold at once. Dandy location. Doing a real business. See this snap. ATLAS CO., 225 Chapman Bldg., 756 S. Broadway.

CLEANING and pressing, estab. Fully equd. Long lse., cheap rent. Good bus. cor. in Hollywd. Partners cannot agree. Will sell reas. 5514 Franklin ave., cor. Western.

CLEANING and dyeing, well established; new car, 2 presses; good location, long lease. $1800 cash, balance terms. Bargain. 2166 SUNSET BLVD.

CLEANING business in Hollywood for sale. Est. 5 years, doing $16,300 yearly. 5-year lease. $2500 will handle, balance terms. PHONE 597-730.

CLEANING and pressing established trade, Hoffman press, 3 electric irons, Ford delivery, good lease, complete $850. Good terms. 1845 S. ARLINGTON.

CLEAN. and press. Busiest place in Belvedere Gardens. Only $500 cash. See this today. 5302½ WHITTIER BLVD.

CLEANING and dyeing, good loc., cheap rent. Long lse. MEtropolitan 2883.

CLEANING and pressing shop for sale. 1355½ SUNSET BLVD. 556-460.

CLEANING route and car for sale, doing $100 per week. 903 S. VERMONT AVE.

CLEANING—Snap, $2500, terms. Prove $800 mo. OWNER, P. O. Box 1091.

CLOTHING and FURNISHING business, $50,000, fine downtown location with long time valuable lease. Owner has plenty other larger interests to look after only reason for selling this store. Wonderful opportunity afforded here. Established 10 years. See IRVING TURNER, 253 S. Los Angeles st.

CONCESSION—The following to rent in a public market to open about June 25th. Located on W. Adams st. in very populated and high class neighborhood. Butcher, no fixtures to buy, bakery, fruit and vegetable stands. Apply 4471 W. PICO.

CONFECTIONERY and lunches, thriving city near L. A., 6½-yr. lease, does $40 daily, 18 pump fountain, snappy place. $3150; Easy terms. Call 510 DELTA BLDG., 426 Spring. Business Inv. Co.

CONFECTIONERY. Sickness compels sacrifice, doing $1800 business right now; rent $50; good lease; price $3800, worth $5500; fixtures alone worth price. 110 E. ANAHEIM BLVD., Wilmington.

CONFECTIONERY—Five-year lease, corner location, 18-ft. soda fountain, 10 ft. lunch counter, 8 ft. slant front candy case, 6 ft. cigar case, space 10x40 ft. Four big display windows, in public market with five other concessions. Everything completely furnished, doing good business. Will sell all or half interest. Reason for selling, have dissolved partnership with partner I had and I have other business to look after. This is a good chance for some good man and you will have to investigate to appreciate this. If you mean business come and see me. W. J. HALL, Broadway and Second st., Santa Ana, Calif.

CONFECTIONERY—
Two of the finest buys in the south. One about sixty miles from the city at $20,000 doing $4000 a month, with terms, and one of the prettiest places you ever saw. The other in Hollywood on a good corner, that can be handled with a very small amount of cash, also doing a good business.
W. S. RATTRAY & CO.
600 Title Insurance Bldg., 5th & Spring.

CONFECTIONERY AND LUNCH—
Fine business opening, income $5000 per year net, going business in Van Nuys. Lease runs 2½ years. Rent only $100 mo., located in best business block in this growing town. Priced right. Part cash will handle.
JAS. B. GOLDSWORTHY,
Sherman Way, Corner Irvin.
Phone Van Nuys, 172 or 248.

CONFECTIONERY, CIGARS, LIGHT LUNCHES, soda fountain, fine location, near largest school in city, complete modern equipment, receipts $35 to $40 daily. Can clear $35 mo. Will give trial. Also teach business if desired. $1850 cash handles. Excellent opportunity for couple. Call 354 S. SPRING. Room 812.

CONFECTIONERY and lunch, opp. Pasadena High School (4000 students,) also summer and night school; exceptional opportunity, established business. $3000, half cash; reasonable rent. H. J. LELAND, 1800 E. Colorado st., Pasadena. Phone Fair Oaks 8140.

CONFEC. Fine cor. Across from school. 2-yr. lease. Rent $30. Comfortable liv. quarters. Fixts. inc. fount., booths, show cases. Clean stock. Price only $1650, terms. Bargain for couple. Call BULL, 619 Delta Bldg., 426 S. Spring.

CONFECTIONERY and restaurant; have a first class, well located confectionery and restaurant business. Must sell on account of sickness. Will sell or exchange for a bungalow or clear lot. What have you? Inquire PH. 539840.

CONFECTIONERY and grocery, corner store including five furnished rooms, stock, fixtures and furniture, $2200. Rent $35. Good lease. Splendid opportunity for man and wife. Exclusive agent. 1004 GREAT REPUBLIC LIFE BLDG.

CONF., fountain, lunch, cigars, steady trade, liv. rms., garage, 5-yr. lease, rent $45; can clear $400 mo.; very good fixt. Suitable for couple. Pr. $1750, terms. Trial. 424 S. BROADWAY, Rm. 420.

CONFECTIONERY, cigar and soft drink stores. We have the best paying places at reasonable prices. Some with living rooms. ACME INV. CO., 428 So. Spring. Room 301.

CONFECTIONERY and grocery, 2-year lease. Just the thing for couple. Will sell reasonable or take good auto in trade. See owner Sunday at 400 S. WORKMAN.

CONFECTIONERY and lunch, busy cor., across from large phone exch. Fine fixtures. Terms. 5-yr. lease. Owner, 1953 W. ADAMS.

CONFECTIONERY next door theater, nice clean stock, 2½ yrs. lease. $60 rent. $1500, easy terms. Southwest location. SMITH CO., 608 Delta Bldg., 426 Spring.

CONFECTIONERY, etc. Just the place for man and wife, living and bathrooms; low rent and lease, only $500. 415 CHAPMAN BLDG. 756 So. Broadway.

CONFECTIONERY, corner store, 3-year lease, cheap rent. Clears $300 month. Fine for couple. Only $1650. Terms. 426 S. SPRING ST. Room 703.

CONFECTIONERY for sale, corner; good business, 4 living-rms.; good lease; rent $50. 5100 CENTRAL AVE. For particulars, AXridge 4639.

CONFECTIONERY and small grocery with two unfurnished living-rooms, reasonable rent. Doing good business. 7816 MONETA AVE.

CONFECTIONERY, lunch, fountain and cigar stand in live market; doing good business; long cheap lease. $1500 cash to handle. 7907 S. VERMONT.

CONFECTIONERY—Busy location, clearing $250 monthly. Price $1450, only $900 down, bal. $25 mo. Living rooms, rent $38. Call 208 Delta Bldg., 426 Spring.

CONFECTIONERY for sale by owner. Large place doing high class business. Phone ALHAMBRA 1823.

CONFECT., fount., cigars, etc.; can clear $450 mo. Sacrifice, your own terms. Must leave for East Wed. 813 W. 6TH.

CONFEC., fount., light lunch, new, excel. location. 3-yr. lease. Rent $25. Cheap for cash. OWNER, 435 W. Vernon.

CONFECTIONERY and grocery, also bldg., store and owner at 5251 S. FIGUEROA.

CORN BEEF house and Soft Drink place, 1051 S. BROADWAY. See owner bet. 11 and 3 daily.

DAIRY lunch. Excellent downtown location. Receipts $80 day. Lease, reasonable rent. No Sunday work. Clears $500 mo. $1500 handles. ACME, 428 S. Spring. Room 301.

DELICATESSEN and cafe. Must sacrifice less than invoice. A real opportunity to buy right. See at 142 N. LARCHMONT.

DENTAL office, 4 chairs, X-Ray outfit, everything complete; doing $300 per week; $2500 cash. Address C, box 152, TIMES OFFICE.

DENTAL OFFICE for sale. Modern, new, Rither equipped. Wonderful buy. Terms. Investigation will convince you. DR. CARR E. McDOWELL, DUnkirk 1614.

DENTAL office for sale, advertising, prominent downtown corner, terms. Address S, box 397, TIMES BRANCH.

DEPARTMENT STORE FOR SALE.
Well established, in excellent business location, on a main street and car line. Handles dry goods, hardware, furniture and shoes. The only one of its kind in this location. Doing a turn over of $100,000 per year. Has been in same location for the past 18 years. Owner has decided to retire and will sell his stock at invoice prices; around $30,000. Will also sell the building, which is a 2-story cement and brick, for $50,000. Will give good terms. A chance for a live merchant to step into a big paying business. Call P. J. Dillon, HOlly 0781, for further information.
THE FRANK MELINE CO., Inc.,
6777 Hollywood Blvd. 17 offices.

DRESSMAKING and hemstitching business, splendid location, terms. DRexel 1793.

BUSINESS OPPORTUNITIES
Of Many Kinds
Business—Classified

DEPARTMENT store in Fresno; about $75,000 stocks taken over by bankers, must be sold, great sacrifice, cash and terms, exchange for real estate. See LIVINGSTON, 130 S. Main st., Los Angeles.

DISTRIBUTORS' AGENCY, STATE OF CALIFORNIA, FOR THE BEST KNOWN BUILDING FIXTURE LINE ON THE MARKET. IF YOU ARE LIVE THIS BUSINESS WILL NET YOU $15,000 A YEAR AS I CAN SHOW. PRICE $1250. 225 CHAPMAN BLDG., 756 S. BDWY.

DRUG STORE
WONDERFUL CORNER. WELL ESTABLISHED BUSINESS SECTION. THEATER ON OPPOSITE CORNER. HEAVY THRU TRAFFIC. NEW 2-STORY BRICK BLDG. LIBERAL LEASE. $75 MO. ON CAR LINE AT SANTA BARBARA AND WALL STS. PH. OWNER, P. H. KOOLISH, HOLLYwood 8820.

DRUG STORE (in country) for sale. Doing splendid business, future prospects finest in L. A. County. $4500 to handle, bal. monthly. Address A, box 53, TIMES OFFICE.

DRUG STORE, $15,000, established 12 years, modern, corner room, 7-year lease at $100, which includes modern upstairs 5-room flat, doing better than $40,000 with big profits. Doctor ordered owner outdoor only reason for selling. This will sell to first interested person who can appreciate an unusual buy. See IRVING TURNER, 253 S. Los Angeles st.

DRUG STORE LOCATION.
Corner room 20x60 ft. New brick bldg. at N.E. corner Normandie and 60th st. Next to Sam Seelig Market. $75 per month. 10-year lease. Two months' free rent. Drug store needed badly.
D. C. DUNN,
Phone 768047. 2171 W. Washington.

DRUG STORE location, corner, new bldg., just completed. 10-year lease. Rowan ave. district. Druggist needed badly.
J. P. DEVLIN, VAndike [illegible]

DRUG store, W. 7th st. Free rent. Sales (excluding fountain and cigars,) $175 day. All new. Call 510 Delta Bldg., 426 S. Spring. BUSINESS INV. CO.

DRUGGISTS—Corner store, new building, fine location, Wilmington. W. M. LAW, 218 E. Anaheim Blvd., Wilmington.

DRUG STORE, HOLLY. BLVD.
3-year lease, $4000 will handle. Snap, $$$ maker. Call 4580 HOLLY. BLVD.

ELECTRICAL business, unusual circumstances compel sale, contracting and fixtures; fine location and lease; stand close investigation; $4750, or inventory. Address C, box 105, TIMES OFFICE.

FRUIT, vegetable store, elegantly equipped, on Pasadena's main downtown loc. $250 wkly., trial invited. Price $3500. Except'l oppty. MR. LEVIN, 105 W. 6th, L. A.

DRY GOOD and FURNISHING business, $7000, in busy near by town. Rent $35 for fine located store; account leaving town will sacrifice to quick buyer for $4000. Lease alone worth $1500. See IRVING TURNER, 253 S. Los Angeles st.

DRY GOODS and gent's furnishings, sacrifice account sickness. Long lease. New stock, reasonable rent. 8522 SO. VERMONT.

DRY goods and notions, west side; 5-yr. lease; rent $60; rec. $1200 mo.; sale $400; fix. only $400 and inv. stock. 500 DELTA BLDG., 426 S. Spring.

DRY goods, novelty and record exchange, $1250; cheap rent; furnished living rooms if desired. 6620 MONETA AVE.

FOUNTAIN lunch, doing good business, stand investigating from owner. Terms. No Sundays. 1839 E. 1ST ST.

FRUIT, soft drink and grocery store in good downtown location. Make good income for anybody. Owner, 814 W. 6th.

FRUIT and vegetable store; will sell cheap. Leaving city. 2202 W. WASHINGTON.

FRUIT stand in open market, doing good business. MANCHESTER & MAIN ST.

FRUIT stand, 4822 Central, in Albert Cohn's Market. Reasonable.

FURNITURE store, invoices furniture and fixtures about $8000, for exchange for real estate. Equity holders who want to sell their equity for what the lots are worth and get the business for nothing do not apply. Very favorable lease, a going business paying its own way. Only objection long hours. Address E, box 221, TIMES OFFICE.

FURNITURE STORE—One of the best in the San Joaquin valley. Stock up-to-date and clean. Established 18 years. Invoice $17,500. Net income past 12 months $5000. Creameries monthly pay roll $325,000. Write T. E. DARLING, 211 South K st., Tulare, Calif.

FURNITURE business, very fine corner location, good clean stock, wonderful lease, sickness cause selling, accept $2000 for lease, fixtures, etc. Stock at invoice, $4000 to $5000. A great opportunity. Address A, box 248, TIMES OFFICE.

FURNITURE STORE. DID $80,000 BUSINESS LAST YEAR. ALL HIGH GRADE NEW STOCK. IDEAL LOCATION. FULL INVESTIGATION INVITED. ATLAS CO., 225 CHAPMAN BLDG., 756 S. BDWY.

GARAGE and service station on busy blvd. Doing good business. Good equipment. 4335 N. HUNTINGTON DRIVE.

GARAGE, WESTLAKE DISTRICT.
For lease, long time, building 100x130, room for storage pays about $1000 per mo., wash rack $200; accessories $250. Repair shop should pay $1000. Will lease for eastern client, $850 per month. JOHN T. LAMBERT CO., Garfield 5065.

GARAGE.
Will trade straight lease on large downtown garage, excellent paying established business including day and night storage, machine shop, gas station, wash rack, battery service and accessories, for west side clear apartment site. See MR. BENSON.
BRENT & VANDERVORT,
Successors to W. L. BRENT & CO.
126 W. 3rd St. Rm. 515. Ph. TR. 6105.

GARAGE AT SACRIFICE.
CENTRALLY LOCATED, ON ONE OF BUSIEST AND MOST TRAVERSED BOULEVARDS. WELL EQUIPPED GARAGE WITH LINE OF ACCESSORIES. STORAGE CAPACITY FOR 50 CARS. THIS IS A GOOD BUY. ADDRESS E, BOX 220, TIMES OFFICE.

GARAGE—STORAGE.
Downtown location, 8-yr. straight lease, rent $400; brick bldg. 100x135; completely equipped shop, big storage income; full day and night. $12,000; $8000 cash. This place is a snap and won't last long.
RICH THE GARAGE MAN,
848 SOUTH FLOWER STREET.

GARAGE—WILL TRADE FOR PROP.
Good garage in fine apt. house district location. 8-yr. lease, completely equipped shop, big storage capacity. Will trade for East side property. Value of garage $15,000. Will pay some cash.
RICH THE GARAGE MAN,
848 SOUTH FLOWER STREET.

GARAGE repair shop, real live, unusual opportunity, employing 4 mechanics and agency for one of most popular middle-priced cars on market. Excellent location. Best of reasons for selling, which will be explained to any one who is really interested by calling CApitol 0222.

GARAGE—2 pumps, air compressor, tow car, rent very low, 3 years lease on ground, about 3 miles north of Compton on Truck Boulevard. 1019 SO. ALAMEDA BOULEVARD.

GARAGE and popular auto agency (downtown.) Long lease. Fully equipped shop, tow car, etc. Storage alone pays overhead. Price $6300. 510 DELTA BLDG., 426 S. SPRING. Business Inv. Co.

GARAGE for sale by owner. Storage 80 cars. Work for four men. Agcy. for popular car; new bldg., downtown loc. Good lease. Fully equipped. BRoadway 2875.

GARAGE BLDGS. for rent, available now. Various sizes and prices—$500, $375, $250, $225. Located in whole. district. K. LUNDEEN CO., TRinity 0429, 909 Van Nuys Bldg., 7th at Spring.

GARAGE—Best modern brick garage in Venice, twelve thousand foot floor space, 5-year lease, $300 per month, lease for sale or rent. One block from Windward ave. VENICE 62809.

GARAGE making $950 net; 35,000 sq. ft., 250 cars. Swell location; shop all glass; 10-year lease, rent $500. HEmp. 5348.

GARAGE—New, $350 mo. rental, 30 cars. No bonus. Fine apt. location; night and day storage. 333 N. WESTERN.

GAS & OIL STATION.
Lease, no equipment to buy.
$400 to $500 per mo. net profit.
You to operate station on trial; when satisfied business is as represented you can buy for $1500 & invoice of stock. GRAVES & CO., 1120 C. C. Chapman Bldg.

GAS and oil station site for sale, corner lot on Wilshire Blvd. for $6500. Terms. Heavy traffic, splendid location. See MR. MOORE, with BARGAIN REALTY CO., 1713 Wilshire Blvd., Santa Monica. Phone S. M. 28323.

GAS station, fully equipped. Lunch and soft drinks, living quarters, all new, on lot 60x150 on San Fernando Road. 5-year lease. A snap at $1500. Box 554, Burbank.

GAS and oil station, one of the finest corners on Slauson and Western aves. No. 5816. Average 400 gal. and more. Price $1225.

GAS STATION. Good location averaging 300 gallons. $850 will handle. See OWNER, 7301 S. Figueroa.

GAS station site for lease on corner Helen and Lankershim Blvd. 60x200. OWNER, 1117 S. Ethel, Alhambra.

GAS STATION
Have two W. 16th and 2nd ave. and 57th and Figueroa. Terms.

GASOLINE and oil station with garage, paying. 2530 Washington Blvd., VENICE.

GENERAL STORE—$14,000. Fine large corner, established 25 years; last year's business $105,000. Stock clean and complete in every detail; sell at invoice, although worth big bonus; sickness and old age only reason for selling. See IRVING TURNER, 253 S. Los Angeles

BUSINESS OPPORTUNITIES
Of Many Kinds

Business—Classified

GENERAL MERCHANDISE STORE. Fine, clean stock; postoffice; fine big soda fountain; gasoline station. No competition within 15 miles. Doing fine business; established 15 years. Price will run about $25,000. Can be part cash. Balance good paper or any good trade, as owner is retiring. This is the finest proposition we know of today. Complete details and photos at this office—EXCLUSIVE. See MR. WILKINS, 536 Pacific Mutual Bldg., Six and Grand. Call Monday.

GENTS' FURNISHING business, $6500; attractive 30x90 store at $85; doing around $35,000; selling account failing health; 7½-year lease. Splendid money making opportunity. See IRVING TURNER, 253 S. Los Angeles st.

GROCERIES, lunch, soft drinks and tobacco. New store with living-rm., in fast-growing locality nr. school, on main blvd. Clean stock, good fixtures. Doing good cash business. Lunch pays rent. $800 handles, bal. arranged. Phone GRanite 1743.

GROCERY, confectionery and lunch. Ideal business for couple with living quarters, cleared over $400 since April 1st. Have other business. Will sacrifice for $1250, stock and fixtures. Act at once. Owner, 402 E. ACACIA, Glendale, corner Glendale ave.

GROCERY, including living rooms, Hollywood; net rent $11. Nice fixtures, on car line, near school; averaging $60 daily. Cash and carry. Owner must sell acct. other bus. BEST BUY IN CITY. $2500, terms. RM. 1001, 453 S. Spring.

GROCERY for sale, large open front on blvd., doing $190 a day; rent $80 per mo. Meat market in connection. Will permit fullest investigation. $5500, terms. Phone GArfield 5555. 960 ANNANDALE BLVD.

GROCERY—Price $650 and stock at inventory (about $1500.) Receipts over $2000 month. 3 living rooms and bath. Wonderful location and lease. This is a BARGAIN. Arrange to see it NOW. 538 S. Broadway, Suite 501-504.

GROCERY store, corner location, 4-year lease; 3 living rooms and bath. Can add meat market. Sell cheap for cash or trade for trust deed. Call at 9101 S. MAIN.

GROCERY, 4 LIVING ROOMS AND BATH. PRICE $1500, LARGE CLEAN STOCK. GOOD LEASE. $50 MO. RENT. MONEY-MAKER. ATLAS CO., 225 CHAPMAN BLDG., 756 S. BROADWAY.

GROCERY, So. Side, 3 living-rms. and bath; 5-yr. lease; rent $65; clears over $300 mo. Trial given to prove. Best buy in L. A. Will invoice. $1400 handles. ACME, 426 S. Spring, Rm. 801.

GROCERY for sale, Hollywood. No competition, no credit. Doing $50 a day. Living quarters. $1000 will buy this week or will invoice. Phone owner, HOlywood 7889. No dealers. Act quickly.

GROCERY BARGAIN, $750.

GROCERY BARGAIN, $750.
MUST AND WILL BE SOLD. I AM HURRIEDLY CALLED AWAY, HENCE THIS BARGAIN. STOCK AND FIXTURES WORTH $1000; WILL TAKE $750 CASH. BEST LOCATION; LIVING QUARTERS. BIG, CLEAN STOCK. GOOD LEASE. RENT $45 MO. A PICK-UP FOR MAN AND WIFE. COME DIRECT TO OWNER. 3109 S. WESTERN AVE. NO AGENTS. TAKE JEFFERSON CAR.

GROCERY
GREATER PICO ST.
Will sacrifice my grocery department in established public market. Price right. Present established business more than $140 per day and growing; has double past three months. Cash or real estate trade. Appointment, telephone EMpire 1963. No agents.

GROCERY & MARKET IN GLENDALE. With 3 fine living rooms, bath, garage, storerooms, chicken runs, cheap rent. 4-year lease. Daily sales $165, no delivery. Get good prices. Will net $500 a month. Clean stock, good fixtures. LARBUM, 1120 C. C. Chapman Bldg., 8th-Bdwy.

GROCERY. Are you looking for a business that is new and making money. Grocery on corner with a new house. Must sell on acct. sickness. Located in good town. Investigate this. W. A. THOMPSON, 126 W. 2nd St., BURBANK, Cal. Phone 18.

GROCERY store, stock, fixtures together with lot and building, only $7500 for all. Act quick as this will not last. I. P. LUXFORD, Arcade Bldg., Redondo Beach.

GROCERIES—If you are looking for a grocer for general merchandise store, perhaps we can help you. See MR. JONES or MR. GUENTHER, with M. A. NEWMARK & Co., Wholesale Grocers.

GROCERY, good place for couple, living rooms, no competition, new neighborhood, nice place. Rent $45. Investigate. Call at 951 W. 73RD ST.

GROCERY, stock, fix., furniture, 2 houses, one 3-room, one 2-rm., 3-yr. lease with $185 paid; rent $45 mo.; $1000 cash or will trade for real estate. 8611 S. Hoover.

GROCERY in open market, doing good business; best location in Hollywood. Fixtures $800. Stock at invoice. Terms. 1032 N. WESTERN AVE. GRanite 2868.

GROCERY and school supplies across from large school. Furnished bungalow, low rent, lease. Real money maker, summer terms. Owner, 1115 N. NORMANDIE.

GROCERY, meat market, vegetable stand; stock and fixtures; living room in rear. Corner location. Other business. 845 N. NORMANDIE.

GROCERY & MEAT MARKET, growing bus. No comp. 3 liv. rms., garage, lease, rent $50. Real opp. Investigate this. OWNER, 5438 W. Washington st.

GRO. and oil sta., 102 ft. cor. on blvd. 5 liv. rms., sell or trade equity in real estate and all for equity in cottage. Owner, Alhambra 783J12.

GROCERY and market for sale by owner. Bungalow and store rent, $50. Bargain for cash. 695 N. 5TH AVE., Pomona, Cal.

GROCERY store, 3 living rms. and bath, room for butcher shop, cheap rent, lease. AXridge 2086. OWNER.

GROCERY—Small busy location near school building, lease. Priced reasonable. 1748 W. 54TH ST. 760-119.

GROCERY for sale account of other business. Good business and location at 829 MONTROSE AVE., Montrose, Cal.

GROCERY and soda fountain, fully equipped, good stock and bus. Must sell on account of sickness. 5525 S. VERMONT.

GROC., home combined, clears $4000 per yr., nothing better. See this to appreciate. $5000 handles. CApitol 1674.

GROCERY store furn. complete, ready for stock, cheap rent. 4414 CENTRAL AVE.

GROCERY store and meat market for sale, good buy. 1601 GLENDALE BLVD.

BUSINESS OPPORTUNITIES
Of Many Kinds

Business—Classified

LUNCHROOM — You can own your own building, well furnished and stocked and established business for a few hundred dollars. Or rent same on transfer corner next to busy all-night service station. Open-front cigar stand, soda fountain, candy and lunch room. If you want to make real money here is your chance. Now it is up to you. See OWNER any time, cor. Vermont and Vernon ave.

LUNCH COUNTER, NEW, FORCED TO SACRIFICE; $750, EASY TERMS OR $675 CASH; INCLUDES MOVABLE BUILDING; WELL EQUIPPED; BUSY BUSINESS CENTER; EXCELLENT BUSINESS; SUITABLE FOR COUPLE. APPLY AT ONCE, MR. CAMERON, 3008 S. FIGUEROA.

LUNCH counter—Guaranteed clearing over $200 monthly. Price $600, only $350 down, bal. $25 mo. Will give trial. Cheap rent. Call 308 Delta Bldg., 426 Spring.

LUNCH room near 6th and Main, over 3-yr. lease, only $900; $600 cash handles. Does $50 up daily. Call 510 DELTA BLDG., 426 S. Spring.

LUNCH room, Hollywood, lease and bldg. Will sell or trade. What have you? Party going east. 1444 GOWER ST.

LUNCH and confectionery for sale, first class in large public market. 617 MAIN ST., Corona. Telephone 462.

LUNCH ROOM, good paying business, suitable for 2. Will sell cheap on account of sickness. 960 W. 54TH ST.

LUNCH room, $1000 cash, for building and fixtures. Best location in town. Opposite U.S.C. 3458 UNIVERSITY AVE.

LUNCH ROOM, going East, a bargain. 9 N. GARFIELD, Alhambra.

LUNCH, ½ interest in small lunch stand, $200. 1040 S. OLIVE.

LUNCH, good business, am not going east. 121 S. BROADWAY.

MAIL ORDER PROPOSITION, one of the biggest direct mail selling lines. Selling through a National Club, besides direct orders. Fully protected in the U. S. This could be handled in connection with other mail lines. May consider some terms. Millions of LIVE PROSPECTS. 415 Chapman Bldg., 756 S. Bdwy.

MARKET CLEARING $600 MO. BEST FIXTURES. $1000 DOWN, BAL. EASY. PHONE VErmont 0840 AFTER 7 OR SUNDAY, VErmont 3502.

MFG. staple household necessity, handled by nearly every jobber, dept. store and dealer in Los Angeles. Thoroughly covered by patents. Sales campaign now being arranged for other cities and states. Operation of machinery very simple. No power required. Family can handle. Factory complete and in operation. Machinery, equipment, stock and supplies, will sell part or all Western States. $10,000 or $25,000. Consider some trade. Address E, box 22, TIMES OFFICE.

MATTRESS FACTORY FOR SALE BY OWNER. 3743 S. VERMONT.

MEAT DEPT. IN CHAIN OF MARKETS. Want responsible experienced man, buy interest and manage; business thoroughly established and every store paying well. Unusual bona fide opportunity for man with $15,000 cash. Address G, box 568, TIMES BRANCH.

MEN'S FURNISHING STORE, $35,000. Merchandise of the cleanest to be found. Doing excellent business. Sell at bargain or exchange for property and some cash. See IRVING TURNER, 253 So. Los Angeles st.

MEAT MARKET—PRICE $3000. MODERN REFRIGERATING PLANT. FINE HOLLYWOOD LOCATION. 5-YR. LEASE. RECEIPTS $400 WEEK. ATLAS CO., 225 CHAPMAN BLDG., 756 S. BROADWAY.

MEAT market, fruit and vegetables, neat, doing good business. Will sacrifice on account of sickness. 4621 COMPTON AVE.

BUSINESS OPPORTUNITIES
Of Many Kinds

Business—Classified

PARTNER for high-class office business, no outside work of any kind. I have built up in last 4 years permanent professional business. No stock or real estate. Deal with profitable high-class clientele; to meet growing demands must enlarge. More than one man can handle; ½ interest, $2500 cash. More interested in the right man than the investment. Salary $350 per mo. Refs. required and given. Call 504 LAUGHLING BLDG., 315 Bdwy.

PARTNER WANTED—Well-known responsible bus man wants active partner (man or woman) manage large, beautifully furnished bungalow court. Usually full, shows big profit. Requires investment $2500 to $5000. You handle cash and share profits. Free rent. Good salary. Bank references. Address G, box 537, TIMES BRANCH.

PARTNER WANTED FOR LEGITIMATE GOING BUSINESS, MAN OR WOMAN. MUST HAVE GOOD APPEARANCE, ABLE TO MEET PEOPLE. COMPENSATION DEPENDS ON INVESTMENT AND ABILITY. PHONE 582953 FOR APPTMT.

PARTNER WHOLESALE BUSINESS—Wanted reliable man for small wholesale & retail bus., this is a very successful bus., with a big future. Good weekly drawing ac. & ½ profits. ½ interest, $850. MR. FRENCH. 508 S. Spring, Room 416.

PARTNER to go to Montana with me; have State for manufacturing concern of merit and is more than I can handle alone. We can make $10,000 this year. If you want to make money look into this. Must have about $1500. Call or write 245½ W. 70TH ST.

PARTNER WANTED for estab. office business that will net you not less than $250 mo. Want man who will work 8 hrs. daily. I will teach this business to party willing to learn. No soliciting. Inside and outside work. $650 full price. 225 CHAPMAN BLDG., 756 S. Broadway.

PARTNER ESTAB. COMMERCIAL BUSINESS; want steady man to hdle. office. Exp. not req. if able to meet pub. Pref. giving 30-day trial before closing. Drw. acct. of $300 mo. & ½ profits. Can be hdld. for $1250. Call 610 S. Bdwy. Rm. 913.

PARTNER wanted; have a big money maker. Man of ability more essential than money as it's too big for me to work alone. Should clear $25,000 each on the deal. Room 614 METROPOLITAN THEATER BLDG., 6th and Hill.

PARTNER wanted—Auto steam cleaning and greasing, close-in park. 125-car cap. Long lease. Low rent. Equip. with price $300 cash req., balance out of biz. Clears $8 to $10 day each. Room 436, 607 S. HILL.

PARTNER wanted, ½ interest in patented applied for gas saver for $1500. Will make better than 40 miles per gallon on Fords. Can install on any make of car. Pay you to investigate. Address C, box 202, TIMES OFFICE.

PARTNER, soda fountain & confec. store clearing $600 to $800 mo. Best season just starting. You need not be exp. if hon. & willing to lrn. Come in on trial for few days to see if we are suited to ea. oth. $1500 req. 524 S. Spring. R. 524.

PARTNER WANTED.
To assist me in well established business. No exp. req. Net you $60-$75 per wk. Small inv., fully secured. Hurry, this won't last. 411 S. MAIN ST., Room 521-A.

PARTNER WANTED—
Also some splendid business opportunities without partnership.

BATTERY STATION; earnings $250 mo. Full price $1000.

WASH AND GREASE RACK; 8-yr. lease; earning $15 daily; ½ interest, $850.

BARBER SHOP, earning $300 mo., 3 year lease. 4 chairs. Price $1000.

BUSINESS OPPORTUNITIES
Of Many Kinds

Business—Classified

PRESERVING PLANT—Fully equipped with pressure and vacuum cooker, steam boiler, pumps, sealing machine, sterilizer, etc. Owner must sacrifice. Address C, box 72, TIMES OFFICE.

PLATING works (electric,) San Diego, will sell or trade for L. A. vacant property, well established, doing good business. Price $1250. Inquire 2000 S. SAN PEDRO, Los Angeles.

PLUMBING shop, doing a large repair business, all stock, tools, lease and equipment at inventory. Call 518 N. FIGUEROA.

POOL HALL, CULVER CITY. EXCELLENT LOCATION. Lease 4½ yrs. to run. A real opportunity as barber shop; will pay over 1-3 of rent. Room for large bar. New light bldg. 1750 sq. ft. floor space. 2 toilets and gas heat. PHONE 761544.

POOL hall, busy nearby town, 6 tables (soft drinks, etc.) No comp. A mint for live wire. $3500 handles. REX CO., room 662, 124 W. 4th st.

PRINTING PLANT, COMPLETELY EQUIPPED TO DO ALL KINDS OF WORK. ESTAB. 3 YRS. PRICE $1700. ATLAS CO., 225 CHAPMAN BLDG., 756 S. BROADWAY.

PRINT shop, 12x18 Golding art jobber, Advance cutter, 50 fonts type, cases, stands, etc. Cash. THornwall 3345.

PUBLIC market for lease. First class, new building 40x70. Best location in Southern Calif. 7-year lease. Can be handled for $5000. If you are looking for a money maker investigate this. GRanite 9087.

PUBLIC MARKET LOCATION.
Good for grocery and butcher shop. 4364 W. 3RD ST., near Western. Call 4156 W. 5TH ST. VAndike 3520 after 8 p.m.

PUB. acct., clientele, trade name, lease, furn., phone, etc. Exc. loc. at less than cost of eq. Have other interests. Address F, box 400, TIMES BRANCH.

RADIO AND MUSIC SHOP.
Business clearing $15,000 per year & better in best beach town. Good agencies. $7500 cash handles. Consider good income property in trade.
J. R. KAVANAGH & CO.,
Room 207. 424 S. Broadway.

RADIATOR and fender welding repair shop for rent; all equipped, doing fine business. 2213 N. BROADWAY.

REAL ESTATE business, nicely established; long lease, rent only $20; in popular-priced close-in neighborhood; room for 3 agents; small, attractive, well equipped office in every respect; reason for selling have not time to spend in two offices and must let one go; will make an exceptional proposition to right party; anyone wanting to go into realty business without big overhead will find this a golden opportunity. Address for appointment, conference. R. WALTER, 7728 Hampton ave.

REAL Estate & Brokerage business, ½ interest in one of the best L.A. Best street & corner location, fully equipped; has good selling organization, will make a fortune next year for owners. Too much work for present owner, needs a man who can take full charge of inside office work. Price $2500. 601 S. FIGUEROA ST.

REAL ESTATE—Western and Santa Monica. Other business connections make it imperative that I dispose of my real estate business. Here is an opportunity to get a good business, an excellent location and a new three-year lease on a dandy store. Priced right. ROBINSON, 1038 No. Western ave.

REAL estate office bldg. for rent or sale. Prominent corner, Hollywood and Gardner Junct. Established business. Will lease 16 months at $75 unfurn. or $100 furn. Sell right. 7324 SUNSET BLVD. HEmpstead 1729 or HEmpstead 7837.

BUSINESS OPPORTUNITIES
Of Many Kinds

Business—Classified

RESTAURANT—Up to date, good equipment, good lease, fine business, big profits, seats 40. Some terms. See owner. 1639 W. 7TH.

RESTAURANT, fine location, $1600, terms. $50 to $75 daily; can watch business. 2025 N. BROADWAY, after Sunday.

RESTAURANT, good west side location, fine future. 5-yr. lease, sacrifice for cash. OWNER, 3915½ W. 6th.

RESTAURANT, ten stools, good location; reasonable. OWNER, 2065 W. Pico.

REST., good buy; $100 handles, bal. easy terms. Call morns., 8619 S. Vermont.

RESTAURANT building and fixtures. 3779 S. VERMONT AVE.

RESTAURANT, lunch, sacrifice, your own price. Call Sunday. 828 EUCLID AVE.

RESTAURANT seats 22. Bargain for quick sale. 4019 S. VERMONT.

ROADSIDE inn on main blvd., leading out of Hollywood, handles sandwiches, soft drinks, tobacco; doing big business; 9-year lease. Price $10,000, half down. Includes fine building. Will consider partner. SHELDON, 601 Hibernian Bldg., 408 Spring.

ROOMING house and restaurant. Venice. Bargain for quick sale. Will consider partner, lady cook preferred. Unable to run it. 611 OCEAN FRONT, Venice.

SANATORIUM—Day or convalescing home. A good opportunity for physician or nurse; long lease; net $20,000 last yr. Address E, box 126, TIMES OFFICE.

SHEET metal works shop for sale; sacrificing on account of sickness; fender, body and radiator works; doing good business. 5457 WHITTIER BLVD. Angelus 8682.

SHOES—Mr. Shoeman, wonderful opportunity to purchase woman's and children's department in established shoe store. Option of straight rental or per centage rental. Few thousand will handle. Address Y, box 116, TIMES OFFICE.

SHOE STORE, fine location, long lease, low rent, good business and steadily increasing, value in sight, details. GREAT WESTERN CO., 354 S. Spring, Rm. 812.

SHOEMAKERS' store and equipment and tailor bus. 5206 MONTE VISTA ST., Highland Park.

SHOE DEPT. WITH FIXTURES, TO LEASE IN AN ESTABLISHED DEPT. STORE. PHONE HEmpstead 4171.

SHOE repair shop, fully equipped, Goodyear outfit, large store and doing good business. 4303 S. VERMONT.

SODA fountain and light lunch, for rent. Space in new market at 6314 SANTA MONICA BLVD. to be opened Saturday June 21. Apply PIGGLY WIGGLY, 761 Terminal.

SOFT drinks, tobacco and candy stand bet. 2 auto parks. $150. A snap. 1040 S. HILL.

SODA fountain, bench counter, tables, confectionery, delicatessen, 6-year lease, price reasonable for quick sale. For particulars, 2624 SUNSET BLVD.

SODA FOUNTAIN lease for sale, fully equipped, long lease, located right downtown. Add. RM. 423 Chandler Hotel.

SODA tanks, 6; 2 root beer dispensers; 1 hot plate, 6 waffle irons and stand. Sandwich and Waffle Shop, 433 S. HILL.

SOFT DRINK BAR and LUNCHES. Wonderful downtown location with 6½-year lease, which alone is worth big money. This is one of the best money makers of its kind. Must sell for urgent reasons. See IRVING TURNER, 253 S. Los Angeles st.

SOFT drink stand & cigars, good downtown location, clearing $200 mo. 3-year lease. Must be sold today. Price $850. 601 S. FIGUEROA ST.

SOFT drink and sandwich shop, need cash, sacrifice. 25½ Windward ave., Venice.

STAND on blvd. Soft drinks, candies, cigars, honey, olives and sandwiches. Space for vegetable market. A real money maker for married couple. Will sell reasonable on account of other business. Apply 3909 N. VERDUGO RD., Glen-

BUSINESS OPPORTUNITIES
Wanted

WANTED—
Don't tell us there are no cash buyers in the market, because we know different. We can handle some more high class places of various kinds, but they must be good ones at the right price. We must have the exclusive agency for a short time, because we spend our own money and effort taking a stab at it along with several others. We ought to know how to conduct a successful business, having been twelve years in the same location doing nothing else.
W. S. RATTRAY & CO.
600 Title Insurance Bldg., 5th & Spring.

BUSINESS INVESTMENT COMPANY,
510-511 Delta Bldg., 426 S. Spring.
We can and will sell you out, as we have done for hundreds of business owners in our 18 years of successful business in Los Angeles.
We employ none but experienced, expert salesmen, who bring customers to your store.
No charge for listing.
No publicity, we do the selling.
Just call at our office, or write or
PHONE TUcker 4390
and we will gladly call on you.
BUSINESS INVESTMENT CO.

LET US SELL YOUR
BUSINESS FOR YOU.
We can sell your business or secure a partner for you. No business too large or too small. Plenty of buyers waiting. No deposit or listing fees charged. Phone us and salesman will call.
WESTERN BUSINESS INVESTMENT CO.
VAndike 3389. 326 Homer Laughlin Bldg.
315 So. Broadway.

PHONE TRinity 9889.
WE WILL CALL ON YOU.
SERVICE, ACTION, RESULTS.
All kinds of business sold. Partners procured. Special dept. for out-of-town business. Why not call at our offices and talk it over, or phone TRinity 9889 and we will call to see you. No obligation or publicity. Have the cash buyers.
ATLAS CO.
225 Chapman Bldg., 756 S. Broadway.

FACTORY OR JOBBING ACCT.
Two young men of unquestioned integrity, standing and experience wish to acquire the exclusive representation of a nationally advertised staple article or line of merchandise, preferably a going business of considerable volume. 2603 RIMPAU ST. Phone 706-705.

CASH IN FIVE DAYS.
We are the clearinghouse for incoming tourists who are looking for business lines. If you are ready to sell your business NOW and want QUICK action, come in and see us at once, or call TUcker 5832 for
THE SALES MANAGER.
415 Chapman Bldg., 756 S. Broadway.
If we can't sell it, we will buy it.

I WANT connection with going concern. young man with executive experience in construction and mfg. lines. Invest about $2000. Highest references given and asked. No agents and no get-rich quick schemes. Address A, box 129, TIMES OFFICE.

2 BUS. men of long standing in Los Angeles would like sole agency on Pac. Coast of some large wholesale or mfg. concern. Would invest small capital. Only reputable people need answer as we mean business. Address E, box 234, TIMES OFFICE.

HARDWARE or other business to take room in A-1 brick building, 22x72. Have tin shop in rear; take all or part. 1910 E. Anaheim st., Long Beach, and only 200 feet Cherry Blvd. Rent $75. Ph. 317378 Long Beach. EDWARDS.

WANTED—Flower shop in Los Angeles or nearby city. Must be well located and have good trade established. In replying state what day interview could be had. Address A, box 110, TIMES OFFICE.

GRAD. psycho-therapist, exp. in genuine Swed. massage, hydro & electric therapy, wants partnership with physician, nurse or will buy massage bus. Address B, box 81, TIMES OFFICE.

HAVE $2000. Want partnership in established business. Am a worker and will do anything. No wildcat schemes. Address A, box 461, TIMES BRANCH.

BUSINESS wanted—Want to buy small business direct from owner. Might consider part interest with services. Address Box H, TIMES OFFICE, Glendale.

I PAY CASH
Same day for your business or merchandise. I work fast. Try me.
Ph. HEmpstead 1309.

YOUNG business man will invest one to three thousand with services. Address C, box 213, TIMES OFFICE.

WANTED—To lease, soda fountain and light lunch, in city or suburban town; good location. Address C, box 272.

AUTO PARK—Will pay up to $3000 cash for good location. Address F, box 594, TIMES BRANCH.

HAVE $1000. Want real business opportunity. No agents. W. D. McLAIN, 1343 Shatto st. DRexel 4497.

ACCOUNTANT, C. P. A., will purchase practice of retiring acct. or tax expert. Address A, box 562, TIMES BRANCH.

WILL pay cash for entire stock of merchandise. Must be priced below cost. Quick deal. BRODY, 5441 Monroe st.

WANT—Chance to invest up to $50,000 in high class enterprise with services. Address H, box 523, TIMES BRANCH.

WILL invest up to $10,000 any legitimate proposition. Address H, box 528, TIMES BRANCH.

STORE wanted, furnishings or dry goods. $2000 to $10,000. Address A, box 74, TIMES OFFICE.

WANTED—Paying genl. mdse. or hardware business for beautiful L. A. home and cash. 2412 S. MANSFIELD AVE.

HAVE capital to finance the expansion of a deserving business or patent. Address H, box 501, TIMES BRANCH.

WANTED—Theater in suburb or town. Address G, box 434, TIMES BRANCH.

BAKERY wanted, small, out of city. Address G, box 484, TIMES BRANCH.

REAL estate office or to lease lots, on Sunset Blvd. 557021.

OIL station or auto park. State price, income. Owners only. Rm. 12, 717 MAPLE.

WANTED—Groceries, up to $2000 for real estate. 8716 COMPTON AVE.

LEGAL NOTICES—
Bids, Proposals

THIS is to certify that the undersigned are operating a building supply business at 330 East San Fernando Road, Burbank, Cal., under the fictitious name of the Consumers Building Supply Co.
W. P. BUSCH,
C. G. LOISELL.

AFTER this date, June 7, I will not be responsible for any bills or debts contracted by my wife, Mrs. Laura Mayhorn.
CECIL MAYHORN.

Ancient Power Transmission

According to the president of a prominent industrial company, the first records of transmission of power in history come from Egypt, and it is undoubtedly true that the great pyramids and many of the works of the ancients were made possible through the understanding of the transmission of power. Certainly no engineering feats of such magnitude could have been accomplished without something more than the hand of man or the labor of beasts. He further said one of the most common and easily understood power transmissions is the old-fashioned well with its bucket attached to either a rope or chain, and power to the windlass at the top of the well lowered the bucket into the water and raised the liquid to the surface. Another one of the early forms of transmission was the grain-grinding millstones which were ground together with a form of power transmission with hand or treadmill power transmitted to the stone.

FOOLING THE BARBER

Chicago barbers have an interesting practice, that their women customers have not been long in seeing through. Instead of cutting all the hair off with a few clips, so to speak, when a customer wants her hair bobbed, they snip it away, little by liltte, so that no mass of it remains long enough from which to form a switch. As few girls who have once bobbed their hair have the courage to let it grow again, without the assistance of a switch, the barber thus assures himself of a permanent customer. But the Chicago girls have learned to fool him. Now they first cut off the mass of their hair at home, going to the barber shop only for the final trim. There are tricks in all trades but ours.—[Capper's Weekly.

Changed Conditions

Young Wife: You don't rave over me as you used to.

Husband (a baseball enthusiast:) Well, you don't expect a manager to throw compli-

CHEMISTRY MAY RESCUE FARMER

Recent Discoveries Point to Unknown World

Study of Plant Vitamins Engrosses Scientists

Colonial Observer Shown on Right Track

[EXCLUSIVE DISPATCH]

WASHINGTON, June 7.—Will modern chemistry revolutionize farming? The chemist in his laboratory, patiently studying mysteries concerning atoms, vitamins, and hydrogen-ions, may seem to be in an entirely different world from the farmer at the plough. But some of the present research is so fundamental and the possibilities of applying it are so tremendous, that the farmer is on the verge of a new era—at least so the situation appears when an agricultural chemist explains the latest problems and discoveries.

Bios is the first plant vitamin to be discovered. Plants, like animals, require air, water and food. The plants obtain food from the soil. If vitamins are lacking, the plant's growth may be stunted, just as the growth of a human being is affected in similar circumstances.

ENGLISHMAN PIONEER

Some time ago, an Englishman reported that it was possible to take peat, which is not a very complete plant food, and by treating it with bacteria make it into an efficient plant food. Unfortunately, no one else was ever able to duplicate the Englishman's remarkable result with peat. But yeast contains a growth-producing principle, called bios, which has the powers that the Englishman claimed for peat. A Belgian discovered the substance, and now chemists are busily studying it.

A great deal is heard about the importance of isolating a vitamin. Recently, a scientist has been successful in isolating the substance bios. No scientist has yet isolated any vitamin in sufficiently satisfactory condition to make analysis possible. When bios is analyzed chemists may be able to take a chemical formula and produce the same substance out of their laboratory bottles. Whether the plant vitamin in yeast will promote growth of other plants is not yet known. If it is like animal vitamins, it can be fed to the plants in some way. In that event knowing how to produce bios in the laboratory in large quantities would be extremely useful and practical.

There may be other plant vitamins besides this one, which are necessary to growth and vigor. It may in time be possible to see that plants get a balanced ration, and stunted plants yielding poor grade fruit may become as rare as they should be.

Some of the most remarkable work now going on in chemical laboratories is the result of the discovery of hydrogen-ion concentrations. This is a technical term and a technical subject, but it is the basic factor in so many modern theories that it threatens to become as much of a catch word as vitamin or atom. Insulin could not have been obtained from the glands of slaughtered hogs until the significance of hydrogen-ion was understood.

Hydrogen-ion means electrified atoms of hydrogen. The number of atoms charged varies, and the chemist speaks of the different variations as ionic concentrations. He says that a vitamin or other substance has its hydrogen-ion concentrations, at which certain processes take place. Thus gelatine swells in water only at certain concentrations.

All this is closely connected with the farmer and his land. Hydrogen-ion has an acid taste. That is its peculiar feature. All acids taste alike, regardless of what their composition may be, due to hydrogen-ion. When the farmer limes his soil he is adding an alkali which will neutralize the acid in the soil. He may not know anything about chemistry, but he is decreasing the hydrogen-ion concentration of his soil.

What farmers now achieve by using tons of lime may some day be more economically brought about by studying the hydrogen-ion of every soil and determining the hydrogen-ion concentration of different crops. Then the farmer will add hydrogen-ion to soils that require it, and he will select his crops for different fields on a more scientific basis than at present.

At the recent meeting of the American Chemical Society, C. A. Browne, of the Department of Agriculture, sketched the history of agricultural chemistry in America from 1663 to 1863. Dr. Browne finds that maize was the subject of the first study of the sort in America. Then, in 1668, the Rev. John Clayton presented a scientific paper entitled, "Observables in Virginia." The Virginia scientist was, unknowingly, laying the foundation of soil chemistry. In language suggestive of the alchemists, he pointed out:

"The same sort of seed in different earths will produce tobacco, much different, as to goodness . . . Had not my microscope, tools to grind glasses, etc., been cast away with my other things, I had made some critical inquiries into their several natures. I would have examined what proportions of salts all the sorts of earths had afforded, how water, impregnated with their salts, would have changed with infusing galls, how with syrup of violets, and how they would have precipitated mercury, or the like, and so far forth as I had been able, examine them by the several tryals of fire."

This sort of record shows that even that far back all farmers were not satisfied to plant by superstitious signs. An interest in chemistry of the plant world existed. But until the middle of the nineteenth century the interest was almost entirely confined to what was obviously practical research.

'DEATH VALLEY SCOTTY' SPECIAL PILOT IS DEAD

[EXCLUSIVE DISPATCH]

PRESCOTT (Ariz.) June 7.—Arthur W. Davis, City Councilman for the last six years, is dead. He was a railroad engineer and carried an engraved gold watch presented him by "Death Valley Scotty" for services as pilot of the famous train with which Scott broke the transcontinental record.

EL PASO SEE
LOST EMIN

Mexican Trade
With Wrecked

Border Towns
From Slipping

Texas City Gathers
for Counter A

BY NORMAN WA
[EXCLUSIVE

EL PASO (Tex.) June
gateway to Mexico, El
fighting with her back
Because of revolutionary
nomic conditions, this,
port on the Mexican border,
ing her valuable
Mexico slipping away to
Nogales and Eagle Pass,
or service through the port of
redo has diverted much
traffic to that city which
belonged to El Paso.

Passenger traffic also
diverted through Laredo
the better Pullman
which is carried out of
direct to Mexico City via
Nogales, Ariz., on the
growing, hustling,
Southwestern town which
after its share of the
business of Mexico and
it.

EL PASO NOT A

El Paso business men
asleep to this situation
will not surrender her
as the principal Mexican
port without a struggle.
Paso spirit, which was
starve for lack of
been revived by the
of the second largest
run on another. Banker
been bitter enemies
came to the rescue of
and the city and Southwestern
fine an example of civic
tion as San Francisco
her fire.

Fifteen years ago,
outbreak of the Mexican
tions, El Paso was handling
freight traffic to Mexico
of the other ports
clusive of Vera Cruz.
railroad tracks and joint
at the American end of
national bridge were
with coal, machinery,
and supplies going to
the interior.

WAR WRECKS

Then the revolution
1911. Most of the fighting
the north. The Mexican
Railroad was torn up
tinuously from one end
er and El Paso's trunk
interior was cut.
Northwestern Railroad,
from the border to
huahua, with a projected
Topolobampo on the
so badly crippled by
ers and wreckers that
the hands of a receiver
Dr. Francis Pearson's
an industrial empire in
ern Mexico sank with
Lusitania.

El Paso learned a
son during the revolution
riod in Mexico. Up to
the city depended
Mexico for its trade.
olutions, this was cut
Paso wholesale houses
business in Arizona,
and West Texas, even
Angeles territory for
El Paso valleys have been
ed from a liability to an
introducing long staple
70,000 bales is expected
grown in these valleys
El Paso has just begun
for her Mexican trade and
ing up her industrial
cotton-producing valleys
serves.

Sues Circus
Charge of L
of Sanita

Traveling in a
car is not such a
it has been painted
cording to a suit for
ages filed yesterday
Murphy against the Al G.
Circus and the Willia
ville Company.

According to the
Murphy accumulated
min during a trip from
les to Wadsworth,
was compelled to
clothing and purchase
robe. As a result of
ence, Murphy said,
fers "pain, agony
tion."

It was the defendant
provide comfortable
quarters for Murphy
the complaint stated.
declared the cars were
erly heated and the
trip was made when
mometer ranged around
mark.

FIRING SQUAD
NOT "A RISK

FRENCH WIDOW
FOR INSURANCE
INITIAL V

[BY CABLE

PARIS, June 7.
court case has just
against a widow
fore the outbreak of
husband took out
insurance, at that
000. The insurance
lated that in case of
the risks of war
held good.

The war broke
band went to the
one of the
doned his post
He was tried
found guilty
before the firing
At the end of
tried to collect
insurance policy
refused,
by death
The widow
and she
Tribunal.

But in the
cision has
judge found
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martial for
the enemy,
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seen by the

The Pink Shee

Vol. XLIII.

WANTED

ANGELENOS ARE BIG OFFENDERS

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m Signals Utterly Ignored by Many Pilots

Y CLARENCE R. SNETHEN,
s Angeles Traffic Commission

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RINCIPAL OFFENSES

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The Pink Sheet

AUTOMOBILE SECTION

Los Angeles Sunday Times

Part VI: 14 Pages

Vol. XLIII. SUNDAY MORNING, JUNE 8, 1924. IN THE VAN

WANTED—COMMON SENSE AMONG MOTOR DRIVERS TO REDUCE ACCIDENTS

ANGELENOS ARE BIG OFFENDERS

More Accidents Here Than in Any Other City

Little Heed is Paid to the Driving Rules

Arm Signals Utterly Ignored by Many Pilots

BY CLARENCE R. SNETHEN,
Los Angeles Traffic Commission

If the number of traffic accidents in Los Angeles is to be reduced, motorists must apply common sense in their driving. With the increasing congestion on the streets, the necessity for careful observance of the traffic ordinances becomes imperative. These ordinances are all designed with a view of protecting the motorist and pedestrian, and if everyone obeys them, Los Angeles will be at the bottom of the list of accidents instead of the top, as at present.

There are only a few things that cause the majority of accidents on our streets. Among the principal ones are:

PRINCIPAL OFFENSES

The motorist who will not stay in line, but is continually dodging in and out between cars in order to save a few seconds' time. He is largely responsible for a great percentage of the collisions.

Passing on the right is another ordinance which is continually violated.

In the matter of making right and left-hand turns, motorists in Los Angeles do not comply with the State law by getting in the proper line of traffic. Those desiring to make left-hand turn are required, under the State law, to get into the inside line of traffic, while those making a right-hand turn are required to be nearest the curb. This law also stipulates that anyone making a turn must be sure it can be made with safety before attempting it.

The proper making of arm signals is another necessity. Nearly 50 per cent of the drivers wholly ignore the arm signal which was designed for their protection. Over 12½ per cent of all accidents are directly due to arm signals not being made. Therefore, every motorist should, above all things, make his signals properly.

Pedestrians can greatly lower the number of accidents by crossing the streets at intersections only, and where traffic signals are located, moving with them. "Stop, Look and Listen" before stepping into the street—it may save your life.

If the motorists and pedestrians in Los Angeles will take the above hints to heart and obey the traffic laws and co-operate with the police, driving on the streets of Los Angeles can be made safe for both the motorist and pedestrian.

FIAT CAR IS TO BE REPRESENTED HERE

The Fiat motor car, manufactured in Torino, Italy, is to be handled in Los Angeles by Iogan F. Metcalf, it was announced last week. Metcalf has opened sales and service station at 6463 Sunset Boulevard, Hollywood.

In the Lee of Calico Mountains, Where a Mining Boom Attracted Thousands in the Early Eighties

At the Mouth of one of the Silver Mines

Strata, Crunched by a Mighty Hand

John Lane, the King of Calico

Buzzard Rock

Calico in 1882

Calico in 1924

Once Famous Silver Region is Now Practically Deserted

John Lane, the king of Calico, and his wife, are the sole residents of the little town of Calico that bragged of a population of 3500 back in the 80's when over $67,000,000 in bullion was taken out of the surface mines. John Lane hangs on in the hope that some day silver will regain some of its prestige and that the vein he is sure runs deep in the mountains will be tapped. The famous Dodge Brothers scout car 600,000 from the Albertson Motor Company was the car that made the trip last week. Calico in 1882 is from John Lane's photographic collection. The map was sketched by Charles H. Owens, Times staff artist.

DUESENBERG IS VINDICATED

Pins Faith on Supercharger Idea, and Joe Boyer Hangs Up Record Four Miles Per Hour Faster

BY PAUL LOWRY

Fred Duesenberg's faith in the supercharger was certainly vindicated in the great Memorial Day motor race at Indianapolis when Joe Boyer cut the mustard at a rate nearly four miles faster per hour for 500 miles than did Jimmy Murphy when he set up the former world's record of 94.48 miles per hour in 1922.

Harry Miller's reign as king of the race-car builders has an-

(Continued on Page 2, Column 3)

BUYING STREAK SENSED

Change in Rock-Bottom Car Prices is Hinted at by the Auto Manufacturers

[EXCLUSIVE DISPATCH]

DETROIT (Mich.) June 5.—While the status of the automotive industry continues spotty in the main, the advent of long-past-due sunshine has materially helped the situation the past two weeks and the expected buying streak is believed at hand. Prospective purchasers are advised to take advantage of the prevailing conditions. Increases in the prices of two lines of standard makes presage adjustments of lists of a higher trend within the next month in the opinion of many manufacturers. Some makers are loath to launch such a move, but they are confronted by a condition and not a theory.

Automobile prices are at rock bottom and the public gets more fore its money today when it buys an automobile than when buying almost any other product, President Harry M. Jewett of the Paige, Detroit Motor Car Company, points out.

"In the case of the Paige-Detroit Motor Car Company," said Mr. Jewett, "prices of its products are much lower than any time in history. Taking prices of the Paige cars in 1920 as an example, the Paige 6-42, which in size and weight was similar to the present Jewett, sold for several hundred dollars more than the selling price of the Jewett today."

In 1923 the purchasing power of the automobile, using 1913 values as a base, was 11 cents. This compared with 51.8 cents for clothing, 61.2 cents for rent, 98 cents for live stock and 73.5 cents for farm crops.

Motor car manufacturers can raise prices and still give the public a good value for its money.

Mr. Jewett's views are corroborated by Edward S. Jordan, president of the Jordan Motor Car Company.

"Fifteen million owners of used cars are trying to sell them to the

(Continued on Page 3, Column 2)

"KING" OF CALICO HOLDS THE FORT

Early Resident of Former California Boom Mining Town Still Hopes the Old Town Will Stage a Comeback With All the Trimmings

Nobody will ever say that John Lane didn't do his best to keep Calico on the map. John has been the "King" of Calico for so many years that he long ago lost track. He and his faithful wife are the sole residents of what was once a boom mining town on the Mojave Desert, a few miles out of Daggett, and they have been holding the fort ever since Calico was a bustling metropolis of 3500 souls back in 1882.

John Lane courted his wife under the big tree that stood across the street from the old postoffice building which they now occupy as a residence. They were married in the old schoolhouse at the head of the street. Both pepper tree and schoolhouse are gone, moved to Daggett by enterprising souls.

But the fame of Calico lives. Close to $67,000,000 in silver bullion was taken out of those flaming hills before the price of silver became so low that it was unprofitable to mine it. When Bryan's popularity tumbled silver tumbled, too.

As Puritan towns went in the early days Calico was whiter than most of them. There were only fourteen saloons in Calico at the height of its prosperity, one to every 230 souls—a very low average in the days when drinking amounted to an everyday art.

There isn't much left of Calico now but memories of a few weather-beaten buildings. The Lanes' occupy the former post-

(Continued on Page 2, Column 2)

First Motor Cars of 1925 Design on Show This Week

EARLY DEBUT BY NEW CARS

Chandlers of 1925 Vintage Are Introduced

Four-Wheel Brakes, Balloon Tires Features

Same Motor and Transmission Are Retained

The introduction of the new 1925 Chandler to the motoring public of Los Angeles, which takes place this week at the establishment of the W. P. Herbert Company, Southern California Chandler distributors, marks the first announcement of new 1925 models by any manufacturer, and is bound to crowd the display rooms of this well-known establishment with motorists who are all anxious to view the latest Chandler developments.

"The 1925 Chandler," according to Herbert officials, "of which there are nine new models, represents the results of eighteen months' careful development on the part of the Chandler Motor Car Company, and we are safe in saying that no other motor car is more clearly abreast of the times and none contains so many developments of such established merit.

BIG INCREASE

"Chandler popularity in Southern California has always been recognized. During 1923 Chandler sales increased 109 per cent over those of 1922, while during the first four months of 1924 Chandler sales have increased 51 per cent over those of 1923. To put it another way, Chandler sales during the first four months of 1924 have tripled those of 1922, proof positive of Chandler's ever-increasing popularity.

"The wonderful sales increase during this period enjoyed by Chandler has been brought about largely by the famous Pike's Peak motor, announced only seventeen months ago. This famous power plant has mastered not only practically every difficult climb in the entire country, but it has likewise mastered the affections of thousands of motorists the world over, and today stands as the ultimate in engineering achievement. Likewise the traffic transmission, an exclusive Chandler feature, deserves credit for Chandler popularity. Already thousands of Chandler owners are familiar with the safer and more delightful driving made possible by this thoroughly perfected unit.

"Both the Pike's Peak motor and traffic transmission are features of the 1925 models, and in addition there are several other innovations that will bring Chandler popularity to even greater heights in public esteem than it has already attained.

BALLOONS, TOO

"Genuine supersize balloon tires are offered as original equipment on all the 1925 models. Balloon tires, combined with Chandler's scientific spring suspension, provide a marvelous cushioned riding ease over every sort of road and condition of going.

"By the addition of four-wheel brakes as optional equipment on any of the 1925 models at slight extra cost, the factor of safety which Chandler owners have heretofore enjoyed as a result of the traffic transmission, is likewise augmented. Chandler four-wheel brakes are of Chandler design, and their ease of maintenance and simplicity make for uninterrupted service. Chandler is one of but few cars that offer either rear-wheel or four-wheel brakes, as the customer may prefer.

"Among the many other features of the new Chandler are a pressure chassis lubrication system, advanced force-feed motor lubrication, larger vacuum tank, handsome new instrument board, cylinders honed to flawless finish, latest and most advanced type of headlights, efficient cowl ventilation, and Fisher bodies of unusual beauty and luxury of appointments.

"Now that the motoring season in Southern California has really begun, and the motorist no longer has to wait until the end of summer to secure a new model, we anticipate a heavy demand for the 1925 Chandler. Arrangements have been made to handle a record crowd of visitors at our show rooms during the week, where the 1925 Chandler will be on display."

Use Motor as a Brake and Save Burning Bands

Probably no single piece of advice is preached so frequently to drivers as the necessity for using their motor as a brake in descending long hills. Nevertheless you cannot take a Sunday trip to the mountains without discovering the mountain air along the well-traveled grades to be decidedly flavored with the none-too-delightful odor of burning brake bands. It is the commonest sort of thing to see cars stopped at the water troughs along the Waterman Canyon switch backs while their owners pour water on smoking wheels.

"People fail to stop and think how much energy the brakes must absorb when they depend upon them alone to hold them back on a long mountain grade," declares Clair R. Savage, sales manager for J. W. Leavitt & Co., Oldsmobile distributors. "No matter how efficient brakes may be, they are not intended to be used alone on such grades as are common in our California mountain driving.

"It is a pretty safe rule to use the same gear in descending a grade that is required to climb it. Where you had to go in low, going up, for example, use low gear when you come down. It is sometimes necessary, however, to use la- gear in descending where you climb in second. Any driver can tell by the way the car handles what gear he should use."

'KING' OF CALICO HOLDS THE FORT

(Continued from First Page)

office and general store building as a home. The "King" uses one of the old saloons across the street as a garage. The remainder of Calico's edifices have crumbled to ruins.

It was back in the early seventies that a government surveying party working on the Mojave desert near what is now Yermo noticed a group of brilliant hills rising from the flat expanse of sagebrush and sand. The surveyors named them the Calico Mountains.

According to Lane, silver in the Calico Mountains was discovered by two men, John McBride and Lars Silver, in 1881. The boom that followed brought the town of Calico into being.

There were no railroads then, and the ore had to be hauled over the desert by huge wagons to Ora Grande, some forty miles away, where it was smelted. Then came the railroad. The Santa Fe built a narow gauge road from Daggett to Calico, and funny looking locomotives pulled the ore cars right up to the mouth of the main mines.

The canyon up which the locomotives chugged was quite appropriately named by the miners Wall-street Canyon. It is a narrow cleft in towering mountains of ore-laden rock. It runs blank up against a lofty wall, down which tumbles a 200-foot waterfall when the water runs high in the back country.

Manifestations of the queer actions of Nature are in evidence on all sides. As if crucheed by a mighty hand the rock strata run in every conceivable direction. Some titanic upheaval must have taken place in the early ages to twist entire mountainsides in such grotesque fashion. Hot springs once bubbled from the region, and the rocks are spotted with holes like the smallpox.

But it is in these queer hills that John Lane still pins his hopes. He and his wonderful wife are as contented there is if they ruled an empire of millions of souls. The "King of Calico" says there are millions of dollars in ore still stored away in those mysterious hills, and he hangs on to some claims with an air of defiance.

There was no deep mining in the early days, and of the $67,000,000 taken out in the course of a few years' time it was accomplished by tunneling. Lane believes there is a tremendously rich vein lying beneath the surface.

There is a bit of the Painted Canyon coloring with Garden of the Gods spice and Royal Gorge icing in Calico Canyon. It is only a few miles out of Daggett and across a dry lake where you can try out your motor's speed and is well worth the time of any motorist who is at all interested in the workings of Nature.

The little burial ground at Calico contains seventy-four headstones. There is an odd feature to these headstones. They were made of wood and carved with the name of the one who had passed on. The carving was painted. Years of desert wind and sand have scoured away part of the headstones but the paint kept the names and dates in bald relief.

It was to this section of historic California that the Albertson Motor Company scout car, the Dodge Brothers 600,000, went last week.

DUESENBERG VINDICATED

(Continued from First Page)

noyed Duesenberg for some time, and the wily Fred has been plotting ways and means of unseating the talented Angeleno for the past two years.

But Duesenberg was unable to get a cue until a year ago, when three Mercedes cars were entered in the Indianapolis classic, each one equipped with a supercharger engine. The superchargers were efficient but the cars were handicapped by chassis devices, and the Mercedes makers did not enter any cars this year.

Duesenberg, however, grabbed the idea and putting superchargers in the same cars that were too slow to get anywhere out here at Beverly Hills walked off with the plum that a Miller eight-in-line motor grabbed last year.

As it implied by the name a supercharger is simply a device to crowd more fuel into the cylinders, and consists, in most instances, of a fan driving at about five times engine speed, which packs more fuel into the cylinder than would naturally pass through the carburetor through the suction of the piston when it descends on the fuel intake stroke. The supercharger does not act until the engine revolutions have reached a certain period per minute, when it automatically cuts in. Duesenberg's supercharger design has been closely guarded, but it is said to be of the fan type.

The supercharger idea is not new. It is used in stock-car production in Europe, and sixteen years ago was used in the first American Grand Prize race, but its development was not pursued until the Mercedes trio came over last year.

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Clark Talks on Motor Boats.

E. P. Clark, western representative of the National Automobile Chamber of Commerce, has just returned to Los Angeles from a survey trip up the Coast.

One of the deductions he made from his trip is that the motor boat, which is rapidly increasing in numbers on the highways, is going to change the whole strata of society in time.

Between Portland and Tacoma Clark counted eighteen of these motor boats on the highway, and he says that the place most of them call home is where they stop for the night.

By the time the next census rolls around Clark declares the deputies will have a horrible job on their hands chasing these modern gypsies and obtaining the name of their home towns.

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Burrud Flops on Ear

L. J. Burrud, known to his friends as "Dick" and the newspaper fraternity as a publicity pirate, has been advised by kind relatives and friends to confine his outdoor activities to the automobile. Dick thought he was a horseback rider until an unkind nag bounced him off on his ear in the Hollywoodland Hills ten days ago. He is able to sit up and take nourishment now. Hollywood papers please copy.

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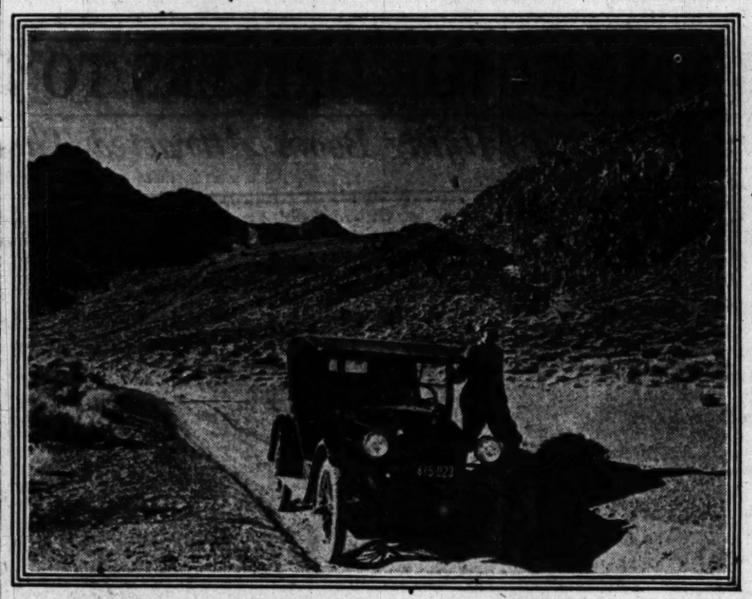
Leon is Uncouth

The uncouth tactics of certain San Francisco newspaper men is indicated by the lamentable attempt of Leon J. Pinkson, the great Swedish automobile editor of the Bay City, to interfere with the honeymoon of Harry Press, advertising manager of the Western Auto Supply Company, when the latter was in San Francisco with his bride recently. Pinkson actually had the audacity to phone Press at his hotel and turn the conversation to business, but Press set him down, and now Leon knows it isn't good form to talk business to a man who is on his honeymoon.

Along the Rugged Road to the High Sierra Country



There is an irresistible fascination about a trip over the Mojave Desert, through the Owens Valley and up into the snow-rimmed mountains in the Siera range. Above we have an Oldsmobile in the "rattlesnake road" that winds its way to Bishop with Clair Savage adding to the scenery.

HARMONY IN LIGHT SYSTEM IS WANTED

[LOCAL CORRESPONDENCE]

BURBANK, June 7.—The widening and paving of San Fernando Road being as good as assured, effort is now being concentrated in securing a harmonious lighting system for the much-traveled highway. Glendale interests have intimated that in carrying out this improvement they would be pleased to co-operate with Los Angeles and Burbank in the preparation of plans and specifications for the proposed lighting system. Glendale is of opinion that harmony in design through the cities would materially enhance the beauty of the boulevard. The suggestion that a conference of city officials be held is on the eve of bearing fruit.

CALIFORNIA GOGGLE ELIMINATES GLARE

HOLLYWOOD BROTHERS INVENT DEVICE THAT HELPS OTHER FELLOW

A new device, destined to eliminate the glare of headlights, has been invented by N. H. Ische and R. A. Ische, brothers living at 2111 Hillhurst avenue, Hollywood. It is called the "California Goggle," and slips on over any headlight, interfering in no way with the drivers' light, but destroying the glare which is sometimes disastrous to the pilots of approaching cars. The device functions automatically at all times whether under favorable or unfavorable conditions.

Roads and

SNOW MELTING IN HIGH SPOTS

Early Opening of Foot Paths is Assured

Weather in Yosemite Valley Reported Ideal

Government Crews Repairing All Trails

[EXCLUSIVE DISPATCH]

YOSEMITE NATIONAL PARK, June 7.—Weather conditions in Yosemite Valley are beyond improvement; the days are refreshed by a cool southwesterly breeze, while a blanket is necessary in the evening.

Automobile travel to Yosemite continues steady. Last week 177 automobiles carrying 496 persons entered the park over the Wawona Road from the south. From the north, 221 cars with 736 people came into Yosemite over the Big Oak Flat Road. Train travel for the past week was 772, while the combined travel from all sources amounted to 2752 persons.

REPAIRING ROADS

In the higher elevations outside of Yosemite Valley, crews are daily being assigned to repair the trails that are free from snow. The Clouds Rest Trail, twelve miles in length from Happy Isles, is now open and visitors are daily making trips to this prominent point, both by foot and horseback. Branching off from the Clouds Rest Trail, about two miles above Nevada Falls, is the Merced Lake Trail, which leads to the famed fishing spots in the McClure Fork and Merced Lake districts. Each year the National Park Service, in co-operation with the State Fish and Game Commission, plants about 60,000 small fry throughout the

Roads and Trails in Upper Reaches of Yosemite Cleared

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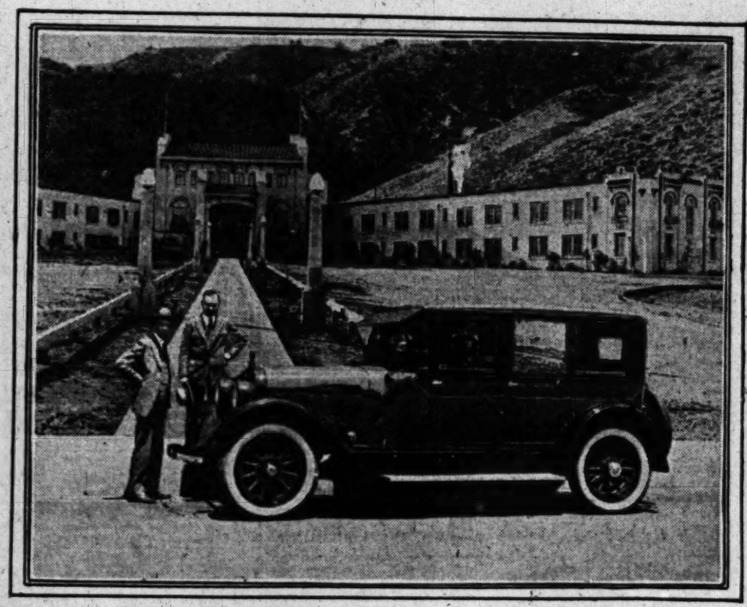
The Glacial Point Road opened officially on May 23, last, several weeks earlier than regularly scheduled. Motorists report the road in good condition. Many persons are journeying to Glacier Point this year, either by foot, horseback, private automobile or stage.

CAMPS FOR HIKERS

A hikers' camp was opened on the 1st inst. in Little Yosemite Valley and at Merced Lake. This arrangement will permit hikers to travel reasonable distances on foot and be assured of accommodations at different points for each day's journey. The rates at these camps will be within reach of every purse. Thousands of persons will view Yosemite's majestic High Sierra region this year at a small cost, due to the establishment of additional hikers' camps at Boothe Lake, Lyell Base, Tuolumne Meadows, Glen Aulin and Tenaya Lake.

The Hetch Hetchy Road from Carl Inn to Mather Station, approximately eight miles in length, is in good condition following recent repairs by a government road crew. This link connects the Big Oak Flat Road with the Hetch-Hetchy Railroad at Mather Station, from which point, thousands of persons are annually taken to the edge of the steep canyon, now a reservoir used to impound the waters of the Tuolumne River.

An Imperial Car in an Imperial Setting



That's what they call this distinctive type of new LaFayette sedan, the first to be delivered in Southern California, and it is shown above photographed in front of the regal resort on the Ridge Route known as Foster Curry's Lebec Lodge. At left, in front of the car, is the owner, U. G. Purinton, 1919 Huntington Drive, South Pasadena, with Earle R. Lindley, Pasadena Nash and LaFayette dealer. Purinton is one of the owners of the Grand Central Market in this city.

BUYING STREAK IS HINTED AT

(Continued from First Page)

dealers of the country at prices entirely out of line with the very low prices established by manufacturers on new cars," said the Cleveland automobile maker. "In fact, new car prices are about on the 1913 level, comparatively."

A review of the situation in general by Mr. Jordan reveals conditions as much more favorable from the standpoint of the manufacturer and dealer than the public generally realizes.

"Last year the dealers, in their anxiety to make deliveries on new cars, accepted in many instances the owner's valuation on his old car with the result that the used-car market was cluttered," he said. "This year the dealer is not willing to do that. Therefore he is in a better position than he was a year ago."

"Manufacturers who reached the high peak of production during the winter months have readjusted their manufacturing schedules in accordance with the dealer's ability to buy and handle used cars. This is a very healthy condition and means that there will be no excess production this year."

"After a year of wear your car is worth 60 per cent of its original value," declared Col. Sydney Waldron of the Detroit Automobile Club, in a protest against the present method of taxation. "In two years this value has dropped to 40 per cent; in three years to 25 per cent; in four to 15 per cent, in five to 5 per cent. At the end of the sixth year it is approximately junk, though with extraordinary care you may keep it running for six months more.

"Of course, there are exceptions. Certain cars, lightly used, endure even longer than this six and a half years. But the number is balanced fully in the figures by the cars which, due to fire, accident or other causes, are cut down long before old age gets in its work."

Present taxes, Col. Waldron points out, do a radical injustice to the owner of an old car by compelling him to pay as much to the State as he would if the car were new.

Better business for the automobile was predicted by H. H. Rice, president of the Cadillac Motor Car Company and a member of the National Automobile Chamber of Commerce taxation committee at the annual convention of the automobile body builders this week.

"Bankers tell me they see nothing to indicate poor business," he said. "We are now in a slight recession but the worst is past. An improvement is coming because money is plentiful, the automobile taxation bill is out of the way, and there is plenty of room in the industry for expansion."

After a period of six months during which balloon tires have become selective on Reo passenger cars at an additional cost, the Reo Motor Car Company now announces that the balloons will be standard equipment on passenger cars in its line at no extra cost. List prices on all models remain unchanged.

"Before we offered genuine balloons as selective equipment," says H. T. Thomas, vice-president and chief engineer of the Reo company, "tests on factory-owned cars and in our factory had convinced us that these tires as applied to Reo were right from standpoints of economy, safety and comfort. From now on every Reo passenger model coming off the line will wear balloon tires."

Alfred Reeves, general manager of the Automobile Chamber of Commerce, is to sail from New York on the 28th inst., for Europe, where he will make an extended study of the manufacture, sale and operation of automobiles. While abroad he will visit bankers, manufacturers, dealers, associations of owners, consuls and other officials in England, France, Switzerland, Germany, Belgium and Holland. He will study the requirements of the foreign markets and supply information regarding taxation, legislation, finance, highways, service, safety and traffic planning, as well as similar activities that have engaged the attention of the industry in this country during the past year.

Maj. Roy F. Britton, president of the Automobile Club of Missouri and chairman of the legislative board of the American Automobile Association, has accepted a request from Secretary of Commerce Hoover to study traffic control in its relation to highway safety.

This committee is one of seven formed as a result of a recent meeting of a number of national organizations seeking to reduce traffic accidents which were asked by Secretary Hoover to co-operate in their individual sphere in bringing about greater uniformity in remedial measures. The work of these committees is preliminary to a general conference to be called in the fall to which all organizations interested in greater safety on the highways will be invited.

G. M. Williams, president of the Nordyke and Marmon Company, announces the appointment of Carl J. Sherer, formerly secretary and treasurer of the Dayton-Wright Company as a special assistant to the president in the management and financial control of the company.

Mr. Sherer was treasurer of the Speedwell Motor Car Company from 1909 to 1914. When the Dayton Metal Products Company and the Dayton-Wright Company were merged with the General Motors in 1919, he became secretary and treasurer of the Dayton-Wright Company.

Pacific Coast cities will in the near future have the opportunity of witnessing the unique spectacle of an open-air assembly plant of the Buick Motor Car Company. Buick will make the demonstration to show the exactness used in the making of every part going into the make-up of an automobile by progressive automobile manufacturers. In each city the hundreds and hundreds of parts going into the make-up of a completed six-cylinder car are taken from the stock bins of the local Buick service branch and assembled into a car.

This unique spectacle has attracted large crowds in Michigan where it has been staged for the past two weeks. In Detroit this week two mechanics, in less than fifty minutes built a six-cylinder Buick car on a platform of a motor truck.

President Frank L. Klingensmith of the Gray Motor Car Company announces the appointment of L. R. Martell as sales manager. He succeeds W. M. Purves, who has resigned to enter another field. The elevation of Mr. Martell is in line with the company's policy of promotion within its own ranks. This is the second advancement of this nature since the first of the year, the first being the appointment of H. W. Burritt to the general managership.

Mr. Martell is an experienced automobile executive, having been connected with the Packard Motor Car Company for nine years. Later he organized and directed the Detroit Accessories Corporation. In 1920 he joined the Gray organization and since that time he has held a number of important positions, his last being assistant sales manager.

J. E. Fields has been elected vice-president in charge of sales and Fred M. Zeder has been elected vice-president in charge of engineering of the Maxwell-Chrysler-Chalmers organization, according to announcement by Walter P. Chrysler, chairman of the board of directors.

Mr. Fields has been general sales manager and Mr. Zeder chief engineer.

"The abilities shown by Messrs. Fields and Zeder since they assumed charge of the sales department and engineering division of the entire corporation five months ago is responsible for this move," said Mr. Chrysler.

Mr. Fields joined Maxwell eighteen months ago as sales director. He was chosen to take charge of the corporation's combined sales department, following the sudden death of Arthur E. Barker last January.

For years Mr. Zeder has been internationally recognized by the automotive industry as one of its outstanding engineers. He became a member of the Chrysler organization four years ago.

Another epoch in the meteoric career of the Ford Motor Company occurred when the lake freighters Onandaga and Oneida cleared from Toledo, the first Ford-owned ships to carry Ford coal to Ford properties in the upper peninsula of Michigan.

Brought up from the Ford Kentucky mines on the Detroit, Ironton and Toledo Railroad, the coal was delivered to the dock at Toledo and there loaded into the vessels. The Onandaga cleared with 2800 tons of coal and the Oneida sailed the same day with 2900 tons.

The coal was delivered at Menominee for rail shipment to the Ford company's plant at Iron Mountain. Returning, the boats will load lumber at Ford mills at L'Anse and Pequaming for delivery at the River Rouge plant.

The two ships will be used principally for carrying coal north and lumber from the Ford mills to the Rouge plant. Coal will continue to be loaded at Toledo pending the completion of boat-loading facilities at the River Rouge docks.

The Oneida and Onandaga were purchased from the American Shipbuilding Company by the Ford interests. The vessels are of steel, the same size, 265 feet over all with 43 feet 6 inches beam. Each has a capacity of 3800 tons. The Oneida was conditioned in Detroit and the Onandaga at Buffalo, both being converted oil burners.

These two vessels with the big steel freighters, Henry Ford II and the Benson Ford, both of which will enter service next month, form the first units of the Ford fleet on the Great Lakes.

The ten millionth, model T, Ford left the final assembly in the Highland Park plant of the Ford Motor Company Wednesday. The motor bearing the number of 10,000,000 was completed in the morning and reached the car assemblers in the afternoon to be assembled into a touring car.

The company announces this car will make a coast-to-coast trip.

The car will be shipped to New York within a day or two and leaving there will be driven across the country to San Francisco. The Lincoln Highway has been selected as the official route of travel and stops will be made at most all of the towns along the line.

SHORTER ROUTE PROMISED

[LOCAL CORRESPONDENCE]

PACOIMA, June 7.—The paving of North Sherman Way, now in progress, from here to connection with the main Sherman highway at a point near Mission Acres, will afford automobile travelers between San Fernando and Van Nuys a shorter route than the one now traveled following the detour of the trolley line via the Old Mission. The new pavement is of concrete. The work is well advanced, one-half of the roadway being paved before the other is touched, thus leaving a part of the highway open at all times. The road is straight for the entire distance, except for one turn. Paved northward through this place as the main north and south boulevard, it will connect with the San Fernando-Pasadena State highway in the foothills.

GLENDALE DEALERS SET DATE FOR JINX

The Glendale Automobile Dealers' Association will stage their annual Jinks Day at Forest Home, near Redlands, on Wednesday and Thursday, the 11th and 12th insts., according to an announcement made by President Lyman P. Clark.

The party will leave Glendale at 12:30 Wednesday, spending the night at the mountain resort and returning Thursday. Each member will be permitted to bring one guest, and invitations to the affair are eagerly sought by friends of the dealers.

CLAIM THE BLOW-OUT RECORD TO BISHOP

[LOCAL CORRESPONDENCE]

HUNTINGTON PARK, June 7. Manager A. F. Conry of the local branch of the Platt Music Company, with Fred McCoy, W. E. Ryan, J. Trimmer and Jay Ray, have returned here after a fishing trip in which they claim to hold the world's record when it comes to blow-outs. They made the trip to Bishop and return, a distance of 320 miles from here, and during that time, had eighteen blow-outs. However, they were rewarded by catching seventy-eight fish which were more than a foot in length, while one of the trout measured two feet.

Paradoxical

"Lawyers are wonderful fellows."

"What's in your mind now?"

"Just think! They can split hairs even on bald facts."—[Boston Transcript.

WHAT THE STATE IS DOING IN THE SOUTH

Completion and Improvement of Main Trunk Lines is Interesting the Highway Commission

BY HARVEY M. TOY

[Note: This is the second of a series of articles on State highway construction in Southern California by the chairman of the board]

Not only in the immediate vicinity of Los Angeles, but throughout a large part of Southern California, the rapidly increasing motor traffic is one of the greatest problems to be considered in the construction of highways.

In recent months the California Highway Commission has obligated approximately $1,500,000 of motor vehicle fees and gasoline tax funds in Southern California, largely for the widening and thickening of pavements. Contracts for new work will take into consideration the traffic problem, and new pavements will not be less than twenty feet in width, and in many places much wider.

WIDENING OF COAST ROUTE

Between San Diego and Oceanside the existing pavement is being widened to twenty feet. Thousands of dollars additional will be expended in eliminating dangerous curves and grade crossings on this section.

North of Los Angeles widening work has been done in numerous places, and at present widening of shoulders is under way north of Quail Lake. Considerable work also is being undertaken on the Ridge Route, where a day-labor force with power shovel is "daylighting" and widening blind curves and otherwise improving the road and making it safer. Electric lights have been installed in the Newhall tunnel.

In the near future construction of important units of the Walker Pass route, east of Bakersfield, will be started.

Widening work is being completed on the Mountain Springs grade, between San Diego and El Centro on the Borderland Highway, where a big betterment program has been under way.

North of Los Angeles on the Ventura Boulevard (Coast route to San Francisco) we have two contracts under way for widening and thickening the existing highway, which will make a great improvement in conditions in that section.

SEAWALL TO BE BUILT

Farther north the Rincon seawall and causeway soon will be under way, and south of Santa Barbara we are planning to eliminate some dangerous kinks, and do considerable widening work as soon as funds are available. Widening of cuts and grades has been going on north of Santa Barbara for some months, and a marked improvement in the highway is noted.

The Coast route is destined always to be one of the popular routes of travel in California, and completion of the Santa Monica-Ventura coast highway will greatly increase traffic north of Ventura, and improvements are being planned with this in view.

Jumping eastward from Los Angeles, we are pushing forward completion of the trunk line through Imperial Valley as rapidly as possible. Grading is now under way in the vicinity of Westmoreland and east of the Sand Hills.

TRUNK LINE TO BE FINISHED

We have instructed the State highway engineer to prepare plans and specifications for the grading and surfacing of uncompleted sections in the vicinity of Holtville, El Centro and Brawley. This is an initial step in the completion of the pavement from Los Angeles to Yuma. Plans are under consideration for rebuilding the plank road over the sand hills east of Holtville.

FOR COAST BOULEVARD

It is the policy of the commission to improve and complete trunk lines in Southern California as rapidly as plans can be prepared and funds will permit. And this includes the Oxnard-San Juan Capistrano coast boulevard, destined to be the great scenic drive of Southern California in the future.

We have placed nearly $3,000,000 in contracts since we began our construction program last November, and more are to follow in the near future.

Body Builders Grab Half the Glass Supply

Nothing could better indicate the popularity of the inclosed type of car than the fact that more than half the entire amount of plate glass produced in the United States is used by automobile manufacturers as wind shields and in the manufacture of closed cars.

"When you consider the immense amount of plate glass that is consumed in modern office and store buildings, it is hard to believe that it does not equal the demand from the automobile makers," says Harris Hanshue, manager of the Los Angeles branch of the Apperson Motor Car Company.

"A recent survey by the National Bank of Commerce, however, showed that three of the six leading companies producing plate glass are now owned outright by various automobile makers. The average closed car requires seven times as much plate glass in its construction as does the open car, and the fact that closed-car production in most factories now exceeds open-car production shows where the supply of plate glass is going.

"The very best type of plate glass is required for automobile use, for, of course in the making of wind shields especially, nothing could be tolerated in the shape of imperfections that would interfere with vision."

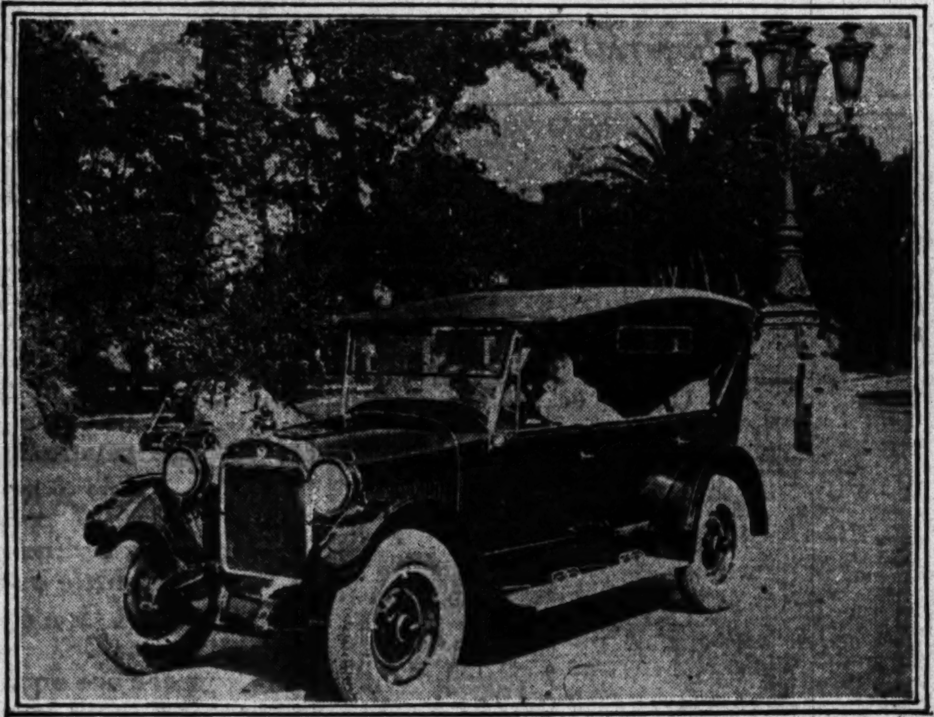
THINGS THE CAR OWNER HAS RIGHT TO EXPECT

Just what has a car owner a right to expect from his dealer's service department? New light on this mooted question is furnished by H. W. Curtis, vice-president and general manager for Clippinger-Kincaid, Inc., "downtown" Chevrolet dealers here.

"Service is the modern watchword in the automobile business," he says. "The care the car owner receives after he has bought his car is made almost as vital a part of the salesman's argument as the good points of the car itself. Much has been said as to what a car owner has a right to expect when entering a service shop. Here is the way we figure it:

"First a car owner should not have to deal with a disheveled, dirty-looking place. Secondly, courtesy and immediate attention upon entering a shop is another item that the motorist is entitled to. The third and most important feature due the motorist is an exact quotation of the cost of a job before he leaves his car. With this estimate should go a definite promise as to just what time he can call for the job, and some guarantee, written or verbal, that the work will prove satisfactory."

New Model With Fat Tires as Standard "Shoes"



Reo, one of the pioneers in the development of genuine balloon tires, is just introducing an entirely new model in a special touring car with this tire equipment, together with many built-in sport accessories and features.

NEW MODEL INTRODUCED

In its twenty years of progress the Reo Motor Car Company of Lansing, Mich., has always been in the forefront with the adoption as standard of features that elaborate road and laboratory tests have proven of real worth. This spring Reo is bringing out a stock model of conservative sport touring type that incorporates in its design and fitments the features found most desirable when comfort, appearance and economy are considered. This new Reo is called the Reo T-6 special touring.

The famous T-6 six-cylinder Reo engine, which develops full fifty horsepower at 2000 revolutions per minute, is the motive power, as in the other Reo passenger-car models. This engine has the famous Reo valve arrangement, which provides for cool operation, a maximum of power and extreme simplicity. It is a six because Reo and other automotive engineers have proven this number of cylinders most satisfactory for passenger-car use—a fact indicated by the percentage of makes using the six-cylinder type—approximately 85 per cent.

Balloon tires, disc wheels, powerful brakes, inner-frame cradling of power units, and oversize parts of special steels, are outstanding features of this new car. Built-in features, such as cowl ventilator, nickel-plated radiator shell, nickeled lamps, integral wind wings, parking lamps and step plates add to the appearance and comfort, while the upholstery is furnished in both black and Spanish leather, as the purcaser desires.

Reo engineers have worked with the big tire companies for the past two years in their development of the genuine balloon tire, and on this Reo model balloon tires approximately six and one-quarter inches in diameter are mounted upon twenty-inch disc wheels of the very latest type.

The new Reo is mounted on the standard 1924 Reo chassis, which is set remarkably low, due to a "kick-up" in the frame. There is unusual roominess in both front and rear compartments, the latter being of sufficient size to permit of the installation of two additional jump seats if desired to turn the car into a seven-passenger at only slight additional cost. This change only entails the exchange in floor boards, as the pockets in rear of front seat are adapted for the accommodation of the extra seats merely by the removal of two door panels, the pocket flaps buckling down over the extra seats just as they do over the pockets.

Time-Tried Principles Still Good

The Miller balloon cord, according to J. O. Ward, special representative of the Miller Rubber Company of California, is a development of Miller principles which were proved successful more than three years ago. "Miller demonstrated for the first time in the history of the tire business," said Ward, "the fact that a less ply, more flexible cord would give greater strength, superior riding qualities and more satisfactory service.

"Since that time Miller has built, and thoroughly tested, thousands of balloon cords. Miller has corrected and perfected the design, and now offers the motoring public a new type of tire that sets the highest standard of satisfactory service yet reached by any balloon tire.

"Miller balloon cords eliminate the difficulties which were first met with in this type of tire. Their design of construction permits the greatest flexing with the least possible destructive results. They are perfectly balanced so that road shocks are evenly distributed. This means longer tire life, smoother riding and protection of the car from rough roads.

"The improved grooved, geared-to-the-road tread affords positive traction, greater safety and unparalleled riding comfort."

Employee Force Is Increased to Meet Demand

Nineteen twenty-four promises to be the banner year in the history of the Wills-Sainte Claire factory, according to recent advices received by the Western Motors Company, Los Angeles distributors for the Wills. Despite a monthly increase in production since the first of January, the factory is still three weeks behind on orders for the new line of Wills-Sainte Claire cars.

"In an effort to keep up with the demand, the factory has increased its number of employees 300 per cent since the first of the year," said Sidney A. Briggs, manager of the Western Motors Company, last week. "The distributing organization has been enlarged so that the Wills is now represented from coast to coast.

"A substantial profit was shown for the first quarter of the year, and the financial statement of the company reveals cash on hand to the extent of more than $2,000,000. There are no outstanding loans or bonded indebtedness and the only indebtedness in fact is that of current accounts. The current assets were shown to be approximately 8 to 1 over current liabilities."

Average Life of Motorcars Is Doped Out

Life insurance companies can predict with almost exact accuracy the average length of life which any group of men of a given age can expect. Long study of vital statistics has made this possible and perhaps automobile companies may in the future make similar studies as to the probable life of their cars. Just how long is the average life of a modern, high-grade motor car is a matter of considerable dispute.

"The Cadillac Motor Car Company recently conducted some interesting investigations into the life of Cadillac cars," says J. E. Clark, sales manager for the Los Angeles Don Lee branch.

"Their factory production records for the past eight years showed that they had built and sold 143,279 cars, which, incidentally, was just twice the production of their nearest competitor. Checking registration records for the entrie United States for 1924, they found that 159,818 Cadillac cars were in service.

"This would seem to prove quite conclusively that all the Cadillacs built in the past eight years are still in service, and that something like 16,000 veterans of more than eight years' usage were also running."

NEW HAVEN HAD FIRST SWITCHBOARD

The first commercial telephone central office in the world was placed in service in the city of New Haven, Conn., on January 28, 1878, the switchboard connecting eight subscriber's lines. It was a somewhat crude and simple arrangement, but improvements followed rapidly.

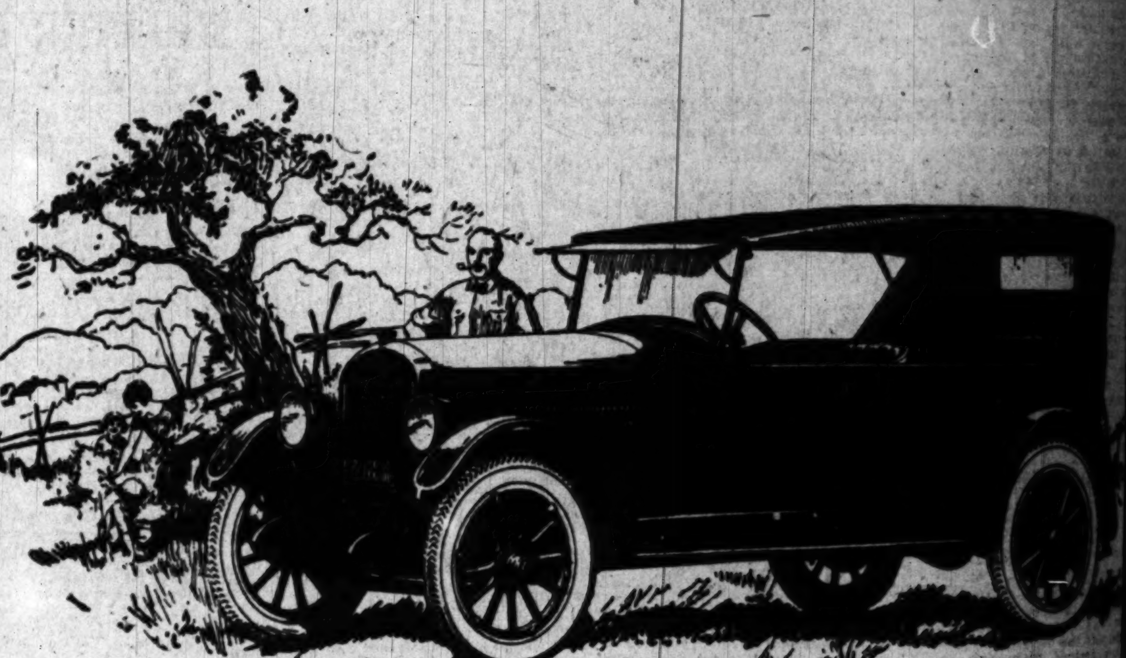
After a few days' demonstration of its serviceability, the convenience and value of the new "telephone-call system" appealed to those who had hesitated about patronizing the innovation, and the list of subscribers grew rapidly. On February 21, 1878, the first regular list of subscribers to a commercial telephone exchange system was published. Fifty names were listed. By March 9 the number had grown to 125 and another list was then published. On April 8, there were 227 patrons, including telephones in forty-two residences. Thenceforward there was a steady growth.

Several of the original subscribers are still living. The first printed list contained the names of eleven residences, three physicians, two dentists and several stores, factories, markets and stables. One looks in vain, however, for the name of Yale University, although the enterprising Yale News is mentioned.

After March 1, 1878, continuous day and night service was given. During the first week the New Haven exchange was opened, the operating force consisting of one boy, the son of the treasurer. The number was soon increased to four.

Although a network of paved motor roads covers the Belgian Congo, travelers still build fires at night to ward off lions and savage citizens.

Bird censuses are to be taken this summer by the United States Department of Agriculture, and most of the work will be done by unpaid, volunteer observers.



FRANKLIN WINS ENDURANCE RUN

And Grabs Economy Cup in Newspaper Tour

Only One Other Car Cops Two Trophies

Contestants Cover an 1881-Mile Course

"A Franklin demisedan, piloted by George Texada, won first place in the economy and endurance tour conducted by the El Paso Herald over an 1881-mile course. The route lay over rough desert and mountain roads, and between Springerville and Globe reached an elevation of 9400 feet," says Ralph Hamlin, local Franklin dealer.

"The Franklin captured both the endurance and economy cups in its class, and on top of that made a better economy showing than any other car above the $700 class. Only one other car, a Ford, won both cups in its class—a rare feat, according to officials of the

"This run, which consumed twelve days under careful supervision, was under the sanction of the A.A.A., and not only required a careful check on gas, oil and water consumption (the Franklin ad it over the water coolers ere,) but also penalized for late at controls, motor stops or alls, and repairs or tire changes. is worthy of note that the anklin, leaving forty-four min behind the leader from pringerville over the Apache rail, checked in on time, even ough some of the leading cars me in late because of the fast ce maintained over the rough ountain trail.

"The decision to enter a Frank in the run was a hasty one, and e car used in the tour was se cted at random from stock at e factory in Syracuse and driven om there to El Paso, a distance 2700 miles, in nine days, arriv g just in time for the run.

"In this connection, I will say at the Franklin people were not all hesitant about subjecting e car to this long trip just be re starting the run, because in eir experience—and our experi ce, too—Franklins need but very ifling adjustments as a rule, and ey felt confident that a slight ning up after it arrived in El so would suffice to win in its ss. Our greatest expectations re exceeded, however, by the ly remarkable showing made by xada. Perhaps the best feature this run is the fact that it kes everything into account, thus nging out any weak spots in a r's performance. But the Frank had no weak spots.

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EXPECT BIG THINGS OF THE DOUGHNUTS

Oscar Doyle of the Union Motors, Inc., distributors for the Maxwell in Southern California, tells about the satisfaction Maxwell owners, who have their cars equipped with the doughnut type of tires, have derived from the low-pressure rubber, especially on dirt and desert roads.

"From now on we will be hearing stories of the performance of balloons which are optional equipment on Maxwell cars," said Mr. Doyle. "The only changes we make is on the diameter of the wheels, and this has to be done on every make of motor car. Wheels are built for these tires so all we have to do is to change from the large ones to the smaller."

DIAMONDS LISTED AS NASH "TOOLS"

Diamonds, for centuries rolled about in luxury's ample lap, adorning beautiful platinum settings or gleaming in pawnshop windows, have now been motorized, along with several and one other articles of commerce.

This is the statement contained in a letter just received by John J. Troy, president of the Troy Motor Sales Company, Nash and Lafayette distributors, from Robert S. Breyer, vice-president and general manager, who is now at the factory at Kenosha and Milwaukee, Wis.

"The precious gem, devoid of glittering setting and attired in overalls, is now working in the Nash factory," writes Brayer, and points out that $75,000 worth of these stones are carried by Nash as part of the regular tool equipment.

The diamonds adorn the "business end" of boring bars in a machine which bores the bearings in Nash "con" rods.

YOUTHS ARE CAPABLE TRAFFIC DIRECTORS

"During my motoring trips over the last week-end," says Andrew Baldwin of the J. V. Baldwin Motor Company, local Chevrolet dealers, "I was greatly impressed by the young boys who were directing traffic at points of congestion. I was surprised not only by the number of them, but also by the respect the motorists gave to their signals.

"It clearly indicates that the people are willing and even anxious to do their part in eliminating congestion and accidents. The increase in travel is tremendous and everyone knows that the regular police force cannot keep pace with it. Therefore, these youngsters are filling to good advantage a big responsibility. More power to them."

Popular Designs of Tents in Use by Camping Fraternity

The striped palmetto tent shown at the upper left is not only colorful but a very popular model. At the upper right is the lean-to type for one-night stands. Below is the Egyptian type tent which is adapted to four or more persons. These tents are featured by the Western Auto Supply Company.

WISE WORDS ON THE TYPE OF TENT TO SELECT FOR MOTOR TOURS

BY EARL H. WILCOX,

Manager Camp Department, Western Auto Supply Company

When choosing the tent, the camper should carefully study his own individual needs and make his purchases accordingly. There are many points to be considered: the number of people; the length of the trip; the climate; if the trip will consist of one-night stands or if several days will be spent in one place—the list of needs is long and varied. The camper will get more enjoyment out of his trip if he studies his needs before he makes his purchase.

There are several styles of tents, but the three that have met with popular approval among campers are the Egyptian tent, the lean-to type and the umbrella style.

The lean-to is one of the simplest types for general camping purposes. This tent consist of a single sloping roof with a three-foot rear wall, side walls and an open front. The front is equipped with a fly that may be used to extend over the top of the car or serve as an awning. At night the canopy may be tied down to tightly close the tent. The 7x7 tent of the lean-to style will accommodate three single cots.

The palmetto tent is just now very popular among outdoor men as it is quickly and easily raised. There is but one jointed pole to erect and no guy ropes to bother with. The khaki palmetto is equipped with a sewed-in floor that excludes snakes, rodents and all like unwelcome visitors that might happen in. Good ventilation is secured by means of two screened windows that are equipped with shades. The front of the tent, when raised, provides an ideal canopy.

The big de luxe auto tent is designed after the handsome old Egyptian tents and will provide the camper with a real home while on the tour. It has a pyramid top with a sloping roof to the thirty-inch side walls. It will accommodate two full-size beds and leave a four-foot dressing space. It is equipped with an extra fly for the side of the canopy and is also fitted with a bobbinet fly for the door. This tent and sewed-in floor is both mildew-proof and waterproof. For those who wish to spend more than a day or two at one location this type of tent cannot be equalled.

Exceed All of 1922 Production in One Quarter

OAKLAND, June 3.—Durant production from the organization of the Durant Industries to April 30, 1924, shows a total of 289,387 vehicles built and sold, according to figures made public by the Durant Corporation here today.

This figure is divided as follows: 1921, 2504; 1922, 56,641; 1923, 175,860; 1924 (January 1 to April 30) 54,362. An analysis of these figures shows that in the first four months of 1924 nearly as many automobiles have been built and sold as were built and sold in all of the year, 1922.

SHORTY ROESCH CONGRATULATED

Scores of congratulatory messages were received here during the past week by C. A. Roesch, president of the Alemite Lubricator Company of California, following the announcement that the Bassick-Alemite Corporation of Chicago had purchased the Allyne-Zerk Company of Cleveland, O., manufacturers of the Zerk lubricating system.

The combination of these two lubricating system, and the further fact that the Alemite Lubricating Company is extending its services to every town and population center of California, will be of special interest to motorists at the beginning of the open-road season, for lubrication and service regarding it provide the motorist with much annoyance unless he has a car which is equipped with a standard system with service available throughout the entire territory which he tours.

"The increasing number of cars which use the Alemite system has made it possible for the Alemite stations to be established in all parts of the country, in the small hamlets as well as in the large cities," said Mr. Roesch yesterday. "We receive many pleasant words about the Alemite service from motorists who have toured throughout the western territory, and it will be our continual aim, now that we have taken over the distribution of the Zerk system, to increase and to further extend our service facilities."

To be Envied

Elsie (with swollen face:) Oh, dear, I wish I was a grandpa, or else baby.

Mother: Why, darling?

Elsie: Grandpa's teeth are all gone and baby's haven't come yet.—[Boston Transcript.

BERT DINGLEY IS A REAL LECTURER

Franklin owners and prospective owners, Franklin dealers and sales forces at many points throughout the country have been much interested during the past few weeks in the series of illustrated lectures dealing with the Franklin car delivered by Bert Dingley, who recently joined the merchandising division of the Franklin Automobile Company.

There was a time when Dingley's name was listed with those in the front ranks of American racing drivers. He is numbered among the pioneers in auto racing. So far back as 1905 Dingley was a member of the Pope-Toledo team that went to France and contended for the Gordon-Bennett cup. In 1909 Dingley was the star performer of the Chalmers team which, during that season, made the best showing of all racing teams in the country. In that year he acquired the title of road-racing champion.

A bad smash-up out here on the Coast a year or two later caused Dingley to quit the racing game after one of the closest calls that a pilot ever had and lived. He spent many months in the hospital and for a long time his recovery was doubtful.

When he was able to move again Dingley took up the work of teaching others. He is credited with that rare faculty which enables some who are possessed of advanced technical knowledge to impart that knowledge to others. For a number of years Dingley was sales engineer for the Marmon Company at Indianapolis.

Mr. Dingley has made a thorough study of the Franklin car and uses lantern slides to help him in explaining its fine points.

Might Ruin It

"I think the baby has your hair, ma'am," said the new nurse, looking pleasantly at her mistress.

"You don't mean it!" exclaimed the woman, glancing up from her book. "Run into the nursery and take it away from her. She will ruin it."—[Exchange.

OMAHA CITIZENS SAVE GAS MONEY

Municipal Station Starts a Battle

Big Companies Cut Under City Prices

And Motorists Benefit by Warfare

[EXCLUSIVE DISPATCH]

OMAHA (Neb.) June 2.—Omaha's gasoline war, which began several months ago when the city opened a municipal filling station, has grown so fierce that the "big fellows" are now cutting at each other and Omaha automobilists are saving thousands of dollars every day in the price they are paying for gasoline.

Incidentally, facts and figures on the cost of and selling prices of gasoline, which have never before been available, are coming to light.

This time last year Omaha was paying 23½ cents for gasoline. Three months ago the price was 20¼ cents.

Today gasoline is being sold at 15 cents at some stations. Others stations are selling at 17 cents.

HARD TO GET

The Omaha municipal station is still having trouble getting a supply of gasoline and is selling at the 17-cent rate. The Elrod company has a station right alongside the municipal station and is selling at 15 cents the gallon.

But they are all making good money, even at the 15-cent rate and those cities where gasoline is still being sold at 20 cents and more are simply being gouged, these independents say.

Here's something authentic on the price of gasoline that has come out during the Omaha price war.

Gasoline, wholesales at 10 cents per gallon at the refineries in Oklahoma. Freight from Oklahoma to Omaha is 2.16 cents per gallon, making the price, per gallon, laid down in Omaha, 12.16 per gallon.

Wholesale prices on gasoline are said to be about the same, whether in Oklahoma, Kansas, California, Indiana, Ohio, Pennsylvania, or elsewhere. And freight rates from the refineries to almost any other city should be about the same as to Omaha.

The Omaha municipal station, gasoline at 17 cents per gallon made a profit of more than $4000 $4000 in two months.

There are 150 gasoline stations in Omaha. While the municipal station was selling at 17 cents and making $500 a week, all the other stations were selling at 20¼ cents per gallon.

ARE KEPT BUSY

The Elrod company, now selling at 15 cents per gallon, is handling between 25,000 and 30,000 gallons of gasoline per week. Its gasoline costs 12.16 cents per gallon, laid down at the station.

"Standard, Sinclair, Manhattan and these other big fellows who are producers, refiners, wholesalers, jobbers and retailers combined, and who make a profit from each of these operations, are making the real money," says City Commissioner Hopkins, in charge of the municipal gasoline station.

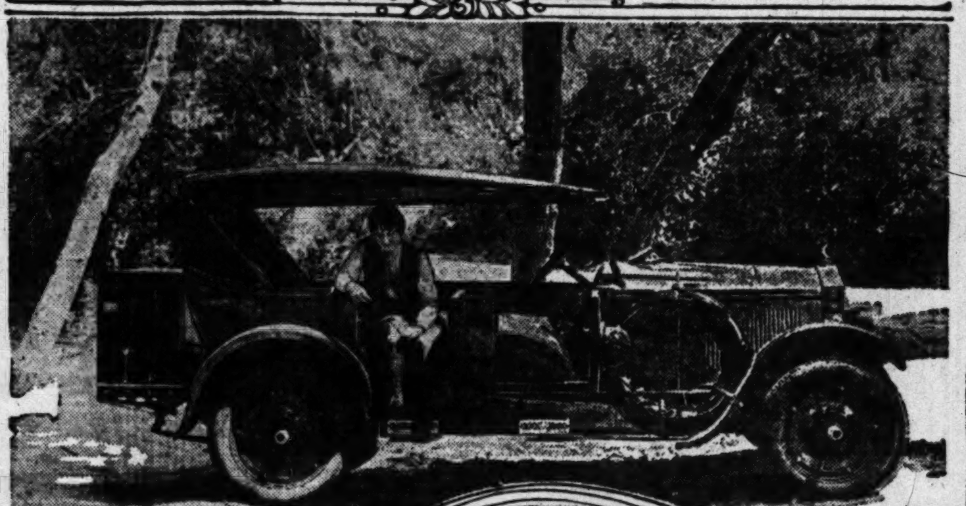
But while Omaha is getting 15-cent gasoline, no other town in Nebraska is getting gasoline at that price. All other places are paying 20¼ or better. The price slashing is confined to the city of Omaha.

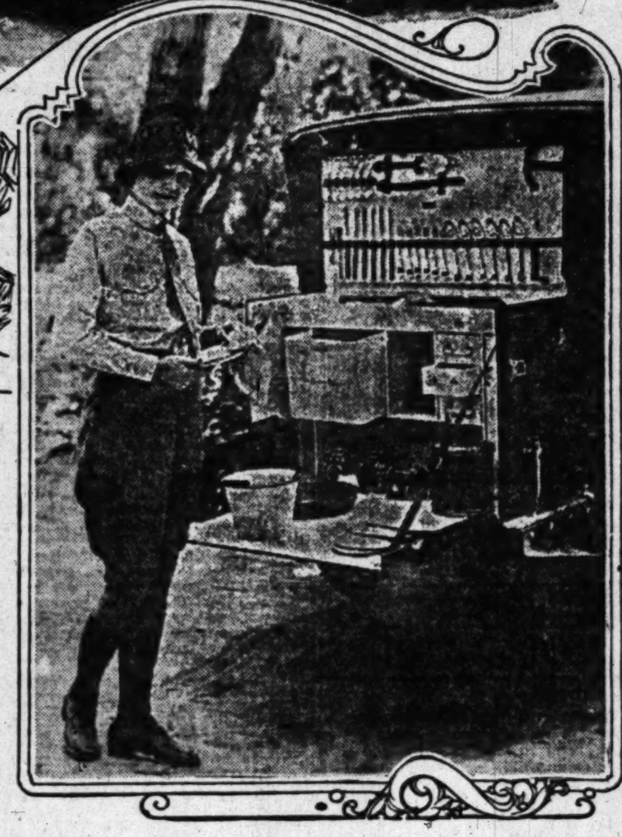
Nebraska has a sort of "price control" law enacted to protect small dairymen from the big creameries which forces the creameries to pay the same price, freight considered, at all stations, thus preventing discrimination. Gov. Bryan is trying to apply this law to the big gasoline companies and force the latter to sell gasoline at all points in the State, freight-rate considered, at the same price they are selling in Omaha. The Governor has ordered the Attorney-General to bring action against these companies to force the lower prices for all of the State as well as for Omaha.

VISITS RAISIN CENTER

Thomas E. McKnight, secretary and treasurer of the Reo Motor Car Company of California, Inc., spent several days of last week in Fresno.

How to Be a Gypsy and Still Be Modern





It is no trick at all with a Moon of the Don P. Smith standard to be a motoring gypsy. The seats fold down into a bed, and the back opens up into a kitchen. Irma Stanley, one of the Dyas outing girls, is the demonstrator.

Victory of Joe Boyer Is Cause for Jubilation

The record-breaking speed that won first place for the "Duesy" and Joe Boyer in the international 500-mile race at the Indianapolis Speedway Decoration Day is quite enough to turn the heads of Jack Harrigan and Eddie Cleveland, local Duesenberg distributors.

Perhaps as great a reason for Duesenberg's winning the coveted honors as the phenomenal driving of the pilots was the endurance of the car under the terrific speed. The drivers experienced very little motor trouble and the largest speed loss from mechanical difficulties was only two and one-half miles. In addition to the superior mechanical features that have brought glory to the Duesenberg, the winning car was equipped with a supercharger, a new speed innovation on American cars.

"The stock model Duesenberg straight eight shown on our display floor incorporates all the mechanical principles that won this car laurels on the race track," states Jack Harrigan. Fred S. Duesenberg, who designed and built this spectacular race car claims the distinction of being the only manufacturer of stock cars to build racing cars in their own factory."

MAKES HIGH AVERAGE ON SHORT MOTOR RUN

Distance covered by a motor car on the road within a given time depends more on outstanding flexibility and ease of handling than on sheer speed, according to the Greer-Robbins, Company, Chrysler distributor for Southern California. This was strikingly illustrated recently when a Chrysler six averaged 51.42 miles an hour in a test road run of 94.1 miles between Portsmouth and Columbus, O., without being permitted to reach a speed of more than sixty-five miles an hour at any time.

During the trip the Chrysler had to go through four right angle underground railroad crossings, around fifteen right-angle corners, through eight incorporated towns, five unincorporated villages and over six railroad crossings. The quickness and precision with which it could be slowed down at these various points and again raised to a fast pace is shown in the fact that it averaged more than fifty miles an hour without traveling faster than sixty-five miles. It was by far the fastest test ever made between Portsmouth and Columbus.

FENDER HEADLAMPS STICK FOR YEARS

No motor car in America has, perhaps, so distinctive a mark as the famous Pierce-Arrow headlamps. Few motorists realize, however, that these graceful lamps were adopted originally for their utility rather than their beauty.

"Fender headlamps really are a safety factor," says Mr. L. E. Corcorran, general sales manager of the Pierce-Arrow Motor Car Company. "This type of lamp gives a more perfect road illumination. And in turning corners the driver has a quicker illumination of the roadway into which he is turning. This is due to the fact that fender lamps project farther forward and are wider apart than the ordinary bracket lamps."

Camping Record Is Established by Outing Girl

A new record, that for completeness, dispatch, novelty and scenic satisfaction is considered unique, was established last week by Irma Stanley, Dyas outing girl, in a Gypsy Moon from Don P. Smith, Inc.

The problem was to devise what might be termed a short, snappy outing for city motorists, a sort of magnified picnic, that at the same time could be achieved satisfactorily in a very limited time.

First came the choice of the camping site. It had to be close in, readily accessible and include all the elements expected in the selection of a far-away mountain rendezvous.

It was quickly located on the north side of Hollywood Mountain in Griffith Park. A winding woodland road, just wide enough for one car, leads off the main boulevard that winds on and up, over Hollywood Mountains. It comes to an abrupt end on the bank of a creek, amid a bower of shrubs and trees. It couldn't have been better if it had been found at the end of a long day's travel.

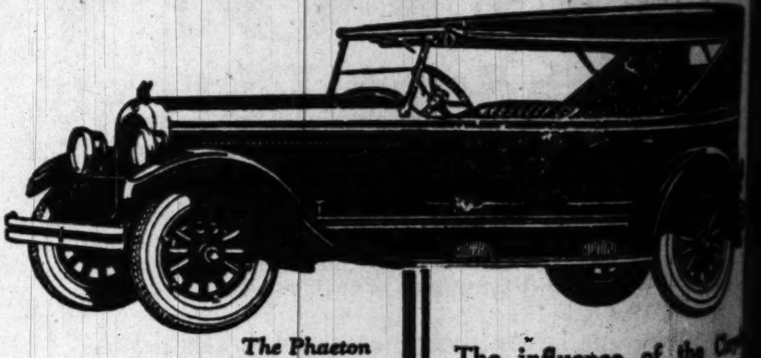
Compact and complete equipment was another essential. The clothing part of it was quickly solved by Irma Stanley in the Dyas Sport Shop.

The Gypsy Moon, especially designed for motor nomads, provided every other convenience required with its special kitchenette trunk and adjustable seats that make a roomy, restful bed.

The outing speed test started promptly at noon, when Miss Stanley boarded the Gypsy Moon at Seventh and Olive streets. It took just thirty minutes to reach the camp site.

At 12:35 o'clock, only five minutes after arrival of the motor-gypsy turnout, camp was set up. The kitchenette trunk had been opened, the portable two-burner gasoline stove set up, the seats converted into a comfy bed and lunch was ready. At 12:55 o'clock lunch was over. A very satisfying quantity of victuals can be consumed in twenty minutes when one is out camping. At 1 o'clock sharp a dash to the creek had provided water, the white enamel dishes had been washed and dried and put away and the kitchenete trunk was again packed and closed, ready for the road, dust and rattle proof.

Miss Stanley chose to divide her remaining thirty minutes equally between a nap and a short hike, both of which she accomplished to the dot, arriving back at her office at 2 o'clock.



e 7 Words
TAR Car?

stances must your entry exceed

contest blank and send it dir-
y of Awards at the Star Motor
nthand, California, before July

winners will be announced in
soon thereafter as possible.
y! This is the simplest and
t ever offered the public. It is
no strings attached. Any one
t follow the easy requirements.
ealer has full details.

IZE—Star Car
Model as pictured above)
PRIZE—$100.00 in Gold
RIZE—$50.00 in Gold

loses July 1st, 1924

Company of California
of California
g Service
d Tribune

Oakland, California

OTORS, Inc.

Awaken
Industry

influence of the Chrysler
n motor car engineering
able. Before many months
will see many attempts to
cate the performance and
my of the Chrysler. The
s, that this realization of a
priced car weighing only
pounds (touring type), that
s the riding comfort of a
on car; a high gear range
to 70 miles per hour, and
ine mileage well over 20
to the gallon, has startled
awakened the entire auto-
le industry.

ing about the Chrysler is
ed or unaccepted—nearly
thing about it makes it a
remarkable advance in
r car engineering.

*We are pleased to extend the con-
nience of time-payments. Ask
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EER-ROBBINS CO.
1144-58 South Flower St.
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Open Sundays 10 a. m. to 2 p. m.
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4616 South Vermont

To Meet Delivery Service Demands

Ford box truck, equipped with all steel body and cab, screen sides and canopy top—a new haulage unit which meets a wide range of requirements.

creen Sides and a Canopy Top on Truck

Screen sides and canopy top are being supplied by the Ford Motor Company as additional equipment for the new Ford one-ton truck equipped with all-steel body and cab.

Since its introduction a few months ago, the new Ford haulage unit has steadily gained in popularity among truck users throughout the country. With the addition of screen sides and canopy top its utility is greatly extended and the uses to which it may be adapted are even wider than ever, including most every delivery service demand.

The screen sides, which are of heavy mesh in strong frames, are securely bolted to the cab and body. The top is covered with weather-proof material, similar material being used for side and end curtains which are rolled up and held in place by straps when not in use.

The end doors form a feature which appeals to many for they afford complete inclosure and protection of the load. The doors are hung on sturdy hinges and are locked with a double locking device which may be padlocked.

With the screen sides and top the truck has a loading space of approximately 314 cubic feet. The body is four feet wide, seven feet six inches long and has a loading height of four feet.

Sure Cure for Pistonpinitis is Discovered

[SPECIAL CORRESPONDENCE]

DETROIT, June 7.—"A positive panacea for pistonpinitis" is the facetious term used by Col. Tichenor in describing the "eighth fundamenal" improvement in a motor car just introduced by Rickenbacker— an adjustable wrist-pin bearing.

"It is a remarkable fact when you consider," says Col. Tichenor, "that in all the twenty-five years we have been building automobiles, little attention, and just as little improvement has been made in this, which is the most vital point in the entire machine.

"The first severe shock of each impulse of the motor, and every shock, must be sustained by the wrist-pin and its bearings. (I refer, of course, to the bearing which attaches the upper end of the connecting rod to the piston.)

"The shock of each explosion comes on the piston-head and is transmitted directly through the piston-pin bearing to connecting rod, hence to crank-shaft and finally to the driving wheels.

"With a car going at a rate of speed, say twenty-five to thirty-five miles per hour, an average of 750 sledge-hammer blows are delivered to each of the six piston-pin bearings in the motor.

"The new patented Rickenbacker bearing consists of a bronze bushing with rectangular slots milled at equidistanst points, leaving at these points only a thin outer wall of bronze.

"A hollow bolt (or distance thimble) running on a solid cap screw, serves to make and retain a very fine and absolutely accurate adjustment; and it is so simple to do that any owner of a mechanical turn of mind can do it himself just as well as the most skilled machinist."

...ES TO DRIVE A TRAIN OFF TRACK

...ike Dmytryk, 4108 Monroe ..., apartment-house owner, ...n't know what a tough car the ... four-cylinder touring was ... Sunday when his motor ... tangled with a Southern ... locomotive at a grade cross-...

"You ought to see the engine ... had is hurt," declared ... when, so excited that he ...ped back from his newly-...ned English into dialect, he de-...ed the accident to officials ... the Troy Motor Sales Com-...

...n exhibit A, Mr. Dmytryk ...ed his crippled touring car ... the service station and there ... discovered that, despite the ... that Mike had tried to drive ... off its own track, the to-...damage to the tough little Nash ... only about $100 worth.

NEW HOME SLATED FOR TOWN OF BELL

[EXCLUSIVE DISPATCH]

BELL, June 7.—The Studebaker is to have a new automobile home in Bell, D. L. Moore, contractor, having started work on the erection of the new brick structure at Baker and Corona avenues, this week, for Day and Tyrell, who will handle the machine. The building will be a one-story structure, the foundation to be constructed for the erection of a second story when needed.

Spinach and Table Grass on Menu Bill

Earl Cooper, veteran of the dirt tracks and the speedways, trains on spinach. Table grass is his standard diet for at least a week prior to every race in which he starts.

Five hundred miles on a brick speedway, such as Cooper raced on at Indianapolis on Memorial Day, looks smooth as glass from the grand stands, but to the helmeted speed pilots it is anything but that. They come out of a long grind around the ovals with bodies that aare bruised from the constant jolting that 100 miles an hour brings, and with hands cramped from the steady holding of the wheel.

The physical endurance required to drive 250 or 500 miles at top speed is as necessary for a racing driver as it is for a pugilist or any other athlete. That is why Cooper goes into training and eats only certain foods specified by a dietician.

While in training he eats eggs, porterhouse steak, bran bread, combination salad and apple sauce, with the main feature a heaping plate of spinach. As the day of the race approaches the other foods diminish in proportion as the succulent table grass increases.

Those who saw the race at Indianapolis claim that Cooper made the race a record-breaking event with the speed of his Studebaker special. He set a hot pace and held the lead for a great part of the distance, piling up some very handsome added winnings in lap prizes.

Cooper prepared his car for the event in Los Angeles. When he was ready to paint it he was assisted by N. M. Hendershott, a painter well past three score and ten, who in 1865 worked for the Studebaker brothers and painted wagons for them.

Hendershott placed the Studebaker emblems on the sides of the cowl of the robin's egg blue body and insisted on their being exactly in the right spots, for he stated that if Earl was going to call his car a Studebaker it needed to have everything done just right in the Studebaker way.

The first intimation that the Paul G. Hoffman Company, local Studebaker representatives, had of the fact that Cooper was to race under the Studebaker emblem was when Cooper called at the store and asked for a radiator emblem. Hoffman asked him why he had chosen the Studebaker emblem and Earl replied that he figured that whenever a man rode behind the wheel with the slanting bar he was sure to be up among the winners.

June beetles are declared to be beneficial to fruit trees.

Victorville Native Can't Get Hot Here

Those motorists who are inclined to ululate fervently concerning anything but the most perfect of motoring weather, or who complain bitterly at any upward change in the thermometer which tends to set their motometers toward the top, should have a chat with J. A. MacDonald of Victorville.

On one of Los Angeles' hottest June days—the mercury probably standing at about 85 deg. or so—a dust-covered four-cylinder Nash touring car last week drove up in front of the Troy Motor Sales Company's headquarters.

Transpiring Nash salesmen, wiping their wilting with astonishment at the weather, saw with a gentleman emerge from the car apparently as cool as the proverbial cucumber.

"Nice cool day!" asserted Mr. MacDonald of Victorville—for it was he—by way of a conversation curtain raiser.

The auto salesmen stared and then the Victorville man lit in and began to speak of hot weather. He declared, among other things, that 120 and 125 deg. above Mr. Farenheit's zero point is considered right normal in Victorville, and that when it's only 110 deg. in that summery town, the natives reckon it to be right cool.

Incidentally, he asserted that his two-year-old Nash four touring car, through 52,000 miles of life—40,000 of which have been desert driven—has never overheated to any serious point and that his sole repairs have consisted of two valve grindings. He declared his gasoline average has been from twenty to twenty-two miles per gallon and that the car has been easy on oil and tires.

Mr. MacDonald is a contractor, and asserts that the number of permanent structures being erected in the desert towns of Eastern California, Arizona and Nevada is amazing. In the little town of Oro Grande alone, he stated, thirty new cement houses recently were completed.

EDNA PURVIANCE IS BUYER OF NEW SIX

Edna Purviance, who recently triumphed in the leading role of "A Woman of Paris," last week took delivery on a Peerless six five-passenger sedan from Stanley W. Smith, Inc., Southern California distributors for Peerless motor cars. Miss Purviance is the third screen actress of note to select a Peerless enclosed car of late, Dorothy Devore and Marie Prevost recently took delivery on eight-cylinder town broughams.

ALTOONA RACE NEXT SATURDAY

Drivers Busy Getting Cars in Readiness

Duesenburgs Hope to Repeat Boyer Victory

But Stern Competition is Promised Them

[EXCLUSIVE DISPATCH]

ALTOONA (Pa.) June 7.—Next Saturday afternoon Altoona will hold its second automobile race on the new board track before a crowd which promises to be even larger than that which attended the inaugural classic last fall. Since Friday the drivers have been having a busy time of it getting their mounts tuned up for the 250-mile contest.

The Duesenberg pilots, flushed with joint victory of Lora Corum and Joe Boyer at Indianapolis Memorial Day, are all set to repeat here a week from today. However, Harry A. Miller of Los Angeles, builder of what are claimed to be the fastest cars in the world, and the drivers tooling Miller-built creations, declare the story will be a different one on the boards.

In practice the Millers have proven themselves faster than any of the other entrants. Both Jimmy Murphy and Tommy Milton have turned laps quite consistently at 123 miles an hour. Earl P. Cooper has not yet attained his maximum speed, he says, although he has reeled off miles at 120.3 miles per hour—same being considered fairly fast by the speedy field.

It is predicted by rail birds and close followers of the sport that the competition will be even keener than at Indianapolis. To begin with, the race is only 250 miles long, while the track does not require slowing down for the curves.

APPLIES FOR KERN COUNTY FRANCHISE

James Mario, formerly connected with the Leon T. Shettler Company, Southern California distributors for the Rickenbacker six, made a trip to Bakersfield recently and during the few hours he was in that city so many people evidenced interest in the model C. Rickenbacker phaeton he was driving, that he decided then and there to make application for the Kern county franchise on the Rickenbacker line. Upon his return to Los Angeles he immediately got in touch with W. K. Cowan, wholesale salesman for the Shettler Company and applied for the dealership.

Announcement has just been received by the Leon T. Shettler Company that Mr. Mario will have a formal opening in Bakersfield on the 7th inst at which time the Rickenbacker car will be shown in the Southern Hotel lobby. The Chamber of Commerce is arranging the display as one of the members is a satisfied Rickenbacker owner, so Mario reports.

Piston Ring Development is Important

Oakland's recent development in piston rings and the improved method of finishing the cylinder bore have made possible the Oakland Motor Car Company's remarkable 15,000-mile or two-year guarantee against surplus oil in the combustion chamber, according to Reeve Gartzmann, president, California Oakland Motor Company.

"The design of piston rings has changed the least of any part of the engine in the development of the automobile, being practically the same now in most engines, with the exception of the Oakland, as in the old slow-speed engines first built," says Gartzmann. "Oakland engineers have long appreciated the importance of the part played by piston rings in satisfactory engine operation. Through a long series of experiments they have developed an improved design of piston ring.

"Oakland's two-piece wedge ring is so constructed that it exerts a pressure sideways against the sides of the ring grooves as well as outward against the cylinder wall. This side pressure automatically compensates for any wear between the ring land of the ring groove and the piston ring, thereby keeping a very tight fit and preventing oil from passing back of the rings into the combustion chamber in an excessive amount.

"The Oakland Motor Car Company is one of the first big companies to develop and adopt an improved design of piston ring. Use of this ring, together with the highly polished cylinder bores, have enabled Oakland engineers to very successfully use aluminum alloy pistons with their many advantages."

Velie Captures Economy Trophy in Queensland

A Velie touring car won the world-famous economy run of the Royal Automobile Club of Queensland, Australia, according to a cablegram just received by Harry Lord. This car averaged 35.5 miles to the imperial gallon of gasoline and set a record for cars in its class.

The annual economy of the Queensland (Australia) club is run each year and attracts thousands of spectators, in much the same way that the Indianapolis race on Memorial Day, in this country, does. Each year Australian dealers enter foreign cars in class competition for prizes, but instead of being a speed contest it is an economy run, which is much more important to people of that country than speed.

There were more than a dozen entries in the Velie class and the majority of these entries were American cars. The course to be driven over extended in a triangular shape approximately 100 miles in length. Hills, valleys and bad roads were encountered on this test, according to reports received in this country.

Self Made-up Only

Bix: You never hear of a self-made woman.

Dix: No, a woman changes the plans so often that the job is never finished.—[Boston Transcript.

Reviving an Old Saying, "Sweets to the Sweet"

Miss Elsie Pinsol receiving a huge box of candy from Sales Manager Harry Spearl of the Leon T. Shettler Company with the delivery of her new Rickenbacker sedan. Shettler originated a custom of presenting a box of candy with each 500th car. Miss Pinsol's car happens to be the 1500th car.

EARN MONEY ON HIGHWAYS

Convicts Employed on State Roads in Remote Mountain Districts Building New Laterals

[EXCLUSIVE DISPATCH]

SACRAMENTO, June 7.—Daily average earnings of convicts from the State prisons, employed in the construction of State highways under provisions of the new pay law passed by the last Legislature, are now on the increase, according to a report by Ben H. Milliken, Superintendent of Prison Road Camps, to State Highway Engineer R. M.

For the period from August 17, when the law went into effect, to April 30, prisoners employed on the State highways made a net earning of $29,610, after the cost of food, clothing and operation of the camps had been deducted, including dental and optical work done for the men.

The daily average earning for the entire period is 29 cents per man per day, the report said, but for the month of April this average had increased to 42 cents per day. The commission is authorized to pay the men not to exceed $2.50 per day, but from this sum expenses of the camps must be deducted. The present wage has been set at $2.10, the average cost of maintaining the camps prior to the enactment of the new law.

After deducting expenses, the men are permitted to make not to exceed 75 cents per day. Earnings of a considerable number of the men in the three camps maintained by the commission have now earned this maximum permissible of 75 cents.

DEPENDENT ALLOTMENTS

Since August, prisoners have made allotments to dependents, as provided for in the act, to a total of $3433. This money is going to all parts of California, to other States and several foreign countries. Prisoners are permitted to allot not to exceed two-thirds of their earnings. Money earned is paid to prisoners upon their discharge or release on parole.

As an example of the economical operation of the camps, the report pointed out that, during April, the average cost of meals served had been reduced to 27 cents. Despite the low cost, the men are given three meals every day of good, wholesome food. Free men, employed as skilled laborers in the camps, eat the same food provided for prisoners, but are served at separate tables in the dining halls.

YARDAGE COST LOW

The Requa camp, on the Redwood Highway in Del Norte county, Milliken reported the cost of moving yardage in connection with grading work had been reduced from $1.50 per yard to 90 cents with the coming of summer and the end of the rainy season which hampered operations.

At the Briceburg camp, on the Yosemite lateral, yardage costs, to date, average 85 cents per yard and at Schilling, in Westaern Shasta county, the work is being done for 84 cents a yard. These figures compare favorably with the cost of similar work under contract.

An average of 500 to 600 prisoners are employed in the three camps. The turnover is about 8 per cent per month. A free labor camp in the same localities probably would have a turnover as high as 50 per cent, highway officials assert, as experience has demonstrated the difficulty of getting free labor for long periods in remote mountain sections.

WORK ATTRACTS ATTENTION

"The successful use of convict labor in the construction of mountain highways in California, under the new pay law passed by the last Legislature, is attracting nation-wide interest," said State Highway Engineer Morton, commenting upon the report of the prison camp superintendent.

"If we had the money available for construction work in these remote sections, there is no reason why we could not use 1500 men from the prisons on the State highways, relieving congestion in penitentiaries.

"Extension of this work, however, is a problem which must go hand-in-hand with the solution of the refinancing of State highway construction. Men from the prisons are employed in remote sections on primary construction and funds for work of this charactaer are about exhausted."

Convicts have been used on the California highway system since 1916, but the pay feature is an enactment of the 1923 Legislature. Under the new law, the prison road camp work has been co-ordinated and centralized under a superintendent appointed by the State Highway Engineer and much of the success of the new pay law is credited to this new plan of management.

RUBBER SHOCKS ABSORB THE JAR

"The Sterling-Knight is shock insulated," said Nye Williams, sales manager of the Sterling-Knight division of Bridge-Bullock, Inc., in discussing the other day the progress made by manufacturers in building easy riding automobiles.

"This is a feature which means as much to the spring suspension as Knight sleeves mean to the engine. Rubber shock insulators, sponsored by America's pioneer Knight engine designer, introduce comfortable and trouble-free riding qualities in the Sterling-Knight six," said Williams.

"Sterling-Knight springs are tightly gripped at each end in blocks of live, resilient rubber which are held under pressure. This permits freedom in flexing. It eliminates noise and wear at the spring end and the constant need of adjustment. This mass of rubber absorbs minor vibration, the cause of crystallization."

Silence Enjoined

Mrs. K. M. reports overhearing her little daughter, aged 6, saying to her small brother: "Bobby, you mustn't 'rupt me when I'se talkin' an' you mustn't 'rupt me when I'se not talkin', 'cause then I'se thinkin'."—[Boston Transcript.

Box of Candy Accompanies Car Purchase

Miss Elsie Piersol received a big surprise upon the delivery of her Rickenbacker four-wheel brake sedan by being presented with a large box of candy by Harry A. Spearl, general sales manager of the Leon T. Shettler Company, Rickenbacker distributor of Southern California.

As it happens, the sedan Miss Piersol purchased was the fifteen hundredth Rickenbacker car delivered by the Shettler organization. Mr. Leon T. Shettler makes it a rule that a large box of candy shall be presented with the delivery of every five hundredth car.

The Bell telephone system showed a net increase of 891,342 telephones during the year 1923.

CAHUENGA STREET PAVING IS SOUGHT

[LOCAL CORRESPONDENCE]

LANKERSHIM, June 7. — The paving of Cahuenga avenue from Ventura Boulevard northward as far as Fourth street is sought in an endeavor to relieve the traffic congestion on Lankershim Boulevard. The late count of vehicles passing a given State highway point having shown the Lankershim-Ventura junction the most generously traveled State highway in the southern end of the State —with 35,000 vehicles passing there during one day—pleasure cars and lighter traffic will be glad to keep off the main highway and leave it to the endless train of gravel trucks, freighters, stages and large machines. The distance over either route will be practically the same, with easy access to the boulevard on the north. Petitions for widening and paving the present Cahuenga dirt road are already incirculation. It crosses Riverside Drive and will be fed by Victory Boulevard. Its improvement will open a residence district that has heretofore remained inactive by reason of the absence of paved streets.

"ANOTHER PATIENT"

J. H. Thomas, the new British Secretary for the Colonies, on going to his official quarters for the first time, was met by a porter. Mr. Thomas told the porter, who barred his way, that he desired to go into the building.

"Who do you want to see?" the porter asked.

Mr. Thomas replied: "I am not quite sure. I want the colonial office."

"Yes, but who do you want to see?" demanded the porter.

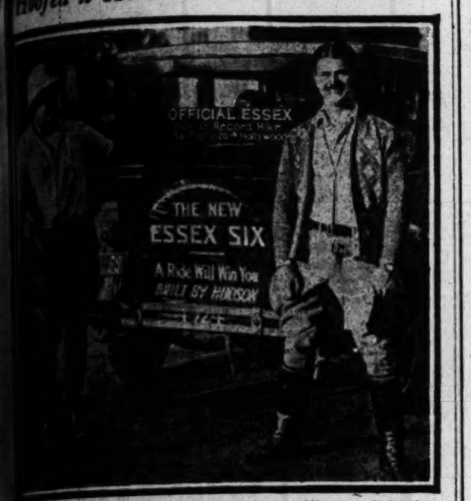
"I want to see the office," declared Mr. Thomas, and added, "I am the Colonial Secretary."

The porter looked at him sternly and, turning to another porter, said: "Here's another shell-shock patient!"—[Arts and Decoration.

INSURED FOR A CHARITY

The growing part played by life insurance in human affairs finds a striking illustration in the fact that many prominent New Yorkers have taken out policies with their favorite charitable or other institutions as beneficiaries. Satisfactory methods of administration have been worked out so that the principal of the bequest may be conserved. A wide range of organizations has already been selected. The plan has merits which will no doubt recommend it to many others of philanthropic inclinations who wish to see the work they have fostered continue to prosper after they are gone. It offers a chance to make the good that men do live after them.—New York Evening Post.

The Belgian government is considering the establishment of a game preserve and national park in the Congo.



Hoofed it Here From San Francisco

Ellason, said to be the holder of the world's record for long-distance hiking without food, and his manager, Joe Brown. The car, an Essex, was the official pacemaker, accompanying Ellason on his 500-mile walk here from San Francisco.

HUNGRY WALKER ARRIVES

Ambitious Athlete Hikes 500 Miles in Twenty Days Without Any Food

Setting a world's record for long-distance hiking without food, Jo- Ellason, athlete and physical culture expert, arrived in Los An- yesterday, tired, hungry, but full of enthusiasm.

In commenting upon his trip from San Francisco, Ellason told L. Arnald that the first days were the hardest. He

The pangs of hunger bothered considerably just at meal time the first four or five days. After that it seemed as though my gave up its quest for food settled down to a diet of

Being quite heavy at the time started (240 pounds,) the hike more severe on my feet than upon physical endurance. gave me considerable but in spite of this handi- I feel that the trip has done more good than anything I have done for exercise.

The fact that I held out for -four days without food and the same time hiked 500 miles twenty days seems to me proof modern-day athletes are su- to those of Grecian days, to be world champions. has always been my conten- that modern scientific phys- culture has produced more human beings than ever in former days. Proper regular exercise and mod- in everything—no late intoxicating liquors or ex- use of tobacco, will do to prolong life than all the in a drug store.

was a genuine pleasure to my wife and daughter along trip. The problem of ob- an automobile capable of at walking speeds for 500 was a serious one. I am to say that the Essex six per- perfectly in this respect. It only necessary to go into sec- on two of the steeper while all of the hills were easily at three miles per

RECORD TO HOQUIAM, WASH., ESTABLISHED

Everybody seems to be hanging records these days, and here is another one worthy of honorable mention. The actual mileage by a Ford car from Los to Hoquiam, Wash., and was 2725 miles in thirteen running time, an average of miles a day.

eighty gallons of gasoline consumed, which makes the better than thirty-four to the gallon, and twenty of oil was consumed in the trip.

"We didn't take anybody's dust made practically all the grades high, and had no trouble what- with the Zenith carburetor you installed just before I Los Angeles," is the report H. B. Buck, 3221 San Fer- Road, who took this vaca- trip. This report was made to the local Zenith agen- 1035 South Hope street.

Matrimony

The nurse had left Miss Jewel, a patient in a Houston hospital, with the admoni- to rest and go to sleep while made the rounds of the ward. the surprise of the nurse she returned to Miss Boyett a justice of the peace, a and a witness in the and to hear the last words marriage rite being said.— Indianapolis News.

Closed Car Models See Improvement

While the general comforts of the closed car so far overshadow anything that might be spoken in criticism there is one annoyance individual to the closed car that owners would like definitely to end. That is rattling windows.

An expression of the engineering division of the B. F. Goodrich Rubber Company, makers of Goodrich balloon cord tires, indicates that the new low-air pressure equipment will go far to annul this disturbance.

Speaking on this phase a Goodrich tire engineer said:

"Possibly every motor-car owner realized that rattling windows are the result of vibration, and not imperfection in body workmanship or design. The windows of new closed cars never rattle. There are no body squeaks. Only after a car has seen considerable service do windows begin to rattle and the body to develop squeaks. The lurching and swaying of a car negotiating bad roads— the thousands of shocks sustained from bumps and uneven surfaces—these are the things that loosen up a body and start windows rattling. You have a parallel in ships at sea. Under the pounding of a tremendous sea, seams often are opened.

"Much has been said about the greater riding comfort of balloon cords and little about their powers to curb vibration. It stands to reason that if low air pressure, yielding cushions, which we have in balloon cords absorb the shocks that disturb riding comfort they also absorb the shocks that weaken the car body and distort window frames. Thus the sedan, coupe or brougham that goes into service with balloon-tire equipment will escape, certainly for a much longer period, the disturbance of rattling windows and doors. Taking road shocks off the frame, mechanism and body and absorbing them within big air chambers is one of the most important functions of balloon cords."

Trains Small Army to Sell Public Fuel

Mr. T. A. La Belle, general manager of retail sales and service stations for the Pan-American Petroleum Company, which recently opened twenty-one up-to-date service stations in Los Angeles for the retail sale of Pan-Gas and Pan-Am Motor oils, takes great pride in the appearance of the service-station personnel.

One of the big tasks that fell to Mr. La Belle in preparing for the advent of the Pan-Gas stations in the local field, was the training of the small army of men who would actively represent the Pan-American Company at the gas pumps.

For many days before the opening of the Pan-Gas stations the men selected for service-station attendants were placed in a regular salesman's school at the Pan-American distributing plant at Washington and Alameda streets and carefully instructed in their duties toward the Pan-American Company and their duties toward the motoring public. Every man now on duty at a Pan-Gas station is a graduate of this school and Mr. La Belle claims that when it comes to efficiency and courtesy the motorist can find no superior to the men he has trained and placed in the "four leaf clover" decorated stations.

THEY'RE BIG WORMS

A party of vacationists returning from Lake Arrowhead in an Essex six reports having seen this sign at the foot of Waterman Canyon: "Fish worms, 300 yards, large ones." We'll say they were!

NNY COSTUMES OF SUMMER MAKING THEIR APPEARANCE

[SPECIAL CORRESPONDENCE]

LANDS, June 7.—Ho, for and the dustry track and that draw so you'll hate back.

seems to be the battle cry California at the pres- for the annual hegira to no longer threatens. Redlands is the gateway of the large resorts and that the clans foregather trip to the vacation land. are many rare sights to on the streets of this city for mountain travel. are wonderful mountain feminine persuasion to be and tweed, vying with flannel and woolen stock- silk ones. Ma is also up with britches that ac- and do not conceal the and her young is a sweet young thing in her knickers and heavy stockings.

And the automobiles are wonders of patience. The camel or elephant as a beast of burden is not in it with some of these old wrecks. They wheeze and they puff, they labor and they grunt, but as a rule they make the grade despite the kitchen range, the two or three tents, the half-ton of provisions beside a ton of so of humanity they are called on to transport over mountain roads.

The men look alike. Most of them wear riding breeches, puttees and flannel shirts, although a few of them are all dressed up in tweed and gold stockings and fine French flannel shirts and sport coats. The kids wear coveralls and everybody is happy. Vacation time comes but once a year and Redlands can prove that most folks know how to enjoy it to the limit.

[17 million families are reading this news. It has taken us five years to get ready to tell you the story]

Today You Can Buy Only *TWO* Touring Cars Listing Under $500

A Quality Closed Car
at only $160 more
than the touring car—
The World's Lowest
Priced Closed Car with
doors front and rear.

Astonishingly Easy Terms

Of the five touring cars formerly priced under $500, all but two have gone up. Overland prices have not gone up. Overland now is the only touring car with modern sliding gear transmission priced under $500.

Overland sales increased 177% last year—the greatest rate of increase of any maker building over 100,000 cars. Sales last month were the largest of any May in Overland history. Tremendous volume has enabled Overland to keep its touring car price down at $495 while other cars have been going upward in price.

The Overland price now is only $115 above the cheapest touring car built with demountable rims and starter. And you can buy an Overland on Easy Terms.

24 Big Car Quality Advantages Which You Can Count Up

Overland is the only touring car under $500 with a body entirely of steel—

The only car under $800 with a permanent finish of hard baked enamel—

The only touring car under $500 with a left front door at the driver's seat—

The only car under $500 with a speedometer as standard equipment—

The only touring car under $500 with curtains and curtain rods that open with the doors—

The only touring car under $500 with foot accelerator control—

The only touring car under $500 exclusively equipped with Timken and New Departure bearings in front and rear axles. Overland uses the best and most expensive bearings more lavishly than any other car in proportion to price.

Save the Price of Shock Absorbers!

Overland patented springs are the easiest riding springs of any light car built. They give it a spring base of 30 inches longer than any car of equal length—

The only car under $500 which does not require shock absorbers for maximum riding comfort—

The only touring car under $500 with quiet, spiral bevel drive and ring gears—

The only touring car under $500 with fully adjustable windshield—

Axles of Molybdenum Steel

Overland's rear axle shaft is Molybdenum steel 1½ inches in diameter—nearly 50% heavier than on any car under $500.

Overland brakes have 25% more braking surface in proportion to car weight, than any car under $500—and the only contracting and expanding brakes on any car under $500.

Service Records Have Proved Overland Most Economical of All Cars

No car in the world equals Overland's low day-in-and-day-out gasoline economy. No car in the world costs so little for mechanical upkeep.

In power, Overland excels all cars in or near its price class.

This you can prove to your own satisfaction by personal test in a demonstration any Overland dealer will make for you.

Spend 30 minutes examining the Overland car and you will be an Overland enthusiast. Talk to any owner of this Overland and you will be an Overland enthusiast. The more you study Overland, the more completely you will be convinced that it is the lowest cost car in the world to own and operate.

Bring your wife in to try it out and she will tell you it's the easiest car to handle that she ever drove.

Just bring in your last year's car if you have one and we'll help you buy an Overland the easiest way.

Anybody Can Afford to Buy an Overland on Our Astonishingly Easy Terms

Overland
Touring $495
f.o.b. Toledo

OVERLAND DEALERS

McGRAW OVERLAND CO.
4039 S. Vermont Ave.
UNiversity 4700

S. G. STEPHENS
Grand Ave. and Pico St.
ATlantic 4319

S. Q. SHANNON
1810 W. Pico St.
BEacon 2430

BRIDGE-BULLOCK, Inc.
1400 S. Figueroa
ATlantic 7236

BOZZANI MOTOR CAR CO.
617 N. Broadway
TRinity 5491

C. H. MALMGREN
3225 W. Washington
73-454

ANGEL CITY MOTORS, Inc.
1608 N. Vermont
596-719

SONOMA MOTORS SALES CO.
1146 S. Los Angeles
TRinity 9400

ROY M. JOHNSON
1116 W. Washington St.
BEacon 6360

H. B. DROLLINGER
1707 W. Seventh St.
DRexel 8114

WILLYS-OVERLAND PACIFIC
11th and Hope Sts.
TRinity 3181

RECKLESS DRIVERS LEARN TO DRIVE SAFELY IN MINNEAPOLIS

As in most cities, speed and other forms of reckless driving are at the bottom of most traffic accidents wherein automobiles figure in Minneapolis.

Judge Levi M. Hall of traffic court recently inaugurated a novel plan for dealing with youthful speeders and reckless drivers. He hesitated sending boys 23 years of age or younger to the workhouse where they would become associates of hardened criminals and yet there was need for punishment more effective than mere fines.

With this view in mind, Judge Hall brought about the institution of a Reckless Drivers' School for immature violators. The boys who appeared before Judge Hall for traffic violations of a serious nature were sentenced to terms in the workhouse ranging from five to ninety days, depending on the nature of the offense. Sentence was suspended on condition that the offender successfully completed the course offered at the school.

The course, which had the co-operation of the Dunwoody Institute, a technical vocational school, lasted five weeks and during this period the boys spent three hours, one night each week, in the classroom. The training included thorough instruction in the local traffic laws and in the mechanism of the automobile. The latter part was introduced into the course on the assumption that no person can be a real driver unless he is familiar with at least the rudiments of the mechanism of his car.

Each boy received a copy of the traffic code and was given a certain number of sections to learn for each lesson. Every section was explained orally in the classes and at the close of this part of the course a written examination was held. The mechanism of an automobile was explained in the second part of the course with the aid of a chassis and blackboard illustrations.

At the close of the course the student was given a practical test of driving through the heaviest traffic in the city with an observer on the seat beside him. Having passed the test satisfactorily, the boy was given a letter to that effect which he was required to deliver personally to Judge Hall, who thereupon revoked the sentence and restored him to good standing.

Instead of being treated as criminals, the boys were informed at the beginning of the course that it was not punishment which was being dealt out to them, but instruction which would help them to be better drivers. No mention was made at any time of the fact that they were under workhouse sentences.—[National Safety Council.

ON THE JOB

A salesman noticed that the man sitting next him in the hotel lobby wore a downcast look.

"What's the trouble?" the salesman inquired.

"My wife told me to buy a Pomeranian, but I find the cheapest I can get is $150, and that's too much."

"I'll sell you a Pomeranian for seventy-five," said the salesman without the slightest hesitation. The other man was pleased and accepted.

"If you'll excuse me, I'll just speak to my office," said the salesman then, and going into a telephone booth, he called up his employer.

"I've just sold a Pomeranian for $75," explained this live wire. "What in blazes is a Pomeranian?"—[Villager.

OVER ONE MILLION CARS

[SPECIAL CORRESPONDENCE]

SACRAMENTO, June 3.—The grand total of registrations for California during 1924 up to May 28 and inclusive of automobiles, trucks, motorcycles and trailers amounted to 1,165,258. The Division of Motor Vehicles announces these registrations as follows:

Passenger cars, 987,776; pneumatic trucks, 119,465; solid trucks, 37,264; motorcycles, 9835; trailers, 10,918.

Collections for the period amounted to $5,687,179.45. The money is divided between the State and counties for road maintenance purposes after expenses of the division are paid.

Other registrations follow: Auto dealers, 2602; motorcycle dealers, 69; trailer dealers, 20; transfers, 184,127; chauffeurs, 75,760.

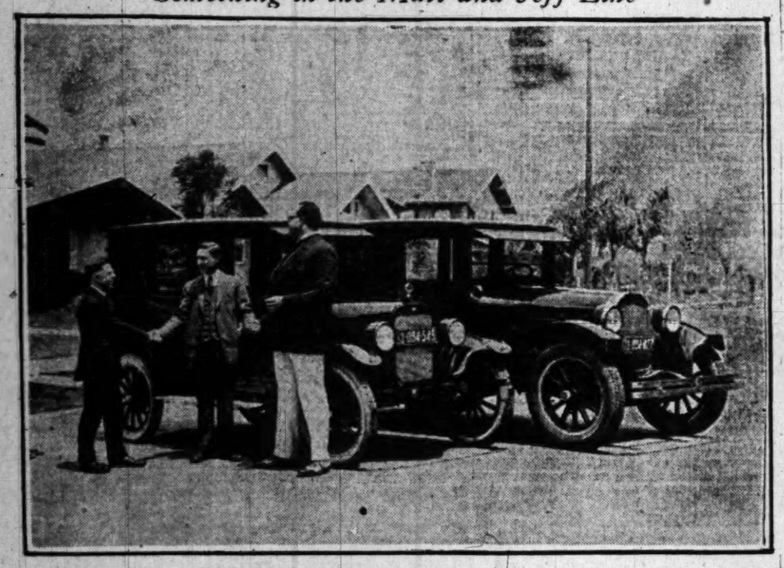
TO OPEN NEW HOME

The Able-Smith Company, Reo representative at Whittier, plans the opening of its new Reo home in that city the last of the coming week. This company also has a big plant in Long Beach, both branches having built up a big trade during the last two years.

NOT A CHANCE

Attempts of the auto thief to beat the diskloc made for disc-wheel cars by the Westberg Manufacturing Company have consistently met with defeat, according to reports made to the Westberg Company.

Something in the Mutt-and-Jeff Line



George M. Clayton, fleaweight, and Frank E. Geiger, heavyweight, shaking hands with H. M. Keeler, an automobile salesman who induced the gents wih the contrasting sizes to buy the Overland and Willys-Knight cars pictured.

"MUTT" AND "JEFF" BUY MOTORCARS

Citizens of Los Angeles Look the Part, But They Are Not Comic Heroes

"We furnish a car to fit every motorist" might be a suitable slogan for the boys down at the Sonoma Motor Sales Company, since the recent delivery of two cars which they call their "Mutt and Jeff" sale.

Horace P. Keeler was the salesman in the deal. First came Frank E. Geiger, manager of the Unity Cozee Company and a singer of note in Los Angeles musical circles.

Geiger is nick-named "Jeff" due to his altitude. He stands 6ft. 5in. without his shoes. He is a bass singer and has the weight to back up his heaviest notes. Mr. Geiger may be found Sundays in the choir loft of the Temple Baptist Church where he is soloist. He also has made a number of phonograph records.

Geiger bought his third Willys-Knight car. This time it is a sedan with semiballoon tires. The same day George M. Clayton, manager of the Hippodrome Theater, took delivery on an Overland sedan.

Clayton is the perfect antithesis in physique of Geiger. Clayton can't stretch more than 5ft. 1in. to save his neck and he tips the scale at the feather-weight of 108 pounds. The Willys-Overland boys immediately took their cue from the accidental situation and dubbed Clayton "Mutt."

Clayton and Geiger struck up a friendship and in less time than it takes to tell it, were engaged in a hot argument over the relative merits of their new cars, each orating vehemently to offset the verbal onslaught of the other.

Clayton invited Geiger and the Willys-Overland boys to the Hippodrome. Geiger countered with an invitation to church and prescribed a cup of coffee for each, to preserve "unity."

The telephone exchange in the city of Denver recently celebrated its forty-fifth birthday. When it was first opened on February 24, 1879, it had 200 subscribers. Now there are 67,000 telephones in Denver.

BUILD CAR ON STAGE

One of the most novel demonstrations ever conducted by an automobile factory is being utilized by the Buick Motor Company of Flint, Mich., to show the public the careful manner in which the Buick car is built and also to indicate that local branches from coast to coast and all its distributors carry a complete line of parts from which a Buick car can be assembled.

According to information received here by Howard Automobile Company officials, local Buick distributors, a General Motors truck with an especially built body for the job and fitted with a hinged platform about fifteen by thirty feet for exhibition purposes was started from Flint on the first leg of a coast-to-coast tour of approximately 9000 miles. It will visit about thirty-five leading cities in the country.

On the platform a complete Buick car is built and driven away by means of a runway to the street, thence to the Buick showrooms in the city where the exhibition is staged and put on display. The car is built entirely from units obtained from the stock of the local Buick branch or distributing house.

The idea is not only to exploit the simplicity and sturdiness of the Buick chassis, but also the interchangeability of parts that can be obtained from Buick representatives in all parts of the United States.

The building of the car is explained in an address by Patrick Keating of the Buick factory service department. Mr. Keating, it is said, follows verbally the operations as they are performed by the workmen, and gives the specifications of the various units. "Right on the Job," a Buick one-reel film portraying the advantages of four-wheel brakes, is to be shown in each city during the week the car-building operation is performed.

Seeking Knowledge

Sam had been brought up in one of those States where illiteracy is still the rule among the colored population. He came north and got a job as houseman in the household of a retired Army officer. One day the officer was reading when he became painfully conscious of Sam continuously peeping over his shoulder. "What do you want, Sam?" he asked at length. "I wants ter ask yer a question, sah," replied the negro, grinning. "Well, what is it?" invited the officer, kindly. "I has seen folks reading books and do like, an' I jes wants ter know which it is yer reads, de white or de black?"—[Unidentified.

MATHER PEEKS AT SCENERY

Stephen T. Mather, director of the National Park Service, made a recent trip into Arizona in his Packard eight which he bought from Earle C. Anthony, Inc., Packard distributors for California. Mather reports a very interesting ten-day trip which covered between 1700 and 1800 miles, the Packard averaging twelve miles to the gallon of gas at a rate of forty and forty-five miles per hour.

On the drive from Los Angeles to Phoenix the Papago Indian Reservations were visited. In the early frontier days, the Apache Indians, who lived in the same territory, were much more troublesome than the Papagos.

The trip from Phoenix included the Roosevelt Dam, where the party stopped overnight, and returning to Phoenix, drove to the Casa Grande ruins between Tucson and Phoenix.

This part of Southern Arizona is ripe with relics of an antique civilization. The village Casa Grande is over 1000 years old, and the ruins now remaining of one and two-story adobe buildings cover about two acres. There is still evidence of thirty-five or forty acres of irrigation ditches in the 'dobe soil. Flat rocks apparently used by the Indians to dig these ditches were found near the excavations.

In the old village, tourists to Casa Grande find pottery and beads being partly burned as the tribal aborigines believed in cremation of the dead, and according to most primitive customs, beads, pottery containing food, and garments were sent along with departing spirits to the "Happy Hunting Ground."

The Packard party also visited the San Jose de Tumacacori Mission, just southwest of Phoenix, which in 1691 was founded by Father Kino. The Jesuits maintained the Mission until 1767, when they were expelled and the Franciscan Fathers put in charge. The walls of the Mission yet standing were built between 1800 and 1824, and the Mission abandoned shortly thereafter.

Continuing southwest of Tucson Mather found the little known forest of Sahuaro cactus. This cactus is very tall, and shaped rather like telegraph poles, appearing like sentinels at attention.

Throughout the Indian districts, the American government has built schools and churches, and the children are compelled to attend until they are of age.

Rising of the Ocean's Bed

When searching for a broken cable recently between the island of St. Helena and Cape Town, Africa, the crew of the cableship discovered that the bed of the ocean had risen two and one-quarter miles since 1899 when the original soundings were made. At that time the chart showed a three-mile depth.

STEERING GEAR ABOVE ELSE NEEDS ATTENTION

"Look to your steering gear before you start that summer auto tour," is the timely warning that comes from D. R. McBryde of the McBryde Lubricating Service here.

According to McBryde this delicate and hard-working portion of a car's mechanism should receive, if anything, more attention than other vital working parts of the car on the eve of an extended motor jaunt. "Failure to lubricate the engine may cause the aggravation and expense of a stalled car because of injury to parts," he says, "but failure to give the steering gear proper care may result in painful accident and even loss of life."

A Typical Los Angeles Setting

A Rickenbacker four-passenger coupe model in the driveway of one of this city's lovely homes

During the War of the Roses in England in the fourteenth and fifteenth centuries, the red rose was the symbol of Lancaster and the white rose of York.

Commercial value of Alaskan reindeer is now $300,000, more than the price paid in 1867 for the entire strip of land of the territory, it is reported.

T DOPE FOR MOTORISTS ON THE SORBING BALLOON TIRE TOPIC

BY E. S. FIRESTONE,

Los Angeles Branch, Firestone Tire and Rubber Company

view of the fact that Fire- pioneered, developed, tested placed on the market the first full-sized balloon tire, often questioned on the practiced in its construc- Motorists generally are in- lower air pressure, but why gum-dipping is es- or how widely the full-size varies from the half-bal-

full-size balloon, which fits rims, reduces air pressure and increases air capacity the same ratio. In- full-size balloon tires that you will get full ad- of balloon betterments in safety, car conservation, and fuel economy.

dipping means that every is insulated and impregnated rubber. It is the process first made the large size practical for any type of It is one of the most im- betterments in the history making.

WHOLE VOLUMES

there have been volumes and published during the months about the balloon and many explanations and have been given to the we find the fundamental still remain as outlined first article published on by J. E. Hale, engi- the Firestone Tire and Company.

Hale pointed out that the of this movement to low-air pressure were com- simple and told auto- and tire engineers that to cushioning for com- protection against vibra- the car, a combination pressure and large area must be provided by tire construction so would be employed that provide necessary flexibility impairing wear and serv- the tire.

well to rear owners to re- this information was not out by Mr. Hale until after 1,000,000 miles of test had made and tire construction which had been put on and remains the same

the simple principles in- it will be seen that the -section tire called the when run at low-air pres- must withstand a much vertical deflection than the pressure tire. It was that tires built according to methods generally failed in prematurely from two First, separation of tread or between plies. Sec- ulation of stresses about up the side wall would generally cause fabric failure on inside plies.

It was necessary to make use of a thinner side wall construction which would lessen the effect of this flexing action when tires were run at low pressure and that this could be done and still have the tires sufficiently strong to stand up in service because the bursting stresses on the carcass would be so much lower.

These principles set forth in the first article written by Hale last July have now been further proven by thousands of owners who have equipped their cars with Firestone genuine balloon tires and have had them in service many months. Twenty-one well-known automobile manufacturers have also placed their stamp of approval on genuine balloon tires after their own rigid tests and are now furnishing them as original equipment.

We feel that these tests and this approval should be proof to any car owner that he is not buying an experiment in Firestone genuine full-size balloon gum-dipped tires and that the original principles outlined by Mr. Hale a year ago have stood the test of time.

CALAMITY HOWLERS ROUTED BY RECORD

That the automobile business in general holds a much stronger position and is far more stable than calamity cryers would have it appear is pointed out by O. R. Fuller, president of the White Auto Company, Southern California distributors of the Auburn six.

He takes for his proof a recent survey of current business, prepared in the Bureau of Census and reprinted from commerce reports, which includes figures on automobiles, transportation and employment.

Passenger automobiles produced during April numbered 337,037, which compares not unfavorably with 348,350 completed in March and 344,661 built in April of last year. Trucks produced in April numbered 36,102; in March, 34,106, and in April last year, 38,085.

Automobile shipments by railroads in carloads amounted to 54,445 for March; 49,400 for April, and 46,102 for April a year ago. Driveaways totaled 41,555 cars for March; 36,628 for April, and 60,483 for April last year. Shipments by boat for March numbered only 495 cars, while for April the total was 4056 as against 5028 for the same month last year.

Very Accommodating

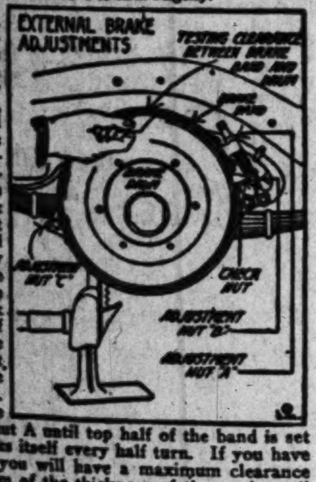
Customer: "Do you serve lobsters here?"

Waiter: "We serve anybody. Sit down."—[Exchange.

ondition of Brakes Should be Checked up Now

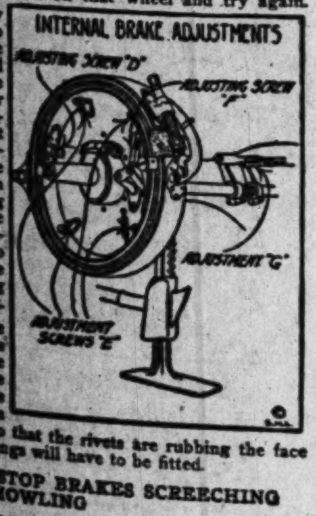
ough the steering gear and brakes are two of the most im- units on the whole car, it is a fact that few owners give them or thirty minutes attention they should receive about every

adjustments are so easy to make that there is no excuse for driver who has an accident because his brakes refused to act at critical moment. After thoroughly cleaning and lubricating all get into the driving seat and push the service brake pedal out to make sure that it comes back promptly when you take foot off the brake pedal. Do the same thing with the emerg- or hand brake lever. If there is any sign of stiffness or slug- in the action of the brakes, some shaft or connection is and you will have to go over all of them carefully to find which one it is. In the case of brakes that have shafts going a tube at any point, you will often find that on account of lubrication, water and grit has worked into the tube, rusting shaft, so causing it to bind and stick. You can try freeing it squirting kerosene or penetrating oil into the tube. If this not free it up then you will have to disconnect the brake rods out the shaft and clean and lubricate it thoroughly.



all connections work freely, can proceed to check up necessary adjust the brakes First, jack up both then remove them if they demountable type. First, the service or external There should be a space thickness of a thick busi- card between the brake lin- and the drum. If there is than this, loosen the lock take out the cotter pin at C and turn it in until just insert the card freely the lining and brake this point, then replace pin or tighten the lock Now adjust the bottom half band by loosening the and turning adjustment down until you have the half of the brake adjusted. the adjustment of the turning down adjusting nut A until top half of the band is set This nut generally locks itself every half turn. If you have the adjustments correctly, you will have a maximum clearance the brake lining and drum of the thickness of the card at all

internal or emergency brakes wear very slowly and can gen- be adjusted by shortening the brake rods. To adjust, first see the brake lever is fully released, then replace wheels but keep jacked up. Remove the pin from the yoke on the brake rod adjustment G and give it a turn to shorten the rod. Test adjust- by starting the engine and engaging low gear, letting engine while you apply the brake a notch at a time. If both wheels together the adjustment is O.K. If one of the wheels keeps then shorten the brake rod on that wheel and try again.



linings have worn very and you cannot take up by shortening the brake then remove wheels and drums and fully release brake. First, remove cotter loosen lock nut on adjust- D and turn in just to prevent the lining rub- the brake drum when the is revolved, then lock in Now loosen the adjusting F on the toggle gear to free ends of the band, then ad- screws E just enough to lining rubbing on the then turn in adjusting F to complete adjustment.

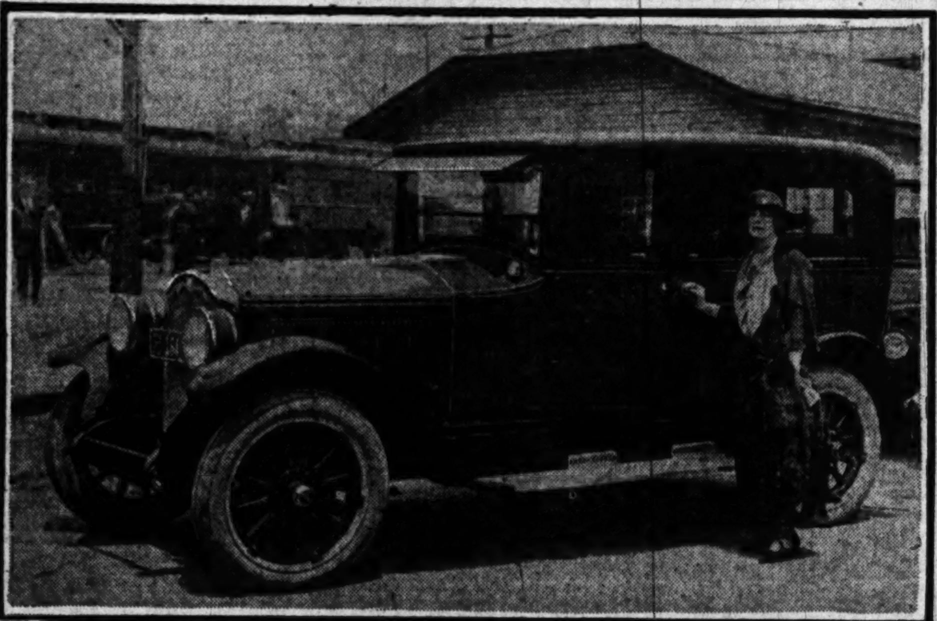
careful in making brake not to tighten the too much or the drag. Always make that when the brakes are released the wheels turn

If the linings are worn so that the rivets are rubbing the face drum, new brake linings will have to be fitted.

WEEK—HOW TO STOP BRAKES SCREECHING AND HOWLING

Copyright, 1924, by [illegible]

Favorite of the Stage and Her New 1924 Motor Car



Miss Ethel Barrymore, star of the "Laughing Lady" at the Biltmore Theater and the brand new Buick which was delivered to her by the Howard Auto Company when she stepped off a Union Pacific train at the depot last week.

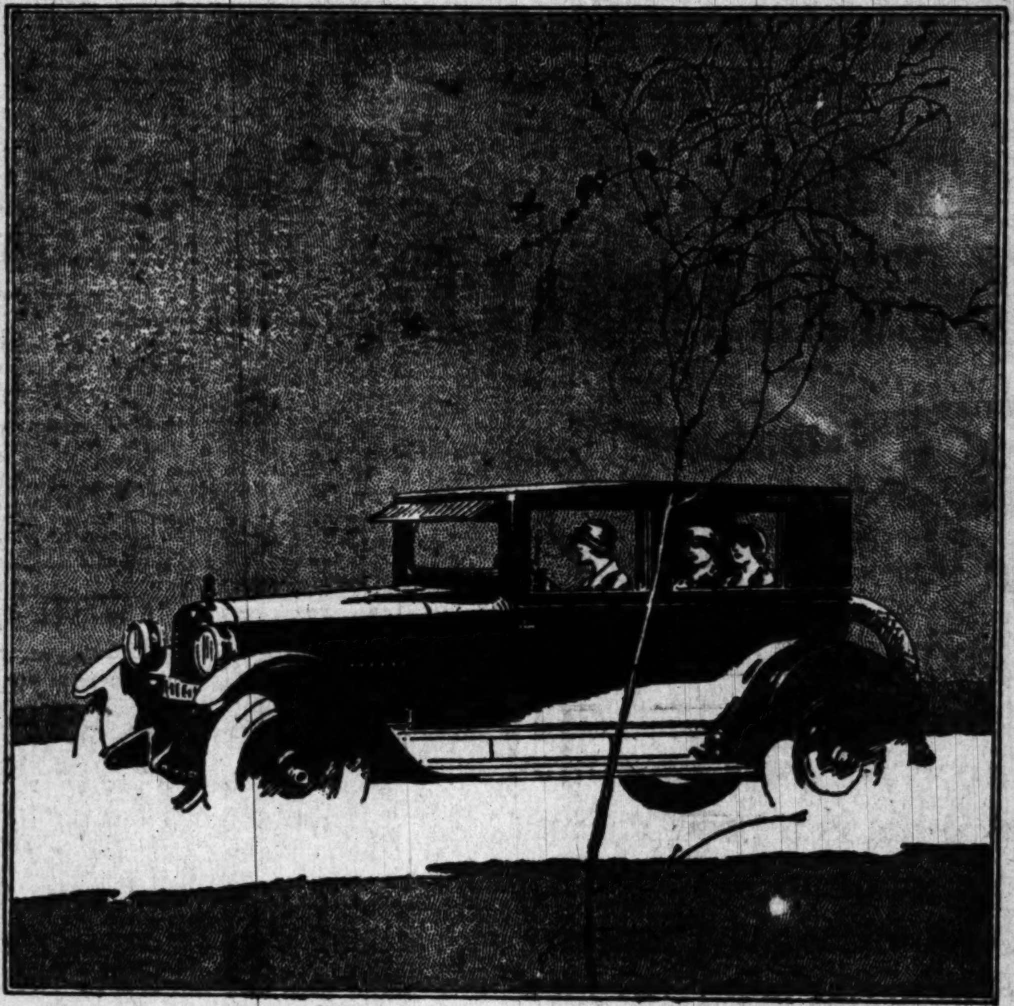
'Laughing Lady' Star Acquires a New Automobile

When Ethel Barrymore arrived in Los Angeles last week to commence a starring engagement in her latest comedy success, "The Laughing Lady," by Alfred Sutro, at the Biltmore Theater, she was met at the train by a representative of the Howard Automobile Company, local Buick distributors, who delivered to her a shiny new 1924 Buick with four-wheel brakes.

Miss Barrymore is one of the biggest boosters in Buick's countrywide army and in her eastern motor stable she is said to have several of the most popular models that have gone to make the Buick name more popular among motorists.

Last year the Howard Automobile Company delivered her one of the striking wine-colored sport models when the star arrived for a summer engagement. This year Miss Barrymore will see the Southland from the luxurious comfort of a five-passenger sedan.

The air mail line from Toulouse, France, to Aran, Algiers, has been inaugurated in the service started to connect France and Spain to Northern Africa by airplane.



BLACK, YELLOW ARE SELECTED

New Combination for Plates for Next Year

Marsh Picks These Colors for Visibility

Requests Other States to Choose Others

[SPECIAL CORRESPONDENCE]

SACRAMENTO, June 3.—Pale yellow and black are the colors chosen for next year's automobile license plates by the Division of Motor Vehicles. Chief Will H. Marsh announces these colors will replace the green and white being used this year and has requested adjoining States to adopt a different color scheme in order to avoid duplication.

Pale yellow or canary will form the background and letters will be in black. These colors will be used for all passenger cars and solid-tired trucks.

For pneumatic-tired trucks and other commercial vehicles, such as taxis and slip-on Fords, the colors will be red and white as now, but their order will be reversed, the background being a deep red and the letters white. Orders for the new plates are to be placed early to avoid delay and confusion.

Experts declare the combination of yellow and black affords the highest degree of visibility of any other set of colors.

Aloft or Below

A man who had been a very severe employer died and the company's flag was flown at half-mast.

"What's the flag in the middle of the pole for?" one Irishman asked another.

"Well," was the reply, "it's onsartain they are in which direction he's gone."—[Boston Transcript.

Suggests the Posting of a Tourist Guide

With the summer touring season at hand and nearly every State, city and town preparing to boost summer trade by catering to the tourist, it is time that some logical program was followed to keep the tourist posted as to the laws in effect in certain territories, according to Harry A. Lord of the Lord Motor Car Company.

For years, Mr. Lord asserts, the various States have been talking about uniform traffic laws, but 1924 finds this situation just as much of a question as heretofore. Mr. Lord suggests a few simple things that automobile dealers, State officials and municipal officials can do to make the "road easier" for tourists. He believes that:

(1.) The State should erect a signboard at the State boundary line on every main highway, giving a brief digest of State laws tourists should know. Maryland is already doing this with great success, he says.

(2.) Every town should post a brief survey as to right of way rules and speed limits several miles out of each community and again on entering the town.

(3.) Automobile dealers should also quote the laws in effect in their communities by means of signboards, printed slips in their salesroom and at gasoline stations. Every garage and gasoline station should help perfect this system, he says, and these things would all tend to stop traffic violations.

A STRANGE COINCIDENCE

"What do you mean by bringing me an odd pair of boots?" demanded the enraged master, displaying one black boot and one brown.

"Indade, sor," said the new Irish valet, "'tis a quare thing. But there's another pair down below just like them."—[Exchange.

CROSSINGS REAL BOON TO SAFETY

Six Elevated Railroad Bridges Over Highways to Harbor Inspected

The completion of the Redondo overhead crossing two months ago by the Santa Fe over the Los Angeles to Redondo Boulevard witnessed the termination of a program which has been responsible for the construction of six such crossings on the Santa Fe and Los Angeles Harbor Railway. The initial unit was completed two years ago, and at intervals of every few months another constructed, until now six are in operation.

A party in a Peerless six sedan loaned by Stanley W. Smith, president of the Southern California Peerless distribution, for the trip last week made a tour of inspection of the new crossings, which are recognized as a real boon to safe motoring. Grade crossings have been responsible for innumerable accidents, and with the elimination of six of them over the heavily traversed arteries to the seaboard, many serious accidents and their resultant toll are sure to be averted.

Crossings have been constructed over the Redondo Boulevard, over the Riverside Highway, over the Pacific Electric tracks, at El Nido station over Hawthorne avenue, over the Pacific Electric tracks, again on Normandie avenue, and over Main street.

The highway was lowered at three of the crossings, with the grade of the road-bed unchanged on two of these and the grade raised on the third. At the other three the grade of the tracks was raised, with the highway unaltered.

There are now 10,640,000 Bell-owned telephones in the United States.

The Sure Way of Preventing Crossing Accidents

A program responsible for the construction of six overhead crossings on the Santa Fe and Los Angeles Harbor railroad over as many heavily traversed arteries to the seaboard was cleaned up recently with the completion of the final unit, the bridge over Main street shown above. A Peerless six sedan from Stanley W. Smith, Inc., made a tour of inspection of the new crossings last week.

ADOPTED ON ALL CARS

Byron Foy, president and general manager of the Reo Motor Car Company of California, Inc., announced yesterday that he had just received word by wire from the Reo factory in Lansing, Mich., announcing the adoption of genuine, full-size balloon tires as standard equipment on Reo passenger cars at no additional cost, effective immediately.

"We have known that balloon tires would be adopted universally as soon as the public realized their advantages," said Mr. Foy in making the announcement, "but we hardly expected the move to be made so soon, although the demand for this type of equipment ever since Reo adopted 'balloons' as selective equipment several months ago, has been tremendous all over the country."

Harbor Motors Company, San Pedro and Wilmington representatives for the Reo passenger car and speed wagon line, staged the formal opening of their new building on Pacific avenue yesterday afternoon and last night. A large crowd of Reo owners and their friends were in attendance, besides executives of the Los Angeles Reo branch.

DID HIS BEST

A restaurant proprietor who evidently believed in advertising asked a number of his patrons to give him some sort of testimonial about his place. Among them was a sour-faced man who had ordered a lot, but eaten only a little.

"There are," he said, in answer to the proprietor's request, "some of your things for which I don't care. But I'll give you a testimonial. Your salt and pepper are, in my opinion, quite up to the standard."—[Exchange.

Trucks Busy on Opposite Sides of U.S.

In providing transportation, motor trucks are one of the chief assets in connection with the construction of the Pacific Electric tunnel and cut now in progress in Los Angeles. Enormous quantities of earth have to be moved and doing their part in this work are a number of Mack Bulldog trucks equipped with dump bodies.

On the opposite side of the continent another huge tunnel is being constructed and there, too, Mack trucks are being used largely. This is the famous Hudson River tunnel which will be built at a cost of almost $43,000,000. This amount is $14,000,000 more than the original estimate, due chiefly to the necessity for increasing the width of the tunnel at both ends in anticipation of traffic beyond the liberal allowance made when the original plans were drawn in 1919.

According to reports that have been received at the office of the Mack-International Motor Truck Corporation work on the Hudson River tube is proceeding at the rate of forty feet per day. The tremendous amount of excavated material is carried on an underground railroad in large steel buckets. At each shaft is located a crane which lifts the loaded buckets and dumps their contents into a truck. At present the material excavated is chiefly sand and gravel being taken from the bed under the river.

WITH THE CHECKER PLAYERS

BY JOHN DOUGHERTY

June 8, 1924

Chess and Checker Headquarters, 820 Union League Building, corner of Second and Hill streets. All chess and checker players invited to join. For further information regarding the club, see or write the secretary, D. H. Bowes, at the clubrooms.

All communications intended for this department should be addressed to John Dougherty, The Times, Los Angeles, Cal.

AMONG THE FANS

Next Thursday night, June 12, the much talked of team match between the Los Angeles Checker Club and the L. A. Men's Club is to become a reality. Play will start at the L. A. Men's clubrooms, 321 South Main street at 8 o'clock p.m. There will be ten or twelve players on each side.

Peter Doran, formerly of Chicago but late of Seattle, is a visitor for a few weeks in the city and may decide to stay for some time.

The twenty-game match between A. Jensen and the editor was finished last week. The final score was 4 to 3 and 13 draws in favor of the editor.

The telegraphic chess match between the San Francisco and Los Angeles players ended rather unsatisfactory as eight games were still unfinished at closing time and will have to be ajudicated. Of the four games finished, San Francisco won two, Los Angeles one, and one game was drawn.

E. F. Shraeder of the local team won his game from R. W. Ryder, while S. Mlotowski lost to A. J. Fink and S. Weinbaum lost to Dr. M. Epsteen. D. H. Mugridge and S. Maynard played a draw on the Queens Pawn opening.

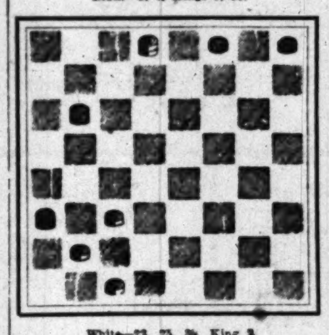
Of the unfinished games, both sides claim the majority, but the best of the local talent think the final score, after the ajudication is finished, will show Los Angeles the winner by the score of 7 to 5. Woodward, Sholtz, Elliott, Short and Borochow of the local players all claim they can win their games and Perry or Patterson will neither concede a win for the other side.

A chess match should never be attempted by telegraph, they should train a bunch of snails to carry their moves back and forth, then the players all along the line could enjoy watching the carriers "whiz" past.

PROBLEM NO. 842

By J. T. K. Murray.

Black—3, 4, Kings 9, 21.



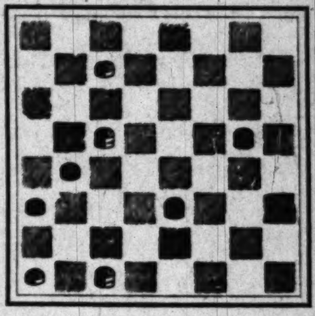
White—22, 23, 30, King 2.

Black to play and win.

PROBLEM NO. 843

By J. C. Mackay.

Black—17, 21, Kings 23, 16.



White—6, 29, Kings 14, 30.

White to play and win.

SOLUTIONS TO PROBLEMS

PROBLEM NO. 840

By J. O'Lena.

Black—4, 7, 17, 22, Kings 10, 14, 28.

White—5, 12, 13, 30, Kings 1, 6, 16.

Black to play and win.

28-24a	30-21	24-20	21-14	7- 3
6-15	4- 8	3-10	20- 9	B. wins
22-25	12- 3	14- 7	13- 6	

a—After publishing this problem I noticed Black could win at once by 14-18, taking a two for one.

PROBLEM NO. 841

By L. J. Vair.

Black—6, 23, Kings 14, 32.

White—21, Kings 7, 13, 24.

White to play and win.

21-17	24-27	13-17	7- 3	2-27
14-21	23-26	21-14	32-23	W. wins

LOS ANGELES TIMES GAME, NO. 1649

Kelso, 10-15, 24-20.

The following games were played in one of the local tourneys between J. L. Wilson and the editor.

Black—Dougherty.				White—Wilson.
10-15	11-16	11-15	31-25	30-25
24-20	20-11	30-26	26-23	13- 9
15-19	8-15	3- 7	25-30	6-13
23-16	22-17	32-28	19-16	11- 7
12-19	6-10	1- 6	24-28	2-11
27-24	29-25	28-19	15-11	3- 8
7-10	4- 8	13-24	28-32	13-17
24-15	17-13	21-18	11- 8	23-18
10-19	8-11	14-17	32-28	17-22
22-18a	25-22	21-14	8- 3	6- 9
9-14	19-24	10-17	7-10	24-19
18- 9	28-19	18-15	16-11	18-14
5-14	15-24	17-21	28-24	Drawn
25-22	26-23	23-19	3- 8	

a—21-17 is the usual move.

LOS ANGELES TIMES GAME, NO. 1650

Kelso, 10-15, 24-20.

Black—Wilson.				White—Dougherty.
10-15	24-15	10-19	26-23	13-17
24-20	7-10	21-17	19-26	14-10
15-19	25-18	8-11	30-23	7-14
23-16	10-19	20-25	6-10	18- 9
12-19	32-27	4- 8	31-27	5-14
27-24	6-10	25-21	10-17	23-19
11-15a	27-24	3- 7	21-14	Drawn
22-18	1- 6	17-14	9-13	
15-22	24-15	8-12	27-24	

a—Varies from preceding game, but not as strong.

LOS ANGELES TIMES GAME, NO. 1651

Dundee, 12-16, 21-17.

Black—Dougherty.				White—Wilson.
12-16	29-25	5-14	5- 1	27-31
21-17	4- 8	23-18	16-20	18-14
16-20	25-21a	14-23	1-10	31-26
17-14	8-12	27-18	7-14	23-19
10-17	22-18	16-23	31-26	26-23
22-13	11-16	18-14	23-27	19-16
11-15	18- 9	10-17	32-23	23-19
24-19	5-14	21-14	14-17	16-12
15-24	26-22	20-24	23-18	19-15
28-19	7-10	14- 9	24-27	14- 9
8-11	22-18	12-16	26-22	Drawn
25-22	1- 5	9- 5	17-26	
9-14	18- 9	2- 7	30-23	

a—22-18, 8-12, 18-9, 5-14, 25-22, is given by Alexander in the Encyclopedia.

LOS ANGELES TIMES GAME, NO. 1652

Dundee, 12-16, 21-17.

Black—Wilson.				White—Dougherty.
12-16	15-22	8-12	1- 5	7-10
21-17	25- 9	23-18	27-23	16-11
16-19	5-14	11-16	3- 7	10-14
23-16	29-25	19-15	23-16	26-23
11-20	8-11	16-19	12-19	17-22
17-13	24-19	18-14	32-27	13- 9
10-15a	4- 8	7-10	6-10	Drawn
26-23	25-22	14- 7	27-23	
9-14	14-17	2-25	10-17	
22-18	31-26	30-14	23-16	

a—Varies from the Encyclopedia, which gives play on 9-14.

How To Insert a Times Want

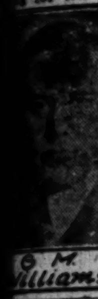
You can bring it or send it to the Times Main Office, First, or to the Times Branch Office, 621 South any Times Agent; deposit it in one of the Times located in lobbies of principal downtown MEtpoltn 0700.

NEW PRESIDE

G. M. Williams of Wire the Nordyke and M

Announcing the appointment of Wire Wheel Corporation of Am manager of the Dayton-Wright plan as the new president of the Nor Pelton, president of the Pelton Mo distributors of the Marmon automob of the most important expansion Nordyke & Marmon Company.

The Nordyke and Marmon Company is highly fortunate in securing for the active head of the company a man who has to his credit so many striking achievements in the automotive industry as has G. M. Williams, the new president. He not only brings with him a comprehensive manufacturing experience and proven grasp of big industrial problems, but he enters the



G. M. Williams.

TICKLED AT RA

"Prexy" C. M. Fuller, proud "daddy" of the Richfield Oil Company, who journeyed east to see annual Indianapolis 500-mile motor classic witnessed impressive, double-barrelled victory for Los Angeles products in the competition with leading gasolines and oils. is claimed no other oline has won twice this bitterly contested event, that in ing its fourth consecutive victory Richfield has set a mark that stand for many years to come.

C. M Fuller

NEW PRESIDENT IS NAMED

G. M. Williams of Wire Wheel Corporation Heads the Nordyke and Marmon Company

Announcing the appointment of G. M. Williams, former president of the Wire Wheel Corporation of America, and for six years general manager of the Dayton-Wright plant of the General Motors Corporation, as the new president of the Nordyke & Marmon Company, George Pelton, president of the Pelton Motor Company, Southern California distributors of the Marmon automobiles, declares this step is a part of one of the most important expansion programs in the history of the Nordyke & Marmon Company.

The Nordyke and Marmon Company is highly fortunate in securing for the active head of the company a man who has to his credit so many striking achievements in the automotive industry as has G. M. Williams, the new president. He not only brings with him a comprehensive manufacturing experience and proven grasp of big industrial problems, but he enters the Marmon organization with strong financial backing as well.

G. M. Williams.

Mr. Williams takes up the reigns of management in succession to Walter C. Marmon, who now becomes chairman of the board of directors. Howard C. Marmon, designer of the Marmon car, retains his position as vice-president and chief engineer. Other executive heads, including A. R. Heiskell, E. S. Gorcell, H. L. Purdy and H. B. Shafer, remain in their present capacities.

Carl J. Sherer, formerly secretary and treasurer of the Dayton-Wright plant of the General Motors Company, and for many years associated with Mr. Williams in the management of that organization, also joins the Nordyke and Marmon Company as a special assistant to Mr. Williams.

TICKLED AT RACE VICTORY

"Tony" C. M. Fuller, proud "daddy" of the Richfield Oil Company, who journeyed east to see the annual Indianapolis 500-mile motor race, witnessed an impressive, double-barrelled victory for Los Angeles products in the competition with leading gasolines and oils.

C. M Fuller

It is claimed that no other gasoline has ever won twice this bitterly contested event, and that in winning its fourth consecutive victory Richfield has set a mark that will stand for many years to come.

This year the three leading drivers, Boyer, Cooper and Murphy, who are exclusive users of Richfield Gasoline and Richlube Motor Oil, broke every world's record for this track and distance, not only for the 122-inch motors but for any size motor that has ever raced in Indianapolis. The only drivers in the race using Richlube, out of the entire list of twenty-two entries, finished in the winning positions.

President Fuller, who was accompanied east by C. B. Garretson, assistant sales manager of the company, is to hold a series of conferences with the Pennsylvania refineries from whom the Richfield Oil Company secures pure Pennsylvania crude oil of which Richlube motor oils are made. He sent the following wire from Indianapolis immediately after the race:

"Richfield Oil Company, Bartlett Building, Los Angeles, Cal.: Another glorious Richfield victory in competition with leading gasolines and oils, for first three cars to receive the checkered flag ran most sweetly with Richfield, the gasoline of power and Richlube, the wonder oil for motors. In fact, the only cars in the race using Richlube were the winners. All world records for the distance were broken, the winner averaging for 500 miles 98.24 miles per hour and the first three cars exceeded the former record of 94 plus miles per hour. Joe Boyer, as relief driver for Corum won, followed by Cooper, Murphy, Hartz and Hill in order named.

"C. M. FULLER."

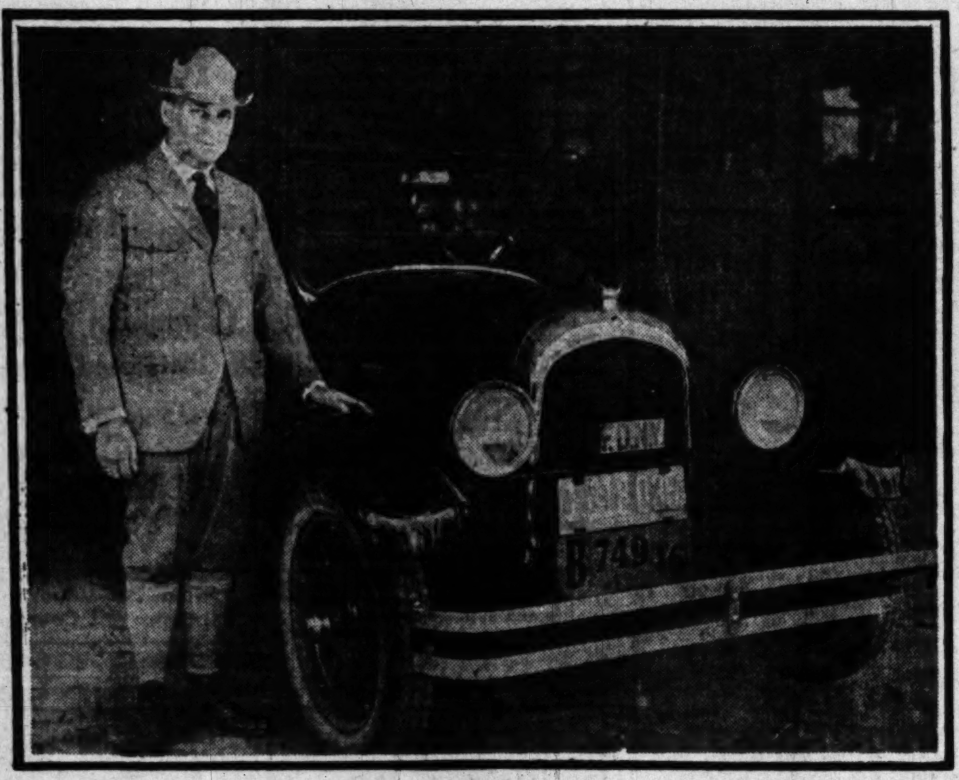
MODESTO RESIDENTS TAKE IN CAMP CURRY

Scores of Modesto residents visited Camp Curry last week as participants in the annual Modesto-Camp Curry sociability run, according to information received here by J. A. C. Waters, Southern California Camp Curry representative. This run was conducted under the auspices of the Modesto Chamber of Commerce and is the sixth auto run of the present season, previous ones being the celebrated Los Angeles-Camp Curry economy run, and sociability runs from Merced, Fresno, Oakdale and Stockton.

SAVES LABOR

An ingenious labor-saving machine has been installed in Harold L. Arnold's service department. It drills out old brake-lining rivets and puts new ones in place with a rapidity that is amazing when compared with old methods of doing the same thing.

Would Make it Easier to Read the Numbers



Walter P. Chrysler, the papa of the Chrysler car, offers a suggestion in the color combination and arrangement of the numerals on our license plates. He would stagger the numbers and print them in orange and black with a big index initial. He points to the gray and white license plates of New York State for 1924 as terribly hard to read when covered with a little dust and harder to remember when the numbers run over the million mark. His sugested plate is seen below with one of New York State mounted above.

STAGGERED FIGURES SUGGESTED FOR MOTOR CAR LICENSE PLATES

[EXCLUSIVE DISPATCH]

DETROIT, June 7.—Walter P. Chrysler, president and chairman of the board of directors of the Maxwell and Chrysler Motor Corporation, believes that by using the right combination of colors and by staggering the figures on automobile license plates and by using a letter to get rid of one or more figures, a practical plan can be evolved whereby police and others who have occasion to, can quickly read and remember license plates.

"It is practically impossible for the average person to remember five or six figures like 749826 or 84729," said Mr. Chrysler, in elaborating upon his idea. "But scientists have proved by a series of tests that it is easy to see and read and remember a combination like 749 and 86. A single letter is also easy to remember.

"Recently in New York the police complained that the gray and white color combination selected by the State for the 1924 license plates was such that the plates, which are really dust-colored, could be seen but a short distance away. The first mistake was in the selection of colors. Physicists tell us that the combination of yellow and black gives the greatest visibility and the second choice is orange and black.

"During the present year twenty-six States are using white numerals for figures with a combination of cream, blue, green, gray, tan, yellow, orange, red, aluminum, gold and vermilion backgrounds. Eleven States are using black backgrounds with white numerals and other States are using brown, bright yellow, orange, maroon, blue and aluminum for the numerals.

"Illinois has a good license plate with bright yellow numerals and a black background. That is one of the best of all color combinations. Idaho has a good one with lemon yellow background and black numerals. Indiana and Maryland use orange numerals with a black background. Michigan, black numerals on a yellow background; Missouri and New Mexico, black numerals on an orange background.

"States could very well stick to the yellow and black and orange and black combinations. There is enough difference in the two colors to make them easy to distinguish from year to year.

"In times of accidents and traffic violations police are frequently in want of license plate numbers. It is to the interest of motor-car owners that they should have them."

A MORNING STROLL WITH MR. COOLIDGE

When his companion remarks the extraordinary coincidence of the appearance, at one time and in one small community, of writers of the quality of Longfellow, Whittier, Holmes, Emerson and Alcott, the President recalls Lowell's "Commemoration Ode" and observes: "But he was wrong in one thing: Lincoln wasn't the first American."

"You mean in the sense of not the first man of the distinctively American type?"

"Yes."

"Who would you say was?"

"Washington. He fixed the type."

"Which would you say was the greater man?"

"It's pretty hard to compare them." (A pause.) "Should say Washington was the better judge of a man; Lincoln was the better judge of men."

"You mean that Washington was the better judge of the particular man to fit the particular job?"

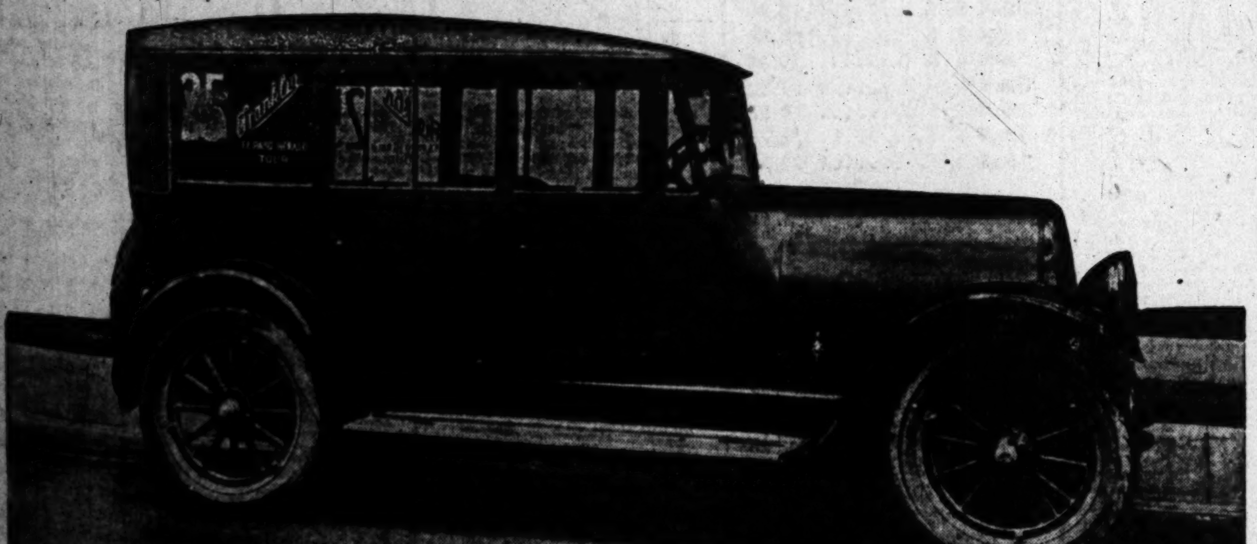
"Yes." (A pause.) "I have never heard of another man like Washington in history; he never made a single mistake in judgment."—[French Strother World's Work for April.

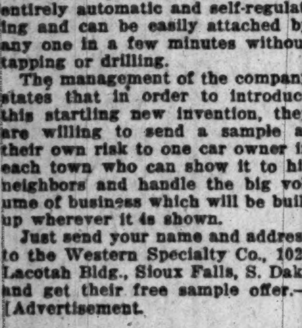
Salome Is Hit by Absence of Motor Tourist

[EXCLUSIVE DISPATCH]

SALOME (Ariz.) June 7.—Keen interest is being taken in the towns along the Arizona and California highways in plans announced for betterment of the Mecca-Blythe section of the Central highway, the shortest between Los Angeles and Phoenix by at least 100 miles. At this point the eastbound traveler has choice of two roads to Phoenix. Heretofore most of the travel has been going by way of Buckeye, but now a switch may be made to the Wickenburg route, which is only a few miles longer and which is favored by extensive road work that soon will be completed between Phoenix and Wickenburg, giving a forty-mile-an-hour highway between the two points. From Wickenburg to Salome is a good desert road that follows no washes. Tourist travel constitutes a material part of the income of Salome and other wayside towns, which have been hard hit by the quarantine regulations established on the Colorado River by the Arizona authorities. In the event that these are lifted, it is probable that at least 1000 Arizona cars will pass within a week, westward bound.

TOMBSTONE (Ariz.) May 29.—Complaint is made that a large number of signs that have been erected on the roads of Cochise county, have been used as targets by passing motorists and that a large proportion of them thus have been ruined. An attempt is being made to find the miscreants, who are believed mainly to be Arizona residents and not passing tourists. The same condition is known west of this point, signs often being town down or ruined at points where they are absolutely essential in guiding the traveler to water or shelter.





QUESTIONS and ANSWERS

By James W. Marsh.

Question: I have lately put new rings and connecting rods in my model R Hup and I know that the bearings and wrist pins are in first-class shape. The rings were very carefully fitted, both to the cylinder and the ring grooves. It cannot be a ring knock or skirt slap, still there is a heavy thud which can be felt when the engine is speeded up, all over the car. What do you think is the trouble?
A. A. A., San Diego.

Answer: Your trouble is caused by the increase in the length of the connecting rods with the new bearings. The rings, you say, "were very carefully fitted," probably to the larger part of the cylinders, and as the machine is old enough to require new bearings and rings it follows without question that the cylinders are somewhat worn. At the point where the top ring has been stopping there is a ridge in The tight rings are pushed a few than a quarter of an inch down. The tight rings are ushed a few thousandths of an inch past this ridge and as they were fitted further down, and very closely, the ends of the rings come together and are forced up against this ridge with great force. If the rings have not crushed or something else serious happened before you read this, take out the pistons at once and hone or scrape the upper part of the cylinders, from the ridges up, to a size which corresponds to the rest of the cylinders where they are worn. This is not a very difficult job and I infer from the tone of your letter that you are a good workman, thus I recommend you to do the work yourself.

Q.: My Stephens, Model 84, six-cylinder, develops a carbon knock within 500 miles after cleaning out and grinding valves. This condition has existed since the car was new and before I brought it West. The engine does not pump oil and I have used both paraffin and asphaltic base oils with no difference in results. What is the cause of my trouble?
W. A. S., West Lomita, Glendale.

A.: Your case is a peculiar one. There are two things which stand out clearly as a possible cause of your trouble; the first is that you have tried to keep too close adjustment on the valve tappets. Your engine has a special adjustment on the rocker arms and although it is a very convenient system it is frequently abused. Close adjustment may cause valves to remain slightly open when the engine is warmed up. This will result in valve trouble and valve trouble tends to carbonization. The other trouble or condition which may be present is too high compression. Your engine comes in the class of fairly high compression motors, and high compression, although good in many respects, will cause an engine to preignite when but little carbon is present in the cylinders. This could be tested by having a thick gasket installed or, for that matter, two ordinary head gaskets could be used for experimental purposes. This would decrease the compression about 7 per cent and probably overcome the trouble for several thousand miles. Valves in your car should stand up for about 3000 miles to each grinding and if the trouble is caused by high compression preignition should not develop from carbon deposit before that time. The oil and gasoline you are using are good products and I see no reason to recommend a change.

Q.: Is it practical to carry camping equipment on a light trailer or is it better to load it, about 500 pounds, onto the car? Would more gasoline be consumed on mountain roads if the trailer were used?
R. J. W., Thirty-seventh Drive.

A.: The trailer is practical and I have seen many mountain tourists carrying their camp equipment that way. If you have room and can stow your outfit on the car you will save gasoline by so doing, but lose in comfort.

Q.: I have always used oil with a paraffin base in my Continental motor but after reading about the western oil I am in doubt. I would be very glad if you will tell me what you think.
GEORGE A., Long Beach.

A.: Among the oils you name only two are straight paraffin base, the others are either blended or straight western. Just because an oil has an eastern brand on the container it does not follow that it is paraffin base oil and if it was it would not necessarily be a good oil. There are some very poor paraffin base oils marketed and very high-class asphaltic base oils to be had. The process of refining and the purity of an oil determine its value to a far greater extent than the base. Your engine is a good engine.

Q.: What is the cause and cure for grabbing brakes?
CHARLES B., Ventura.

A.: Improper adjustment, the band not being true and centered around the drum. Cut out about two inches of the lining opposite the opening. Clean off the glaze with gasoline and a wire brush. Clean the face of the drum with fine emery cloth.

Q.: Do you recommend any kind of crankcase flushing oil?
SAM, Reno street.

A.: No. Take off the pan, clean it thoroughly. Fill with fresh oil. If the oil becomes dirty looking after a few hundred miles throw it away and refill. After that drain every 1000 miles.

Restrictions on Yosemite Travel Void

With all restrictions on travel to the Yosemite lifted and none ever having existed on camping and hiking and fishing within the park, vacation conditions are ideal at this most famous of California's national playgrounds, according to J. A. C. Waters, Southern California Camp Curry representative.

"Weather conditions in the valley now are perfect," he says. "Those who visit the region this month are indeed fortunate for they will see it at its best. The falls have a full supply of water and the wild flower season is at the height of its riotous glory. Acres of beautiful high mountain flowers are blossoming in the meadows on the floor of the Yosemite Valley and along the trails."

How Bathing-Suit Times Do Change

Edna Wallace Hopper, who bravely confesses she has seen sixty summers roll by, demonstrating the decent and the "indecent" in bathing suits. In the "indecent" costume seen at the left she was ruled off the Atlantic City beach thirty years ago, while in the suit at the right she is perfectly and lawfully attired today. The car is a Paige from the Paige Motor Company of Southern California. By photographic collaboration Edna is seen shaking hands with herself.

EDNA W. HOPPER IN A BATHING DEMONSTRATION

How times do change!

Thirty years ago, Edna Wallace Hopper, who appeared recently at the Pantages Theater, was escorted off the beach at Atlantic City "for indecent exposure."

Edna, according to her own story, and to the picture accompanying this story, wore a bathing suit which was considered "immoral." It seems that she did not have any sleeves in it and "moralists" those days decreed that such could not be.

But thirty years make a difference—and Miss Hopper admits it. In fact she gave a demonstration of such at the Crystal Pier Beach last week and the attention she attracted with the attire of days long gone by was unusual. Bathers could scarcely believe their eyes when they beheld the suit of ancient vintage approaching.

Then before everyone Miss Hopper proceeded to take off her shoes and stockings—absolutely necessary those days—and then remove the 30-year-old suit (right out on the sand in broad daylight, if you please.)

Lo, there was a transformation! Underneath she had the very latest attire for disporting one's self at the seashore. It was much smaller and entirely different from the outer covering but it attracted no attention—because it was modern.

Ray McNamara's SPRING Housecleaning

Short Cuts to Motor Car Economy

THINGS ABOUT BRAKES THAT EVERY CAR OWNER SHOULD KNOW

When brakes fail to work it is not always because the linings are worn out or on account of a loose connection. Perhaps one of the greatest faults with the present-day brakes is the fact that the linings lose all of their efficiency in some cases and part of it in nearly all cases when water soaked. This applies to four as well as two brakes, although the latter should be less affected. Have you ever noticed that immediately after a car is washed that the brakes are not so good until they are applied several times and have a chance to dry out? Also, have you noticed on several occasions enthusiastic dealers sprinkling streets to make a spectacular four-brake demonstration? But you never heard of anyone turning the hose on all of the brake linings before making a brake demonstration, and yet this is the acid test for any car's brakes and is a condition that every car owner experiences on the road in wet weather.

ON PUDDLY ROADS

If the streets are merely wet the brakes are not seriously affected, except that the wheels might slide easier when the wheels lock. However, when you drive through puddles and sheets of water, as is often the case on rutted roads and low spots on the paved streets, the linings become saturated with water and render the brakes less efficient and require greater pressure on the footpedal. Always when driving under these conditions slow down your speed and apply your brakes a few times to squeeze and dry out the water from linings.

Enthusiastic automobile salesmen very frequently make the very broad claims that four-wheel brakes will not skid under any condition, and occasionally convince their prospect. However, if you will observe closely the road conditions, you will find everything in favor of the brakes. The above claim is absolutely wrong, misleading and accounts in part for a good many accidents that have happened with four-brake cars.

In my opinion, four brakes are essential to safe driving. However, every car owner should know, and be convinced by making his own tests, how either two or four brakes are affected by splash from the roads and the condition of pavement.

AN EXAMPLE

For example, you are touring on a smooth, dry pavement with brakes in good adjustment and dry. It starts to rain lightly and the pavement, while wet, is free from puddles. Therefore the linings, remaining dry, are still very efficient. Granting that the surface of the pavement is the same all over the road and free from oil or slime, a quick stop can be made with four brakes without skidding from fairly high speed. On the other hand, suppose it rains very hard and you hit a few puddles on one side of the road and say one lining becomes more water-soaked than the other three. In this event there is danger of skidding badly either with two or four brakes. In same cases the condition of the road might induce a skid—that is, the outside edges of paved roads are usually more skiddish than the center, due to crown of road or to dirt splashing on the pavement from the edges of highway. You can readily appreciate that the outside wheels might tend to start a skid due to slimy spots on the pavement. Therefore, I do not believe any maker can justly claim that his car will not skid under any conditions when equipped with four brakes.

Every car owner should become familiar with these facts and should not expect the dry-weather brake performance under all wet-weather conditions. You can soon convince yourself of these facts by driving through puddles on wet roads until your linings become wet, or if the weather happens to be dry turn the hose on one brake, then two, after first trying the brakes dry. Then saturate all linings with water and drive very carefully on these tests until your linings dry out again.

The above information is called to your attention as a matter of safety and is not intended as a reflection on four brakes or any particular type of brake. Excepting transmission, emergency brakes which are located high and dry on the propeller shaft, I have yet to see a brake lining that is equally efficient under all weather and road conditions.

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VOLUME ECONOMY

Because Hudson is one of the very large producers of the automobile industry it has been able to reduce its costs by a great number of volume economies. The cars of today, while of the best materials and standard of workmanship which Hudson has known, are offered to the public at remarkably favorable prices.

Maryland Telephones

There are more telephones in service in the State of Maryland than there are in Belgium, Bulgaria, Greece, Bolivia, Portugal, Hungary, Mexico, Bolivia, Peru, Paraguay and Ecuador combined.

NEW STYLE BUT SAME OLD LOVE

They may talk if they please about the good old days of horse and buggy courtships when Dobbin was given free rein while young couples idled down shady afternoon paths or through the moonlit lanes of soft June nights.

There were drawbacks to those courtings, according to E. S. Firestone, manager of the Los Angeles branch of the Firestone Tire and Rubber Company, who speaks, not especially from personal experience, as because in the preauto period he was manager of a big buggy factory back East.

Today in June—the merrie month of romance—transportation for love's young dreamers is a cushioned proposition; they float along on low-pressure Firestone gum-dipped balloon cord tires without a thought of the jolts and jars that sometimes arise in the matrimonial highway. But in the horse-drawn days, it was many years before buggies were even tired with rubber—the burnsided Romeos (direct antecedants of the 1925 model sheiks)—had to be content with equipages whose wheels were steel shod.

But, nevertheless, youth had its way even then, Mr. Firestone declared, as he dipped into memory's ink, and young men in love purchased swagger coupes, broughams, do-si-do traps and other doggy vehicles, just as today they buy the snappiest of balloon-tired roadsters or sport model cars.

Four Months' Record Is an Enviable One

Building a new factory and putting a new automobile into production is generally viewed as a man's size job in itself, but when more than 5000 cars of an entirely new make are built and sold in less than four months, the automotive world begins to sit up and take notice.

This is the achievement of Rollin H. White and his associates in bringing to the motorists of America the Rollin four, according to Ed Mong, salesmanager of A. W. Crossman, Inc., Southern California Rollin distributors.

The Rollin factory is situated in the heart of Cleveland's manufacturing district. It is on the main lines of the New York Central and Nickel Plate railroads and has four tracks running into the plant.

"Every part and piece of mechanism in the Rollin four was designed by Rollin H. White," said Mong. "Mr. White was one of the founders of the White Motor Company, where he worked as vice-president and chief engineer for years, so he needs no introduction to those who know anything about motor cars.

"His direction and supervision of the White Motor Company's engineering department alone gave him an experience which is unusually vast and comprehensive. His understanding of steels and precisely what can be accomplished with certain alloys qualifies him as a world authority on this scientific subject."

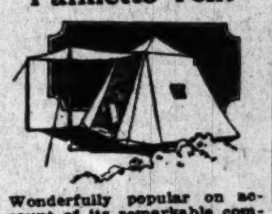
CENTER PRODUCTION ON CLOSED MODELS

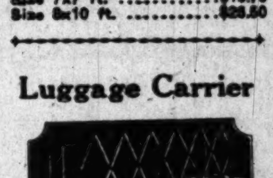
According to information just received from the Hupp Motor Car Corporation of Detroit, almost 60 per cent of its entire production since April 1, has been centered on inclosed models. In 1923 only 23 per cent of Hupp production was devoted to inclosed jobs.

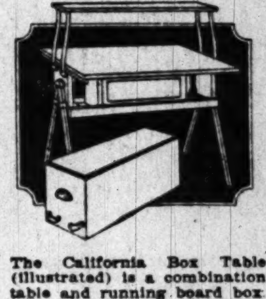
The Lawyer's Attitude

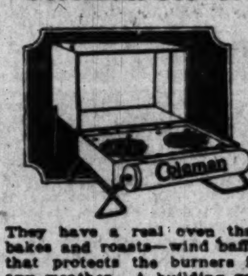
Mrs. Lawyer: Henry, is it better to lie on the right side or the left side.

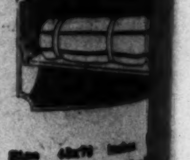
Mr. Lawyer: My dear, if one is on the right side is isn't necessary to lie at all.

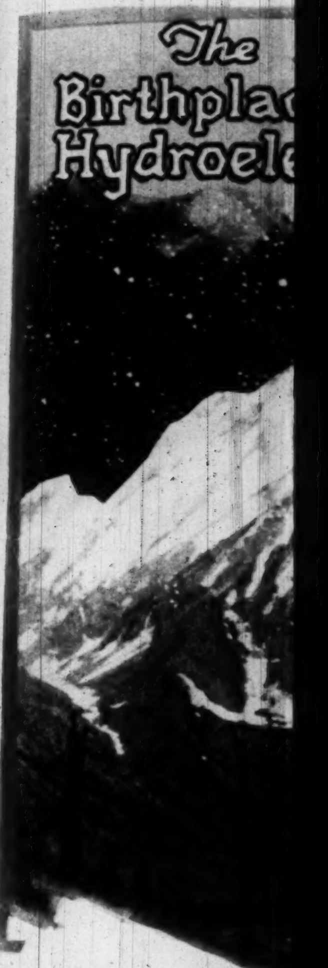












Novel Southland Motor Trips

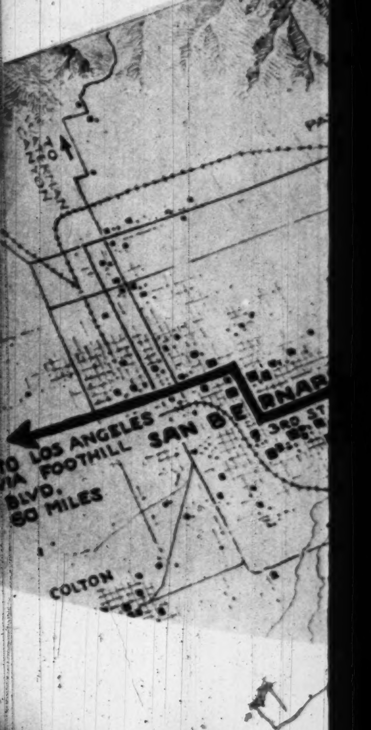
Conducted by Charles Owe

On the trail of power, or the
first to last, a tour with The T
ure pilot and artist to the birthp
coal, with an impressionistic vie
ern electric plant tapping the
our homes and drive the engines

The plant shown athwart the
Creek No. 3 of the Southern C
son Company, which has an in
city of 100,500 horsepower, a
electrical energy over an are
55,000 to 65,000 square mile
with this the pigmy installatio
Creek No. 1, the pioneer of h
plants, views of which are sho
page, which had an original rat
horsepower and was designed
power over a radius of 100 s

It is a far cry from the work o
pioneers in a beautiful Southland
the harnessing of the snows of the
deliver power and light to an are
an empire in extent, but the T
gravure pilot and artist, by photos
deft lines has made plain a record o
ments which is among our cherishe
plishments and constitutes an epic
advance.

How to reach birthplace of hydro-electric power, a short trip over fine roads from Southern California points.



Los Angeles Sunday Times

BREATER SOUTHERN CALIFORNIA STRAIGHT AHEAD

SUNDAY MORNING, JUNE 8, 1924.

ROTOGRAVURE SECTION

LAST WORD IN MODERN PRINTING.

The Birthplace of Hydroelectric POWER

Novel Southland Motor Trips

Conducted by Charles Owens

On the trail of power, or the kilowatt from first to last, a tour with The Times rotogravure pilot and artist to the birthplace of white coal, with an impressionistic view of a modern electric plant tapping the skies to light our homes and drive the engines of commerce.

The plant shown athwart the page is Big Creek No. 3 of the Southern California Edison Company, which has an installed capacity of 100,500 horsepower, and delivers electrical energy over an area of from 55,000 to 65,000 square miles. Compare with this the pigmy installation of Mill Creek No. 1, the pioneer of hydroelectric plants, views of which are shown on this page, which had an original rating of 670 horsepower and was designed to deliver power over a radius of 100 square miles.

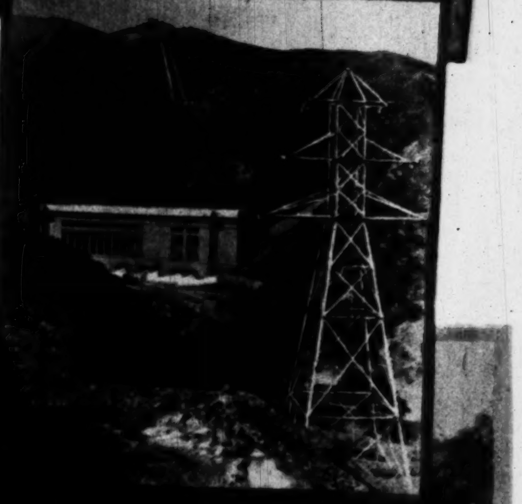
It is a far cry from the work of the power pioneers in a beautiful Southland canyon to the harnessing of the snows of the Sierras to deliver power and light to an area which is an empire in extent, but The Times rotogravure pilot and artist, by photos and a few deft lines has made plain a record of achievements which is among our cherished accomplishments and constitutes an epic of world advance.

The birthplace of hydroelectric power, Mill Creek plant No. 1, built in 1893 by the Redlands Electric Light & Power Company to furnish light, power and heat within a radius of ten miles. It was the first three-phase plant in the world, and paved the way for the modern system of alternating currents. Previously (1892) the San Antonio Light & Power Company had installed a one-phase lighting plant in San Antonio Canyon.

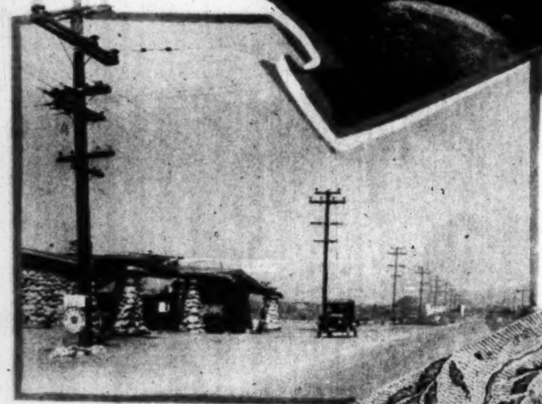
First intake at Mill Creek plant No. 1, still in use.

Some of the original machinery in Mill Creek plant No. 1, still in operation.

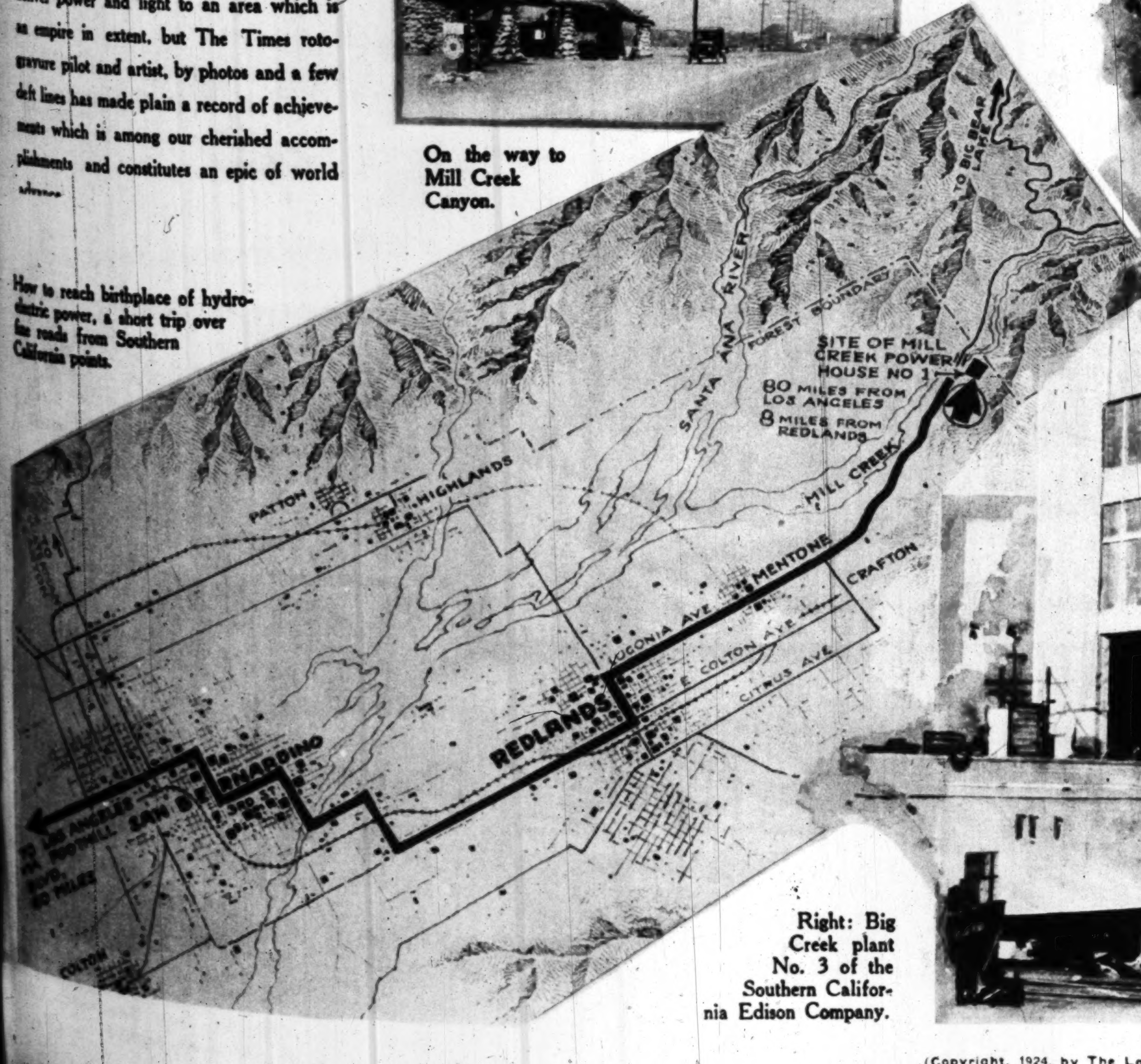
Two views of the road in Mill Creek Canyon. The power plant is right on the highway,



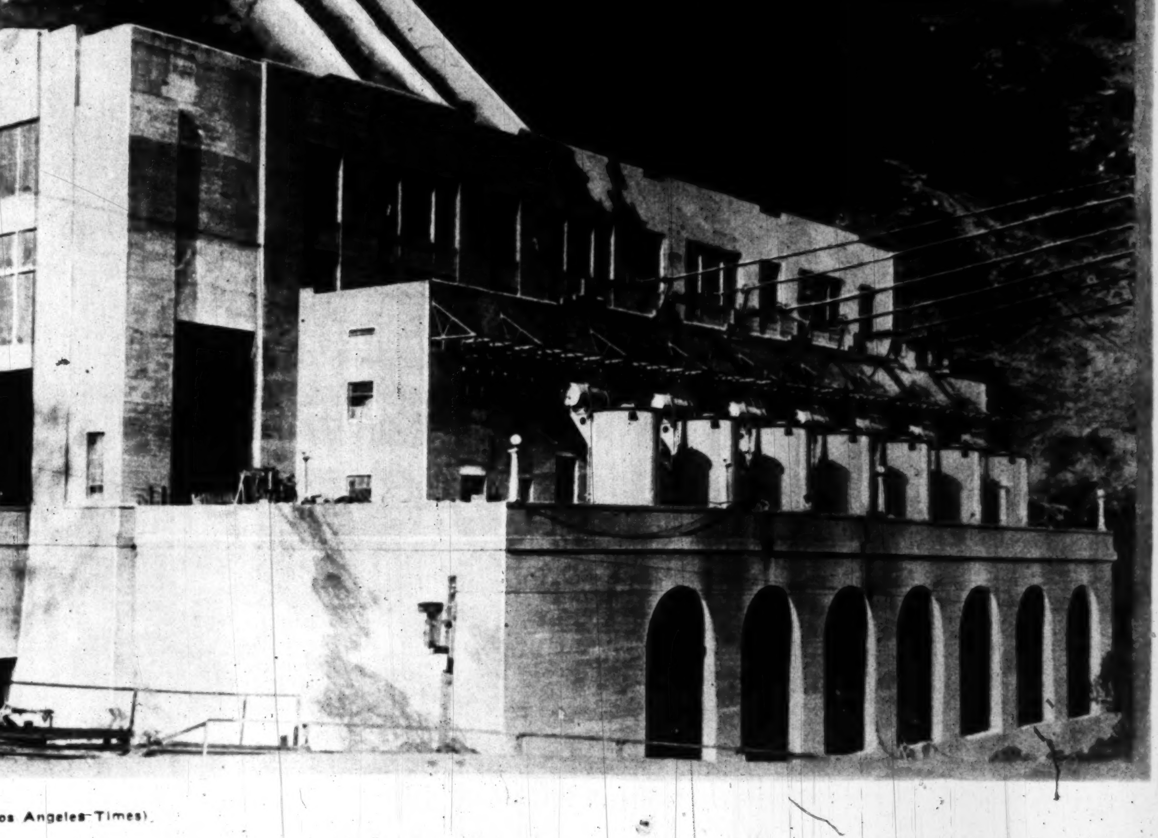
Right: Municipal power plant in San Francisquito Canyon.



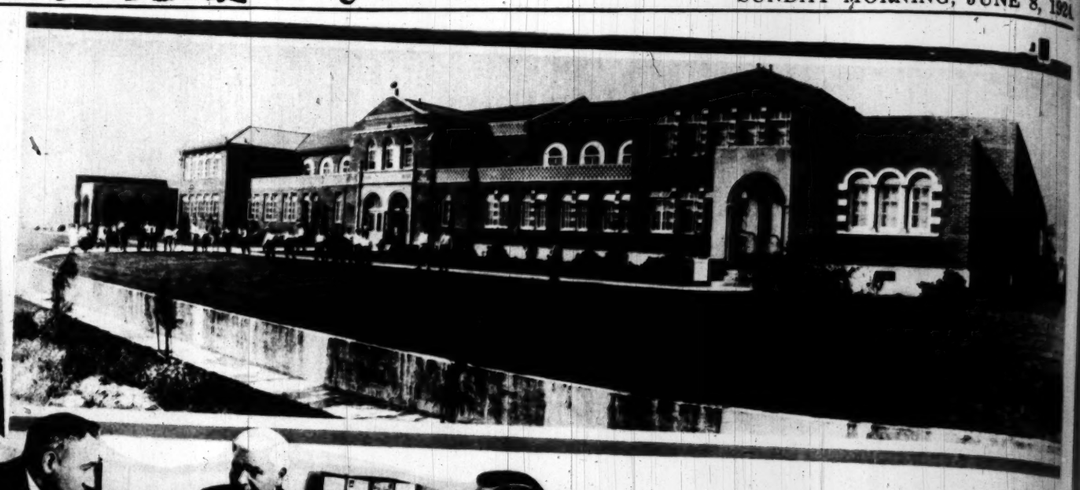
On the way to Mill Creek Canyon.



How to reach birthplace of hydroelectric power, a short trip over fine roads from Southern California points.



Right: Big Creek plant No. 3 of the Southern California Edison Company.



The Burbank High School.

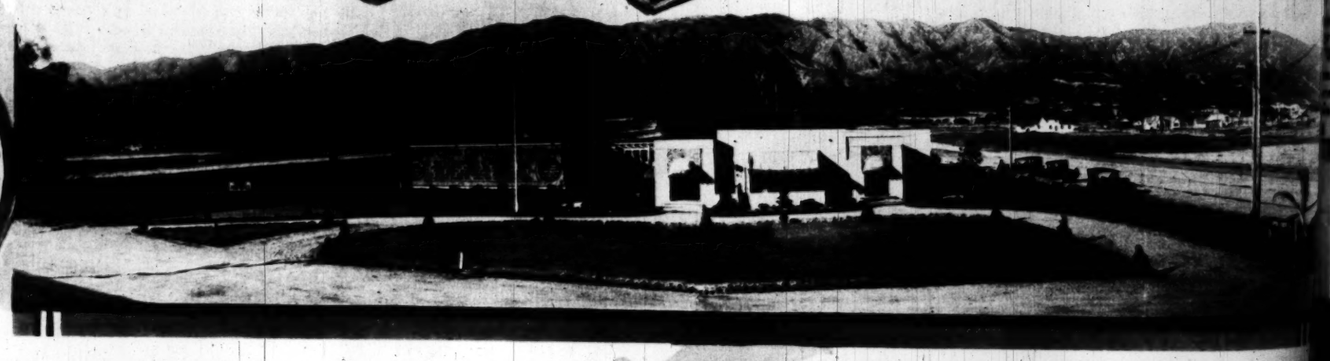
Left to right: J. D. Nelson, manager Andrew Jergens Co.; Col. Charles B. Wood, president Burbank Chamber of Commerce, and J. W. Charleville, manager.

Students of the Thomas A. Edison School.

The Burbank Kiwanis Club observes Music Week.

"Big Jim" Jeffries, one of Burbank's leading citizens.

Right: W. G. Jackson, president and general manager, Empire China Co.



Burbank's twenty-acre civic center, with sites already selected for the City Hall, library, postoffice, etc. The university, for which a $11,000,000 endowment already has been announced, will occupy a site against the hills in the distance, adjoining the civic center.

(Photos by the Keystone Photo Service, through courtesy of the Los [illegible] Chamber of Commerce.)

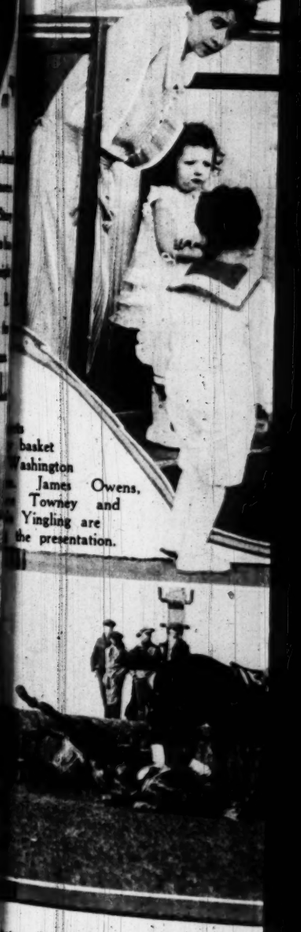
Right: View from Ninth and Olive streets.

San Fernando Boulevard, Burbank.

Burbank also is a city of churches. This is the house of worship of the Methodists.

Burbank's oldest building, the Santa Rosa Hotel. Miss May M. Clarke, manager.

Young Stribling, the Atlanta [illegible] der, takes a peep into the interio new pocket-size film c



[illegible] basket Washington James Owens, Towney and Yingling are the presentation.

[illegible] spill. 'Twas the United Hunts' meet at Belmont Park

[illegible]me is willing to risk a quarter on there b[illegible]n-the slot radio device has been installe

The Burbank High School.

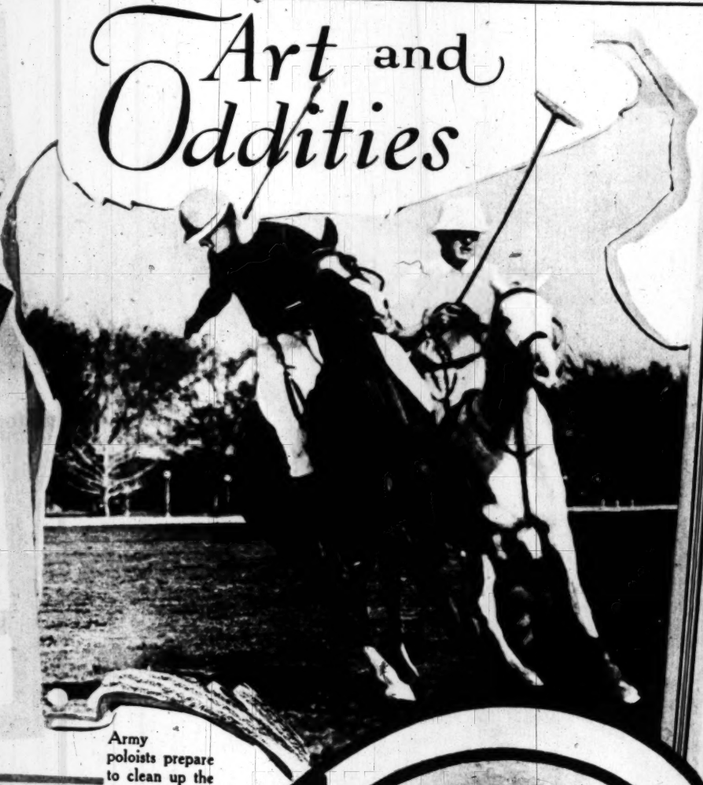
Burbank pioneer. Thomas H. Story (standing,) who has been there forty-eight years, and C. B. Fischer, a resident for forty-five years.

through courtesy of the Los Angeles Chamber of Commerce

ding, the Santa Rosa Hotel, and y M. Clarke, manager.

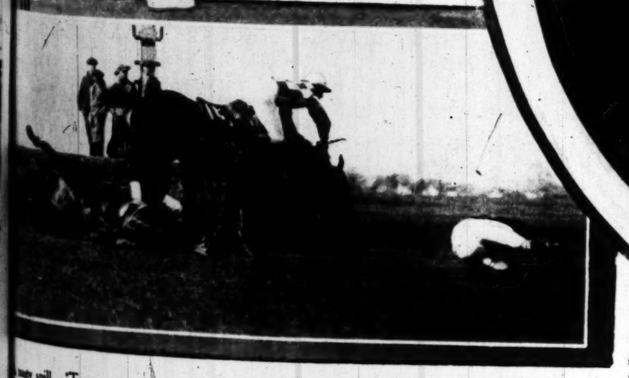
Art and Oddities

Young Stribling, the Atlanta boy boxing wonder, takes a peep into the interior of one of those new pocket-size film cameras.



Army poloists prepare to clean up the world. Scene is Potomac Park, Washington, D.C., where the Army men do their practicing.

basket Washington James Owens, Towney and Yingling are the presentation.



nny spill. 'Twas the United Hunts' meet at Belmont Park, L. I., but no one was hurt.

Shown at the Eastman School of Professional Photography at the Gamut Club last week. Note the illusion of light from an open window.

Miss Katherine McGonigle, who wears her hair unshorn, is picked as college's prettiest by students of Whitman College. (McFaden Photo Shop)

A still shown at the Eastman School of Professional Photography here.

Aquaplane season opens at Coronado. Here is an air view of a hardy pleasure crew.

fer is willing to risk a quarter on there being something on the air. This ...-the slot radio device has been installed by a number of eastern hotels.

A marital send off. Military pomp and splendor mark wedding of daughter of Gen. William Sandys of the British Army to Mervyn Renton in London. (Pacific & Atlantic Photos)

Philadelphia art students reproduce Russian court scenes of 1553. Photo shows the nurse with Prince Dimitri and the Czarina.

Bring the Family This Summer to the Evergreen Playground of Puget Sound & British Columbia

A HOLIDAY in the *Evergreen Playground* is a family holiday deluxe, because nature provides the entertainment and there is no admission charge And oh! Doctor, what health!

It is easy to get here—on paved highways; on luxuriant trains, 47 to 51 hours; on palatial coastwise steamers, fastest time 64 hours.

You can motor it in 6 days. Of the 1,648 wonderful miles between Los Angeles and British Columbia, the only unpaved section is 114 miles of excellent surfaced highway in Northern California. And when you arrive, five hospitable cities have planned the most delightful vacation you have ever enjoyed.

Here are mountains to climb, streams to fish, lakes to enjoy, picturesque landlocked sandy beaches for safe water sports and salt sea bathing.

Highways, trains and motor stages take you everywhere. 3,000 to 7,000 feet above sea level to Alpine meadows where you can climb and hike to your heart's content through flower carpeted meadows or toboggan on summer snow fields.

Everywhere you will find delightful picnic spots by lakes, streams or sandy beaches; under giant evergreens and cedars—there are no poisonous reptiles or pests and no dangerous wild animals.

Bring your fishing pole, your tennis racquet, your golf bag and your camera.

Always an abundance of pure cold drinking water everywhere you go.

Where is the Evergreen Playground? Glance at any map and find Tacoma, Washington, then measure off 100 miles east into the Cascade Mountains, and 150 miles west to the Pacific Ocean.

Then north for 250 miles into British Columbia.

A hundred vacations or more here would not disclose all this great vacation land offers with its serene summer climate and cool sleepful nights for comfortable play and rest. Expect to sleep under blankets every night.

In the *Evergreen Playground* are hospitable cities with interesting things to do and see; with hotel accommodations to fit every purse and excellent equipped municipal auto camps. There are lakeside drives and unusually beautiful parks preserved in their natural primeval state — exquisitely landscaped with boulevards, bridle paths and roses.

Above all there is pure water and pure air, filtered sunshine and cool nights that provide a tonic that will most certainly resist most family ills and change B Minus into B Plus when school and college days begin again.

There are no "tourist charges" here, you'll be surprised what a moderate sum is required for a real vacation for you and the family.

Ideal Vacation Climate
No hot middays here.
An average rainfall of one inch per month all through the summer keeps the Evergreen Playground Ever EVERGREEN.
Average summer temperature 61.

Puget Sound and British Columbia
A Non-Profit Organization ASSOCIATED *Representing the Citizens of*
TACOMA - SEATTLE - BELLINGHAM - VICTORIA - VANCOUVER
NO RED TAPE AT THE BORDER

Three Ways to Come
THE PACIFIC HIGHWAY—Ask any Auto Club for strip maps—signs to guide you all the way. BY LUXURIOUS TRAINS Four every day. BY PALATIAL COASTWISE STEAMERS—Three sailings each week—Check your car like baggage.

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Climbing Four Peak
Apache Trail, Ari

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TEDDIES
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French Voi

Just Ask Me H
to Restore Gray H

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Trial Bottle

Mary T. Goldman's Hair Co
isn't a new preparation, nit
permeutal stage. I perfect
years ago to restore my ow
because I would not use che
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absolutely Free Trial Bott
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discolored hair can be
original beautiful shade.

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offer which contains a trial bottle of
full instructions for making
lock of hair, 1
and address plainly. If possible,
hair in your letter.

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Black
auburn (dark red)
(light red)
Name
Street

I Have Found
How to Get R
Superfluous
At Once
Here's the Se

I had become utterly
with a heavy growth of
face and lip. I had tried

also have superfluous
like anything you have
is not a powder, cream
not a razor, not electric
no itching or burning
scars. As easy to use as
or brush.

Send for Free

A book that tells
wonderful method
fluous hair is free
Don't send a penny
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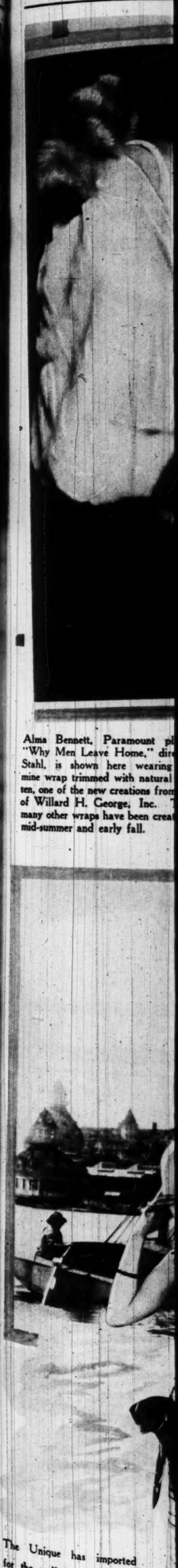


Alma Bennett, Paramount pl
"Why Men Leave Home," dir
Stahl, is shown here wearing
mine wrap trimmed with natural
ten, one of the new creations fro
of Willard H. George, Inc.
many other wraps have been crea
mid-summer and early fall.

The Unique has imported
for the well-dressed woman
many exclusive and original
models, among them this
charming afternoon gown of
black and white chiffon
trimmed with lacquered ribbon.

(Peggy Hamilton Fashion
Studios—Witzel Photos)

Climbing Four Peaks a
Apache Trail, Arizo

Fashions from Los Angeles Shops seen at Coronado

Specially posed and directed by Peggy Hamilton

Alma Bennett, Paramount player, featured in "Why Men Leave Home," directed by John M. Stahl, is shown here wearing a gorgeous ermine wrap trimmed with natural Japanese marten, one of the new creations from the Atelier of Willard H. George, Inc. This and many other wraps have been created for mid-summer and early fall.

At the Hotel del Coronado was seen this charming three-piece costume imported by Harry Fink Company, fashioned in maize chiffon with Bohemian lace and French handmade flowers.

Fetching dinner hat of black lace with rhinestone ornament. Imported by Swobdi.

Billie Rodgers, co-star of "Saturday," the juvenile comedy just finished, is the wearer of this English model, a boy's suit of gray flannel being shown by Desmond's "Boys' Shop." The jacket is unlined and the trousers are of the "shorts" variety.

The Unique has imported for the well-dressed woman many exclusive and original models, among them this charming afternoon gown of black and white chiffon trimmed with lacquered ribbon.

(Peggy Hamilton Fashion Studies—Witzel Photos)

Los Angeles and its fashionable suburbs are the scenes of many interesting riding parties this season. Naturally Milady must choose the latest in riding boots. This clever model is one of the many ultra designs shown by the Wetherby-Kayser shops, where proper footwear for walking, riding and all occasions may be found.

(Copyright by Peggy Hamilton)

Ruth Roland, in making her selection of smart costumes for her summer wardrobe, chooses this Walter Switzer creation of lemon crepe, embroidered in yellow silk, collar of taupe fox.

The very Newest Colors and Decorative Motifs—in

NORMANDY VOILE

ONE of the many pleasant things about wearing a Normandy Voile frock is the confidence you can feel in its absolute smartness. Small or large designs—plaids or circles, dots or stripes or floral patterns—all have been created for their perfect adaptability to the newest of the Summer fashions.

The dots on Normandy Voile are guaranteed absolutely fast to wear and washing. They add just enough weight to the fabric to keep it from wrinkling and clinging.

The numerous poor imitations make it advisable to buy only when you see the words "Normandy Fabric" on the selvage, or a "Normandy Voile" label in the dress.

FRED BUTTERFIELD & CO., INC., 361-363 Broadway, N. Y. C.
Makers also of the famous Lingette

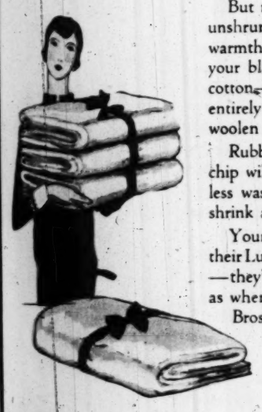
Margaret Crawford as Agave in "The Bacchanals," a Greek tragedy, which will be presented by the senior class of Occidental College the 12th inst. (Photo by Thompson & Watson)

Left: A driving finish at Tanforan. Dan Hogan winning Futurity from Bedazzle.

This is Blanket washing time

—keep all your blankets soft and unshrunken

The North Star Woolen Mill Company, makers of the finest blankets in America, says, "Lux will cleanse the finest woolens with entire safety."



Now is the time to wash your blankets. When you put them away, of course you want them to be spotlessly clean.

You always used to dread washing your handsome blankets. You were afraid they would come from the tubs shrunken and matted.

But now there is a way to keep blankets soft and unshrunken—to preserve the nap which gives them warmth. Wash them with Lux. You can trust all your blankets—of fine wool, wool nap, wool and cotton—to gentle Lux suds. Lux is pure and mild, entirely free from any ingredients that could harm woolen fibres.

Rubbing with cake soap or using a harsh soap chip will shrink and felt blankets. A single careless washing with such soap has been known to shrink a blanket 18 inches.

Your blankets will come from their Lux laundering unshrunken—they'll be as fluffy and warm as when they were new. Lever Bros. Co., Cambridge, Mass.

Wins 1923 Pulitzer Prize for poetry. Robert Frost, whose "New Hampshire" is acclaimed America's best book of poetry.

She Found A Pleasant Way To Reduce Her Fat

She did not have to go to the trouble of diet or exercise. She found a better way, which aids the digestive organs to turn food into muscle, bone and sinew instead of fat.

She used *Marmola Prescription Tablets*, which are made from the famous Marmola prescription. They aid the digestive system to obtain the full nutriment of food. They will allow you to eat many kinds of food without the necessity of dieting or exercising.

Thousands have found that *Marmola Prescription Tablets* give complete relief from obesity. And when the accumulation of fat is checked, reduction to normal, healthy weight soon follows.

All good drug stores the world over sell *Marmola Prescription Tablets* at one dollar a box. Ask your druggist for them, or order direct and they will be sent in plain wrapper, postpaid.

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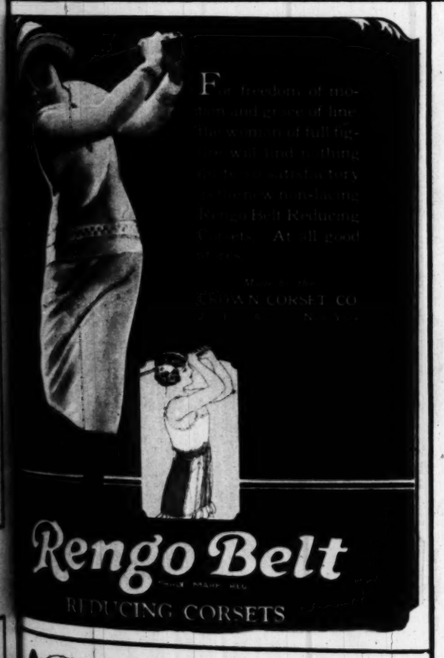

THE · BULL-DOGGED
ROAD · FIGHT · OF · A
WILLS · SAINTE · CLAIRE
TALKS · TO · THE · HE-MAN
IN · HIS · OWN · LANGUAGE

It is the gamest of cars. It relishes punishment—thrives on it. No man can resist its road pluck. Flat on its frame in hub-deep going, like a steel-muscled wrestler breaking a headlock, it has the power and the will to free itself. You can depend on it. Made of *Molybdenum*, the most athletic of all alloy steels, it *stays fit*.

Western Motors Co.
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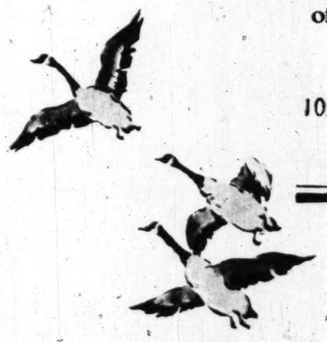
WILLS SAINTE CLAIRE
Motor Cars



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You'd like to remember a day like this and picture won't let you forget.

Any Kodak is convenient to carry, easy to work an fun to use; you'll get good pictures from the first.

Autographic Kodaks *$6.50 up*
At your dealer's

Eastman Kodak Company, Rochester, N. Y., *The Kodak*

Our Boys and Girls
PROFUSELY ILLUSTRATED

Los Angeles Sunday Times

Part VII: 4 Pages
COMIC SECTION.

VOL. XLI. SUNDAY MORNING, JUNE 8, 1924 HUMOR

THE GUMPS.

- SIDNEY SMITH -

WINNIE WINKLE

THE BREADWINNER.

HOW DO YOU LIKE MY DOLL'S NEW SUIT, PERRY??

P.I.?

GEE, YOU GOT A LOTTA NERVE, PUTTIN' MY BASE-BALL SUIT ON A DOLL !!!

YOU'VE BEEN A GOOD BOY FOR THE PAST FEW WEEKS AND HAVEN'T WORN THAT DIRTY BASEBALL SUIT SO YOU CAN KEEP THAT QUARTER FOR YOURSELF!

THANKS WINNIE! I AIN'T BEEN WEARIN' THAT OL' SUIT 'CAUSE I KNOW YA DON'T LIKE IT!!

CLICK CLICK

OH BOY, I MADE A QUARTER EASY!! JES' BULLED WINNIE ALONG! SHE DON'T KNOW THAT US RINKEYDINKS LOST OUR UNIFORMS TO TH' GASHOUSE GOOFERS AN' THAT'S WHY I AIN'T WEARIN' MINE !!!

WE GOTTA QUIT OUR KIDDIN' AN' GET OUR UNIFORMS BACK FROM TH' GOOFERS! TH' ONEY WAY TO DO THAT IS ALL CHIP IN AN' BUY 'EM BACK! I'LL START IN BY GIVIN' A QUARTER!

FINE! I'LL GIT BUSY AN' SEE HOW MUCH I CAN COLLECT FROM TH' GANG!

I GOT SIX CENTS!

WELL, I DIDN'T DO SO BAD HUH?? WE GOT $2.16 ALL TOGETHER!

NOW WE'LL SEE IF WE CAN GET THEM GOOFERS TO SELL US OUR SUITS BACK. AGAIN!!

'AT'S BETTER'N CROOKIN' 'EM! WE WON'T HAFTA WORRY ABOUT GETTIN' A BUST IN TH' NOSE !!

SECOND HAND CLOT

JUMPIN' JELLYBEANS!

GEE WHIZ!!

LOOK!! OUR SUITS!!

BIG BARGAIN 9 BASEBALL SUITS FOR SALE CHEAP

DE GOOFERS NEEDED MONEY SO DEY SOLD ME DE SUITS! YOU CAN HAF DEM FOR A BARGAIN - $2.00 APIECE - $18. FOR DE NINE OF 'EM - JOOST LIKE NEW!!

WE AIN'T GOT 18 BUCKS, BUT WE'LL GIVE YA $2.00 A WEEK TILL THEY'RE PAID UP, IF YA'LL SELL 'EM TO US ON TIME!!

GEE, IT WAS SWELL OF THAT GUY TO LET US TAKE THESE SUITS OUT AN' PAY HIM OFF TWO BUCKS A WEEK!! HE'S A REG'LAR GUY AW'RIGHT!!

YEAH, BUT LOOK WHAT THEM GOOFERS DONE TO OUR UNIFORMS! MINE'S DIRTY AS TH' DEUCE !!

MINE TOO!

THEY'RE ALL DIRTY! LET'S GO OVER TO MY HOUSE AN' WE CAN WASH 'EM!! ME MUDDER AIN'T DOIN' NO WASHIN' TO-DAY !!!

HEY, HURRY UP YOU'SE GUYS! I WANNA WASH DIS SHOIT!!

AW, TAKE YER TIME!

DON'T THEY LOOK SWELL?

BET THESE SUITS'LL LOOK LIKE NEW WHEN THEY DRY!!

WELL I GUESS THEY MUST BE DRY NOW! GET TH' TEAM TO-GETHER AN' WE'LL HAVE SOME PRACTISE!

GOSH, IT'S GONNA FEEL GOOD TO BE PLAYIN' BALL IN OUR OL' UNIFORMS AGAIN!!

HOLY SMOKE! LOOK HOW ME SUIT SHRANK!

GEE WHIZ, ME SHOIT. JES' MEETS ME PANTS!

MINE DON'T **EVEN** MEET!

LOOK AT MINE!

WELL, THESE UNIFORMS IS CLEAN, BUT WE DASSTEN'T BEND OVER IN 'EM!!

IF I RUN IN THIS'N, I'LL BUST ME BRITCHES!!

DIS SUIT WOULDN'T EVEN FIT ME KID BRUDDER NOW!

WHEW! I'LL HAFTA GET A CAN-OPENER TO GET OUT'A MY SUIT!

EVEN DE "R" ON DIS SUIT SHRUNK!!

BRANNER

SERGEANT OUT'A WRI AGAIN IN RECREAT ROOM

PRIVATE TEE WRITING HIS 5 20 PAGE LET THREE TIMES DAY!

YOU'RE WEAK SHEIK-THAT'S ON FIVE YOU'VE WRI TO HER TODAY

DROP YOUR LETTERS HERE

HEY! SAY!

MARBLE TEEN

© 1924 BY THE CHICAGO TRIBUNE

AT THE CITIZEN'S MILITARY TRAINING CAMP

SERGEANT! WE'RE OUT'A WRITING PAPER AGAIN IN TH' RECREATION ROOM-

WHAT? AGAIN? HOW COME! HOW COME?

PRIVATE TEEN IS WRITING HIS SHEBA 20 PAGE LETTERS THREE TIMES A DAY!

FER CRYIN' OUT LOUD! DOES HE THINK THIS CAMP IS A CORRESPONDENCE SCHOOL?

THERE HE IS, AT IT AGAIN!

IF YOU DON'T LAY OFF'A THAT STATIONERY, I'LL HAVE YPUT ON K.P.

AW! GO KNIT A SOCK- WILL YA!

YOU'RE WEAKENING SHEIK-THAT'S ONLY FIVE YOU'VE WRITTEN TO HER TODAY!

AW! GO HEM-STITCH A HANKY!

DROP YOUR LETTERS HERE

THAT FATHEAD SERGEANT AIN'T AROUND - GUESS I'LL TEAR OFF A FEW MORE LETTERS!

PRIVATE TEEN IS IN TH' WRITING ROOM AGAIN!

WHAT, HO! TH' GUARD!

YEH! BUT IT TOOK TH' WHOLE ARMY TDO IT!

YOUR JOB WILL BE TO KEEP THAT KID OUTA HERE FOR A WEEK!

??

TH' LAD IS ON K.P.- LET HIM SHAVE A COUPLA HUNDRED BUSHELS OF SPUDS!

IDEA!

WRAPPING PAPER

HEY! SAY!

Little girl - It seems ages since I saw you last - each moment drags like a month - each -

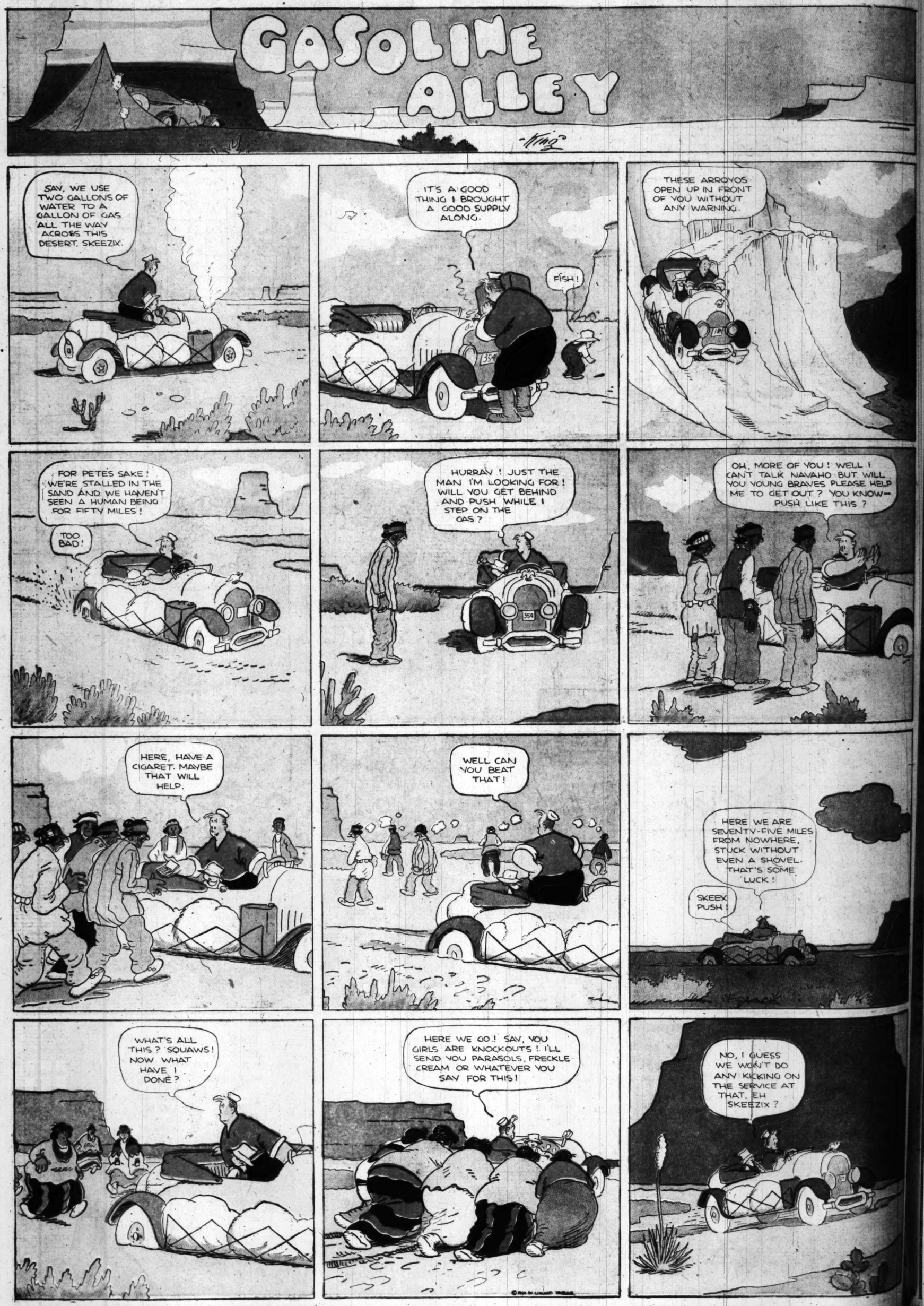
SARG! HE DONT GIVE ME A TUMBLE - HE'S WRITIN' A LETTER A COUPLA BLOCKS LONG -

WHAT?

DEAR LILLUMS - AS I HAVB BEEN DEPRIVED OF ALL WRITING MATERIALS - I AM GOING TO BROADCAST THOUGHT WAVES - IN HOPE THAT YOU WILL RECEIVE WORD OF MY GREAT LONESOMENESS!

BRANNER

GASOLINE ALLEY



ys

The Junior Times

"Blue-Lupine...."

See Aunt Dolly's Hints For Our Older Juniors on Page Six.

Some Suggestions for Vacation Days

LIVELY GAMES TO PLAY AT CAMP

Still Water is a Great Ball-and-Hat Game

In between hikes and swims and fishing trips at camp, boys like to play games—good games with lots of punch and noise and action. This is one of a series of games that are fun makers either at camp or right in your own back yard.

An old tennis ball or some other soft ball, caps and a peppy bunch of fellows—that's the equipment for the game of "Still Water."

All the players, including the pitcher, put their hats or caps in a row against a wall or fence. The pitcher takes the ball and stands on a line drawn four feet from the hats. The other players watch their hats carefully.

PITCHER TOSSES BALL

The game begins when the pitcher tosses the ball into one of the hats, either his own or one of the others. The owner of that hat must grab the ball and yell "Still Water!"

When he starts for his hat, the other players run away as fast as they can, but when he calls "Still Water," they must stop in their tracks. The player with the ball then throws at the closest player, who can dodge, but cannot get out of his tracks.

The player hit must then get the ball. As soon as he is hit the rest of the players start running again, but when he gets hold of the ball he calls out "Still Water," and they must stop. He then throws the ball at another player, and the game goes on until some one misses.

"BAD EGGS" MEAN FORFEIT

If the one who throws the ball misses, a small stone called a "bad egg" is put in his cap and he is the pitcher next time. The first player to get five "bad eggs" must pay a forfeit. The forfeit payer must stand with his face against the wall, and each player gets a throw at him from a a line drawn twenty-five paces away.

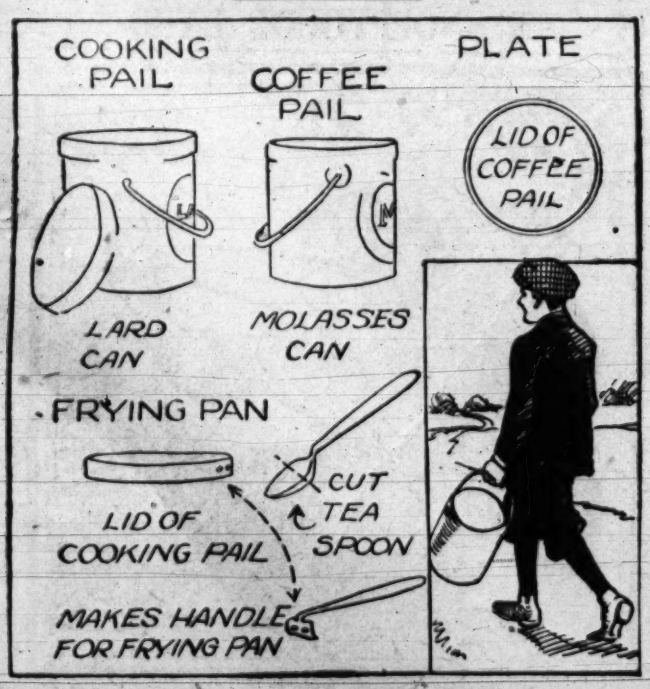
LET'S HAVE FLOWERS

Two cities, both laid out well with smooth pavement, clean streets and attractive homes. But in one, in almost every yard, a bit of color strikes the eye of the traveler as he passes through; in the other there is almost an absence of flowers. Which will the traveler hold longer in pleasant memories?

Cities are naturally drab in color; they are of low tone. Flowers furnish the opportunity, to give color to a city, just as a man in choosing a necktie can give color to the gray or brown of his dress. They make a community pleasant to the eye; they give it a feeling of life.

The man in the city may not have much ground, but he should remember that if he chooses his flowers with care and nurtures them with success, the blossoms, because they are few, will stand out all the more in beauty.—[Milwaukee Journal.

MAKE YOUR CAMP COOKING OUTFIT



A boy doesn't have to spend several dollars for a highly polished camping kit when he gets ready to strike for the woods. A cooking pail, a coffee pot and a frying pan are simple to make and convenient to carry when they all fit inside the other like a set of Chinese boxes. The diagram above shows you how to use a lard can for the cooking pot, a molasses can which fits inside for a coffee pail, the top of the second pail for a plate and the lid of the cooking pot for a frying pan.

You may have to put wire handles on the pails and you will have to fit the frying pan with a handle. You may be able to devise something yourself, but if you can't, just take a tin spoon and cut off the end of the bowl. Bend back the remaining part to make a handle and reinforce the bend with some small wire for strength. Bore two holes in the pan and two corresponding holes in the handle. Use rivets with nuts to fasten the handle on the pan when you want to use it.

Here Are Fifty Seasonal Money-Making Ideas

Now that vacation days are with us, here are fifty seasonal money-making ideas for boys and girls.

If you are handy with the paint brush, go around to neighboring houses and see if you can't pick up jobs painting radiators, or painting over porch furniture which is being hauled out for the summer. Or, if you know people who haven't yet put up screens, there is a job for you. Wall paper cleaning is another way of making money. Bread dough or even flour and water made into a roll works like a big eraser, taking away the dirt and leaving the paper fresh and bright underneath.

There are several jobs for which you can work up regular customers during the summer: greasing and washing automobiles, waxing and polishing floors, sharpening knives for busy housewives, shining shoes in people's homes on Saturday for Sunday churchgoing or you could oil and repair sewing machines.

"What about jobs for me?" maybe the girls will say.

If you're a good cook, why not make some big juicy fruit pies to sell, or fancy cookies? That was a fine salad you had for dinner—I'll bet you could get orders making salads for Sunday night suppers, picnics, and parties, if you garnish them up and make them look as attractive as they taste. We know a girl, by the way, who sold taffy apples. She made the taffy by melting together brown sugar, butter and water. The apples were put on the ends of smooth sticks, dipped in taffy and allowed to dry.

Cleaning silver is a job housewives all dislike—here's a chance for you. And you, Jack, did you ever think of getting mother to let you take the vacuum cleaner, if you're careful with it, and going around regularly to clean rugs where women don't have a cleaner?

Here's another idea, Jack. Make a list of vacant property or lots that are for rent or sale, call on the owners and explain that attractive lots bring purchasers, and persude them to let you keep them in good condition for them. Or did you ever think of working up a regular lawn-mowing route in the neighborhood?

The girl who likes to sew has money at her fingers' ends. She can get some attractive apron patterns and take orders for making them. She can make attractive little play dresses for children, with gay little embroidered or cross-stitched designs. She can embroider monograms on shirts, towels and pillow-cases. I know one girl with artistic taste who made light-colored silk and chintz lamp shades for many women in the neighborhood to give their homes a summery touch. Another girl knitted pretty, light slipover sweaters which older girls were glad to buy for white skirts.

If you're not going away, why not profit by other people's vacations? Offer to take care of household pets, potted plants, gardens and flowerbeds. If you lived where people came for their vacations and were handy with a camera, you could make money taking informal pictures of children at play. Fishermen go by here a great deal. Why not dig angleworms and sell them for bait?

Or girls advertise in the paper that you will take care of children. You might get another girl to go in with you and start a small kindergarten, taking care of children while mothers get an afternoon vacation once in a while. You could take children on trips to the woods, too.

Making summer connections with business firms during the summer, works well. Address envelopes at home, by hand or typewriter, collect accounts, solicit ads for newspapers, take orders for merchants.

When cherry season comes, Jack, go around town and visit the places where there are cherry trees. Try to get the job of picking cherries at so much per tree. And both of you, if you're not afraid of work, can get something to do in the canning season, helping housewives pit cherries and pare peaches.

Berry picking is another way to make money. We know a boy who went out to a farm and made an agreement to furnish berry pickers for a lump sum. Then he gathered together a lot of boys and girls and managed things. They made money and had a lot of fun, too.

Making porch boxes to fit exactly the space the housewife wishes filled is a good idea for the boy who can use tools.

Collecting old paper and selling it is an easy way to make a little extra money. No doubt there are plenty of friends and neighbors who would be glad to save paper for you if you made regular collections. The same is true of old iron. You may not get a very high price for it, but it soon counts up.

A standby for girls who want to earn money is washing dishes for a couple of families each evening. Especially in the summer, women like to be free of this task. And for boys a standby is running errands on a bicycle. A boy could work up a regular business getting groceries for housewives, especially where the stores do not deliver, or where deliveries are not made soon enough.

We know a neighbor boy of ours who bought used bottles from housewives, sorted them, boiled them, polished them, and resold them at a profit to concerns that could use bottles. Still another hustler ran a hot dog stand at a tourists' campinggrounds near the city. Another one made money putting up radio aerials for people who bought new sets. He got their names from dealers. A boy who played the banjo earned several dollars giving lessons. Playing a banjo is always an accomplishment for summer picnics.

And a clever-fingered girl ought to try making comforts out of scraps of cloth. She could take orders for this, as well as for making rags rugs of pretty colors. The girl with an artistic frame of mind and very good taste could try making attractive collar and cuff sets to order, or attractive lingerie, buying material in quantities from a wholesale house. Making fancy coat hangers which do for gifts is another source of money-making. Painting fancy shoe trees is still another.

After all, if you have service to offer, if you can do well something people need to have done, you will have no trouble making money.

REMEMBERED THE HEN

At a recent dinner the new Prime Minister of England told a story to illustrate the fact that the "guid fowk" of Lossiemouth have not lost their sense of true proportion merely because a man becomes the head of the nation's government. Not long since, when in his "ain toon," he was accosted thus by an ancient worthy, Jenny by name: "Jimmy, when are ye gain to pay me for that hen?" she asked.

Ramsay MacDonald searched his mind hurriedly for some unpaid fowl that had graced his board, but baffled, he inquired: "What hen, Jenny?"

"That hen o' mine ye killed wi' a stone fifty years back."—[London Opinion.

Studio Amenities

"You seem to take infinite pains with your pictures, Mr. Brush," said the young lady visitor.

"Yes," replied the artist, "but, do you know, I enjoy the pains."

"Then," she rejoined with a bright smile, "you pursue art for art's ache, so to speak."—[Boston Transcript.

Liza: An' what did yo' say when de jedge say "Not guilty?"

Rufe: Who? Me? Ah didn' say nuffin. Think Ah wanta commit mahself"—[Judge.

The Wonderful Stories of OZ

By L. Frank Baum

How Ozma Granted Dorothy's Request

I suppose you have read so much about the magnificent Emerald City that there is little need for me to describe it here. It is the capital city of the Land of Oz, which is justly considered the most attractive and delightful fairyland in all the world.

The Emerald City is built all of beautiful marbles in which are set a profusion of emeralds, every one exquisitely cut and of very great size. There are other jewels used in the decorations inside the houses and palaces, such as rubies, diamonds, sapphires, amethysts and turquoises. But in the streets and upon the outside of the buildings only emeralds appear, from which circumstance the place is named the Emerald City of Oz. It has 9654 buildings, in which lived 57,318 people, up to the time my story opens.

All the surrounding country, extending to the borders of the desert which enclosed it upon every side, was full of pretty and comfortable farmhouses, in which resided those inhabitants of Oz who preferred country to city life.

Altogether there were more than half a million people in the Land of Oz—although some of them, as you will soon learn, were not made of flesh and blood as we are—and every inhabitant of that favored country was happy and prosperous.

No disease of any sort was ever known among the Ozites, and so no one ever died unless he met with an accident that prevented him from living. This happened very seldom, indeed. There were no poor people in the Land of Oz, because there was no such thing as money, and all property of every sort belonged to the Ruler. The people were her children, and she cared for them. Each person was given freely by his neighbors whatever he required for his use, which is as much as any one may reasonably desire.

Some tilled the lands and raised great crops of grain, which was divided equally among the entire population, so that all had enough. There were many tailors and dressmakers and shoemakers and the like, who made things that any who desired them might wear. Likewise there were jewelers who made ornaments for the person, which pleased and beautified the people, and these ornaments also were free to those who asked for them.

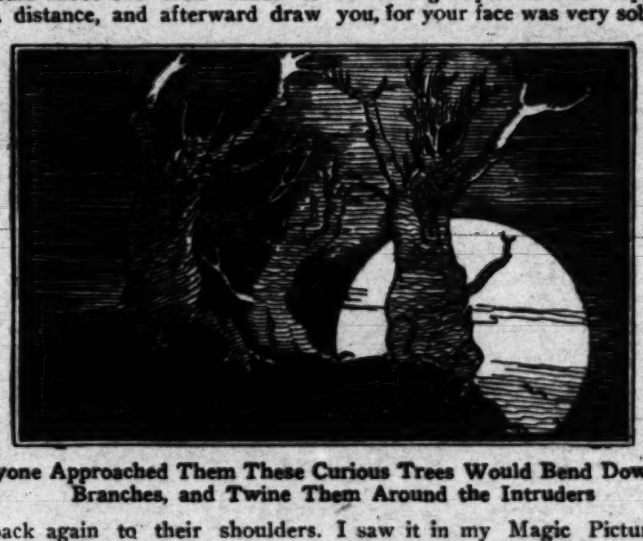
Each man and woman, no matter what he or she produced for the good of the community, was supplied by the neighbors with food and clothing and a house and furniture and ornaments and games. If by chance the supply ever ran short, more was taken from the great storehouses of the Ruler, which were afterward filled up again when there was more of any article than the people needed.

Every one worked half the time and played half the time, and the people enjoyed the work as much as they did the play, because it is good to be occupied and to have something to do. There were no cruel overseers set to watch them, and no one to rebuke them or to find fault with them. So each one was proud to do all he could for his friends and neighbors, and was glad when they would accept the things he produced.

You will know, by what I have here told you, that the Land of Oz was a remarkable country. I do not suppose such an arrangement would be practical with us, but Dorothy assures me that it works finely with the Oz people.

Oz being a fairy country, the people were, of course, fairy people; but that does not mean that all of them were very unlike the people of our own world. There were all sorts of queer characters among them, but not a single one who was evil, or who possessed a selfish or violent nature. They were peaceful, kind-hearted, loving and merry, and every inhabitant adored the beautiful girl who ruled them, and delighted to obey her every command.

In spite of all I have said in a general way, there were some parts of the Land of Oz not quite so pleasant as the farming country and the Emerald City which was its center. Far away in the South Country there lived in the mountains a band of strange people called Hammer-Heads, because they had no arms and used their flat heads to pound any one who came near them. Their necks were like rubber, so that they could shoot out their heads to quite a distance, and afterward draw



If Anyone Approached Them These Curious Trees Would Bend Down Their Branches, and Twine Them Around the Intruders

them back again to their shoulders. The Hammer-Heads were called the "Wild People," but never harmed any but those who disturbed them in the mountains where they lived.

In some of the dense forests there lived great beasts of every sort; yet these were for the most part harmless and even sociable, and conversed agreeably with those who visited their haunts. The Kalidahs—beasts with bodies like bears and heads like tigers—had once been fierce and bloodthirsty, but even they were now nearly all tamed, although at times one or another of them would get cross and disagreeable.

Not so tame were the Fighting Trees, which had a forest of their own. If anyone approached them these curious trees would bend down their branches, twine them around the intruders and hurl them away.

But these unpleasant things existed only in a few remote parts of the Land of Oz. I suppose every country has some drawbacks, so even this almost perfect fairyland could not be quite perfect. Once there had been wicked witches in the land, too; but now these had all been destroyed; so, as I said, only peace and happiness reigned in Oz.

For some time Ozma has ruled over this fair country, and never was ruler more popular or beloved. She is said to be the most beautiful girl the world has ever known, and her heart and mind are as lovely as her person.

Dorothy Gale had several times visited the Emerald City and experienced adventures in the Land of Oz, so that she and Ozma had now become firm friends. The girl ruler had even made Dorothy a Princess of Oz, and had often implored her to come to Ozma's stately palace and live there always; but Dorothy had been loyal to her Aunt Em and Uncle Henry, who had cared for her since she was a baby, and she had refused to leave them because she knew they would be lonely without her.

However, Dorothy now realized that things were going to be different with her uncle and aunt from this time forth, so after giving the matter deep thought she decided to ask Ozma to grant her a very great favor.

A few seconds after she had made the secret signal in her little bedchamber, the Kansas girl was seated in a lovely room in Ozma's palace, in the Emerald City of Oz. When the first loving kisses and embraces had been exchanged, the fair ruler inquired:

"What is the matter, dear? I know something unpleasant has happened to you, for your face was very sober when I saw it in my Magic Picture. And whenever you signal me to transport you to this safe place, where you are always welcome, I know you are in danger or in trouble."

Dorothy sighed.

"This time, Ozma, it isn't I," she replied. "But it's worse, I guess, for Uncle Henry and Aunt Em are in a heap of trouble, and there seems no way for them to get out of it—anyhow, not while they live in Kansas."

"Tell me about it, Dorothy," said Ozma, with ready sympathy.

"Why, you see, Uncle Henry is poor; for the farm in Kansas doesn't 'mount to much, as farms go. So one day Uncle Henry borrowed some money, and wrote a letter saying that if he didn't pay the money back they could take his farm for pay. Course he 'spected to pay by making money from the farm; but he just couldn't. An' so they're going to take the farm, and Uncle Henry and Aunt Em won't have any place to live. They're pretty old to do much hard work, Ozma; so I'll have to work for them, unless—"

Ozma had been thoughtful during the story, but now she smiled and pressed her little friend's hand.

"Unless what, dear?" she asked.

Dorothy hesitated, because her request meant so much to them all.

"Well," said she, "I'd like to live here in the Land of Oz, where you've often 'vited me to live. But I can't, you know, unless Uncle Henry and Aunt Em could live here too."

"Of course not," exclaimed the Ruler of Oz, laughing gaily. "So, in order to get you, little friend, we must invite your Uncle and Aunt to live in Oz, also."

"Oh, will you, Ozma?" cried Dorothy, clasping her chubby little hands with the Magic Belt, and give them a with the Magic Belt, and give them a nice little farm in the Munchkin Country, or the Winkie Country—or some other place?"

"To be sure," answered Ozma, full of joy at the chance to please her little friend. "I have long been thinking of this very thing, Dorothy dear, and often I have had it in my mind to propose it to you. I am sure your uncle and aunt must be good and worthy people, or you would not love them so much; and for your friends, Princess, there is always room in the Land of Oz."

Dorothy was delighted, yet not altogether surprised, for she had clung to the hope that Ozma would be kind enough to grant her request. When, indeed, had her powerful and faithful friend refused her anything?

"But you must not call me 'Princess,'" she said; "for after this I shall live on the little farm with Uncle Henry and Aunt Em, and princesses ought not to live on farms."

"Princess Dorothy will not," replied Ozma, with her sweet smile. "You are going to live in your own rooms in this palace, and be my constant companion."

"But Uncle Henry—" began Dorothy.

"Oh, he is old, and has worked enough in his lifetime," interrupted the girl ruler; "so we must find a place for your uncle and aunt where they will be comfortable and happy and need not work more than they care to. When shall we transport them here, Dorothy?"

"I promised to go and see them again before they were turned out of the farmhouse," Dorothy answered; "so—perhaps next Saturday—"

"But why wait so long?" asked Ozma. "And why make the journey back to Kansas again? Let us surprise them, and bring them here without any warning."

"I'm not sure that they believe in the Land of Oz," said Dorothy, "though I've told 'em 'bout it lots of times."

"They'll believe when they see it," declared Ozma; "and if they are told they are to make a magical journey to our fairyland, it may make them nervous. I think the best way will be to use the Magic Belt without warning them, and when they have arrived you can explain to them whatever they do not understand."

"Perhaps that's best," decided Dorothy. "There isn't much use in they're staying at the farm until they are put out, 'cause it's much nicer here."

"Then tomorrow morning they shall come," said Princess Ozma. "I will order Jellia Jamb, who is the palace housekeeper, to have rooms prepared for them, and after breakfast we will get the Magic Belt and by its aid transport your uncle and aunt to the Emerald City."

"Thank you, Ozma!" cried Dorothy, kissing her friend gratefully.

"And now," Ozma proposed, "let us take a walk in the gardens before we dress for dinner. Come, Dorothy dear!"

(You will remember how angry the Nome King was because he had lost his magic belt. Well, next week you shall hear "How the Nome King Planned Revenge."—The Editor.)

EDDIE COLLINS ANSWERS BOYS' BASEBALL QUESTIONS

THE FUN BOX

HOW TO MANAGE A TEAM

NEWS OF GIRLS' ORGANIZATIONS

GIRL RESERVES

Sentous C.C.G. Club and the Takola Triangle Club held a joint meeting in the Girls' Reserve clubroom at the Y.W.C.A. May 12. Each girl made a talk on one point of the code. This was followed by a general discussion on the meaning of the code.

The Lafayette T.N.T. Club held a peace and flag meeting on May 12. At this meeting was begun the making of the flags of various nations, Mexico, Russia, France, Austria, United States, etc. These are to be hung in the clubroom at the Central Branch Library. When each flag is completed the girl responsible for the making will explain what the flag stands for to the people of that country.

Takola Triangle of Sentous enjoyed a social afternoon at Saturday, May 10, at the house of their advisor, Betty Travis.

CAMP FIRE GIRLS

The Camp Fire Girls carried out their usual policy of service this last Easter time, when the Shuinola Camp Fire of York Boulevard made thirty May baskets and took them to the Orthopedic Hospital School for Crippled Children. The Kiddie Koop also received its share of May baskets from a West Jefferson Camp Fire group.

The Glendale Camp Fire is growing. The Tatapochon Camp gave a playlet recently and entertained the Yallani Camp Fire and the mothers of both groups.

Camp Fire Girls joined in helping the program for the benefit of the Kiddie Koop. They sang some of their motion songs. The program was given in the Philharmonic Auditorium on Saturday, May 17.

The Guardians held their regular meeting on Monday, May 12. Camp plans were discussed and new officers were elected, as follows:

President, Miss Gertrude F. Magie.
Vice-president, Miss Elizabeth Cassels.
Secretary, Miss Hallie Welkert.
Treasurer, Miss Leonore Rathbun.

District vice-presidents for the following districts also were elected, as follows:

Glendale, Mrs. Roy Watrous.
Huntington Beach, Mrs. Gertrude Howard.
Bay District, Miss Edna Hoogner.
Redondo, Miss Bessie Brown.
Pasadena, Mrs. Morgan Odell.
San Gabriel Valley, Mrs. Beryl Pfaff.
Whittier, Miss Romayne Latta.

The summer Camp Fire camp is to be held at the Pacific Palisades from July 7 to 21. The camp personnel is being carefully worked out and a pleasant and profitable time is planned for all who come. There are accommodations for eighty-five girls at a time. The camp last summer at Radford was a great success, as every girl did all in her power to make it so.

Katherine, the Komical Kow

By June Norris

"Will you take a picture of my nice , please?" said the little to a man who takes pictures. "I want to have her picture in the newspaper."

"If your will hold her still," said the man, "I will take it."

"I am so pretty in my new ," said Katherine the Komical Kow.

"I will hold your still," said the little And he did.

So the man went behind his to take the picture. "Now look pleasant! Watch me! That's it! Hold that smile! You never looked sweeter, dear "

But what should be flying around Katherine's ear but a mosquito! "B-z-z-z! B-z-z-z-z! Z-z-z-z! I'm Mary the Musical ! Do you like my song? B-z-z-z!"

The lifted her right foot to hit the just as the camera man was about to click his . "You'll have to keep still!" said the man.

Then Mary the Musical flew to the other ear of the cow. "B-z-z-z-z! B-z-z-z! Z-z-z-z!" The lifted her left foot to hit the

"You'll have to keep still," said the man. "Do you think I am taking a moving picture?" This made the laugh and he let go of the cow's .

Then Katherine started to chase the . Such a crazy ! She kicked down the camera. She missed the mosquito but her foot hit the camera

"Oh, you wild ! I will call a policeman to arrest you!

"Oh, be good to me! I was just chasing a musical mosquito!" said the

But Katherine the Komical was taken to jail by the

The next day a picture of the poor arrested was in the newspaper.

Next Sunday K K K escapes from Jail!

AUNT DOLLY'S LETTER BOX

(Continued from Sixth Page)

was Jimmie Osborne with a voice so clear and sweet and full of love and childish hope. Richard Headricks, too, was a great favorite with the children of this prince's happy realm. There were jolly Raymond Hill and Bill Hatch, who won the heart of the universe; when they laughed the world laughed with them, and their favorite melodies soon became hummed and whistled in all God's Country.

"Oh, gee! Oh, gosh! Oh, golly! I'm in love"

I awoke with a start and left my land of dreams with reluctance. At the sound of the familiar voice I sighed with contentment and snuggled down to listen. The rollicking tune came to a stop and the kindest, most patient voice in the world said: "Radio, KHJ, The Times, Los Angeles, California." Peace descended upon me. Prince John's in his tower; all's well with the world. Dear Prince John.

Dear Aunt Dolly:

I am sending in a picture today. I hope you will like it, even if you may be unable to use it. I am going to keep trying for the cover until I get one printed.

When I finish the eighth grade next spring, I am going to take a special course in art.

Perhaps you can use the following poem. With best wishes to you and our club.

(Signed) GENEVIEVE ADIE.

THE GANG'S HERE

By Genevieve Adie
326 Linwood Avenue, Monrovia, Cal. Age 13 Years

Hail! Hail! the gang's all here,
Aunt Dolly, Jimmie and Jack,
Filling a box to send smiles and cheer,
For good old Santa to put in his pack.

Hail! Hail! the gang's all here,
The Toy-makers are busy, and all in a flurry
For no one at Christmas must we overlook,
So Aunt Dolly with one and all must hurry,
With a doll, toy, or a book.

Hail! Hail! the gang's all here!
We are many a hundred strong.
Sending Merry Christmas and Happy New Year,
With the L. A. Times to the whole world with picture and song.

THE ANIMAL NEWSPAPER

[Copyright, 1931, Associated Editors, Inc.]

NERVE

Wigg: Say! More than one person has been guilty of mutilating the books I lent him, but my latest experience caps the climax.

Wagg: What was it?

Wigg: I lent Blank my dictionary and yesterday he returned it without a word.

Born Business Man

"Resourceful, is he?"

"Put him on a desert island and he'd soon have a mail-order business in cocoanuts."—[Louisville Courier-Journal.

AUNT DOLLY'S COOKING CORNER

RICE AND MEAT LOAF

Two cupfuls cooked ham, lamb, chicken or beef, chopped; one-half cupful stock or gravy, three tablespoonfuls flour, three tablespoonfuls butter or drippings, two and one-half cupfuls cold boiled rice, one teaspoonful salt, one-half teaspoonful pepper.

Add stock or gravy to meat; heat and thicken with fat and flour which have been rubbed to paste; then season. Line a greased baking dish with rice, packing it in and making a depression in the center. Press meat into this and cover with rice. Bake thirty minutes in medium oven (350 degrees.) Serve with tomato sauce made of two cups tomatoes, one slice onion, three tablespoonfuls butter, three tablespoonfuls flour, one-quarter teaspoonful salt, one-eighth teaspoonful pepper.

Cook tomatoes and onion for fifteen minutes; force through strainer. Melt butter, add flour and seasonings and stir in strained tomato mixture. Cook until thick.

VEGETABLE SALAD

Two cupfuls string beans, four pimentoes, two cupfuls shredded lettuce.

Shred lettuce and arrange a nest of it on each salad plate. Place a mound of beans which have been cut in one-half-inch pieces in center of lettuce. Cover with mayonnaise. Cut each pimento into petals and put on each mound.

PINEAPPLE PUDDING

Three cupfuls milk, one-third cupful corn starch, one-fourth cupful sugar, one-fourth teaspoonful salt, one cupful grated pineapple, three egg whites, six tablespoonfuls sugar.

Sift corn starch, one-quarter cupful sugar and salt; add pineapple and stir well. Stir in milk and cook in a double boiler until thick, stirring constantly. Turn into pudding dish and cover with meringue made of stiffly-beaten egg whites and six tablespoonfuls sugar. Brown in a moderate oven.

CINNAMON CAKES

One-half cupful butter, one cupful sugar, two eggs, one-half cupful milk or water, one and one-quarter cupfuls flour, two and one-half teaspoonfuls baking powder, one-quarter teaspoonful salt, one tablespoonful cinnamon.

Cream butter and sugar; add eggs unbeaten, then milk and mix well. Sift flour, baking powder, salt and cinnamon and fold into first mixture. Bake in cup-cake pans in a hot oven (400 degrees) twenty-five to thirty minutes.

IN SNOPPYQUOP LAND

The Village Blacksmith

"Beneath the Snoppychestnut tree, the Quoppyblacksmith stands," etc., as Henry W. Shortguy once said. Well, here you are, folks, Mr. Smith himself, a red hot sport, the only man in the world who has to blow his nose with an asbestos hanky.

Notice that Smith has an admiring audience around. They are, reading from top to bottom, Mr. I. M. Cuckoo, who wishes that he too were an iron man; Mr. Shower Bath, who came to have his plumbing fixed; Mr. Lucky Dog, who wonders if Mr. Smith's nose is a cough drop, and Miss Ella Phunt, who brought her trunk to be repaired.

Mr. Smith cuts off his own nose to spite his face—Why? Because he wanted to change its architecture from Gothic-Pug to Roman. Now it's roamin' all over the place.

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Aunt Dolly's Times Junior Club Page

Aunt Dolly's Letter Box

THE MOONBEAM'S STORY
BY ELSIE MAXFIELD
847 South Madison Avenue, Pasadena, Cal.

"I wonder when the moonbeam will be here," ticked the ancient, grandfather's clock. "It's quite dark now."

"Here I am, friend clock," murmered a low, rippling voice, and a slim silver moonbeam glided into the dim room.

"It's Christmas Eve," chimed the clock. "Do tell me a Christmas story."

With a soft, sweet laugh, the glistening moonbeam began its story.

"Ages ago, as I was playing with other moonbeams among the grass and sleeping buttercups that grew upon a fair, sloping hillside, I heard glorious music in the distance. I paused in my happy dance that I might hear the lovely sounds more clearly. A moment later the whole sky was lighted with a misty brilliance that seemed to have no visible source. Suddenly we beheld a host of shining angels clothed in blazing, white garments. In their fair hands they held marvelous harps of gold, and as they played they sang in such melting tones that I could do naught but gaze at the heavenly throng. A group of shepherds near us awoke from their sleep and stared at the shining beings with awe and reverence. Then the music ceased, the angels vanished, and the wonderful light melted into darkness.

"'Look!' whispered I, 'there is a new star.'

"Sure enough a large, brilliant star gleamed and sparkled in the velvet darkness of the midnight sky. Curiously we followed it, for we perceived that it did not stand still in its high throne, but moved slowly through the heavens.

"At last, after speeding silently through the deep, sweet-scented grass, we saw a tiny building directly ahead of us. As the star had stopped above the dwelling we entered the single room through a knot hole.

"Kneeling before a manger full of fresh hay, were three wise men dressed in garments made of heavy gold cloth, and with their hands filled with sparkling jewels which they laid gently before the manger. Unperceived, we crept closer, and beheld a child of the rarest beauty. It had downy, golden hair, delicate pink cheeks, a smiling little red mouth, a dimpled chin and a fair skin that was as soft as rose petals. A strange, misty, white light, like unto that which had surrounded the angels, hovered about his pretty head."

"Wonderful!" breathed the old timepiece.

"I loved him the moment I saw him," went on the moonbeam dreamily, "and with a contented

(Continued on Page 6, Column 1)

NEW LAURELS WON BY MEMBERS OF "THE TIMES" PLAYERS' CLUB

Second Program given at the Soldiers' Home; Little Thespians Plan Entertainment for the Battle Fleet at Harbor

Again winning merited laurels, The Times Players Club, which is only one of the many active branches of The Times Junior Club, presented a second special program at the Soldiers' Home at Sawtelle Friday night. With "big-time" acts crowding each other off the board, the little Thespians were given an enthusiastic welcome by the veterans of the nation's wars, and were asked to come again soon.

A few days from now the clever children of our club's dramatic section are to stage another big show, this time on the bounding deep, for they have been asked to play aboard the ships of the Battle Fleet at Los Angeles Harbor.

The Sawtelle show is just one of the things The Times Junior Club has staged to make life brighter, not only for the people before whom its members play, but for the little players themselves. Among the headliners

were Clara Wallacks, a musical and acrobatic star; Tommy Wonder and his Wonder doll, with his sister, Betty, in a clever dancing number; the talented Title Troupe, musical act de luxe; Thelma Dell Daniels of film fame; Lorraine Platts, the club's premier jazzologist; the Loomis Twins, in a sprightly offering entitled "Minding My Own Business;" the Franklin Kiddies, well-known juvenile performers; Evelyn Adams, Constance Cella, the Chicago star; Miss Isabella Block and her Hawaiian musicians; Madelaine Thomas, Jimmy Osborne, president of the club and golden-voiced tenor; Madeleine Thomas, producing the only verson of the "Rumanian Mountain Dance;" the Lavana Sisters, Richard Webster, boy violinist; the Keever Couple; Prince Regent, the Premier pony,

with Miss Phyllis, his trainer; Marjorie Montgomery, and other clever artists.

All these performers will appear at the shows to be given for the fleet, details of which will be announced later.

All this is free for the asking, to every child in Los Angeles. Everyone is invited to join the happiest family on earth—Aunt Dolly's club. A red button admits to every party—every big affair—all the happiness of the happiest club on earth.

If you are not wearing a Times Junior Club button—why not? It's free for the asking; just write Aunt Dolly, care of The Times, and you'll be made a member of the happiest club on earth.

Write now, while you think of it!

WINS WEEK'S ART AWARD

By Carl Harwood, 6209 Echo street, Los Angeles

THE TIMES JUNIOR CLUB RULES

To know that the courage which is born of a merciful, just heart casts out all fear.

To adhere to cleanliness of soul and body.

To respect and recognize the Immortal Spirit governing all men and all things upon the face of this earth.

To find, and pass along, true happiness.

To give of all good things bestowed upon us, with no thought of reward.

To protect and help those who may be in need of our services.

To respect the law, and help keep public grounds in an orderly condition.

Aunt Dolly's ? Box

Dearest Aunt Dolly:

I was one of your first nieces in your lovely club, but somehow began to slip away from its activities, due to so much home work and rush in school. Today, however, after reading over our dear little sheet, I resolved to turn over a new leaf and take full advantage of its many wonderful opportunities. First of all I have a question I would like to have answered through your column known as the "Question Box," which somehow attracts me to you more than ever. Here it is:

Why don't I make friends as easily as other girls? I am not really bad looking, though not as pretty as many other girls. I dress as well and better than many. I am not a carrier of tales, for if there is anything I dislike it is that, and I try to be easy and natural, but somehow I don't make many friends, either boys or girls. I hike, dance, fish, shoot, play tennis and golf and try to be a sport in everything. Perhaps you can tell me what is wrong through your wonderful column. I thank you a million times in advance because I haven't the least doubt but that you can help me.

Lovingly yours,
[Signed]
"WONDERING"

Yes, I think I can help you dear niece of mine, for this is a common problem of youth. You are just peering out upon the world, as an adventurer does from his rail by the ship. Everything is new, thrilling and allurinz: he seeks all the islands in the sea, because youth is strong, and imaginative. He longs to conquer strange peoples for the same reason. In like manner, we wish for numberless friendships. That feeling to be popular is a strange one, giving us little peace as long as we fret over our seeming failure to make dreams come true. But as we grow older, our wondering ceases, we learn to concentrate on all things, people, emotions, life; we do not wish to scatter our affection, but center it on a few individuals who have proved up. During the growing process, we change, and make many friendships which are quickly discarded as we become wiser in experience. Do not grieve over having too few friends, but glory in the companionship of one or two staunch comrades. Being popular often leads us into trouble; we adopt frivolous airs, and spend undue amounts on clothing, which when all simmered down is not the real test of life. To do and accomplish, to gain and to give, is the big law of life which brings true contentment and happiness. Let the so-called crowd go their way; you will soon outgrow them, and as your personality develops, you will not have any trouble attracting friends.

Lovingly yours,
AUNT DOLLY.

(Continued on Page 6, Column 5)

Aunt Dolly Finds Branch of The Times Humane Society at the Barnes Zoo

Left to right: Aunt Dolly with "Princess," the noted film screen parrot; Baby Muriel McCormick and giant bloodhounds, and Aunt Dolly as the tiger trainer.

EDDIE COLLINS ANSWERS BOYS' BASEBALL QUESTIONS

(Written Exclusively for This Page by Eddie Collins)

Are Signals Essentially a Part of a Ball Game?

Some few signals are necessary on a ball team, but the fewer and simpler they are, the more proficient will be the work of the team. The fundamental requirement of every ball club should be team work. This is accomplished by the co-operation of its members. Each one should concentrate on his own

Eddie Collins, captain of the White Sox, and the world's greatest second baseman, has just sent a ball shooting home. What'll you bet he put the runner out?

respective position, familiarizing himself with it and all its requirements. Know your own job thoroughly, and you will be surprised how easy you will find it is to co-operate with the fellow alongside of you, and you will understand why a lot of complicated signs, to inform your mates what you are going to do and where you are going to be are unnecessary. Certain players, the pitcher and catcher, must use signs to acquaint each other with what kind of a ball is going to be pitched and the second baseman and shortstop must signal as to who will cover to catch a man stealing. These are about all the signs the average team requires while in the field. At bat, I would suggest a team employ one simple universal sign to begin with, to perfect an understanding between batter and base runner. Remember, the more natural the sign, for example—adjusting the cap or pulling up the belt or hitting the plate, the less liable is the opposition to distinguish the sign and thus thwart it. When players have mastered this one sign it will be time then for each individual to adopt a separate sign. Bear in mind the success of signs depends upon their simplicity and naturalness.

How Important is Backing Up?

The other day a fan said to me: "I often see a big league catcher throw off his mask and run to back up first base. Is such an effort necessary?" Yes, it certainly is most important. Whenever a ball is hit, the nine men in the field should all feel that they are concerned in the play; if not in its actual execution, to be ready in case the ball should be thrown badly or get by to assist in completing the play. For example: I have seen Ray Schalk, the White Sox catcher, make a put-out in different games at every base in the diamond. How? Simply by backing up plays and finally becoming part of them. I saw Ross Youngs, fielder of the New York Giants, in a game against the White Sox last spring have a put-out at home plate. Most unusual, but this only goes to show that players like the two mentioned are heart and soul in the game at all times, and are ever anxious to be in every play.

[Eddie Collins will answer more questions on this page next week.]

AUNT DOLLY'S LETTER BOX

(Continued from Third Page)

feeling I crept closer to the beautiful child. Gently I kissed the soft, golden waves of hair, and the fair, white forehead; and immediately the holy little one opened his great, wide blue eyes, and smiled at me—a lowly, humble moonbeam! All that night I remained among the folds of the Christ Child's garments."

"Is that all?" boomed the clock.

"Yes," assented the moonbeam, with a pensive sigh. "And now I must bid you farewell, dear friend."

And the slim figure slipped quietly out into the dusk to whisper its Christmas tale to others, leaving the ancient, dusty, forgotten clock to think over this oldest, yet most wonderful of all the moonbeam's fascinating tales, as the golden-voiced bells without repeated the holy story to all the listening world.

A CHRISTMAS POEM
By Elsie Maxfield

Long, long ago in Bethlehem,
A little child was born,
The little King of Israel;
Not in a cradle of gold or silver,
But in a manger, wrapped in swaddling clothes.
Under a brilliant star,
Born while the angels sang;
Smiled on the wise men from the East,
Gazed at the gifts they brought;
But at last fair eyelids drooped,
And the King slept in his mother's arms.

THE PRINCE IN HIS TOWER
By Huberta E. Kostowal, Age 13 Years, 6052 Rhode Island Avenue, Hawthorne, Cal.

Spread out beneath the azure canopy of heaven, twixt the snow-kissed mountains and the laughing, humming sea; a land of rolling hills and verdant valleys on which the golden poppies nod and kissing over which the breezes blew soft and caressing as a baby's kiss, filled with the fragrance of orange blooms and roses. God's country!

Among the hills and in the green valleys in every nook and cranny nestle little homes, their roofs of red and green and brown gleaming in the brilliant sun.

Rising above it all, higher than the slender eucalyptus trees or even the church steeple rises the Prince's Tower, its spire piercing heaven's clear dome.

A very noble man was Prince John, with but one desire in his great heart, to render his people the greatest amount of happiness.

As he sat lost in reverie by his latticed window one day, the door of his chamber opened softly and turning he beheld a beautiful woman in a flowing white robe and holding in her hand a harp with strings of gold.

She smiled at him and her smile was like the glow of the sun. "I am thy friend," she said. "I am thy friend, the Goddess of Music, and I come to help you to fulfill thy great wish for the happiness of your people. Hark and lend attentive ear whilst I unfold my plan. I shall bring my servants here to thy tower and they shall sing and play to yonder multitude. Their happiness shall be increased tenfold and they shall live in great harmony with all mankind.

"But," said Prince John, "how can you hope that all my people may hear them?"

The goddess smiled. "For that," she said, "I have brought my harp. Take thou its strings and have them distributed to thy subjects. Any home on the roof of which this magic thread is spanned will catch the melodies of song." Soon after, the lovely goddess departed, promising the happy prince to send her most faithful to fulfill their wondrous mission. Ere the ethereal rose-gold of the sunrise had paled and while beaded mist still shrouded the purple mountains men were trudging through the land to distribute the magic strings.

With the coming of another day the servants of the fair goddess began to arrive. There were women whose voices were like the glad warbling of birds at dawn and men who played the violin with a skill that recalled the sighing of the winds or brought visions of dreams and hopes and fancies.

The people in their homes listened enthralled and wondering, and then, when at dusk silence once more fell on the land, they turned with one accord and called, "Prince John. More! More!"

So each day the servants came back and sang and played. The people stormed the towers with their thanks and begging to see some of the people who could so charm and thrill.

But one day the people went mad with exultation over the golden voice of Mary Garden.

Great was the joy of the children, too, who listened with great expectation; they soon began to recognize some of the artists as their own particular friends. There

(Continued on Page 7, Column 1)

THE FUN BOX

MUST BE!

"Ma, did you ever hear a rabbit bark?"

"Rabbits don't bark, dear."

"That's funny! My story book says that rabbits eat cabbage and bark."

QUEER

"This match won't light."

"What's the matter with it?"

"I dunno—it lit all right a minute ago."

PETER PUZZLE SAYS—

Use the numbers one to ten in the story below, supplying a number for each word represented by x.

The fair x climbed up x see x men who were xtune hunters in a x-passenger car going xty miles an hour. x miles from town they stopped and x their supper, then bexley they sat down and studied their map inxtly.

RANDY RIDDLE SAYS—

Why is Sunday the strongest day in the week?

IT DOES, DOESN'T IT?

"Nature is a grand thing," said Jones. "It is wonderful to think how Nature brings the seed to shoot, the shoot to plant, the plant to bud, the bud to blossom and the blossom to fruit."

"Yeah," said Bingham, "you're right. An' didn't Nature act sensible when it put four legs on a quadruped so's t'hold up all the corners!"

REALLY!

"Although unable to make the acquaintance of a young lady I met in a revolving door, I began going around with her."

BEST PLACE

Cavalry Recruiting Officer: "Where did you learn to ride a horse?"

Applicant: "On the back, sir."

PETER PUZZLE SAYS—

Take the numbers, 1, 2, 3, 4, 5, 6, and divide them into groups which, when added, will make three sevens. Add them in a straight column to make three sevens. Arrange the first three with the last three below in a way which when added will make three sevens.

Where Was the Blackguard?

The King: What ho, the guard!"

Page: "Sorry, king, the guard's lost his umbrella and it's raining."

The King: "Then, what ho, the mudguard!"

SHE MIGHT MAKE IT

A stout woman asked a little boy: "Can you tell me if I can get through this gate to the park."

Boy: "I guess so; a load of hay just went through."

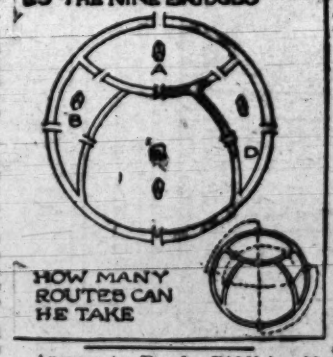
PERHAPS

John City (watching farmer rolling a field:) "Wonder what he's rolling that field for."

Joe Town: "Mebby he's going to grow rolled oats."

A PICTURE PUZZLE

Try to solve the puzzle as explained in the top figure of the picture, before you look at the answer, which is shown just below it.



Answer to Randy Riddle's riddle: Sunday is the strongest day because all the rest are weak days.

Answer to Peter Puzzle's word puzzle: The story with the numbers supplied should read: The fair 1 climbed up 2 see 3 men who were 4tune hunters in a 5-passenger car going 6ty miles an hour. 7 miles from town they stopped and 8 their supper, then be9ly they sat down and studied their map in10tly.

Answer to Peter Puzzle's second word puzzle: 3 plus four equals 7; 2 plus 5 equals 7; 6 plus 1 equals 7; 1 plus 2 plus 3 plus 4 plus 5 plus 6 equals 21, which is made up of three sevens.

HOW TO MANAGE A TEAM

Always get the best kind of sports equipment you can afford in any line of sport, but particularly in baseball. A rotten glove is a lot more hindrance in catching the ball than it is help.

A poor catcher's mask which a ball breaks through may cause a greater injury than the ball itself, and nothing in the world is quite so disappointing as to crash into a pitched ball with a good healthy wallop and find that the ball is a cheap one which will not travel no matter how you hit it.

DON'T BUY FANCY STUFF

By getting the best equipment I do not mean that you must have all fancy stuff. I know one of the greatest big league pitchers who habitually uses a glove for which he paid $2.85—it is a good glove just the same.

If you can get good stuff to play with, and most boys can if if they really want it bad enough, take decent care of it. A good glove will last anywhere from three to seven seasons. I have one at home which I shall use this year—as its eighth season.

SELECT A MANAGER

If you play regularly with a team, select some fellow for manager and be sure he is a hustler. When you play a game it is the manager's duty to pass the hat for money. This money should be used to buy new equipment for the fellows who need it and in almost every town or city the sporting goods houses will give a discount from 10 to 33 per cent to a boys' team which will buy from that one sporting goods house exclusively.

This manager should also take care of all the equipment which belongs to the team after every game or practice. There's a lot of work to a job like that and you fellows who play on the team should try to help the manager out as much as possible.

AUNT DOLLY'S SCRAP BASKET

Hints on Small Things for Our Older Seniors

WELL-BRED PEOPLE

Will, when serving an informal luncheon, pay attention to seating their guests besides congenial neighbors.

They also will, when a guest of honor at a luncheon, take first leave.

They will, when leaving a luncheon before the guests of honor, ask the hostess' permission, explaining an urgent engagement.

They also will make their calls in a business office as brief as possible, not expecting the man or woman on whom they have called on business, to escort them to the door.

OVER IN PARIS

For summer gowns Paris is breaking its spell of black, although many still wear this color in preference to lighter shades. When milady of fashion rolls down the boulevard she invariably has a touch of color, perhaps silver heels on slim satin slippers, a sea-green facing on sleeves and girdle of a Chinese blue facing for an uneven hem line.

HAT TRIMMINGS

Flowers and ribbons are the two most fashionable trimmings for spring hats. Ribbons often compose an entire hat instead of serving merely as a binding or a bow.

HEMSTITCHING

If you are doing much hemstitching this spring it is a good idea to use the threads pulled out of your material. This is especially wise if the linen is colored.

LUNCHEON CLOTHS

A good-looking luncheon cloth for everyday use is made of unbleached muslin, with a broad band of plain pink, blue or yellow gingham around the border, finished with a black buttonhole stitch.

LAUNDRY BAGS

A useful laundry bag can be made with two pieces of cretonne. One piece of fabric should be about ten inches longer than the other. They should be seamed together at the side and the ten inches at the bottom finished with a hem and buttonholes so that it can be buttoned on the opposite side of the bag. The top should be seamed together in a circular line to fit a coat hanger. About four inches from the top there should be a slit large enough to allow putting in soiled garments.

AUNT DOLLY'S QUESTION BOX

(Continued from Third Page)

Dear Aunt Dolly:

Undoubtedly this will be the first letter you have received from an ex-convict. Nineteen years old and I've done my time, but now I'm free, and who is there to greet me or care how soon I go back? I do not mean to seem bitter, but I am a little hungry for somebody to understand. I wonder, tonight, as I sit here writing this, my first letter to you, who seem such a haven of rest for the weary in heart, whether you can ever understand the misery that I am experiencing. On and on, through life, branded a criminal, but I wasn't, or at least I didn't mean to be. I was foolish, and got in the wrong crowd, committed a petty burglary and paid, that's all. I'd had easy money all my life, a good home and a wonderful mother, which I never appreciated. What I did, I did as a lark, on a dare, but more to get some easy money, as it is called. Now I'm done for, for the prison stripes are on my soul and I can never be anybody. Please, Aunt Dolly, publish this letter, with my one message to the boys and girls, who perhaps might take the easy path, it doesn't pay. I'm an old man, with a bitter heart, because I disliked work and wouldn't play the game square.

Perhaps you, who have so many come laden with burdens, who understand a little, may feel a shred of compassion. I'm lonely, that's all and broken. If you answer this letter, I'd like to see you, that is if you won't shrink from me.

Yours,
[Signed] H. L. D.

Of course I want to see you, dear foolish boy! What mother would not understand. We all make mistakes, but the thing to do is turn squarely about and never admit defeat. You may have been in prison, but now you are free, with an equal chance among other men. Nobody will blame a boy of 19, who is truly sorry, and trying to do his best. There is a place for you, and somebody who will give you cheer and comfort. Never lose heart, H. L. D., a quitter is yellow, but I am sure you are far from that. Do come to see me soon.

Lovingly yours,
AUNT DOLLY.

The Times Illustrated

SUNDAY MORNING

JUNE 8, 1924

OUR PUZZLE GYM

BY SAM LOYD

COLORADO TOWNS

Each of the four pictures is a rebus suggesting the name of a place in the State of Colorado.

RIDDLES TO GUESS

How many wives is one allowed by the Prayerbook?

Why are good intentions like fainting ladies?

Why is a restless man in bed like a bribed witness?

Why are a bee and a donkey suitable business partners?

A CHARADE

When you captured my first I lost my second, and you are the only person to give me my whole. What is the word?

CONCEALED GEOGRAPHY

Find in each of the following sentences the name of a place in the State of New Hampshire:

The sex eternally vain; which is it?

If you will make enemies, then keep on guard.

That polite man, Chesterfield, would have made a good floorwalker.

Frank lingered until Harry left, then popped the question.

The instrument had little tone, and that of sour quality.

A PICKWICKIAN ACTOR

Take a feathered missile, subtract a file, add a young animal, subtract a bow, add a primary color, add a fat cheek, subtract a night bird, add a personal pronoun, add a thin tapering piece of wood, subtract a net and the resulting letters will spell Alfred Jingle.

A SCOTCH PUZZLE

In going from Inverness to Glasgow, a distance of 189 miles, I was offered the choice of a single-gauge railway or a lumbering old stage coach. I selected the latter as being just half a day quicker.

From that circumstance I was enabled to jot down an interesting puzzle, as follows:

The train and the coach left simultaneously from opposite ends of the route, and when we met the train from Glasgow we had beaten it just as many miles as we had been traveling hours. From all the facts mentioned you are asked to tell how far we were from Glasgow when we met the train.

ANSWERS TO LAST WEEK'S PUZZLES

"A REBUS BOUQUET"

(No. 1.) Dandelion. (No. 2.) Foxglove. (No. 3.) Orchid. (No. 4.) Lady's Slipper.

"RIDDLES TO GUESS"

(1.) Because it is made up of "tall" stories. (2.) The ball-room. (3.) Because it holds a "gal on." (4.) One from a bald head.

"A CHARADE"

A looking-glass.

"CONCEALED GEOGRAPHY"

(1.) Children. (2.) Fairbury. (3.) Havelock. (4.) Ord. (5.) York.

"A FAMOUS SCOTCHMAN"

CAR plus LYRE plus BELLE minus REBEL leaves CARLYLE.

"CONCERNING A GOOSE"

The goose sold for 20 cents per pound. Tommy's statement that a bird half the size of the one weighed by the butcher would leave him a credit of 40 cents, whereas the large one cost 60 cents more than the sum of money that he laid upon the counter, proves that $2 was the cost of the larger goose. Tommy asked for a seven-pound goose for which he expected to pay $1.40, so the goose must have been selling for 20 cents per pound.

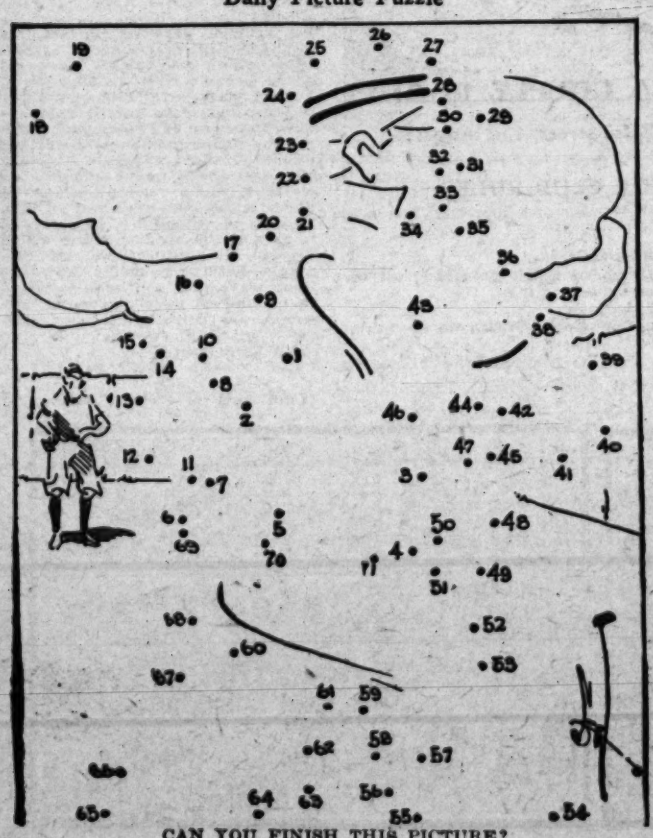
DISTANCE GUESSING

How many of you fellows can judge distance over a body of water? It's a very hard thing to do, and so I'm going to tip you off to a very good stunt we old "salts" learned years ago.

When on a boat, or on the bank of a river or any such place, and you want to figure how far it is to such and such a point across the water, do this: Turn your back on the object, bend over, and gaze between your knees across the water. You'll be surprised how much more accurate will be your estimate of the distance.

—CAP'N ZYB.

Daily Picture Puzzle



CAN YOU FINISH THIS PICTURE?

Complete the drawing by tracing from figure one to two and so on to the end. Then use your crayons or water-colors and see how nicely you can color it.

BUTTONS and FATTY

OUR PUZZLE GYM

BY SAM LOYD

4th of July

BIG BANG

SUNDAY MORNING

The Times ILLUSTRATED MAGAZINE

JUNE 8, 1924.

"HARD AS NAILS,"
BY ROYAL BROWN

"MR. POTTLE AND POETRY,"
BY RICHARD CONNELL

The Chrysanthemum

Queen of Autumn

Many and varied are the colors, shades and types to be found in this beautiful flower. We have herewith assembled a supreme collection comprised of the giant, anemone-flowered, pompon and single types:

Giant Japanese Types

OCONTO: Large, white incurved. Each 25c.
MIDNIGHT SUN: Giant deep yellow. Very fine. Each 50c.
WHITE CHIEFTAIN: Large pure white incurved. Each 25c.
MRS. HARRY EMMERTON: Bronze, with lighter colored reverse. Each 25c.
MISS LUCY EVANS: Beautiful heliotrope pink. Each 25c.
GOLDEN GLEAM: Bright, glistening golden yellow. Extra choice. Ea. 50c.
THANKSGIVING PINK: Bright deep pink. Very fine. Each 50c.
MARIGOLD: Beautiful large yellow. Splendid form. Each 25c.
S. A. NACEUR BEY: Deep yellow, occasionally streaked with red. Ea. 25c.
CHIEFTAIN: Very fine pink. Extra good stem and foliage. Each 25c.
TEKONSHA: Incurving bronzy yellow. Strong, upright grower. Each 50c.
SMITH'S SENSATION: Delicate light pink. Incurving form. Each 25c.

Anemone-Flowered Varieties

WESTERN BEAUTY: Deep rose color. Each 25c.
KATHERINE SIMMONS: Soft pink guard petals, yellow center. Each 25c.

Pompon Varieties

GOLDEN WEST: An elegant golden yellow. Each 25c.
MRS. FRANK BEU: A distinct and beautiful yellow. Fine for cutting. Each 25c.
MARY: An exquisite shade of pink. Each 25c.
GOLDEN CLIMAX: Very pleasing shade of yellow. Each 25c.
RITA: Very dark red. Each 25c.
LILLIAN DOTY: Very fine pink pompom. Large flowered. Each 25c.

Single Types

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MRS. WILLIAM BUCKINGHAM: Fine midseason pink. Each 25c.
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MRS. LOU THOMPSON: Beautiful primrose yellow. Each 25c.

SPECIAL OFFER—Complete collection of 24 varieties, $4.50.
One dozen of the above plants, your selection, $2.50.
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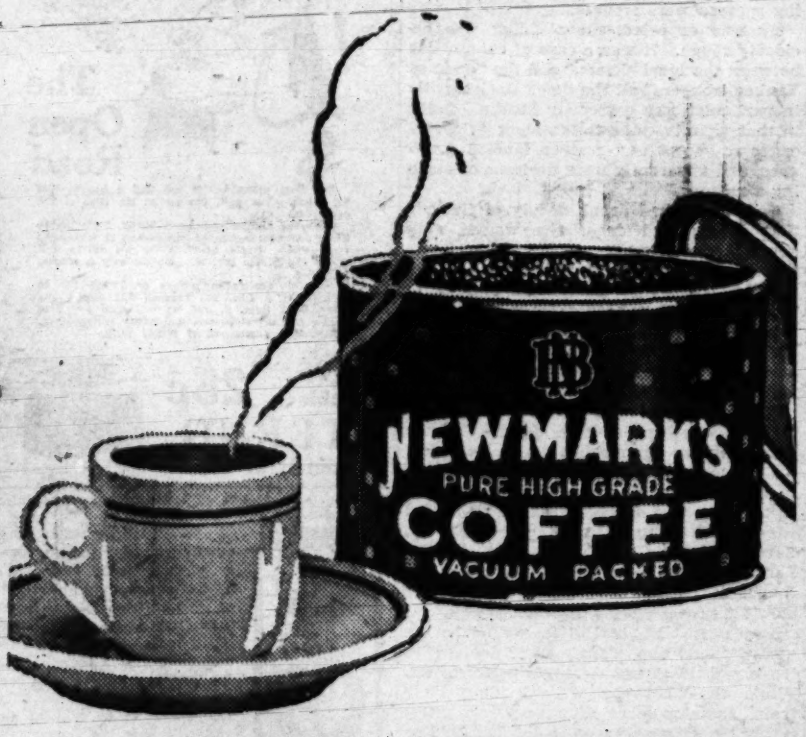

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There's no doubt about it

GLOBE A1 FLOUR MILLS

The Great Gift of a Wonderful Man

SUNDAY MORNING, JUNE 8, 1924

another man's sheep from feeding on the pastures that he said belonged to him alone.

Edited by Meredith Davis

ILLUSTRATED MAGAZINE

The Times

WOMEN SEEK WORK IN NEW FIELDS; MANY BECOME ARTISANS, LABORERS

WITHIN forty-one years, if women continue to desert the ranks of domestic service, there will be virtually no domestic employees at all according to a prophecy made in an analysis of statistics relating to employed women in Pennsylvania, just completed by the Consumers league.

Since 1910 more than 41,000 women have left domestic service to try their wings in other fields of endeavor.

The same condition exists among women in agriculture, chicken farming, the artistic professions, sculpture and music. Women authors, however, are on the increase. Women insurance agents and clergymen have increased 50 per cent, while women lawyers have trebled in number. Women bartenders are increasing, but the number of men thus engaged is less.

The spirit of adventure into new fields for women is asserting itself noticeably, according to the survey. Women are becoming stonemasons, bricklayers, boatwomen, mail carriers, pawnbrokers, stevedores, cobblers, shoemakers, coal operators and theatrical managers and owners.

Women Chauffeurs

ONE out of every five women in Pennsylvania is employed. In the clerical fields there are 33,800 more women, an increase of 111 per cent. Women are also entering the commercial world as chemists, metallurgists, assayers and barbers.

The life of a fisherman attracts one woman, while another turns to mine managing. One is a quarry operative and one a salt well operative. Women coal operators have increased 287 per cent in ten years.

In 1910 one lone woman stevedore was recorded. In 1920 there were five women boatmen, three women longshoremen and stevedores and one sailor. The war introduced the woman chauffeur. In the year 1920 seventy women chauffeurs offset only three such adventurous souls in 1910. Two women were carriage drivers in 1920 and sixteen were garage keepers.

Increase is found in the number of women employed by railroads as switchmen, flagmen, ticket and station agents. Women mail carriers increased in ten years from sixty-nine to ninety-nine.

Many Phone Girls

WOMEN telephone operators increased 115 per cent. More than 14,901 women earn their livelihood at switchboards throughout the State. There are 130 women telegraph operators and forty-six women are telegraph messengers. In 1920 there were 18,444 more saleswomen than in 1910.

Women retail dealers showed an increase in the ten-year period; 3000 women have grocery stores, 1200 candy stores and 800 dry goods; 296 have drug stores, 271 clothing, 326 department stores and 438 cigar and tobacco stores.

Women decorators and window dressers trebled in ten years, while women real estate agents increased 249 per cent. The largest group of women in public service includes 521 postmistresses. Women detectives have increased 131 per cent. There were five women sheriffs in 1920.

School teachers numbered 45,904 in 1920, an increase of 11,280 over 1910. Women college professors increased 189 per cent; in 1920 there were 502 in Pennsylvania colleges. Trained nurses numbered 12,902 in 1920; against 7342 in 1910.

SAINT PEIRAN AND SAINT PETER

SAINT PEIRAN, now, he was a proper man to make Christians of Devon folk. He came to Cornwall from Ireland when the church there had got to be too much of a going business establishment to suit him. One fine morning when some sharp legate, an archangel of efficiency given to correcting the grammar of country saints, came to visit Peiran, he found his bird had flown off over the sea. In his new land Pieran became a thorough Cornishman. After he had built his church hard by the sea that had so befriended him on the morning of his need, and that now brought him his breakfasts of herring already kippered for his table or smelts holding their own baked tails in their mouths, after the usual miracles were over and done with, he settled down to enjoy himself among his new converts. Food there was a-plenty, and he asked but little in the way of luxuries. The days were all the one long, blue, serenity a good saint loves. Peiran, I am afraid, like the rest of his parish, did get rather too firmly into the habit of following the sun about his cottage. The services in the church got to be rather desultory, too, just the Easter and the Christmas ones and a christening whenever a Cornish wife got her energies together enough to add to the brood about her board, which wasn't often.

But the old demon of efficiency found Peiran out at last. Quiller-Couch, who is the fountain of all wisdom that is Cornish, could tell you much better than I the story of the Saint's new affliction and how he put the intruders upon his holy laziness to rout. But it seems that the report came one day that Saint Peter, no less, and as many as two archangels, not to mention lesser luminaries, were approaching Peiran's parish bent upon a stern visitation. Here was a fine kettle of fish! The Saint gathered his flock, and they hurried to the church to set it in order. But lo, when they came to the place, no church was to be seen; the shifting Cornish sands had buried it completely. They fetched shovels, and they shovelled from cockcrow to cricketsong, but they had succeeded in unearthing only the tip of the steeple.

The stars came out upon them still digging at the sand. At crack of day Saint Peter and his lieutenants came into a deserted village; not a chimney pot wore smoke; the chickens were unfed. They looked in vain for the church. At last, when they were getting somewhat red about the face, as even archangels will, they heard a sound, a faint sound as of singing. It came almost from underfoot.

They cast about, and found the tip of the steeple of Peiran's church. Peter threw open the little window at the top of the spire and looked down. Peiran and all his people were on their knees singing and praying by turns with never a break. The Custodian of the Key of Heaven called sternly down to the Cornishman to give an account of such goings-on. At the sound of Peter's voice, Peiran cast aloft his eyes, and fell on his face in thanksgiving.

When Peter thundered to know why Peiran's church was buried thus in the sand, the man of Cornwall replied, between ejaculations of praise, that he had heard that the Devil and all his fiends were descending upon his parish, and that he and his congregation had prayed unceasingly all the night for protection and concealment, and lo, the very sands of the sea had spread wings over their holy house and hidden it . . . It is said that Peter was not seen in Cornwall or Devon again for many and many a year.—[Robert P. Tristram Coffin, in The North American Review.

Spring Thoughts

Spring is here, but I am lonely
Though the world is sweet and gay;
Spring is here, but I am longing
For the paths of yesterday.
Flowers riot, and the sunshine
Bids the fields and trees awake,
Like the birds, I might be singing,
But for love and memory's sake.

Spring has come, but I am weary
Of the months of youth's life lost;
Spring has come, but I am thinking
Of the days our paths first crossed.
Flowers sprang for us alone then,
Trees and shrubberies blossomed too;
To rejoice that God was with us,
And the world held peace—and you.

MARGARET M. MacINTOSH.

Pasadena, Cal.

Foresaw a Bargain

Yussuf, counselor to the great sheik El-Kar, was always glad to greet Americans, but at first he was a trifle slow in grasping modern business methods. The sheik was once pricing rifles. The American salesman quoted a price on twenty, came down $4 a gun on 200 and $7 on 2000.

At this Yussuf became excited and urged the sheik to get a price on 2,000,000.

"Dolt," said the sheik, "there are not that many soldiers in the Sudan."

"No matter," cried Yussuf. "If we order enough, we'll get them for nothing."—[Exchange.

Los Angeles Times Illustrated Magazine

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Looking Forward

To Our Next Issue, June 15, 1924

Another All-Fiction Number!

ALBERT PAYSON TERHUNE, Known the Country Over for His Virile Stories, Contributes a Corking Good Yarn to Our Next Issue, Called "FULL PAYMENT."

P. G. WODEHOUSE, Whose Laughable "Archie" Series of Short Stories Has Created Lots of Admirers, Has Another Next Week. This One is "ARCHIE'S OLD PAL, SQUIFFY."

"THE GAUZE FLUFFER," by WILLIAM SLAVENS McNUTT, Is a Captivating Story of Life Behind the Footlights and of How a Girl and Youth Found Heart's Desire Therein.

FREDERICK ORIN BARTLETT, One of the "Big League" Writers, Contributes the Double-Page Fiction Treat, "Illustrated in Colors. The Story Is Called "DISTANCE," and Is a Powerful Drama of Human Interest.

TO CONTRIBUTORS: Manuscripts submitted to the Illustrated Magazine will not be returned, if unavailable, unless accompanied by sufficient postage. We are not ordinarily in the market for fiction. No payment is made for verse.—Editor.

GETTING RID OF JOHN BARLEYCORN

(Continued from Page 6)

drank in the beginning in order not to show his ignorance of the various drinks; became a periodic drunkard; his domestic life became shattered; his business went on as before only because it had been well-organized beforehand. Under hypnosis I made him a total abstainer. Here, I want to tell the reader, is an example of a well-balanced, normal individual who succumbed to this habit.

Mr. B., lawyer, politician; moderate means; drank excessively; when prohibition came upon him alcohol was hard to obtain; his clients, who were unscrupulous and people seeking political favor gained their desired objects by obtaining liquor for him; he resorted to all kinds of drinks—wine, whisky, hair tonic, eau-de-cologne (that was in the days before bootleggers had formed a trust.) His downfall was in all directions. He lost political favor; his clientele forsook him because of inadequate help given them; he secretly mortgaged his home in order to satisfy his creditors. Hypnosis made him an abstainer. (Here I want to say that I never suggest anything but total abstinence to the drinker.) Mr. B. is well now physically and mentally. As far as his finances are concerned he now gives me a most favorable report. He tells me that he has been able to engage in a legitimate and successful oil deal.

A Secret Drinker

MISS C., refined, cultured gentlewoman, traveled. She had taken to secret drinking as a result of a combination of ennui and the liking for an alcoholic tonic advised by her family physician. This habit started chiefly because of the lack of vital interests in her life. She came to me for hypnotic treatment. Hers was a difficult case to cure because of the long-standing nature of her habit.

Mr. D., traveling salesman, a youngster. He said to me, "I don't know why I came to you. I don't want to be cured. I just want to get so I can ease up a little on this drink-business. Why, I wouldn't do a lick of business if I didn't have a flask in my hip pocket all the time." I cured him all right. Under hypnosis I got him to make a change in his occupation and then at the same time gave him the abhorrence for drink that made him an abstainer.

No man or woman finds his drink-habit a source of real joy. There are none of them but make a fight, more or less hard according to their various temperaments, against the slavery of drink. No one of them enjoys the role of ostracism from friendly society. None in their saddened and sober moments but make repeated but often futile attempts to get rid of the disability. This habit seizes on persons without regard to their mental value. The sodden laborer may fall its victim; so may the man of the highest mental achievement. The kindest person, the person who has the largest heart, the most generous impulses may be the old "town drunkard."

Most of the time moral degeneracy goes hand in hand with the physical changes in the brain and body of the individual. This moral degeneracy makes the drinker a chronic liar—he must get his usual dole. He may finally become the most desperate of criminals. Acts of violence occur chiefly when the drinker is in an acute state of mental excitement. In this stage he resembles an insane person who is in the excitable or maniacal stage. The excitement of both the drinker and of the maniac is probably due to poisoning, in the one case from alcohol and in the other from some toxin manufactured by the internal organs, probably the glands that have control over the nervous system. The resemblance between the two cases is often-times startlingly alike. In each case we have the mental excitement, the full, though soft and rapid pulse, the furred tongue, and the temperature. Great mental depression follows such excitable states of mind. In both cases of mania or delirium the depression that follows may be permanent.

An Age-Old Disease

IN ALCOHOLISM we find an age-old disease. How much better do we handle these cases than we did in times gone by.

Before the days of prohibition the advertisements both for liquors and for the cure of alcoholics were a vast source of revenue to printers of papers and periodicals. The susceptible drinker tried them all. He wasn't made to feel often enough that the only road to help was the one that led to the door of the physician, the old family doctor or the nerve specialist. The physician too often was unaware of the fact that he should be the savior of the drunkard rather than a well-meaning reformer or the grafting quack. The physician himself didn't realize often enough that here was a sick person, mentally and physically, who needed his help. Too often the physician took a superior attitude to the drunken degenerate. A good physician is one that does not find it beneath his dignity to remove surgically a corn from the toe of the sufferer. Neither the patient who suffered from the drink habit nor the doctor knew how to work together.

The only cure for the inebriate is total abstinence. Removal of liquor, not gradually but all at once, is needed. Often stimulants have to be resorted to to prop up the failing circulation of the patient when the supply is cut off rapidly. These stimulants necessarily must be nonhabit-forming.

Hypnotism in the stages of alcoholism where no insanity has made its appearance is of the greatest good. No drugs are resorted to other than mild stimulants. If necessary the patient is put in a deep hypnoidal state. He is given suggestions as to the horrid taste and action of alcohol. He is commanded to refrain from the use of alcohol. The alcoholic has his will power, which is too often negative, propped up by the commands of the hypnotist. Hypnotism has cured many of these cases.

WHY IS A CIRCUS ?

(Continued from page 23)

calities were aware that most of the shows were conducted wholly with the view of getting every dollar in a community in one day, by hook or crook, and never coming back again. Many had learned from experience that the widely heralded free street parade was but an enticing device to assemble a crowd; that the loudly announced free exhibition to be given immediately after the street pageant was but another scheme to inveigle the unsuspecting throng to the show grounds so that piratical hordes could fleece them.

The influence of Barnum brought about considerable change for the better in the character of the circus. Bailey also endeavored, and in a measure succeeded, in eradicating dark lantern methods and in purifying the show atmosphere. But to the Ringling Brothers is due chiefly the credit of effectually stamping out the evil and of elevating the circus to its present commendable standard of respectability. Being men of integrity, they disapproved of grafting on principle as well from a sensible business standpoint. They contended that lasting success can best be obtained by honorable and truthful means, and they have proved that an absolutely clean show dependent solely upon its entertainment merit can prosper.

From the very beginning of their circus career, they not only abolished all forms of crookedness about their little "trick" but they also prohibited independent sharpers from following in their wake. The crooks were warned away and if the admonition was disregarded, they were soundly pummeled by circus attaches. Bona fide, competent detectives now accompany them en route, suppressing criminals even when they have permission to "work" from bribed authorities.

Halcyon "Hey Rube" Days

GRAFTING by the circus contingent admittedly was at the foundation of many of the frequent clashes that occurred between citizens and showmen in the earlier days. It bred antipathy that the least real or fancied grievance fanned into a flame of hostility. But in common justice it must be said that in some sections—particularly in eastern mining and factory towns and western and southern frontier districts—many of the populace were in their way as lawless as the grafters. On numerous occasions outsiders were wholly to blame for many of the bloody encounters between "towners" and "troupers." I will by way of illustration mention two of many cases which I can cite:

Some two score years ago, Mahanoy City, Pa., was regarded in "spangleland" as being one of the worst of hoodlum burgs. It also bore the reputation of being an exceptionally profitable show town and for this reason Barnum elected to visit the place. Special pains were taken to avoid a conflict with the inhabitants. Grafting—which all knew [illegible] was the primary cause of the usual [illegible] was banned.

All circus attaches were warned on pain of dismissal not to fight unless first attacked. Canvasmen in those days were a hard-boiled lot, the very dregs of the social scale. They fought almost daily and were experienced fist-and-club, rough-and-tumble specialists. The town hoodlums plainly were anxious for a "clem" and they began early in the day to make themselves obnoxious.

Finding that the "razor-backs" accepted the abuse without making any attempt at reprisals, the local rough-necks interpreted the restraint of the showmen as cowardice and they became more emboldened and insulting as the day advanced. As their numbers increased, and laboring under the impression that they were feared, pugnacious mobs formed at various points. Crowds of men, women and children, utterly ignoring the protests of the canvasmen, raised the sidewalls and passed into the pavilion without paying.

At about 8 at night some parties were detected secretly cutting the guy ropes in a palpable effort to bring down the roof of the tent on the assembled audience. This bit of cussedness exhausted the showmen's patience, the circus battle cry of "Hey Rube!" rent the air, and a bloody mix-up immediately ensued. The local barbarians were given a dose of circus treatment that either knocked them out or chased them off. Yet, although the show played to capacity business both day and night and the receipts should have totaled $5000, they in reality were but $800.

"Clover" for Circus

IN 1872, when John Robinson's circus traveled through Texas, that State still retained many of the usual frontier characteristics. Money was easy and the border was known to be deep clover for a circus. The paucity of amusements in that territory made "circus day" a universally observed gala event. Patrons came on horseback and in vehicles from as far as fifty miles. Many people arrived a day or two in advance of the show date and lived in covered wagons or small tents until after the circus. Saloons did a thriving business; as did also the dance halls unscreened from public view. The click of poker chips was a sound as commonplace as the bark of a dog in a colored neighborhood. Practically every man toted a gun and carried a flask. Feuds prevailed throughout the State and shooting scrapes were frequent.

As was expected, the sledding was decidedly rough. It was a case of cat-and-dog between the local element and the "damned Yankee troupers" all the time. Jacksonville in particular was extremely hostile. Folks in that vicinity came to the show evidently eager to resent any real or fancied grievance, and apparently were desirous of starting a rumpus.

Gangs who had drunk deeply of the cup that cheers and inebriates would walk about the lot obviously striving to instigate a fuss. One gang, flatly refusing to pay admission, menacingly shoved the muzzles of their guns into the doorkeeper's face and passed into the tent. Another gang cut an opening in the canvas, directed a tirade of verbal abuse at the canvasman who protested and stepped inside.

While an equestrian was executing feats of horsemanship, a half dozen drunken toughs sat on the ringbank with their feet inside the arena and, flourishing huge knives, threatened to cut off the horses's feet if they trod on their toes. This roused the show contingent to a perfect frenzy. Several of their number grabbed the ruffians and roughly forced them back into their seats, and only the interference of the sheriff's posse quelled an embryo riot.

Realizing that hostilities would be resumed later, the management decided to leave without giving the night performance. While the showmen were loading their train, some member of a desperado gang stabbed a circus attache in the back. The "Hey, Rube!" yell of the attacked razorback brought out the whole circus force and a pitched battle was fought. The showmen selected positions of vantage and from their concealed stations poured a deadly fire into the attackers. After the battle, it was found that thirteen citizens and three showmen had been killed in the melee, and both sides called it a day.

Modern Child is Wise

"And what," asked the Sunday-school teacher, "is the lesson taught us in the parable of the five wise virgins?"

Nine-year-old Ruth held up her hand.

"That we should always be on the lookout for a bridegroom," she answered.—[Exchange.

PEPPING PERSONALITY

(Continued from Page 22)

on a chart so designed as to show at a glance all the places where the firm did no business. Banks in which the firm had no money were marked with a cross. By these and other devices Edward rapidly placed the business on a new footing, stopping all the leaks, focusing it to a point, driving it deep into the ground, giving it room to expand, and steering it through the rocks. The situation is perhaps more easily understood by stating that henceforth the motto of the business became "Service."

The natural upshot of it was that before long Edward Beanhead's employer summoned him up to his office and informed him that he was getting old (he was seven weeks older than when we began with him,) and that he was now prepared to retire to a monastery or to a golf club, and that if Edward wanted the business he could have it.

Hence at the end we see Edward Beanhead sitting beside his desk, half revolved in a revolving chair and with a beautiful stenographer within easy touch. There are now two little placards nailed up, one on each side of his head, bearing the legends "Efficiency" and "Service."

Spring Tide

Come where the irresistible springtide flows
In changing colors through the garden close,
Where branches brown arrayed in fragrant flowers,
For love make sweet hymeneal bowers;
Where jonquils ring their marriage bells, and where
Love notes of nesting birds thrill through the air:
Where every tender opening bud reveals
The secrets winter overlong conceals.
Make merry with the butterflies and bees,
When spring in vernal days rerobes the trees;
Where the joyous lark englamoured sings
And spirits love upborne may there take wings.

JUNE HOWE.

WOMEN SEEK WORK IN NEW FIELDS; MANY BECOME ARTISANS, LABORERS

WITHIN forty-one years, if woman continue to desert the ranks of domestic service, there will be virtually no domestic employees at all according to a prophecy made in an analysis of statistics relating to employed women in Pennsylvania, just completed by the Consumers league.

boatman, three women longshoremen and stevedores and one sailor. The war introduced the woman-chauffeur. In the year 1920 seventy women chauffeurs office only three such adventurous souls in 1910. Two women were cartage drivers in 1920 and sixteen were garage keepers.

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The Times ILLUSTRATED MAGAZINE

Edited by Meredith Davis

SUNDAY MORNING, JUNE 8, 1924.

The Great Gift of a Wonderful Man

ONE night, there awhile back, the neighbors in the green Verdugo Hills happened to find themselves gathered together in the house of the man who has the phonograph.

And after everybody had listened with delight to a few of the good old tunes, the talk turned to the wonderful thing that Henry E. Huntington is doing for the people of California. The talk came up because of a remark that was made by the man who reads the papers. He had been saying that he had read a piece in the paper which said that Mr. Huntington had recently bought another priceless painting to add to his incomparable art gallery on the hill at San Marino.

When Mr. Huntington's work is done—and it will not be done until death calls him—and his wonderful library and art gallery are turned over to all the people for the use of everybody, rich or poor, it will then be fully realized how magnificent and splendid his generosity is.

Let us pray, said the man who plays the flute, that it will be many and many a day yet before the Pale Rider comes galloping down the dusty roads of the years to beckon to Henry E. Huntington. Let us pray, he said, that he will live long to be happy in the splendid thing that he is doing. The world can wait, and the longer it waits on him, the better off the world will be. The greater shall be its free possession. There have not been many men in the world who have done a thing like this that he is doing.

The man who used to be a statistician spoke up then, and he said, no, he said, there have not been what you would call a great many men to do a great thing like this. And yet the number of them is not few. The world has always had generous rich men—rich men who doubtless got into heaven all right, even though it was said that it is as difficult for a rich man to get into heaven as it is for a camel to go through the eye of a needle.

Gosh, remarked our neighbor, the man we call the Prowler, that makes it a pretty tight squeeze for rich men, doesn't it?

Now, you see, the neighbors were drifting into the latitudes of theology. And whenever they do this, they generally find themselves at sea, especially so since we no longer have with us our old Parson who used always to set us straight on such matters. Our old Parson who sleeps now in the loving bosom of a sunny hill of the Verdugos.

I guess we don't know much about such matters as this, said the man who has the phonograph. But, he said, I don't see that it makes any difference whether the man has been rich or poor when it comes to the question of getting into heaven. I have known lots of poor men who were so danged mean that they didn't deserve to come within a million miles of heaven, and I have known rich men who deserved all that heaven is and more the very moment they drew their last breaths. I don't think it goes that way at all, he said. I think the way it goes is whether you have been honest and kind, whether you have trudged along the roads of life as friend and neighbor to your fellow-man. Christ was poor, but many rich men befriended him. And it was a rich man who, at last, offered him the shelter of a grave.

But, here we are, drifting away entirely from the subject that we started out upon.

Well, to make a long story short, as the saying is, the neighbors in the green Verdugo Hills when they were gathered together that night in the house of the man who has the phonograph, all agreed that no man has ever done a much finer thing than Henry E. Huntington is doing in spending his great fortune on priceless books and priceless treasures of art as a gift to the people when he shall use them no more and time has folded him away with ten thousand yesterdays.

A Day When Fences Will Be No More

IT WAS a night wonderful for stars. And the slender crescent of the new moon hung low over a peak of the green Verdugo Hills. The neighbors were gathered together in the little gray house in the hollow that has the two big rocks behind it and the lilac bush in front. And there was a wonderful fragrance on the breath of the night winds that were borne across the clustered stretches of the chaparral.

There had been talk about many things. The Professor had reported the progress of his patient and tireless campaign to educate the world on the subject of the five vowel points in the Hebrew language. The Prowler had related the experiences of his latest adventure. The man who reads the papers had informed the gathering as to what had been going on among the nations. And then the talk turned to the subject

of the restrictions that the Congress of the United States has lately put upon immigration.

The man whose house is beside the road—the man we call Homer's friend—advanced the argument that it is a good idea to keep the United States from being over-run with immigrants from foreign lands. He said he was in favor of putting up fences to keep the alien out.

Now, if we were to relate here all that was said on this subject, pro and con, as the saying is, we would have all the pages that are in this magazine and the rest of the pages that are in this whole newspaper this blessed Sabbath morning. Which means, according to the way our neighbor who used to be a statistician figured it up, it would all be of about the bulk of ten ordinary books. And, of course, we cannot use up so much white paper and printer's ink as that to tell what transpired at the meeting of the neighbors in the little gray house in the hollow in the green Verdugo Hills on this evening that we are talking about.

Suffice it to say, that a conclusion was finally arrived at. And the conclusion arrived at was this, that while it appears necessary to put up fences and shut out from this country so many who would like to come here and be a part of the nation and live upon its far-flung prairies; in its teeming towns, and among its hills and valleys between the two great tumbling seas; and from the Great Lakes to the Gulf; it is still a pity that such a step must be taken. It is a pity, the neighbors in the green Verdugo Hills concluded, that anyone should be denied shelter under the flag that Betsy Ross made from wintry stars and summer rainbows.

The trouble with the world through all the ages, the neighbors said, is that it all started when people began to put up fences. To go back to the beginning, it started when Abraham put up his first fence to keep another man's sheep from feeding on the pastures that he said belonged to him alone.

Then the various religious sects put up their fences, and everybody who had a selfish thought in his heart put up a fence. And the time came at last when it was pretty hard to find any place in which a fence was not erected to bar you out from going where you would like to be, and where maybe you would be happier and better off.

The neighbors felt that it would be a happy day for all the world if all the fences could be kicked into wood piles to make evening fires with. And they are not without hope that such a day will some time come.

CALIFORNIA

Well those golden flowers adorn thee,
Beauteous, queenly California;
  Like a coronet the poppy gleams upon thy shining hair.
To thy feet the seas have drifted
Treasures, and thine arms have lifted
  Many gifts for man. Thou art bountiful and fair.

But no word of mine can render
Tribute to thy glowing splendor,
  To the Oriental softness of thy velvet-lidded eyes—
Smiling now in strength and power,
Canst thou still recall an hour,
  When thy gentle breast was shaken with a tempest storm of sighs?

For when first España found thee,
With the purple shadows round thee—
  Thou enchanted Sleeping Beauty, hushed within a poppy-dream—
Thou wert lone, and none had sought thee;
Now obeisant world has brought thee
  Honors rich and thou art ruler of Pacific's mighty stream.

Not to East thine eyes are turning,
Vestal hearth fires thou art burning;
  Thou the radiant Sultana to the West Land—mighty King!
Bridal orange thy brow will laden,
California, betrothed maiden,
  On the altar of the West thy marriage vows shall ring!

INEZ GREENE HOWARD.

Watching a Ship Putting Out to Sea

A MONTH ago, or maybe it was a little longer ago than that, we came one afternoon at the end of a wander trail to a high hill that towers above the very portals of the Golden Gate in San Francisco. And we sat there with the ghosts of the old Argonauts to keep us company. And the ghost of Capt. John C. Fremont, who gave the Golden Gate its deathlessly beautiful name.

It was at an hour of outgoing tides and there were ships putting out of the great harbor to the open sea. Ships outward bound for far-away ports. Some for the Orient and mystical Cathay, some to round the Horn, and some, maybe, that would before their return have seen the bright shores of Spain.

Well, sir, you would never think how the ships called to us to follow them. And how their spreading masts tugged at the strings of our heart. They called to us to follow, and it was hard for us not to go.

All those who sit in our far-flung synagogue and have in their veins the blood of the old Phoenicians, will understand and know how hard it was for us to see the ships putting out to sea and not to be able to follow them. How hard it was to turn away from the surging tides and to go back to the common grind of the plodding life of every day on land.

There are so few people in the world who have the good fortune to be able to go where they please, to wander when they will, and to return when it well suits them. There are so many of the countless millions of the earth bound to the wheels of circumstance and whose souls have bright pinions that beat against the bars of environments that shut them in as though they were slaves.

We wish that the world would become wholly good for just a long enough time that God would change everything from the way it is now to the way that we would like it to be. That he would forget and forgive the curse that fell upon us when Adam fell in Eden. Because this is the price we have to pay for what our poor Father Adam did.

And if it would come to be that the world would be so changed that every man could follow his own bent, to go where he will, to wander as he would, and to return when he pleased, you would find hardly anyone hedged in as he is now hedged in.

And while you would see this man doing that, and that man doing this, we know of one man you would surely find following the ships when they put out to sea.

There Are Many Tired But Happy Mothers

IN OUR mail sack a couple of weeks ago, or maybe three, there came a letter from a busy, oftentimes tired, but we think always a happy mother.

And in the letter it said this: "For what mother can fulfill her calling without the strength that comes from prayer morning and evening, and often in the middle of the day when the work is heavy, and often in the middle of the night when the baby is ill?"

The world changes in many ways, but it appears it has not changed as far as mothers are concerned. And perhaps it will never change in this respect. Maybe it will always be the way it has always been—that mothers must be tired, that their hearts must be filled with endless cares, and that they must not even have the time to go to the temples to pray.

But, with all this, it shall still remain that no one else in the world shall know the happiness that mothers know. And that no prayers are said that God will listen to so much as theirs.

It has been said that every mother is sure of Heaven. Just to be a mother makes Heaven certain. And so, when all is said and done, what does it matter how we fare here, whether we go in ease or wearily with the cries of children haunting us in the night, and with tired feet and aching shoulders, if at the end Heaven waits for us—that serene and endless Heaven with its fields of asphodel and the music of the choir invisible that flings open its gates without question to every mother that comes.

(Continued from Page 8)

GETTING RID OF JOHN BARLEYCORN

(Continued from Page 11)

PEPPING PERSONALITY

CARE OF THE BODY

(Continued from page 10)

gradually rebuilding the diet; it should be regulated according to the urinalysis findings, the tests in severe cases should be made at least one each week until the sugar disappears, thereafter, as the case requires.

"The diet herein described may be taken by anyone for a short time with good results, especially during the summer months. It causes a general 'house cleaning' of the body, will improve health, and reduce susceptibility in a marked degree to diseases of the winter months.

"Copious water drinking, sufficient sleep, fresh air, and judicious exercise are prime requisites. These rules indicate very little self-denial when we consider how great the necessity, and how gratifying the results, which after all is not too high a price to pay for good health."

• • •

Keeping Up Your Strength

AT A CONGRESS of the Royal Institute of Public Health, in London, held before the war, a physician declared that "one meal a day is the golden rule." He made this statement in the course of a paper on "Diet in the Treatment and Prevention of Disease," and quoted with approval the saying that we are "digging our graves with our teeth."

Gilman Low left all the world's records out of sight by lifting a million pounds in thirty-five minutes. That is, he lifted a thousand-pound weight a thousand times. He increased his strength while getting ready for this tremendous feat, by eating very lightly of simple food. He trained specially for eight weeks. During the first five weeks he ate but one meal a day. His food was eggs, whole wheat, raw fruits, nuts or cereals and one glass of milk drunk after the meal. He drank freely of distilled water between meals. During the last three weeks he ate but four meals a week.

A physician reports the case of a woman suffering from nephritis, who lived for seven months on a pint and a half of skimmed milk daily, losing only a pound in weight, and attending to her household duties.

Yet many people, who sit at a desk all day, taking no exercise, declare solemnly that they must eat three "square meals" daily to "keep up their strength."

It is a fact that, as a rule, those who do the hardest work eat less than those who take little or no exercise. If workers gorge, it interferes with their efficiency.

Ninety per cent of diseases are directly due to the eating of more than than the system requires. Not one per cent, even of the exceedingly poor, but eat more in weight than they should. The trouble is, in cases of ill-nourished people, that they too frequently eat the wrong sort of food—food that starves the nerves. For instance, fine white flour, with tea and sugar, furnishes the main diet of thousands of overworked girls in factories and ill-ventilated rooms. Or food that has been cooked so that all essential salts have escaped. In such cases it matters not how much you may devour, your body will be ill-nourished.

The ancient Greeks and Romans did well on one meal a day, and one of their prominent writers deplored the fact that in his time people had so degenerated that it was a common thing for them to eat to repletion twice a day.

As to children, almost without exception, the colics and other gastric troubles are due to the fact that when milk raises trouble in the infantile stomach, and the infant begins to cry, the mother immediately puts it to the breast, to give it more of the same disturbing element, instead of stopping the feeding for a time, and substituting for the milk a drink of water with a little fruit juice.

If you are not willing to venture on the radical one-meal-a-day plan, at least try two meals a day, omitting breakfast, substituting therefor, if you will, a cup of something warm. After a few months you will not care to revert to the old way of washing unnecessary food into a protesting stomach as soon as you get out of bed.

Remember, finally, that it is not what you eat, but what you digest, that keeps up your strength.

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What's the Use?

DR. LEVENSON, says that modern banquets, from cocktail and caviar to ice cream, are good for us; Prof. Hirschberg of Johns Hopkins says tobacco is wholesome, and Prof. Hollingsworth of Columbia University, after elaborate experiments on sixteen students, informs us that caffein, the stimulating element of coffee, improves health and efficiency.

Trying to imitate Woods Hutchinson, who says pie is a necessity. Now, let one of these blind leaders of the blind tell us of whisky as an "elixir of life"—the name given to it by the physicians when they first introduced it—and opium, as a cure-all for disease.

If what these "eminent authorities" say is true, what is the use of wasting our time trying to care for the body at all? "Let us eat, drink and be merry, for tomorrow we die." Or let us join the new-thoughters, and stoutly affirm that everything is O. K.

Don't be too sure, however, that these apologizers for human frailties are right. If they are, then a man I know is certainly wrong.

• • •

Readjustment

FOLLOWING is by George A. Morren:

"Nature's plan for us is harmony, health, and power. This necessitates constant readjustments to her recurring cycles, or changes. When we get out of harmony, out of adjustment, a readjustment is necessary. Constant change is the law.

"There are periods of light and darkness, periods of seedtime and of harvest, but ever there may be a constant enlargement of our understanding of these forces and laws.

"When the seed falls into the ground there is a period of darkness, and a temporary death that new life may appear. When a new idea comes, there may be temporary darkness and uncertainty but inevitably there is a new understanding that follows.

"When disease has a foothold in the body and we begin a regenerative regimen we have periods of darkness, of discouragement, and of returning symptoms. But these forecast a future condition of better health, and prove that the constructive forces are at work in our bodies. These periods must be rationalized, and understood—we must not allow them to cloud our vision of the goal desired, which is a readjustment to normal physical condition.

"Keep this ideal in view, even in periods of suffering, and do not allow the symptoms to occupy the whole field of consciousness. Do not fight these manifestations, for resistance increases their hold, and hinders readjustment. Do your best to allow the healing forces to flow through the whole system, that your cure may be hastened, and not hindered.

"Nature is on our side. Nature is ever trying to heal and complete the organism, and we must be careful not to put stumbling blocks in her way.

"Co-operate with nature in every possible way: by natural methods of treatment which will remove obstacles; by maintaining a happy constructive attitude, that her work may be made easier, and the cure take place more quickly. Thus the longed-for readjustment will be a reality in every case which presents sufficient vitality to respond.

"Seek to understand the universal philosophy underlying natural therapeutics, and it will not only solve your present problem of regaining health, but it will also enable you to maintain it in the future, and be a force and power which will aid you in making satisfactory adjustments to every phase of life.

• • •

Laughter

A CYNIC has said that a laugh is caused by the sudden disclosure of our superiority over another. Hobbes writes:

"The passion of laughter springs from a sudden glory, arising from a conception of some eminence in ourselves, as compared with the misfortunes of others."

And Plato says:

"The pleasure of the ludicrous originates in the sight of another's misfortune."

However, a good hearty laugh is a fine thing for mind and body. There is more truth than poetry in the old saying: "Laugh and grow fat."

• • •

The American Wife

MANY poems have been dedicated to the eyebrows of mistresses. Some day a genius will give us an epic on the American wife. Yes, I know there are good wives and brave wives in all lands, but the peasant women of other countries are "to the manor born," knowing and asking no better lot, while middle class women are able to hire servants. Millions of American women, of gentle breeding and high aspirations, find themselves forced by circumstances to struggle with the problem of how to make ends meet and keep up a respectable appearance. And they do struggle, patiently and uncomplainingly, with household and family cares, rising too soon from a bed of childbirth or sickness to keep things going. Often the husband is indifferent, or worse.

There are American wives of another kind—those who without financial or physical excuse prefer to lavish their affection on poodle dogs and to waste their time on "society functions." For them I have only pity and contempt.

• • •

To the excessive use of salt may be traced weakened intestines; watery eyes; retention of food in the stomach and slow digestion. It extracts the thin properties from the blood and inhibits (lessens) the secretions.—[Prof. B. H. Jones in "Common Sense Diet."

• • •

Too many who are poor or who are in moderate circumstances are putting off happiness until they are wealthy. It is well to remember there is no happiness except in the present. No matter how little a man has, part of it should be spent in making life pleasant for his wife and self.—[L. C. Dillman.

TALKING about addiction, said the night watchman, thoughtfully, the addiction you can give a lad is to send 'im to sea. School is all right up to a certain p'int, but arter that comes the sea. I've been there myself and

"Well, you don't come out o' this room till you do," says Sa'lie.
"That won't hurt me," says Dixon. "I couldn't look anybody in the face arter be-

Hard as Nails

By Royal Brown

Illustrated by John Gregg

A Modern Lochinvar With a Thoroughly Modern Steed

ELEVEN thousand dollar roadsters are smooth running and luxurious affairs. Yet even so, they need a certain amount of oil if their bearings are to keep cool and collected, and of this Tucker DeWitt was as well aware as he should be.

Nevertheless, on this warm, sunny June morning when, working his way clear of the tangled traffic of upper New York, he settled himself down to an almost two hundred mile race against time, he gave as little heed to the matter of oil as the veriest tyro might have.

The roadster, almost new, was one of eight cars he owned at that moment, which gives an idea of his financial condition, and perhaps of his mental as well.

This last, Kitty Townsend had diagnosed for him when, in March, she had returned to him the pledge of their engagement.

"As near as I can discover," she had said in her smooth and lovely voice, "your idea of an ideal married life is to have me always about ready to hand you a wrench when you need it. Thank you, Tuck—I don't care to play second fiddle to your horrid old motors!"

Exquisite is a word that fitted Kitty perfectly. And with reason. She had made it the keynote of her campaign and she stressed it ceaselessly—and exquisitely.

"Your greatest asset," her mother had assured her, "is your air of distinction. Society is full of young hoydens who are trying to beat men at their own games. Be aloof, different—eternally feminine."

They talked things over together like that. They had a little money and a social background of sorts. By making the most of both they had accomplished much.

They talked Tuck over as coolly; with the same eye for the main chance.

"If we had money, I'd prefer a foreigner—of title, of course," her mother had admitted. "But we must have money. And Tuck has social position. We can live abroad a lot—he'll do anything for you, even that, if you manage him."

So it had seemed. From the beginning Tuck had been blinded by Kitty's undeniable loveliness. She was so wonderfully, so—these days—unbelievably feminine.

Her beautiful hair was unbobbed. She did not ride horseback. She smoked, but as one who performs a pretty feminine rite. She drank, but only famous vintages decorously served.

"And she's not—oh, hard as nails!" was his final tribute.

"I hate his hands," Kitty had remarked. "They look like a mechanic's!"

"You can manage about that after you marry him," her mother had assured her. "And he is charming in his way. Take my advice and take him!" And Kitty had taken him in December, only to shake him in March.

They had been motoring through Westchester. A dog of no pedigree and less manners had run out, snapped at the front tires. Tuck had swerved to avoid hitting him and then he had smiled at Kitty.

"Why didn't you run right over him?" she had demanded.

The smile had lingered in his eyes until he had realized that she actually meant it. He had recoiled, instinctively, and she, as instinctively, had promptly pressed home a purely feminine point.

"The way you swerved might have wrecked the car and killed me!" she had insisted. "Which only proves that you care more for a dog than for me."

And so on, to the return of his ring—and the end of the world. It made little difference to Tuck what he did then, and so he went off with Preston Colt. Preston Colt had an insatiable curiosity about unexplored places; at the moment the headwaters of the Amazon fascinated him.

"I need a better mechanic than I can afford to hire to keep the scow I've chartered moving," he assured Tuck. "We'll be back by June and she'll have plenty of time to miss you and be sorry!"

When Tuck returned to New York, he found it had not worked out that way.

"You look as if you'd had tropical fever," one of kind friends had assured him. "Are you going to Kitty's wedding tomorrow?"

This last had taken time to percolate. Kitty! Marrying Leonard Hood!

In his own apartment he smoked furiously, cigarette after cigarette.

At half past nine he had put in a long distance call to her.

"This is Miss Townsend," came, at last, her cool voice.

"It's me, Tuck, Kitty dear," he had begun. "I—oh Kitty—you aren't—" From that point he floundered along, until she hung up on him. Thereupon he flopped into a chair. "Oh, gosh!" he groaned. "I've messed things up worse than ever!"

Yet Kitty, leaving the phone, wore an expression her mother could not fathom.

"It was Tuck," Kitty explained, and her mother's eyes grew startled.

"Kitty!" she gasped. "You aren't considering—"

"Why not?"

"But the guests—the presents. You can't change your mind now—"

"I can be sick! I'm not an utter fool—I'm too much your daughter for that!"

And she was. Her dismissal of Tuck had been carefully calculated, coolly planned, before the quarrel gave her the opportunity. Leonard Hood, with even more millions and a better social position than Tuck offered, had let his jaded eyes suggest things to her.

That he was much older had seemed to her of no moment. But now, with Tuck's impetuosities echoing in her ears and the memory of his boyish charm touching what heart she had, she made a swift, impulsive decision.

"The charming bride-elect is suddenly indisposed," she assured her mother, "necessitating the temporary postponement of the ceremony."

Of that Tuck had had no inkling. He had paced the floor until dawn came. At that point the need of action became definite. He called up his garage. Twenty minutes later he was on his way to the Berkshires, a modern Lochinvar with a thoroughly modern steed.

The miles whirled behind him. At 10 o'clock, without warning the roadster stopped. His nose, tardily, told him why.

The roadster had stopped almost abreast of a farmhouse. Before this stood a car which bore the imprint of its maker as unmistakably in its lines as it did on the radiator. The owner of this lifted his head from under its hood and greeted him.

"Out of gas?" he asked.

"Worse than that," Tuck assured him. "Bearings burned out. And say, does that machine of yours run? I'll give you three hundred for it."

The owner had expected two.

"Make it three and a quarter," the man said automatically, "and—"

"Done! Hitch a team to my car and drag it into your barn. I'll pay for that later."

"Sure!" said the other. He cast a cautious glance about and then produced a pint flask. "This," he announced, "ain't none of that bootleg stuff but good corn whisky. Help yourself—and luck to you."

Tuck took a swallow.

"I need it," he remarked, meaning luck.

"Take it with you," offered his bene-

(CONTINUED ON PAGE TWELVE)

CARE OF THE BODY
(Continued from page 31)

foot poems or a rescued soul; who never lacked appreciation of earth's beauty or failed to express it; who has always looked for the best in others and gave the best he had; whose memory is a benediction."

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Pineapple

PINEAPPLE has valuable medicinal qualities. Its juice is a powerful digestant of albuminous foods—that is to say, such foods as meat, eggs, cheese, beans, etc. The juice also aids in dissolving false membrane in the throat, and should, therefore, be used freely when there are signs of diphtheria. It is best to use the fresh pineapple, when you can get it, rather than canned, which is preserved in sugar.

Pineapples have been raised on a small scale here and there in Southern California. Before the suburb of Hollywood was built up, there was a tract there of five acres in pineapples. They were of fine quality, and were sold in Los Angeles. As a rule, however, the climate of Southern California is not so well adapted to pineapple culture as that of Southern Florida, where they have a moist heat.

In England delicious pineapples are raised by wealthy people under glass. Like the English hothouse grapes and peaches, they have a delicate flavor that distinguishes them from ordinary fruit.

In cutting a pineapple, do not slice it in the ordinary way, but divide it into quarters, and then again into eights, and eat it as you would a piece of watermelon. In this way you preserve the juice better. You will, of course, not be so foolish as to spoil the pineapple and neutralize its health-giving qualities by adding sugar to it.

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Natural Cure of Diabetes

DR. H. A. STOCKDALE writes:

"To what degree of self-denial would you submit, to free yourself of a serious mental or physical illness?

"Do you know there are a half-million diabetics in the United States, also about five million constantly on the verge of it. Are you one of them? Are you eating too much rich and wrongly combined food, and starving in the midst of plenty?

"Diabetes is a serious disease. Its name is simple, and means running through, or leaking through, from the fact that the sugar, failing to be burned in the muscles, is eliminated in large quantities through the kidneys, resulting in profound nutritional disturbance.

"The liver has received much blame for this disorder, because it was the only organ which contained sugar after death, and was prominent in the digestion of starches during life. Now the pancreas is blamed mostly—the main starch digesting gland of the intestines.

"Whatever organ is chiefly involved there is clearly a general disturbance of normal power of the body to burn grain starches, fats and proteids. The excessive intake of these highly acid-reacting foods acidulates unduly the alkaline saliva of the mouth, which is evidenced by canker sores and fissures of mouth and tongue, thus the first process of carbohydrate digestion is disturbed.

"Next, the strength of the hydrochloric acid of the stomach is excessively increased, and this disrupts normal digestion of any food, but more especially contributes to rapid starch and sugar fermentation.

"Like the saliva, the alkaline stability of the starch digestors of the pancreas and intestines is undermined, and normal continuation of carbohydrate digestion is impossible, and, moreover, the food having been mistreated by the 'higher ups' is now a foreign substance to these organs.

"This chemical monstrosity is then thrust upon the liver, whose chief function is the regulation of sugar in the blood. It tries to do its duty but without avail; the abnormal compound is then thrown out as waste through the kidneys.

"This, obviously, necessitates the elimination of trouble-making foods, replacing them with the alkaline-reacting starchy roots, fruits and vegetables, which can be oxidized with minimum loss of sugar, and the terrible devastation of the body stopped.

"Do not try, according to the 'old theory,' to replace the starches with large amounts of fat, butter and oils, as these form very poisonous acids like butyric, oleic, stearic, etc. Nor should the much over-used gluten bread, eggs, lean meat and other proteids be overindulged in, for they produce equally dangerous acids of which indol and skatol [illegible] for the "characteristic" [illegible] diabetic coma, and for the rapid loss of flesh. The starchy acids are more easily handled than the other two classes. For that reason, the fats must be omitted first, then the proteins, next the sugar and starches last. A gradual change is more agreeable to the system; a complete change may be made in ten days.

"A diet of sugar, pure oil and artificially prepared proteids can not sustain the body because of their degenerative influences.

"Obviously, we must make up the diet of alkaline-reacting starches, contained in the potato and other under-ground-growing tubers and roots; in lesser quantities in the fruits and vegetables. These can be taken raw so far as possible. At least one-half of the diet should be composed of raw fruits and vegetables.

"The best medicinal effect, however, is obtained from the green leafy vegetables which contain the highest percentage of the alkaline organic salts, of which sodium is the most valuable, and of which celery contains the most. Next in their order are: spinach, okra, tomatoes, radishes, carrots, asparagus, cucumbers, lettuce and cabbage. Other raw and cooked vegetables not mentioned here may be added. Salads may be made of these by mixing the raw and cooked foods together. The dressings should be fre of condiments, sugary and oil combinations so far as possible.

"These rather large amounts of vegetables are given because they are the safest way of smuggling starch into the system of the diabetic, on account of the extreme slowness with which they release it, and because of their abundant supply of vitamines. Remember, all fruits and vegetables are alkaline-reacting, and if not too late, the cure depends upon them more than upon any other factor.

"Various symptoms appear with this disorder. Nerves and brain being the most sensitive tissues suffer most, and severe headaches, neuralgia, paralysis, and other nerve symptoms; also intense mental depression and gloomy discomfort are among the most striking features.

"One most distressing effect is that which occurs in the crystaline lens of the eye, which gradually becomes opaque, producing what is known as diabetic cataract.

"Any one of these distressing afflictions would be sufficient to drive one to a strict diet, and considerable self-denial. The greatest craving may be for bread, but it soon passes. Bran muffins made of washed and scalded bran to remove most of the starch, will keep the patient fairly comfortable and take the worst edge off his crunch appetite.

"As the urine is freed of sugar, begin

Dixon's Return

By W. W. Jacobs

TALKING about eddication, said the night watchman, thoughtfully, the eddication you can give a lad is to send 'im to sea. School is all right up to a certain p'int, but arter that comes the sea. I've been there myself and I know wot I'm talking about. All that I am I owe to 'aving been to sea.

There's a saying that boys will be boys. That's all right till they go to sea, and then they 'ave to be men, and good men, too. They get knocked about a bit, o'course, but that's all part o' the eddication, and when they get bigger they pass the eddication they've received on to other boys smaller than wot they are. Arter I'd been at sea a year I spent all my fust time ashore going around and looking for boys wot 'ad knocked me about afore I sailed, and there was only one out o' the whole lot that I wished I 'adn't found.

Most people, o' course, go to sea as boys or else not at all, but I mind one chap as was pretty near 30 years old when 'e started. It's a good many years ago now, and he was landlord of a public 'ouse as used to stand in Wapping, called the' Blue Lion.

His mother, wot had 'ad the pub afore 'im 'ad brought 'im up very quiet and genteel, and when she died 'e went and married a fine, handsome young woman who 'ad got her eye on the pub without thinking much about 'im. I got to know about it through knowing the servant that lived there. A nice, quiet gal she was, and there wasn't much went on that she didn't hear. I've known 'er to cry for hours with the ear-ache, pore gal.

Not caring much for 'er 'usband, and being spoiled by 'im into the bargain, Mrs. Dixon soon began to lead 'im a terrible life. She was always throwing his meekness and mildness up into 'is face, and after they 'ad been married two or three years he was no more like the landlord o' that public 'ouse than I'm like a lord. Not so much. She used to get into such terrible tempers there was no doing anything with 'er, and for the sake o' peace and quietness he gave way to 'er till 'e got into the habit of it and couldn't break 'imself of it.

They 'adn't been married long afore she 'ad her cousin, Charlie Burge, come in as barman, and a month or two arter that 'is brother Bob, who 'ad been spending a lot o' time looking for work instead o' doing it, came, too. They was so comfortable there that their father—a 'ouse painter by trade—came around to see whether he couldn't paint the Blue Lion up a bit and make 'em look smart, so that they'd get more trade. He was one o' these 'ere fust-class 'ouse painters that can go to sleep on a ladder holding a brush in one hand and a pot o' paint in the other, and by the time he 'ad finished painting the 'ouse it was ready to be done all over agin.

I dare say that George Dixon—that was 'is name—wouldn't ha' minded so much if 'is wife 'ad only been civil, but instead o' that she used to make fun of 'im and order 'im about, and by and by the others began to try the same thing. As I said afore, Dixon was a very quiet man, and if there was ever anybody to be put outside, Charlie or Bob used to do it.

They tried to put me outside once, the two of 'em, but they on'y did it at last by telling me that somebody 'ad gone off and left a pot o' beer standing on the pavement. They was both of 'em fairly strong young chaps with a lot of bounce in 'em, and she used to say to her 'usband wot fine young fellers they was, and wot a pity it was he wasn't like 'em.

Talk like this used to upset George Dixon awful. Having been brought up careful by 'is mother, and keeping a very quiet, respectable 'ouse—I used it myself—he cert'nly was soft, and I remember 'im telling me once that he didn't believe in fighting, and that instead of hitting people you ought to try and persuade them. He was uncommon fond of 'is wife, but at last one day, arter she 'ad made a laughing stock of 'im in the bar, he up and spoke sharp to her.

"Wot?" sez Mrs. Dixon, 'ardly able to believe her ears.

"Remember who you're speaking to; that's wot I said," sez Dixon.

"'Ow dare you talk to me like that?" screams 'is wife, turning red with rage. "Wot d'ye mean by it?"

"Because you seem to forget who is master 'ere," sez Dixon, in a trembling voice.

"Master?" she sez, firing up. "I'll soon show you who's master. Go out o' my bar; I won't 'ave you in it. D'ye 'ear? Go out of it."

Dixon turned away and began to serve a customer.

"D'ye hear wot I say?" sez Mrs. Dixon, stamping 'er foot. "Go out o' my bar. Here, Charlie!"

"Hello!" sez 'er cousin, who 'ad been standing looking on and grinning.

"Take the master and put 'im into the parlor," sez Mrs. Dixon, "and don't let 'im come out till he's begged my pardon."

"Go on," sez Charlie, brushing up 'is shirt-sleeves; "in you go. You 'ear wot she said."

He caught 'old of George Dixon, who 'ad just turned to the back o' the bar to give a customer change out of 'arf a crown, and ran 'im kicking and struggling into the parlor. George gave 'im a silly little punch in the chest and got such a bang on the 'ead back that at fust he thought it was knocked off.

When 'e came to 'is senses agin the door leading to the bar was shut, and 'is wife's uncle, who 'ad been asleep in the easy chair, was finding fault with 'im for waking 'im up.

"Why can't you be quiet and peaceable?" he ses, shaking his 'ead at him. "I've been 'ard at work all the morning thinking wot color to paint the back door, and this is the second time I've been woke up since dinner. You're old enough to know better."

"Go and sleep somewhere else, then," sez Dixon. "I don't want you 'ere at all, or your boys neither. Go and give somebody else a treat; I've 'ad enough of the whole pack of you."

He sat down and put 'is feet in the fender, and old Burge, as soon as he 'ad got 'is senses back, went into the bar and complained to 'is niece, and she came into the parlor like a thunderstorm.

"You'll beg my uncle's pardon as well as mine afore you come out o' that room," she said to her 'usband; "mind that."

George Dixon didn't say a word; the shame of it was a'most more than 'e could stand. Then 'e got up to go out o' the parlor and Charlie pushed 'im back again. Three times he tried, and then 'e stood up and looked at 'is wife.

"I've been a good 'usband to you," he ses; "but there's no satisfying you. You ought to ha' married somebody that would ha' knocked you about, and then you'd ha' been happy. I'm too fond of a quiet life to suit you."

"Are you going to beg my pardon and my uncle's pardon?" ses 'is wife, stamping 'er foot.

"No," sez Dixon; "I am not. I'm surprised at you asking it."

"Well, you don't come out o' this room till you do," ses 'is wife.

"That won't hurt me," sez Dixon. "I couldn't look anybody in the face arter being pushed out o' my own bar."

They kept 'im there all the rest o' the day, and, as 'e was still obstinate when bedtime came, Mrs. Dixon, who wasn't to be beat, brought down some bedclothes and 'ad a bed made up for 'im on the sofa. Some men would ha' 'ad the police in for less than that, but George Dixon 'ad got a great deal o' pride and 'e couldn't bear the shame of it. Instead o' that 'e acted like a 14-year-old boy and ran away to sea.

They found 'im gone when they came down in the morning, and the side-door on the latch. He 'ad left a letter for 'is wife on the table, telling 'er wot he 'ad done.

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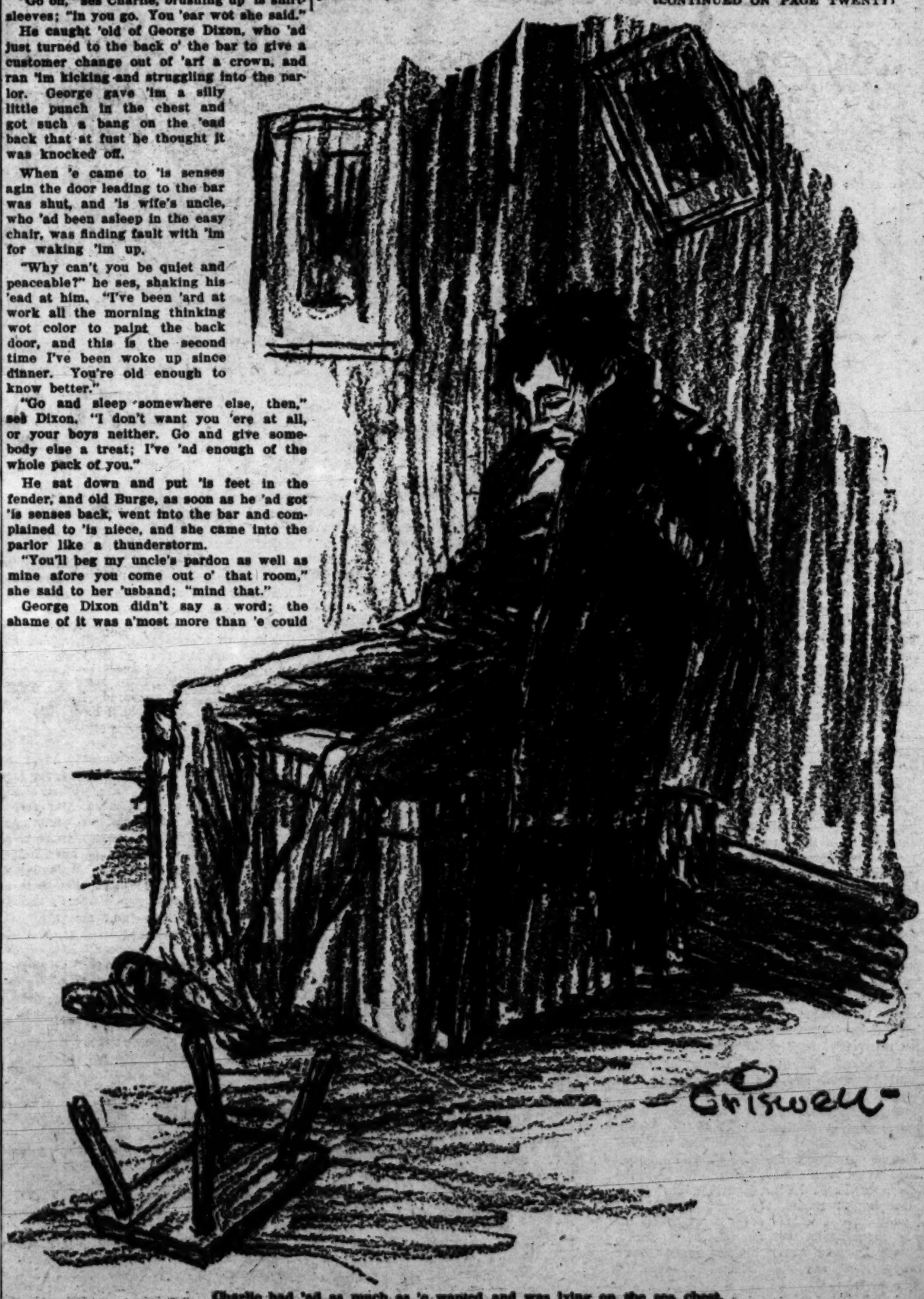

Charlie had 'ad as much as 'e wanted and was lying on the sea chest.

advanced age, and in 25 per cent of necropsies upon adults or elderly persons the lumen is found to be partially, or completely, occluded. The lumen rarely contains foreign bodies.' If this be true, then, how can prune-stones, orange-pits, grape-seeds, etc., lodge in the appendix, and bring about appendicitis? Conceding that minute particles of fecal matter, or fecal concretion, may, perchance, be forced into the lumen of the appendix as a result of an aggravated case of constipation, is that sufficient excuse for cutting the organ out, without attempting to relieve the condition by natural treatment?

"In so far as the operative treatment of appendicitis is concerned it cannot possibly be regarded as a cure for appendicitis. As an illustration.—If one eye was inflamed and the surgeon suggested removal of the eye as a cure for the inflammation, that could not be considered as a cure, could it? It would simply be a case of removing the diseased organ or part, which is what the operative treatment of appendicitis amounts to. Now, appendicitis can be cured, just as well as inflammation of any other part of the alimentary tract can be cured. It is primarily dependent upon a toxic condition of the system, with possibly a lack of nerve supply, or impaired circulation due to tight lacing, or hardened fecal matter in the cecum causing acute inflammatory symptoms.

"The writer has watched many cases of so-called appendicitis get well under natural treatment without resorting to any surgical operation. To the nature cure physician it is not very uncommon to observe attacks simulating appendicitis during the course of a powerful cleansing treatment. This, however, is just a form of acute elimination and is understood as such by the physician and treated accordingly. This is known as a 'healing crisis.'

"Remember, elimination is the law of cure. Congestion must be relieved, first, and the colon must be emptied. This can quite safely be done by taking an enema, and, if the inflammation is not too acute, a cathartic. This should be followed by a fast of a few days, supplemented by cold water applications over the abdomen, or around the entire trunk. This can be done by folding up a blanket, to the proper width, say about twelve inches, soaking in cold water, wrapping it around the body, and then wrapping one or two dry blankets around the wet one, leaving on for several hours, then sponge off, and repeat, until the inflammation subsides. The purpose of this is to increase the activity of the skin and draw the blood away from the congested bowel or appendix, thus reducing inflammation and congestion. This may be combined with the other valuable natural methods, mentioned above, when convenient, to hasten results. However, most cases will respond to fasting, water treatment, and cleansing of the bowels, if intelligently done. Upon breaking the fast the patient should be on practically a fruit and vegetable diet for some time, and most of these should be taken raw."

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Diphtheria Antitoxin Dangerous

FOLLOWING is by J. D. Harrigan, M.D.:

"We have heard so much during the last few years concerning the wonderful results achieved in the treatment of diphtheria by means of antitoxin, that one might be tempted to hold up his hands in amazement at the temerity of anyone daring to question its value. However, after one has become thoroughly acquainted with certain facts regarding it, it requires no great amount of courage whatsoever to make the charge that it is not only valueless, but is, on the other hand, absolutely and unqualifiedly dangerous. Diphtheria, like all other epidemic diseases, comes at times with such intense degree of severity that the mortality is very great. At other times the mortality is very much less, thanks to the comparative mildness of the epidemics."

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Moist Air

INCREASING attention has been directed, of late years, to the most important subject of ventilation and fresh air.

One thing in connection with the air we breathe indoors has, however, until quite recently, been almost entirely overlooked, namely: the amount of moisture it contains.

This is quite important. When the air is too dry, it is irritating to the throat, and otherwise objectionable.

Those who live in sections of the country where such days (as we go in California, where rooms are only occasionally heated in winter, and then, usually, by means of a stove or fireplace.

On the other hand, in California the air is much more dry than in the east. This tends to make our summers more pleasant, but at the same time it keeps our nervous systems at high tension, so that it is of special importance not to burn up the moisture in our rooms.

The atmosphere of the living-rooms is often more dry than that of many desert regions—dry to the point of being dangerous to health.

Where furnaces are used, moisture can be introduced into the house air by increasing the evaporating area of the water pans in the hot-air furnace, or by placing similar pans over the superheater steam coils of the steam-heated house.

Where a stove is used, a pan of water can be kept on it, or when there is an open fireplace a pot of water may be placed on the fire.

Recently medical "authority" has gone to the other extreme, preaching the doctrine that foul air is not injurious, so long as it is sufficiently moist.

I shall not attempt to refute this foolish theory. If you like to breathe the off-scourings of other people's lungs, many of them more or less diseased, you are at perfect liberty to do so.

In one Los Angeles theater they take a bucketful of black filth from the air every few days.

For my part, I prefer clean air, as I am sure, do a great majority of my readers.

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Sneezing

ALL over the world there is a remnant of a belief that sneezing portends death or disaster.

A Jewish legend tells that one of the concessions obtained by Jacob from the angel, when he wrestled with him all night at the foot of the ladder that led to Heaven, was a promise that sneezing should no longer be a forerunner of death.

A sneeze means a great impending calamity to the Hindu mind. Whatever happens on the day that one hears a sneeze is sure to turn out ill, they say, and the Indian will enter upon no undertaking of importance on such a day.

In Germany, when one sneezes, they say "Gesundheit!"

"I don't know how these superstitions originated. Sneezing clears the head, removes congestion and improves circulation."

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What Constitutes Success

FOLLOWING is by Robert Louis Stevenson:

"That man is a success who has lived well, laughed often and loved much; who has gained the respect of intelligent men and the love of little children; who has filled his niche and accomplished his task; who has left the world better than he found it, whether by an improved poppy, a per-

Why is a Circus?

Pursuit of the Mad Elephant

By Charles Mayer

Illustrated by Will Crawford

Terror of the Countryside—Believed to Be a Great Demon in Disguise—An Appeal From the Interior—Battle With the Bees—Meeting the Lunatic Beast

[NOTE: After his breath-taking and tragic experiences in coping with the dread orang-outang of Borneo, as described last week, Mr. Mayer here recounts the last adventure in the present series of articles. Known as he is in both hemispheres as an animal trapper and trainer, with few, if any, equals, the fact that he was summoned to deal with the lunatic elephant that was terrorizing the interior of Kelantan was a significant tribute to his prowess.—Editor.]

SOON after I had disposed of my Borneo catch in Europe and had returned to my animal-house in Singapore, a man of some importance paid me an unexpected call. It was Tunku Suleiman, a petty raja from the interior of Kelantan.

I remembered him as an easy-going native potentate, wearing wide Chinese trousers, and nothing else, and seated cross-legged on a cushion. But there in my reception-room he sat gingerly on the edge of a chair, his attendants squatting behind him. He was dressed in a spotless white duck suit, black shoes and white socks, with a little round cap on his head. He looked miserable. He salaamed, caught my hand, pressed it to his brow and uttered a wish that I might live for a thousand years.

I could see that there was something on his mind. He spoke with gratitude of the fact that I had killed a man-eating tiger in his district some years before, and followed this up by inviting me to make him a visit and trap "every sort of beast sent to the earth by Allah." To this end, he said, I should have his assistance and the help of as many men as I could want.

I ordered "tea-water," plenty of sugar and biscuits, and, as we munched and sipped together, I got at the root of the matter. A rogue elephant was doing enormous damage in the district of the Tunku, and he was afraid that the animal was possessed of an evil spirit. What he really said was that his men, being fools, thought that the beast had a hantu. His long, drooping mustache, the hairs of which I could have counted, seemed to droop all the more as he told me this news, and I knew he was every bit as superstitious about it as any man, woman or child in his domain.

"What has the elephant been up to?" I asked.

"He has killed four men, tuan. He chased them and stamped on them as if they were flies. My men have dug as many pits as I have fingers on my hands, but he will not go near them. My men say it is the evil spirit within him which warns him."

"It's his keen scent," I said to myself, "that puts him on guard."

"Have you ever seen him?" I asked.

The Tunku had not seen him, it appeared, but had seen much damage done by him. "He eats one mouthful, tuan, and destroys a whole field. It is not his empty stomach, but his wicked heart that we fear. He walked through a small village at night and knocked over half the houses. If the tuan were not a great hunter," the Tunku went on artfully, "and one who fears no ghost, I would not ask him to kill this devil on four legs."

Certainly the tale of this devil elephant interested me. I had never seen a rogue, but I knew what had probably happened to this animal. He had no doubt fought with the old bull, the females would have nothing to do with him and he had been forced out of the herd to live alone, seeing red with rage.

As soon as the Tunku had gone, I began to get my affairs in shape for a two month's absence. Next day, with Hsi Chu I, my Chinese "boy," I left on a mean little coast-boat with Tunku Suleiman.

On the afternoon of the fourth day we reached the kuala of the Kelantan River and were rowed in and out among islands for twelve miles up its course to Kota Bharu. Then we proceeded up the river in the Tunku's own comfortable boat, which had a cabin and six rowers, until we reached a village where two elephants were waiting. One of them would carry the Tunku and me, and the other the supplies.

Tropical Growth of Stories

ON THE fifth day from the river we reached the Tunku's kampong, the largest inland town in the State. It had a population of close to a thousand. Our arrival threw the place into a state of excitement. I was remembered, of course; in fact, all the men and boys claimed to have helped in my man-eating tiger-hunt. A number of them really had. The Tunku sent them all away; for I needed rest and Chu I's muscle-lifting massage.

I was ready afterward to talk "bad elephant." The tales about the rogue were an example of the fact that, in the tropics, stories have as marvelous a growth as vegetation. I had to call on all my knowledge of the jungle and of jungle-ways to help me disentangle truth from fiction. There was hardly a person in the kampong who was not ready to swear by Allah to having seen the elephant.

He was supposed to have been seen at several places far apart at approximately the same time. When I pointed this out, heads were gravely shaken. A wrinkled old man muttered, "The tuan, being a witch-doctor, knows that such is the way of devils." The reports of the beast's size varied, but in this they were agreed, that he was larger than any elephant ever before observed. I concluded that he must really be a good-sized bull. It was clear that during the Tunku's absence he had wrought much damage in the rice and sugar-fields. The sooner he was done away with the better.

Osman, of the Love-Madness

WHILE I was making up my mind which of the straight, tall, robust natives of Kelantan I would take with me—almost every one of them wanted to go—I ran head on into a love-intrigue. It seems that Osman, a smith, a maker of krises, had lost his head over a young woman who wove sarongs. She was married to a rather old man, who would not divorce her. She could not divorce him because her people had spent the money he had paid down for her. Before she could ask for her freedom, they would have to be prepared to pay this back.

I got the story from the Tunku. He was afraid that Osman would stand some night under his loved one's house and thrust a spear through one of the slits in the floor into the body of her sleeping husband. There would be nothing but a thin mat between the sleeper and his enemy.

"Osman," the Tunku said bitterly, "becomes a fool over a woman, and he makes the best krises in Kelaatan." He showed me one. It was the work of an artist. The

(CONTINUED ON PAGE TWENTY-ONE)

sneakingly to suspect they may possibly be wrong themselves. In "National Education," Bruce Calvert says:

"Because the majority of the people believe a thing is no evidence of its truth. On the contrary, it is just when we are most cocksure about things that we make the biggest fools of ourselves. 'The mass has always been wrong upon every question,' says Matthew Arnold. For our own sakes we dare not accept any human judgment as right and final so long as there's one dissenting voice in all the world. 'Only what nobody denies is so,' says Old Walt."

Again, following is from "The Enlightened Life," by the late W. R. C. Latson, a clear thinker:

"All through the panorama of history, through the wonderful story of human progress from the original barbarism up toward the civilization which we today know—all through this process it may be observed as a significant fact that the majority has always been wrong, and that the wisest have stood alone. Noah building the ark, the laughing-stock of the world around him; Moses standing alone in the desert, condemned by the very people whom he had brought out of slavery; Paul, Stephen, Luther, Cromwell, Christ on the cross—all these were alone, all these were in the minority. And all of these were in the right."

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Medical Inquisition in England

BERNARD SHAW writes as follows in the introduction to his play "Heartbreak House:"

"The registered doctors and surgeons were hard put to it to compete with the unregistered. They were not clever enough to appeal to the imagination and sociability of the Heartbreakers by the arts of the actor, the orator, the poet, the winning conversationalist. They had to fall back coarsely on the terror of infection and death. They prescribed inoculations and operations. Whatever part of a human being could be cut out without necessarily killing him they cut out; and he often died (unnecessarily of course) in consequence.

"From such trifles as uvulas and tonsils they went on to ovaries and appendices, until at last no one's inside was safe. They explained that the human intestine was too long, and that nothing could make a child of Adam healthy except short-circuiting the pylorus by cutting a length out of the lower intestine and fastening it directly to the stomach. As their mechanist theory taught them that medicine was the business of the chemist's laboratory, and surgery of the carpenter's shop, and also that science (by which they meant their practices) was so important that no consideration for the interests of any individual creature, whether frog or philosopher, much less the vulgar commonplaces of sentimental ethics, could weigh for a moment against the remotest off-chance of an addition to the body of scientific knowledge, they operated and vivisected and inoculated and lied on a stupendous scale, clamoring for and actually acquiring such legal powers over the bodies of their fellow-citizens as neither king, pope, nor parliament dare ever have claimed. The Inquisition itself was a liberal institution compared to the General Medical Council."

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Appendicitis

FOLLOWING is by Dr. Thorwald Lune, in "National Health":

"It is a well-known fact that appendicitis is usually an acute manifestation of a chronic condition of the alimentary tract or the bowels. It is also a well-known fact that so-called appendicitis is frequently not, in reality, appendicitis but inflammation of the cecum and ascending colon with distressing symptoms in the cecum, or in the area of the appendix.

"If colitis is a predisposing cause, the cause of the colitis must be considered. Colitis, literally, means colon inflammation. The colon is another name for the large intestine. It is about eight feet in length, begins on the right side, in the area of the appendix, or what is called McBurney's Point, runs up to the under surface of the liver, where it is flexed upon itself at practically right angles, passing transversely to the spleen, and from there it goes down to about the level of the anterior superior spine of the illium (hip-bone) where it curves upon itself forming the sigmoid [illegible] tion, which, in turn, causes food materials, especially the starches and proteins, to putrefy, thus irritating the intestinal mucous membrane and bringing about a chronic congested condition which is often associated with dull pain, and, at times, with acute pain, usually either in the region of the sigmoid flexure or cecum. If it happens to be on the right side, it is commonly diagnosed by surgeons as appendicitis, and, of course, an operation is the treatment advised; (b) germ infection, such as caused by streptococci, staphylococci, and other germs; (c) diarrhea; (d) metallic or drug poisons; (e) or any toxic condition of the system.

"Colitis is really a form of vicarious elimination through the mucous membrane lining the colon. However, if the causes of the condition are not removed, the condition becomes destructive, ulcers may form and the appendix being attached to the colon, thickening and ulceration of the mucous membrane may bring about obliteration of its lumen, thus penning up its secretions together with any minute particles of fecal matter that may be present, and cause ulceration and abscess formation.

"As regards the time-worn theory of seeds, such as grape-seeds, orange-pits, prune-stones, etc., getting into the appendix and becoming pent up, is concerned, that can be dismissed as being at least 99 per cent bunk and propaganda, as, according to Gray's Anatomy, the appendix, itself, is not over 1/6 to 1/4 of an inch in diameter, and the lumen is usually trivial as compared to the diameter of the appendix itself. It further states: 'The lumen of the appendix tends to undergo obliteration in

Why is a Circus?

By Albert Seyer

PART II

BUT getting back to the evolution of the circus: In the middle of the nineteenth century, several tented concerns traveled exclusively by boat, confining their operations principally to towns located on the Mississippi River and its tributaries. Some made a specialty of exhibiting in villages in sparsely settled districts, giving but a single afternoon performance.

The whole surrounding country was plastered with flaming posters and expectation was heightened by curiosity-arousing newspaper announcements. Many residents in these thinly peopled sections were in the matter of amusements but grown children at best. Some families consumed a full week in getting to the place where the show was billed to stop. After witnessing the sights that created mingled wonder and astonishment, they returned to their homes, tired but satisfied.

The largest of these boat shows was called "the Floating Palace." It was a kind of floating operahouse containing a stage with appropriate scenery, a ring and ground floor and gallery seats for spectators. The whole was inclosed by a roof and sidewalls. The superstructure was built on barges. The Palace had no motive power and had to be towed from one stand to another. It was usually anchored in the middle of the stream in order to escape payment of ground rental and license. Steam passenger crafts carried local patrons and those residing near by free of charge.

Most of these boat shows, like the wagon circus of that pioneer period, were accompanied by a horde of thieving camp-followers. In some cases the revenue from graft concessions exceeded the legitimate profits. As a general thing the "tall-grass burgs" were "showed" chiefly to enable the pirates to operate with more freedom. The three-card monte man who "spread the brods" "worked" on a shelf suspended from his neck by straps. When in a slow, simple manner, he shifted the three common playing cards which were lying on the shelf face downward, the bystander could easily follow with his eye a designated card. Therefore he felt he had a sure thing when the operator bet him he couldn't point out the card he'd so intently watched. The sequel proved that he couldn't.

The "shell" man obviously placed the elusive pea under one of the three half-walnut shells and by manipulation secretly extracted it by deftly securing it under his long finger nail, then wagering that the onlooker could not tell under which shell the pea was resting. His big earning came from village wise guys who thought they could win from the shark whose business it was to win from them.

Pickpockets, while mingling with the crowds, lifted purses with the ease of a magician pulling live rabbits out of an empty hat. So lightly did they make their "touches" that the robbed seldom missed the wallet till long after the "poke" had been "lifted."

Ticket sellers and refreshment venders, by dextrous sleight-of-hand methods, short changed patrons, while unscrupulous professional gamblers conducting "fixed surething" devices, relieved asinine amateur gamblers of their "rolls." Sloven canvas men got into the game by robbing henroosts and clotheslines while their owners attended the circus.

In these small towns the majesty of the law usually was represented only in the person of a meagerly paid constable. This rural Sherlock Holmes rarely inspired reverential awe, and in the matter of circus guile, he was in the swaddling clothes of knowledge. In some instances he was a veritable pacemaker in the race for boob honors.

Days of "High Finance"

A SPOKESMAN for the cohort of crooks, whose duty it was to obtain immunity from arrest, called upon this worthy before the parade started and introduced himself as "the show's assistant manager." This cosmopolitan trickster with the high silk hat, checkered suit of noisy pattern and large off-color diamonds, duly impressed the backwoods officer with his sartorial elegance and other evidences of prosperity. Brazen assurance enveloped him like an aura. He possessed a keen knowledge of the world and human nature and was elaborately schooled in all the artifices known to the crook fraternity. His face was a trained mask to hide emotions. He had qualifications but no scruples; means were of no consequence; results were all that concerned him. A magnetic personality was he, whose affable manner quite effectually cloaked his guile.

With a smile that would cause an Alaska garden to bloom in midwinter, the genial "squarer" greeted the constable with flattering fervor. After inquiries regarding several inconsequential matters, the wily free-booter tendered the rube officer of the law a generous bunch of complimentary tickets. Then with hospitality of the kind that the proverbial spider extended to the fly, he graciously led him to a near-by saloon. If the constable rose to the lure, the crafty showman, as full of brotherly love as a political candidate, spent money lavishly in an effort to get the officer drunk. If successful, he clung to him like a shadow and played Santa Claus to him till the show departed.

This procedure prevented the constable from hearing complaints from robbed patrons or from personally witnessing the multiplicity of crooked transactions that were being pulled. In the event that the bush-league official could not be induced to imbibe the essence of hilarity to excess, the engaging grafter was not in the least disconcerted. He was not the type of man who wilts at the first cold breath of discouragement. Adept at expedients, he "came through with the next ace he had up his sleeve." After expressing gratification at forming the ruralite's acquaintance, the brigand casually spoke of a "trivial matter" that had "well-nigh escaped" his memory.

"The show operates a few lottery games of a novel, harmless nature. The layout is very chautauqua. Very little money is either lost or won. But there is more action than a Spanish bullfight; the games are all entertaining; some of the comedy ones are 'Joy-fest riots.' People laugh so loud that we're often afraid we'll be pinched for disturbing the peace." He merely mentioned the subject so that none of the games would be interfered with! "One is in operation now in the main street and if you would give it the once over, it would give you a line on the others."

Constable is Shown

THE minion of the law would be conducted to where a street faker was working whose operations savored but slightly of the element of chance. If for example the street vender chanced to be "Soapy" Wilson, known in Sing Sing as Number 333777, he would occupy an open carriage which he shared with an assistant

in minstrel attire who sang comic songs accompanying himself the while on a banjo. "Soapy" sold, at 50 cents each, small cubes of "Magic Stain Remover," which magically took all manner of stains from clothing. A numbered coupon accompanied each purchase and, when ten were made, the vender would spin a wheel containing ten numbers. The coupon holder who held the corresponding number at which the dial pointed when the wheel stopped received gratis ten cubes of the "Renovator." If the winner didn't care to retain the marvelous compound, the vendor would buy it back at the regular wholesale price—$5.

The magical properties of the "Renovator" proved a big lure to the countryman. He marveled much when a bystander handed the faker a paint-stained hat and saw how a wee mite of the composition placed on a wet sponge caused the paint instantly to disappear. Astonishment increased when another bystander stepped into the faker's carriage, unbottoned his vest and had a large, red inkspot immediately sponged from his shirt bosom. But his eye fairly bulged when a lad was sent to a near-by stationery store for a bottle of black ink, part of which was poured upon a handkerchief, the handkerchief after dosing with this compound was dipped into a glass pitcher of clear water and rapidly withdrawn again, immaculately white.

Of course the unsophisticated officer didn't know that the cubes of the "Magic Renovator" were only perfumed pieces of common laundry soap wrapped in colored tin-foil. Neither was he aware that the stain that had been removed from the bystander's hat was not paint, but kalsomine and could readily be removed with water and soap. He also was ignorant of the fact that what appeared to be red ink on the shirt bosom was in reality a piece of red tissue paper pasted on the shirt and readily became detached with the water-soaked sponge. Nor was he cognizant of the fact that these spectators and the youth who purchased the bottle of black ink were circus attaches and therefore he hadn't the re-

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(Continued from page 25)

CARE OF THE BODY

(Continued from page 25)

serious chronic disease, and then will understanding.

When, about thirty-five years ago, Dr. Tanner—who died several years ago, in Long Beach—fasted twice for forty-two days, it was considered marvelous, and the medical fraternity was incredulous. Since then, that record has often been exceeded, and in some cases nearly doubled.

On one occasion, after a fast had lasted for two weeks, a quizzing newspaper reporter, openly skeptical of the genuineness of Dr. Tanner's abstention from food, made the dogmatic assertion that "no one could go without food for two weeks and retain enough strength to walk around." "Well," replied Dr. Tanner, "I have been a semi-invalid for several years, as all my friends know; and now—whether you believe it or not—I have fasted absolutely for two weeks. You are young, apparently healthy and vigorous. I will just take a drink of water, and then run you a race around this hall, to see which of us has the most strength, and endurance." The challenge was promptly accepted, and the race began amid much amusement in the audience, who confidently expected the reporter to win. Their amusement soon gave way to amazement, however, as the doctor quickly outdistanced his competitor in the race, and left him labored and blowing, half-way from the goal.

This feat of strength by a faster, which so astonished the multitude, is a commonplace to those who understand the principle of scientific fasting, and have seen it exemplified in hundreds and thousands of cases where far more remarkable tests of strength were met than in the Tanner case. In the Macfadden Encyclopedia of Physical Culture, a number of cases are cited of men and women going about their usual occupations while undergoing a twenty, thirty, forty, and in one recorded instance, a fifty-one-day fast, to all outward appearance stronger, more alert, physically and mentally, than when they were consuming the customary three meals a day. Mr. Macfadden himself is featured lifting a 200-pound man (push-up with two arms while lying on back) at the end of a seven-day fast—undertaken for the cure of pneumonia—during which he lost fifteen pounds, which loss, he says, was greater than it might have been had he kept quiet, instead of practicing active physical exercise, such as lifting 100-pound dumb-bells overhead with one hand, and walking ten miles a day.

Following on the subject is by William F. Havard, N. D.:

"Cure or healing is a process which begins with the elimination of old accumulations of waste products and disease refuse, and one of the most valuable procedures to effect complete elimination is rational fasting. The philosophy involved is very simple. The digestive organs and anabolic function of the liver are given a complete rest, leaving the liver to the more thorough performance of its katabolic function, while the eliminating organs—kidneys and sweat glands—are allowed full play, to carry off the effete matter which has acted as an encumbrance to normal physiologic action.

"A large volume could be written on fasting, explaining all the details of the procedure, but here I will cover only the main points. Fasting means complete, total abstinence from food.

"Fasting is not advised unless the patient thoroughly understands his condition, or unless he is under the care of a competent physician. The average allopath is violently opposed to this method of cure, because he has the false impression that it impairs the patient's vitality. He makes no discriminaton between the food requirements of the healthy person and the invalid, unless it be that he thinks the person when sick requires even more food. To the mind of the allopath, loss of strength and vitality always indicates a lack of food or improper digestion, and for this reason there are no real dietitians in the allopathic profession, and but few among our newer schools of healing. Their knowledge of food stops with alimentation.

"If you feel that fasting will benefit you, be sure to consult a physician who knows enough to conduct you safely through it.

"To commence a fast, the patient should have the proper preparation, the most essential part of which is cleanliness of the alimentary tract. The patient should go on a raw vegetable diet for one or more days preceding the fast, during which time high enemas should be employed. Also, if it is to be a long fast, the patient should use fruit juices freely the first few days. The idea involved in this is to keep up the action of the alimentary tract, to insure the complete evacuation of all waste food. The patient should have a movement of the bowels at least once in twenty-four hours, for the first seven days. Mucus is continually being secreted from the membranes of the stomach and intestines and the liver will continue to throw off bile. If this material is not promptly removed, it will decompose, and give rise to systemic poisoning, through its reabsorption, headache being a prominent symptom.

"It is an erroneous idea to believe that the faster should drink large quantities of water. The patient should take only enough to satisfy his thirst. The water should be neither too hot nor too cold—50 degrees Fahrenheit is cool enough.

"Daily exercise should be taken, in proportion to the patient's strength. Long walks and deep breathing exercises are preferable to any strenuous indoor exercises.

"A quick, cool friction bath is recommended in the morning, followed by a vigorous towel rub. Very cold or hot baths, particularly when prolonged, are generally to be avoided while fasting, as they tend to deplete the patient's strength. If skin action is very poor, salt rubs or epsom salt baths or sponges may be resorted to.

"A fast may last anywhere from one to forty days, depending on the results desired. If a fast is decreed for the purpose of curing digestive disorders, usually from three to ten days will be sufficient. In obese individuals who have been heavy feeders all their lives, from fourteen to thirty days is required to effect any marked change in their conditions. In constitutional disorders, such as rheumatism, arthritis, syphilis, diabetes, Bright's disease, etc., the fast may have to be continued up to forty days.

"For the individual who desires to fast, but who is obliged to continue at work, short intermittent fasts are best. A good plan is to adopt a strict elimination diet (fruits or vegetables) for seven days, and follow it by a three-days' fast, this procedure to be continued over a period of from six weeks to three months.

"The breaking of the fast is the most important period of fasting, because on it depends whether or not the benefits secured will be lasting. The short fast of three or four days which is largely for the correction of digestive disorders, should be broken on freshly popped corn (pop corn) without butter or salt, about a double handful three times the first day, and ripe fruit (at separate meals.) The second day the patient should eat fruit and well-cooked cereals (not together,) thinned with milk, returning to the prescribed diet on the third day.

"After a longer fast, from three days to a week is required to properly break it. If the patient has fasted for ten days or more, great care must be exercised for at least three days. No bulky food should be allowed, and nourishment should be taken in very small quantities at a time."

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The Majority Is Always Wrong

ALL our social institutions are based on the majority rule. Yet it is a fact that the majority is almost always wrong. Again, most people are inclined to apologize for their thoughts and opinions, if they happen to be in the minority, and perhaps

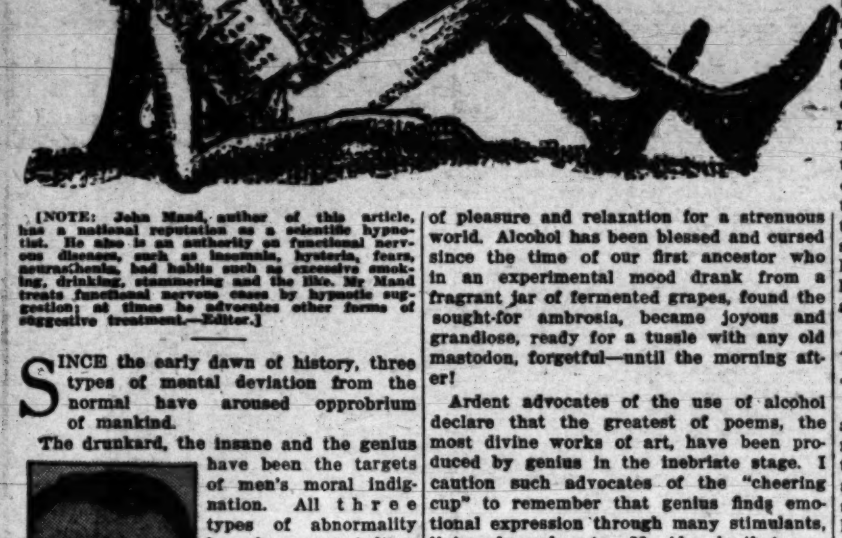
The Evolution of a Scenario
By CLIFFORD McBRIDE

The author thinks as his book, After it has been reprinted as a classic for thirty years it—

Getting Rid of John Barleycorn

By John Mand

Illustrated by Ralph C. Criswell



[NOTE: John Mand, author of this article, has a national reputation as a scientific hypnotist. He also is an authority on functional nervous diseases, such as insomnia, hysteria, fears, neurasthenia, bad habits such as excessive smoking, drinking, stammering and the like. Mr Mand treats functional nervous cases by hypnotic suggestion; at times he advocates other forms of suggestive treatment.—Editor.]

SINCE the early dawn of history, three types of mental deviation from the normal have aroused opprobrium of mankind.

The drunkard, the insane and the genius have been the targets of men's moral indignation. All three types of abnormality have been stoned, literally and figuratively speaking. They have been abused and misunderstood.

John Mand

The drunkard has always been treated as a form of criminal. He has never been considered a sick man in need of help and sympathy rather than censure.

You have only to see the pathological changes in the internal organs, especially the brain of the habitual drunkard, to understand how little control he can have over his mind. Nowhere is so startlingly written the relationship between the sound mind and sound body as that in the case of the alcoholic. There is probably a very nearly exact relationship between the willlessness of the drinker to the amount of alcoholic hardening his tissues have undergone.

You have only to understand the organic changes that take place in the brain of the drunkard to realize of how little avail are the pleas for reform made to him, whether they are made by the captain of the Salvation Army or the rector of a fashionable church.

To call alcohol only a harmless synthetic compound of dextrose and carbon-dioxide is no more the truth than it is to label alcoholic liquors devil's brew.

To the romantically inclined alcohol is the ferment that buoys up life's melancholy. They argue that there is enough of lumpishness of mind and matter. We need more of the leaven that goes with alcoholic stimulation.

We do not need articles of admonishment against spirits in this arid land. We have apparently forgotten the word "ethyl" but a number of our citizens have lately succumbed to the hither-to-unknown effects of its deadly sister, "methyl."

I agree with the lovers of life, laughter and song that there should be more of pleasure and relaxation for a strenuous world. Alcohol has been blessed and cursed since the time of our first ancestor who in an experimental mood drank from a fragrant jar of fermented grapes, found the sought-for ambrosia, became joyous and grandiose, ready for a tussle with any old mastodon, forgetful—until the morning after!

Ardent advocates of the use of alcohol declare that the greatest of poems, the most divine works of art, have been produced by genius in the inebriate stage. I caution such advocates of the "cheering cup" to remember that genius finds emotional expression through many stimulants, living, love, beauty. My idea is that genius would probably produce better results with a less befuddled brain.

It is to one's eternal regret that a gift so full of pleasure to sight, odor and taste should be poisoned at its base. There are few enough pleasures for the average individual, especially for those who are not capable of making the happiest use of their senses. Too bad we can't de-toxicate alcohol.

This article is written chiefly with the idea of placing before the reader the fact that the chronic alcoholic is a nervous case. He should be treated as such. Society has always taken the attitude that there is no greater disgrace than that there be an insane or drunken member in the family. We still feel and act in the same way about both of these types of mental derangements. A member of an alcoholic's family usually comes to my office displaying signs of the deepest humiliation. The patient, so the relative says, hesitates to come, him or herself. It is this attitude that keeps many persons who have the drink habit from medical advice. It is this attitude toward this bad mental habit that causes the drinker to try every well-advertised nostrum for the cure of his ailment before he resorts to proper advice. Too often his habit is so firmly established and the changes in his brain so markedly pathological that the habit is broken with greatest difficulty, if at all.

Amenable to Suggestion

THE alcoholic is a neurotic. Mild cases of this nervous ailment are more amenable to cure by hypnotic suggestion than most other mental habits. The reason for this statement is that the alcoholic is usually highly susceptible and amenable to suggestion. If changes have occurred in his brain structures that have caused marked mental deterioration, cure is as impossible by any method, as it is impossible in any other organic mental disease. If there are no marked organic changes the drinker is one of the most hopeful cases with which the hypnotist has to deal.

I have heard of at least one case in which autosuggestion was tried by an inebriate gentleman. His name we will call Tom. Tom didn't like his drink habit any more than do any others of these unfortunate persons. He made up his mind to stop drinking. He was walking down the street, saying to himself, "Tom, you won't drink any more. Tom, you won't drink any more (Coue fashion.) Tom, you are going to pass by Casey's saloon." Tom passed by the familiar saloon triumphantly. He walked on until he reached the corner of the block. Then he said to himself, "Tommy, you are a good boy. You walked by Casey's saloon. As a reward I am going to give you a little drink." This story typifies also the will-lessness of the drinker.

Resistance to drink is a matter of many factors. Nervous instability, hereditary in origin, is a large factor in making a willless individual. The confirmed alcoholic leaves his trace on the nervous system up to the fourth generation. His offspring have various nervous ailments to contend with from mild neurosis to epilepsy. They cannot resist alcohol as easily as the person with a better heritage.

Race is a factor, an interesting one. Races that have been civilized for a number of centuries are temperate individuals than those whose civilization developed later. The Mediterranean races, the Mohammedan and Jewish are inclined to deal temperately with alcohol. Perhaps they have built up a psychical and physical immunity, an alcoholic antitoxin that gives them more resistance to alcohol. The older races didn't have distilled liquors to contend against. They fermented the product of their vineyards. They were more sociable in their drinking habits. A harvest festival, spring day, many were the occasions for sociable "drink-fests." These didn't leave the sordid marks on the people that does a bootleg party of today.

Where Resistance Lessens

THE lower one goes in the evolutionary scale of the human race, the less resistance do we find to drink. This is due to the fact that our inhibitions are of late development in the nervous system. The inhibitory centers of the brain are better developed in the more civilized races. It is probably a piece of wisdom on the part of our government that alcohol is harder for the Indian to obtain than it is for some of our Congressmen.

Men are more often habitual drinkers than women.

Nervous strain, anxiety, tragic emotional moods, such as jealousy, cause people to turn to alcohol for supposed ease and forgetfulness. I might add here that, so far as jealousy is concerned, we have lately developed a new method of conduct: We resort to the hammer or gun!

What types of mentality lead to craving for drink? The neurotic, the seeker after endless pleasure, the person who is under too large a mental load, the peasant, the gentleman of leisure, you and I—the list is endless. The well-balanced person doesn't often resort to drink for pleasure and relaxation.

I want to tell you of a few cases that have come to me to my office in Los Angeles for help in their struggle against this bad habit.

Mr. A., manufacturer of an internationally-used product; self-made; used liquor after he had made his financial success;

(Continued on Page 31)

CARE OF THE BODY

(Continued from page 24)

and delights of a rational meatless dietary have no right to criticise it.

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Vegetarianism

ELMER LEE, M.D., writes as follows in "Health Culture:"

"Vegetarianism does not appeal to the fashionable public nor to the public at large, for to the public mind it is lacking in attractiveness. The public lacks confidence in it, and I am much in agreement with its opposition to the accepted views of vegetarianism.

"A vegetarian diet with dairy foods is not a vegetarian diet. A diet that includes fish, fowl, and eggs and milk, butter and cheese, coffee and tea, is not enough of a reform over the conventional diet to make it win converts. Then with the restaurants and hotel and family tables, everywhere, serving the mixed diet, the vegetarian feels lonesome. He finds it difficult to obtain his kind of food.

"He becomes a dyspeptic as like as not, and becomes separated from his fellows only to blunder along in his eating, neither altogether satisfied, nor not better in health than the people who eat anything, everything, and who are taking their diseases and suffering as something unavoidable, but not keenly aware that bad bodies are badly-fed bodies.

"I am proposing an altogether different plan, a newer plan, a simple plan, a clean, scientific plan—a plan that has not been tried in practice in America, to any great extent. My plan is for a diet of fresh fruit, fresh salad, fresh nuts, and water, and that is all there is to it; and that is enough.

"That plan of eating is the simplification of the diet, of the labor, of the expense of eating and a plan for the eliminating of sickness, of suffering, and of disease, and more than that, a plan to eliminate poverty.

"My plan would eliminate more and more the need for professional medicine, a plan for the lessening of the need for physicians of all kinds and degrees.

"Now where is my proof that this plan is efficient, that it is scientific? My main proof is in my own experience with my own diet, with my experience in the treatment of patients, in experiments that I have made in the investigating of the diet question for a period of more than thirty-one years. The result of that series of informing experiences is that I am eating a fruit diet, and teaching it to others, that it is a beautiful service, ethical, economic, clean and likely to become fashionable."

• • •

Denatured Foods

ALFRED W. McCANN writes:

"To detect denatured and adulterated foods of a certain kind, all that is necessary is to go to some grocery stores and buy those foods, after which they can be pronounced denatured or adulterated without looking at them or examining them in any way. Does this mean that it requires no skill to determine that certain foods are adulterated or denatured? It means nothing of the kind. Some foods cannot be bought in any other but a denatured or an adulterated state.

"It is obvious under the circumstances that the blind, the deaf and the dumb, when buying such foods have no choice. They are unable to exercise judgment or skill in their own behalf. They must simply take what is handed to them and forget the folly of our present topsy-turvy system of eating with the eye, instead of with the intelligence.

"In the line of cereals and cereal breakfast foods, we find one old-fashioned grain which suffers less than any of the others through commercial manipulation. Oatmeal, and oatmeal preparations, such as rolled oats, flaked and malted oats, etc., contain all the proteins, starch and fat, found in the natural grain, and they also contain nearly all the mineral matter or colloidal matter found in the natural grain.

"Just why oats are not molested as the other grains are molested does not seem to be perfectly clear to those who are interested in the conservation of the entire food value of the cereal family.

"In the case of wheat preparations, cracked wheat loses some of the fats of the whole grain, and about one-fourth of the mineral matter. This loss is sustained through discarding the embryo or germ of the whole grain. This embryo contains principals essential to life. Some scientists are now describing these principals under the word 'vitamines.'

"If you will examine the whole wheat [illegible] ference between cracked wheat, which contains the germ, and cracked wheat, from which the germ is removed."

"In the case of rolled wheat, steam cooked, the loss in food is about the same as that sustained in cracked wheat, but the rolled wheat contains only a little more than half of the mineral matter found in the whole grain. From the mere appearance of the product it is impossible to tell to what extent it has been denatured, except by its color. The whiter the rolled wheat, the more reason is there to suspect that it has been tampered with.

"In the case of flaked and crisped wheat, the mineral matter remains almost normal and the fats likewise, indicating that the grain relies for its keeping qualities on the crisping process (heat,) and is therefore allowed to retain the germ."

• • •

After the Holiday Gorge

ABOUT the only way many people have of celebrating a special occasion is to imitate the savages and primitive tribes—to get together and eat more than the system requires. This is as absurd as it would be to celebrate the crossing of the equator by shoveling into the furnaces more coal than a steamship can burn.

With Thanksgiving, Christmas and New Year's all occurring within five weeks, those who follow this plan are in fine condition to open the new year by "colds" (caught at the table.) Or, if they are particularly gross in their habits, pneumonia (a severe form of cold, also caught at the table,) or some other serious disease, breaking out wherever the weakest spot in the abused human anatomy is found. Then comes the doctor, with drugs to suppress the symptoms of nature's efforts to throw out waste matter; with serious shakes of his head, and (if the bank account of the party of the second part is satisfactory) with a suggestion that an operation is immediately in order.

If this foolish human being only had the sense that God gives dogs, and other of the "lower animals," he would, after eating too much, give his much-abused stomach a complete rest for one or more days, according to the amount of his overindulgence. Further, if he knew something of the simple laws of health, he would proceed to clean out his foul colon with several enemas of tepid water. Then, within a week, he would be as well as or better than ever.

Do not, however, suppose that one may thus sin altogether with impunity, for each time the body is grossly abused, the vitality is lessened, and the final accounting brought nearer.

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Fasting for Health

FASTING is the most efficacious means of eliminating waste matter from the blood and restoring health. A long fast should be undertaken only when there is

The Evolution of a Scenario

By CLIFFORD McBRIDE

CARE OF THE BODY

CONDUCTED BY
HARRY ELLINGTON BROOK, N. D.

Flesh Eating

WE FREQUENTLY hear those who oppose a fleshless diet—usually because they have never studied the question—refer to the "vegetarian fad." The shoe is on the other leg. It would be much more reasonable to refer to the "flesh eating fad." When you come to consider the question in a calm, dispassionate way, disabusing yourself of the prejudices of custom and habit, you will find yourself forced to admit that the eating of the flesh of animals is not only unwholesome, but unnatural. If you were not accustomed to it by long usage, you would find it disgusting.

There is no question among those, including some of our greatest scientists, who have given the subject close investigation, that the original diet of man was that of the anthropoid apes, from a branch of which family he has undoubtedly descended, as shown by blood, and many other tests. This diet consists of fruit, nuts and grain "in the milk," with an occasional raid on a bird's nest. The gorilla, a representative member of this family, is the strongest animal in existence—stronger than the "king of beasts."

During some cataclysm of nature, such as a flood or a glacial period, men learned to slay living things and eat their flesh, just as sometimes shipwrecked sailors or starving prospectors have been compelled to eat each other's flesh.

If you all had to prepare your own dainty meat dishes—if you had to kill the animal by a blow on the head, or to cut its throat, while it looks at you with inquiring and pleading eyes, if you had to rend its flesh, and smear yourself with blood, how many of you would continue to eat the flesh of animals? As it is, we force others to brutalize themselves by doing this dirty work for us, and then, at least in some countries, we refuse to let a butcher sit on a jury.

How many, unless absolutely starving, could devour a chunk of raw, bleeding flesh, fresh from the shambles? It is only after it has been "dressed" by the butcher, and fixed up by the cook with sauces and condiments, and perhaps given a fancy French name, that the flesh is acceptable to sensitive palates. Walter Scott, in "Ivanhoe," tells us how the Saxon sheep became transformed into "mouton" when it reached the Norman master's table, and in like manner the Norman ox became transformed into "boeuf."

What normal child would hesitate long if you offered him a choice between a piece of raw bleeding flesh and a luscious ripe peach or pear? In short, flesh eating is unnatural.

The flesh of animals is undesirable as a large part of the diet, not only because it contains far too much protein, but because it contains the waste matter which was in the blood of the animal when it was slain. Flesh eaters not only have less clearness of mind, less capability for sustained mental or physical work, and less chance of recovery from accidents or wounds, than vegetarians, but they lay themselves open to many diseases from which vegetarians are free, such as cancer and tuberculosis. Cancer, especially, which has increased with such awful rapidity of late, is almost unknown among vegetarians.

An able writer in a contemporary says: "Here is an indisputable provision in nature that all higher orders of creation live off the lower." Following that idea to its logical extreme, we should find that it is natural for the professor to "live off" or eat the student, for the student to eat the mechanic, and for the mechanic to eat the day laborer.

Many who jeer at vegetarianism have no clear idea of what it really is. Even the name "vegetarian" is misunderstood. It does not mean a vegetable eater. It is derived from the Latin word "vegetare," which means to enliven. The old Romans used the term "homo vegetus," to designate a lively, vigorous man, sound in mind and body. Vegetarianism does not mean living on cabbages, which are 90 per cent water. Fruitarian is a better name. A vegetarian—or fruitarian—diet offers an immense variety of food products, while the flesh eating menu is strictly limited.

Two-thirds of the inhabitants of the world are vegetarians, and the United States is the only civilized country where many people eat flesh two or three times a day. Also, it may incidentally be remarked that there is no country where drugs and doctors are so much in demand as in this country.

Advocates of a flesh diet are fond of reminding us that flesh eaters have conquered the world. When it comes to that, we might point to Caesar's soldiers, who marched triumphantly across Europe barelegged, wearing heavy armor, and burdened with impedimenta." When Caesar, in time of stress, fed them mutton, they cried: "Oh Caesar, give us food for men; give us corn," their daily fighting menu being a pound of wheat and a pint of sour wine.

As for conquering the world, however, let me quote the following from a communication sent me by my friend Otto Carque:

"'The meat eating nations have conquered the world' is the common saying of those who want to find an excuse for their shambles. Yes, the meat-eating nations have been more or less successful in subjugating innocent people, whose religion teaches them love or forgiveness. They have decimated them, not by means of their higher mental and physical qualities, but by their superiority in the 'art of killing.' History is full of the horrors of the conquest of Mexico, Peru, India and Africa. If a man with a six-shooter breaks into your home, it makes very little difference whether you are a meat-eater or a vegetarian, if you are unarmed. . . .

"To the thinker, philosopher and close student of nature, to the unselfish and altruistic mind, to all who feel the heart beats of the animate world, the word vegetarianism means a great deal more than the mere abstinence from flesh foods. To all who stand above the opinion of the average reader who gathers his mental food from superficial editorials of sensational newspapers or silly magazine articles, to all who have higher aspirations of life, vegetarianism is only a means to an end. Vegetarianism indeed, is the first step to a grander and nobler civilization, which does not dissipate its wealth in manufacturing repeating rifles and building dreadnaughts. It is a civilization which does not waste its vital forces in the systematic cultivation of national envy and hatred; a civilization which does not propagate wholesale murder. The bloodless diet is the first step to the realization of universal good-will and love; to the establishment of the co-operative commonwealth; to the true brotherhood of man."

Defenders of a flesh diet often point to the Eskimos.

For one thing, the Eskimos eat the fat, and the blood, and the marrow, as do carniverous animals. Also, the Eskimos are not a high type of humanity. Furthermore, if you should attempt to emulate their diet, in a temperate climate, you would soon be dead. Following is from an article by J. H. Kellogg, M.D., in Good Health:

"It is no news that human beings can live on a meat diet. That the Eskimos lived on a practically exclusive meat diet had been known for centuries before Stefansson visited the Arctic regions. The question is not whether people can live on this diet for a few years, or even for many years, but whether it is the best diet in the long run; that is, the best diet for a people or a race for, say 500 or 1000 years.

"The Eskimos have been living on meat for a sufficiently long period to give the diet a fair trial. The evidence is that it does not agree with them very well; for they have become a pygmy race and are rapidly running out. Evidently they would like a change, for explorers tell us that they are overwhelmed with delight when they encounter a berry bush or any edible green thing, and that they eagerly search for the very first appearance of the wild greenstuffs which come when their short summer makes its appearance. Fortunately, a number of species of berries and edible plants grow and mature under the intense rays of the twenty-four hour summer day, north of the Artic Circle. So eager are these people for vegetable food that they actually kill reindeer for the purpose of getting access to the half-digested reindeer moss contained in their stomachs.

"The Eskimos are equally fond of the intestines of a vegetable-feeding bird, the ptarmigan, which they greedily devour with the half-digested contents just as a resident of the Back Bay district of Boston regales himself on raw oysters, swallowing stomach, intestines, liver, germs, and all the rest of the belongings of the scavenger bivalve.

Evidence has accumulated that the Eskimos are short lived. Grenfell says they are dying off rapidly of consumption. They are a puny, dwarfed race, their condition in this respect resembling that of the rats in Prof. Chalmers Watson's experiment, in which animals fed upon an exclusive meat diet rapidly deteriorated and became dwarfed in a few generations.

"Facts also go to show that the meat diet of the North does not agree with explorers any better than it does with the natives. The arctic explorer, Hall, who was the first to try the experiment of living on the Eskimo diet in the Arctic regions, died of apoplexy, in the frozen North, at the age of 50. Peary, who followed Hall's example, though a man of giant stature and a trained athlete, died of arterial disease, at an age when he should have still been at the height of physical vigor; and Shackleton, a comparatively young man, died of angina pectoris. Angina pectoris, as well as apoplexy, is the result of arteriosclerosis, one of the most certain causes of which, according to the late Prof. Huchard of Paris, perhaps the world's greatest authority on this disease, is the free use of flesh foods. Stefansson himself suffered a severe attack of pneumonia, on his last expedition.

"It is perfectly true that the natives of the Arctic regions, or Arctic explorers, may tolerate a meat diet, because of the extreme cold to which they are exposed, better than can sedentary dwellers in warm climates, but there is abundant evidence that a meat diet is neither necessary nor beneficial, to either Arctic dwellers or explorers."

Remember, however, that if you give up flesh food you must adopt a sane meatless dietary. Many of the ordinary vegetarian menus, with their surplus of sickly starches and sweets, are less desirable, from a hygienic point of view, than a meal of roast beef and salad. This is why we find many who attempt vegetarianism give it up as a failure, as did Herbert Spencer.

Remember, also, that you will at first feel an "all gone" feeling after giving up flesh foods, if you have been using them freely—something of the same kind of a feeling the toper has when he gives up whisky. This is because flesh foods are stimulating, owing to the uric acid and other waste animal products they contain, which nature immediately tries to expel, as she casts forth alcohol from the system. It is this process of expulsion that causes the false stimulation.

Finally, let me remind you that those who have not fairly tested the satisfaction

THE TWENTIETH HOLE

By BARRIE PAYNE

"I sometimes think golf balls are possessed of devils."

THE licker—excuse it, please—locker room, where nothing but mouth golf is played, is known at some clubs as "Number Twenty." (Loud cries: "Why not call it Number Nineteen?") On the other holes the player shoots off his tee. Here he shoots off his mouth. If you listen in on the chattering magpies you hear jumbled voices, like a radio——

"——and remember the Sabbath Day to keep it eighteen-holey."

"——won't do any good to change the size and weight of the ball. Some of the manufacturers will still be bootlegging the old 'one-sixty-two' to give greater distance and——"

"——and you might call the golf cup 'King Putt's tomb.' Heh, heh. How bad is that?"

"——drive was dead to the pin, but while I was comin' up to the green the green-keeper pulled the cup up, moved it across the green and left me a forty-foot putt. Is it against the law to murder a green-keeper and if so—why? There may be some reason for letting him live, but offhand I can't think of one."

"——15-year-old youngster out in Kansas who shoots par golf and has only been playin' the game two years."

"Yeah—an 'old man's game.' This hoary patriarch of fifteen summers——"

"——and they ought to put alarm clocks inside the balls, so you could follow 'em by the sound when they roll into the rough."

"——read three thousand pages by Oscar Zipp on the Art of Putting—and still can't putt. But I don't feel so badly about it. I saw Oscar Zipp play the other day. He can't putt either."

"——from the South are you? Pleased t'meecha, sir. Come on out and play with us. I'd like to win some o' your old Confederate money."

"——thinks golf's too easy, does he? The poor deluded sap. That's what they all think, till they try it. If he imagines there isn't enough action tell him what Miller Huggins of the Yanks said. Miller, you remember, said that golf was too strenuous for a baseball player."

"——and kindly explain why, with the area of the whole world to choose from, my ball, at the crucial point of the match, had to deliberately choose the deepest heelprint in the worst bunker on the course and roll into it? I sometimes think that golf balls are possessed of devils. They seem to take a fiendish delight in——"

"——Aw, you haven't had any bad luck. Lemme tell you what happened to me on Number Sixteen. I was——"

"——course at Olympia Fields in Chicago's got seventy-two holes. You gotta hire a guide to lead you around it, I imagine, and——"

"——way it is now a man, even if he was at the point of death, would be afraid to mention it in the midst of a game—afraid the other players would yell 'Alibi'——"

"——one advantage that a crap game has over golf—you can't take more than a twelve on one shot."

"——sand trap is almost as easy to fall into as a bad habit."

The Tweed Knickers Speak

MY BOSS is a long, slim, goofy-looking golfer. The Human Hairpin. Or perhaps "Human Parentheses" would describe him better, since his legs are slightly warped. You can imagine how he looks wearing me. His wife has hysterics every time she sees us. A man of his build should wear long trousers like Jim Barnes. The law should require it. His daughter calls me his "Little Lord Fauntleroy rompers" but the Boss thinks it's a bum joke. His excuse for wearing me is very flimsy. He says, "Knickers are safer. If there's a hole in my pocket—and there usually is—my money can't spill out on the ground. It stops at the knee." He also claims that knickers are more comfortable. Perhaps—but not for the people who have to look at us.

Gosh, here we go into the rough again. My Boss would be better off if they built the rough down the middle and the fairway on both sides. Ouch, those briars are sharp! One, two, three, four strokes. But he counts them as "two" because they were "just little ones."

My Boss gambles on his game and loses constantly. I'm all wool—hate to brag—and used to cover a sheep. Now I cover a goat. I wish he'd carry that heavy flask in my left pocket once in a while! My right side is getting weak. Ah he's taking it out! What a relief! Here it is back again, but it's light as a feather now. I hear the Boss muttering, "The darned hogs. Just like pouring it in a well."

The Boss has just found a ball. I hear him saying, "Yeah, this is mine." He's putting it in my pocket. Lessee what name's on it. The Boss is named Jones. The lettering on this ball is "B-r-o-w-n-e." S'funny way to spell "Jones." He's trying to ease his conscience now. I hear him muttering, "I'll just play a few holes with it. Then I'll turn it in. I'm entitled to that much for finding it—a little commission." I've heard that story before. He'll play with this ball till he loses it. Then he'll say, "Too bad. I intended to give it back to Browne. I would have, if I hadn't lost it."

You may have noticed that my seat is badly worn. This is unusual in golf knickers—there's so little time to sit down during a golf game. But you see my Boss wears me in winter to skate in.

My kingdom for a good dry cleaning! I haven't been cleaned since the Boss first bought me, two years ago. And if I met a pressing iron we'd have to be introduced. If cleanliness is next to Godliness I wonder what I'm next to.

Ah, here's a scoreboard in my pocket. Let's have a look at it. I like to keep up with the popular fiction. Out—five, six, five, four, four, five six, four, four—forty-one. That kind of mathematics would make an adding machine turn over in its grave. My Boss shoots his best game with a little wood club commonly known as a pencil.

I'm no snob, I hope, but I do like to choose my own friends. I've refused to associate with those horrible checkerboard stockings that the Boss wears. I slide my knee-band upward and sever diplomatic relations with them at every opportunity. It leaves the Boss's bare knee exposed for half an inch, but I don't care. It serves him right. He shouldn't expect an aristocratic pair of all-wool tweeds to lower itself to an acquaintanceship with the half-cotton hoi polloi. What would my good old sheep daddy think if he saw me rubbing knees with this low-down weevil fodder?

"Now I cover a goat."

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SLICES AND HOOKS - - By W. Heath Robinson

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Improved golf clubs.

Mummification .

Mummification is undoubtedly one of the chief features of the later Egyptian culture-complex, but this hardly warrants the assumpion that the bodies found in the Kentucky caves were those of Egyptians or Africans.

The argument advanced in support of this hypothesis is faulty. The quite common people of the Nile Valley have left no monuments behind them; whether their dead were preserved or not is an open question. The kings and priests alone have left memorials and each individual poobah had his own tomb upon which he lavished tender care during his lifetime.

Niche burial is not an outstanding feature of the Egyptian method of disposal of the dead. It still finds favor among certain tribes of Australia and the ascetic castes of India, to mention but two out of many instances.

Mummification was practiced until recent times by the Torres islanders, just north of Cape York, Australia. Specimens are preserved in the Sydney museum. The Khasi chiefs of Assam are embalmed; in Ceylon this practice endured until the eighteenth century; it is common in Burma; well-preserved mummies have been found in the Canary Islands; the Incas were acquainted with the custom.

A vast body of well-authenticated evidence is growing up which tends to show that a race of voyagers traveled far and wide from the ports of the Red Sea and the Persian Gulf about 2000 B. C. is search of precious metals and stones. They must have traveled in small bands and few women went with them, if any. Wherever they settled they intermarried with the indigenous population. Their descendants, knowing nothing of Egypt, having few of the physical characteristics of its people, nevertheless acquired their forbears' migratory tendency and seem to have reached South America where they implanted many elements of the megalithic culture.—[J. D. Newsom, in Adventure Magazine.

While washing, in 1825, a woman decided it would be a better plan to make up shirts without collars, because the latter soiled much quicker, hence this detachable neck decoration.

WHY IS A CIRCUS?

(Continued from Page 7)

motest suspicion that the ink bottle contained black tar soap instead of ink.

The "squarer" bought a cube of the wonderful stain remover and presented it to the constable and strange to relate the coupon that accompanied that particular purchase won ten additional cubes. These, at the showman's suggestion, the "town marshal" sold back to the vender for $5. Being guileless himself, it may never have occurred to him that the faker could so control the wheel that none save cappers ever won.

If the minion of the law could not be induced to grant the grafters immunity from arrest until he further investigated matters and ascertained whether the law was being violated, the slick grafter had a counter for that lead. "We didn't know," he began, "that you ginks in this neck of the woods was batting a thousand in the purity league, we thought this burg was a real town, not a hick tabernacle. Well, you size up our layout and if in your opinion we're breaking the law, you put us hep to what the fine will be if we plead guilty and if it ain't a hold-up, we'll cough up the kale in advance."

If the officer named a specified sum, it signified that he proposed to do some grafting on his own account. If, however, he said he "would have to find out," the remark was interpreted as meaning that he either was "straight" or too stupid to discern an obvious opportunity to graft. In either case, in order for the exponents of loot to work, it became necessary for the squarer by various artful subterfuges to stall for time. "We realize," he said, "that we're putting you to some extra trouble and we're willing to allow you a liberal fee for it; in fact, if you're reasonable you can write your own ticket. Here's something on account;" and he pressed a bank note into the hands of the constable. "You'll find me at the front door when you report," and he departed before the countryman could protest.

When later, the officer called to report, he was informed that "the assistant manager had just left." A subordinate would then escort him about the lot in quest of the squarer. But when the latter didn't want to be discovered, his only rival in keeping out of sight was the lowly burrowing mole. If eventually he was found—ever mindful that more flies are caught in the sugar bowl than in the vinegar cruet—the grafter threw his ingratiating smile into high gear and extended his hand. He was profuse in his apology for his enforced absence from the front door, and he proceeded forthwith to consume more of the constable's time by curteously explaining in detail the salient points of the show.

Then he protested that the fine was excessive, and he persuaded the officer to return to the magistrate and endeavor to have the fine made more reasonable, and he again slipped a bill into the—more or less—unwilling hands. All the while that the "squarer" was monopolizing the time of the limb of the law, the unmolested crooks were busy "cleaning up."

In case it eventually dawned upon the constable that he was being guiled, he usually threatened to enforce the law. But before he could execute his threat, the resourceful grafter threw a monkey-wrench into the legal machinery that put it out of commission. It was his custom when pacific means proved inadequate to substitute strong-arm methods for blarney. The fox's skin was shed and the lion's pelt donned; duplicity was discarded and force substituted.

Imitates "Wild Man"

THE rustic was inveigled to some secluded part of the show, forcibly seized by several huskies and after being disarmed and relieved of the money previously bestowed, he was unceremoniously thrust into a strong, empty, inclosed animal cage. Here he could see but a blank wall through a small barred opening near the top of his prison. Nor could he be seen from the outside. If he yelled for help and by chance was heard by a "towner," the explanation was forthcoming that the side show wild man was having one of his periodical bad spells and was being held captive for safety.

Later, when the boat was loaded and ready to embark for the next stand, the limb of the law was given his empty pistol and permitted to go ashore. While his self-esteem had suffered serious damage and his mental suffering was acute, he buried his tragedy deep in his soul and nursed his wounds in silence.

His was an elective office and how could anyone have the courage to solicit votes if it were known that the candidate had for hours unwillingly abided in the cage of the laughing hyenas? Even a headliner on the boob circuit is aware that when one figures as principal in a ridiculous episode, one loses prestige, and the veriest simp knows that when one loses prestige, one generally drops out of the political running.

When Barnum Got In

EXCUSE me: Getting back again to the Evolution of the Circus: Tented shows first began traveling by rail about 1870. The pioneers were small concerns that could load their paraphernalia on a half dozen cars. They only resorted to railroad travel intermittently, when making long "jumps."

Barnum was the first to adopt rail transportation exclusively. When the experiment was first tried out by him, the difficulties encountered were so manifold that it was feared the scheme was not feasible. The cars belonged to the railroad company and were not well suited to circus requirements. Loading and unloading progressed so slowly that the circus rarely was able to fill scheduled dates on time. Not until the show management built its own cars did the idea prove successful. Bigger jumps were then made, only the larger stands were "showed" and profits were materially augmented. Soon all circuses of any consequence followed Barnum's example and owned their own railroad cars.

From the year of his advent into the tented field and for many years afterward, Barnum was the recognized foremost showman of that time. He was competent and enterprising; his hand was ever in touch with the public pulse and his purse strings loosened and were ever ready for investments in the latest sensations.

In 1880 this tall, corpulent, placid veteran acquired a formidable rival in the person of James A. Bailey, a short, spare, energetic young man—who, from a start as a $16 a month advance agent, had gradually won his way to eminence. Barnum was nearing his decadence as Bailey was approaching his zenith. Evidently fearing that he was about to be toppled from his lofty pedestal of fame by this grave, ambitious, innate genius of originality, the astute elder man very wisely formed a partnership with his more youthful, unassuming, self-effacing competitor. Bailey thereafter rapidly became the leading spirit of the institution, and, very soon, assumed virtually sole managerial control.

While Barnum had floated into fame and fortune on a sea of printer's ink, young Bailey's prodigal expenditures in this direction made the veteran's printing outlay seem niggardly in comparison. He engaged good writers and paid them enormous salaries. He made his posters lithographic works of flaming art and he distributed advertising matter with lavish profuseness. Here follows in part a boost I once heard him deliver on the subject of advertising:

"Good, liberal advertising is of prime importance in big commercial affairs. Repeated experiments have demonstrated that a mere quiet announcement will not impress the public. Young bees will ignore all persuasion to enter a hive, while the rattling of tin pans will bring them swarming into a hollow log. So the public will ignore a quiet announcement but come swarming to a good circus that vigorously beats the publicity tin pan."

In 1891 when Barnum died, Bailey purchased the rights and interests from the heirs, becoming himself the sole owner. His next important move was a partially successful, obvious attempt to eliminate competition by either absorbing or exterminating his principal business rivals. He soon acquired possession of the Forepaugh and Sells Brothers circuses and the Buffalo Bill Wild West Show, and for a decade enjoyed a monopoly of the circus business. With his Barnum circus he showed the big cities of the east one year, while his Forepaugh and Sells enterprises were touring the large cities of the West. The next year the shows reversed their geographical wanderings.

Era of Consolidation

IT IS an oft-repeated story that, the more money one has, the more one wants, and this ancient bromide was well exemplified in the case of Bailey. The more millions he accumulated, the more intolerant became his attitude toward competitors. In the latter part of his career, he tried to prevent other shows from becoming commercial contenders by forcing them back to the smaller towns. If one of them dared to exhibit in a city, he instantly showed his teeth by billing the place in opposition.

His favorite method of chastising persistent competitors was to sandwich them between two of his own shows. Both would be extensively advertised in opposition, one scheduled to exhibit shortly before and the other immediately after the rival date. These tactics caused a pronounced diminution in the competitor's receipts, and while he also lost considerable money, yet Bailey's fat wallet could readily endure the tension, while as a rule the financial strain caused the scaffolding to give way under the competitor's feet.

When the Ringling Brothers, despite their slender means, had amid desperate competition gradually expanded their circus from dwarfish village size to gigantic city proportions, they decided to brave the wrath of Bailey and seek metropolitan recognition. As was anticipated Bailey instantly trained his heavy artillery on the daring brothers. But the Ringling quintet jointly operating like one compact machine, like both Barnum and Bailey, had developed sturdy character in the struggle from poverty to affluence. Not only did they put up an impregnable defense, but grew in both wealth and fame under the heavy bombardment. When the chagrined Bailey realized that he could neither coerce nor crush his determined, hustling opponents—that this was not the usual case of the truck colliding with the flivver—he surrendered and ceased his fruitless, costly opposition. After Bailey's demise, the five brothers purchased his vast circus holdings from the greatly beloved, surviving widow, and today they completely dominate the spangle and sawdust universe.

In our glorious land it is axiomatic that most of our noted men spring from poverty and thrive upon their very handicaps. The founders of the Ringling enterprises embarked into the show business some thirty years ago with but a few hundred dollars of capital. Their unaided, spectacular rise from obscurity to a position of showman's leadership reads like an Arabian Nights tale and forcefully demonstrates that all can succeed in this country of opportunity.

One of their most laudable achievements was the consolidation of the earth's two largest shows, which circumstance gave to America the distinction of possessing "the most stupendous amusement institution the world has ever known." Unless you're actually acquainted with the facts, you can't well form any true conception of its magnitude. It represents an investment of four millions, and the overhead expense during the summer season averages approximately $13,000 daily. A mile and a half of railroad cars are required to transport the aggregation in its entirety.

Like a Small Town

THERE is a master of transportation, an adjuster, a civil engineer, a postmaster, a veterinary, a doctor, a lawyer, a carpenter shop, a blacksmith shop, an electric shop, shoe shop, barber shop, repair shop, livery stable, machine shop, baker shop, wardrobe shop, paint shop, and, in fact, it has as many and divers mechanical establishments as can usually be found in any small town. The show employs 2500 persons. This colony has its general store which sells merchandise at cost, plus the additional cost of conveyance and distribution. They also have their own bank, restaurant and lunch counter.

From owner to artisan, all down the line, every man has a place and belongs to a department. Each department is presided over by a capable superintendent; a trained specialist who is held responsible by the management for any shortcomings in his department. Scrutinize any department and you instantly discern that everything works with the methodical smoothness of well-adjusted machinery; that every attache fits into a commercial scheme that is a marvel of economical and productive organization.

It builds a small tent town with astonishing speed by spreading a million yards of canvas over fifteen acres of ground. The main tent, known as the "Big Top," is larger than the biggest building in America and has a seating capacity of 20,000.

Now, as a specific example of the show's wonderful operating celerity and efficiency, let us in fancy look on while this mammoth pavilion is being erected: We see the circus train stop before the empty circus lot; the wagons are swiftly taken from the cars; the horses hitched on; the drivers unload their cargoes here, there and everywhere, seemingly without method or system. Gangs of men are driving the requisite [illegible] the monster "king pole" is hoisted up into the air and its base securely fitted into a specially constructed foundation. Many other smaller poles are quickly raised into required position by horsepower, the giant pole being used as a hoisting derrick.

Simultaneously another crew of 250 men are rapidly unrolling the numerous bundles of canvas which we previously supposed were being unloaded at random. Scores of men are busy lacing together with ropes seventy sections of spread canvas into one whole three-acre piece. Ropes running from the tops of scores of poles are attached to forty horses who plunge forward when the superintendent sounds a shrill whistle, and the huge canvas roof accends to its destination near the apex of the tallest poles. The sidewall is next expeditiously adjusted. Order has come out of seeming chaos and we now realize that what at first impressed us as being an utter lack of method was in reality highly systemized efficiency. The time consumed in accomplishing the entire task was fifteen minutes.

One of the main reasons why a trained circus crew can with the minimum of confusion proceed so rapidly is because no time is lost searching for a needed article. Every piece of material belongs in a certain spot in a wagon and this wagon belongs in a certain car, and this car belongs in a certain place in the train. Nothing is put away loose in the train. Everything is packed in wagons so that it can come off the train and be driven to the very spot where it belongs.

Rise to Respectability

THE circus of today is overwhelmingly a more respectable affair than it was a generation ago. At first all were held in more or less disrepute and in some rural districts the prejudice against them was deservedly intense. You can't plant dragon's teeth and reap lilies, neither can you rob people and have their good will besides. People residing in "high pampas" lo-

(CONTINUED ON PAGE THIRTY-ONE)

Intimate Glimpses of Life in Athens

Frank G. Carpenter

LIVE MATTERS OF POLITICS AND BUSINESS IN MODERN ATHENS

The New Land Reforms—A Look at Parliament—Voting on Sunday with Buckshot as Ballots—New Education—Greek Girls Who Prattle the Classics—Modern Athenians as Business Men—A Nation of Patriotic Givers Who Make Money Abroad and Spend It at Home

BY FRANK G. CARPENTER

ATHENS."....The mildest-mannered man that ever scuttled ship or cut a throat."

These words from Byron's "Don Juan" accurately describe Col. Plastiras, the former dictator and chief of state of Greece. You may have an opportunity to judge for yourself, for he told me that he expects to visit the United States sometime soon. He appreciates the great work that our Red Cross and Near East Relief have done for the Greeks and wants to thank us in person.

I met Col. Plastiras in his palace at Athens. Looking at him, you would not imagine that he is a great soldier and has been the dictator of five or six million people. You could not reconcile his looks with the leader of the revolution who condemned to death six highest officials of the opposing political party and executed them forthwith. That act made the world shudder. It followed the defeat of the Greeks at Smyrna. The six statesmen, gentlemen, and scholars who were ruling Greece were tried for high treason, and the place of their execution was fixed at two miles from Athens. The execution followed close on the heels of the trial. One of the men died of heart failure on the way. Another was taken from a hospital and given injections of strychnine to brace him for the ordeal. He was carried to the ground on a stretcher and propped up against the wall side by side with the four others alive. Then all were shot. Their bodies were left in a heap and their relatives were told that if they did not remove them, the remains would be buried in the graveyard set aside for paupers. King Constantine was then sent into exile, and Prince Andrew stripped of his honor and banished. Both died within a short time.

I thought of these things as I noted the man standing beside me, smiling and laughing. He is tall and slender and strikingly handsome. He does not weigh more than 150 pounds, and his thin dark face has a strong and rather prominent nose. His eyes are warm and kindly and his personal charm has made him a man of great popularity. He is worshiped by his soldiers, and I am told that his fondness for children is such that he has adopted ten whose fathers were killed in the war with the Turks. He is not married and cares nothing for women. The only woman he loves is his mother, an old peasant whom he goes often to see in the mud hut in Thessaly where he was born.

Since meeting Col. Plastiras I have talked with the Premier and other Greek statesmen about their country and its prospects. They believe in Greece, and say that it will eventually absorb the million or so refugees who have come and are still coming from Asia Minor, and be stronger than ever. It is taking care of them now, and what this means you may know if you would imagine a similar invasion of the United States. In the past year or so Greece has increased her people one-fifth. If the same thing came to the United States, we should have to take in almost in a night more than 20,000,000 people. Every family under the American flag would have to add one to its members, and in the majority of cases this one would be a feeble woman or child. It is something of a nation that can undertake such a task and get by.

Col. Gonatas, former Revolutionary Prime Minister of Greece, and now a member of the Greek Congress, talks with Frank G. Carpenter about the new government of the country.

The New Greece

GREECE has been increased by the war so that it has now about 42,000 square miles. It is larger than Tennessee. The old Greece was as big as West Virginia and the new territory added is just about equal to two States the size of Massachusetts. The country has almost doubled its population and it is fast approximating 6,000,000 If you will take six cities the size of Detroit or two as big as Chicago you will have about the total number of souls on the peninsula and its islands. The capital, Athens, is about as big as Washington; Salonika, the largest port, is as big as Atlanta or Omaha: Piraeus, the port at the east, has 130,000, and Patras, on the opposite side of the country, has 50,000. The country is largely mountains and lakes. It has many islands, and many arms that jut out into ocean, so that none of the land is far from the sea. It is so rough that only about one-fifth of it can be cultivated, and fully one-fourth of it is covered with forests. Nevertheless, it supports this large number of people, and every one of its citizens thinks it the center of the civilized earth. For example, a noted Greek writer recently began a poem as follows:

"In the beginning God created Cephalonia and the rest of the world."

The Greeks have been ruled by a king for a generation or so, but their government has been a constitutional monarchy and practically a republic. Every Greek considers his freedom equal to that of an American. He pays more attention to the government than we do, and as soon as he is old enough to speak he talks politics. There is no political center where the affairs of the world are settled each day to the satisfaction of all the people more than in Athens. Political discussions go on everywhere, and mornings and evenings the people come together in the cafes and drink coffee or mastik while they talk politics. They wait for the newspapers that are printed in the ancient Greek letters, and their discussions are in a language that with a few modern innovations, is practically the same as that of Solon and Socrates.

Look at Parliament

THE parliament of Greece is different from our Congress in that there is only one house, the Bule, and in addition a council of state which in many respects takes the place of our Supreme Court. Only men may vote, and the deputies must be at least 25 years of age. The elections are held upon Sundays and usually in the churches. In voting, each candidate has his own ballot box with his photograph on the top, and, if he wishes, he can keep his eyes on the polls. Every voter has to be registered. There are two compartments to the ballot box, one labeled "yes" and the other "no." The "yes" compartment is painted white, and the "no" compartment black. The ballots are buckshot which are afterward counted. There is considerable graft in the elections, and I am told that each congressman must expect to spend at least $5 per vote. The poll takes place on the same day throughout the country.

Although the women are not allowed to vote or become members of parliament, they frequently aid in the election of their husbands. They canvass the people, distributing propaganda and sometimes flowers to the voters. At a recent election a woman who saw that her husband was likely to be defeated took embroidered flags to each of the villages in his district, and promised all who would vote for him a free trip to Athens and a ticket to the theater. The husband now has a seat in parliament.

The opening of parliament is a social event. The ministers attend in evening dress, and ladies are then allowed to sit in the body of the chamber. The priests wear their long black coats and their high black hats, and when the President is installed the Archbishop of Athens and the deacons perform the services of consecration. In this the Archbishop holds out a gold cross for the Premier to kiss and then dips a sprig of olive into a gold vessel containing holy water and swats the Premier on the brow. The other ministers are installed the same way. I understand the sessions are lively, and that a violent denunciatory speech is likely to result in a duel.

Big Political Questions

IN ADDITION to the international problems that included the complications with Turkey, Italy, and the kingdoms and republics of the Balkans, there are many domestic matters before the government. Land reforms are agitating the country and the big holdings are going from the wealthy into the hands of the poor. The government is dividing up the big estates of Thessaly, Macedonia, and old Greece, and turning them over to the peasants who work them. This movement was started by Venizelos, and it was carried on by the Royalist party that succeeded him. It is going on now, and last year by royal decree the expropriation of private property was declared obligatory. The lands are divided among the farmers according to their skill and ability, the size of their families, and their needs. They are graded as to the soil and crops, and a committee of distribution allots them. The government is supposed to pay the owners, and it does this in interest-bearing notes, half of which are personal and half payable to bearer. The peasants will pay for the lands on long time, the government holding the mortgage. In all, some 10,000,000 stremata, a tract three-fifths as large as Massachusetts, will be taken from the owners, and sold to 300,000 peasants. The value of the lands taken over will approximate $30,000,000.

Among the other big questions are the taxes. Everything pays. Cash in bank is taxable, houses are taxable, and so are the fisheries and flowing waters. If you are a stamp collector you will have to pay so much a year on your lot of old stamps. If a merchant with a stock worth $600 you will be charged a tax on your capital. There are also graduated taxes which increase as our surtaxes do.

The handling of the refugees is another important matter, and in fact this little principality has quite as many political issues as the United States, which is almost one hundred times as great.

The Modern Greeks

THE modern Greeks seem amply able to handle any situation that may come up. They are alive and up-to-date, and, in the words of St. Paul, are always looking for some new thing. They are well educated. Most of them can read and write. Athens has day schools and night schools, and it is not an uncommon thing to see a newsboy practicing writing in a copy book while waiting for the papers to come from the press.

The Greeks are spending a great deal on modern education. According to law, all children between seven and twelve years of age must attend school. There are

(CONTINUED ON PAGE TWENTY-TWO)

HARD AS NAILS

(Continued from page 12)

could not understand how any woman could be so utterly devoid of sympathy.

"Thanks," he said and hoped she'd catch the sarcasm.

But she missed it altogether. She had already changed back to her masculine gear. As Tuck poured some milk into a saucer she moved swiftly about the kitchen. She looked pale and very tired. When she suddenly turned to him, he noticed the lilac shadows under her eyes.

"I should have told you at once how much I appreciate your staying and helping. Please forgive me. I've had a hard trip—many things to think of."

"Your brother"—Tuck wondered suddenly if in his interest in the dog he had not seemed unsympathetic to her. "Did you find him very ill?"

"Not very," she said, her lips tightening.

Tuck stared as she turned away. "Good Lord," he thought. "Does she resent his sending for her for anything less than a deathbed scene?"

Later he was to be still more puzzled when he came suddenly upon Clem standing before a silver framed picture which Tuck had noticed and which he had guessed was of Bobby.

"Haw!" Clem exclaimed, and then shook his fist violently at the picture.

"Everybody is a little bit crazy here," murmured Tuck. "I'll be slipping next, Joseph, old top." Joseph was his new friend. Then abruptly, "By George," he thought, "I'll bet a hat Bobby has gotten himself into a scrape."

He had been to Yale himself.

Besides, that would explain the mystery—Ann's return and the sale of two valuable cows, Clem's pantomimic assault upon Bobby's picture.

"Well," Tuck decided, finally and wisely, "it's none of my business anyway."

Nevertheless, when he came into the kitchen just before supper he did study Ann with quickened interest.

"By the way," she remarked, breaking in on this, "I'll not hold you here longer, of course. The destruction of the chicken coop did seem wanton and inexcusable at that time, and I was determined to make you fix it. But I imagine I may have been unfair. Your family and friends—"

"I'm going to finish the chicken coop or bust," Tuck cut in forthrightly. "As for family and friends, I haven't much of the first and I imagine the rest are busy with their own affairs. I—"

There he paused, his nice young mouth tightening as he thought of Kitty. As for Ann, she gave him a quick glance but said nothing.

"I really might as well be here as anywhere," Tuck finished. "That is, if I earn my board and Joseph's."

"Of course you do," she agreed, almost warmly. "In fact, if you really want to stay I'll pay—"

"Wait until I finish the chicken coop before we talk about that," he protested.

Now she might have wondered about that. But actually she was too tired, and such thought as she had was for Bobby.

"How could he!" she still wondered. "If he only realized!"

Tuck wondered, too.

"I'd as soon suspect a marble statue of tears," ran his thought. "But she did look as if she had been crying. I might drop a line to Bill. If there is anything wrong with Bobby he can help a pile."

The letter to Bill, who had been a roommate of Tuck's at Yale and was now an instructor, went out on the morning mail.

Sunday came the sixth day of his stay at Forty Acres. Clem shaved before breakfast, Tuck after. As he re-entered the kitchen, Ann gave him a quick glance—this was the first time she had seen him so.

"I hardly knew you," she confessed.

"I thought it about time to renew old acquaintance with myself," he laughed.

When the mail came Monday Tuck was rendering first aid to the motor truck.

"Do you—by any chance—know anything about motors?" Ann had asked Tuck after breakfast.

"Why—a little," he had answered.

"The garage man said the truck ought to be overhauled. I suppose it had, but I couldn't spare it for four days—"

"If he said four days I'll have it ready for you in four hours," interrupted Tuck.

This had seemed to her highly unlikely. But Tuck was a genius at such things, and there is never any mistaking those who possess genius. When he started operations she hovered about like a worried mother with an ailing child, handing this tool or that as he requested it.

The picture they made this warm June morning suggested indeed that which Kitty had conjured as Tuck's idea of an ideal marriage—a woman to wait upon him the while he devoted himself to his only real love.

Presently Tuck cranked the car. The response was immediate. The truck shook and so did the shed.

"You've fixed it!" Ann paeaned, and her voice for once was warm and happy, "I'm so glad. Why, it seems to be going better than it has for a long time—"

"I'll say it is!" he retorted.

"There's the mail carrier," she remarked and went to meet him.

Tuck was still eying the truck proprietorily when she returned.

"A letter for you," she said.

Tuck saw it from New Haven. He murmured an excuse and, opening it, found that as he expected it was from Bill.

"The info," began Bill, the English instructor, relapsing into the lingo of a room-mate, "that your royal highness craves was not hard to get. The old campus rather rings with it. The young man, a sprightly and engaging youth, had the bad luck to lose at various games of chance and the exceedingly bad taste to proffer a bad check in payment. He was perilously near to being canned when his sister, rather a charmer, do you know her?—saw the dean and wooed him to a sweeter mood. I keeping in the well-known background, have nevertheless asked various undergraduates whose word, even to the young and foolish, carries weight, to talk to Bobby as he should be talked to. They'll keep an eye on him, so requiescat in pace. He's been traveling with the wrong crowd—that's all."

But the real kick came in the next paragraph.

"Now that I have eased your mind," this ran, "please ease mine. What's all this I hear about Kitty Townsend throwing her elderly bridegroom-elect overboard the moment she heard your sweet and persuasive voice over the phone? Society Notes has a paragraph on it, but I want to hear your side. What next?"

This left Tuck almost dizzy. It was too big to take in, all in a minute. He struggled with it, until suddenly he realized that Ann had spoken.

"Not bad news, I hope," she repeated.

"No," he replied confusedly. "Not bad news, but I'm afraid I must go at once. If I can be driven to the station—"

"I'll have Clem drive you over as soon as you are ready." For a moment it seemed as if she would say no more. Then: "And—I'm sorry to have you go. And very grateful for all you've done. Of course, I intend to pay you—"

"That won't be necessary," he protested. "I've enjoyed it, really. And I'm sorry, too, to go."

He wondered if he might drop a reassuring hint about Bobby.

"I—" he began, uncertainly.

He got no further. Joseph shot by them barking furiously. A heavy roadster had come into sight. At it Joseph flung himself, with all the ardor of a Don Quixote.

"One of these days he'll get run over," remarked Ann.

"I imagine that wouldn't bother you very much," he suggested.

To Tuck, her remark had come like a dash of cold water, reminding him of what she was—hard as nails!

Ann looked up at him, wide-eyed. Then: "Why should it?" she demanded.

Before he could answer there came an agonized shriek from the road.

It was Ann who reached the road first. Sinking to her knees, she drew Joseph to her and ran swift, intuitive fingers over him while he pitifully strove to lap her hand with his tongue.

"I think there's nothing broken," she babbled. "But I'm afraid he's hurt internally. Oh, how could they—"

This Tuck, hot with anger, straightway turned to demand of the roadster's driver.

"It," the stranger began, "you'd teach your mongrel better manners—"

"I," proposed Tuck, "intend to teach you better manners right now—" Instead, he stopped short, incredulous of eyes. "Kitty!" he gasped.

And Kitty it was. Kitty as exquisite as ever, as ideally feminine. Seated beside the driver, whom he now recognized.

"Tuck! What on earth—"

There she bit her lip. Involuntarily her eyes grew calculating and for an instant it was as if Tuck saw to her very soul, saw it—hard as nails! As she caught his change in expression, she sensed her mistake. Yet as ever she was quick to retrieve the situation; she knew now on which side her bread was buttered.

"Please drive on, Leonard, dear," placing beautifully gloved fingers over her fiance's. "I think it served that awful creature perfectly right and I'm glad you taught him a lesson. So sorry," she assured Tuck, "that I can't stop to be introduced to your friend. She looks so—unusual!"

Tuck did not even hear her. He had turned back to Ann. As she looked up he saw that tears glittered on her lashes.

"Why, Ann!" he cried. "I had no idea that you cared so—for anything!"

"I don't dare—care much for anything," she said. "But I—I can't bear to see anything hurt. How could she be so heartless! —But perhaps I shouldn't say that. She's a friend of yours—"

"She was!" amended Tuck. He dropped to his knee beside her and ran his fingers over the quivering Joseph. "Feel any better, old top?"

Joseph wagged a feeble tail.

"Let's carry him into the house," she suggested.

In the kitchen he held the basin of hot water while she bathed Joseph. And it was Tuck who now studied her as she worked, absorbed.

By every tenet of his older creed she was not feminine. Yet if to be feminine is to be brave and true and lovely—for so he suddenly saw her—tender to suffering and utterly unselfish, then feminine she was!

"I think he'll be all right in a day or two," she said. "Sore but—"

"Sober," inserted Tuck. "I wasn't drunk. You believe me, don't you?"

"I think," she confessed, "that I misjudged you—lots of ways. I had learned to trust nobody and—But your letter! I had forgotten you were in a hurry. I hope this hasn't delayed you too much!"

Tuck had forgotten his letter, too. Now, as he remembered, he hesitated. Then suddenly he drew a breath so deep that Joseph rolled his eyes up at him and feebly wagged his tail.

"I'd rather stay awhile. If you don't mind, that is. What do you pay Clem?"

"Forty a month—"

"Am I worth as much as that?"

One might have wondered if he had forgotten that he was worth, actually, eight millions. He had, absolutely.

"Much more," she said, with no knowledge of the millions. "If you really want to stay—"

There she stopped short. Clem had come in. He looked at Tuck, then at Ann.

"Haw!" he said.

And then, curiously enough, he grinned—slowly, expansively. But of course he was half-witted—though perhaps not so terribly half-witted at that!

LIFE IN ATHENS

(Continued from page 11)

primary schools everywhere. There are 75 high schools and 425 middle schools with more than 55,000 students. There are agricultural colleges and art schools, polytechnic schools, commercial schools, and two universities.

The girls' schools are numerous, and a college here at Athens which corresponds to Vassar, Smith, Wellesley, or Bryn Mawr has several thousand students. This is the Arsakeion: I visited it this week. It teaches the classics and the usual other courses that we have, and it has also courses in music, domestic science, and a thorough normal training for teachers. The directress who took me through the institution was a beautiful girl of the Greek type.

I wish I could show you the thirteen hundred Greek girls whom I saw in this Vassar of Athens. The Greeks have not lost their beauty and these Arsakeion maids would win prizes in a beauty contest anywhere. They have fine figures kept so by compulsory gymnastics, rosy cheeks from the pure air of the Mediterranean, and features as classic as those of the ancient Greek statues. They have small hands and feet, and at the bathing beach of the Piraeus I noticed that their second toes are of the same length as the first. This is a feature noticeable in all the Greek statues.

The girls of the Arsakeion speak a Greek that is closely allied to the ancient. They can read fluently Homer, Plato, Xenophon, and the older ones among them speak, read, and write French and English. Little girls prattle the classics at sight, and at ten or twelve mouth the speeches of Demosthenes without practicing as he did with pebbles in their mouths.

Good Business Men

I AM surprised at the wealth of the Greek cities. This country is really a land of the rich. It has many poor, but there are rich Greeks in all of the towns and one finds Greek merchants and capitalists throughout the Near East. Until now they have practically controlled the business of Constantinople. They own some of the best houses of Cairo and Alexandria. There are many Greeks in Jerusalem, and they had all the business of Smyrna before the Turks ousted them. The Turks do not like the Greeks. They are afraid of them as business men, and they often quote the following proverb:

"From the Greeks of Athens, from the Jews of Salonika, and from the Armenians everywhere, Good Lord, deliver us!"

The Greeks are called the "Yankees of the Orient." Many make fortunes abroad and come back to spend them at home. Athens has the marble palaces of such millionaires, and scattered over the country and islands about you will find here and there a Croesus who has amassed his wealth in Asia, Europe, or America and brought it to Greece. A Greek merchant of Alexandria built the marble stadium at a cost of $800,000, and two cigarette kings, the brothers Zappas, erected the Zappion as a trades fair building for the Athenians. It is now housing 1000 orphans for the Near East Relief. I came over a fine automobile road from the Piraeus to Athens which was built by another millionaire, and similar evidences of patriotic generosity are to be seen outside the capital. On the island of Cephalonia in a town of 50,000 people there is a well-equipped hospital with 3000 beds. It is the gift of a millionaire who made his money abroad. Another patriot who made a fortune in Zante currants has left the residue of his estate to build an insane asylum on the island where he was born. When the will was probated it was supposed that this amount would not exceed $10,000. It now proves to be more than $5,000,000, and one of the trustees suggests that the money ought to be used to build a wall clear around the island, as all the people upon it are insane.

American Greeks

WE HAVE in the United States about 200,000 Greeks who were born in this part of the world, and with their children and others of Greek descent our Greek population is perhaps half a million. The Greek emigration to America began as far back as 1822, and it was at its height when the first Balkan War came along in 1912. Then about 40,000 came back, and the exodus from America continued throughout the World War. Many of the American Greeks have now little businesses in the towns scattered over the peninsula and the islands. There is one town about forty miles from Athens with 2000 citizens who have been in America. The proudest of them is a restaurant keeper who owns five or six buildings constructed from money he earned in Seattle. He poses as one of the rich men from America. On the walls of his cafe are American flags surrounding a photograph of himself at work in our shipyards. The man proudly shows visitors his subscriptions to about $375 of War Savings Stamps and $2000 of Liberty Bonds. He claims to speak the American language, but as he learned it while laboring as a lumberjack his words are by no means select. In fact he is so profane that the people have named him "Mr. Goddam."

Note: How About the Philippines? Beginning next Sunday, Mr. Carpenter will tell the story of the Philippine Islands as they are today. Mr. Carpenter was there when Uncle Sam first took possession, and now, when the Filipinos are quarreling with General Wood and demanding immediate independence, he is going over the ground again. His letter each Sunday will present the facts about a situation that will be hotly discussed in the 1924 campaign.—Editor.]

June 8, 1924.]

WHY IS A CIRCUS?

(Continued from Page 7)

His was an elective office and how could anyone have the courage to collect votes if it were known that the candidate had for hours unwillingly abided in the cage of the laughing hyenas? Even a bedfitter on the boob circuit is aware that when one figures as principal in a ridiculous episode, one loses prestige, and the veriest simp knows that when one loses prestige, one naturally

Heroes of the Week

HARD AS NAILS

(Continued from page 4)

factor, meaning the whisky. "Plenty more where it came from!"

"The old boat has got a bit of life left in it at that," Tuck decided. "I wonder if it can beat forty."

In a few moments he discovered that it could actually turn out fifty or thereabouts. And that fact, allied perhaps with the swallow of whisky he had taken on an empty stomach, made him feel pleasantly exhilarated. "I'll make it, all right," he thought. "Less than thirty miles now!"

The next instant he jammed his brakes, made an ineffectual effort to swerve to the right, and then amidst a wild splintering plunged through chaos into unconsciousness.

In a minute—so it seemed—he opened his eyes. Then he blinked rapidly. But the illusion remained. He was in bed, with the sun—bright, warm, benignant—streaming through the dormer windows. He strove to fathom this mystery and then, as memory flashed back to him, he started to get up.

"I'd advise you to stay where you are," suggested a cool, uncompromising voice. "I've taken your clothes and hung them out to air. I only hope for your sake that no revenue officers use this road today."

Tuck turned. In the doorway stood a breeched and booted figure that nevertheless was as feminine as the voice that had given him pause.

"I remember hitting something," he began confusedly.

"Do you really?" Her voice mocked him. "I'm surprised. My chicken coop is pretty well demolished and so is your car, but I have an idea you were too drunk to remember anything—"

"Drunk!" he protested, utterly amazed.

"So drunk, I should say, as to have escaped injury altogether," she went on.

Entering the room with swift, assured step, she crossed to a chair, picked up a flannel shirt and a pair of faded overalls and tossed them to the bed.

"Now that you are feeling—better," she said, "you can put these on and start repairing the chicken coop."

Tuck stared at her incredulously.

"One of us is crazy!" he assured her.

"I haven't a minute to lose. I—Great Scott! What time is it?"

"Half-past nine."

"Half-past nine?" he echoed and glanced about. "Why, it should be dark if it's as late as that—"

"You've been here all night," she explained. "I looked in last night and earlier this morning but you were still—unconscious, shall we say?"

Kitty had been married. Tuck was utterly overwhelmed. A woman's intuition should have guessed that; a woman's eyes could hardly have looked upon him save with pity.

But this vindictive young female was implacable.

"If you are handy with tools," she said, "it will take you possibly a week to repair the damage you have done. In any event, between that and going to jail—"

"Jail?" Tuck repeated.

"In Massachusetts that's where they are sending young men who insist upon operating automobiles when under the influence of liquor—"

"But Great Scott!" he exploded, "I wasn't. I hadn't even had a drink— Except, that is, just one," he concluded.

She shrugged skeptical shoulders. "You can tell that to the judge if you prefer."

"And anyway, I'll pay for the coop—"

"Oh, no you won't. Labor is one thing money won't buy these days. Not on a farm. If you're a reasonable young man you'll do exactly as I say. Think it over!" And thereupon she departed.

After all, what difference did it make what he did or where he went? Life now stretched before him endlessly, emptily. And so he dressed and descended to the kitchen. There he found his captor washing dishes.

To some men, in spite of a cool hardness about her, she might have seemed not unattractive. She was young, straight and supple, and her bobbed hair was colorful, a warm chestnut with bronze glints in it.

Tuck, however, assured himself he had seldom seen any girl so utterly devoid of charm. As he finished his coffee the telephone rang. He could not escape hearing her end of the conversation.

"Absolutely no!" she said. "I've said that before and I mean it."

"A regular little Tartar—hard as nails!" Tuck decided.

From the telephone she turned to him.

"There's some lumber stored in the barn. I'll show you where it is and you can start work at once."

His first glimpse of the damage he had wrought had startled him. Then immediately it became a challenge.

At noon, when she went to summon him to dinner, he had made famous progress. She noted that, but all she said was: "Dinner is ready. And don't pay any attention to Clem, please. He is very faithful and true, but he is half-witted. Just now he resents you and is inclined to be suspicious."

Of the latter there could be no doubt.

Exquisite is a word that fitted Kitty perfectly.

The loose jointed, leathery-faced hired man gave Tuck a furtive, bristling glance.

"Clem!" said his mistress sharply.

The effect was magical. "Haw!" muttered Clem, and subsided.

"She'd make a darn good animal trainer," thought Tuck. "I wonder how she gets that way!"

If, when Ann Duncan was twenty, her father had not surrendered to the sophistry that suicide was the only solution of the mess he had made of his life, Ann at twenty-four would not have been as she was.

She and her brother Bobby, who was five years younger, were already motherless. Bobby must continue in school and then go to Yale. That was absolutely final. But now?

While the problem still pressed, an abandoned farm and a still more abandoned real estate agent had suggested possibilities. So here she was, an abandoned farmerette. If she had been less determined of spirit she would have quit long ago.

Instead, she had made herself a match for the men she dealt with and she drove as hard bargains as they did. As for the rest—well, Bobby was in Yale anyway. To some that might have seemed a poor return for all her effort.

Tuck returned to the reconstruction of the chicken coop promptly, working the afternoon through, pausing only to fill his pipe now and then, or take a trip to the kitchen for a glass of water. On one such trip, he surprised Ann about to take a kettle of water from the stove. And was surprised in turn because she had discarded her khaki and wore what seemed to be an ancient evening cape. This had once been a magnificant shade of green of some material both soft and rich, and there were still bands of dusky fur at the wrists and collar.

Now, apparently, she used it as a bathrobe.

"Please don't bother," she commanded as he sprang automatically to relieve her. "I'm used to waiting on myself."

Yet even as she squelched Tuck she turned back to him. "But there is one thing you can do for me," she said. "You can give me your promise to stay here and help Clem until I get back—"

"Until you get back?" he echoed.

"I've got to go to New Haven. My brother is at Yale and I'm afraid that he is—sick. Clem will take the milk to the station as usual, but he must have some help. Can you milk a cow?"

Tuck—before whom life stretched emptily and endlessly—actually grinned.

"I've never had any experience, but I might be able to achieve the art."

"It's simple enough, if you don't irritate the cow—"

"I'll try not to," said Tuck meekly.

"Thank you. I'll see that you are properly paid, of course."

"And anyway it will be much better than being sent to jail," he reminded her. And then, remembering her brother, he added hastily—being Tuck: "I didn't mean to rub it in—of course I'll be glad to do whatever I can."

In a moment of less stress she might have pondered that. As it was she bathed, dressed and departed, all within the hour.

"Don't try to talk to Clem—it just confuses him," she advised Tuck. "He'll manage to make you understand what he wants done. He'll prepare supper as soon as he comes back from the station and then he'll go to bed. If you care to use it, the library is at your service."

The soft dusk swallowed her up, an engine whirred off and he was alone. He hesitated, and then turned to the library. This he had noticed before. The room had impressed him in spite of its shabbiness. The great old fireplace with its MacIntyre mantel was flanked by bookshelves. Over this, dimly luminous in the half light hovering beyond the lamp's shaded radiance, hung a portrait in oil. This was very good, though his surprise at that was submerged in a greater surprise, for it pictured a beautiful, smiling woman in a formal gown with a train—English court dress, he thought.

Then, suddenly, it recalled Kitty to him—not that he had forgotten her, of course!—and abruptly he turned away.

Then he thought of Ann as she had looked when departing. "She can look darn attractive when she wants to."

"Haw!" said a voice behind him.

They supped together in silence. And then, Clem went to bed while Tuck, who would have been wise to do likewise, returned to the library.

Presently the clock on the mantel began to strike. Eight o'clock. Last night at this time—no, two nights before at this time—he had just finished talking to Kitty. She was yet to be married then. Now—

"It would have been better if I had smashed myself up as thoroughly as I did that old flivver," he decided.

The first rays of dawn were lighting the east as he and Clem finished breakfast. And the last glow of sunset was still streaking the west when he fell into his bed that night. He knew then why folks on a farm go to bed early.

"I hope," he thought, "that Clem will oversleep in the morning. I'm darned sure I will—That little red Jersey sure has a mean disposition. I wonder—just what—she has—against—me."

That was his last waking thought; the thought which should have been consecrated to Kitty. Especially as she, at that precise moment, was thinking of him—and with deep emotion, too.

"I trust," her mother was raging, "that you are satisfied. Everybody is talking. They know that Tuck talked to you over the phone and if you think Leonard Hood can be treated this way—"

"Oh, shut up!" snapped Kitty unfilially.

But she realized she had been foolish. She had counted on Tuck's rushing to her, making any and all concessions to regain her. She wondered where he could have gone to.

At the head waters of the Amazon Tuck had not been able to forget Kitty. But at the head waters of the Amazon there adn't been twenty cows and a chicken coop.

Of course he hadn't forgotten Kitty. Impossible! But there were moments when she—well, slipped from his mind. His activities seemed to him terrific. The moment one thing was finished, something else clambored to be done.

"I only hope," he thought, "that I won't be as half-witted as Clem by the time the young ogress returns.

A sound caused him to turn. In the sunlit doorway of the cowshed stood a dog such as may be seen almost anywhere save at a dog show.

Now he stood, one forepaw uplifted, poised for flight should that prove advisable. But his ridiculous tail and his floppy ears broadcast hope and good will.

"Please, sir," queried his tail, "are you willing to boss me around?"

Then, caution to the winds, he flung himself upon Tuck. And that was not because Tuck had eight automobiles and at least as many millions. Or even because he looked kind. In fact, he looked like a pirate, for he had not shaved since he arrived. Yet the dog knew!

"Well, well," said Tuck. "Where did you come from?"

The dog was obviously half starved.

"I've got an idea," Tuck went on, in exactly the tone of manner every dog dreams of, "that you care more for milk than I do. How about it?"

"Anything," the dog replied—obviously, "that pleases you pleases me."

"Let's go to it, then," suggested Tuck. "I don't know what the lady who runs the place would say about it but we should worry—she's away until further notice."

But she wasn't. She was talking over the telephone in the kitchen. "You can have the pair of them for four hundred dollars—cash," she was saying. "I must have the money at once."

Then she hung up the receiver and turning saw him.

"I—I didn't know you had come back," he said inanely. "And I brought the dog in. He's hungry. Do you mind if I give him something to eat?"

"Of course not," she assured him.

Yet he felt a swift anger against her. She had barely glanced at the dog. He

(CONTINUED ON PAGE TWENTY-TWO)

handle was a fine piece of ivory, and the wavy blade had a design in parallel lines eaten into it by arsenic and lime. "It would be well to take him with you, tuan," the Tunku announced. The killing of wild beasts is said to be a cure for love-madness. The love goes right into the beast and dies with it."

I looked up the girl. There was a rumor that she had had a native witch-doctor make a rag image of her elderly husband and had stuck it full of pins. This, I was gravely told, would be sure to bring on the slow death of her husband. When I saw her, she was overseeing the weaving of sarongs and wearing a very beautiful sarong herself. She was not bad-looking. About her eyes there was a touch of Siamese slant that probably did for Osman. I felt that Osman would better go after wild animals.

The Tunku suggested, and I thought it a good idea, that, since we did not know where the elephant was at the time, we go out informally and see if we could find any recent traces of him. Somewhat to my astonishment, he said that he would go himself and that he and I would ride on the same elephant.

We started out the next morning about eight o'clock. The beast the Tunku and I rode was not the one that had shaken me to pieces on the journey from the river, but a female with a tighter skin. In fact, all our elephants that morning were females. Osman and another smith were on one, together with the beast's driver, who sat with his feet behind its ears. Two of the finest young fellows I could pick out were on the second, and Tunku Suleiman and I on the third.

Osman's Foolish Spear

WE WENT through the jungle, following parallel courses until the growth became so dense that we were forced into single file. Osman and the other smith were in the lead, and the Tunku and I brought up the rear. We saw no fresh traces of the mad elephant. It became a game of patience.

It is possible that the young kris-maker, being suddenly torn away from his lady-love, became a bit touched in the head. At any rate, a mad thing happened: finding himself under an enormous beehive at least a yard in length, he lifted his spear and thrust it deep into the hive. The weapon stuck in the wax. He gave it a jerk and pulled it free. The hive fell and broke wide open. Suddenly it seemed that all the bees in the world were let loose!

The lead elephant, bellowing with rage and pain, bolted into the jungle straight ahead. The second one turned to the right. I yelled to our driver, "Turn! go back!" and shouted to the Tunku to drop off and run. We got our legs over the side of the basket and slid down. I managed to jam my Panama hat over my eyes. By this time we were covered with bees. We grabbed blindly for branches, broke them off and thrashed the air and our bodies.

I gathered up a handful of dried palm-leaves and lighted them. I felt as if my body were on fire. We hung over the smoke and gradually the bees were stupefied. I think the Tunku had the idea that the devil elephant was mixed up in some way with that beehive. He seemed awed. We were both terribly stung.

Cruelly Stung

WE GOT back on the trail and began to walk to the kampong. When we had covered about half the distance, we were met by a dozen men with two crude carrying-chairs made of branches and attached to poles. Our elephant-driver had carried back to them the story of the hive of bees. Chu was with them. He had brought his teakettle! We had some refreshment and then went on our defeated journey to the village.

Just as the jungle night was falling, the three men who had ridden the second elephant got back. They had slipped off their animal as we had off ours, but not until the branch of a tree had injured the driver's head. Stung as I was, I managed to treat the driver's wound with "white man's medicine" from my kit. For his stings I could do nothing.

The next day a half-dozen parties went out to look for the men who were on the lead elephant and for the animals themselves. They were found near the kampong, around which, with the keen sense of direction belonging to female elephants, they had made a sort of circuit. Both beasts had been cruelly stung and the one Osman had ridden was a pathetic sight. The bees had found every crease in her hide and covered her poor trunk with bumps.

Three Graves

ON THE second day after our battle with the bees, the party that had gone out to search for Osman and the two men on the lead elephant returned. All they brought with them was the spear that had done the terrible damage. They had made three graves, they said; for the bodies had not been found together. Just what had happened to the unfortunate trio I did not ask; I preferred at the time not to know. It is probable that, since the greater number of bees followed their elephant, they were literally stung to death.

The people of the kampong took the tragedy in their matter-of-fact Malay way. Osman had woman-madness, they said, and acted the fool. To act the fool in the jungle was to be caught in the net of death. It was a wide net and entangled in its meshes not only the fool himself but all who were near him.

Tunku Suleiman regretted the loss of his most skilful kris-maker. "Tuan," he said, "Osman was as one who escapes from the tiger's claws to fall into the jaws of the crocodile." And after a moment he added, "The devil which inhabits the bad elephant rejoices."

To the weaver of sarongs it all came as a warning from Allah. I was told that she removed the pins from the rag image of her elderly husband and returned to his arms.

After a week's time, when we were all, animals and men, pretty much recovered from the bee-stings, there were fresh reports of the whereabouts of the rogue elephant. He had practically destroyed a small plantation of betel-nut, breaking down the little palmlike trees with his great rushing weight. A man whose statement I was unable to shake with cross-questioning had seen him about a two-hour journey from the kampong.

I concluded that it was time to act. I had the Tunku send for the three headmen of the nearest jungle kampongs. Each was instructed to bring his own firearms and ten of his best men. The Tunku decided not to go. His head was bad, he said. But at the last minute he climbed upon the animal I was to ride. We used the same three elephants as before and took fifty men on foot, armed with spears. The headmen with their guns all rode.

Fresh Tracks

WE STARTED shortly after sunrise and went on with as little noise as possible—no laughing, no talking—for two and a half hours before we struck the trail of the lone elephant. It was quite fresh. The tracks had been made within the half-hour.

We spread out then, the elephant the Tunku and I were on in the center, the two others at the ends and the men between standing so near one another that their hands might have touched. If we came on the lone elephant while we were in this formation, it would be possible to close in on him. Moving very slowly, we reached at last a thicket of bamboo.

It was possible, I felt, that the animal had gone through it and beyond, but also possible that he was dozing in the middle of it after a hard night of crop-damaging. It would not be difficult to find out. I have known hunters to creep upon a whole herd of elephants while they were sleeping. The danger in this sort of thing lies in the spoken word or cry. A herd which a rifle-shot will stampede will charge at the sound of the human voice.

I motioned to two men who had impressed me as keen-eyed and intelligent. I told them, talking hardly above my breath, to creep in cautiously, to see if the elephant was there, and if he was, to come back and tell us the exact spot. My last whispered instruction to them was, "Be as quiet as a lizard and let no word come out of your mouths."

Their heads bowed in answer and their bodies slipped between the bamboo poles. As they disappeared, I gave the signal to close in.

What happened, as I learned afterward, a day without a blow from one or the other since he'd been abroad. He'd been knocked down with a handspike by the second mate, and had a week in his bunk with a kick given him by the bosun. He said he was now on the Rochester Castle, bound for Sydney, and he hoped for better times.

That was all they got another letter saying that then they got another letter saying that the mean cur the Rochester Castle was, if anything, worse than those on the Seabird, and that he'd begun to think that running away to sea was different to what he'd expected.

He handed the letter. She read:

"Dear Mrs. Pottle: P. P. S. Another whoop. Then he emitted a whoop. Then a great many whoops in quick succession. He did a war dance about the golden-oak table. He whooped at the astonished Mr. Beecher, who, thinking Mr. Pottle had suddenly gone mad, fled from in the head portiere.

"Why, Ambrose!" Mrs. Pottle was alarmed. "What is it? What is it?"

"You've done it, Blossom," he shouted. "My ickle pocketa has brought home the bacon. Look!"

"Sunday.

"The Thing That Hurts"

It's not comment, foolish or wise,
It's not the hate, it too oft dies,
But the fact that it's made of lies,
The thing that hurts.

It's not the losing of a few
Dollars, or friends, for that's not new;
But that fact that lies ruin you,
The thing that hurts.

It's not success as known now,
It's not the say, or when, or how,
But lies that make character bow,
The thing that hurts.

It's not the wise ones passing by,
It's not the missing of love's sigh,
But lies that make one's soul just cry:
The thing that hurts.

SAM SIMMONS

NEXT Week: "Penned Under a Coral Reef" by Frederick O'Brien

HEROES of the WEEK

MARTIN O'HOLIHAN

THE CONDUCTOR WHO MAKES HIS WIFE PAY HER FARE

COME ON, CASH IN HERE- THIS AIN'T NO CHARITY ORGANIZATION FER POOR RELATIVES!

I HOPE SHE DON'T SEE ME OVER HERE CAUSE KIDS IS SO MUCH MORE FUN!

MAKE US A SAND CASTLE MISTER!

YOU'RE A NICE MAN TO PLAY WIF US!

SALS BOSTWICK '24

LITTLE THINGS THAT START BIG WARS!

REEL HIM IN- DON'T GIVE HIM ANY SLACK! KEEP YER LINE TAUT!

SWISH!

WITH FLORADORA LOVE IN CALIFORNIA!

THE LIFESAVER WHO MAKES MUD PIES FOR THE KIDS INSTEAD OF TEACHING FLORADORA HOW TO SWIM.

IF THIS DOESN'T TASTE JUST RIGHT I WONT LET YOU HAVE ANY OF IT.

THE DOCTOR WHO TAKES HIS OWN MEDICINE FIRST.

OOO-O DOCTOR!

PILLS, TOOLS SPARK PLUGS HARDWARE

the bunk artist degree

OLD MAN, TH' WIFE IS SO BROKEN UP OVER YOUR GOING SHE JUST COULDN'T COME OUT TO BID YOU ADIEU- WHY WOULD YOU BELIEVE IT, COUSIN, BUT THIS HOUSE WILL FEEL AS LONESOME WITHOUT YOU HERE AS A PEANUT STAND WITHOUT A WHISTLE!

PS'ST!

GRAPE FRUIT!

OSCAR WHIST

THE SAILOR WHO SPENDS HIS SHORE LEAVE IN A PUBLIC LIBRARY-

TH' BOAT SAILS TONIGHT BUT IF I DON'T FINISH THIS BOOK TH' CAPTAIN WILL HAVE TO GET ALONG WITHOUT ME!

KEEP YER GUM OFF OF THE FURNITURE

lessly. Then he emitted a whoop. Then another whoop. Then a great many whoops in quick succession. He did a war dance about the golden-oak table. He whooped at the astonished Mr. Beecher, who, thinking Mr. Pottle had suddenly gone mad, sought to protect himself by tangling his fat form in the bead portieres.

"Why, Ambrose!" Mrs. Pottle was alarmed. "What is it? What is it?"

"You've done it, Blossom," he shouted. "My ickle poetess has brought home the bacon. Look!"

He handed the letter. She read:

"Dear Mrs. Pottle, E. P.: We are glad to tell you that you have won the first prize of $1000 for the best poem describing the merits of Horowitz's soap. Our check is inclosed. We also inclose copy of the advertisement featuring your poem. This will appear in magazines, newspapers and on billboards all over America, thus bringing your poem—and our soap—to the attention of 100,000,000 people. We congratulate you. It sure is some swell poem.

"Yours very truly,

"Horowitz, Horowitz & Horowitz Soap Corporation.

"Per Ralph Waldo Emerson Horowitz, President."

Mrs. Pottle's eyes were the size of demitasses.

"It—must—be—a—mistake," she faltered. "I didn't enter any soap contest. I don't write poems about soap."

"Ah, but you do, dearie," said Mr. Pottle, all but bursting with pride. "Don't you remember the poem you wrote about Clancy's swamp?"

"You mean 'Lines to a Limpid Pool Come Upon by Chance in a Woodland Glade'?" said his wife, puzzled. "Of course I remember my first born. But it has nothing to do with soap."

"Hasn't it, though?" beamed Mr. Pottle, conscious of a noble deed, but modest nevertheless, "Y'see, dear, I always felt that poem never got the appreciation it deserved. I wanted to see you get it into print and get it read by a whole lot of people. So I fixed it up a bit and sent it in to the Horowitz soap contest—and now my angel's poem will be read by 100,000,000 people! Not bad, eh, Blossom; not so bad?"

"You—fixed—it—up?" repeated Mrs. Pottle, speaking as from a trance.

"Sure," said Mr. Pottle. "Had to make it fit, honey. It didn't take much fixing, though. Just the last line. See, here it is —right in the center of the advertisement —and look how big they printed your name. See——"

Mrs. Pottle picked up the advertisement; in large, clear type she read:

Not more pure the lily!
  Not more chaste the rose!
Why art thou so lovely?
  Heaven only knows.
Fresh and sweet and healthy;
  Full of strength and hope,
For mortal, poor or wealthy,
  Use Horowitz's Soap.

She stood looking at the check, then she sat down at the desk, indorsed the check, handed it to her husband, and smiled.

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DIXON'S RETURN

(Continued from page 5)

Short and sweet it was, and wound up with telling 'er to be careful that her uncle and cousins didn't eat 'er out of house and 'ome.

She got another letter two days arterward, saying that he 'ad shipped as ordinary seaman on an American bark called the Seabird bound for California, and that 'e expected to be away a year or thereabouts.

"It'll do 'im good," ses old Burge, when Mrs. Dixon read the letter to 'em. "It's a 'ard life is the sea, and he'll appreciate his 'ome when 'e comes back to it again. He don't know when 'e's well off. It's as comfortable a 'ome as a man could wish to 'ave."

It was surprising wot little difference George Dixon's being away made to the Blue Lion. Nobody seemed to miss 'im much and things went on just the same as afore he went. Mrs. Dixon was all right with most people, and 'er relations 'ad a very good time of it; old Burge began to put on flesh at such a rate that the sight of a ladder made 'im ill almost, and Charlie and Bob went about as if the place belonged to 'em.

They 'eard nothing for eight months, and then a letter came for Mrs. Dixon from her 'usband in which he said that 'e had left the Seabird after 'aving had a time which made 'im shiver to think of. He said that the men was the roughest of the rough and the officers was worse, and that he 'ad hardly 'ad a day without a blow from one or the other since he'd been abroad. He'd been knocked down with a handspike by the second mate, and had 'ad a week in his bunk with a kick given 'im by the boatswain. He said 'e was now on the Rochester Castle, bound for Sydney, and he 'oped for better times.

That was all they 'eard for some months, and then they got another letter saying that the men on the Rochester Castle was, if anything, worse than those on the Seabird, and that he'd begun to think that running away to sea was diff'rent to wot he'd expected, and that he supposed 'e'd done it too late in life. He sent 'is love to 'is wife and asked 'er as a favor to send Uncle Burge and 'is boys away, as 'e didn't want to find them there when 'e came home, because they was the cause of all his sufferings.

"He don't know 'is best friends," ses old Burge. "'H's got a nasty sperrit I don't like to see."

"I'll 'ave a word with 'im when 'e does come home," ses Bob. "I s'pose he thinks 'imse'f safe writing letters thousands a' miles away."

The last letter they 'ad came from Auckland, and said that he 'ad shipped on the Monarch, bound for the Albert Rocks, and he 'oped soon to be at 'ome and managing the Blue Lion, same as in the old happy days afore he was fool enough to go to sea.

That was the very last letter, and some time arterward the Monarch was in the missing list, and by-and-by it became known that she 'ad gone down with all hands not long arter leaving New Zealand. The only difference it made at the Blue Lion was that Mrs. Dixon 'ad two of 'er dresses dyed black, and the others wore black neckties for a fortnight and spoke of Dixon as pore George, and said it was a funny world, but they supposed everything was for the best.

It must ha' been pretty near four years since George Dixon 'ad run off to sea when Charlie, who was sitting in the bar one afternoon reading the paper, things being dull, saw a man's head peep through the door for a minute and then disappear. A'most directly arterward it looked in at another door and then disappeared agin. When it looked in at the third door Charlie 'ad put down 'is paper and was ready for it.

"Who are you looking for?" he ses, rather sharp. "Wot d'ye want? Are you 'aving a game of peep-bo, or wot?"

The man coughed and smiled, and then 'e pushed the door open gently and came in and stood there fingering 'is beard as though 'e didn't know wot to say.

"I've come back, Charlie," he ses at last.

"Wot, George!" ses Charlie, starting. "Why, I didn't know you in that beard. We all thought you was dead, years ago."

"I was pretty nearly, Charlie," ses Dixon, shaking his 'ead. "Ah! I've 'ad a terrible time since I left 'ome."

"You don't seem to ha' made your fortune," ses Charlie, looking down at 'is clothes. "I'd ha' been ashamed to come 'ome like that if it 'ad been me."

"I'm wore out," ses Dixon, leaning agin the bar. "I've got no pride left; it's all been knocked out of me. How's Julia?"

"She's all right," ses Charlie. "Here, Ju—"

"H'sh!" ses Dixon, reaching over the bar and laying his 'and on his arm. 'Don't let 'er know too sudden; break it to 'er gently."

"Fiddlesticks!" ses Charlie, throwing his 'and off and calling, "Here, Julia! He's come back."

Mrs. Dixon came running down stairs and into the bar. "Good gracious!" she ses, staring at her 'usband. "Whoever'd ha' thought o' seeing you again? Where 'ave you sprung from?"

"Ain't you glad to see me, Julia?" ses George Dixon.

"Yes, I s'pose so; if you've come back to behave yourself," ses Mrs. Dixon. "What 'ave you got to say for yourself for running away and then writing them letters, telling me to get rid of my relations?"

"That's a long time ago, Julia," ses Dixon, raising the flap in the counter and going into the bar. "I've gone through a great deal o' suffering since then. I've been knocked about till I 'adn't got any feeling left in me; I've been shipwrecked, and I've 'ad to fight for my life with savages."

"Nobody asked you to run away," ses his wife, edging away as he went to put his arm round 'er waist. "You'd better go upstairs and put on some decent clothes."

Dixon looked at 'er for a moment and then he 'ung his 'ead.

"I've been thinking o' you and of seeing you agin every day since I went away, Julia," he ses. "You'd be the same to me if you was dressed in rags."

He went upstairs without another word, and old Burge, who was coming down, came down five of 'em at once owing to Dixon speaking to 'im afore he knew who 'e was. The old man was still grumbling when Dixon came down again, and said he believed he'd done it a-purpose.

"You run away from a good 'ome," he ses, "and the best wife in Wapping, and you come back and frighten people 'arf out o' their lives. I never see such a feller in all my born days."

"I was so glad to get 'ome again I didn't think," ses Dixon. "I hope you're not 'urt."

He started telling them all about his 'ardships while they were at tea, but none of 'em seemed to care much about hearing 'em. Bob said that the sea was all right for men, and that other people were sure not to like it.

"And you brought it all on yourself" ses Charlie. "You've not only got yourself to thank for it. I 'ad thought o' picking a bone with you over these letters you wrote."

"Let's 'ope 'e's come back more sensible than wot 'e was when 'e went away," ses old Burge, with 'is mouth full o' toast.

By the time he'd been back a couple o' days George Dixon could see that 'is going away 'adn't done any good at all. Nobody seemed to take any notice of 'im or wot he said, and at last, arter a word or two with Charlie about the rough way he spoke to some o' the customers, Charlie came in to Mrs. Dixon and said that he was at 'is old tricks of interfering, and he would not 'ave it.

"Well, he'd better keep out o' the bar altogether," ses Mrs. Dixon. "There's no need for 'im to go there; we managed all right while 'e was away."

"Do you mean I'm not to go into my own bar?" ses Dixon, stammering.

"Yes, I do," ses Mrs. Dixon. "You keep out of it for four years to please yourself, and now you can keep out of it to please me."

"I've put you out o' the bar before" ses Charlie, "and if you come messing about with me any more I'll do it agin. So now you know."

He walked back into the bar whistling, and George Dixon, after sitting still for a long time thinking, got up and went into the bar, and he'd 'ardly got his foot inside afore Charlie caught 'old of 'im by the shoulder and shoved 'im back into the parlor agin.

"I told you wot it would be," ses Mrs. Dixon, looking up from 'er sewing. "You're only got your interfering ways to thank for it."

"This is a fine state of affairs in my own 'ouse," ses Dixon, 'ardly able to speak. "You're got no proper feeling for your husband, Julia, else you wouldn't allow it. Why, I was happier at sea than wot I am 'ere."

"Well, you'd better go back to it if you're so fond of it," ses 'is wife.

"I think I 'ad," ses Dixon. "If I can't be master in my own 'ouse I'm better at sea, hard as it is. You must choose between us, Julia—me or your relations. I won't sleep under the same roof as them for another night. Am I to go?"

"Please yourself," ses 'is wife. "I don't mind your staying 'ere so long as you behave yourself, but the others won't go; you can make your mind easy on that."

"I'll go and look for another ship, then," ses Dixon, taking up 'is cap. "I'm not wanted here. P'r'aps you wouldn't mind 'aving some clothes packed into a chest for me so as I can go away decent."

He looked around at 'is wife as though 'e expected she'd ask 'im not to go, but she took no notice, and he opened the door softly and went out, while old Burge, who 'ad come into the room and 'eard what he was saying, trotted off upstairs to pack 'is chest for 'im.

In two hours 'e was back again and more cheerful than he 'ad been since he 'ad come 'ome. Bob was in the bar and the others were just sitting down to tea, and a big chest, nicely corded, stood on the floor in the corner of the room.

"That's right," he ses, looking at it; "that's just wot I wanted."

"It's as full as it can be," ses old Burge. "I done it for you myself. 'Ave you got a ship?"

"I 'ave," ses Dixon. "A jolly good ship. No more hardships for me this time. I've got a berth as captain."

"Wot?" ses 'is wife. "Captain? You!"

"Yes," ses Dixon, smiling at her. "You can sail with me if you like."

"Thankee," ses Mrs. Dixon. "I'm quite comfortable where I am."

"Do you mean to say you've got a master's berth?"

"I do," ses Dixon; "master and owner."

Charlie coughed. "Wot's the name of the ship?" he asks, winking at the others.

"The Blue Lion," ses Dixon, in a voice that made 'em all start. "I'm shipping a new crew and I pay off the old one tonight. You first, my lad."

"Pay off," ses Charlie, leaning back in 'is chair and staring at 'im in a puzzled way. "Blue Lion?"

"Yes," ses Dixon, in the same loud voice. "When I came 'ome the other day I thought p'haps I'd let bygones be bygones, and I laid low for a bit to see whether any of you deserved it. I went to sea to get hardened—and I got hard. I've fought men that would eat you at a meal. I've 'ad more blows in a week than you've 'ad in a life time, you fat-faced landlubber."

He walked to the door leading to the bar, where Bob was doing 'is best to serve customers and listen at the same time, and arter locking it put the key in 'is pocket. Then 'e put 'is 'and in 'is pocket and slapped some money down on the table in front o' Charlie.

"There's a month's pay instead o' notice," he ses. "Now git."

"George!" screams 'is wife. "'Ow dare you? 'Ave you gone crazy?"

"I'm surprised at you," ses old Burge, who'd been looking on, with 'is mouth wide open, and pinching himself to see whether 'e wasn't dreaming.

"I don't go for your orders," ses Charlie, getting up. "Wot d'ye mean by locking that door?"

"Wot!" roars Dixon. "Hang it! I mustn't lock a door without asking my barmen now. Pack up and get off, you swab, afore I start on you."

Charlie gave a growl and rushed at 'im, and the next moment 'e was down on the floor with the 'ardest bang in the face that he'd ever 'ad in his life. Mrs. Dixon screamed and ran into the kitchen, follered by old Burge, who went into tell 'er not to be frightened. Charlie got up and went for 'im agin; but he 'ad come back as 'ard as nails and 'ad a rushing style o' fighting that took Charlie's breath away. By the time Bob 'ad left the bar to take care of itself, and run round and got in the back way, Charlie 'ad 'ad as much as 'e wanted and was lying on the sea-chest in the corner trying to get 'is breath.

"Yes? Wot d'ye want?" ses Dixon, with a growl, as Bob came in at the door.

He was such a 'orrible figure, with the blood on 'is face and 'is beard sticking out all ways, that Bob, instead of doing wot he 'ad come round for, stood in the doorway staring at 'im without a word.

"I'm paying off," ses Dixon. "'Ave you got anything to say agin it?"

"No," ses Bob, drawing back.

"You and Charlie'll go now," ses Dixon, taking out some money. "The old man can stay on for a month to give 'im time to look round. Don't look at me that way, else I'll knock your 'ead off."

He started counting out Bob's money just as old Burge and Mrs. Dixon, hearing all quiet, came in out of the kitchen.

"Don't you be alarmed on my account, my dear," he ses, turning to 'is wife; "it's child's play to wot I've been used to. I'll just see these two mistaken young fellers off the premises, and then we'll ave a cup o' tea while the old man minds the bar."

Mrs. Dixon tried to speak, but 'er temper was too much for 'er. She looked from her 'usband to Charlie and Bob and then back at 'im agin and caught 'er breath.

"That's right," ses Dixon, nodding his 'ead at her. "I'm master and owner of the Blue Lion and you're first mate. When I'm speaking you keep quiet; that's dis-sipline."

. . . .

I was in that bar about three months arterward, and I never saw such a change in any woman as there was in Mrs. Dixon. Of all the nice-mannered, soft-spoken landladies I've ever seen, she was the best, and on'y to 'ear the way she answered her 'usband when he spoke to 'er was a pleasure to every married man in the bar.

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PEPPING YOUR PERSONALITY

The Great New Movement to Increase Your Efficiency in Mating and Money Making

BY STEPHEN LEACOCK

DEAR friend reader—for you will not mind my calling you this, or both of this, for I feel already that we are friends, are we not, don't you?—let us sit down and have a comfortable get-together visit and talk things over.

Are you aware that there is but more

Harmony makes for Happiness, and that Worry would merely carry his waste products into the ducts and nuts like for success.

The Employer and His Duties

15

The Married Life of Helen and Warren

A Discordant Sunday Motor Trip and a Dubious Road-House Dinner

BY MABEL HERBERT URNER

Creator of "Helen and Warren" Characters

"NOT quite so fast," pleaded Helen.

"You don't call this fast? Only forty-two," Mr. Crane glanced at his speedometer. "When we come to a good stretch, I'll let her out to fifty."

"Not with us, you won't," grunted Warren. "This car's too light for speeding."

"You don't know this boat. She can hit it up to sixty easy."

"Well, we're out to enjoy the country—not for a speed demonstration."

"No, but I'd like to show you what she can do. And if we're to make Green Cove Inn for lunch, we've got to step on it."

"Can't we stop at some nearer place? Aren't there other road-houses along here?" suggested Helen, who loathed driving fast.

"Don't know anything about them. We'll make Green Cove all right," with careless optimism. "This road's fairly clear for Sunday."

"You can't do anything with Gregory," laughed Mrs. Crane. "At first I refused to go with him, but I'm used to it now. I suppose some day we'll have a smash-up. I only hope I'll be killed outright—not crippled."

"Nice cheering thought," shrugged Warren.

"Don't worry, I know how to drive this car. Never had an accident yet."

"Sit still, Midgie! Don't get you feet on Mrs. Curtis."

"I'm hungry," Midgie squirmed rebelliously. "Want my dinner!"

"Yes, darling, it won't be long now. We had to make a detour and daddy took the wrong road. Here, let mother button your coat."

Held up at a railroad crossing, Helen stooped to adjust Warren's raincoat, that she had wrapped in a newspaper for a footstool.

"Mother puts her feet on this rail," shrilled Midgie, watching her critically.

"Mrs. Curtis isn't as big as mother. We should've brought a little box."

"Maybe we can get one at the Inn," suggested Helen, whose comfort on a long drive depended on a footstool. "Oh, be careful! Oh—Oh!"

"I'll not run over him," Mr. Crane sped ahead of the barking terrier, that had bounded out after them.

"Don't Midgie. Sit still! Lean over against mother and go to sleep."

"I ain't sleepy. Daddy, stop! Get me some ice cream."

"Not at that place. It mightn't be clean," comforted Helen, as they flew by the refreshment shed with its alluring sign, "Hot Dogs and Ice Cream Cones."

The overcast sky grew darker. A chill moisture sharpened the wind.

"I hoped we'd get there before it rained," as drops trickled down the glass.

"Only a shower. Pull up that window, if it comes in." Mr. Crane glanced back.

An ominous rumble was followed by a heavy downpour.

"Hush, Midgie! Why a big girl like you shouldn't be afraid of lightning."

"Better slow up along here," cautioned Warren. "Pretty slippery."

A sharp turn in the road. A sickening swerve!

A scream from Helen. They were skidding sideways!

The next second, a terrific jolt as they sagged into the ditch.

With muttered profanity Warren and Mr. Crane sprang out.

"We're all safe—we're not hurt," Mrs. Crane comforted the sobbing Midgie.

"She's stuck, all right," admitted Mr. Crane. "Think we can pull her out?"

"We can try," glummed Warren.

"Here's your raincoat," Helen opened the newspaper bundle at her feet.

"You two get out," he growled. "Heavy enough without you."

"You mean me," laughed Mrs. Crane. "No, Midgie, you can stay in."

"Well, my footstool's proving useful," as they stood in the rain holding the newspapers over their hats.

But they were all drenched before the men finally got the car out of the ditch.

"She's still running fine," boasted Mr. Crane, when they drove on. "Takes more than a ditching to lay up this bus!"

"But it cuts out Green Cove," Warren glowered at his watch. "Half-past two. Now we're going to stop at the first road-house!"

"Yes, we'll have to, Gregory," urged Mrs. Crane. "It's over an hour to Green Cove and we couldn't get back for the six-forty. You think you must take that train, Mr. Curtis? You couldn't stay over?"

"No, we've got to get back tonight," brusqued Warren. "I've an appointment first thing in the morning."

Somewhat chastened by their recent ditching, Mr. Crane was now driving more cautiously.

A desolate stretch of country with no road-houses. Only a few refreshment sheds, and a dilapidated farmhouse with a tree sign, "Honey & Fresh Eggs."

"Hold up! What's this we're coming to?" demanded Warren.

As they drew nearer a red-and-black sign shouted from the gate-post:

She's stuck, all right," admitted Mr. Crane. "Think we can pull her out?"

"BAUNTER INN
Special Sunday
Chicken Dinner—$1.50"

"Don't know anything about it," demurred Mr. Crane. "Doesn't look like much."

"Well we got to take a chance," grouched Warren. "Can't go any farther."

Up a muddy driveway to the side porch, where they climbed out, leaving the car under the parking shed.

Around the porch to the front door, through a dim musty hall, and they entered a long, low-ceilinged dining-room, deserted, but for one lingering couple.

"Too late for the regular dinner?" as the proprietor greeted them.

"No, we can fix you up, sir," ushering them to a large round table.

"Dear, ask him to open a window," whispered Helen. "It's so stuffy in here," sniffing at the odors of cooking and kerosened floors accentuated by the dampness.

The dark dingy wall-paper was enlivened by highly-colored fruit and game pictures. A cheap oak sideboard and a slot player-piano stood in the alcove.

"You want five dinners?" the waiter looked at Midgie.

"No, four will be plenty. Just a glass of milk for the little girl."

"Don't want milk," whiningly. "Want dinner—and ice cream."

"Sh—sh! Mother'll give you some of hers. Let me take off your coat."

"What d'you do that for? Aint they clean?" piped up Midgie.

"They are now," laughed Helen, wiping her silver with her napkin. "But you must never do this—it's very bad manners."

"Yes, that's a fine example for a child," frowned Warren. "You're always scouring everything off. Little dirt won't kill you. Well, cheer up! Here comes the soup."

The thinnish clam chowder, mostly potatoes, had a strong bacon flavor that Helen loathed. One spoonful, and she pushed back her plate to nibble an olive.

The chicken, leathery slices of grayish-white meat over a mound of soggy dressing, the greasy string beans, the watery cauliflower, and drab mashed potatoes, made up the $1.50 "Special" chicken-dinner.

"Oh, let me give her some of mine," insisted Helen eagerly, as Mrs. Crane started to divide with Midgie. "Here's some nice chicken—I'll cut it up."

"Why you're giving her all your white meat," protested Mrs. Crane. "You're not eating anything. I know it isn't very good—but after that long drive——"

"You needn't worry about Helen. She's always finicky," Warren reached for the bread. "But she's not missing much by passing up this grub. 'Special' dinner," with a snort. "Specially bum!"

"I wanted to go on," grumbled Mr. Crane. "Better place up the road."

"Yes, and not make that train. You always want to go too far, Crane. We shouldn't have tried for Green Cove. Knew that when we started. Here, waiter, bring us some hot coffee—all this stuff's stone cold. Yes, large cups. Got any real cream?"

"I'll see, sir. Apple pie or chocolate pudding?"

"You couldn't eat the pie crust here," advised Helen in an undertone.

"Guess that's a good tip," grinned Mr. Crane. "We'll all have the pudding."

The chocolate was hot, but served with condensed milk; and the chocolate cornstarch pudding without whipped cream was sweetly insipid.

"I don't like this dinner," whined Midgie. "This ain't a nice place."

"You got it sized up right, Midgie," Warren beckoned for the check. "Got their nerve to charge one-fifty per for this punk feed."

The men consoling themselves with cigars, they got into their damp wraps, and filed out to the car.

It was a long, dreary drive back. Midgie, fretful and squirming, finally went to sleep. There were no efforts at conversation. They were all too tired, hungry and uncomfortable. Only the purring motor relieved the gloomy silence.

"Look out for another skid," cautioned Warren.

"Good road along here. I've got to let her out to make that train."

Helen was frankly nervous, for though Warren said nothing more, his grim profile betrayed his disapproval of the reckless driving.

When at last they drew up at the station, Mr. Crane leaned back with a boastful,

"Well, I got you here in time and ten minutes to spare."

"That train's forty minutes late," volunteered a man on the platform.

"Then don't you folks wait," insisted Warren. "You want to get that child to bed."

"Sorry it rained, or we'd have shown you a better time. We'll have that dinner at Green Cove yet. You come out some Sunday soon," urged Mr. Crane.

"Yes, we'd love to," effused Helen. "And we enjoyed this in spite of the rain. It's always restful to get out in the country."

Trying to cover Warren's surly unresponsiveness, she kept up her nervous effusions until the car started off with Mrs. Crane waving back.

"Dear, you might've said something nice," giving him his raincoat. "You hardly said a word. It wasn't their fault it rained."

"No, but what makes me sore is Crane's bull-headedness. He always wants to go too far. Plans too big a day. I knew we couldn't make Green Cove—we started too late. But he was so cocksure. All these motor maniacs want to cover the whole State. Run up a big mileage and wear everybody out!"

Then, as they turned into the dank, dimly-lit, odoriferous waiting room, he threw his cigar into a filthy spittoon, with a disgusted, "And now we're in for a joyous half-hour in this cheerful, sanitary place!"

Next Week: Warren's Credit is Challenged"

Trap Lobsters in Baskets

Workmen spend many days making lobster pots for use in the waters about the Island of Corsica, the pots being made of the long limbs of myrtle, stripped of the bark and woven into great baskets that are the traps for the lobsters sought and in which there are large numbers taken each season.

MR. POTTLE AND POETRY

(Continued from page 17)

fer you the inclosed contract. Please sign and return without delay."

Mr. Pottle, at this point, rather ostentatiously, went through the pantomine of removing his dollar watch from his vest pocket and hiding it in his sock. Mrs. Pottle's eyes narrowed, but she made no comment, and read on:

"We will publish an edition of 200 copies, exquisitely bound and hand printed on special paper, just for what it costs us—$510 cash, payable in advance."

Mr. Pottle groaned faintly. She did not, apparently, hear him.

"I wonder what the $10 is for," she said.

"Probably for the license," he said.

"What license?"

"Why, the poetical license," he said. "I 'spose they have to get one."

She nodded.

"Yes; of course. That's it. Well, Ambrose, here's the contract. Isn't it wonderful? My book—accepted!"

"Did you send your book to other publishers?" Mr. Pottle asked.

"Twenty-one," said Mrs. Pottle. "But they all sent it back. They're all in cahoots, I believe. They won't print poems by a new poet unless they've already printed some of her poems."

"Yes," agreed Mr. Pottle, "you gotta be in the click."

He studied his egg.

"Look here, Blossom," he said. "I don't see how we can afford to have the book published. It took every nickel I had to pay the bay rum people, and down at the shop I need a new chair and a new hot towel boiler and—well—510 bucks is 1020 hair cuts."

"It isn't as if you were throwing the money away, Ambrose," retorted his wife. "Didn't the letter say they had a strong feeling that the world would pour golden tribute into my coffers?"

"I've had that feeling for years," said Pottle, patently ironic. "But as yet the world hasn't poured. Besides, I don't entirely trust this fellow Deeter. How many poems will be in the book?"

"Twenty-four."

"Long ones?"

"No; all rather short."

"Ummm," mused Mr. Pottle. "Twenty-four poems—say thirty pages. I don't know a thing about the printing game, but it seems to me that $2.50 is a terrible price to charge for a thirty-page book."

"But remember, Ambrose, the book is to be exquisitely bound and hand printed on special paper. It says so right here."

He shook a dubious head, but could muster no rebuttal. "I hope they'll have a copy of it in the poorhouse library," he remarked.

"Stuff," said Mrs. Pottle, "and nonsense."

"To blow in $510 just now," said Mr. Pottle, "would leave me just 500 below zero."

"Ambrose," said his wife, "do I ask you to do this for art's sake? No. But you are interested in a chance to make money, aren't you?"

"Lead me to it," he replied, promptly.

"Look!" she said. "Two hundred copies of 'Twilight and Thistles' will cost $510."

"Yes, I see that."

"Well," cried Mrs. Pottle, busy with her pencil, "suppose they sold for $4 a copy. Four times nought is nought, four times nought is nought, four times two is—ummmmmm—eight. Eight hundred dollars. That leaves $290 profit on the first edition alone."

"It's just like finding it," said Mr. Pottle. She scented skepticism in his manner.

"Remember, Ambrose," she said, "that the money does not interest me. I am a poetess; you are a business man. It is for your sake I consider profits. Why, we might even charge $5 a copy."

"Sure," said Mr. Pottle. "Why not? Five dollars would be as easy to get as four."

"No," she decided, after taking thought, "I won't profiteer. Of course, since it is a first edition it might be worth almost anything. I read last week that somebody paid $600 for the first edition of some poems by a man named Swinburne, and he's so little known they don't even keep his poems in the Granville public library. Why, Ambrose, just suppose 'Twilight and Thistles' was worth—to be conservative—$500 a copy!" She made figures on the table cloth. "That would be $100,000 for 200 copies," she announced, jubilantly.

"Golly, Blossom," said her mate, "you've got a beautiful imagination."

"Here it is in black and white," she countered.

"Where are you going to sell the book?"

"We could sell the first 200 copies right here in Granville," she said.

"The only book that there are 200 copies of in this town," remarked Mr. Pottle, "is the telephone directory."

"I believe in my book," said his wife. "Think of it, Ambrose. A probable hundred thousand dollars!"

"It's a shame to take the money," he said. He knitted his brows and focused his attention on his egg. Then he said, gently, "I'm afraid the world will have to worry along without 'Twilight and Thistles' for a while, Blossom."

"Oh, Ambrose!" Her tone wrung his heart. "To think that I, your Blossom, must be a mute, inglorious Milton and waste my sweetness on the desert air—as the poet says.

"It is tough," admitted Mr. Pottle. "But I simply haven't the money. Later—perhaps—if the barber business picks up—but—well, I'm sorry, Blossom."

He fled to his work. He was a tender-hearted man, and a female in distress, particularly Blossom, was more than he could bear. But he could not keep his mind on his work that day. The tragic look on his wife's face haunted him. He nicked at least three chins. Somehow the lather suggested to his mind his wife, lying cold in death, the unpublished manuscript of "Twilight and Thistles" clasped to her ample bosom. He was tortured by demons of remorse and apprehension. He left his shop early and returned to his bungalow home. He found his wife in bed, somewhat red about the eyes, pale of cheek, and forlornly eating caramels; a pad of paper was propped up by her knees; she was writing and sighing in turn.

"Another poem?" he asked, with manufactured cheerfulness, kissing her.

"Yes," she said, wanly.

"What's it called?"

"Vale," said Mrs. Pottle.

"Valet?" said Mr. Pottle. "That reminds me; did my blue serge pants come back from the presser?"

"Not v-a-l-e-t," she said. "V-a-l-e. Vale."

"Come again," said Mr. Pottle.

"It's Greek," she informed him, "for 'farewell.'"

"Farewell?"

"Yes—a poetess's farewell to the world."

"Oh, Blossom!"

"Sit down—over there—I'll read it," she said.

Nervously he obeyed; in a voice that faltered she read:

"Vale. It's free verse, Ambrose," she explained.

"What kind, honey?"

"Free."

"Ah, yes," said Mr. Pottle, nodding to show he understood. "The kind you give away."

She was clearing her throat, and so did not hear him. She picked up the paper and read, with tragic emphasis:

O, world,
O, world of woe, O!
What chance has art
In Granville,
Ohio?
I fain would flee a sordid sphere wherein
A book of lovely verse is valued less than
A new barber chair—
And a hot towel boiler!
Where gold goes not to bards and singers sweet—
But to pay bay rum bills.

"Now you're getting personal," objected Mr. Pottle.

"I sha'n't be anything long," she said, and read on:

Farewell, penurious world, farewell!
I will not tarry long,
Here in this temple where I wove
My wreath of song,
(Number 211 Homehurst avenue.)
My spirit free will flee the world of men—
And in the sky in some far distant realm
Sing my glad songs,
Which will be printed on vellum
By angel printers on a Heavenly printing press—
And then a certain party in the barber business
Will be sorry,
I guess.

She dabbed her eyes with a lace handkerchief. He dabbed his.

"Blossom," he said, hoarsely, "don't die. I'll get your darned poems printed if it busts me."

She kissed him.

"I knew you'd do it," she said. "Art will reward you."

"I'm not doing it for art's sake," he said, 'or for dough's sake. I'm doing it for your sake."

She smiled, swallowed a caramel, bathed her eyes, and, taking his arm, went with him toward the dining-room, whence came the aroma of hotcakes and onions.

A look of horror congealed the features of Mrs. Pottle. She had just opened a bulky express package (sent collect,) and was holding aloft a copy of "Twilight and Thistles." Mr. Deeter had been liberal in his interpretation of exquisite binding. To Mrs. Pottle's eyes it seemed that the binding was not unlike the brown paper that is more frequently used as a binding for packages of groceries than books. The special paper on which the book was printed was special in the sense that it was not often encountered in books; indeed, Mrs. Pottle could not help but surmise that it was the same sort of paper that was used in printing the Pinkneyville (Ark.) Morning Star, from whose job plant the book had issued. That the poems had been set by hand was obvious to their author after she had scanned the first few pages; indeed, in setting them the hand had been used exclusively; the head had not functioned. She grew feverish as she read the dedication; she had hoped it would please Ambrose; he had been so kind; he had grumbled and prophesied financial calamities, but he had sent the $510; the dedication was to be a surprise to him. As she read it, Mrs. Pottle perceived that it would be all of that. Her eyes beheld:

DEDICATION.

To the man who insipid ["'Inspired,'" groaned Mrs. Pottle, "'inspired'!] many of these poems, and who made this book passable ["'Possible,'" groaned Mrs. Pottle, "'possible'!"] and who shares my thoughts, my dreams, and my life, waking and sleeping—

AMBROSE BOTTLES

Mrs. Pottle gave out a most tragic sound.

"'Bottles!" she moaned. "What will people think of me? Why, that might even be grounds for divorce. Oh, dear; Oh, dear."

She collected herself and tried to read the poems; but she could not finish.

Mr. Pottle, emerging roseate from his morning tub, found her stunned and stricken. He picked up one of the books, examined it, whistled.

"So this is what they charged two-fifty each for," he observed. "And yet I stay in the barber business!"

He saw his wife's face, so he added, "Not such a bad-looking little book, at that." Then, frowning ominously. "But who is this fellow Bottles?"

"It's you, Ambrose," answered his wife, weakly. "It's a printer's mistake."

Mr. Pottle was thumbing through the pages.

"Are there many more mistakes?" she asked.

"Oh, no, not many," he replied. "But then there are only thirty-two pages."

He saw that she was hardly in the mood for humor. He said, briskly:

"Well, now we got 'em, and Deeter's got the 510—and Charley Beecher's got my note for thirty days—what are we going to do with 'em?"

"Sell them," she said.

"Who to? Who to?" he said. "And where?"

"At your barber shop," she replied. "To your customers."

Mr. Pottle made the face of one taking bitter medicine; but he saw that things had gone so far that logic had no place in Number 211 Homehurst avenue.

"All right," he said, resignedly. "I'll do my darndest."

"Twilight and Thistles" had been on the market for a month—to be exact, twenty-nine days. The pile of copies on the golden-oak table in the Pottle living-room did not appear to have diminished. Mr. Pottle came home, kissed his wife, sat down in a Morris chair; his rotund face, by nature cheerful, was etched with lines of brooding care. He spoke gravely.

"Blossom," he said, "as treasurer of this family, I have a report to make."

"Go on," said Mrs. Pottle. "Nothing you can tell me will be any worse than what I already know."

He took out a paper, and read forth:

"Sales of 'Twilight and Thistles.'

DEBIT.

200 copies	$510.00
Express on same	4.43
Total in the hole......	$514.43

CREDIT.

Sales—	
To Cousin Luke—one......	$ 4.00
To Cousin Fred—one......	2.00
(Demanded discount as a member of family.)	
To [illegible]—one [illegible]	[illegible]
([illegible] wants my business.)	
To Unknown Man—one....	[illegible]
(Think he was Peoria traveling man; came into my shop tight; bought book because I led him to think it was something pretty hot.)	
Total	$ 14.00
Net deficit to date..........	500.43"

He folded up the paper.

"My note for $500 falls due at noon tomorrow," he said. "I wonder how Charley Beecher will like the barber business."

"Oh, Ambrose," said his wife, "and you did this for me! Isn't there anything I can do?"

"I'm afraid not. I did think there was a way you could help—but I guess it flivvered. It was a thousand to one chance, anyhow."

"Don't be so mysterious, Ambrose. What do you mean?"

"Why talk of thousand to one chances?" he said.

Mr. Pottle was not, in the usual course of events, a melodramatically-inclined person. Ordinarily he surveyed life with a reasonably unruffled brow; he was a solid citizen who loved his wife, considered barbering a fine art, voted a straight ticket, and never played beyond a quarter limit. Today an air of tragedy hovered over him, over the living-room at Number 211 Homehurst avenue, over Blossom, picture of misery, sitting in a corner. He paced the floor, running agitated fingers through his hair. Mrs. Potter's lips moved.

"What say?" he asked.

"I'm seeking solace in poetry," she said. "I'm composing lines on the indifference of Granville to verse. Listen: here's the first line:

"What happens when a bard writes poems pure?"

Mr. Pottle smiled sardonically. "The sheriff comes and sells his furn-i-ture," he said. He consulted the cuckoo clock. "Nearly twelve," he said, glumly. "Charley Beecher will be here soon, and the old skinflint will want his money right on the dot." He paced the room. "I certainly would like to meet the man who invented poetry," he remarked.

"There he is now," exclaimed Mrs. Pottle.

"The man who invented poetry?" asked Mr. Pottle, pugnaciously.

"No; Charley Beecher. Go to the front door, Ambrose."

Charley Beecher, the money lender of Granville, entered. He was a fat, messy man, oozing amiability and rubbing his large, moist hands.

"Well, Pottle," said Mr. Beecher, genially, "I s'pose you got the five hun' ready? And the interest," added Mr. Beecher.

"I have not," said Mr. Pottle.

"Tch, tch, tch; that is too bad," said Mr. Beecher, with an almost perfect imitation of regret. "Too bad. I'm sorry, Pottle."

"You're nothing of the kind, Charley Beecher," said Mr. Pottle. "You're tickled to death. "You've had your eye on my shop for years."

"Dear me, dear me," said Mr. Beecher, sadly. "Then I suppose I'll have to drop 'round and get the sheriff."

He picked up his derby hat. Then the door-bell rang.

"It's nothing but the mail," said Mrs. Pottle, brokenly. "Two letters—one for me from The Goblet sending back 'Lines to a Sparrow Killed by Sitting on a Trolley Wire,' and one for you, Ambrose."

"Give it to me," said Mr. Pottle, list-

PEPPING YOUR PERSONALITY

The Great New Movement to Increase Your Efficiency in Mating and Money Making

BY STEPHEN LEACOCK

DEAR friend reader—for you will not mind my calling you this, or both of this, for I feel already that we are friends, are we not, don't you?—let us sit down and have a comfortable get-together visit and talk things over.

Are you aware that there is big movement going on in this country, and that a lot of big-hearted men and ever so many big women are in it? Perhaps not. Then let me try to tell you all about it and the way in which the world is being transformed by it.

Have you ever thought of the large place that love plays in this world? Perhaps not. And if you have hitherto been clean outside of our great movement toward the new life and the new success, you have probably never read the booklet (obtainable anywhere or to be had by cutting out a coupon) entitled "How to Choose a Mate," by Dr. O. Salubrious, Med. Mis, Wash.

Love and the Lizard

IT MAY never have occurred to you how many men in picking a mate, or a life companion, or even a wife, make a bad pick. There are ever so many cases on record where serious dissatisfaction arises with the selection which has been made. With so many to choose from, this seems unnecessary. If you will study the work of Dr. Salubrious, you will see that he makes the bold claim that men and women are animals and they should mate with the same care as is shown by the lobster, the lizard, and the graminiferous mammalia.

The essential idea is that a new race of men and women is emerging under our eyes. These people are a new set of beings. Alive with personality, using 100 per cent of their efficiency, they are rapidly inheriting the earth. As Doctor himself has put it, "The future will belong to those who own it."

Do you want then, reader—to be in this movement or out of it? Or no, let me put it in the striking way phrased by Alforce, "Can you afford to be out of it?"

The Biggest-Priced Men

LET us therefore proceed to study out this question quietly and systematically, taking nothing for granted. We have said that personality is the greatest thing in the world. But now let us ask ourselves: How do we know that personality is the greatest thing in the world? From what corollaries do we draw this hypothesis, and is such an innuendo justified? In other words, who says so?

Our answer to this is very simple. The greatest men in the world, those, that is to say, who draw the largest salaries, do so by their personality. Ask any truly great man how he made all his money, and he will always tell you the same thing. The bigger the man is the more loudly he will say it.

The other day I had a few minutes' conversation (I couldn't afford more) with one of the biggest-priced men in this country. "To what," I asked, "do you attribute your own greatness?" He answered without hesitation, "To myself."

Well-Hung Personalities

YET there was a man who has the reputation of being the second biggest consumer of crude rubber in this country. I asked another man, a large consumer of adjustable bicycle parts, how much he thought he owed of his present commanding position to education. He answered emphatically, "Nothing." Something in his tone made me believe him.

Now the common element in all these men is personality. Each one of them has a developed, balanced, nicely adjusted well-hung personality. You feel that as soon as such a man is in your presence; when he enters a room, you are somehow aware that he has come in. When he leaves, you realize that he has gone out. As soon as he opens his mouth, you know that he is speaking. When he shuts his mouth, you feel that he has stopped.

For the acquirement of personality, the first thing needed is to get into harmony with yourself. You may think that this is difficult. But a little practice will soon show you how. Make the effort, so far as you can, to set up a bilateral harmony between your inner and your outer ego.

When you get this done start and see what you can do to extend yourself in all directions. This is a little hard at first, but the very difficulty will lend zest to the effort. As soon as you begin to feel that you are doing it, then try, gently at first, but with increasing emphasis, to revolve about your own axis. When you have got this working nicely, slowly and carefully at first, lift ourself to a new level of thinking. When you have got up there, hold it.

The next great thing to be acquired is optimism, cheerfulness, the absence of all worry. It is a scientific fact that worry has a physical effect upon the body, clogging up the oesophagus and filling the primary ducts with mud. Cheerfulness, on the other hand, loosens up the whole anatomy by allowing a freer play to the bones.

Begin each day with a smile. When you rise in the morning, throw open your

"To what," I asked, "do you attribute your own greatness?" He answered without hesitation: "To myself."

window wide and smile out of it. Don't mind whom you hit with it. When you descend to the breakfast table try to smile at your food, or even break into a pleasant laugh at the sight of it. When you start off to your place of business, enter your street car in a bright and pleasant way, paying your fare to the conductor with a winsome willingness.

When you go into the office, remove your coat and rubbers with a pretty little touch of bonhommie. Ask the janitor, or the night watchman, how he has slept. Greet your stenographer with a smile. Open your correspondence with another smile, and when you answer it, try to put into what you write just the little touch of friendly cheerfulness that will win your correspondent's heart. It is amazing how a little touch of personal affection will brighten up the dull routine of business correspondence

Don't sign yourself "Yours truly," but in some such way as "Yours for optimism," or "Yours for a hundred per cent cheerfulness." But I will show you what I mean in a more extended way by relating to you the amazing—but well-authenticated—story of the rise and success of Edward Beanhead.

THE REMARKABLE CASE OF EDWARD BEANHEAD

IN PRESENTING the instance of Edward Beanhead, I may say that I have no doubt whatever of its authenticity. I have seen this story of the rise of Edward Beanhead (under his own and other names) printed in so many journals that it must be true.

Skeptical readers may suggest that Edward must have owed his start in life to early advantages of birth and wealth; he may have been a prince. This is not so. Beanhead had no birth and no wealth. Accounts differ as to where he was born. Some of the documents, as reproduced in the best advertising pages, represent him as a bright little farm boy from Keokuk, Iowa. It is well known, of course, that railroad presidents and heads of colleges come from there.

The only thing of which we can be certain is that Edward Beanhead, as a youth just verging into manhood, was occupying a simple station as some sort of business clerk. Here came the turning point of his life. By a happy accident Edward came across a little booklet entitled "Tutankhamen is a Dead One. What are you? Learn personal efficiency in six lessons." Write to the Nut University, Postoffice box 6, Canal street, Buffalo.

Five Dynamic Weeks

FROM this time on Beanhead's spare minutes were spent in study. We have in proof of this the familiar illustration in which Edward is seen on a high stool, in his office at lunch hour, eating a bun with one hand and studying a book on personality in the other, while at the side, inserted in a sort of little cloud, one can see Edward's two office companions playing craps with two young negroes. The picture is now rather rare, the little vignette of the crap game having proved rather too attractive for certain minds; in fact some people quite mistook the legend. "Do you want to make money fast?"

Beanhead took the entire course, occupying five weeks and covering Personality, Magnetism, Efficiency, Dynamic Potency, the Science of Power, and Essentials of Leadership.

By the end of his course Edward had reached certain major conclusions. He now saw that Personality is Power; that Optimism opens Opportunity; and that Magnetism Makes Money. He also realized that Harmony makes for Happiness, and that Worry would merely carry his waste products into the ducts and unfit him for success.

The Employer and His Ducts

ARMED with these propositions, Edward Beanhead entered his office after his five weeks' course a new man.

Instead of greeting his employer with a cold "Good Morning," as many employees are apt to do, Edward asked his superior how he had slept.

Now notice how the little things count. It so happened that his employer hadn't slept decently for ten years; and yet no employee had ever asked him about it. Naturally he "reacted" at once. Edward reacted back and in a few minutes they were in close confabulation.

Beanhead suggested to his employer that perhaps his ducts were clogged with albuminous litter. The senior man gravely answered that in that case he had better raise Edward's salary. Beanhead acquiesced with the proviso that in that case he should be allowed to organize his employer's business so as to put it on a strategic footing.

Now observe again how things count. It so happened that this man, although carrying on a business which extended over six States and out into the ocean, had never thought of organizing it; and he didn't even know what a strategic footing was. The result was a second increase of salary within twenty-four hours.

An Efficiency Footing

IN THE weeks that followed Edward Beanhead, now seated in a commodious office with flat-top desk and a view of the ocean and a range of mountains, entirely reorganized the firm's business. His method was simple. The employees were submitted to a ruthless brain-test which eliminated most of them.

The business itself was then plotted out

(CONTINUED ON PAGE THIRTY-ONE)

Good Short Stories from Everywhere

COMPILED FOR THE TIMES ILLUSTRATED MAGAZINE

Young Philosophers

A WELL-KNOWN lawyer was always lecturing his office boy, whether he needed it or not.

One day he chanced to hear the following conversation between the boy and one employed next door:

"How much does he pay you?" asked the latter.

"I get $2000 a year," replied the lawyer's boy, "$10 a week and the rest in legal advice."

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Shocking! Eh What?

J. H. THOMAS, formerly the leader of the railwaymen and now colonial secretary, tells the story of his first appearance at his office. "I was met by a porter on the steps. 'Whom do you want to see?' he asked very haughtily.

"'I'm not quite sure,' I replied. 'I want the colonial office.'

"'Yes, but whom do you want to see?'

"'I want to see the office,' I explained, 'I'm the colonial secretary.'"

"The porter looked at me with arrogance and contempt, and then turning to another porter said in an audible voice! 'Oh, another shell-shock patient!'"

"I was not very flattered," said Mr. Thomas, "but at all events I had arrived."

Some of these porters, messengers and office boys in the government offices have been mightily embarrassed because the new ministers shake hands with them in a genial and comradely way.

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How it's Done

PAUL DUPUY, the French Senator and newspaper owner, said at the end of his American tour:

"Your newspapers are extraordinary, but your hotels are too large for really perfect cooking. A hotel with 2000 rooms and 2000 baths is all very well in its way, but when you want a perfect chaud-froid or a perfect souffle—"

Senator Dupuy shrugged. Then he went on:

"A head-waiter in one of these 2000-room monstrosities was overheard saying to a waiter the other day:

"'The party at the large window table has ordered fresh-made coffee. Be sure and keep them waiting twenty minutes.'"

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Poor Comparison

PAUL ARMSTRONG BROWNE, the insurance statistician, told a story at an insurance men's dinner in Chicago.

"Isaac," said Mr. Browne, "was telling Solomon about his fire.

"'It was horrible, Sol,' Isaac said, 'for, you understand, I wasn't insured. As I saw all that stock goin' up in smoke, Sol, my face got white, white—as white as your shirt.'

"Here Isaac looked at Sol's shirt; then he added:

"'Whiter.'"

• • •

The Queen's Ace

AN INSTANCE of Princess Mary's practical control of her household was related the other day by a London hostess, who had parted with her cook in deference to her husband's preference for a male chef.

Learning that a cook was needed at Chesterfield House, she procured an appointment for her departing treasure. To that good woman's astonishment, she was interviewed, not as she expected, by a housekeeper, but by Princess Mary herself. Said the cook, "I am sure I am not good enough, your Royal Highness."

"But," said the Princess, "Lady ——— says you are a most excellent cook."

"Oh, yes, so I am, but only of plain dishes."

"That's all right. We always have plain food, even when father and mother come."

The Princess then showed her her quarters and introduced her to some of the upper servants. By her charm and consideration she won a friend for life in that "good plain cook."

Her Interview

THE wife of the Postmaster-General, Mrs. Harry S. New, presents as a personality a number of fascinating qualities, known by very few, although she has been a familiar figure in official life for seven years.

Mrs. New never gives an interview. She has a horror of being "quoted," or rather, misquoted—and recalls an amusing story of her last attempt to evade an interview.

Shortly after her husband entered the Cabinet, she was cornered by a reporter one morning, who insisted on interviewing her. Mrs. New was equally insistent that she wouldn't be interviewed and, beyond a few passing pleasantries, had nothing to say. In desperation, the reporter asked her what she thought of woman's rights.

"I prefer woman's privileges," was her quick retort. Whereupon the reporter dashed away and wrote a two-column story, with streamer headlines, "Mrs. New Refuses to Talk. Prefers Woman's Privileges to Woman's Rights."

"I have wondered," she now says, "how long a story he would have written if I had talked."

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Reward of Merit

IT WAS 6 o'clock in the evening and the streets of Los Angeles were crowded with people on their way home after the day's work.

The little newsboy outside the station was doing a roaring trade, and was handing out the papers almost as quickly as he could take the money.

Presently a prosperous-looking man in a fur coat approached.

"Here, sonny, give me a paper," he said,

and tendered a quarter. The boy hastily counted out the change, and was attending to another customer when the man noticed that the change was not correct.

"Here," he said, "you've cheated yourself out of a penny."

"Have I?" the boy answered. "Well, most people would have walked off with the money. Just keep it for your honesty."

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A Baby Vamp

WALKING along Hollywood boulevard one morning, an elderly lady with her little granddaughter passed before the window of a confectioner, and the old lady was importuned for a nickel for a delectable bit on display.

Speaking a little more loudly than she probably realized, the old lady said: "Grandma has no money."

A man passing overheard, and quietly slipped a coin into the hand of the little one, which was at once exchanged for the coveted morsel.

That afternoon she said: "Grandma, let's you and I go down on the boulevard, and you talk out loud."

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Denunciation

TOMMY was looking at his newly acquired picture book, each page bringing forth exclamations of delight. He was insistent with his demands of "Look, mother, look at this."

Mother was reading and would reply, "Yes, I see," without looking up.

Finally in a disgusted tone, Tommy said: "Oh, mother, you just look with your talk and not with your eyes."

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Must Be So

THE country doctor was driving along a mountain road, when a man came out of his house and hailed him. "Say, doc, has the man up the creek got smallpox?"

"Well, I can't say just now—I'm not sure."

"My mother-in-law says it's smallpox."

"Really! has your mother-in-law seen the case?"

"Naw."

"Well, has your mother-in-law ever seen a case of smallpox?"

"Naw, but that don't make no difference to my mother-in-law!"

Real Estater

YOUNG Mr. Saddleby had come to "ask father," who was a hard-headed business man of the world.

"Sir," he began nervously, "I have come to ask for the hand of your daughter in marriage. I think I already possess her heart."

"So, yer do, do yer?" asked the father, "Ow much are yer worth?"

"Five thousand a year, but—" replied the young man, when he was interrupted.

"Ho, well, I sees no objection—"

"But—but," went on Saddleby. "I don't get it!"

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It Worked

"HOW is it," asked the Englishman of a Scot friend, "that Scotsmen get on so well in business while many Englishmen fail?"

"Brains, my boy," was the reply. "You should eat more fish. Give me some money and I'll get you some of the fish that my wife gets for me. Eat it and see how you get on."

The Englishman parted with his money and the fish was sent to him.

Next day he met the Scotsman again.

"Well, how did you get on?"

"Oh, it was a splendid fish!"

"Did you feel any different?"

"No, I can't say I feel any different," said the Englishman; "but that was a lot for a piece of fish, wasn't it?"

"There you are!" said the Scotsman. "Your brain is beginning to work already!"

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Sorry For Him

IT WAS a windy day in the spring. An old gentleman was sunning himself on one of the benches in Westlake Park, but was grieved to hear a small boy near by sobbing as if his heart would break.

"What is the trouble, my little man?" he inquired in sympathetic tones.

"My b-brother I—lost his new hat," the young person boohooed.

"There, there," said the kindly old gentleman, soothingly, "That is a very sad occurrence, but you must not mind that, my young friend. How much worse if it had been your fault?"

"That's just the tr-trouble," replied the urchin, with a renewed flood of tears. "I was wearing it when he lost it!"

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Foolish Question

SENATOR COPELAND, congratulated on his brilliant tax-reduction speech, said at a dinner:

"Economy is the thing, but each man wants the other man to shoulder the burden. It's like the story:

"'George,' said a movie manager's wife,

'You're always wanting me to economize, but I notice that as soon as I cut down on help and make my own dresses and all that sort of thing, you start right in smoking imported cigars and giving suppers to your stars.'

"'Well,' said George, 'what do you suppose I want you to economize for, anyhow?'"

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Reverse English

"SOMETIMES we fail to recognize the peculiarity of some of our expressions until we have heard them from the lips of others," remarked Prof. Jordan recently in San Francisco, adding:

"I have in mind the native clerk in Manila who came into his master's office and asked for a transfer to some other department or even another island.

"'But why do you want to leave here?' asked the superior officer.

"'Because,' the man replied, 'I am homesick.'

"'Oh, well, in that case there is no need for a transfer. I can arrange for you to have a little vacation and then you can come back. Where is your home?'

"'Right here, boss,' was the doleful reply, 'and I am sick of it.'"

In Luck

A YOUNG chap who has been trying to make a living as an extra in pictures came up to the gateman of one of the studios not long ago and asked if he could get in. The watchman, who knew the chap slightly, remarked:

"I don't know as I can do that. You're not working in anything here are you?"

"I've quit pictures," was the reply, "and gone into the bill collecting business. I want to have a chat with Chester"

"Well, sonny," exclaimed the watchman, "you're to be congratulated on obtaining a permanent position."

• • •

Oh, Boy!

TWO golfers sliced their drives into the rough, and went in search of the balls. They searched for a long time without success.

A dear old lady watched them with sympathetic eyes.

At last, after the search had proceeded

half an hour, she beckoned to them and said sweetly: "I hope I'm not interrupting, gentlemen, but would it be cheating if I told you where they were?"

• • •

Thrilling Spot

"WOODBINE WILLIE," as Rev. G. A. Studdert Kennedy, the famous English army chaplin is called, related a story of the Palestine campaign:

"A sergeant," he said, "was telling a Tommy in Palestine that he had just written home to his wife.

"'I told her,' said the sergeant, 'how I'd been watering my horse at the Holy Well at Beersheba, the place where Moses slew Abraham with a stone from a sling, you know.'

"The Tommy considered this statement solemnly. Then he said:

"'Why mate, this here country must go right back to Bible times.'"

FARM and TRACTOR MAGAZINE

Mr. Pottle and Po

SOMETHING had come over Mrs. Pottle. She did not finish her fourth breakfast muffin, but toyed with it pensively, ever and anon absent-mindedly applying to it a dab of marmalade with a distrait butter knife. Her round blue eyes held a starry look as if they were peering out and away beyond the world of muffins, money and men.

Mr. Pottle looked up from the Morning News Press, where he was surveying the column headed, "Today's Bankruptcies," and observed with the tender concern of a spouse for whom there is still dew on the rose of matrimony:

"Blossom, you haven't eaten your muffin."

But she made no reply; she, seemingly, did not hear him.

"Marmalade is 35 cents a jar," he remarked, smiling to show that the remark was jocular. "That's one shave and one bay rum rub, dearie, and the barber business is not what it used to be."

But words could not penetrate the cloud of reverie which wrapped her blonde head, her full-blown cheeks, her dimpled extra chin. She exhaled a sigh, not of sadness, for her eyes were bright, but a sigh almost of ecstasy; her pink lips parted and words were softly set free.

Not more pure the lily!
Not more chaste the rose!

Mr. Pottle elevated blank eyebrows.

"I beg your pardon, Blossom," he said, "I didn't catch that remark."

She said again raptly:

Not more pure the lily!
Not more chaste the rose!

Mr. Pottle stared at her, but tried to conceal signs of alarm. He had learned in his two married years that Mrs. Pottle, though the widow of a hay-and-feed merchant (retail,) was no ordinary woman. She was a creature of temperament and aspiration and, quite openly, an earnest seeker after culture, a commodity which most of her fellow-dwellers in Granville, O., regarded with a frosty and skeptic eye. So her husband tried to be surprised at nothing; he tried to show that, though but a master barber, he could get in tune with the exotic moods of his superior spouse. Therefore, with a great show of interest, he said:

"Not more chased a rose, did he? Who was this Notmore, and why did he chase a rose?"

She surveyed him with a gentle tolerance, with a patience touched with sadness.

"Pray do not jest, Ambrose," she said. "Please remember I consider my art sacred."

"Your art?" Mr. Pottle pronounced the words in accents of astonishment, as if Mrs. Pottle had said, "My hippopotamus." "What art have you got now, Blossom?"

"I've always had it," she said. "And to think I didn't know, I didn't know!"

This appeared to elude Mr. Pottle completely; he pointed a puzzled eye at his three-minute egg, then at his 35-year-old wife; her face mirrored some poignant emotion.

"There, there, honey," he said sympathetically. "Maybe it's not as bad as it feels. Perhaps a little trip to Chicago and a show or two would fix you up."

"Ah," she sighed, addressing some spirit, invisible to Pottle, that appeared to be hovering outside their bungalow, "how could he understand? How could he understand?"

"You might give me a hint about what ails you," suggested Mr. Pottle.

"Ails me? Ambrose, I fear our minds are not in tune this morning. Nothing ails me."

"I thought," he said, humbly, "it might be that mince pie you ate last night just before going to bed."

"Ambrose;" she rebuked him. "My distress is not of the body; that sort of thing I could Cose away. No, no; my pangs are here"—she laid a plump hand upon the spot where she imagined her heart to be—"my turmoil is of the soul, Ambrose. I am a poetess!"

"A poetess, Blossom? Well, I'll be darned!"

"Yes, a poetess."

"But you weren't one last week," he said, somewhat uneasily. "Last week you said you were a spiritualist."

"The past is the past," she stated. "From now on I am going to give my life to poetry. Why, Ambrose, only yesterday I realized for the first time that I was touched by the divine fire, that I had the God-given gift of beautiful expression in verse!"

"Only yesterday?" said Mr. Pottle. "How come?"

"Behold!" she cried, for she was given to the dramatic by nature. She extracted from her flowing lavender negligee a letter.

"I got this yesterday," she said, excitedly. "I'd have told you about it last night, but you were at lodge. Listen."

She read:

"THE INTERNATIONAL AMERICAN INSTITUTE OF POESY, INC.

"Room 619 Drovers' National Bank Building,
"Pinkneyville, Ark.

"Study of J. Elmo Deeter, Consulting Poet.

"My Dear, Dear Friend and Fellow-Bard (that's me, Ambrose:) A thousand thanks for sending me your poem. May Uncle Sam speed to you this message of congratulation. May my words 'flee as a bird to the mountain' to tell you how deeply moved I was by your beautiful—let me repeat the word—beautiful poem. Such charm, such originality, such feeling, such language! As, in the quiet of my study I read aloud the melodious music of your verse, I could not but exclaim to my associate, the distinguished poetess of passion and rural life, Lesbia Rosetta Kling, 'Ah, here is a poet! Here is one touched with the divine fire!'

"And Miss Kling, who does not often enthuse about other poets' work, cried aloud, 'Whoever penned these lines has the God-given gift of beautiful expression in verse!'

"'What promise of even finer things,' I said.

"'Ah, yes,' replied Miss Kling, 'and yet how sad that this great gift may be wasted because the writer has no one to guide his or her footsteps along the inspiring but difficult path of poesy! All this poet needs is a little sympathetic, expert guidance from a fellow-poet who, too, has known the pangs of song. With a little instruction his or her name may be emblazoned among the names of the great verse makers of all time—Shakespeare, Kipling, Dante, Longfellow.'

"So, my dear friend, I am writing to offer you our aid. I know we can help you as we have helped many other poets who had the spark, but did not know how to fan it into a flame.

"Our five-lesson course in the art of writing poetry is simple, helpful, stimulating. We give it only to those who, like yourself, show marked talent. The results speak for themselves. One Iowa housewife, mother of six kiddies (name on request,) has sold eleven poems written in her spare time, and in a year has earned enough to pay the insignificant sum we are compelled to charge, merely to pay for postage and printing. Our advice costs nothing; who can measure such things in gold?

"Do not hesitate. 'Where there's a will there's a way,' as the bard Tennyson sings. You have great talent. Cash in on it! Don't let Dame Fortune rap in vain with her golden hammer. Act, friend, act. Right this second put on yous hat, go to the nearest post box, send us the purely nominal sum of $14.98 in cash, certified check, money order, or stamps, and the first lesson in poetry will be mailed to you at once in a plain, sealed wrapper. Now—take the step that will lead to fame and fortune.

"Yours in the fellowship of art,

"J. ELMO DEETER, Consulting Poet."

Mrs. Pottle's eyes were glowing and so was her voice, as she finished reading the letter. Mr. Pottle thumbed his round chin moodily.

"Fourteen dollars and ninety-eight cents is nearly thirty haircuts," he murmured. She sniffed.

"I feared you could not understand," she said. "You have not a poet soul. Poets reck not of gold."

"No," said Mr. Pottle, "but they seem to reck of money orders, certified checks and stamps."

Her glance would have turned his marrow to ice cream, but he, bending toward his egg, missed it.

"Y'see," he said, "the bay-rum company is pestering me to pay my bill. The barber business isn't so good, lately."

"Ambrose, how can you think of bay rum on this day—when your wife has found herself, has for the first time had a vision of her true mission?"

He perceived that her lip was quivering inaudibly.

"There, there, Blossom," he said, patting her hand. "Her can be nice ickle poet if her wants to be. But I just feel somehow that if this fellow Deeter knew anything about poetry, he'd be writing it instead of teaching it in Pinkneyville, Ark. What sort of poem did you send him, Blossom?"

His contrite tone mollified her. She rose and wrapped round her thoroughly nourished form the floating negligee and announced:

"The title of the poem is 'Lines to a Limpid Pool Come Upon by Chance in a Woodland Glade.'"

"Fair enough," said Mr. Pottle. "Let 'er rip."

In a voice tremulous with feeling she recited:

Not more pure the lily!
Not more chaste the rose!
Why art thou so lovely?
Heaven only knows!

Mr. Pottle started to applaud, but she silenced him with her eye.

"There's another stanza," she said, and recited:

Fresh and sweet and healthy,
Full of strength and hope,
For mortal, poor or wealthy,
Or thirsty antelope.

She bowed. Mr. Pottle applauded violently, then said:

"But, Blossom, there aren't any antelopes in Ohio."

She smiled, tolerantly.

"You are too practical to be a poet, Ambrose," she said. "I couldn't have said 'thirsty squirrel,' could I. 'Squirrel' doesn't rhyme with 'hope,' does it?"

"No, it doesn't," admitted Mr. Pottle. "But is there really such a pool around here?"

"Yes," she said, "over beyond the tracks, just back of the new filling station."

"Oh, I know," he exclaimed. "Used to fish for bullheads there when I was a kid. We used to call it Clancy's swamp. One day I caught twenty-one bullheads there."

She shuddered.

"Please," she protested, "To me that spot will always be sacred. It furnished the inspiration for my first poem."

He had finished his egg.

"Well," he said, stirring, "I must get down to the shop. Hope the whisker crop is good today. And, say—Blossom——"

"Yes, my love?"

"Don't you think you could get along and be a poet without taking lessons from this Deeter? Maybe in a couple of months we could afford——"

"I have already sent the money," said Mrs. Pottle.

"You have?"

"Yes. I went right out. A voice seemed to tell me, Ambrose. I seemed to hear Mr. Deeter saying,

'You have the divine spark, fellow-bard. Fan it, fan it. You, Blossom Pottle, have the gift of verse.'"

"And he has the fourteen ninety-eight,' remarked Mr. Pottle. Then, brightening, "Well, perhaps like that woman in Iowa, you'll make money right off to pay for the course."

She looked at him, hurt.

"Do you think I would prostitute my art?" she asked. "Do you think I'd write for gold?"

"I sorta hoped so," he admitted.

"Never," she declared. "Never. It would be sacrilege."

"But you want folks to read your poems, don't you?" he inquired. "Else, how will they know you're a poet? You're not going to carry round a little sign 'I am a poet,' are you?"

"They will know," she said. "They will know. You need never regret, Ambrose, investing that trifle of money in my career. Why, in time this bungalow may be a shrine; people will make pilgrimages here——"

"Well," said Mr. Pottle, preparing to depart, "if the coal man makes a pilgrimage here today for his money, tell him he'll have to wait till next month. G'by, dear."

"Good-by, my husband. And when you come home, please enter quietly. I may be entertaining the muse."

"Who are they? New family?" he asked, on the porch.

Mrs. Pottle sighed and gently closed the front door.

Mr. and Mrs. Pottle sat at breakfast. On

Poetry By Richard Connell

Verily, a Man Hath Need of Patience and a Sense of Humor When His Spouse Entertains the Muse of Verse

"You've done it, Blossom," he shouted. "My ickle poetess has brought home the bacon."

the wall in a gilt frame hung an imposing document, written with many pen flourishes and curlicews and having a large red seal in one corner. It proclaimed to all the world that Blossom Gallup Pottle of Granville, O., having duly completed the course to the entire satisfaction of the faculty, had been graduated with honors (summa cum laude) by the International American Institute of Poesy, Inc., with the degree of E. P. (Expert Poet,) and was entitled to practice the art of verse on any and all occasions in the United States and its foreign possessions. The diploma was of imitation parchment, and had cost Mrs. Pottle $3.50, unframed.

On this morning she sat gazing, somewhat tragically, at her diploma. On the table before her lay the morning mail—one long, sinister envelope. She had just slit it open with anxious knife. Mr. Pottle, masticating poached egg, awaited the news.

"The Goblet sent back 'Twilight and Thistles,'" she said. The editor regrets, and so forth. That's the fourteenth editor that has regretted, and so forth. And," she added, "I signed the poem Blossom Gallup Pottle, E. P., too. What a beast that editor is!"

"I just wish he'd come into my shop for a shave some day, that's all I wish," remarked her loyal spouse, scowling darkly.

"The editor's name is Myrtle," said Mrs. Pottle, who seemed to be on the brink of tears.

"There, there, honey," Mr. Pottle soothed her. "Myrtle oughta be driving a hack. I'll bet your poem was a knockout."

"I never did think much of The Goblet, anyhow," said Mrs. Pottle. "I guess you have to be a cousin of the editor to get a poem printed. Besides, I suppose mine was too daring for them, the"—she searched her mind for an epithet—"the moss-backed mud turtles."

"Daring?" said Mr. Pottle, with interest. "I guess you never did read me that one."

"Didn't I? Oh, perhaps not. You see, it came to me in the night. I sprang up, penned the lines, and mailed them off at dawn."

"I remember that night," said her husband reminiscently. "I thought the house had caught fire."

She bent over the table, looked into his eyes, and recited in a vibrant voice.

TWILIGHT AND THISTLES

You came to me at twilight, at twilight, at twilight,
You came to me at twilight—
'Twas in the month of May,
Your eyes were bright as fire-light;
'Mid violets sweet I lay.

"Hot dog!" ejaculated Mr. Pottle, enthusiastically. "That's some poem."

"There's more," she said, and recited:

You stole away at midnight, at midnight, at midnight,
You stole away at midnight,
'Twas in the month of June.
You swore you'd come back some night,
Beneath a July moon.

"The son of a gun!" exclaimed Mr. Pottle, absorbed: "Did he ever come back?"

His wife recited:

I waited there by starlight, by starlight, by starlight,
But I'll wait no more for our night—
I got your cruel epistles—
"I marry another tomor' night"—
Ah, my violets turn to thistles—

Mr. Pottle grasped both his wife's hands, and shook them. "Great stuff," he cried. "All wool poetry if I ever heard any. And the editors couldn't see it? Bah! The big stiffs! They ought to all be driving hacks."

"I just can't understand it," said Mrs. Pottle. "They send back all my poems. They sent back 'To Spring,' and 'To a Crocus Found in an Ash Can,' and 'Lines to a Bed of Begonias at Sunset,' and 'Lines to a Baby Owl That's Lost His Mother.'"

"I remember that one," put in Pottle proudly. "It goes:

"I've losted my ma," sobbed the baby owl.
"Hoo-hoo! Hoo-hoo!
I'm scared, 'cause I'm just a teeny fowl.
"Hoo-hoo! Hoo-hoo!

"Yes, that's it," said Mrs. Pottle. "And the editors just send it back and send it back."

"They oughta be driving hacks," said Mr. Pottle.

"And they rejected 'Lines to a Wee Little Pair of Kiddies' Shoes,' and 'Lines on First Seeing the Masonic Temple in Chicago,' and 'Lines to a Pair of Black Eyes.'"

"Perhaps," said Mr. Pottle, striving to be helpful, "you ought to send that one to a sporting page."

He was genuinely distressed by his wife's failure to get her poems into print. Sensitive spouse that he was, he was worried by the fact that food no longer seemed to interest her; she had fallen away to 160 pounds.

"You've written quite a bunch of poems, haven't you, dear?" he said. "Almost enough for a book."

The gathering moisture evaporated from the corners of her blue eyes. She smiled, albeit wistfully.

"I was going to speak to you, Ambrose," she said, "about a book—my book."

He sighed at his egg; he had premonitions that he had spoken a bit hastily.

"I have a little secret for you," she said, with a smile that would have melted a heart of concrete in a marble bosom. "I'm glad you brought up the subject of a book. Oh, Ambrose, I've found a publisher!"

"You have? Golly, Blossom, that's fine. Now for some heavy dough, eh, little woman?"

The little woman shook her head.

"There's no, as you put it, dough in poetry," she said.

"You're not going to give away your poems, are you?" he asked, shocked. In tonsorial circles he had a reputation for business acumen.

"Gladly," said Mrs. Pottle, "will I give to the world my little gift of song."

"But what do the publishers get out of it?" he queried. "I'll bet you don't catch them giving anything to the world."

"Oh, they get paid," she said; a shyness stole suddenly over her.

"Who pays 'em?" he asked.

"I do," said Mrs. Pottle.

He cuffed his egg with an alarmed spoon.

"You do? How come?"

Blossom Pottle, E. P., dipped into the flowing robes she now wore habitually as the only fit garb for a poetess, and produced a letter. She read it to her husband.

"THE INTERNATIONAL AMERICAN INSTITUTE OF POESY, INC."

"Now for the gyp," remarked Mr. Pottle.

"What's that?" she asked. "What did you say?"

"Oh, nothing. Go on, Blossom." She did.

"Library of
J. Elmo Deeter,
Consulting Publisher.

"Dear fellow-poet: Indeed we will publish the collection of beautiful poems, 'Twilight and Thistles,' which you so kindly sent us. Emphatically, yes! It will be an honor to give them to the world. Of course, you must know that we are not commercial publishers. While we do offer an occasional gift of song to the world on the printed page, we do so without thought of profit to ourselves; we charge a mere trifle to cover the cost of ink and paper, that's all. All profits go directly to the author. An Iowa housewife (name on request, whose poems we published, writes that the book brought her in enough to buy a new tractor.

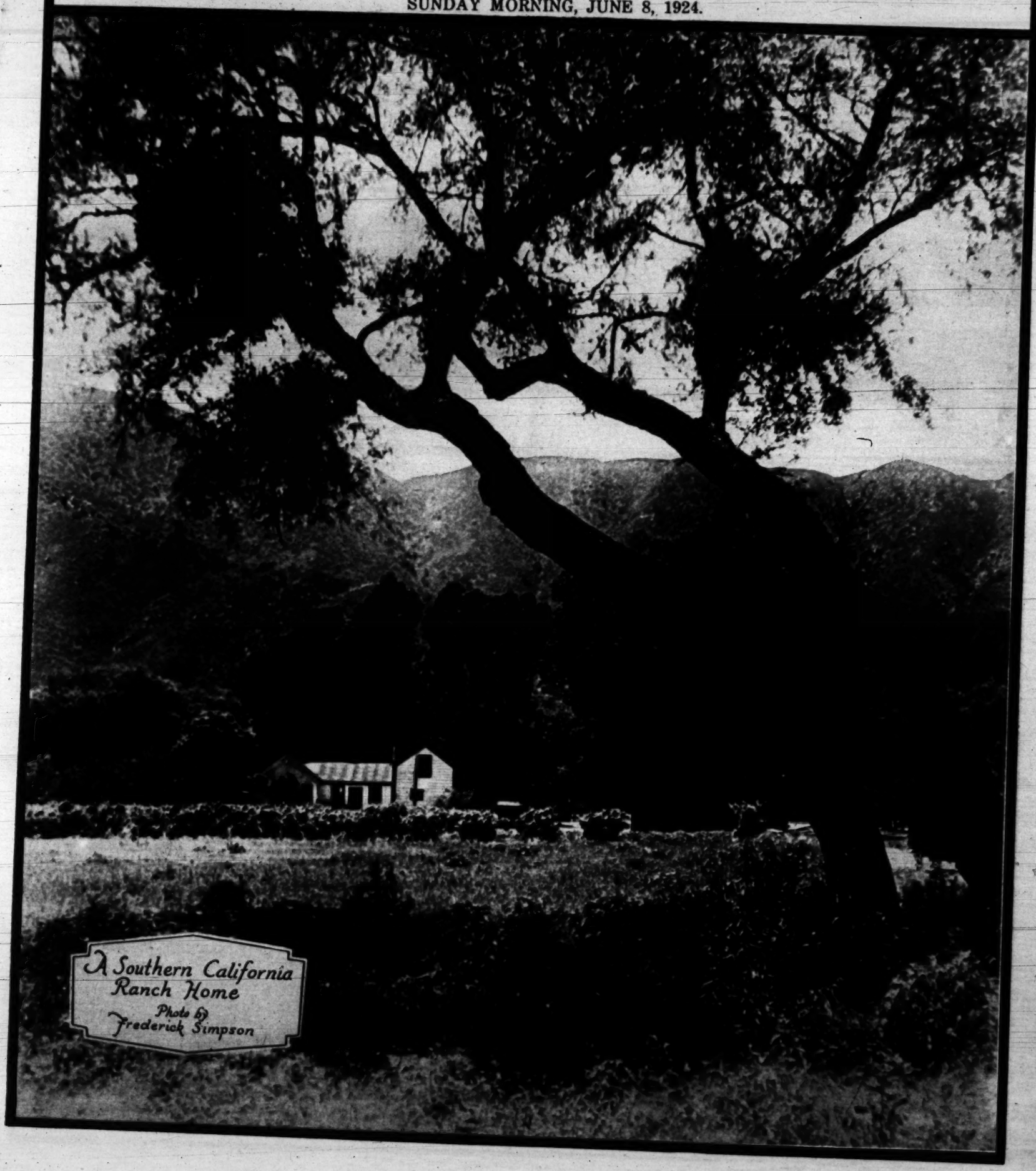
"Frankly, we are enthusiastic about your book. We believe it will bring you not only fame, but fortune as well. The world, we think, will acclaim you as one of the high priestesses in the temple of song, and will inscribe your name among the great verse makers of all time—Shakespeare, Service, Kipling, Wilcox, Longfellow. We strongly feel (but do not guarantee) that the world will pour golden tribute into your coffers. We accept 'Twilight and Thistles' and of-

(CONTINUED ON PAGE NINETEEN)

FARM and TRACTOR MAGAZINE

of the Los Angeles Sunday Times

SUNDAY MORNING, JUNE 8, 1924.



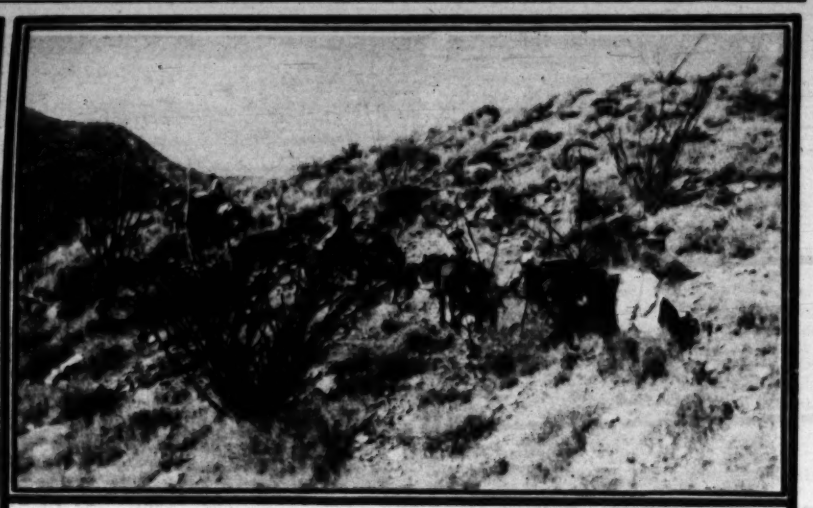
A Southern California Ranch Home

Photo by Frederick Simpson

The Garden Beautiful in Southern California

INFORMATION BOTH PRACTICAL AND SCIENTIFIC. BY ERNEST BRAUNTON

Off the beaten trail, in the east fork of Palm Canyon, is this interesting group of old palms.



Up through the ocotillas on a desert hillside trail—a forbidding yet not altogether unlovely sight.

AS AN aftermath of the butterflies which flitted over us in myriads some time ago, laying eggs everywhere, we now have an equal number of worms marching in solid phalaxes on every living plant. One of the best means of combatting them is to remove possible food plants in waste places. Cut and burn all weeds and matter that might harbor worms. They have not yet begun to climb trees and it is earnestly to be hoped that lower foliage will provide sufficient food during their short existence as worms.

Cutworms in the garden or field may be destroyed by a poison bait. This bait is made by mixing one pound paris green or powdered white arsenic in about 30 pounds of coarse wheat bran or twice that weight of corn meal, then moistening the dry mixture with a mixture of the juice and chopped up rinds of half a dozen lemons or oranges, a quart of cheap sirup and two or three gallons of water. Enough water should be added to moisten the entire mixture without making it sloppy. This bait may be placed at the rate of a teaspoonful to each garden plant.

Spice Plants

Ginger is produced from the root of the ginger plant, Zingiber officinale, a member of the ginger family and probably a native of India, but now extensively cultivated throughout the Tropics. Ordinary ginger is prepared by washing or boiling the roots and then drying them, while candied ginger is made by boiling the roots in sugar syrup.

The pepper, Piper nigrum, is a climbing vine of the Pepper Family and is a native of tropical Asia. The unripe berries, dried and ground, produce the common black pepper, while white pepper is prepared from the ripe berries by soaking and washing off the pulp, drying and grinding the seeds.

The clove, Eugenia caryophyllata, belongs to the Myrtle Family, a group noted for the possession of aromatic properties. It is probably a native of the Molucca Islands. The spice is produced by the flower-buds, which are picked before openin and dried. The two chief sources of cloves today are the island of Penang, a British colony north of Singapore, producing about 10 per cent of the world's supply, and the island of Zanzibar, off the east coast of Africa, producing about 90 per cent.

The "Old Man of the Desert"—a Joshua tree in Antelope Valley.

The nutmeg, Myristica moschata, belongs to a small group known as the Nutmeg Family. It is likewise a native of the Malayan region, and our chief supply still comes from the Dutch island of Banda. It is also extensively cultivated in Grenada, of the West Indies. The nutmeg tree bears a fruit about the size of a peach, which opens and exposes the single dark seed surrounded by a crimson network. The latter, stripped from the seed and dried, is known to us as mace, while the seed itself, after the husk is removed and the kernel dried, becomes our familiar nutmeg.

Cinnamon is the bark of the cinnamon tree, Cinnamomum zeylanicum, a native of Ceylon and a member of the Laurel Family, a group also well known for its aromatic properties. In cultivation, the plant is kept cut back to the ground, and sprouts two years old are used as a source of the bark. This is removed from the stem and dried into the form familiarly seen in our markets. Ceylon is still the chief source of cinnamon.—[H. A. Gleason.

Dividing Dahlias

In dividing the dahlia before setting, care should be taken to leave a portion of the old stem with each tuber since the buds occur near the base of these old stems. In planting, lay the tuber flat, six inches deep, and cover with three inches of soil. As the plants grow, the soil is drawn in around the new shoots.

One of the interesting varieties of yucca found in Southland desert places.

Experts in Southland

In an effort to better understand the irregular behavior of late peach and other deciduous fruit varieties in Southern California, specialists of the Agricultural Experiment Station, University of California, are visiting orchards throughout Southern California. A conference of these officials was held after completion of the surveys. Prof A. H. Hendrickson is studying the situation in Los Angeles county. According to the local Agricultural Extension Service, the unseasonable weather conditions, particularly the long, warm, rainless winter, followed by abrupt changes to cold weather, with frosts, has apparently had a great deal to do with the present situation.

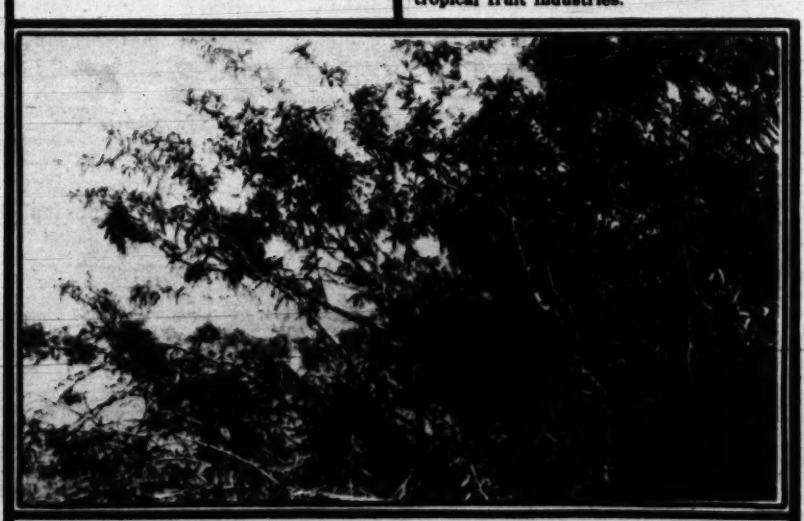
Contraband Packing

L. A. Mayet, Los Angeles County Horticultural inspector, of the Hollywood-Santa Monica district, recently intercepted a quantity of hay packing in a shipment of household goods coming to Los Angeles county from Wyoming. The entire State of Wyoming is under quarantine because of the presence of Alfalfa Weevil, and hay and straw packing are contraband under the provisions of the quarantine, because of the likelihood that they might carry this weevil. The contraband packing and the boxes containing it were burned under the inspector's supervision after the household effects had been re-packed in other material.

Vote for Change

In an effort to place the division of subtropical horticulture of the University of California close to the fruit industries with which it is related, representatives of ten Southern California counties, at the meeting of Regions 1 and 2 of the California State Farm Bureau Federation, on May 10, passed a resolution requesting the Board of Regents and the officers of the University to transfer this division to Southern California. The division has been in Berkeley for a number of years and has been severely handicapped both from the point of view of the student and of the teacher by the great distance from the active centers of subtropical fruit industries.

Covered with yellow flowers like an acacia, the Palo Verde tree is one of the beautiful blooming natives of the Colorado Desert.



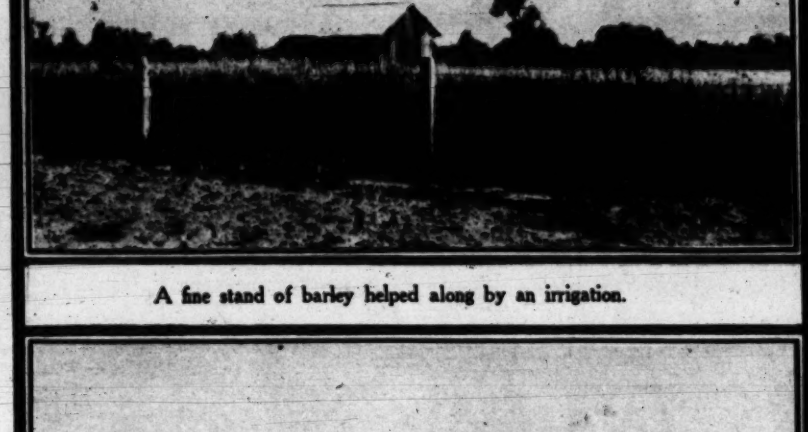
The mesquite, with its lacy form and rich color, is as beautiful as it is thorny. The desert bees especially appreciate it.

Los Angeles Sunday Times

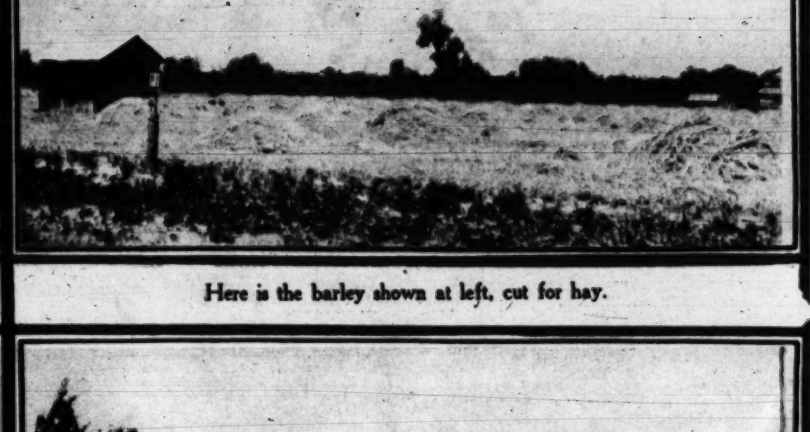
FARM AND TRACTOR MAGAZINE

The Biggest Agricultural Industry in California

(See article by George Law on opposite page)



A fine stand of barley helped along by an irrigation.

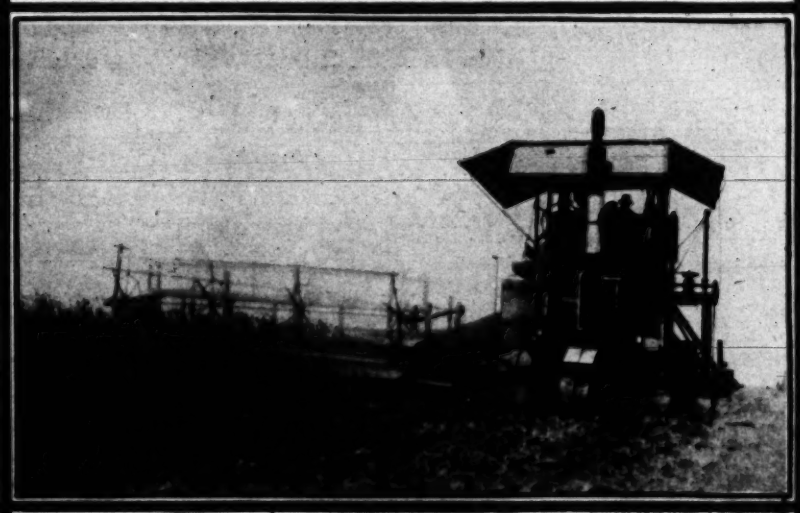


Here is the barley shown at left, cut for hay.

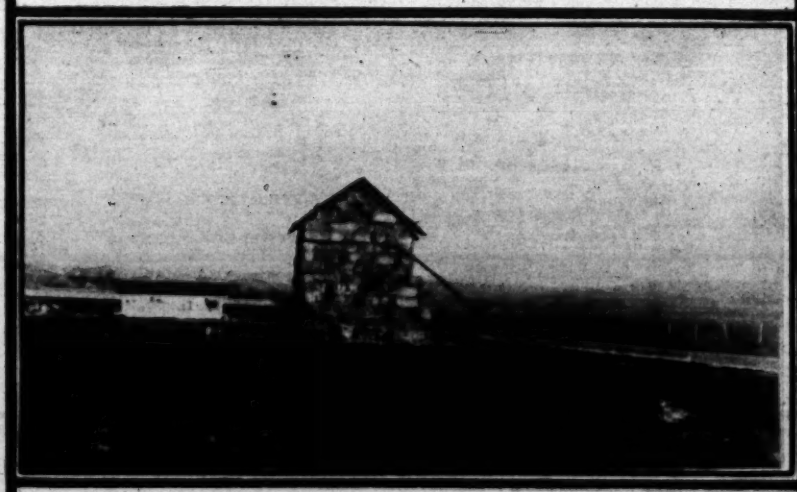
After the planting and until harvest, the farmer plows alternate tracts for summer fallow.

In the midst of the busy hay harvest in a Southern California interior valley.

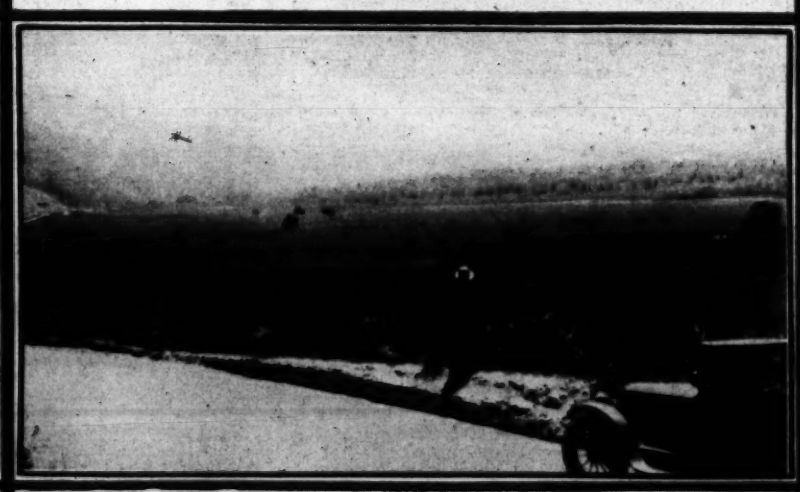
Combined harvester operating in barley field near Hemet.



Heading wheat on a big San Joaquin Valley ranch.



The result of a thrifty harvest in the Lakeview district, Riverside county.



A panorama in the San Jacinto Valley, where thousands of acres are planted to grain.

The Inward Characteristics of Laying Hens

WHY PROPER CONDITIONING PAYS. BY HENRY W. KRUCKEBERG.

MUCH has been said and written on the outward characteristics of the good performance hen, and justly so, because these are elemental in their bearings. And though the inward physical conformations are equally important, they are somewhat negligible because not obvious to the sense of touch and sight, hence do not apply directly to the art of culling. Nevertheless they possess an interest to the egg farmer and a study of them will broaden his knowledge of the fecundity factor.

Possibly no other authority has given this phase of poultry knowledge more study and experimentation than has Mr. Powell-Owen, of the Feathered World of London. To prove his conclusions he made post-mortem examinations of two hens, one with the record of 120 eggs in her pullet year, and the other with a record of 240, cutting them open with the view to study. This is an operation that any breeder can perform at his home plant if so disposed. The modus operandi is simple. We quote:

"Taking the hen which laid the 120 eggs in her pullet year, we will want several very stout nails to hold her excessively heavy body in position on the blackboard. An assistant will have to hold the carcass up while you drive home the nails through the neck. Of course, you will have already plucked the feathers from the breast, abdomen and thighs. Taking the scissors in hand, it will require much pressure to cut through the skin at the base of the breast-bone owing to its thick and fleshy nature. One will need a super-size in scissors, too, when cutting up either side of the breast-bone. A stout pair of pliers will be needed to break the junctions at the top, and, finally, a good meat-saw to saw through the top of the breast-bone, so that the latter can be taken right out.

"In the 120-egger the internal organs will soon be visible to the eye. The whole abdomen is completely coated with fat, and when removing this one notices how like suet it is. The stomach appears thick and fleshy, the gizzard all flesh and little inside, the oviduct thick and fleshy, and with the organs removed one is surprised how jammed up have been the ovary and oviduct. It has been a question of large capacity taken up by excessive fat, and fleshy organs instead of allowing full play for the laying organs. An egg is noticed in the shelling department, and with the whole abdomen coated with hard fat some three-fourths pound of the latter can be removed. The irritation of the oviduct's shelling department shows the difficulty the bird has experienced in trying to get rid of the shelled egg, straining to find an exit for the egg through the excessive fat.

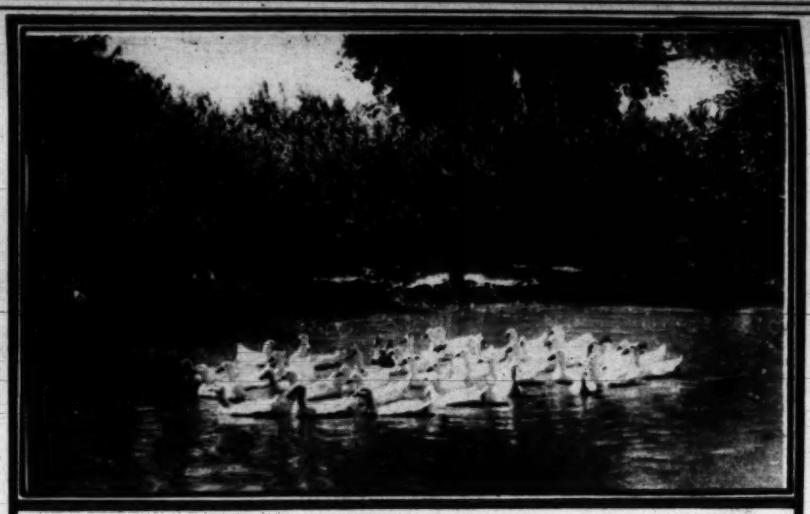
"The whole digestive system is sluggish. Starting with the crop, this is small and fleshy, the liver is enlarged and rotten, the kidneys are out of sight under the fat, and when all is removed the oviduct and ovary are found to have only the smallest possible channel of capacity. The ovary, instead of being flush and in steady-working order, is out of gear. A podgy yolk here, a discolored one there, and no proper sequence in sizes, all showing that the eggs have not had a steady flow, when shelled, from the oviduct.

"Passing to the other type, the 240-egg bird, ordinary nails would be required, and the operator could hold the carcass up in one hand and drive home the nails with the other. A pair of scissors only would be needed, as with this you could even cut through the breast-bone at the top without calling for a meat-saw. As you cut the very thin skin at the end of the breast-bone you feel as if a pair of button-hole scissors would do. Having removed the breast-bone, there is little fat at the abdomen as against the bladder-of-lard fat completely encircling the internals in the other bird. The fat, too, is soft and melts in the hank like butter. Getting to the internals, one notices a complete absence of surplus fat. The crop is large and the outer skin thin; the stomach and gizzard are free of fat and not so fleshy or coarse; the oviduct, too, is very thin and elastic, and one notices all the internal capacity left clear of fat and large fatty organs, so that the laying organs have full play. The ovary is fully functioning with its sequence of ripening yolks, and one can see at a glance that egg-making and egg-laying come first in this type of bird, because there is no crowding up of the laying organs. Everything, too, within appears sweet and clean, as if there is quality about it.

"I have mentioned the exact differences between the two types of hens upon cutting them up and closely examining the internal organs. You can cut up as many birds as you like of these two types and note the same characteristics. Have wo disclosed the fecundity factor? If so, then it is these characteristics which are transmitted, and it favors handing for egg-production. The 120-egger is thickly coated in coarse woolly feathering, her skin is thick, internal fat plentiful and suetty, breast-bone very stout and internal organs enlarged and fleshy. The laying organs which count are crowded up and interfered with. The 240-egger is finer in feather, bone and flesh, while her laying organs are given the fullest scope. Arguing in that direction, I should reply that texture revealed the fecundity factor in the post-mortem examination. In brief, it means the ability to turn all surplus fat into yolk-making.

"Elementary knowledge shows that when a hen ceases to produce she puts on internal fat, and while she is making yolks she uses up bodily fat. Some good quality birds are easily made into poor producers if they are fattened. Some poor quality hens can be made to lay more eggs if specially dieted to keep the fat down. The beef type does not keep laying fit because they would need to lay an impossible number of eggs weekly to use up the body fat, or keep it down. Naturally, if this type of bird is going to put on more and more fat internally, then the laying organs must be clogged up and checked.

"Greater attention should be paid to conditioning for egg-production, so that the personal side of management and feeding could be given its proper place. The two red-letter periods in a hen's active life, to my mind, are when she commences to lay and during the moult. If she starts to time, that is a good insurance policy; if she does not, she gets fat internally, and is slowed up. During the moult the hens should be cleared of all internal fat and be built up again for the next year's production, whereas if they come up for relaying as fat as butter, the subsequent year's production will be slowed up."



Duck ranch of J. A. Williams, near Las Vegas, Nevada.

An International Gathering

At this writing the program and itinerary for the 1924 convention of the American Poultry Association are still incubating. The eggs have been aired and turned regularly and all the infertile ones removed, hence a 95 per cent hatch is anticipated, with big "doings" that will "brood" well when the delegates gather in Toronto, Can., at the King Edward Hotel, August 12, 13, 14 and 15. Chairman Graham of the Toronto Entertainment Committee, writes that among other features will be an evening with the Hon. John S. Martin, commissioner of agriculture for the Province of Ontario, in the Parliament Building, when the audience will certainly have "Chicken on the Brain." On Thursday evening there will be a banquet and ball in the famous Crystal Room of the same hotel. In addition to the convention proper, there will be itineraries to places of interest for poultrymen. The Hon. John S. Martin will make the address of welcome to which Judge L. D. Howell will make the response. Reduced transportation charges now prevailing ought to call out a large attendance. It is to be hoped that there will be a good representation at this convention from the States of Washington, Oregon and California, all three of which are largely interested in commercial poultry culture. Each of the three Poultrymen's Co-operative associations in California should send at least one delegate. The wider exploitation of hen fruit in the human dietary; a nation-wide system for conducting egg-laying contests; the improvement in the quality of hatching eggs so that stamina may be maintained on a high plane in farm flocks; the extension of the co-operative system of marketing and distribution; egg and meat standards, and tariff legislature now before Congress, are some of the more important topics to come up for consideration. J. Will Blackman, director of the National Organization for this district has these questions all in mind; but his hands should be strengthened by strong delegations from the Pacific Coast.

A Menace to the Industry

There has been introduced in Congress what is known as the Paige Bill. This calls for an increase on existing parcel-post schedules of 200 per cent. The passage of this bill means that the poultry breeders and fanciers would be put out of business as shippers of eggs by parcel post. It would be particularly damaging to all those who deal direct with the consumer in the sale of eggs, and would also work a hardship on the baby-chick industry. A 200-per-cent increase in parcel-post rates on baby chicks would seriously cripple that industry, hence it is necessary that all interested get in immediate touch with their Senators and Congressmen in a vigorous protest against the passage of the measure. Some time ago Congress voted an appropriation of $500,000 for a thorough investigation on which to re-adjust rates if necessary. It is learned from inside sources that this commission will in all probability recommend an advanced schedule in parcel post. Every means which the fanciers and breeders, baby-chick men and farmers can bring to bear on the proposition seeking its ultimate defeat, should immediately be brought into action.

Red Checker cock, winner of Kennett Futurity, champion young bird race, 1921, and Barless Mealy hen, winner of second diploma, Reno, Nevada, 1922. Owned and bred by A. E. March, Oakland.

Pasadena Provides for Shows

We understand that the city of Pasadena is to build an annex to its municipal auditorium for the accommodation of exhibitions of all kinds, including poultry shows. That certainly is good news for the fraternity, for it provides a permanent place for fixtures of this character, and may result in centering in the Crown City the one big poultry show of Southern California, unless Los Angeles should finally build a similar edifice of its own. We hope the municipal authorities of Pasadena will not follow the practice of some other towns and charge high rents for exhibitions. We have some mournful recollections of a flower exhibition held in a certain municipal auditorium that paid $5000 rent, and closed its books in red ink. As we see it, municipal auditoriums should make only nominal charges for their use—say cost of maintenance. The local government can well afford to do this, because a first-class exhibition is an asset to any community.

The Record of the Years

Poultry culture is not without its periods of travail and perplexities, but conditions are not quite so trying as they were "in the good old days" of fifty years ago. In the younger, struggling days of the American Poultry Association, every breeder was his own feed mixer, ran his own incubator, brooded his own chicks, gathered and packed his own hen fruit in a market basket and "dickered" for the crop and about the prices at the corner grocery. And yet we had fine fowls and good shows, although it called for some effort and some work. The fanciers were happy, at least, and this did much to alleviate hardship.

With the onward trend of the business and its development along commercial lines, improvements have certainly taken place. Consider for a moment the proprietary feeds now available for every purpose and at a price below what the average breeder would have to pay for the raw material if he did his own manufacturing. And even if he did prepare his own, the blending and mixing would not be thorough because he is waiting in the proper equipment. There is probably no other one thing that has contributed more to the success of commercial poultry culture than the specially prepared and "balanced" feeds that are now a regular feature of the trade

Another feature is the available supplies that are so essential in modern practices. We do not mean at the producing end (though here too, there has been phenomenal progress) but at the selling end—cases, fillers, cartons, and all the advertising paraphernalia that call public attention to quality and nutritive values of hen fruit in the human dietary. These all stand for sanitary conditions and purity of product. Here the modern operator has the "palmy days of the fancy" beaten a mile.

When it comes to operating appliances and machinery the improvements are so vast as to be staggering. Even the old sitting hen has been largely relegated to the limbo of forgotten things. The small incubator seems doomed to a similar fate. Your commercial breeder will take his already hatched by the professionals at the game, and often he wants his replenishing pullets "on their feet" and ready for business. If he does his own hatching and brooding, there are machines for both purposes that almost run themselves if given an intelligent start. The result of this has been the development of a world-wide day-old-chick industry with an annual gross turnover running into the millions of dollars. In the matter of health and disease, there has been carried on an immense amount of research work, chiefly by the Federal and State governments, which has broadened our knowledge along lines showing the importance of cleanliness, sanitation and a proper environment for fowls. Under intensive methods trouble is bound to appear, but with our increase of knowledge we believe disease is under better control than was the case a few decades ago. With these material improvements it seems to us that more attention should be given to breeding problems. Record performances are not the whole thing, neither is an individual star performer the whole play. Stamina, virility, robust health and vigor, high average flock performance and the maintenance of standard qualities are all worthy future consideration.

The Biggest Agricultural Industry in California

(See article by George Law on opposite page)

Los Angeles Sunday Times

FARM AND TRACTOR MAGAZINE

SUNDAY MORNING, JUNE 8, 1924.

FARM AND TRACTOR SECTION

Devoted to the multiform agricultural interests of the great Southwest and issued every week with the world's biggest Sunday newspaper.

EDITED BY HAROLD M. FINLEY

Communications from practical farmers, ranchers, stock raisers, poultrymen, gardeners and others engaged either in a large or small way in the vital work of food production are gladly received.

Good clear photographs of interesting farm and garden activities are always welcomed. The Los Angeles Times Farm and Tractor Section is the only farm journal in the West printing illustrations in the incomparable rotogravure process.

Importance of Forage

SEVEN-TENTHS of the 365,000,000 acres of land occupied by crops harvested in the census year 1919, were used to produce forage, that is, concentrates and roughage for live stock, says the Department of Agriculture. The area used to produce forage in that year was approximately 257,000,000 acres. This compares with 67,000,000 acres or about two-tenths of the total crop area, used for producing food for human consumption, and 32,000,000 acres, or about one-tenth of the crop area, used for other purposes, principally to grow cotton, tobacco, and flax.

As used by the department, the term forage means all vegetable nutriment, fresh or cured, which is consumed by domestic animals. It includes pasturage, browse, mast, green feed, hay, straw, silage, and grain. Besides the forage harvested from these 257,000,000 acres, live stock consumed the product of about 60,000,000 acres of humid improved pasture, of probably 171,000,000 acres of humid unimproved grassland pasture over half of which was in farms, and of about 237,000,000 acres of forest and cut-over pasture land in farms or under other private ownership and in national forests. Live stock also grazed over perhaps 587,000,000 acres of arid or semi-arid grass land in the West.

These facts are held to warrant the conclusion that live stock consumed about three-fourths of the product of the improved land in the country and practically all the product of unimproved pastures and grazing land. In this connection it is pointed out that the census classification "Hay and Forage" does not include many crops usually used for forage. It does not include corn (except fodder,) and corn is the most important of all crops used for forage. Thus the census report presents a very incomplete picture of our forage resources, when the word forage is used in its broadest sense.

Forage crops, however, do not bulk so large in value as in area occupied. Although it took about seven-tenths of the total crop area to produce the harvested forage in 1919, the value of this forage was only a little over half of the farm value of all crops. Total farm value of crops and crop products used for forage in 1919 was nearly $8,000,000,000. The value of all crops and crop products used for human food was about $4,650,000,000. The value of all crops and crop products used for fiber and other purposes was about $2,620,000,000.

Land Demand Coming

ONE cause of the slump in farm commodity prices in the nineties was the fact that the land area under cultivation in the United States had then recently undergone a tremendous expansion, due to the settlement of the Middle West and Western States. No increase in the per capita area of land under cultivation can be cited in part explanation of the present slump in farm product prices, however, say economists in the United States Department of Agriculture, good land available for farming having been getting relatively scarcer for a long time and the combined production per capita of a number of principal crops being less in 1920 than in 1900. Conditions outside the United States have largely contributed to the present agricultural depression and diminished buying power in Continental Europe has temporarily hidden the fact that the trend in this country is toward an increased pressure of population on land resources. But the trend is there just the same. With many important farm products still a drug on the

(CONTINUED ON PAGE FOUR)

WHAT EXPERIENCE HAS TAUGHT THE GRAIN AND HAY FARMERS

BY GEORGE LAW

CALIFORNIA'S production of grain and hay involves the biggest acreage and mounts up the highest value of any category of crops in the State. The acreage given over to the three chief grains, barley, wheat and oats, aggregates annually about 2,000,000. That of hay, including alfalfa, adds 2,200,000 acres more. The total acreage is about four times that given over to tree fruit production of all kinds. The value of the grain crop alone is equal to that of the orange crop; while the inclusion of the hay crop more than doubles orange values, which, $50,000,000 in round numbers, run neck to neck with grape values for first place.

Yet the grain crop is produced almost entirely with the aid of rain; and, outside of the alfalfa production, the hay crop is largely dependent upon rain also. The conditions of the present year introduce, therefore, certain dramatic features into this biggest of all agricultural categories in the State.

Production of hay and grain necessarily falls short this year. Early fall plantings dried up; the New Year's shower helped the later plantings through and encouraged much sowing in January and February. But practically the only rainfall that counted for growth occurred after March 17th. It demonstrated certain interesting things about numbers of inches required, about qualities of drouth-resistance and response in the three types of grain, about the arrival factor in rainfall, and, incidentally, it threw into bold relief the question of including grain or grain-hay in the scheme of rotation on the small and medium-sized irrigated farm.

The amount of rainfall is not so important as the manner of its coming and the time of arrival. The early showers of last fall, while included in the season's rainfall, meant next to nothing agriculturally. They really did more harm than good by encouraging early planting, sprouting the seeds and causing a small growth, which, in most instances, was unequal to the long visitation of desert weather between the middle of October and the last of December.

THE ETERNAL GAMBLE

Every year the grain farmers face the problem of planting early or late. Those that try to figure an answer from the study of weather charts, almanacs, and from intuitions, hover on the margin of nervous prostration annually. Others follow a settled policy of sowing the crop early or of sowing it late; still others adopt the plan of keeping to the middle. It is a gamble in any case; but a fixed policy results in both winnings and losings, with enough winnings scattered along to keep the farmers interested and going.

It would seem that the safest policy would be for the grain farmers to follow the example of the lima-bean growers, that is, to conserve moisture by cultivation up to the strategic time of planting. With the bean men, this time is governed by the warming up of the soil rather than its moisture content; but grain growers, without worry on the score of frosts, could reserve their planting until all danger of premature sprouting was past. Cultivating more than once has always seemed too costly for grain growing. The farmers of extensive tracts practice fallowing one section of the land one year and planting it the next, thus, supposedly, getting two season's rainfall for every crop. But it is a question whether moisture can be preserved to any appreciable extent over so long a period in this way. It is more accurately a scheme for keeping the farmer busy than for raising grain. He spreads the method out over as extensive an acreage as he can command, plowing to fallow when he is not engaged in planting or harvesting the crop.

To cultivate such extensive tracts two or three times before planting them would be physically impossible without the costly hiring of double or triple the usual equipment. But with the man who could afford the investment it would place his industry upon a basis of scientific surety which would increase the production per acre, and, in a year like the present, when the usual methods fail, doubtless pay handsomely. The farmer who cannot afford the investment can reduce his acreage, establishing the same basis of scientific surety upon a more limited scale, according to the same line of reasoning. A good crop every year, costing somewhat more, is certain in the long run, by the law of averages, to prove more profitable than a failure one year, a half crop the next, another partial or total failure, and finally a bumper harvest about once every four or five years when everybody has 'em.

There is no other way of making the supposition true that a certain number of inches of rainfall will guarantee a grain crop. The bean men are getting more value out of all the rain that occurred previous to March 17th than the grain and hay men had out of it. The rainfall was too scant to be utilized to any advantage when it came; but it could be saved, by breaking the surface of the ground, for later utilization in connection with the later rainfall. Much of California's rain comes in ways to do no immediate good; but conserving the moisture in the ground by means of timely cultivation concentrates the season's supply for the crop.

TIMELY PRECIPITATION

March and April proved as favorable in rainfall and general growing conditions as the farmer can ordinarily expect to have. Such early-sown grain as managed to pull through without prematurely heading, and all the plantings made after December, responded amazingly to the three and a half to five inches that fell during those months—less in the open valleys and more roundabout the mountain ranges. The plan of grain farming is such that there was next to no moisture for the crop to work on until the March rains began. Yet the results are surprising and prove that a little rainfall properly accompanied with gray weather in the spring, is worth three or four times as much as copious showers in the fall and winter.

In Riverside county, where 55,000 acres are commonly dry-farmed to grain, and 30,000 to grain-hay, the outlook early in March of total failure, was changed to the assurance of at least a 50-per-cent crop. One more inch of rain coming before the middle of May would have saved thousands of acres in the making of a crop pretty close to normal. In 1923, this county's grain acreage yielded an average of six sacks to the acre. Farming methods, rather than weather conditions, are reflected in the fact that this year as high as ten sacks to the acre have been harvested from some of the land. Other acreage, of course, had to be cut for hay, and still other plantings are not worth the cost of harvesting in any manner.

The trying conditions of this season redemonstrated the fact that wheat and barley will make a crop when oats will not. The advantage of seed selection, as well as of further and more deliberate attempts to develop varieties best adapted to the pe-

(CONTINUED ON PAGE THIRTEEN)

Where San Joaquin Valley Cotton Variety Tests Were Made.
W. B. Camp, in charge of Government Experiment Station at Shafter, inspecting Acala cotton planting.

PROMISING OUTLOOK FOR COTTON IN THE SAN JOAQUIN VALLEY

BY W. B. CAMP

[Mr. Camp, who is agronomist in charge of the Experiment Farm of the Bureau of Plant Industry, United States Department of Agriculture, at Shafter in Kern county, has been closely identified with the development of the cotton in San Joaquin Valley, having made the initial variety tests there some years ago.—Editor.]

COTTON is no longer an experimental crop in the San Joaquin Valley and in some districts many of the farmers are now depending upon it as their chief source of income.

Cotton was grown in the San Joaquin Valley more than half a century ago, but was abandoned after a few years on account of labor and transportation difficulties that made it impossible to compete with the production of short staples in the eastern cotton belt. The industry has now been re-established on the basis of new ideas regarding varieties and cultural methods, not ideas brought from the eastern cotton belt but those developed in this and other irrigated valleys of the Southwest.

For several years the United States Department of Agriculture conducted small experimental plantings of cotton at numerous localities in the interior valleys of California to determine which varieties were best adapted to the conditions of the different districts. As a result of these experiments, the department issued, in 1917, a bulletin calling attention to the possibilities of cotton as a regular farm crop in the San Joaquin Valley. It was pointed out that conditions were not the same as in the last century when cotton was grown for a short period, but abandoned on account of low prices and lack of labor. In this same year experiments were conducted on a commercial basis by the department and the State University.

As a direct result of these plantings, commercial cotton growing was started in 1918, when nearly 2000 acres was planted in the valley. This venture proved to be well worth while to most of the growers and in 1919, some 6000 acres was planted to cotton. The crop was good and the growers all made big money, but, unfortunately, the price of cotton was "too high," especially for a district where the industry was so new, as it had the effect of encouraging nearly everyone to plant cotton, even on land and in districts where no other crop had ever been successfully grown. Too, labor prices were at the peak, and the cost of raising the crop was forced up to an abnormal figure, so that when the market crashed in the autumn of 1920 the many growers who had planted the 20,000 acres out to the crop were made to suffer, some of them very severely, only the most conservative growers being able to realize a profit or break even.

So discouraging were the prices for the 1920 crop that the acreage dropped to 1800 in 1921. From this the acreage increased to 10,000 in 1923, and it is interesting to know that the average yield last year was about one bale per acre, on large plantings.

Cotton growing has been so successful and remunerative in the valley that this year there is between 40,000 and 50,000 acres planted to this crop. While this acreage may not seem very large, it must be remembered that the industry is yet new in the valley and has to force its way in competition with some other very profitable crops, such as potatoes, melons, lettuce, etc., and that in many instances vineyards and orchards have been pulled out for the substitution of cotton.

While it is interesting to note the de-

(CONTINUED ON PAGE SIX)

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celed fet in immediate touch with their Senators and Congressmen in a vigorous protest against the passage of the measure. Some time ago Congress voted an appropriation of $500,000 for a thorough investigation on which to re-adjust rates if necessary. It is learned from inside sources that this consideration will in all probability rec-

FIRST COST SAVING NOT ALWAYS WISE

By L. G. BOGGS, Extension Poultry Husbandman

Many persons are led to believe that because laying mash costs more th scratch food, they cannot afford to feed it as long as their hens seem to be doing fairly well on the cheaper grain feed. We have known for some time that by supplementing the scratch feed with a good-laying mash an increase in production would result, but not until recently have we had any actual figures to show to what extent the production is affected.

In the March issue of the "Reliable Poultry Journal," attention is called to a test by G. S. Vickers, extension poultryman of Ohio, in regard to the value of feeding mash. Taking Mr. Vickers' figures in regard to the increase in egg production due to supplementing the scratch feed with mash, and the figures from the 1922-23 egg-laying contest at the University of Arizona on the amount of feed consumed per bird and the cost of the mash and scratch, we can talk on a dollars-and-cents basis.

Record was kept on 197 flocks in Ohio that were receiving no mash. In one week, while receiving only scratch grain, the production was 29,996 eggs. A change was then made and the grain was supplemented with egg mash. Three weeks after this change was made a week's record was kept and the same birds produced 43,124 eggs. This work was done in August so that the increase was not due to a more desirable laying season in the latter part of the work than at first.

In order to get the cost of feed we must have the number of birds fed. Since the number was not given, it will be assumed that 43,124 is a 40 per cent production for one week. This makes a total of 15,401 birds. In the egg-laying contest last year, the records show that the average feed consumption per bird was 1.51 pounds per week. Using this figure, these hens would consume 23,255.51 pounds of feed in one week.

According to the cost of feeds last year in the contest, the scratch as $.023 per pound; mash $.03 a pound; combination, mash and scratch $.027 a pound. This would mean that the feeding of 23,255.51 pounds of grain would cost $534.87, while the same weight of combined mash and scratch would cost $627.89. This is as far as a great many persons figure.

When the scratch grain alone was fed to the hens, we find that they produced 29,996 eggs. Now, on feeding the combination scratch and mash we find that the hens lay 43,124 eggs or an increase of 13,128. In the case of feeding grain alone it cost $.213 to produce a dozen eggs, while, where the more expensive feed was used it cost only $.174 to produce the same number of eggs.

As far as is possible, the extension poultryman from the University of Arizona will cull only flocks this summer that have been fed some egg mash with the grain feed. Unless proper feeding is practiced poor results will be obtained in culling. First feed the hens properly, then there will be no doubt that the hens culled out are naturally low producers.

PEACH CROP FIGURES

REDLANDS.—Reports from growers indicate that there will be a 60 per cent crop of peaches in Mission, Redlands and Yucaipa orchards and a much larger crop in the Greenspot district. Despite the fact that the trees do not have as many leaves as usual, the fruit seems to be doing fairly well.

Farm News

(Continued from page 4)

da grass are easily controlled by plowing, but the morning glory seems to yield only temporarily. Farmers declare that the man who discovers a remedy which will not also injure the soil will be a real benefactor to ranchers.

SQUAB ASSOCIATION FORMED

DINUBA.—With object of promoting an interest in pure-bred pigeons and the raising of squabs in this section, the Alta Pigeon Association was recently organized. One or more shows will be held each year, the first to be conducted in conjunction with the Alta District Poultry and Dog Show in November, according to present plans. Fred Gregory is president and other officers are: Ellsworth Lewis, first vice-president; Brice Bedig, second vice-president; J. W. Gillem, secretary-treasurer; Earl Whepley, assistant secretary.

WARNS AGAINST FLY

PHOENIX Ariz.,—Dr. Oscar C. Bartlett, Arizona state entomologist, states his opinion that the Chalcis alfalfa fly is one of the greatest pests known to Arizona agriculture. It works especially upon the seed crop and is one of the causes why more seed is not raised in the Salt River Valley. Most of the Arizona seed now is raised in the Yuma and Buckeye valleys, wherein the fly is said also to be known. In the agricultural appropriation bill is a paragraph allotting $8400 to fight the alfalfa fly in Arizona. This work is to be placed in charge of V. L. Wildermuth of the United States entomological laboratory at Tempe.

INSPECT GROVES

REDLANDS.—Walter B. Hadley, deputy San Bernardino county horticultural commissioner for the Redlands district, and the deputies for contiguous districts have made their plans for spending the next two months in inspecting groves to determine which ones need spraying and fumigation. They work under a very definite system and if 25 per cent of the grove shows scale it is deemed necessary to treat it. There will be fourteen or fifteen crews at work in fumigating and probably three times that number in spraying, Mr. Hadley says.

TO RESUME HOG SALES

VISALIA.—Arrangements have been made for resumption of the Farm Bureau hog auction sales in Tulare and Kings counties, which will be a material aid in easing the live-stock situation since range stock cannot be sent to the hills until after all cases of the foot-and-mouth disease have been eradicated. Ever precaution is taken and stock sold at these auction sales comes from clean areas. Private sales held in Tulare county for some time have proven most satisfactory and resumption of the Farm Bureau twice-a-month sales is occasion for considerable satisfaction among local live-stock men.

LETTUCE SEASON OVER

PHOENIX (Ariz.)—The lettuce season in the Salt River Valley closed with the arrival of warm weather in early May. The winter shipment included 991 cars and the spring shipments 396 cars. In each crop there was considerable loss by reason of oversupplied markets and later because of warm weather, but the season as a whole is considered to have been a profitable one. Most of the shipments were "dry," with about twenty pounds of ice placed in each crate.

TULARE COUNTY MELONS

TIPTON.—Melons are up in some sections of Tulare county, but the crop will not be as large as that of last season, as plantings were not so heavy this year. The Tipton-Pixley-Earlimart sections report cantaloupes well out of the ground. Poplar and Porterville have some plantings, while Delano's acreage extends down into the McFarland district in Kern county. There is no available estimate for this season's crop, but lack of water is given as a reason for smaller plantings. Tulare county melons are of good quality and it is expected that melon raising will become a popular industry in this section.

Livestock Bulletin

(Continued from page 12)

sold to H. J. Krebs, Wilmington, Del., for $5900, which was the top price of the sale. Easter Lily of Shady Lane, a 4-year-old high-record cow, consigned by C. S. and H. F. Ristow, Black River Falls, Wis., was the highest-priced female of the sale, going to F. L. Reuping, Fond du Lac, Wis:, for a reported consideration of $3600.

Now is a good time to call nonproducers out of the poultry flock. The experienced poultryman will find little difficulty in spotting the hen that has stopped laying. She is noticeable by her shriveled comb, yellow beak and shanks, and other well known characteristics. With these hens culled from the flock without any resulting loss of egg production, there will be a material lowering of the feed bill, and a greater net profit on the investment when the inventory is taken.

Winnie Korndyke DeKol Alcartra, senior herd sire in the J. S. Gibson Company herd, Williams, is reported to be the heaviest bull in active service in the State. This excellent breeding bull is reported to weigh over 2000 pounds.

Aralia DeKol Mead 2d., one of the great producing cows in the A. W. Morris and Sons Corporation herd, Woodland, and the dam of the famous bull, Prince Aaggie of Berrywood, is reported to be making a wonderful record on two milkings per day, a record, which, when completed, will probably be right close to 1100 pounds butter.

Proper breeding, feeding and weeding are three of the essential practices of the successful poultryman.

WANT CLASSIFIED ADS

Ads running less than 4 consecutive times, 6c per word.
Ads running 4 to 12 consecutive times, 5c per word.
Ads running 12 or more consecutive times, 4c per word.

Each number and initial, including name and address, counts as a word and must be paid for. No classified advertisement accepted for less than $1. New ads, change of copy and cancellations must be in our hands 8 days preceding date of publication. All copy for classified should be addressed to:
FARM & TRACTOR ADV. DEPT., Times Building, Los Angeles, California

FOR SALE—POULTRY

THE MOST TALKED-OF BIRD IN THE WORLD Today—Russian Orloff Turkens. Part turkey pheasant, part chicken. Centuries bred in the Czar's Imperial pheasantry. Only line-bred stock in America from original imported birds. Eggs, $6.50 setting, 100% fertility guaranteed. Infertile eggs replaced FREE. Historical circular FREE. Every Turken fancier should get it. GEORGE SCHAEFFER, "Halo Secredo" Breeding Farm, Menlo Park, Cal.

JERSEY BLACK GIANTS grow faster and larger, live longer, lay more eggs and larger eggs on less feed. Hatching eggs. Baby chicks. G. G. FRIEND, Route 2, Box 123-I, 15136 Ventura Blvd., Van Nuys, Cal.

BUFF ORPINGTONS—The right fowl for all purpose. After June 1st, eggs $1.50 for 15. MAYWOOD RANCH, Rt. 1, Box 159, Arcadia, Cal.

POULTRY MISCELLANEOUS

HALLIE'S PREPARATION for Chicken and Turkey Cholera. Never fails. Give it a trial. Price $1.50. Prepared by MRS. HALLIE WILSON, Box 317, Calipatria, Cal.

CHICKEN FEED CUTTER—Only $6.50. Hundreds sold. Prepaid anywhere on receipt of price. Circular if wanted. ARNOTT & COMPANY, Inc., Wholesale Implements, 112-118 S. Los Angeles St., Los Angeles.

TREES AND NURSERY STOCK

10,000 SOUR ORANGE SEED-BED TREES: 5000 fancy one-year Valencias; 2000 fancy one-year Marsh's Seedless Grapefruit; Large sweet or sour seedlings for inarching. SOUTHLAND NURSERIES, 1967 E. Colorado St., Pasadena, Cal. Phone Colorado 6352.

AVOCADO TREES
All the leading varieties
FIELD GROWN
Mathers Avocado Nursery, 160 Ventura St., Pasadena. P. O. Box 585. Phone Colorado 6044.

AVOCADO TREES—Can make deliveries now, all leading varieties. Largest stock in California to choose from. Every tree a pedigreed tree. Buds were cut from the best bearing trees in the State. W. P. SHERLOCK, R.D. 2, Puente, Cal.

FOR SALE—FLORIDA SOUR ORANGE SEED bed stock. A few thousand still on hand. Yours at twenty dollars a thousand while they last. MATHERS AVOCADO NURSERY, 160 Ventura St., Pasadena, P. O. Box 585. Phone Colorado 6044.

ATHEL TREE CUTTINGS.—Chas. Brett, Indio.

FLOWERS—GLADIOLI AND CALLA BLOOMS—from grower. 50 cents dozen postpaid. O'BRIEN, Route 2, Box 22, Santa Cruz.

REAL ESTATE—COUNTRY PROPERTY

IF BARGAINS AND SNAPS in Southern California Chicken Ranches, Acreage, Leased Land, Income ranches, homes on easy terms are what you are looking for, I can supply your wants. Write me. WM. L. MERRILL, P. O. Box 408, Lankershim, Los Angeles County, California. Licensed Real Estate Broker, Member of California Real Estate Association, and National Association of Real Estate Boards.

½-ACRE ORCHARD LOTS—Best soil, ideal for chickens, full bearing fruit trees. Gas, light, water. Between Glendale and Burbank. Only $1300; $450 down, balance easy. W. S. SANDISON, 221 E. San Fernando Blvd., Burbank.

FOR SALE—FERTILIZER

GYPSUM, HYDRATED LIME—Ground Limestone, Sugar Beet Lime and Commercial Fertilizers. Send for free circulars. ROBINSON LIME & GYPSUM CO., 544 No. Glassell—Phone 492—Orange, Calif.

FOR SALE—CIGARS, TOBACCO

CIGARS DIRECT FROM FACTORY—6 inch Cuban Twister long filler $2.00 for 50. Little Havana Sports, $3.00 for 50. 6 inch Invincible, $5.00 for 50. Genuine Cigar Clippings, 65c lb. FRANK MILLER, 1208 W. 8th St. Dept. 2, Los Angeles, Calif.

HOMESPUN TOBACCO—Chewing, five pounds $1.75; ten, $3.00; smoking, five pounds, $1.25; ten, $2.00; pipe and recipe free, pay when received. CO-OPERATIVE FARMERS, Paducah, Ky.

MISCELLANEOUS

WANTED—TRACTOR. Buick Light 6 Touring to trade for standard make of tractor; have 27 to 29 horse-power on the belt. W. H. COOK, 1135 So. Olive St.

HIDES, SKINS, PELTS—You can tan them. Write for plain instructions. WM. TRENT & CO., 290 Cook Ave., Portland, Ore.

WE HAVE several Lalley Light and Power farm plants for sale. These are new, in their original crates and we are offering them at a most attractive price. It is just the unit needed for the farm. Write for prices. THYLE MACHINERY CO., 129 Fremont St., San Francisco, Cal.

PATENT ATTORNEYS

PERCY R. WEBSTER, Savings and Loan Bldg., Stockton, California. Has a long established efficient organization. Send for free book on patents.

Farm News of the Great Southwest

DOWN-TO-DATE REPORTS FROM TIMES CORRESPONDENTS

PHOENIX (Ariz.)—Estimates made by the Valley Bank of this city indicate that the cotton crop of Arizona this season will amount to 181,900 acres. Maricopa county will have 127,000 acres, a smaller acreage than had been expected. This decrease is due to final determination not to plant cotton after a hay crop has been taken off the land. Last year's experience was that late plantings rarely realized over half a crop. About 100,000 acres of cotton will be planted within the Salt River project, 12,000 near by and 15,000 acres at Gila Bend, where California interests have contracted for water and land from the Gillespie enterprise. At Yuma there will be about 21,000 acres, with the addition of 6000 acres on the California side of the river, handled by Yuma gins. The Casa Grande Valley and the upper Gila Valley will have about 10,000 acres each, Parker, 2400, and the Duncan section, 1500.

ORANGE CROP RETURNS

REDLANDS.—The local orange packing-houses are busy now handling the crop of "intermediate" citrus fruits such as the sweets and seedlings, and starting the first shipments of the Valencia crop, which will run about 1000 cars this year. The navel season is now over, which means that the big rush in the local packing-houses is past. Despite the large crop this year, it is not expected that the returns will be any larger than usual. This is due to a poor market during the navel season, also to the fact that Florida had a big citrus crop this year.

GRAIN CROP AVERAGE

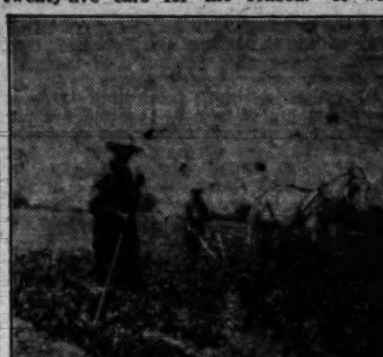
RIVERSIDE.—Surviving one of the driest seasons on record, the grain crop of the Moreno district, northeast of here, promises to make an average yield, with some acreage running to heavy production. Hay in the district is also giving a good yield The Moreno district is one of the principal grain and hay districts of Riverside county.

MAY SHIP IN FRUIT

SAN FERNANDO.—In anticipation of a shortage in the valley peach crop, the Fernando Canning Company here is planning to handle a share of the San Joaquin Valley crop, according to Plant Manager W. F. Herman, who recently returned from the north, where he was investigating crop conditions. He says that the peaches in San Joaquin promise a fair crop. The same encouraging report comes from the orchards in the vicinity of Banning and Hemet. The local cannery expects, if the local crop falls short, to be able to ship in enough fruit to keep the plant in constant operation.

LETTUCE CROP OFF

PORTERVILLE.—Shipments of lettuce recently completed from this district totaled twenty-five cars for the season. It was consigned largely to Southern California markets, having been grown by the Gerard Fruit Company, Los Angeles, in the Woodville district, west of here. Some of the early crop was killed by cold weather and quarantine regulations in force in the Woodville district held up shipments for a short time, causing loss of several cars.



Thriving "Spud" Crop.
Joe Lewis, Hemet Valley potato grower, and his field.

WHITTIER SHIPMENTS

WHITTIER.—The eight packing-houses forming the Whittier District Fruit Exchange are centers of activity these days, having recently sent out in two days 40

SHORT LIMA CROP

OXNARD.—According to the best information so far obtained by the California Lima Bean Growers' Association, it seems absolutely certain that the total production of regular limas the coming season will be the smallest California has known during the last twenty-five years. At the present time, there are about 50,000 sacks of regular limas and some 35 car of baby limas on the Coast. Quotations are $11,60 a hundred for the former and $11 a hundred for the latter.

MITE LESS ABUNDANT

LANCASTER.—Consistent work done by Antelope Valley pear growers on control of pear leaf blister mite appears to be responsible for a considerable reduction in the infestations of this pest. The indications are that injury to pear crops from this mite will be light this season, as compared to previous years, according to observations of C. H. Kingsley, County Horticultural Inspector, stationed at Palmdale. Considerable experiment work has been done on control of this pest to determine methods particularly adapted to Antelop Valley conditions and this has resulted in the general adoption of the fall spray.

SCHOOL FLOWER SHOW

OWENSMOUTH.—Closing the activities of the school year, the Owensmouth High School is planning to hold a flower show and June festival June 13 at the high school. An exhibit of flowers, fruits, vegetables and school work will be held. Prizes have been offered for flower collections, cut flowers, potted plants, and floral decorations, fruit and vegetables, cooking and sewing and products from the home projects. In the evening, an entertainment participated in by the grammar schools in the district will be given.

ORANGE HONEY CROP SHORT

EAST HIGHLANDS.—The orange bloom in local orchards is now over and the making of orange honey is completed. Reports from the apiaries of this district show that it has been another bad season for honey production and it is estimated that the bees have not been able to make more than 20 per cent of a normal orange honey crop. Many beekeepers will give up the work this year, it is said, as this is the third bad year in succession. The poor condition of the colonies and rain during the blossoming period, caused the lack of crop, bee men say.

NEW GRAPE DISEASE

DINUBA.—A comparatively little known grape disease has appeared in Tulare county and is causing some worry among growers, according to Farm Adviser C. M. Conner. He says that there is no known spray to control it, but that as the disease quickly disappears, there is little reason to fear it. This disease appears on a few vines in the vineyard and at first looks like frost damage. The leaves turn black and a white substance appears on the surface of the blackened leaf. This white substance is said to be dried sap and has a salty taste. The cause of the trouble is believed by some to be a weakened condition brought about by mildew last summer, followed by the dry winter.

PASTURE CONDITIONS

TULARE.—Tulare county's pasture land condition at present is placed at 50 per cent of normal, slightly below that of the San Joaquin Valley average and a few points below the estimate of stockmen of the county, in a recent California Crop Reporting Service report. Local sheep and cattlemen believe that the pasture conditions slightly better than this estimate on account of the last rains. Conditions are helped by a good-sized tonnage of hay in the stack, with more alfalfa being cut. The normal hay yield of the county is estimated at about 150,000 tons, while this year it will be between 110,000 and 120,000 tons, due to lack of rain.

AFTER WEED PEST

BRYN MAWR.—Farmers of this section are now giving as much attention as their other work will permit to the matter of cleaning puncture vines from the roadways. The vines are hoed up, placed in piles and burned to get rid of the prickly stalks that ruin so many automobile tires each year.

A STUBBORN PEST

VISALIA.—Recent statements from the University of California, following renewed study, that no practical method had been found of controlling the wild morning glory, was received with considerable regret by Tulare county ranchers. Morning glory has made its annual appearance in practically every section of the county. It is being plowed and replowed in accordance with old custom, with the same general good and bad results. Johnson and Bermu-

(CONTINUED ON PAGE FOURTEEN)

Land Demand Growing

(Continued from page 1)

market, it seems absurd to talk of an increasing scarcity of land, and yet there can be no denying the fact, that we shall soon need to reckon with problems which grow out of an increasing scarcity of available land in relation to population. Careful thinkers believe that a revival of American agriculture based on a demand for increased production can not be far ahead. That inevitably means better times for land owners and crop producers.

HOW MY ENTERPRISING NEIGHBOR MAKES A LIVING ON FOUR LOTS

By J. M. M.

IN THE town of Santa Cruz, California, my neighbor makes a living from chickens on four city lots. Of course, he had some capital to start with to buy the land and the material for his chicken houses and also his first chickens and feed. He did not go into debt, which is important. But he did his own building, even to the concrete floors in his chicken houses and to the laying of water pipes, and he does all his own work, devoting his entire time to the care of his flock. His wife helps him, sorting and packing the eggs, often gathering them.

My neighbor started by buying three hundred baby chicks, and each year has increased his flock and his housing facilities, till now he has about one thousand pullets and year-old hens and three large chicken houses, besides a modern brooder house equipped with a first-class oil brooder.

Each March he buys baby chicks of the white Leghorn breed. When they are beyond the heat-requiring age, he separates the roosters, and when these are broiler size, weighing about one pound at two months old, they are sold off. The hens finishing their second year and preparing to molt are sold off; the year-old hens are moved into the vacant quarters, which have first been given a rousing cleaning, and after the pullet house has also been thoroughly disinfected, the young pullets, having been carefully culled, are transferred into it. This shifting takes place annually, and top egg production is thus maintained, especially in winter when prices are highest. Some of the pullets begin to lay at four months old; most of them at six.

Two of the houses are known as the "university type," with shed roofs, open fronts curtained in stormy weather, mash troughs and nest boxes under the open front and roosts at the low back. One is known as the "Smith type," and is built like a long gable-roofed double house with a three-foot gangway down the middle, the pens on each side having their roosts, feed troughs, nest boxes and water faucets, all toward the middle of the house. This facilitates work through the center, but takes up much valuable housing space.

The feed room contains rat-proof bins lined with tin, and here the owner mixes scientifically the different grains and mashes. The houses are supplied with small yards for each pen, but there is enough ground left to raise the year round all the green feed the flock requires. This consists of young rye and oats in winter, kale, stock beets, and clover, lettuce, cabbage and chard in season.

Feed is bought in large quantities, and low prices are taken advantage of as much as possible. A dry mash is fed in long stationary troughs in the houses. The troughs are so arranged that the hens cannot waste anything. Green feed, except stock beets, which are fed whole and left for the chickens to peck at, is run through a feed cutter, so as to avoid waste, and is fed outdoors in dry weather, and in the mash troughs on rainy or muddy days.

Scrupulous cleanliness prevails by daily cleaning of the screened dropping boards and frequent changes of the litter. Sand strewn on the dropping boards after each cleaning facilitates the work. Running water is in each pen. In winter an automatic clock turns on the electric lights at four in the morning and the hens get busy scratching in the litter in which the grain was scattered the night before. My neighbor's chickens are healthy and happy, judging by their red combs, their loud singing, and their egg yield. They seem to love their keeper as much as he loves them, for they allow him to pick them up in his arms, and they appear to listen when he talks to them.


A Successful Poultryman.

He makes a comfortable living on four city lots.

Poultry dealers buy most of the broilers, culled-out pullets and hens, and a telephone call brings the dealers to the door. The eggs are gathered twice a week by egg shippers who furnish the crates without cost and pay the market quotations, but the eggs must be cleaned and sorted according to the standard weight for "extras," "pullets" and "small pullets," or pewees. There is no time lost delivering anything. Even the neighbors for blocks around come to buy eggs and occasionally chickens, because they can get them just a little below store price and a little above the quoted price to producers. Yet in a year's time this "splitting the difference" amounts to quite a neat little profit over the quoted prices. The eggs thus sold at home need not be washed, (a saving in time) and cracked "extras" can be sold for "pullets," avoiding loss.


"University" type chicken house.

Last year for the month of December, the record stood: eggs, $200; feed, $60; clear, $140. For January, it was: (Price had dropped.) eggs $171; feed bought ahead $99; clear, $72.

Said the wife: "If only the darn chickens didn't eat!" You see the feed for the baby chicks for at least six months brings the record down, but the sale of broilers and hens overbalances that again.

So far all the droppings have gone to fertilize the garden, but the time is close at hand when there will be a surplus of fertilizer to sell.

Keeping chickens in this way is no lazy man's job. Many have tried it and failed because they did not give it the required attention in details, especially cleaning, feeding and watering. It is a business like any other; it must be attended to properly, industriously, and punctually if there is to be any success. One cannot throw any kind of feed down to the chickens, leave them in filthy, vermin-infested quarters and then expect them to pay handsomely. But they respond to intelligent care as does any other business. The returns are not as great as in some other lines, but for a man like my neighbor, who grew tired of working for the other fellow, and who was gradually being pushed aside for the younger chap, it is a way to modest independence.

[illegible] Where dry-farming is destined to continue upon a great scale, as in Riverside county, which reaches from the edge of the Orange Belt to the Colorado River, there cannot be too much focusing of attention upon questions pertinent to better results. Present methods may be analyzed into about 75 per cent trust in nature and 25 per cent intelligent interference. Where nature is so unreliable, the reverse of this should be the case. There are many points yet to be taken over by the farmer and scientific agriculture, and without a doubt most of them pertain to more care and thoroughness in preparing the seed bed for the grain.

The present season, in the shortness of the grain and hay crops and the rise in prices that is pretty certain to follow, brings into prominence the small or intensive farmer, with water at his command, in connection with these crops. In desert farming regions, such as Imperial and Salt River valleys, grain is planted on irrigated land in the fall, pastured off until late in the winter, and then permitted to develop for cutting in May. Two or three copious floodings turn the trick. Imperial Valley has been harvesting a barley crop of about 80,000 sacks grown in this way.

In the farming communities of the Southland one irrigation is sufficient to assure a fine crop of grain or grain-hay. Usually the irrigated land is more valuable for other crops; but when the dry-farmed crop is short, grain growing under irrigation certainly pays. On account of the heavy production per acre secured by means of irrigation, the crop is likely to make an adequate return anyway; and it need not occupy the land for more than five months. In short, a grain crop, whether for grain or hay, is a good investment for the irrigating farmer, who is in the habit of raising tomatoes or corn or beans, or some other summer crop. It is just a matter of keeping his fields busy in a sensible scheme of rotation which deals with half-year periods instead of with full years, as in the snow country. A winter crop of hardy vegetables may keep the farmer busier than he likes to be during that season of customary hibernating among farmers. But a grain crop requires only the planting, with a border or furrow arrangement which permits of ready irrigating, should dry spells come along. This year the man who could turn water into his grain field during February was perfectly immune to the effects of drouth. Many a farmer inside the irrigated areas had the foresight to plant grain; and the returns are such that he will undoubtedly keep up the practice, perhaps not every year, but every once in a while.

There are fine possibilities in the intensive production of grain and grain-hay by irrigation. The cost of sowing a few acres is so slight that the farmer would not feel it even were a total loss to ensue. But there is never a loss. He is certain to get his investment back, if not in the sale of the finished crop, or of the green crop as feed for dairies and fattening cattle; if not for his own work horses, then, at least, as a fine heavy crop of green manure to be turned under—a contribution of humus which is essential to the maintenance of vitality and fertility every few years.

In view of the shortage of hay production this year, the farmer who irrigates has a wider range of summer crops to elect from than usual. Forage crops are pretty certain to bring good returns this fall. A heavier burden than usual rests upon alfalfa production; and in many sections the alfalfa is being consumed as fast as it is cut. Corn for grain, ensilage and fodder is certain to be in demand. There are many kinds of grain sorghums, often of little value, destined to find ready markets at good prices during the second half of 1924. Sudan grass, with its wide adaptation and slight requirements, should prove a popular and profitable crop this year.

In view of the possibilities of water becoming scarce for irrigation purposes during summer and fall, crops of minimum moisture requirements should be selected. In cases where alfalfa must be turned in, Sudan grass is likely to prove a profitable alternative. One irrigation just previous to planting is sufficient, under most conditions, to mature a crop. For hay, Sudan grass should be cut when in full bloom. Then, if water is available for a second irrigation, another hay crop can be produced. The Sudan will make some second growth anyway, probably enough for good pasturage. It may be planted during June and July, or even up to the middle of August. The seed may be either drilled or broadcast at the rate of about fifteen pounds to the acre. A good irrigation previous to sowing, followed by the preparation of a mellow seedbed, is to be preferred to irrigation after sowing. Cultivating will not be necessary unless the soil becomes crusted, either by a rain or by irrigation. If post-irrigation is to be practiced, the Sudan should be drilled in rows far enough apart to permit of cultivating. Sudan is cut and cured like a good heavy crop of grain-hay. It may be used in any form, making good feed green, or dried, or converted into ensilage.

[illegible] It is found as a common table fruit in the countries south of us, the favorite way of serving it is chilled on ice; it makes a delicious and highly prized natural sherbert unequaled by other fruits. As an ingredient in fruit salads it adds a piquant and rich flavor, delicate and enticing. The dark-colored seeds, of about the size and shape of beans, while numerous, are readily removed from the soft-melting pulp in which they are embedded. The Indians of Guatemala and of neighboring countries carry the fruits with them on their journeys, the seeds dropping along the sides of the trails, sprouting and forming new thickets that mark the mule paths of the mountain regions. The best fruits find their way to the fruit markets of the principal Latin-American cities.

What little fruit is offered for sale in Southern California is shipped to the markets of San Diego, Los Angeles and Santa Barbara. Even though the skin is not thick, the fruit is firm when mature and does not soften for several days. During this period it may be readily shipped a considerable distance. Before quarantine regulations forbade importations, frequent shipments were received in Los Angeles from the cherimoya districts in Mexico, the fruit holding up in very satisfactory condition. One-tier boxes are used and excelsior packing prevents bruising. The fruit is too infrequently found on the market and too little known to be considered as a commercial crop at the present time.

The fruit produced on inferior seedlings has served to give very adverse impressions among many who have tried them and have not had the opportunity to sample really good specimens. Much work remains to be done before this fruit can be considered as a safe commercial venture, but with its intrinsic merits, such a splendid fruit will eventually be recognized. It is not too much to expect that in the future this fruit will be grown commercially in climatically favored parts of Southern California. The superior budded varieties now being scattered widely in garden plantings are undoubtedly paving the way for a better appreciation of this delicious addition to our table fruits.

DECIDUOUS FRUIT CONDITIONS IN SAN BERNARDINO COUNTY

By H. J. WILDER, Agricultural Extension Service, San Bernardino County.

SAN BERNARDINO.—The outlook for peaches in San Bernardino county is not very promising, the trees in most orchards not having developed satisfactorily up to the latter part of May. The ends of the twigs had not leafed out normally and the trees presented a peculiar appearance, with the inside nearly in full leaf and the outside almost or entirely devoid of leaves. In other cases the trees were still practically dormant. The condition of apricots, while very spotted, is in total far superior to that of peaches.

It is true that the annual twig growth in 1923 was very deficient in many orchards, particularly in unirrigated ones, or where irrigation was insufficient. As a result of this condition, augmented by a series of hot dry winds which began in October, many trees were in a condition of low vitality when the first warm weather came in February, 1924. But other orchards which were at least reasonably well irrigated during 1923 and received late fall irrigation, too, have also been found devoid of outside leaves, though the twig growth is heavier and more vigorous than in dry and poorly irrigated orchards.

The fact that orchards receiving adequate irrigation throughout 1923 are affected over widespread areas makes it clear that inadequate irrigation in 1923 was not the primary cause of this year's strange condition. The best explanation seems to be that the early warm weather in February started the trees, which were then subjected to an extended cool spell in March, this proving unfavorable to bud and leaf development. Certain other factors are of interest, however, in this connection.

On the Peter's ranch at Devore, 2500 feet elevation above sea level and 1500 feet above the San Bernardino Court House, there is a fine set of peaches—even of Phillips Cling, which in most places carries a poor set this year. Heavy thinning has been necessary. However, the set of fruit on a slight northerly slope where the soils are deep, rich, fine sandy loom and light loam with excellent water holding capacity, is far better than that on an adjoining and southerly slope where the soils are light sandy loams with lower organic content, and lower water holding capacity. These soil characteristics, in addition to a slightly more pronounced southern exposure, mean that the second class of soils is "earlier" than the first class described, and that as a consequence, the trees started earlier and just in time to meet the following period of unfavorable weather, while the other orchard was held back because of the soil and topographic characteristics described until the unfavorable weather had passed. But the south slope trees still carried a fairly good crop, and were not injured as were peach orchards in the San Bernardino Valley. This emphasizes the very great importance of local elevation in the matter of fruit production, a factor which has received far more attention in some of the Eastern districts than in Southern California.

In 1923, when apricots were a drug on the market, and the fruit on many of the orchards on the valley floor was so small and inferior that it was not harvested, excellent apricots were harvested at 2500 feet elevation in the foothills to the north of Alta Loma. This is another case of specific local adaptation.

The condition of apple orchards varies, not only as to different localities, but also with reference to different varieties. The same general tendency has held in regard to naked twigs as with peach trees. At Devore Jonathan apples have leafed out well, and carry a good set of fruit. Trees of the Delicious variety have weak terminal foliage with a very light set of fruit, while the Rome Beauties had scarcely started at all by May 20.

At Yucaipa, 2500 feet elevation, peaches promise a fair crop but few varieties of apples give indication of a good yield. At Oak Glen, with an elevation of 4000 to 5000 feet, apple orchards have a heavy set of fruit.

It is obvious with reference to the peach crop that the character of the weather in recent weeks will have much to do with the setting of the crop. In the majority of orchards in the valley districts, the set of fruit from the early bloom was very light, but the more favorable succeeding conditions set fruit from the second bloom. Ordinarily second bloom fruit is of little consequence, but from May 17 to 19, when careful observations were made by the writer, much of it was still in good condition, with only a small percentage brown pitted. At that time prediction was made that if good growing weather prevails until the much delayed leafing came out fully to shade the trees, there was a chance that enough of the late bloom set would stay on the trees to bring a good crop.

The immediate care given to peach orchards is of vital importance. With the accumulated check to growth already suffered, careful and sufficient irrigation all through the summer is essential. Everything possible should be done to effect a good growth of twig this spring and summer, not only for this year's crop, but to strengthen the trees and get them into condition for the crop of 1925. This year the orchards are in no condition to withstand neglect.

CATERPILLAR PEST IS NOT ARMY WORM

Numerous complaints have been received by the Los Angeles County Horticultural Commissioner's Office of the presence of large numbers of caterpillars in various portions of Los Angeles city and county. Because the caterpillars are so numerous, where present, many growers and others have believed them to be army worms. Investigations made, however, by G. R. Gorton, deputy horticultural commissioner, have proved the caterpillars to be the larvae of the so-called Painted Lady butterfly, Vanessa cardui. This insect chooses by preference such weeds as the mallow as its food, and ordinarily does not exceed the feeding operations to cultivated crops to an extent requiring the adoption of control measures. This season, however, there have been instances noted where some damage has been done to truck crops and ornamentals.

Where actual feeding on such hosts has been observed, spraying or dusting with lead arsenate has been recommended as well as the burning of adjoining vacant land where the pests have been abundant on native vegetation. In one locality in the city of Los Angeles, through the co-operation of the City Board of Public Works, an oil tank wagon, such as is used for street surfacing was employed for purposes of spreading oil upon the middle of the street to prevent the caterpillars from crossing from the infested property to the other side of the street, where they were not present. The same equipment was used also on a strip of vacant land adjoining the property which had been invaded by the caterpillars. The use of kerosene applied as a spray on sidewalks and houses where there was no planting material to be damaged was found to be quite efficient in reducing the numbers of caterpillars present. While in some instances damage to home plantings was observed, the principal reason for adopting control measures was the annoyance to householders by the presence of the larvae in such large numbers.

GROWERS' NEWS SERVICE

The Truck Crop Growers' Department of the Los Angeles County Farm Bureau is now issuing a Crop Planting Tendencies News Service on semimonthly schedule to all department members. News items include data from the Bureau of Agricultural Economics, the Los Angeles office of the United States Department of Agriculture, Bureau of Crops and Markets, shipping firms and farmers in rural communities. It will be sent to vegetable growers on request to the Los Angeles County Farm Adviser, Hall of Records Annex, Los Angeles.

CITRUS SURVEY REPORT

The results of the comprehensive citrus survey conducted in Southern California by Prof. R. S. Vaile of the University of California Citrus Experiment Station, Riverside, the Agricultural Extension Service and the citrus departments of the county farm bureaus are now available in bulletin form. The survey was conducted particularly to study fertilization and irrigation practices and covered about a thousand groves in the principal citrus districts of the south. It is believed to be the most valuable contribution on these subjects yet published. Copies of this bulletin may be had by addressing the office of the Los Angeles County Farm Adviser, or the college of agriculture, Berkeley.

WALNUT FIELD DAY

At the recent annual meeting of the board of directors of the Walnut Growers' Department of the Southern California Farm Bureaus, a decision was made accepting the invitation of Orange county for the holding of the Fourth Annual Walnut Growers Field Day, the second Saturday in August, conditioned upon the status of the foot-and-mouth epidemic at the time The program committee for the day was announced as follows: A. J. McFadden, S. W. Stanley, Orange county, and the Farm Adviser of Los Angeles county.

FRUIT DESTROYED

Paul K. Wilson, quarantine inspector for the Los Angeles County Horticultural Commissioner's office, was successful recently in taking in quarantine citrus fruits contained in the stores of two private cars arriving in Los Angeles. In one instance the contraband fruit consisted of grapefruit from Texas and in the other, oranges from Florida. In both cases the fruit was burned. Because of the ever-present danger of the introduction of citrus canker into California from Southern States where the disease is present, citrus fruits are refused admission from all States of the Union except Arizona.

CERTIFICATES COVER FRUIT SHIPMENTS

All shipments of fruits and vegetables moving from California to other States are being covered by certificates showing that they have originated in areas free from any foot-and-mouth infection and are approved for shipment by the Federal Bureau of Animal Industry and the State Department of Agriculture. This service was organized by the State Department of Agriculture, following the conference at Salt Lake City of western live-stock officials on April 1, which made recommendations for uniform quarantine rules to govern the admission of agricultural products from California.

The work is being handled directly by the county horticultural commissioners under the supervision and direction of the State Department of Agriculture. The men engaged in this work have been appointed as collaborators by the Federal Bureau of Animal Industry, and are acting under Federal rules and regulations.

No fruits, vegetables or other agricultural products are permitted, under quarantine regulations, to leave any premises where foot-and-mouth disease infection exists, or premises immediately contiguous thereto. For this reason, the Federal authorities state, the movement of these products does not carry any possibility of infection from such sources. Dr. U. G. Houck, government expert in charge of the eradication work, says: "I do not know of an instance in any of our previous fights against the foot-and-mouth disease where an outbreak was traceable to shipments of fruits and vegetables."

Several western States have sent committees to California to consider at first hand the precautions and measures of control which are being observed. Largely as a result of these visits, several of the States have somewhat relaxed the quarantine provisions originally established.

INSECTARY GROWING

The Los Angeles County Insectary, operating under the direction of the County Horticultural Commissioner for the purpose of propagating and distributing beneficial insects to feed on species of mealybug in citrus groves in this county, has reached the point of production and is propagating Cryptolaemus at a rate of 2500 beetles daily. This number is increasing rapidly and the indications are that the month of May will show a production of close to 250,000. In the Rivera district adult beetles have been released on approximately 3000 trees, which represents a liberation of about 30,000 beetles. The insectary is now operating in temporary quarters at Rivera pending the completion of the new insectary building which is now under construction in Los Angeles. It is the plant of the Horticultural Commissioner that the insectary at Rivera will be maintained as long as it is needed in addition to the plant in Los Angeles.

California carlot shipments of vegetables totalled 53,140 cars in 1923.

The Livestock Bulletin

By ROBERT T. LYANS.

The present depressing conditions which are apparent in the agricultural field throughout the entire country are destined to bring on a favorable reaction. In the live-stock industry many changes have taken place in recent times. Scores of former prominent breeders have dropped out of sight, while others have stepped in to fill up the ranks. Whether the newer breeders will profit from the experiences and disappointments of many who have become disheartened and quit remains to be seen. At any rate this great basic industry has practically been purged of much of the speculation and exploitation which formerly prevailed, and it is to be hoped that the time will not soon come again when fabulous prices prevail in the live-stock business. Efficiency performance of men, as of live stock, soon asserts itself in times like these, and it is a safe bet that most of the breeders who weather the storm will be numbered among the rank and file of those who are in the business on a solid footing. The time was never more favorable for the live-stock man who keeps his feet on the ground and his mind away from the prospects of another speculative boom. While good live stock can now be purchased at very reasonable prices, allowing many to enter the ranks who have a leaning toward this kind of business, the prospects are now growing brighter for better prices for outstanding good stock in the near future. The distressing times which the live-stock breeder has encountered have served as a "culling process," not only for inferior live stock but for the less competent breeders who were unble to stand the gaff of low prices and still make a profit. The pure-bred live-stock business is on a solid foundation, and truly reflects the efficiency standards required to provide our herds with quality stock to meet the demands of a critical public.

The recent sacrifice of the famous Hartsook herd of Holstein-Friesian cattle, necessitated by the presence of foot-and-mouth disease infection, caused Mr. Hartsook to receive many letters and telegrams of sympathy from those who appreciate the value of such a herd as he had developed on his Lankershim ranch. Probably no greater homage was ever paid to a group of dumb animals. It will be interesting to readers, and especially to breeders of the "Black and Whites," to read the expressions of two of the most prominent officers of the Holstein-Friesian Association of America. Hon. Frank O. Lowden, president of the association, wired "I have just heard of the tragedy that has overtaken your great herd. I know how you must feel, and you have my deepest sympathy. The loss to the Holstein breed throughout all the future by the destruction of this marvelous herd of yours cannot be overestimated." F. W. Houghton, secretary of the same association, writes: "The reports coming from California of the progress of foot-and-mouth disease, and particularly its ravages among the Holstein, are most distressing. My sincere sympathy is extended to the owners of these magnificent animals which have already been destroyed, and to the dairy industry in general. California has always been characterized in its Holstein interests by an extraordinary selection of animals, and has therefore, in quality of its herds, ranked at the head of the list. The loss of such cattle as are in the Hartsook herd with its possibility of extermination of these strains in California, is irreparable, and its influence must be felt throughout the industry. I feel as though I had sustained a personal loss of great gravity."

W. W. Van Pelt, secretary of the Southern California Fair, Riverside, reports that the board of directors of the fair has voted unanimously to make a showing at Riverside this year. With the approval of the board of supervisors yet to be made, there is a possibility that this year's event may be canceled, although there is a strong sentiment in favor of holding the fair as usual. Mr. Van Pelt reports that the Chaffey High School intends holding its fair just before the Southern California Fair, and that plans are now being made for a strong junior show at the Southern California Fair this year. With the foot-and-mouth situation clearing up in good fashion, it now seems that we are not going to be absolutely deprived of the opportunity to see a few stock shows this year. If the disease is soon eradicated, there will be plenty of time to put on several high-class events this fall.

Privilege was granted, during the period of the war, for the employment of ten and twelve ounce and one-third quart milk bottles for cafe, hotel and cafeteria purposes exclusively. Special Publication No. 40 of the dairy laws of California, in September, 1923, carried a notice to the effect that these sizes would be discontinued after July 1, 1924. Many protests regarding the discontinuance of these sizes have been filed with the State Department of Agriculture, and as a result G. H. Hecke, director, authorized a thorough investigation to be made throughout the State pertaining to this situation. The Department of Agriculture has come to remember being convinced that the continuation of these sizes can work no harm to the dairy interests or the consumer, but, on the contrary, may be the means of aiding in the consumption of milk, as they have been found to be very popular sizes. Therefore, it is understood that such bottles will be permitted to be used indefinitely for cafeteria, restaurant and hotel purposes exclusively.

The Federal Dairy Bureau bill, one of the important agricultural measures which has been before the present session of Congress, has now passed both the House of Representatives and the Senate, and with the approval of the president, will become a law. The enactment of this law provides for a separate Bureau in the Department of Agriculture for the further promotion and development of the dairy industry, and is expected by dairy interests to bring more effective aid to this fundamental branch of agriculture.

Action taken recently by the Bureau of Animal Industry, United States Department of Agriculture, in Fresno county, California, opened a market for about 20,000 fat lambs at a time when buyers were "bearing" the price. These lambs, produced in the San Joaquin Valley, could not be shipped East alive because of quarantine against foot-and-mouth disease. Taking advantage of the situation, slaughterers made few offers, and when prices for live lambs were mentioned they were only from 8 to 9 cents per pound. In addition, they demanded that the seller pay advance incidental charges, including the expense of rigging hangers in the express cars. The sheepmen thus faced a depressed market which threatened to have a reaction on the sheep industry of the region. Hearing of the situation, Dr. H. H. Hicks, a veterinary inspector of the Federal meat-inspection force, in consultation with other Federal officials, made arrangements to inaugurate temporary inspection in three Fresno slaughter-houses, thereby furnishing an outlet for the lambs. This promise of relief resulted in an advance of from 2 to 3 cents per pound in market prices offered for lambs. Finally, a buyer for a San Francisco firm negotiated with an organization of sheepmen and bought their lambs at a price averaging about 11 cents f.o.b. Fresno. The action relieved the situation and prevented an estimated loss of about $20,000 to Fresno county sheepmen. "The Bureau of Animal Industry is doing everything in its power," Dr. John R. Mohler, chief of the Bureau, stated in discussing the situation, "to prevent unnecessary losses to live-stock producers in connection with the foot-and-mouth outbreak. The quarantine measures are, of course, necessary, but we are trying to keep them from being oppressive. In this particular case it was plain that purchasers for local packing-houses were ready to take advantage of a situation brought about by the foot-and-mouth outbreak. Secretary Wallace has commended the action of Dr. Hicks and his associates in bringing about the relief described and the considerable saving to Fresno county sheepmen."

The National Guernsey sale held at Hinsdale, Ill., May 15, resulted in a reported average selling price of $1134 on an offering of fifty-nine head of cattle. Cherab's Nonpareil of the Prairie, a yearling bull consigned by W. W. Marsh, Waterloo, Iowa,

(CONTINUED ON PAGE FOURTEEN)

UNIVERSITY TESTERS PROVE THEIR METTLE

By ARTHUR FOLGER, Superintendent of Official Testing University Farm, Davis

Imagine if you can 49,000 quarts of milk. That many quart bottles, if placed end to end, would extend for seven miles; 1000 quarts would weigh a ton—think of it, forty-nine tons of milk!

This tremendous volume of milk represents the production, in three years a California cow, Adirondac Wietske Dairymaid, owned by the Bridgford Holstein Company of Patterson. She is the only cow in the world to produce over 1000 pounds of butter fat per year for three consecutive years. Her total production for this period is 97,382.6 pounds of milk and 3186.7 pounds of fat. This would churn enough butter to supply 248 persons for one year.

This production, with that of many other cows, has been determined by careful tests conducted by the University of California, college of agriculture in co-operation with the breeders. Up to the present time, thirteen Holstein cows in California have produced over 1000 pounds of butter fat in one year. At present only two other States approach this mark, which gives California one-sixth of all such records in the United States.

The making of these tests is a very interesting work and draws into it many young men interested in dairying, who thus gain valuable experience. They are hired by the university, which sends them wherever their services are desired and charges the breeders for the work.

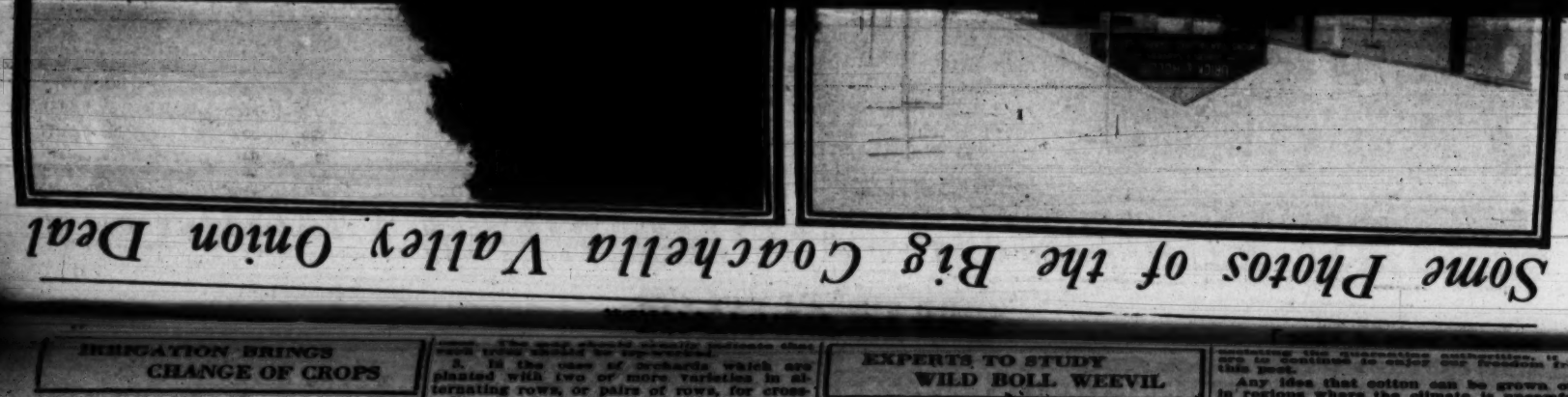
Each month one of them appears at the ranch where the cows are to be tested. For two days he supervises the milking of each cow under test; he observes the milker at work in order to be certain that nothing but the milk drawn from the cow goes into the bucket; he weighs each milking and takes a sample of it, which is locked in his sample box until tested for butter fat.

He reports the milk and butter fat production recorded by him to the college, which checks his data and sends them to the breed association with which the breeders' cattle are registered. The breeder reports to the association monthly the production of the cow and this, with the supervisor's report, is used to determine her production for the month.

The entire State is covered by the testers who work long and irregular hours in all weather because of the interest they have in dairying. How would you like to get to bed at 8:30 only to crawl out at 1:00 a.m. to spend an hour or two in a chilly barn, get to bed again about 3:00 a.m. and arise at 6:00 a.m. or perhaps as late as 7:00 a.m.? That is not an unusual schedule for the university boys where cows are milked four times daily, or every six hours.

One should consider also the man who milks and cares for such animals; every six hours he feeds and milks the sow and six or eight more, he studies her likes and dislikes, watches over her appetite and cares for her health. The milkers of some of these animals have often cared for them for an entire year without being relieved for more than three or four milkings during the time.

The rate of pay alone is not sufficient to account for such interest and untiring effort. A real love for the work actuates the man who enters such an occupation



Some Photos of the Big Coachella Valley Onion Deal

IRRIGATION BRINGS CHANGE OF CROPS

OXNARD.—Local farmers are making strenuous efforts to become less dependent upon a rain and have sunk many deep wells and brought large fields under irrigation. As a consequence, they are breaking away from their former dry-farming methods under which lima beans and sugar beets formed the major crops. A much wider range of crops can now be successfully grown. During the past two months, nearly 200 cars of vegetables have been shipped from this district. Of these, lettuce has some times furnished twenty carloads in a day.

The season, which is drawing to a close, has proved quite successful and about 200 acres of fall lettuce will be planted. The next crop to be harvested is tomatoes. It is estimated that 900 carloads will be packed from 1500 acres. As the vegetable shipments have created such a large demand for ice, the Ord Ice Company is enlarging its plant and the Union Ice Company is building an entirely new one. Farm Adviser C. C. Staunton is canvassing the growers to see how they will respond to a University short course of instruction, comprising from to to five days, on vegetable growing. The expense would be about $5 each, he says.

THE VALUE OF A MAP TO THE ORCHARDIST

By Lloyd Austin, Division of Pomology, University of California

Is it worth while for the average commercial orchardist to go to the trouble of making a map of his ranch, showing the location of every tree? Will such a map help in any way to increase the net profits which he receives from the orchard? The progressive, up-to-date grower of deciduous fruits will almost invariably answer "yes."

The map may be used as the basis for a few simple records of certain individual trees which require special attention, or it may be the basis of an orchard analysis to locate all the low producing trees, and determine the various causes contributing thereto, and also the necessary remedial measures.

A few of the very evident and practical uses for an orchard map follow:

1. One of the most important uses for an orchard map is to make note of certain trees which have been attacked by insects, diseases or rodents. When such records are made regularly it is usually possible to apply control measures before the injury has progressed far enough to decrease the productivity of the trees.

2. A map is of value in locating trees which are not the variety that they are supposed to be. Nearly every orchard contains some trees of this sort. They may be of some other variety, or they may be seedlings. In an almond orchard the seedlings may bear bitter nuts, and great care must be taken not to mix these with the good [illegible] trees should be top-worked.

3. In the case of orchards which are planted with two or more varieties in alternating rows, or pairs of rows, for cross-pollination purposes, the map is of great value in showing the location of the rows of the different varieties. It is also useful in locating occasional trees which were planted in the wrong row.

4. When one has determined the best locations for temporary irrigation ditches, they can be marked on the map. This will greatly facilitate laying out the ditch lines in years to come.

5. In case a careful orchard analysis is to be undertaken, the map will be the basis of individual tree production records over a series of years. This is usually an estimate of the crop on each tree, taking into consideration a normal full crop for the year, rather than actual weights of the fruit.

MEALYBUG CONTROL

According to reports by H. M. Armitage, Entomologist in charge of Biological Control, Los Angeles County Horticultural Commissioner's office, the spring migration of female mealybug to the trunks of infested trees is rapidly taking place in all districts where infestations are present and burlap bands which are placed around the trees in infested orchards are becoming heavy with the eggs of the insect. In the Rivera district, while the infestation is quite general so far, only a limited number of orchards show severe infestation, as yet. Upon such orchards, the work of liberating beneficial insects for the control of this pest is being concentrated.

In the San Fernando Valley, Mr. Armitage states, the infestations are in no instance heavy, the area at present known to be infested being limited to approximately fifty-five acres within the city limits of San Fernando.

OFFICERS RE-ELECTED

At the recent annual meeting of the Walnut Growers' Department of the Southern California Farm Bureaus, representatives from the walnut growing counties elected officers for the coming year. The officers of the past year were unanimously re-elected as follows: E. G. Hotchkiss, Covina, chairman; J. P. Thille, Ventura, vice-chairman; W. S. Rosecrans, Gardena, secretary.

RECOMMEND WHITEWASH

REDLANDS.—After a recent conference, San Bernardino deciduous fruit experts made the following recommendations: "We believe that there is danger of further injury from sun burning, and that trees still remaining largely leafless and exposed should be sprayed immediately with whitewash as a preventive measure. We recommend a whitewash made of 75 pounds of hydrate lime to 200 gallons of water, lime to be added slowly as water is put into tank with agitator going. We would also recommend careful attention to irrigation in order to maintain a thorough and uniform distribution of water in the soil. We believe that no pruning should be done at this time."

EXPERTS TO STUDY WILD BOLL WEEVIL

TUCSON Ariz.—The University of Arizona agricultural department for the next two years will conduct an experiment station in the Postvale district near Tucson to determine, under actual growing conditions, the extent of damage that may be done domestic cotton by the wild boll weevil of the nearby hills. Cotton will be grown in a large enclosure of screen wire, this screen being too fine to allow the escape of the weevil. There are those who are sure the wild weevil is not particularly dangerous to the domestic cotton. Thus the experiment is of large interest to local growers, who hope they may be allowed to plant cotton in future years, even though they may be compelled to abandon this year's crop, owing to apprehension over the wild weevil of the hills.

Warning is given by Agronomist B. J. Showers of the University of Arizona that cotton should not be thinned until it has attained the height of from eight to twelve inches and that irrigation should be deferred. It is assumed that the land has been well irrigated before planting, the soil watered to the depth of four to six feet and the surface mulched from two to three inches. If water be withheld, the roots will push down in search of food and water and thus will be much more capable of supplying the necessary elements to the plants during ing extereme hot weather, in time of fruiting, the agronomist says.

Cotton in San Joaquin

(Continued from page 3)

velopment of this new industry, it is still more interesting and very encouraging to know that the acreage in the San Joaquin Valley this year will be devoted to the growing of one variety exclusively. Without question, this is one of the biggest problems confronting the cotton-growing districts today, because where there are several varieties of cotton growing in the same community it is impossible to build up a stock of good seed. "One-variety communities" bring about many other improvements in the way of better cotton, better marketing, better prices, better community spirit and better farming in general; therefore the San Joaquin Valley has much to be proud of in this respect.

From the very first, the growers in this valley have had this fact impressed upon them by governmental and university agencies. For a time it was thought best to grow Pima Egyptian long staple cotton, and it can be said in all fairness that there is no other district where this variety does better than in parts of the San Joaquin, but the market for the long staple became so poor that it was no longer possible to grow it in competition with some of the more prolific Upland varieties. All these years the United States Department of Agriculture has been making experiments in many different places with a number of varieties, with the result that Acala has been recommended for planting in the entire valley, and, incidentally, in the entire State.

Because of the many natural advantages in the way of soil, climate and water, it is surely reasonable to presume that cotton is now in the San Joaquin Valley to stay. That the acreage devoted to the culture of this crop will materially increase in the very near future is also to be expected.

In connection with its cotton work, the Department of Agriculture established an experiment farm at Shafter in 1922 for the study of the many cultural problems of this crop as well as for the conduct of breeding and selection work to obtain and maintain better seed.

While conservatism concerning the prospects of any new agricultural section is the safest policy, still any recognizable factors favoring these prospects should not be ignored. It must not be overlooked, for instance, that cotton in the San Joaquin Valley is practically the newest commercial crop. This involves a number of disadvantages that, for the time being, the crop itself must overcome. Much cotton is being raised, not only by people who never grew it before, but also by those who have preconceived notions concerning cotton culture gained in other sections where conditions are not comparable with those of the San Joaquin Valley. In many cases proper attention is not given to such important features as the obtaining of pure seed for planting, the right time to plant, depth of planting, thinning and cultivation. That the average yield has been over a bale to the acre in spite of these factors certainly indicates the unusual suitability of the San Joaquin's climate and soil for cotton.

Where a crop is grown so extensively as cotton, commercial and industrial conditions affect it more or less as a whole, so that the advantages of one section over another are mostly due to local conditions. Absence of serious diseases or pests with cotton is unquestionably a distinct advantage. Attention need only be called to the ravages of the boll weevil in the cotton belt. To date the boll weevil has not come to the irrigated sections of the Southwest, but too much emphasis cannot be laid upon the need of exercising every precaution in [illegible] Any idea that cotton can be grown only in regions where the climate is uncomfortably hot is, in a sense, disproven in the San Joaquin Valley. While cotton does need heat, the fact that it thrives in the San Joaquin Valley clearly demonstrates that the cool evenings which contribute so much to the comfort and happiness of the people of the valley are not determined to that plant. Weather records of the southwestern irrigated valleys where cotton is grown indicate the comparative coolness of the evenings in the San Joaquin. Certainly nature seems to have contributed much to favor the San Joaquin Valley for the raising of cotton and with normal commercial and industrial conditions, the most conservative must admit that the future there looks promising.

ARIZONA CANTALOUPES

PHOENIX, Ariz.—The Salt River valley cantaloupe crop this year will approximate 1400 carloads, mainly shipped from the Glendale and Mesa districts. The crop will be late, by intention, to follow that of the Imperial Valley in California; local growers getting into the market in a time of relatively high prices, before the incoming of Texas and other southern melons. It is proposed this year to sell on telegraphic order by means of a Federal inspection service, such as that maintained during the past lettuce season.

CENTER ORGANIZED

RIVERSIDE.—Organization of a farm center for the Highgrove district was effected recently and a membership campaign is in full swing. Officers have not yet been elected, but final organization is scheduled for the June meeting of the new center. Until that time, J. L. Gwinnup, head of the poultry department of the Riverside County Farm Bureau, is acting in the capacity of director.

PARASITES SCARCE

WHITTIER.—Natural enemies of black scale are unusually scarce in citrus groves in North Whittier Heights and West Pomona districts, according to a report made by A. M. Chidester, Horticultural Inspector for these localities. Even such insects as Scutellista and Rhizoblus, which are ordinarily abundant, are almost entirely absent, Mr. Chidester states.

CROP REPORT SHOWS A SUBSTANTIAL GAIN

RIVERSIDE.—Returns from thirty-two Riverside county crops in 1923 showed a net gain of $2,195,200 over those for the previous year, estimates made by Horticultural Commissioner A. E. Bottel and compiled by Secretary J. A. Packard of the Riverside county Chamber of Commerce show. Complete returns from the thirty-three crops, including garden truck, which brought about $100,000, last year totaled $21,655,850. Returns to the county growers in 1922, not including garden trucking, totaled $19,360,050.

The greatest increase in returns from any one crop was that from cotton, according to the figures, which showed a total of $3,000,000 for 1923 as against $1,320,000 for 1922. Greater acreage and better market prices are given as reasons for this increase.

Citrus still is king in Riverside county. Oranges lead the 1923 list, with a total of $4,000,000. Lemons brought $1,250,000. Hay brought returns of $3,500,000. The grain crop was with $800,000. The return from peaches was $1,000,000; apricots brought $500,000. The walnut crop amounted to $150,000; the return from almonds was $135,000. The apple crop realized $200,000; cherries brought $84,000. The return from dates in Coachella Valley was $40,000. Olives and olive oil brought $250,000. The potato yield was worth $125,000. Onions brought $900,000. Cattle brought $1,000,000 and dairy products a like amount. The poultry industry yielded $1,500,000 and beekeeping, $200,000.

GRINDING EQUIPMENT FOR THE FARM TOOLS

By W. L. ZINK, Division of Agricultural Engineering, University of California

Sharpening farm tools is perhaps the most common farm-shop job. An enormous amount of power is wasted annually on our farms by the use of machines such as mowers, silage cutters, pruning shears, axes and hoes with dull-cutting parts. Efficient grinding equipment soon pays for itself in keeping these machines sharp as well as being useful for general grinding and fitting repair parts. In tests conducted at the University of Wisconsin, a mower operated with a dull knife required almost 50 per cent more power than with the same knife sharpened. The power consumption of an ensilage cutter increased 15 per cent after cutting of twenty-one loads of corn had dulled the knife. In most cases the [illegible] The equipment for grinding farm tools usually consists of grinding wheels (commonly called emery grinders,) which are used for fairly rough and fast work, and a grindstone used for sharpening small (usually tempered) tools such as knives, chisels and scythes.

Aloxite and carborundum are two of the common materials manufactured for making grinding wheels. They are classified according to hardness and size of grit. For example a "60 J" wheel means one made of particles of letter "J" hardness and of a size that will pass through a 60-mesh per inch screen. To handle all kinds of work, two different grinding wheels should be used, one for coarse work on soft materials and the other for sharpening hard steels. Grinder stands are usually equipped for two wheels.

In buying grinding wheels, the best results can usually be obtained by going to a responsible dealer who has had considerable experience in this line. Explain to him as nearly as possible the kind of work to be done, the source of power, the diameter of the spindle on the grinder and the width and diameter of wheel you wish and allow him to help you make a selection. It is very important that the grinder stand be mounted so that it is rigid and the shaft is level. Bolts or lag screws afford the most satisfactory way of holding it to the floor.

Before placing the grinding wheel on the spindle, give the wheel several light taps to determine if it had been damaged in shipment. It should slip on the spindle fairly easy. Cut pieces of blotting or other heavy paper to go between the flanges and the wheel as a sort of cushion. It is important to tighten the wheel just enough so that it will not slip, for overtightening often damages the stone. Then revolve the wheel and check for side wobble. If there is any, it may be removed by using small pieces of thin paper between the flanges and the wheel. Surface irregularities may be removed by using an emery-wheel dresser. This is also the method of removing dirt, grease and pieces of steel. The surface dressing must be done, however, at regular wheel speed.

The correct speed of the grinder is a very important thing to consider. The peripheral or surface speed of grinding wheels under most conditions should be about a mile (5280 feet) a minute. However, this speed can vary between 4000 and 6000 feet per minute without serious effects.

Grindstones are made from natural rock. The material binding the particles together such as is found in these natural stones is not nearly as strong as that found in the aloxite or carborundum wheels. It is, therefore, very important that the grindstone travel at a much slower surface speed than that required for the grinding wheels. A surface speed of between 500 and 1000 feet per minute is considered the most satisfactory.

Grindstones should be equipped with some sort of a device for letting water run slowly onto the surface. This prevents the stone from cutting away badly and keeps the tool from heating. Never allow the wheel to stand for a long time in water as this will soon soften parts of the stone and cause it to wear unevenly. Grinding stones may be trued-up by using the end of a file held at right angles to the surface of the wheel over a rigid block or tool rest. A better way of truing, however, is by use of one of the commercial-wheel dressers built especially for dressing grindstones.

GOOD RESULTS FROM THE FIRST CUTTING

LANCASTER.—The first cutting of alfalfa is out of the way. It started with more or less disappointment but showed good returns at the finish. Many of the growers were getting two tons to the acre in the last part of their cutting. Hay has been moving in good shape from the valley, selling at approximately $21 a ton at the roadside of the ranch on which it is produced. The growers are irrigating for their second crop. They will give this cutting two irrigations.

The Antelope Valley Union High School has purchased a complete set of poultry show coops from the Holly Hatchery at Van Nuys. These coops will be used for the annual poultry show which is held under the auspices of the agricultural department of the school.

The Agricultural Department of the school is making plans for an Antelope Valley products exhibit to be held on the high school grounds the first week in September. It is planned to make this an annual event in order to acquaint people with the products of the valley.

TO MAKE SURVEY

RIVERSIDE.—Tillable land available in Riverside county for various agricultural purposes and the amount of water available for this acreage will be determined in an agricultural survey to be conducted by J. B. Vaile of the Los Angeles Chamber of Commerce in co-operation with the Riverside County Chamber of Commerce.

California orange growers produced 22,800,000 boxes of fruit in 1923.

[illegible] another. The fruit has also been handicapped by its relatively unattractive appearance, its dull or yellowish green or russet color showing off to a disadvantage by comparison with other highly-colored and better-known fruits on the stands. Unless a buyer has had a more favorable introduction, such a rather rough and dull-looking applicant for public favor is apt to be passed by.

The cherimoya belongs to the group of plants known as the Annonaceae to which belongs also a number of more tropical species, notably the sugar apple, the bullock's heart, the pond apple and other less important fruits of the more torrid regions. The wild pawpaw of the Eastern and Southern States is also a close relative of this group. Climatically speaking, the cherimoya is well suited to many parts of Southern California standing readily temperatures down to twenty-six and twenty-seven degrees. It is slightly less hardy than the lemon, though some trees are semideciduous and in this condition withstand more cold. In its native home in Ecuador, it experiences a long dry summer, apparently from May to October, a climate similar to that of Southern California. It does not succeed in the warm humid tropics, preferring the higher, cooler and more arid belts. In Southern California, the foothill belt from Hollywood to the coast, and along the Sierra Madre range in the San Gabriel Valley, and in Orange and San Diego counties has proved particularly adapted to the growing of the cherimoya, judging by the performance of trees that may be found in these different sections.

A Delectable Dish.

Fully ripened California cherimoya chilled and served as a desert.

From a cultural point of view, the cherimoya has not proved difficult to handle. Where grown interplanted with lemon trees in orchard form, it has responded in growth and development in a very satisfactory manner under orchard practices common in citrus orcharding. It can be grown on most of the soil types found in Southern California, thriving on the heavy adobe in Orange county as well as on the comparatively light soils found on some of the alluvial cones near the mountains. In its native home it seems to prefer the heavier soils. Irrigation monthly is sufficient for mature trees, except on the very lightest sandy soils, where water applied twice a month proves a much more desirable practice.

Not much is known regarding the pruning of the cherimoya. It is customary to prune back trees heavily at intervals in parts of Guatemala and this apparently has aided in stimulating production through the development of new fruiting wood, though the past history of the trees has not been satisfactorily ascertained and former yields are not accurately known. A moderate thinning out of the branches so as to admit light into the interior of the tree is about the only recommendation that is made at the present time. The planting of the cherimoya in exposed places subject to severe winds is to be avoided; protected southerly exposures are to be preferred in Southern California.

The tree has not been subject to insect pests or plant diseases so far in Southern California. Occasionally, the ordinary mealy bug is found on it, if other plants are seriously infected in the immediate vicinity. No spraying of any kind has been required. No attention has been paid to fertilization except where the trees have been interset in citrus orchards. Here, receiving the same fertilization application as the citrus, they have shown no marked response as to fruit production, though tree growth has been more rapid.

Undoubtedly, if plantings of any size are made in the future, adequate provision must be made for frost protection, as is being done in almost all citrus districts at the present time, even in the so-called "frostless belts." The periodic cold spells that have visited Southern California on the average of every nine or ten years for a long period are likely to continue and provision should be made to minimize their damage in all cherimoya plantings.

It has long been suspected that one of the very important causes of the low production of fruit by the cherimoya tree was improper or insufficient pollination. Some years ago Western Florida undertook pollination experiments and discovered that [illegible] deira, was also able to secure a high percentage of fruits from hand pollination where normally but few fruits set. Pollination is ordinarily brought about by insects and their absence has been held responsible for the failure to set fruit in some cases. The occurrence both in Latin-American countries and in this country of occasional trees that produce from seventy-five to over a hundred fruits and in Madeira of trees yielding up to three hundred fruits indicates that the general condition as above outlined is not fixed nor uniform and that possibly there are other factors that have a bearing on the problem. The whole question needs further investigation before any adequate solution may be had.

Up until the last few years only seedling trees have been available and only the usual chances of obtaining a satisfactory tree under such circumstances have [illegible]. It is interesting to note that during the centuries that the fruit has been known and has been planted in many parts of the globe no improvement in it has been observed. The same variation was observed by Popenoe among the fruits from the native thickets that we, in Southern California, find in the fruit here, as to size, shape, color, flavor and quality. In Southern California, the largest specimens so far found have weighed around two pounds, twelve to sixteen ounces being more common. Fruits up to five pounds in weight have been found in the wild groves of Guatemala. The flavor and quality of the fruits from these native trees is just as exquisite as that of the best of those that have been grown in any other country under cultivation. Bud wood from the best of these trees, as well as from outstanding trees from Queensland and other countries where the tree has become established, has been secured by the United States Department of Agriculture for introduction in the United States. Here in Southern California, several superior trees have appeared, which produce fairly satisfactory crops of high grade fruit, and budded stock of these trees is now offered by nurserymen. The Deliciosa and Booth are two of these named varieties and one or two others are now being offered by the trade. The ideal cherimoya has yet to be developed, but no one may say that it is unattainable. With but a fraction of the attention that has been devoted to some of our common fruits, the cherimoya would undoubtedly be enjoying a much more enviable place than it has at present.

The most common use of the fruit is as

(CONTINUED ON PAGE THIRTEEN)

IRRIGATION BRINGS CHANCE OF CROPS

OXNARD.—Local farmers are making strenuous efforts to become less dependent upon a rain and have sunk many deep wells and brought large fields under irrigation. As a consequence, they are breaking away from their former dry-farming methods under which lime beans and sugar beets formed the major crops. A much wider range of crops can now be successfully

EXPERTS TO STUDY WILD BOLL WEEVIL

TUCSON Ariz.—The University of Arizona agricultural department for the next two years will conduct an experiment station in the Postvale district near Tucson, under actual growing conditions, the extent of damage that may be done domestic cotton by the wild boll weevil of the nearby hills. Cotton will be grown in a large enclosure of screen wire, this screen being too fine to allow the escape

one. The map should usually indicate that such trees should be top-worked.

3. In the case of orchards which are planted with two or more varieties in alternating rows, or pairs of rows, for cross-pollination purposes, the map is of great value in showing the location of the rows of the different varieties. It is also useful in locating occasional trees which were planted in the wrong row.

4. When one has determined the best locations for temporary irrigation ditches, they can be marked on the map. This will greatly facilitate laying out the ditch lines in years to come.

Any idea that cotton can be grown only in regions where the climate is uncomfortably hot is, in a sense, disproven in the San Joaquin Valley. While cotton does need heat, the fact that it thrives in the San Joaquin Valley clearly demonstrates that the cool evenings which contribute so much to the comfort and happiness of the people of the valley are not determined to that extent. Weather records of the southwestern irrigated valleys where cotton is grown indicate the comparative coolness of the evenings in the San Joaquin. Certainly

assisting the quarantine authorities, if we are to continue to enjoy our freedom from this pest.

Some Photos of the Big Coachella Valley Onion Deal

One of the packing sheds at Thermal, where a large portion of the crop is packed.

The shade of these cottonwoods is inviting during the days of the deal. They are in Thermal, near the onion packing sheds.

Some of Coachella Valley's "weepless" onions ready for the crate.

Temporary quarters of Mexican laborers who harvest the onion crop.

A planting of onions in a young date garden.

Dairywoman Attributes Success to Milking Machine

BY MARGARET WILDE

Cows on place of Mrs. P. A. Johnson, woman dairy farmer of San Jacinto.

DAIRYING as a vocation for women is commanding more and more attention. Not every woman agriculturally inclined finds an appeal in the business, it is true, but some women find the work both profitable and interesting.

As an example of what a determined woman can accomplish in this field of endeavor and for the benefit of other women who may feel the urge to attempt dairying, the experience of Mrs. P. A. Johnson of San Jacinto Valley is interesting. Left alone more than a year ago to manage her eighty-five-acre ranch, one mile from San Jacinto on the Relief Springs road, she set out to make a success of the property. She is the possessor of twenty-eight good dairy cows; besides this, her place produces poultry, as well as an abundance of corn for ensilage, also hay, which is consumed by the cows.

Quite recently, Mrs. Johnson has installed a brand new milking machine, which is something decidedly "different" in her part of the country. She is all enthused about this latest acquisition to her up-to-date dairy, and avows that the genius who invented it evidently had women dairy farmers in mind when he studied it out. She says it is something a mere woman can operate easily, as it does away with the heavy lifting of buckets. The milk goes right to the milk house in a conveyor and it is plain that any woman who has ambitions along this line can operate the contraption readily enough.

In telling of her love for dairying and the keeping of a herd of cows, Mrs. Johnson told me she found it profitable as well as enjoyable work. "It is a perfectly feasible business for women who care for such things," she said.

"I have purchased a thoroughbred Guernsey bull," she added, "and am going in for Guernseys as I like the breed. I want to increase my herd to sixty cows, as I can handle this number as easily as I now care for the ones I have with the aid of the new machine and the assistance of my Mexican hired lad.

"Some women think of dairying as man's work and associate the idea with dreary drudgery. It is confining, it is true, but I really don't mind that in the least. A woman can do it if she's interested in it as I am. The net receipts from my herd of eighteen milkers last month was $200. Of course, I bought no feed during this period. The silo is a great benefit. I'd never think of dairying without my silo.

Mrs. Johnson oiling up her new milking machine equipment.

Ranch house and other buildings.

"Cows get tired of the same feed the same as we humans do," she declared in response to my question about feeds. "They get tired of the same ration, and I change mine ever so often, mix the feed differently and think up new ways to make it more appetizing. I find that the animals seem to grow tired of ensilage and other feeds, but there's one thing I've never known them to weary of and, that's alfalfa!

"I'd like to say to all women who have any inclination for dairying that by the aid of a good milking machine, such as mine, a woman need not stay out of the business for fear of too great a burden on her strength. And, interesting—why it simply grows in interest every passing day!"

To market, to market, to buy some pure seeds. Home again knowing the crop won't be weeds.

Silo and barn on Johnson place.

MONDAY MORNING, JU

EXCORIATES
OIL BARONS

Obregon in Arms at Tactics

sident Declares Mexico's Progress is Barred by Predatory Interests

Ovation is Accorded Executive and Staff on Arrival in Nogales

A Delicious Fruit Offering from Latin America

By KNOWLES RYERSON, Agricultural Extension Service, Los Angeles County

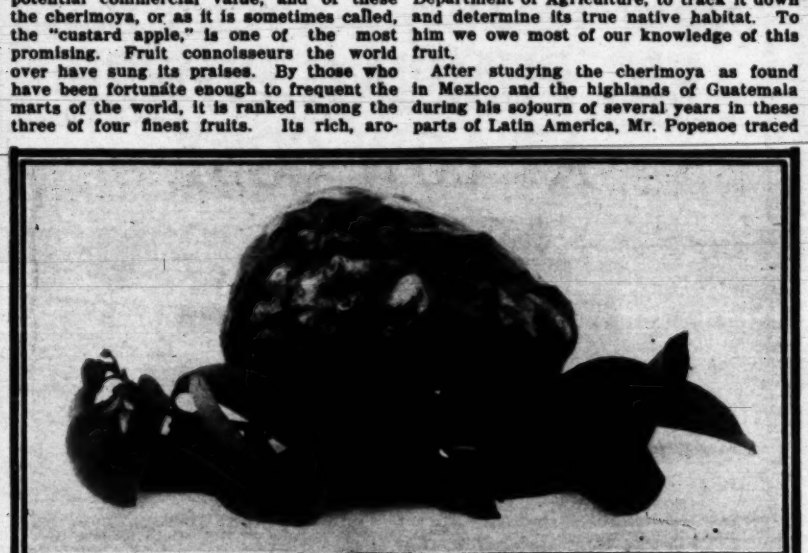
Ten-year-old seedling cherimoya orchard on place of W. A. Sallmon, Chula Vista, San Diego county.

California-grown cherimoyas from Sallmon orchard, showing variation in size, shape and smoothness.

FEW of the many fruits from the out-of-the-way corners of the world that have found congenial environment in this part of the State offer real promise of any future other than as ornamentals or pleasing oddities in the home garden. There are some, however, of real merit that have potential commercial value, and of these the cherimoya, or as it is sometimes called, the "custard apple," is one of the most promising. Fruit connoisseurs the world over have sung its praises. By those who have been fortunate enough to frequent the marts of the world, it is ranked among the three of four finest fruits. Its rich, aromatic and melting pulp, combining somewhat the flavor of the ripe pineapple and strawberry, forms an exquisite delicacy which when chilled, is served as a natural sherbert in those parts of the world where the fruit is found in abundance.

The cherimoya grows wild throughout the central plateau of Mexico and southward through Central and South America. Its native home was long supposed to be in the highlands of Central America or that portion of South America adjoining this region. Pottery fashioned after the form of the fruit has been frequently found in ancient Inca excavations. It remained for that inveterate and energetic Southern California plant hunter, Wilson Popenoe, agricultural explorer of the United States Department of Agriculture, to track it down and determine its true native habitat. To him we owe most of our knowledge of this fruit.

After studying the cherimoya as found in Mexico and the highlands of Guatemala during his sojourn of several years in these parts of Latin America, Mr. Popenoe traced its spread northward from the south and finally after tedious journeys over long and lonely trails found what is accepted to be its true native habitat in the high valley of Loja in southern Ecuador, within sight of Peru. In this remote valley the tree is found growing in thickets on the sides of ravines and on the deep alluvial deposits along the narrow stream courses, at an altitude of from five to six thousand feet. From this place it spread northward, probably carried out by natives, and when the Europeans discovered and explored the New World, the cherimoya was one of the fruits that they carried away with them. It has since become scattered throughout the milder climated portions of the world, and is found along the French Riviera, in Algiers, Madeira, the Canary Islands, Australia, India, Ceylon and other widely scattered regions.



A good type of cherimoya grown on Keith place, Hollywood.

As familiar as is the fruit throughout most of Mexico, it is strange that it was not introduced early into California by the Franciscan fathers who were responsible for the introduction of a number of fruits to the State from the neighboring country. For some reason the cherimoya was not brought in or if brought in failed to become established. It appears that Judge R. B. Ord of Santa Barbara was responsible for the first trees that became established, having brought in some from Mexico in 1871. Seedlings from the fruits of these trees were widely scattered throughout Southern California and it early demonstrated its adaptability to the climate here. Interest in it developed quickly and through the efforts of Dr. Franceschi (Fenzi) at Santa Barbara, Jacob Miller at Hollywood and, latter, C. P. Taft at Orange, several fairly large plantings were made. At the present time these plantings have almost disappeared through the activities of subdivision and building. The largest remnant of this period is part of the old planting made by the late Jacob Miller, and now on the John Keith place in the western part of Hollywood.

Commercially, these first large orchard plantings were not successful. They consisted of seedling trees entirely and varied greatly in bearing, quality, size and type of fruit; no standard product of known quality could be built up. In recent years but one orchard of any size had been set out. This is in San Diego county on the place of W. A. Sallmon at Chula Vista, and is now bearing. The trees are selected seedlings from Mexico, but a great variation exists among them and the average production is low The fruit from this orchard has been selling for 25 cents a pound.

The reasons already indicated that have been quite largely responsible for the holding back of the development of the culture of this fruit in California have also retarded its development in other parts of the world. Seedling trees have been almost universally planted. As an indication of the variation in productiveness of mature trees, the following case may be cited One tree in the grove of eighty-one formerly existing on the A. Z. Taft place in Hollywood and planted by Jacob Miller produced over one quarter of the crop of the entire orchard. This same variation was noted by Wilson Popenoe in Mexico, Central and South America. Mr. Popenoe found individual trees here and there that bore exceptionally fine crops, and budwood from these was collected for use in the United States. Many of the seedling trees planted in Southern California were from seed from inferior fruits, and their fruits proved unfit for consumption. Once anyone has tasted a poor cherimoya, he is not likely to try

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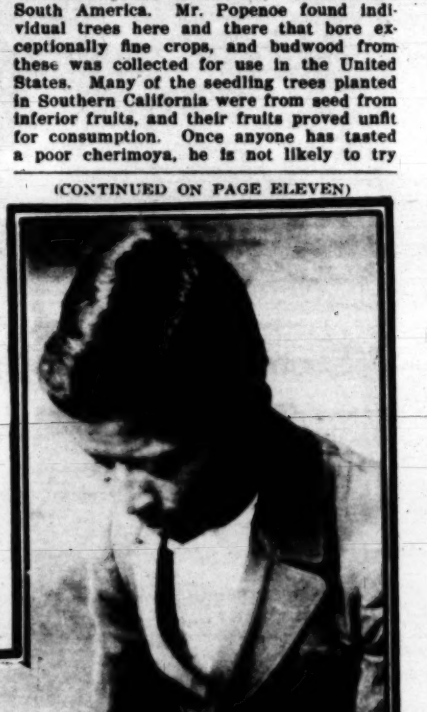


The cherimoya tree fits admirably into tropical and subtropical landscape settings. This seedling tree is on the place of H. C. Oakley, Brentwood, which is noted for its variety of tropical and subtropical plants.

The growing of cherimoyas of this type is possible in California. Here is some fruit gathered from native trees in the Central American highlands.

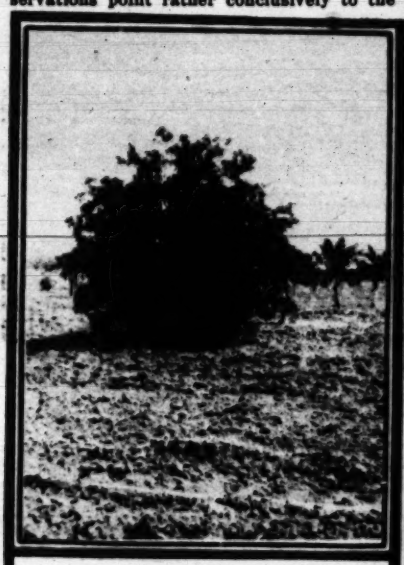
Topworking Frost-Injured Lemon Trees to Oranges

By VINCENT F. BLANCHARD, Agricultural Extension Service, Los Angeles County

IMMEDIATELY following the freeze of January, 1922, many citrus growers were faced with the problem of what to do with their injured trees. Orchards were in all stages of injury, ranging from moderate damages to the actual death of the trees. The problem of rebuilding such trees as were still alive included as many different treatments as there were degrees of injury.

Just as with previous freezes, it was found that there was a difference in the degree of resistance to cold between oranges and lemons. Lemon trees were found to be far more susceptible to frost effects than oranges. A natural outcome of this observation was that some growers who experienced considerable injury with their lemon trees decided to topwork them to oranges and avoid such severe damage in future freezes. In some instances, the lemon trees had their tops so severely injured that it was necessary to cut them back and rebuild. There was presented therefore, almost the same problem in rebuilding an orange top on the trees as a lemon top.

The writer had the opportunity of working with some of the growers who had decided to topwork frost-injured lemon trees to oranges and aided in planning the methods used. He was further fortunate in being able to observe the response of the trees to the treatments given. These observations point rather conclusively to the fact that some of the methods used are better than others.



A Valencia orange tree in a lemon orchard which was frozen in the 1922 freeze. This shows the comparative resistance as between oranges and lemons.

It was quite apparent in planning these methods that the degree of injury would be a great determining factor. The trees, however, could be divided into two classes —those with the tops injured and yet with a sound framework and those with the tops so badly injured that it was necessary to rebuild them from the old trunk or a shoot below the bud union.

In rebuilding on the old framework, there were at least two methods of procedure, one constituting the budding into sound old bark, and the other the budding into the new shoots which would grow from the old framework as a result of the top being injured or opened up by cutting. Either of these methods would be satisfactory under ordinary conditions, but since in most cases of topworking, frost-injured lemon trees the tops were so severely injured that much new growth on the framework was stimulated, it seemed advisable, and afterward proved to be true, that it would be easier to secure more buds to stick in this new growth.

The question of when to do the budding also seemed to be of great importance. The question was whether the buds should be inserted into the old bark and forced into development soon after they had healed in, or whether this budding into the old bark should be delayed until the fall and the buds forced into growth the following spring. In the case of budding into new shoots, the problem was whether the buds should be inserted as soon as these shoots were large enough and forced out as soon as they had healed in, or whether the buds should be inserted in the fall and forced into growth the following spring.

It seemed to the writer, from observations of growth response following the 1913 freeze and the growth response in various methods of topworking of normal trees, that the best method to use would be to allow the trees to make as much growth as they possibly could during that first year, without any cutting or removing of foliage except for the selection of the framework shoots to be budded, and to thin out around them, and then to bud these shoots in the fall. These shoots in succeeding years would be forced into growth the next spring by cutting off above them.

Two views of a lemon orchard topworked to oranges following the 1922 freeze. At the top are trees severely injured, as is indicated by weak growth, and below, trees which were not so badly damaged.

These topworked trees show the result of "forcing the job" by budding into new shoots the first summer after the freeze. Both are undersized.

The primary objects of the above method were to enable the trees to recover from the effects of the freeze before shocking them again by further cutting. The trees were thrown out of balance by reduction of top and the weakening effect on them was greater than if the removal of the foliage had been accomplished with pruning shears. It was, therefore, of the utmost importance to allow a great top development to aid in regaining health and a better balance between top and roots. Allowing greater and more rapid development of growth also is a means of building the resistance of the trees in destroying fungi or disease organisms.

Unfortunately, a few growers did not follow the above method as they were anxious to destroy all evidence of the freeze and wanted to change the trees from lemons to oranges as quickly as possible in order to take advantage of the first year's growth following the freeze. In watching the development of these latter orchards as checked against neighboring trees where the recommended method was used, it was quite evident that they are poorer trees today than if they had been topworked according to the recommended practice. Early budding necessitated early restriction of growth and this held the development of the trees in check. This restriction of growth weakened the resistance of the trees and disease organisms gained entrance, causing dying back of the bark and heart burn. One orchard under observation has lost 40 per cent of the trees on account of destroying fungi and the man in charge has become convinced that the cause was the restriction of foliage in trying to force the buds. Neighboring trees which were allowed to grow wild the first year had but little disease and are healthy in appearance.

These observations substantiate the results secured by the Agricultural Extension Service of Los Angeles county in test plots for rebuilding frost-injured citrus trees. Various treatments given clearly show that for the first year, at least, a frost-injured citrus tree should be left alone so far as cutting is concerned. Any attempt at controlling growth will restrict the development of the tree and delay recovery.

In future work in topworking lemons to oranges it will be to the advantage of the grower not to try to hurry the job and to postpone the forcing of the new buds until the second spring. Even then as much of the foliage should be left on the trees as possible without interfering with or shading the new shoots from the buds. This will serve as a means of feeding the tree and maintaining a better balance between top and roots. The lemon branches which are left to aid in the development of the tree should be removed gradually as the new top is growing.

A very doubtful job of topworking a badly frozen lemon tree to oranges.

Which coat do you prefer on your exposed farm machinery? One of rust or one of grease?

The latest and most hopeful alliance among the professions is that of farmers and bankers.